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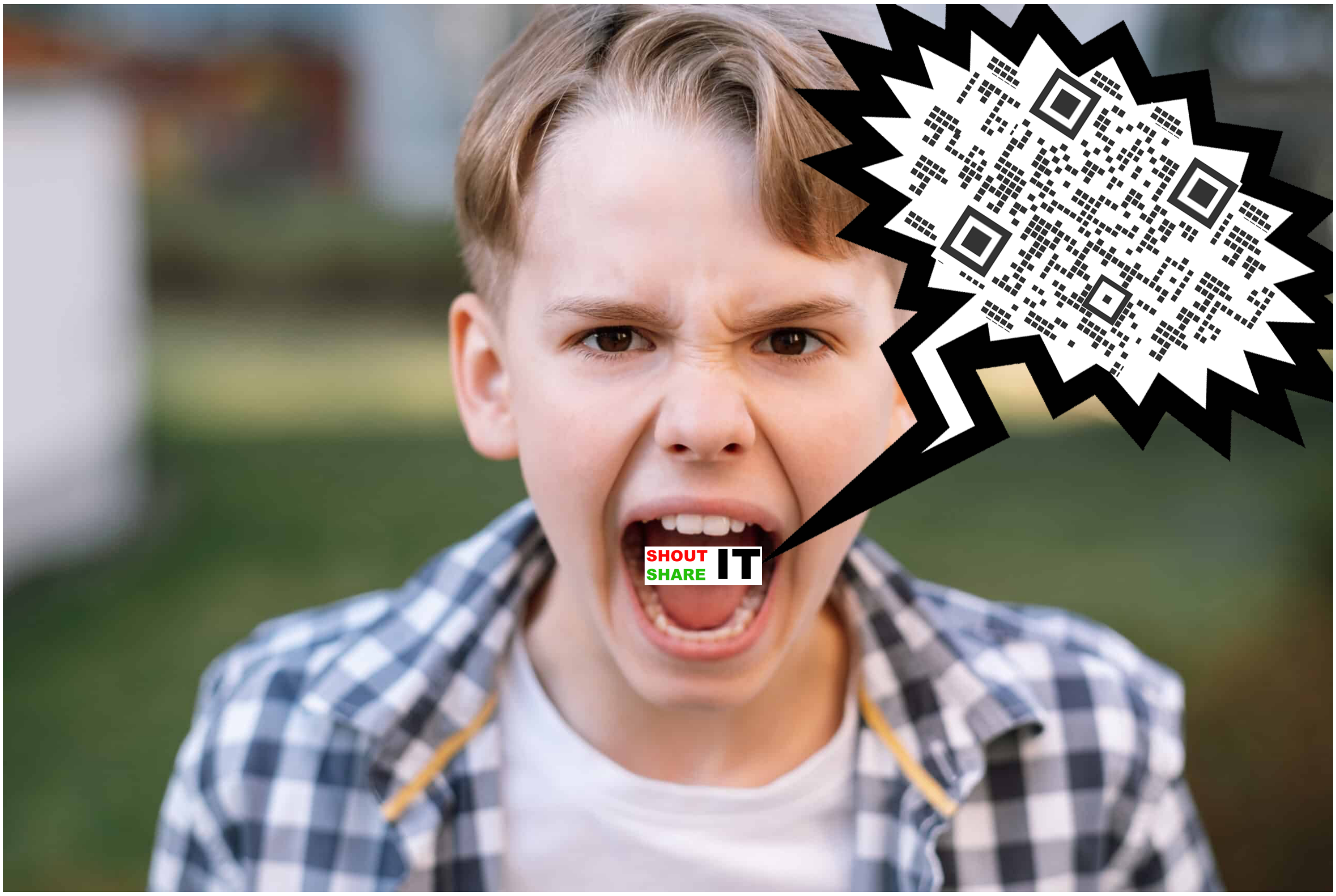
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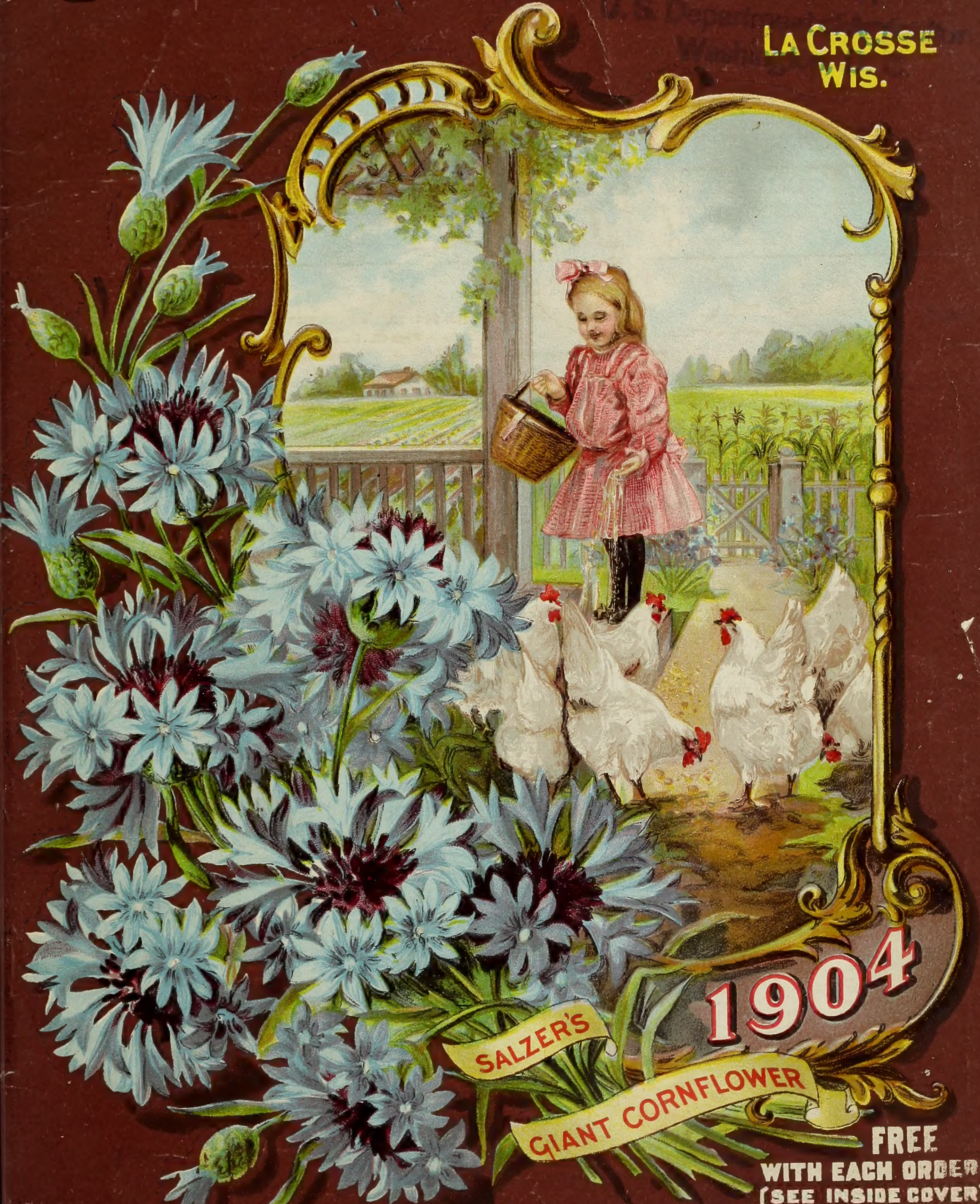
SALZER'S
GIANT CORNFLOWER

1904

FREE
WITH EACH ORDER
(SEE INSIDE COVER)

FREE.

On the front cover page you will find beautifully illustrated

Salzer's Giant Blue Corn Flower.

When we were in Europe last summer, we were constantly regaled and pleased and made happy over great bunches of the beautiful blue corn flower, the favorite flower of the old Emperor William. This flower grows in great abundance throughout the domain of Germany.

Salzer's Giant Blue Corn Flower originated with one of Germany's great flower seed growers, and we purchased at once from him his complete stock and are offering it this year as a premium. Each order of 40c or more from this catalogue receives a package of these charming blue flowers free, with full instructions how to grow them, how to enjoy them, and how to have them in bloom 60 days after sowing. They are perfectly hardy, will bloom everywhere throughout the United States and are bound to please and gladden and brighten the heart and home of every planter.

Price, package 15c, ½ oz. 40c, oz. 75c.

"HAPPY THOUGHT" VEGETABLE COLLECTION, POSTPAID 30c.

This great collection, found beautifully illustrated on the rear of the catalogue, we will mail for but 30c, and if you will add 5c, making it 35c, we will give in addition one package of Salzer's Giant Blue Corn Flower Seed. Nothing will give you more pleasure and better results than Salzer's Happy Thought Collection and the Giant Blue Corn Flower.

CUCUMBER, MELON AND SWEET CORN SEEDS.

The first 80 pages of our Catalogue went to press before the Sweet Corn and Vine Crops were harvested. Since then an almost complete failure of Vine Seeds has taken place. We are sorry to report this. We will fill all vine and other seed orders, as far as possible, at catalogue prices, but when our stock is exhausted, we will endeavor to fill your order at going wholesale market prices. We will treat you generously. We are sure you will have no cause for complaint if you will entrust your full order to us.

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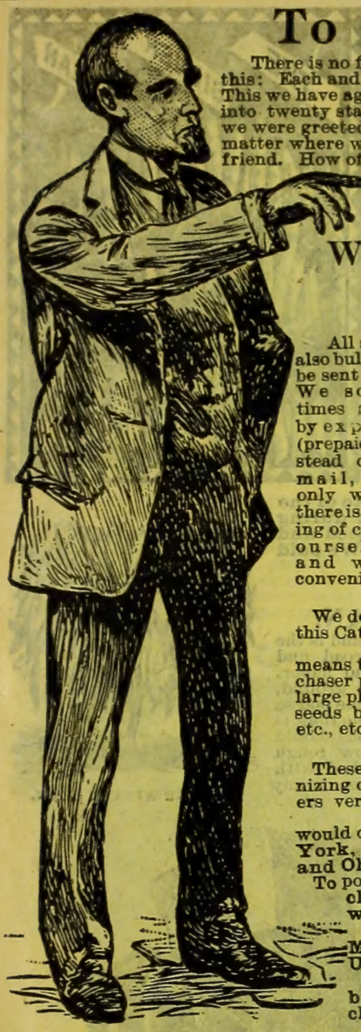


To Our Patrons and Friends, Greetings!

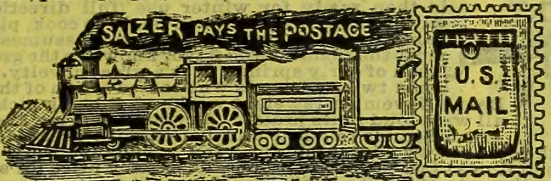
There is no firm on earth that has more cause to feel thankful to its hundreds of thousands of patrons than we. The reason is this: Each and every one of our patrons are our friends, not only in name, but in truth—warm-hearted, whole-souled friends. This we have again the past summer experienced in the fullest measure. Our duties called us, within the past twelve months, into twenty states—from Oregon, Idaho and Montana in the west, to New York in the east—and everywhere, without exception, we were greeted so cordially, so heartily by our kind patrons, words often failed us to express our keen appreciation. No matter where we stopped, we found patrons of the John A. Salzer Seed Co., and where we found a patron we found a whole-souled friend. How often we heard expressions like this: "How are you, Mr. Salzer? How delighted and glad I am to see you. You must come to my home and see my beautiful flowers and garden." Or a farmer would grasp our hand and say: "Brother Salzer, you must see my crops. Such hay, such oats and corn, such cabbage and wheat, and above all, such potatoes!"

We Solicit Your Orders for 1904.

WHAT WE DO.

FREE DELIVERY BY MAIL.

All seeds ordered at the packet, ounce, quart or pound mail prices, also bulbs, roses, vines and such goods as are offered postpaid or by mail, will be sent by mail, **postage prepaid by us**, to any address in America. We sometimes send by express (prepaid) instead of by mail, but only when there is a saving of cost to ourselves, and when convenient for purchaser to receive them that way.



POSTPAID BY MAIL.

We deliver postpaid to any postoffice in the United States any article in this Catalogue offered by mail.

By Express or Freight

means that we deliver the stock to express or railroad here, and the purchaser pays all transportation charges on receipt of goods. That means such large plants or trees as are listed by express or freight, as also vegetable seeds by quart, pint, peck or bushel; also all Farm Seeds, roots, potatoes, etc., etc. No charge for packages.

EXPRESS RATES.

These have been greatly reduced for us. The express companies, recognizing our claims as their largest shippers, have given us for our customers very low rates. Thus a

TWENTY-FIVE POUND PACKAGE

would cost: to points in **Illinois, Nebraska, Missouri, Indiana, New York, Pennsylvania, Kentucky, the Dakotas, Kansas, Michigan and Ohio, from 40c to 90c.**

To points in **Alabama, Maine, Rhode Island Arkansas, Massachusetts, Tennessee, Connecticut, Mississippi, New Brunswick, Delaware, New Jersey and Virginia, from 90c to $1.30.**

To points in the far west and south—**Arizona, $3.00; New Mexico, $2.50; Idaho, $3.00; Oregon, $3.50; Montana, $2; Utah, $2.00; Nevada, $3.50; Washington, $3.50.**

Above gives you a fair idea of express charges. **All seeds quoted by express or freight means that you pay the transportation charges; by mail, postpaid, that we prepay by mail.**

WHAT YOU SHOULD DO.

MONEY—We prefer all money sent by Money Order, Bank Drafts, Registered Letters. Do not send loose money in a letter without registering it; it is not safe, and if it is lost we are not responsible for it. Silver coin should be sewed or pasted upon strong cloth or paper to prevent breaking through registered letter.

Private Checks.

Do not send your check, because it costs 25c to collect same, which is deducted from the amount, and besides orders must be held until our bankers report private checks paid. This causes needless trouble and delay in filling orders.

Postage Stamps.

We accept postage stamps when other modes of remittance are inconvenient, but only in 1 and 2 cent denominations. Be very particular to use due caution so that they do not get damp, stick together or attach to the order.

Important.

It occasionally happens (very seldom) that an order is lost in coming to us, or the goods in going to the customer. Therefore, if any who order do not hear from us within a reasonable length of time, **they should send a duplicate order,** naming the date on which the former was sent, and the amount of money inclosed, and in what form. **DO NOT** simply say, "I sent you an order 10 days ago, and have not heard from same," but be explicit. This will enable us to investigate the matter and fill the duplicate order with dispatch.

Prepaid Railroad Stations.

Many of our farmer customers live on Prepaid Railroad Stations, where there are no agents. In such cases we ship the goods to the nearest station to this Prepaid Station, as we do not pay freight charges on heavy seeds, machinery, tools, etc. This insures quick delivery and no danger of loss.

DISCOUNTS.

EVERYBODY NEEDS SEEDS.

So, if you go and see your neighbors—many of them never think of sending for seeds, and, when the time comes, go to the nearest store and buy old, worthless Commission Box Seeds that have wandered over the land these 20 years or more—they will gladly give you their orders for Salzer's Fresh Seeds if you show them our catalogue. In this way you can make **Money**, besides getting all your own seed free.

Club Terms—We Allow You in Sending Us

For $	to select plants or seed packages amounting to $	a profit of
1.00	1.25,	$0.25
1.50	1.85,	.35
2.00	2.55,	.55
3.00	3.80,	.80
4.00	5.10,	1.10
5.00	6.75,	1.75
10.00	14.00,	4.00
20.00	29.00,	9.00

Discount on Seeds by Measure and Weight.

☞ Above terms apply to Flower and Vegetable Seeds by the package (and plants at the single rate price) only. **On each $1.00 worth of Vegetable Seed ordered by the ounce, ¼ pound or 1 pound, or in pints, quarts, pecks (bushel prices are strictly net), we allow you to select 20c worth extra seed on each $1.00 sent.** Thus, if you bought 1 peck Salzer's Scorcher Peas at $1.25, and ¼ pound Lightning Cabbage at $2.00, total $3.25, you would be allowed to select 65c worth extra seeds. Vegetable Seeds by the bushel or 2½ bushel price not included in this 20c offer. The bushel prices are always net, so also seeds by the 2, 3, 4, 5 and 10 pound prices. These given in Catalogue are net. **All farm seeds are net.** As regards this you will find full instructions under Farm Seeds.

Market Gardeners Trade A SPECIALTY.

Wholesale Prices to Market Gardeners.

Write to-day for same—or make out your list of seed desired and send to us for special wholesale prices.

HOW MUCH SEED TO SOW.

The following table gives a fair idea of the quantity of seed to sow per row of 100 yards long; also, seeds required per acre. The amount given is a great plenty.

	Per Row.	Per Acre.		Per Row.	Per Acre.		Per Row.	Per Acre.		Per Row.	Per Acre.		Per Row.	Per Acre.
Asparagus	8 oz.	6 lbs.	Carrot	3 oz.	3 lbs.	Egg Plant	½ oz.	10 oz.	Okra	12 oz.	5 lbs.	Radish	6 oz.	8 lbs.
Beans, Bush	3 qts.	1½ bu.	Cauliflower	¼ oz.	4 oz.	Endive	2 oz.	1 lb.	Onion, for large bulbs	2 oz.	5 lbs.	Rhubarb	4 oz.	4 lbs.
Beans, Lima	3 pts.	20 qts.	Celery	1 oz.	8 oz.	Leek	2 oz.	10 oz.	Onions, for sets	8 oz.	35 lbs.	Salsify	4 oz.	4 lbs.
Beans, Pole	1 pt.	15 qts.	Collards	½ oz.	10 oz.	Lettuce	2 oz.	10 oz.	Parsley	2 oz.	1 lb.	Spinach	6 oz.	10 lbs.
Beet	5 oz.	8 lbs.	Corn, Sweet	1 pt.	8 qts.	Melon, Water	2 oz.	3 lbs.	Peas	3 qts.	2 bu.	Squash	3 oz.	3 lbs.
Broccoli	½ oz.	1 lb.	Cress	1 oz.	2 lbs.	Melon, Musk	2 oz.	2 lbs.	Pepper	½ oz.	¼ lb.	Tomato	1 oz.	4 oz.
Brussels Sprouts	½ oz.	1 lb.	Cucumber	3 oz.	3 lbs.	Mustard	4 oz.	1 lb.	Pumpkin	2 oz.	5 lbs.	Turnips	3 oz.	2 lbs.
Cabbage	1 oz.	¾ lb.												

NUMBER OF PLANTS PER ACRE: 1x1 foot, 43,560; 2x1 ft., 21,780; 2x2 ft., 10,890; 3x1 ft., 14,520; 3x2 ft., 7,260; 3x3 ft., 4,840; 4x1 ft., 10,890; 4x2 ft., 5,445; 4x3 ft., 3,630; 4x4 ft., 2,722; 4x5 ft., 2,176; 6x6 ft., 1,210; 10x10 ft., 430; 20x20 ft., 110.

1904 HAS BEEN USHERED IN

and may it bring to you, kind Patron and Friend, rich Blessings, the fullness of Health, abundant Crops and ever increasing Joys, is the wish of the

JOHN A. SALZER SEED CO., La Crosse, Wis.

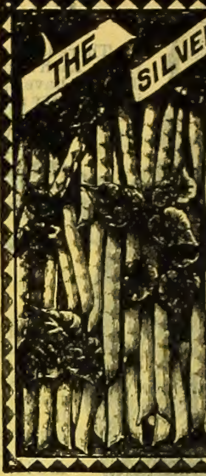
(Copyright, 1904, by John A. Salzer Seed Co.)

RARE BEAN NOVELTIES.

The Silver Bean. Most Beautiful New Thing on the Market.

This is a desirable and distinct variety of the white wax bush bean, and we take great pleasure in listing it among the best things of the season. The pods are of a beautiful silvery color, being palest green with a silvery sheen, and are borne in great profusion. They are sweet, tender and crisp, and cannot be excelled in point of table merit. We predict that this Bean will become extensively popular, as it shows vigor of vine or bush as well as unusual quality of pod. The development of the plant affords ample bearing capacity, and the pods thus far show no disposition toward spot or other disease. Indeed, it is the most promising thing of its class that we have seen for many years, and we can confidently recommend it. Its great merits are quality, productiveness, and beauty and it should have general trial.

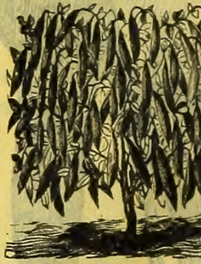
Pkg., 10c; pt., 35c; qt., 60c, postpaid. By freight, peck, $2.00; bushel, $7.00.



SALZER'S NEW YANKEE WINTER BEAN.

This is a Yankee introduction. The American people, above all other people, use a tremendous quantity of green Beans for an early spring and summer vegetable. It is estimated that in America alone there are 10,000,000 bushels of green Beans used annually. Now, here we have a Bean that is about as rich in winter as in summer. The pod dries naturally, and is then ready for winter use (full directions with each package). When ready to cook, place same in water over night, and it assumes almost the richness and flavor known to the green Bean of early spring. It is a great novelty. To some twenty friends who tasted a dish of these Beans November 1st, eight weeks after being picked, all were loud in its praise. Anything nearing the taste of the green Bean is relished and hailed with great delight during the cold snowy winter months. It's a bonanza; buy the seed and sell it next fall to your neighbors at a fancy price for seed. We paid at the rate of $200 a bushel for this great rarity.

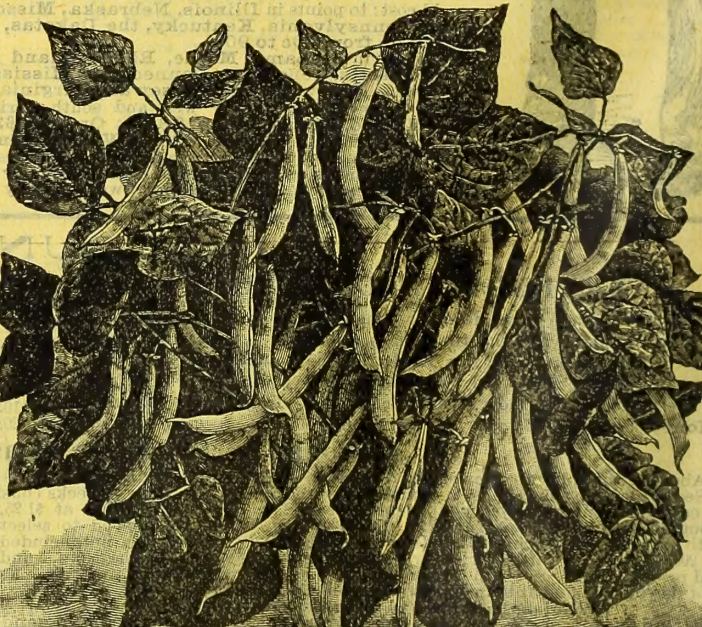
Price: Pkg., 15c; ½ pint, 30c; pint, 50c.



YANKEE WINTER BEAN.

ALLAN'S IMPERIAL WAX BEAN.

One of the finest wax beans now before the public, and is the result of several years' careful culture. Pods long, broad and straight; of beautiful waxy color with fine texture and flavor. Vigorous, upright growth, pods borne well up from the ground, season medium early. We have in this the large, handsome pod so much admired in the flageolet class, combined with a vine that is vigorous and healthy, showing with us no sign of rust. Pods should be picked when young and tender, as they quickly grow tough by remaining too long on the vines. Seed white, splashed with chocolate brown, different in marking from Golden Wax or any other variety.



Price of Allan's Imperial Wax Bean: Pkg., 10c; pt., 30c; qt., 50c; postpaid. By express, pkg., 10c; qt., 35c; peck, $1.75; bu., $6.75.

3 NEW GREEN BEANS.

Price of each of the following 3 Beans is: Pkg., 10c; pt., 30c; qt., 45c, postpaid. By express or freight, Pkg., 10c; qt., 30c; peck, $1.60; bu., $6.00.

1. SALZER'S LONGFELLOW BUSH BEAN.

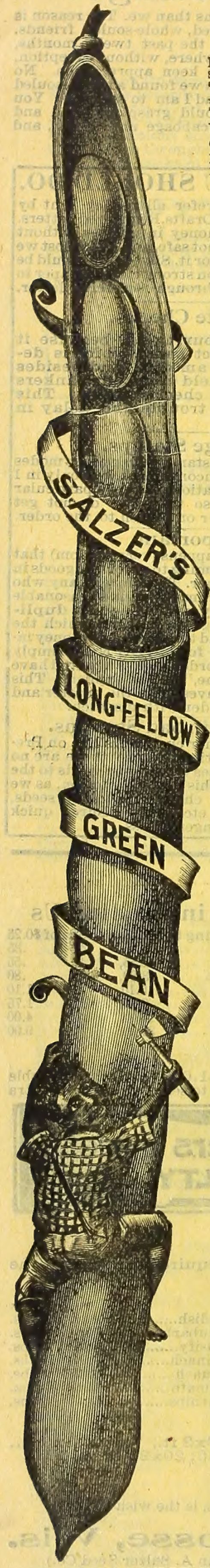
A recent introduction, very vigorous in growth, bearing in great profusion extra long pods, solid and of good substance. Pods often ten inches long, which is very remarkable for a green bush bean. It has a mild meaty taste.

2. BOUNTIFUL BUSH BEAN.

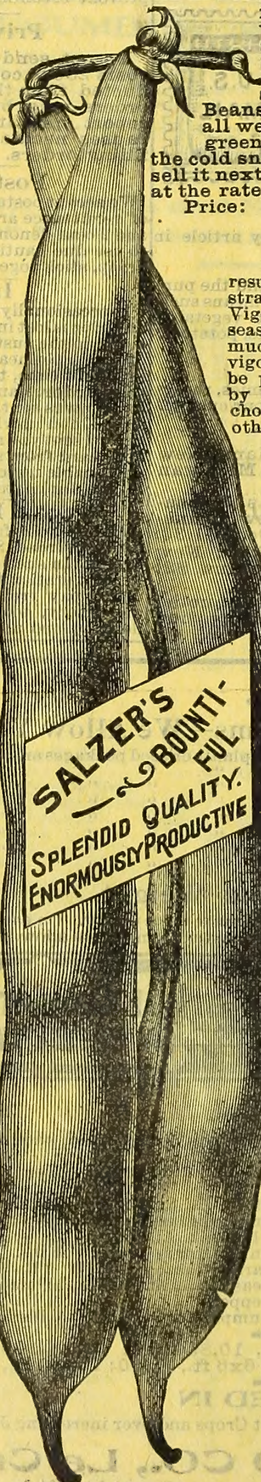
A most desirable green podded bean. One of the earliest, bearing in great profusion handsome pods of good quality and flavor and stringless. It could well be called a stringless Six Weeks. This remarkable bean will delight and please every grower. It is a rare and choice variety. Elegant pods.

3. EARLY WARWICK BUSH BEAN.

One of the earliest sorts we have ever tested, dwarf and uniform in habit, pods flat, and of good quality when picked young. Seed deep crimson, splashed with lighter color. Remarkably early and prolific.



LONGFELLOW BUSH BEAN.



SALZER'S BOUNTIFUL.

The Salzer New Bush Lima. ☞

Offered for the first time time during the spring of 1903, and already it has captured the hearts of thousands of planters. It is a remarkable Bush Lima, far exceeding in rich qualities all other sorts. A superb Bush Lima, pod large, full, of rich juicy quality when green, and delicious when dry and cooked. This Bean is very prolific. Pkg., 10c; ½ pt., 20c; pt., 35c; qt., 55c, postpaid; by express, qt., 40c; peck, $2.50.

SALZER'S
GREAT GERMAN
SOUP BEAN

SALZER'S

Great German Soup Bean.

This remarkable Soup Bean, which had its origin in Germany, the land of rich soups, is more fully described on page 13 of this catalog. If you wish something really rich in a Soup Bean, this is the one to plant. Pkg., 15c; pt., 30c; qt., 45c, by mail. By express, qt., 30c; 2 qts., 55c; 4 qts., $1.00.

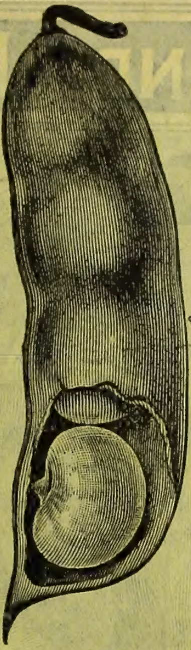
Midsummer Beet.

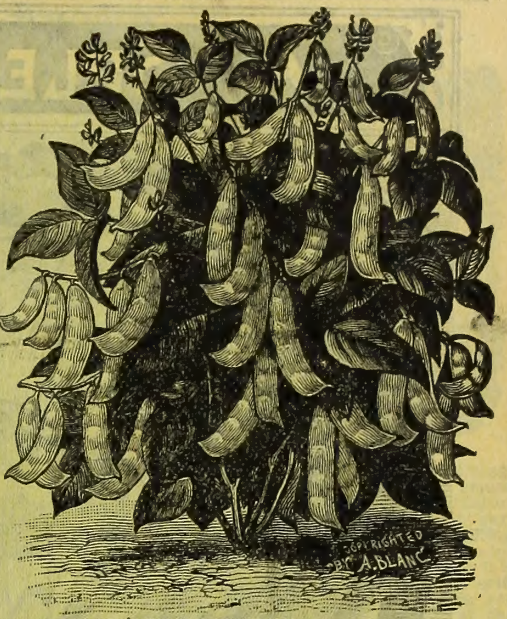
A New Half-Long Sort.

This is an entirely new and distinct Beet of so-called half-long shape, but is in reality three-quarters long; that is, it is unusually lengthy for a half-long Beet. It is two and one-half or even three times as long as thick, and appears to be quite different from anything else listed.

In several respects it is superior to all other beets. The roots are deep red in color, and always symmetrical and smooth. The flesh is of a rich, dark red color. In quality it is sweet, crisp and tender, and it is an enormous cropper. It is a heavy Beet without being hard to pull.

It never becomes woody, even in the small portion above the ground, and is always good for table use or stock food, whether pulled young or old. I recommend it for table purposes, in summer and autumn. It retains its succulence and flavor for a longer time than ony other beet. Packet, 10c; oz., 15c; ¼ lb., 40c.; lb., $1.25.





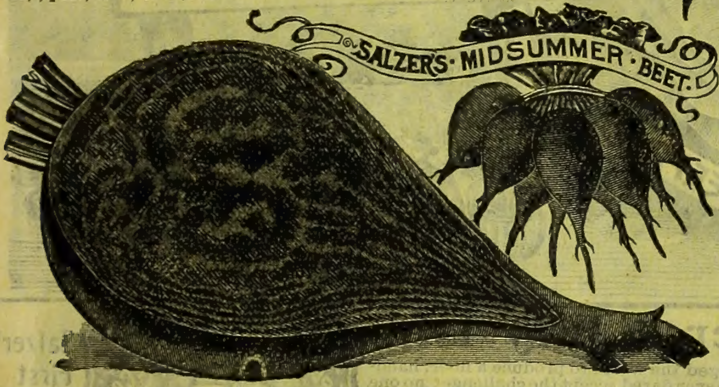
SALZER'S NEW BUSH LIMA.

NEW BEET.

Bingen Ball.

Last year we sent this beet out as a premium to some 2,300 gardeners and customers, and so hearty has been the endorsements received thereon that we have decided to list same this year under our novelties. We have only 380 pounds of seed of this sterling new variety, and we urge every-one wishing a really good beet, to give this a trial.

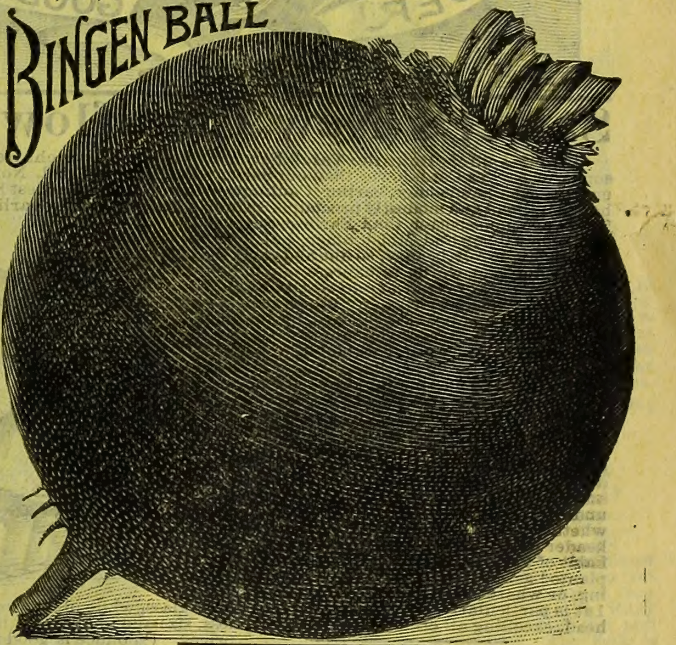
Price Bingen Ball: Pkg., 10c; oz., 20c; ¼ lb., 60c; ½ lb., $1.00; lb., $1.75.


SALZER'S · MIDSUMMER · BEET.

The Bingen Ball Beet. ☞

The Bingen Ball Beet is ready for market in 40 to 45 days from date of sowing. It is what we call a finely made-up beet, as shown in the illustration. It is turnip shaped, with a disposition to deepen to the half-long type; though by no means a half-long beet. It is deeper than Crosby's Egyptian, with more body and more value. The shape of the beet indicates strong individual traits. The flesh is of a dark crimson color, with lighter rings, and is handsome in appearance, becoming solid crimson when cooked. The top is small, which favors close planting, though this beet, in common with all others, matures most quickly when given plenty of room—say 4 or 5 inches in the row. It has a rich, sweet flavor when cooked, and is tender and free from fibre or toughness. It is in fact, by all odds, *one of the best extra early table or market beets within our knowledge.*

The Bingen Ball Beet is worthy of universal trial by gardeners. It is good for the table and good for market, and will at once win public favor by reason of its earliness and its excellence. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $1.75.



THE CUMBERLAND CUCUMBER.

The Most Widely Famous of the Strictly New Sorts.

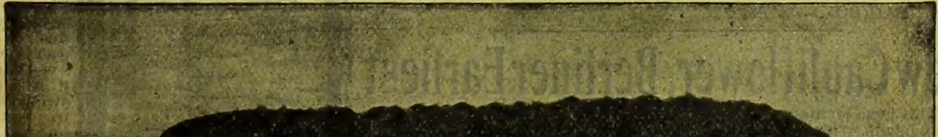
One of the Best Main Crop Pickles.

This brand new Cucumber, offered last year for the first time, is a hybrid of the Peerless White Spine and Parisian Pickling. In it are combined the strong growth and great productiveness of one parent with the crispness, solidity and attractive appearance of the other. It is of the White Spine type; a hardy, strong and vigorous grower, and very prolific. The pickles differ from other sorts in being thickly set with fine spines over the entire surface, except the extreme stem end, and during the whole period of growth, from the time they first set until fully grown the form is exceptionally straight and symmetrical, thus being as choice a slicing variety as it is for pickles. The flesh is firm, but very crisp and tender at all stages. The illustration, from a photograph, shows its exact form.

The New Cumberland was originated by Messrs. Chauncy P. Coy & Son, one of the largest growers of cucumbers in the United States. Mr. Coy writes us: "We consider it the best of our productions, and expect to see it at the head of the list. We honestly believe it to be the best pickling cucumber ever produced."

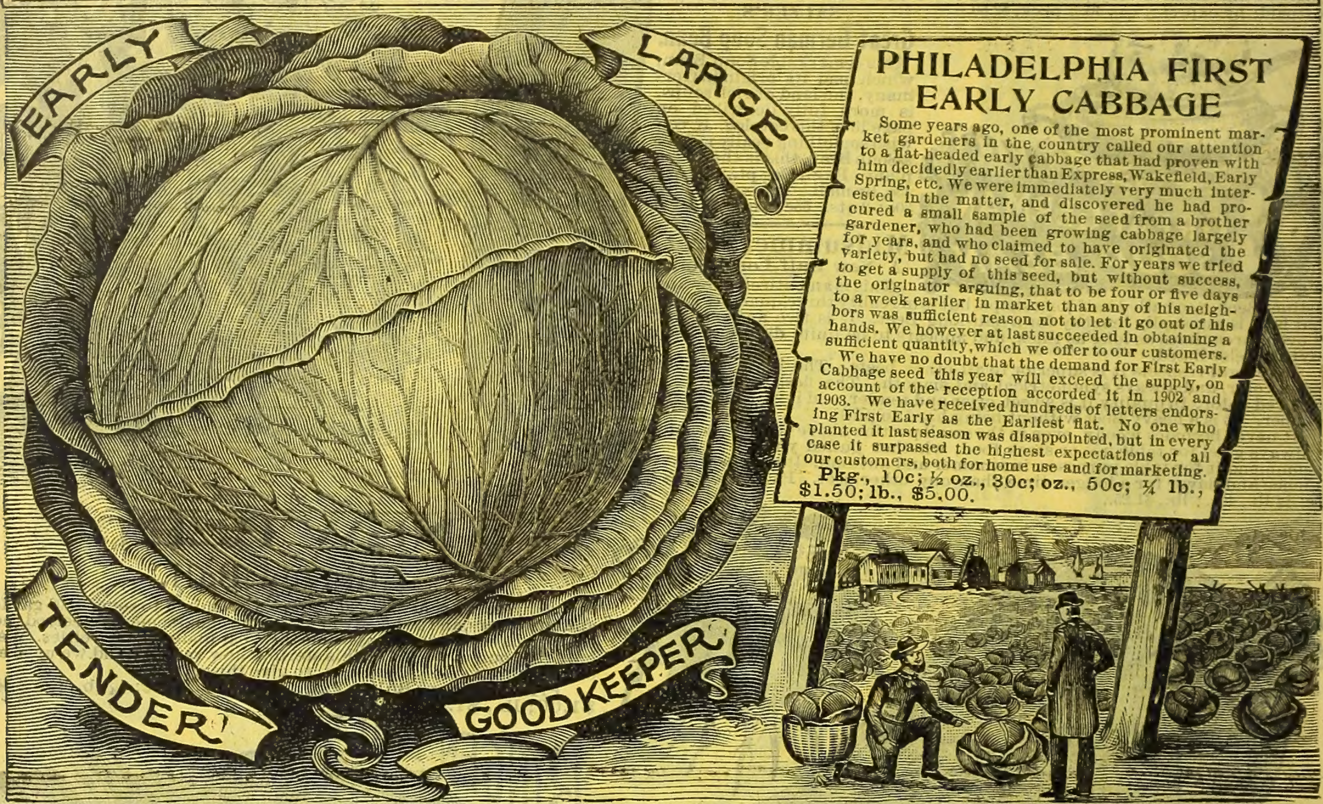
We can with pleasure endorse everything **Mr. Coy** has to say about his new Cumberland cucumber, and can also add positive testimony from our own actual experience with it last season. It is a good variety; prolific, tender, crisp and particularly handsome in appearance.

Pkg., 10c; oz., 20c; ¼ lb., 75c; lb., $2.00.



THE CUMBERLAND CUCUMBER.

A SPLENDID NEW CABBAGE



PHILADELPHIA FIRST EARLY CABBAGE

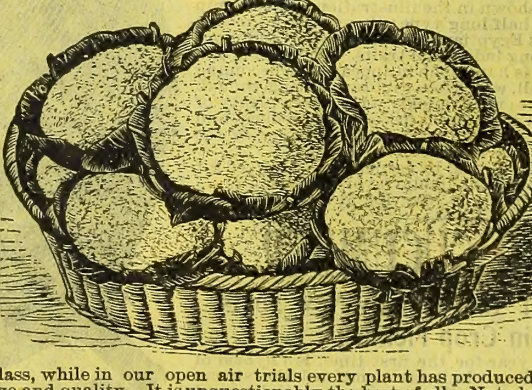
Some years ago, one of the most prominent market gardeners in the country called our attention to a flat-headed early cabbage that had proven with him decidedly earlier than Express, Wakefield, Early Spring, etc. We were immediately very much interested in the matter, and discovered he had procured a small sample of the seed from a brother gardener, who had been growing cabbage largely for years, and who claimed to have originated the variety, but had no seed for sale. For years we tried to get a supply of this seed, but without success, the originator arguing, that to be four or five days to a week earlier in market than any of his neighbors was sufficient reason not to let it go out of his hands. We however at last succeeded in obtaining a sufficient quantity, which we offer to our customers.

We have no doubt that the demand for First Early Cabbage seed this year will exceed the supply, on account of the reception accorded it in 1902 and 1903. We have received hundreds of letters endorsing First Early as the Earliest flat. No one who planted it last season was disappointed, but in every case it surpassed the highest expectations of all our customers, both for home use and for marketing.

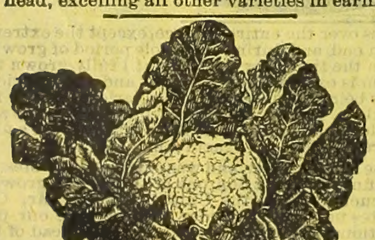
Pkg., 10c; ½ oz., 30c; oz., 50c; ¼ lb., $1.50; lb., $5.00.

Salzer's New Cauliflower, "July 1st."

Stand Aside! Hear the Tale! For many years we have **challenged** the world to produce a finer, handsomer or earlier Cauliflower than our Salzer's Earliest Surehead. None ever dared accept the challenge; no one ever raised a handsomer, earlier Cauliflower than Salzer's Earliest Surehead! But to-day Earliest Surehead hangs its head and modestly proclaims **Salzer's July 1st** as the earlier! My! we feel proud of our Cauliflower. There are none better than Earliest Surehead and Blue Ribbon and Midsummer, but here is one, such a lovely beauty, so fine and early that we cannot find words to express our delight. *For reliability of heading and size and solidity of heads,* it is superior to any other variety—a claim which has been established by innumerable tests in all parts of the country. It is sure to head, even under unfavorable circumstances, and will attain an enormous size under ordinary cultivation. The plants are dwarf, and while the outer leaves are erect the inner ones lap over the heads so as to fully shade them from the sun, preserving them a beautiful snowy white. The plants can be set closely, and they grow and mature rapidly under favorable conditions. It is earlier than the famous Snowball and every other variety. Whether for forcing under glass or growing in the open ground, and whether planted early or late, it is the surest header of all. It is very dwarf and compact in habit of growth, like the Surehead, and can be planted as close as 18 inches each way for forcing, or where space is limited. **Salzer's July 1st** is particularly desirable for forcing under glass, while in our open air trials every plant has produced a head, excelling all other varieties in earliness, size and quality. It is unquestionably the best of all. Note low prices. (¼ ounce is good for 900 plants.)



Pkg., 20c; ¼ oz., $1.20; ½ oz., $2.00; oz., $3.50; ¼ lb., $10.00.



New Cauliflower, Berliner Earliest

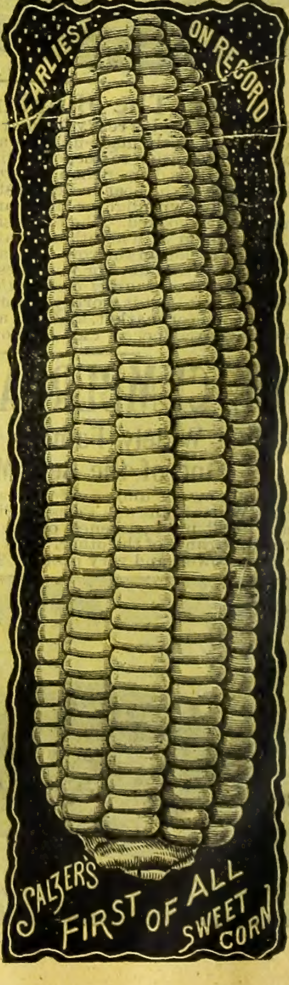
This is a German variety, produces very early, good-sized, pure white heads, which are tender and delicious. Good for market or home garden. It's not so handsome as **Salzer's July 1st**, not so fine as Salzer's Earliest Surehead, not so large as Midsummer, but it's early, early, early! All Berlin raves over it on account of its extreme earliness; and then look at the low price: ¼ oz. (good for 700 plants), only 20c. It will pay you to try this new novelty.

Price of Berliner Earliest Cauliflower: **Pkg., 5c; ¼ oz., 20c; ½ oz., 30c; oz., 50c; ¼ lb., $1.50.**

Market Gardeners Trade
A SPECIALTY.

Market Gardeners and Truckers.

Send for our wholesale Market Gardeners' Prices. It will save the Gardener lots of money.

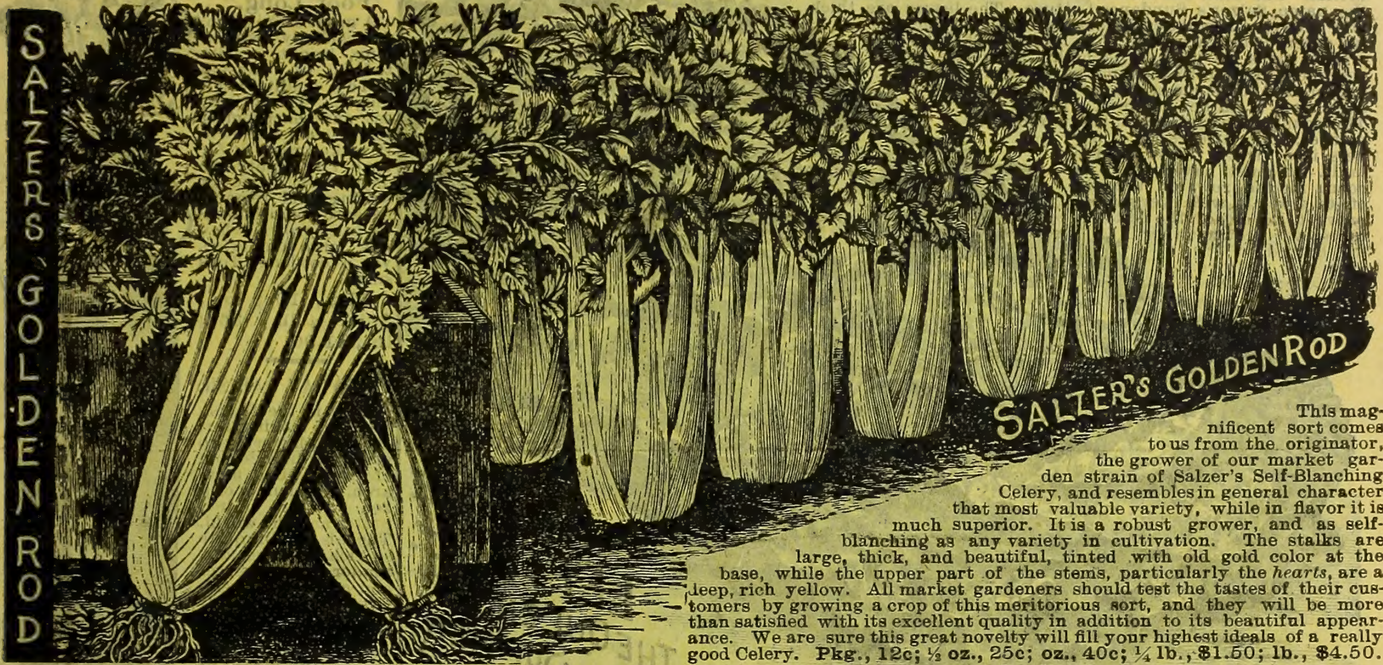

EARLIEST ON RECORD
SALZER'S FIRST OF ALL SWEET CORN

Salzer's First of All Sweet Corn.

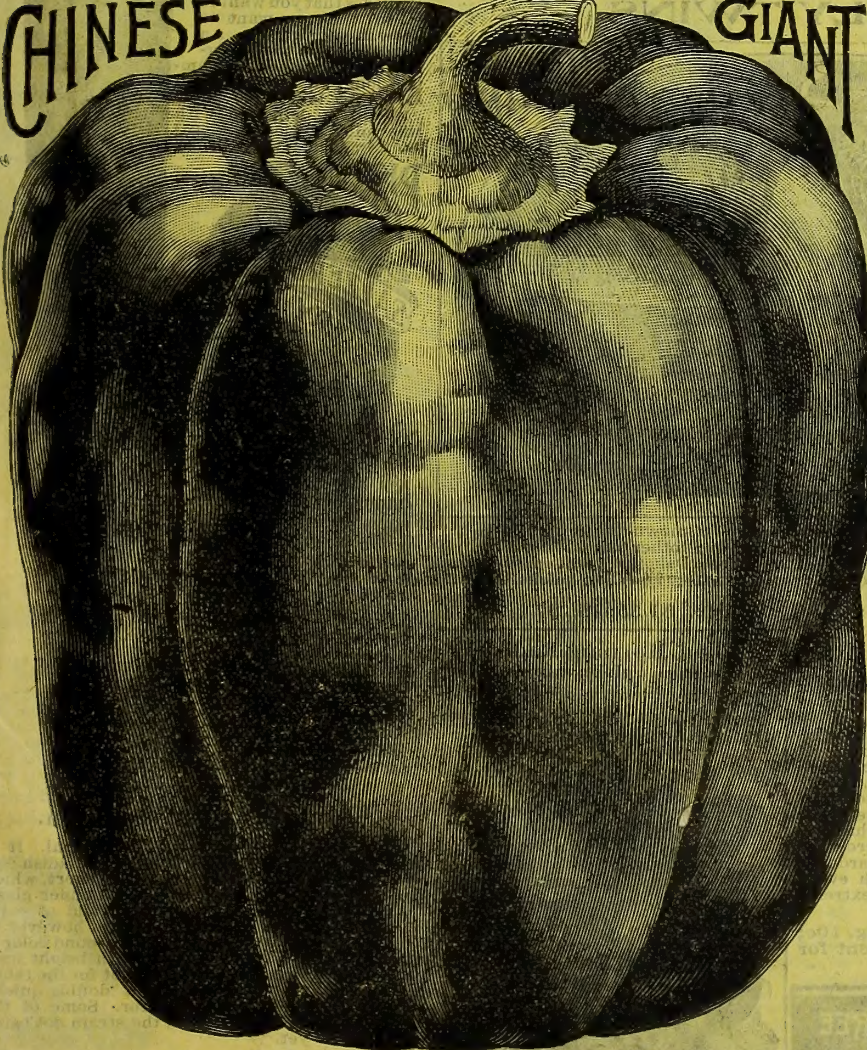
On page 28 you will find full description of Salzer's First of All—the only Earliest Corn in the U. S. By this we mean that Salzer's First of All is absolutely the earliest Corn in this country. It it fully described on page 28. Please look it up if you desire the earliest, sweetest, finest sweet Corn in existence.

Please note low prices: **Pkg., 10c; pt., 20c; qt., 40c, postpaid; by freight, qt., 25c; peck, $1.25.**

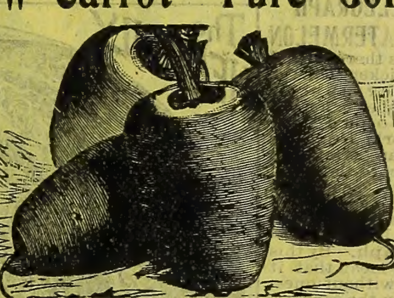
SALZER'S GOLDEN ROD CELERY.



This magnificent sort comes to us from the originator, the grower of our market garden strain of Salzer's Self-Blanching Celery, and resembles in general character that most valuable variety, while in flavor it is much superior. It is a robust grower, and as self-blanching as any variety in cultivation. The stalks are large, thick, and beautiful, tinted with old gold color at the base, while the upper part of the stems, particularly the *hearts*, are a deep, rich yellow. All market gardeners should test the tastes of their customers by growing a crop of this meritorious sort, and they will be more than satisfied with its excellent quality in addition to its beautiful appearance. We are sure this great novelty will fill your highest ideals of a really good Celery. **Pkg., 12c; ½ oz., 25c; oz., 40c; ¼ lb., $1.50; lb., $4.50.**



New Carrot—Pure Gold.



This new Carrot is an intensified First of All. It is a stump-rooted Carrot, somewhat deeper in color than Danvers and a heavier cropper. The root is smooth, uniform and handsome, entirely free from core, with sweet and tender flesh. It never becomes stringy nor shows rings. **Desirable shape; bright and attractive color. Excellent as a table Carrot.**

Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.00.

New Chinese Giant Pepper.

The Finest, Largest and Handsomest Pepper of All.

A magnificent new variety, the largest and finest Pepper in cultivation. The plant is about two feet high, of strong, vigorous growth, stocky in habit, very productive, and ripens its fruit earlier than the Ruby King. The fruit averages four inches in diameter, and is of a bright glossy scarlet when ripe. The flesh is unusually thick and very mild, having none of the pungency of most of the older varieties. The immense size of the fruit and its brilliant color render it very attractive, and will cause it to sell readily in the market.

In 1903

H. C. Nolte, of Muscatine County, Iowa—a great pepper district—reports the astonishing size of one pepper weighing

19⅜ Ounces.

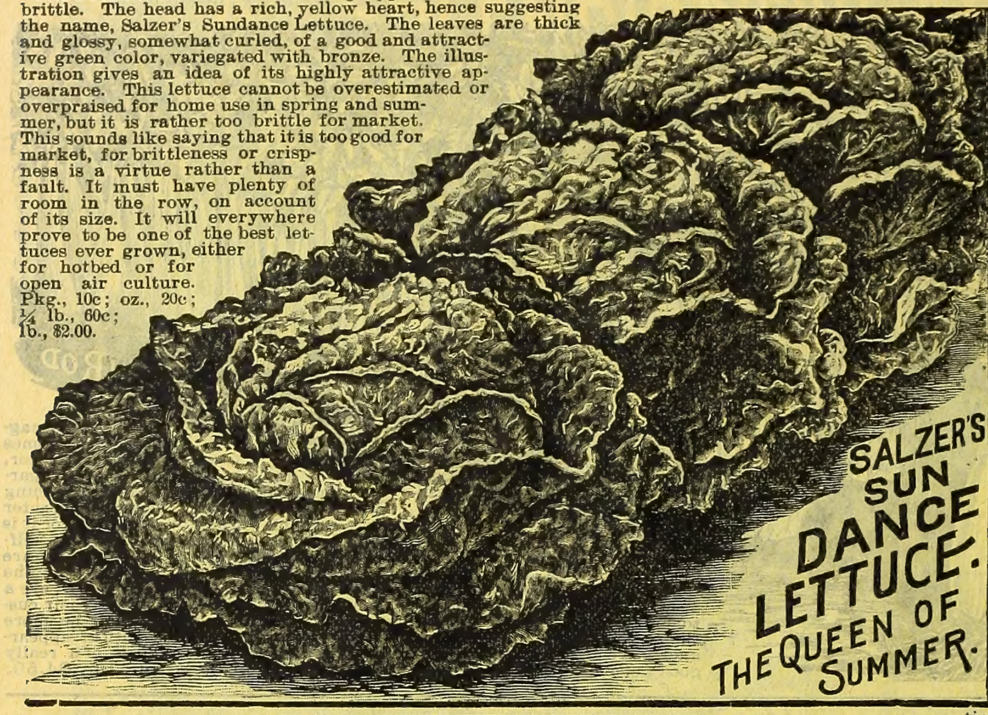
Now, I doubt if this size can be exceeded in 1904; and yet, why not? Are there not hundreds of bright Pepper growers who will try it in 1904?

Chinese Giant is certainly a wonder. The plants are of strong stocky growth, of bushy erect habit, growing 18 inches to 2 feet in height, with abundant foliage. The compact plants are very prolific, setting 3 to 4 extra large fruits at the base quite early in the season, which ripen while a second crop is setting on the branches. The fruit is well shown in the illustration herewith, being quite square in appearance, while the flesh is thick and very mild, being entirely free from any fiery flavor.

Pkg., 10c; ½ oz., 60c; oz., $1.00; ¼ lb., $2.75; lb., $10.00.

SUNDANCE LETTUCE.

It is a beautiful lettuce of the cabbage type. The solid heads are of great size, and the leaves are tender and brittle. The head has a rich, yellow heart, hence suggesting the name, Salzer's Sundance Lettuce. The leaves are thick and glossy, somewhat curled, of a good and attractive green color, variegated with bronze. The illustration gives an idea of its highly attractive appearance. This lettuce cannot be overestimated or overpraised for home use in spring and summer, but it is rather too brittle for market. This sounds like saying that it is too good for market, for brittleness or crispness is a virtue rather than a fault. It must have plenty of room in the row, on account of its size. It will everywhere prove to be one of the best lettuces ever grown, either for hotbed or for open air culture. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.

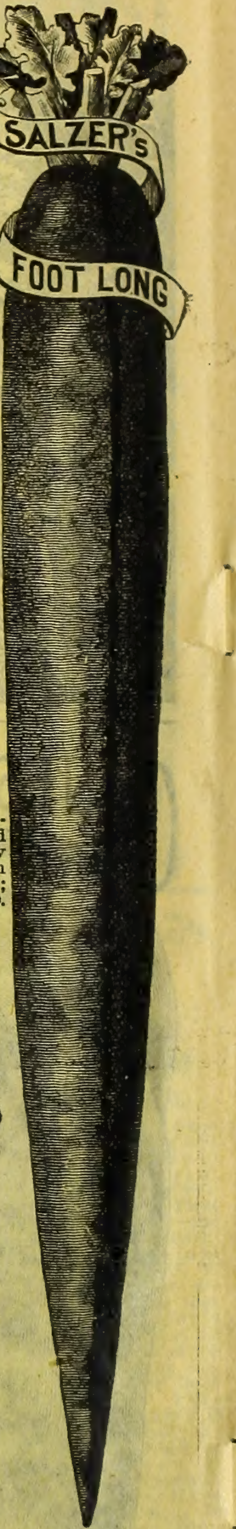


NEW RADISH.

Salzer's "Juicy Foot Long."

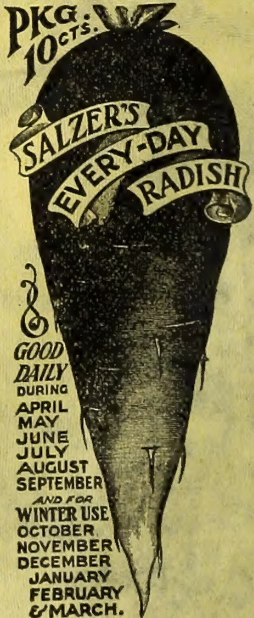
A great acquisition. A decidedly distinct, long, bright scarlet radish, of unusual juicy quality and length. The brightest and handsomest scarlet radish grown. It makes roots fit for use in twenty-five days from time of sowing, and remains in good condition until fully grown, when it is large and crisp, yes, a foot long. Tops small.

Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00.

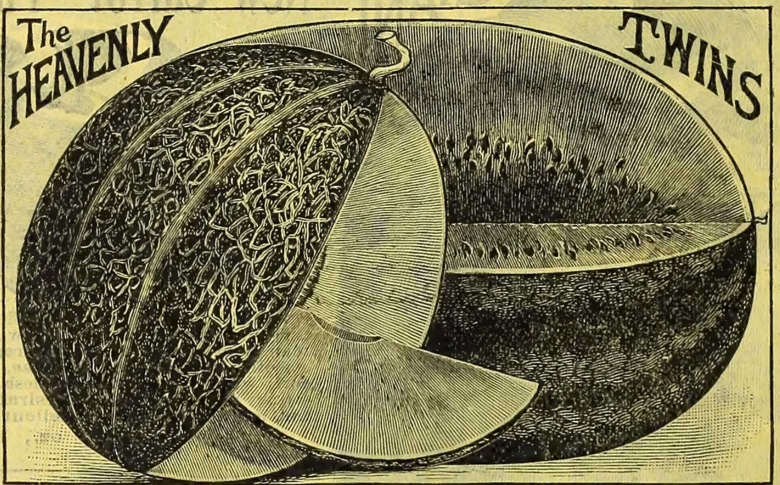


EVERYDAY RADISH.

Here is the Radish you are looking for, the Radish worthy to grace the dining-room of every king, monarch, president or citizen of the United States and the world. There is nothing quite so rich, luscious, fine, tender, juicy, sweet and crisp, as Salzer's Everyday Radish. It is a large red Radish, shading into white, peerless in quality and beauty, and is sure to give great satisfaction. It is one of those Radishes that you want to tie to; that you want to grow in your garden. An ounce or two would furnish you Radishes all summer long, all fall long, and all winter long. We know you will be delighted with this radish. Price, pkg., 10c; oz., 25c; ¼ lb., 45c; lb., $1.20.



THE HEAVENLY TWINS.



SALZER'S TELEGRAPH WATERMELON

Is there anything quicker than the telegraph? It flashes news around the world quicker than it takes to record the same, and hence we have named this watermelon **Salzer's Telegraph.** By this we mean that it is without question the earliest, the very earliest Watermelon in existence to-day. It came from the northeast portion of Russia, that strange land, from which many of our rarest melons have come. In Salzer's Telegraph we have now the earliest Watermelon known in the world to-day. It is earlier than the Fourth of July, or Salzer's Earliest, fully described on another page. It has a magnificent red flesh, fine size, and has ripened fruit the past year in North Dakota, Montana, Wyoming and in the extreme northern countries. It is the quickest grown, quickest ripening, quickest selling, earliest melon known to-day.

Price of this Watermelon: Pkg., 10c; oz., 25c; ¼ lb., 70c; ½ lb., $1.35; lb., $2.50.

MUSKMELON.

SALZER'S TELEPHONE.

Next to the telegraph comes the telephone as a great invention for quick communication, and for want of a better name to indicate quickness, earliness, rapidity, lightning speed, we have named this superlative, new, large, deliciously-flavored, earliest, big Muskmelon **Salzer's Telephone.** It is the Melon for you, Mr. Gardener, and for the private citizen to grow. The vines are short, the fruit sets quickly, grows rapidly, and is of delicious quality; sells in every market at an advanced price on account of its superlative richness and great earliness. We are sure that these two Melons, which we have named the Heavenly Twins, although they grow on earth, will be great money makers to every market gardener or trucker, and will please and delight and astonish every planter by their great rapidity in ripening and their extreme richness in quality.

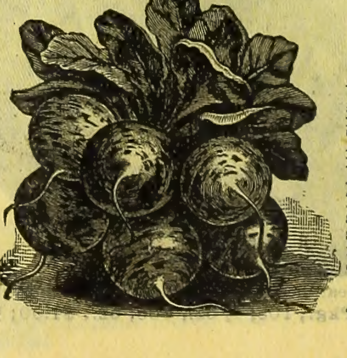
Price of Salzer's Telephone Muskmelon: Pkg. 10c; oz., 25c; ¼ lb., 65c; 1 lb., $2.25; 3 lbs., sufficient for one acre, $6.00.

MARKET GARDENERS PRICE-LIST FREE TO BUYERS IN LARGE QUANTITIES.

Good Morning Radish.

A new scarlet globe, extremely early radish, of delightful quality, tenderness and flavor.

Pkg., 15c; ½ oz., 20c; oz., 35c; ¼ lb., $1.00, postpaid.



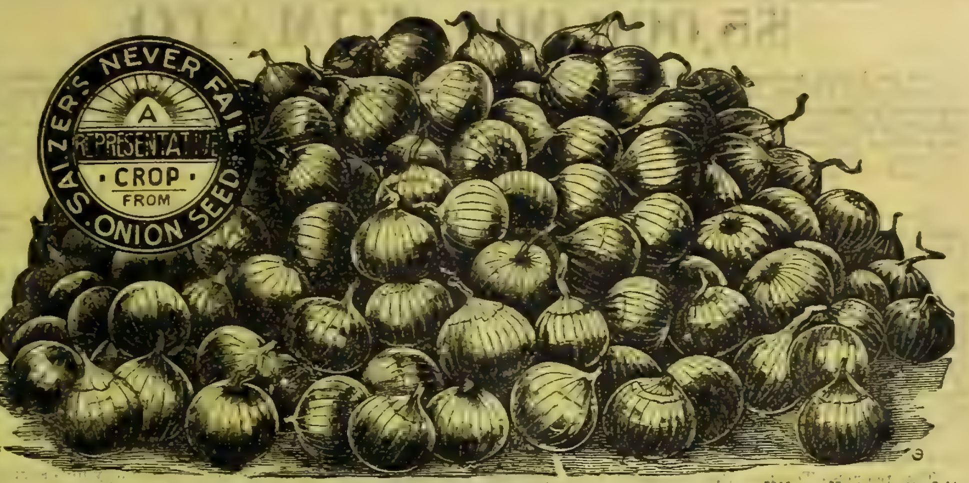
☞ New Radish Triumph.

This novelty is both unique and useful. It is very early, being a "Twenty-Day" Radish, of globular form, and its tops are very short, which makes it valuable for cultivation under glass. The flesh is very crisp and solid, and of mild flavor. Its most distinctive feature, however, is the unique color of the skin. The ground color is pure white, striped horizontally with bright scarlet. It is a most attractive ornament for the table, and market gardeners will find a "double quick" sale at advanced prices therefor. Some of the roots may come in solid color, the strain not being quite "fixed" yet.

Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 45c; lb., $1.25.

NEW ONION.

"Earliest Green Eating." ☞

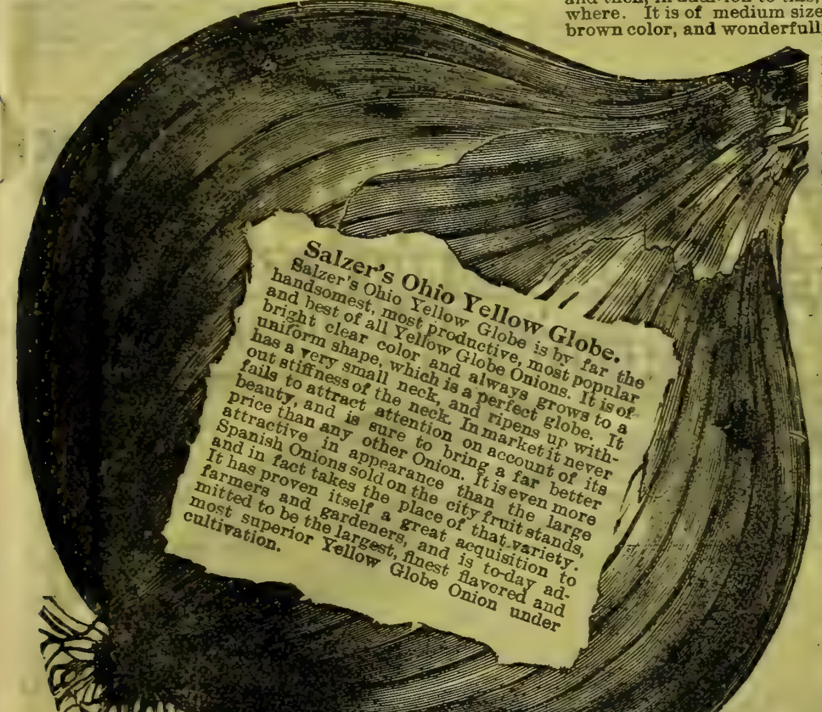

SALZER'S NEVER FAIL ONION SEED
A REPRESENTATIVE CROP FROM

There has been for years an inquiry for an Onion seed that will produce an extremely early onion to be sold in the green state as onion sets, producing green onions for bunching. Now, in our Earliest Green Eating onion, we have an onion that fills the bill completely. There is no onion seed sown that will produce an onion, say 1 inch in diameter or more, just the size you want for green bunching, as quickly as this onion. And the great beauty about it is that, if you do not wish it for green onions it will keep on growing until they reach the size of an ordinary Danvers Yellow Onion, when they will sell quickly in any market—or can be stored away and will keep all winter. Indeed, this onion will keep better and firmer than any other onion that we know of, except our Brown Globe. When we were market-gardening, more than 20 years ago, if we could have had an onion like the Early Green Eating, we would have made lots of money therewith and would urge every market-gardener, every farmer, every planter of onions to thoroughly test this magnificent sort and we will warrant same to please and to be a great money-maker. We know you will like it. Its extreme earliness, its beautiful shape, its fine grain, its great keeping qualities all commend it and then, in addition to this, we have placed the price so low, in order to introduce it everywhere. It is of medium size and of good quality, very early, rather flattened in shape, of brown color, and wonderfully hard and solid. It begins to form a bulb at an early period of its growth, when only a few inches high, and quickly reaches maturity. Its leading and most valuable feature, aside from appearance and quality, is its long keeping quality. It will literally keep for a year or more. We predict that Salzer's Earliest Green Eating will develop a sudden and wide-spread popularity. We have but 500 lbs. of seed of this variety this year, but we are sure that the demand for this will be so great, that this will be exhausted—and we will have to grow 2000 lbs. to supply the trade.

Price of Salzer's Earliest Green Eating Onion—

Package, 10; ounce, 15c; quarter lb., 25c; half lb., 40c one lb., 70c, postpaid.

By express, pkg., 10c; ounce, 15c; quarter lb., 20c; half lb., 35c; one lb., 60c.



Salzer's Ohio Yellow Globe.

Salzer's Ohio Yellow Globe is by far the handsomest, most productive, most popular and best of all Yellow Globe Onions. It is of bright clear color and always grows to a uniform shape, which is a perfect globe. It has a very small neck, and ripens up without stiffness of the neck. In market it never fails to attract attention on account of its beauty, and is sure to bring a far better price than any other Onion. It is even more attractive in appearance than the large Spanish Onions sold on the city fruit stands, and in fact takes the place of that variety. It has proven itself a great acquisition to farmers and gardeners, and is to-day admitted to be the largest, finest flavored and most superior Yellow Globe Onion under cultivation.

Salzer's Ohio Yellow Globe Onion.

Everybody has heard of the "Ohio Idea"-in politics-well here we have the "Ohio Idea" in onions and no matter whether the political "Ohio Idea" be good or bad, the Onion Idea is superlatively good. If we filled ten pages of our catalogue we would not tell you one-half the good qualities, the rare merits, the splendid "make up" of this splendid onion. Here is a brief pointed description.

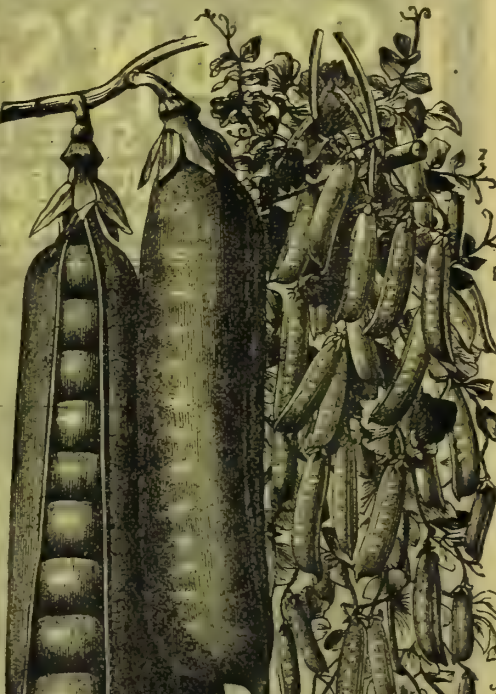
Shape round and uniform, not "necky." Bright attractive color, mild flavor, fine quality. Early, but sure keeper. Heavy cropper, good seller. The shape is round, a little depressed at top and bottom. The color is a rich brownish yellow, making a most attractive bulb. It is medium in size, but remarkably solid and heavy, producing as much weight per acre as any variety grown. It can be used to great advantage from the earliest date to the last, as it is one of the surest keepers and is delicious even when in its youngest stage. (*See cut.*)

We'll tell you a secret, get this onion, plant a plenty—a great big field—and it will make lots and lots and lots of money for you. Take our word for it.

Price by Mail: Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., 90c; 5 lbs., $4.00, postpaid.

Price by Express: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 80c; 5 lbs., $3.50.

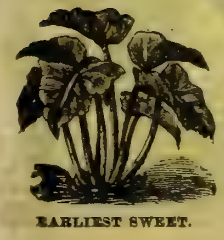
ALLEN'S SUNOL PEA.



ALLEN'S SUNOL—A RARE EARLIEST PEA.

Introduced by Allen—the great pea grower of America and Canada. Its the result of many year's careful propagation by Mr. Allen according to a system entirely his own, and ranks for earliness, productiveness, uniformity and purity without a rival! Vines vigorous, sometimes throwing laterals from the base of the stock bearing four to seven pods, of good size and shape, containing four to six large peas of rich flavor. Seed light green color. It is a prodigious bearer, and in this last feature with its extreme earliness lies its great value to market gardeners and truckers. At the same time we know of no other variety that is more popular than our First of All in private gardens. **Pkg., 10c; pt., 20c; qt., 30c; pk., $1.60; bu., $5.75.**

PIEPLANT—EARLIEST SWEET.



EARLIEST SWEET.

A novelty. Red stems, very juicy and very sweet. Much sweeter than the common kinds. Pkg., 10c; oz., 85c; ¼ lb., $1.25.

$5,000,000 TOMATO.

We are living in times of great things. Colossal fortunes are made and lost in a day; gigantic undertakings assume proportions in a night, and are carried out before the set of sun. Huge ship canals and ocean greyhounds spring up apparently like mushrooms to carry out the great ends of present human advancement. Mergers of railroads and industries are daily occurring, and it seems now as easy for the great financiers to raise a million dollars as it was in the days of our boyhood to raise $10,000. We feel not like moralizing to-day, but the present condition gives food for much thinking. Right along the line of colossal undertakings and gigantic combinations comes one in the vegetable kingdom that will startle, surprise and wonder you. It is

A FIVE MILLION DOLLAR TOMATO.

How is this? Hear the story as given by the introducer: "Come up and see my new tomato. It's colossal in yield, colossal in vigor, colossal in growth, colossal in size, colossal in earliness, colossal in flavor, colossal in quality, colossal in price. If you want the seed it will cost you $50.00 a kernel. I have only a few kernels. It's giant in size, sir; giant in earliness, giant in flavor and giant in price." We went, we saw, we bought.

Let's do some figuring. A pound of tomato seed has 100,000 kernels, which, at $50.00 a kernel, would mean $5,000,000—$5,000,000 a reason for the name, but here is another reason—a better one, that appeals more to the grower, more to the gardener, the private individual, the party who plants for his table or for market. There are $10,000,000 worth of canned and ripe fruit of the tomato sold annually. They are to-day sent to every clime and country, and everywhere the demand for same is increasing. There are really only three or four good tomatoes in the trade in use to-day (Salzer's Crimson Whirlwind and Salzer's Earliest of All are two of these four), and when we come with Salzer's New Five Million Dollar Tomato and rap at the door of public favor, we come without fear, knowing that this new sort is so immeasurably superior, so infinitely far in advance of any of the other varieties known to the trade of to-day, that we hesitate not to offer same as absolutely the peer, the superior, of any, all, yea, any and every sort or kind of Tomato known or grown to-day.

Keen statements these, broad assertions to make, a sweeping enunciation that, but, Sir, the $5,000,000 Tomato will back each and every declaration we make concerning same.

Colossal Stringless Green Pod Bean.

(See also page 14).

Is most happily named, as it is quite unique—the first stringless green pod Bean.

Salzer's Stringless Green Pod is of immense value, not only to the market gardener and canner who plants for profit, but also to the amateur, who seeks finest quality for the home table, as it is the only green-podded Bean absolutely stringless.

Messrs. Keeney & Sons, of Genesee county, New York, the largest growers of Beans in America, write: "The new Stringless Green Pod Bean is the only absolutely stringless green-podded Bean in the market to-day. It is earlier even than the Long Yellow Six Weeks, while the pod is round and full, also large and straight.

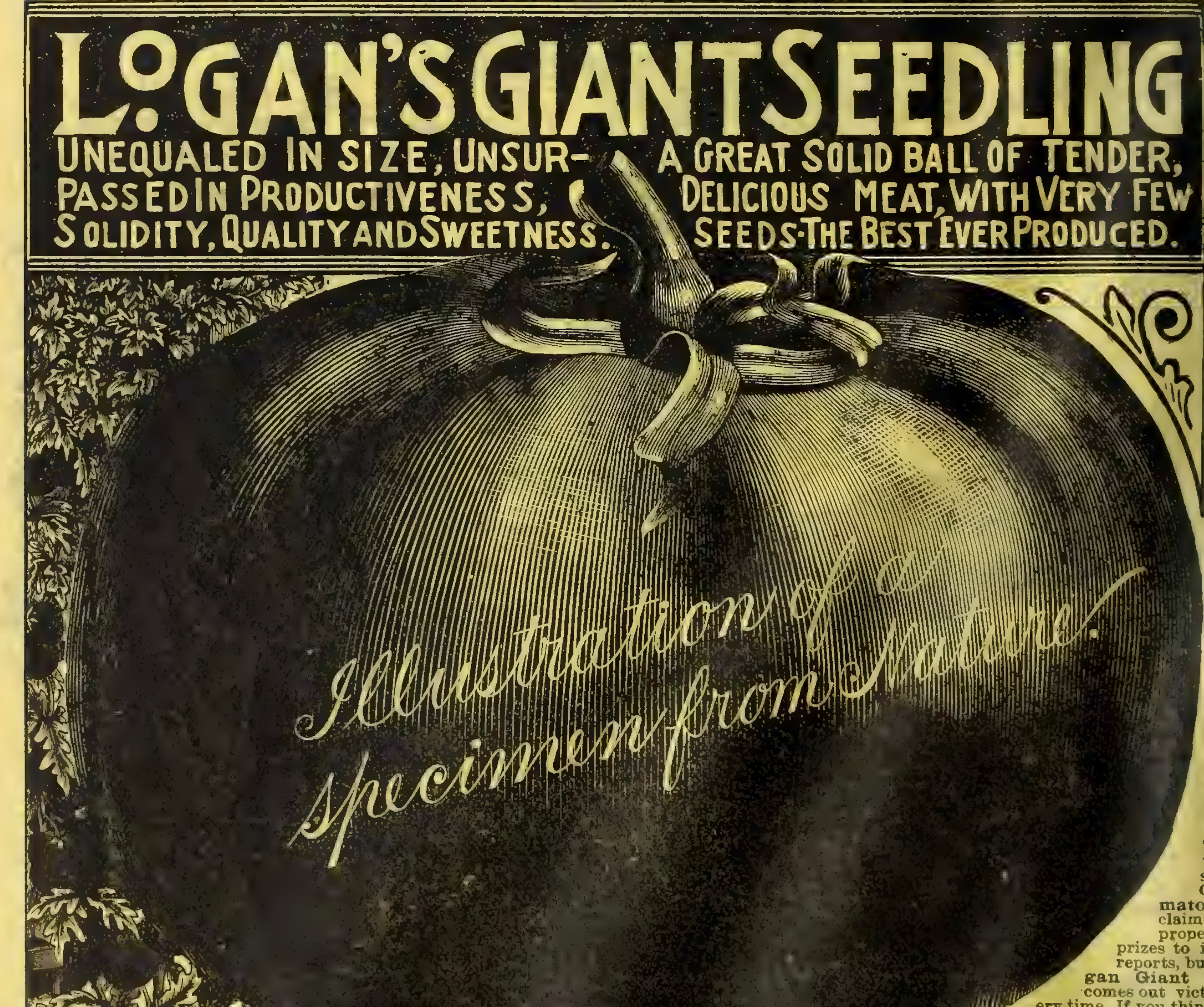
Price: Pkg., 10c; pint, 25c; quart, 50c, postpaid. By express, quart, 25c; 4 quarts, 90c; peck, $1.25; bushel, $4.00.

Laughs at Droughts.

This peerless Tomato, that contains more superior richness and flavor and excellence than any new sort introduced since years, has also the tremendous advantage of laughing at droughts and snapping its finger, so to say, at inclement weather. No matter how dry or hot or wet the weather is, this Tomato seems to grow and flourish and produce large, beautiful, thick, juicy-fleshed fruit.

Why, sir, if every tomato planter and every canning factory would grow exclusively Salzer's $5,000,000 Tomato, they would grow from one-half to two-thirds more fruit—a finer fruit, a better fruit, a more richly flavored fruit—that thick, juicy fruit, that reminds you of a thick, juicy porterhouse steak—that is the kind of fruit produced by Salzer's $5,000,000 Tomato; and this Tomato would add to the sales and income of the tomato growers fully $5,000,000 annually, if this sort was exclusively grown. That is another reason for naming same the $5,000,000 Tomato. Of the thousands of planters who planted the $5,000,000 Tomato in 1903, each and every one calls it the greatest tomato on earth. You will do the same in 1904, if you will but try same.

Price: Pkg., 20c; 3 pkgs., 50c; ¼ oz. seed, 35c; ½ oz., 65c; 1 oz., $1.10; ¼ lb., $4.00; lb., $15.00.

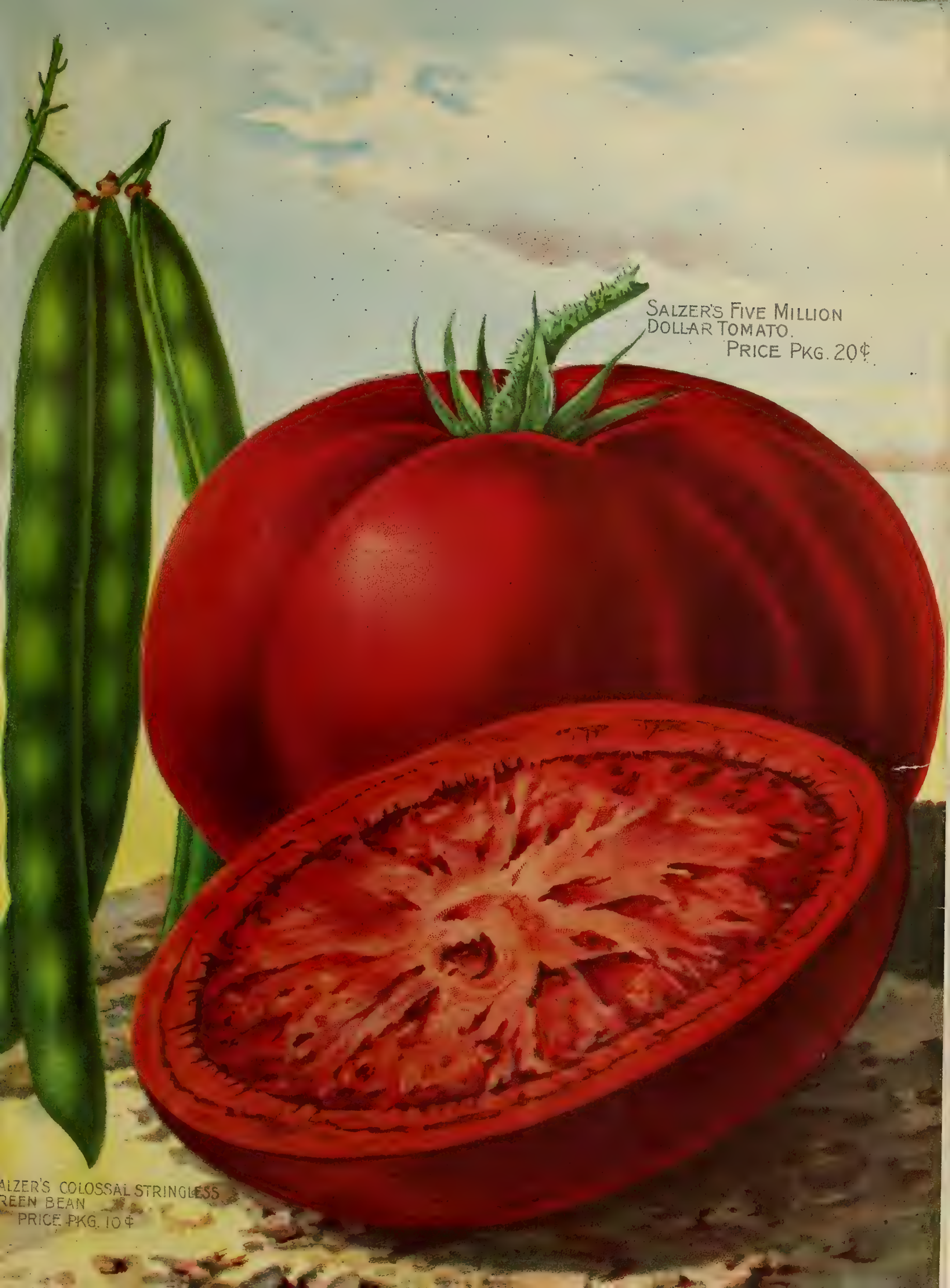

LOGAN'S GIANT SEEDLING
UNEQUALED IN SIZE, UNSURPASSED IN PRODUCTIVENESS, SOLIDITY, QUALITY AND SWEETNESS.
A GREAT SOLID BALL OF TENDER, DELICIOUS MEAT, WITH VERY FEW SEEDS-THE BEST EVER PRODUCED.
Illustration of a specimen from Nature.

Logan's Giant Tomato.

Logan's Giant is without question one of the great Tomatoes of to-day. Of it a grower says:

The Largest, Most Solid, Most Productive, Best Quality Tomato.

These few words describe this Great Tomato. Others claim wonderful properties, offer prizes to induce big reports, but our Logan Giant Seedling comes out victorious every time. If you think you have tried the largest Tomato, try this one now, and you will see that you did not have the largest and best heretofore. It is not only a new variety, but we claim for it in point of productiveness, size of fruit, exquisite quality and flavor, as well as early ripening, *the best tomato extant.* They grow to weigh over 3 pounds *each* and attain the enormous circumference of 2 feet. This Tomato is not like many others, one-third seeds and water. They are a great solid ball of tender, delicious meat, *with very few seeds.* They have frequently sold at 15c each in competition with other kinds at 35c per bushel. If the vines are trained on a support they will grow 5 to 10 feet high and be loaded with the finest fruit you ever placed your eyes on. **Price: Pkg., 20c; 3 pkgs., 50c; ½ oz., 75c; oz., $1.25.**



SALZER'S FIVE MILLION DOLLAR TOMATO.
PRICE PKG. 20¢

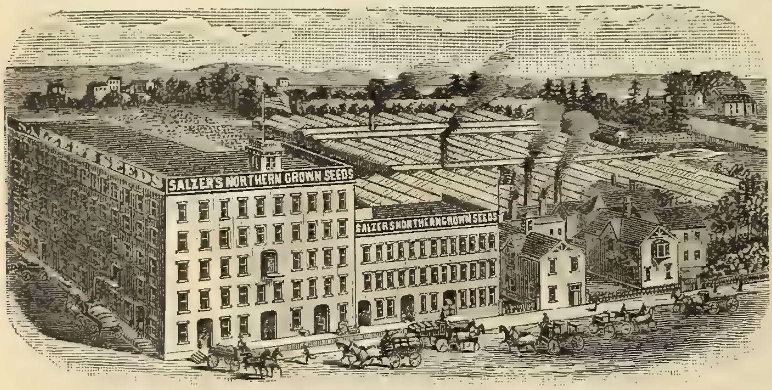
ALZER'S COLOSSAL STRINGLESS
REEN BEAN
PRICE PKG. 10¢

SALZER'S VEGETABLE SEEDS.

The past season was good to the market gardener and farmer who planted a plenty of onions and cabbage and potatoes and peas and beans, etc. While prices rule high, the outlook for next year will be immense to the market gardener and farmer. It therefore behooves you, if money making is a pleasure to you, to sow a plenty of onions, cabbage, beans, peas, potatoes, etc., as prices are apt to be high and crops short. Look out for 1904; plant a plenty. Prices ought to be high—yes, way up. That is the time to have plenty on hand to sell. It will fatten your bank account and give you money to do good with.

AMERICA'S LARGEST SEED GROWERS AND FLORISTS.

1. Every seedsman now admits that we own more floor room for storage and packing than any three Western seedsmen put together (with one Commission Seed House excepted), and twice as large as any New York, Philadelphia, Chicago, Illinois, Iowa, Minnesota or Wisconsin house.



View of the John A. Salzer Seed Co.'s Establishment at La Crosse, Wis., said to be the largest of its kind in America, if not in the world.

2. That our improved methods of packing, mailing and shipping give us the *advantage in filling an order* faster than any other house in America, without exception.

3. Our cellar is the largest of its kind for *seed potatoes* in the world, and our *Potato trade ten times that of any seedsmen!*

4. *The Freight Shipping Department* is under the supervision of an expert. The farm seed orders are filled on the 2d, 3d, 4th and 5th floors, properly labeled and addressed. They are then let down to the first floor by means of mammoth elevators. On this floor the several railroads, steamboat lines and express companies have apartments. The packed order is then placed in the apartment of the railroad which runs to the city in which our customers reside. From these apartments, during the busy season, many teams, each making nine trips daily, haul the freight to the different depots, boat landings, express offices, etc.

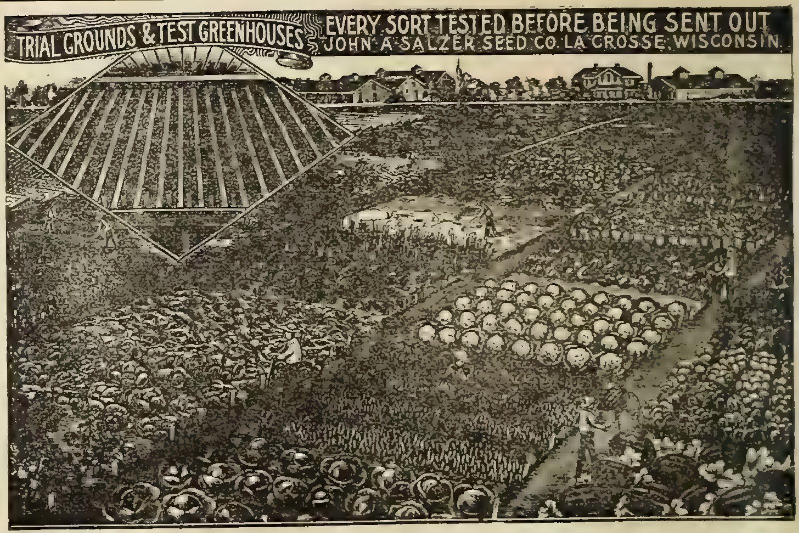
5. *The Mail Order Department* is complete in all its details. Every invention possible to quickly and accurately facilitate the prompt dispatch of an order has been made. In this department scores of clerks pick out the orders, check them, pack them, weigh and stamp the packages and then deposit the same in U. S. Mail bags furnished us in large numbers by the Government. This department can fill and dispatch 6,000 orders daily, and during the busy season is open day and night.

OUR TRIAL GROUNDS

The accompanying illustration will give you an idea of how we can furnish such excellent and superior garden, vegetable and farm seeds. This is done from the fact that we give same a thorough test in our greenhouses as to growth, and on our trial grounds as to yield and true quality. Thus it comes that Salzer's Seeds never fail.

No seeds leave our warehouses before being thoroughly tested as to life and vitality. The *modus operandi* is shown in the accompanying cut. When you sow **our seeds** you are **absolutely sure** they will grow—such as you can take to any fair and get **first prize**. When you sow you want to reap—that's eternally right, and that's what you can always depend upon doing if you sow or plant Salzer's Seed. They have established a record the world over and are known as

"SALZER'S SEEDS NEVER FAIL."


TRIAL GROUNDS & TEST GREENHOUSES
EVERY SORT TESTED BEFORE BEING SENT OUT
JOHN A. SALZER SEED CO. LA CROSSE, WISCONSIN

OUR FARM AND TRIAL GROUNDS.

We own and operate large farms for the production of our seeds—great men visit same, among them Gov. Chas. N. Harried, Ex-State Auditor J. E. Hipple, Land Commissioner J. L. Lockhart, Prof. J. H. Sheppard of Brookings College, Congressman J. A. Pickler, together with Senator Geo. Schlund, Senator J. W. Orcott, Hon. H. C. Walcott, Hon. L. C. Taylor, Hon. E. E. Chilcott, Hon. L. C. Corbett, Hon. F. D. Adams, Hon. Ben. R. Hoover, Hon. F. D. Hinds, and many thousand others, who viewed our trial grounds and farms in Dakota the past season. Prominent newspapers throughout America have had descriptions of this farm, such as the *Chicago Daily Inter-Ocean*, the *Tribune*, *Herald*, *Farm, Field and Stockman*, *Minneapolis Journal*, *St. Paul Pioneer Press*, *Dakota Farmer*, together with almost every paper published in the State of South Dakota, many of the editors having visited same and reported thereon.

VEGETABLE COLLECTIONS.

These are put up with extreme care, just the sorts and kinds that do well and please everywhere. We have four great collections found on this page 11 and on page 12. You will be delighted with the results obtained therefrom.

Earliest of All Vegetable Collection. POSTPAID ONLY . . . 50 CENTS.

This is the earliest of all vegetable novelty collections. Will produce vegetables 20 days ahead of others. All grand novelties and rare sorts. Try them.

Beans, Earliest Wax	$0.15
Beet, Red Beauty	.10
Cabbage, Lightning	.15
Corn, First of All	.10
Carrot, First of All	.10
Melon, Salzer's Earliest	.10
Pea, Early May	.15
Radish, Salzer's Earliest	.10
Tomato, Earliest of All	.20
	$1.15

50 Cents.

The whole lot, worth $1.15, postpaid, for 50c.

OUR 70 CENT VEGETABLE COLLECTION.

We are frequently asked for a collection of vegetables for a small garden, and we cordially recommend the following, which we will send, postpaid, for only 70 cents. The varieties contained therein are all A No. 1, of choicest qualities, and will surely please and delight. Some of the best sorts in the world are found in this 70c collection. You will surely be delighted with same:

Beans, Salzer's Six Weeks, 10c.
Beans, Case Knife, a pole bean, 10c.
Beet, Best of All, 10c.
Carrot, Guerande, 10c.
Cabbage, Salzer's Ideal, 12c.
Celery Self-Blancher, 15c.
Corn, Egyptian Sweet, 10c.
Cucumber, Salzer's Perfection, 10c.
Cucumber, Boston Pickling, 5c.
Lettuce, All Cream, 15c.

Muskmelon, the Osage, 10c.
Watermelon, 5c.
Onion, Prize Danvers, 8c.
Parsnip, Salzer's Crown, 5c.
Peas, Telephone, 10c.
Radish, Scarlet Olive, 5c.
Parsley, Moss Curled, 5c.
Tomato, La Crosse Seedling, 15c.
Squash, Improved Hubbard, 10c.
Turnip, Early Six Weeks, 5c.

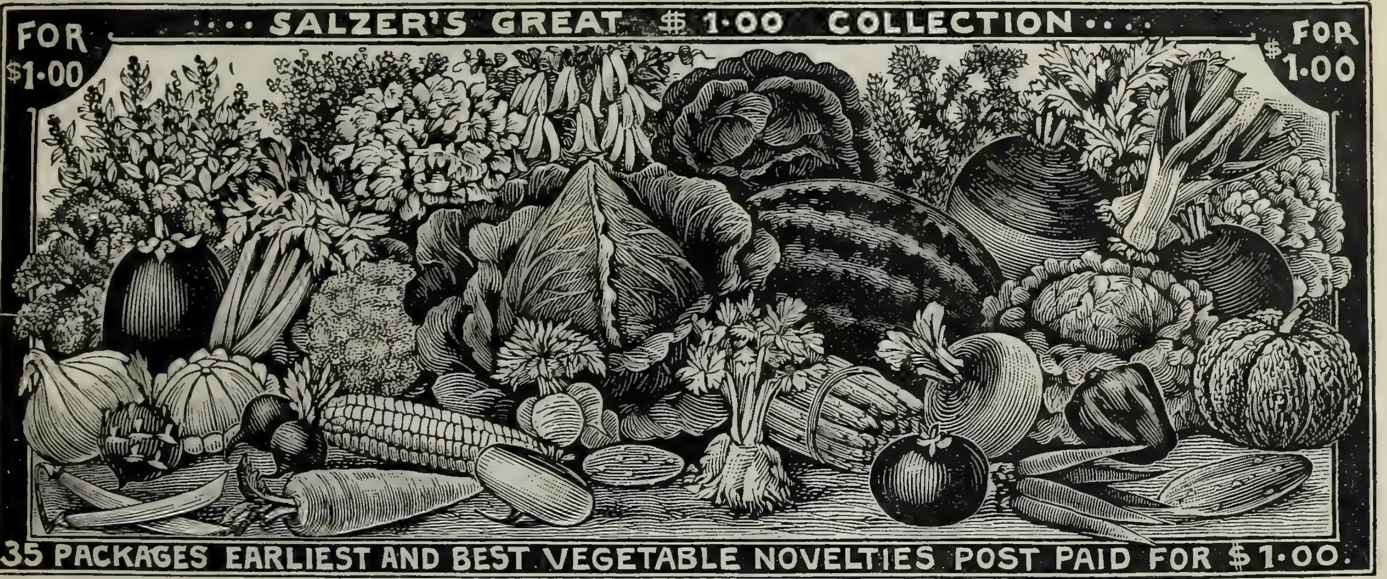
☞ **In all, 20 packages with a retail value of over $1.85, postpaid, for only 70c. If you wish a complete garden, earliest and late, take our great $1.00 collection, found on page 12, and this 70c Collection. The two we will mail to one address for $1.60.**

The Great $1.00 Collection of Earliest Vegetables.

There are thieves even in the seed trade. There are men who are so unprincipled as to steel our cuts, our descriptions, etc., in order to sell their inferior seeds. Thus they will try and palm off MEDIUM EARLY VEGETABLES, claiming them to be "just as good" as Salzer's Northern Grown Earliest. But they are not! This collection of 35 packages Earliest and Best vegetables is without an equal. It is composed of our specialties—varieties we have cared for and improved for the past 20 years. There is nothing like it in the seed trade. That's the reason some seedsmen try to copy it. This collection pleases. The seeds therein are the earliest in the world, and give satisfaction everywhere.

We could introduce testimonials from Europe, Asia, Africa, South America, Australia, and from every county and state of our grand United States. Everybody praises this collection as the Earliest in the wide, wide world. Try them for 1904. They are fine and cheap. Think of it! Postpaid, for only $1.00; not 3c per package, and every sort a gem.

This collection of 35 grand vegetable sorts is without question the very finest offered in the world. Many seedsmen, of course, will imitate this, but in quality it is impossible to reach it, because many of the seeds contained herein are our specialties, and cannot be had from anyone else.


FOR $1.00
SALZER'S GREAT $1.00 COLLECTION
FOR $1.00
35 PACKAGES EARLIEST AND BEST VEGETABLE NOVELTIES POST PAID FOR $1.00.

The following 35 sorts of vegetable seeds,—sufficient for a family garden,—the very best and the very earliest of their kind,—for only $1.00 net. No club rates. This gives everybody an opportunity to test our superior Northern Seeds and have the very earliest vegetables grown. If you want choice, early vegetables on your table, **WAY AHEAD** (yes 10 to 15 days ahead) of your neighbors, get this collection. This lot is put up in 35 packages—the catalogue value $2.40—and will not be broken. Look up their description. **These 35 packages for $1.00 are a great bargain.**

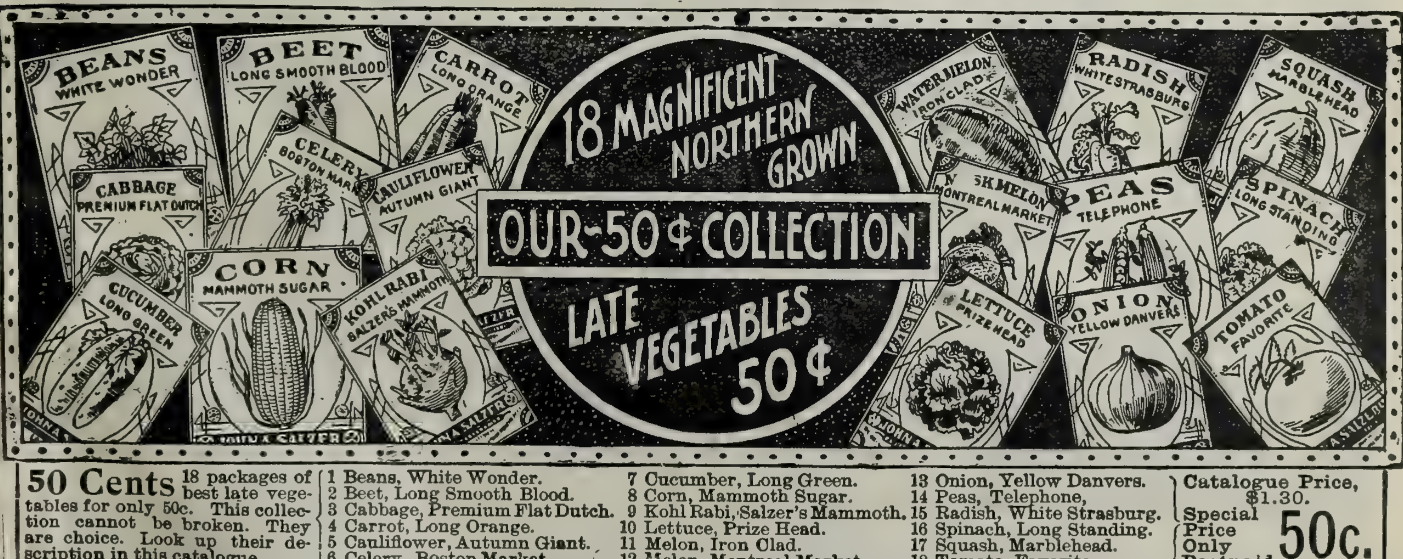
$1.00

1 Asparagus Berliner.
2 Beet, Dewing's Red.
3 Beans, Ne Plus Ultra.
4 Borecole, Dwarf German.
5 Corn, Early La Crosse.
6 Cabbage, Salzer's Earliest.
7 Cabbage, Red Pickling.
8 Carrot, French Forcing.
9 Cauliflower, E. Paris.
10 Celery, White Plume.
11 Celery, Turnip Rooted.
12 Cucumber, Early Market.
13 Cucumber, Prolific Pickle.
14 Cress, Extra Curled.
15 Endive.
16 Kohl Rabi, Early Vienna.
17 Lettuce, Early Simpson.
18 Lettuce, German Butter.
19 Leek, Salzer's Earliest.
20 Melon, Water, Phinney's.
21 Musk, Jenny Lind.
22 Onion, New Queen.
23 Parsnip, Long Sugar.
24 Pepper, Ruby King.
25 Peas, Salzer's Earliest & Best.
26 Parsley, Early Moss Curled.
27 Radish, Erfurt Dark Red.
28 Radish, Long Scarlet.
29 Rutabaga, Early Yellow.
30 Sage.
31 Spinach, Early Summer.
32 Squash, Early White Bush.
33 Sweet Marjoram.
34 Turnip, Early La Crosse.
35 Tomato, Early Conqueror.

THESE
35 Packages for
$1.00
POSTPAID.
These 35 packages will not be changed.

☞ These 35 Packages Earliest Vegetables are a bargain. Try them. ☜

OUR 50c LATE COLLECTION.

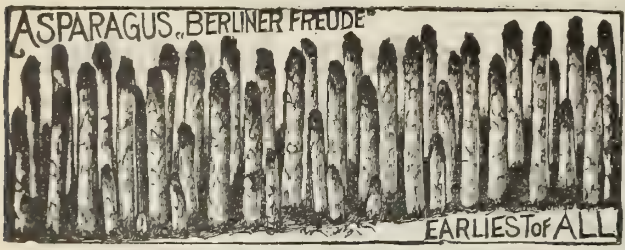

BEANS WHITE WONDER
BEET LONG SMOOTH BLOOD
CARROT LONG ORANGE
CELERY BOSTON MARKET
CABBAGE PREMIUM FLAT DUTCH
CAULIFLOWER AUTUMN GIANT
CORN MAMMOTH SUGAR
CUCUMBER LONG GREEN
KOHLRABI SALZER'S MAMMOTH
18 MAGNIFICENT NORTHERN GROWN
OUR 50¢ COLLECTION
LATE VEGETABLES 50¢
WATERMELON IRON CLAD
RADISH WHITE STRASBURG
SQUASH MARBLEHEAD
MUSKMELON MONTREAL MARKET
PEAS TELEPHONE
SPINACH LONG STANDING
LETTUCE PRIZE HEAD
ONION YELLOW DANVERS
TOMATO FAVORITE

50 Cents 18 packages of best late vegetables for only 50c. This collection cannot be broken. They are choice. Look up their description in this catalogue.

1 Beans, White Wonder.
2 Beet, Long Smooth Blood.
3 Cabbage, Premium Flat Dutch.
4 Carrot, Long Orange.
5 Cauliflower, Autumn Giant.
6 Celery, Boston Market.
7 Cucumber, Long Green.
8 Corn, Mammoth Sugar.
9 Kohl Rabi, Salzer's Mammoth.
10 Lettuce, Prize Head.
11 Melon, Iron Clad.
12 Melon, Montreal Market.
13 Onion, Yellow Danvers.
14 Peas, Telephone,
15 Radish, White Strasburg.
16 Spinach, Long Standing.
17 Squash, Marblehead.
18 Tomato, Favorite.

Catalogue Price, $1.30.
Special Price Only Postpaid **50c.**

☞ This collection has fairly leaped into popularity! Everywhere [illegible] is receiving hearty indorsement. The sorts are splendid—the quality A No. 1. We furnish the Late Collection and the Earliest with great pleasure, for they are sure to please everybody, even the most critical.



Asparagus Roots.

ALL ONE YEAR OLD.	FREE BY MAIL.		BY EXPRESS.		
	Per 25.	Per 100.	Per 25.	Per 100.	Per 250.
Berliner Freude..	$0.50	$1.25	$0.30	$1.00	$2.00
Col. M. White	.50	1.25	.30	1.00	2.00
Conover's	.50	1.25	.30	1.00	2.00
Barr's Mammoth..	.50	1.25	.30	1.00	2.00
Palmetto....	.50	1.25	.30	1.00	2.00

Per 500, $3.50. Per 1,000, $6.00. All one year old; by express.

Plant one-year-old roots on rich, deep soil, 12 inches apart, and in 1904 you can cut fair crops.

☞ **Two-year-old Asparagus Roots, 25c per 100 more than one year, if send by express.**

ASPARAGUS.

Asparagus—Berliner Freude—A superior Hybrid Asparagus, maturing fully the third year, with a bountiful crop already the second year, from seed culture. Extremely early. Pkg. of seed, 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

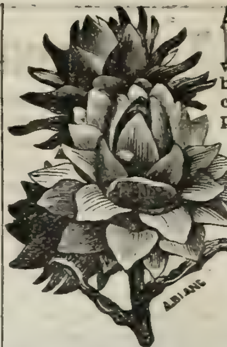
Columbia Mammoth White—A new large white variety of great beauty and yield. Immensely prolific; giant size stalks; rich, juicy, tender—just the Asparagus you want. **Price of Seed:** Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.

Barr's Mammoth—A bunch of 25 edible shoots weighed 13 lbs. It is of a very fine flavor; the shoots are very tender almost to the stem. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.25.

Giant Palmetto—It is an enormous yielder, very even and regular in its growth, and of very large size. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

Conover's Colossal—Large and rapid growth. The well-known sort; used for many years. Pkg., 5c; oz., 10c; lb., postpaid, 60c.

ARTICHOKE.



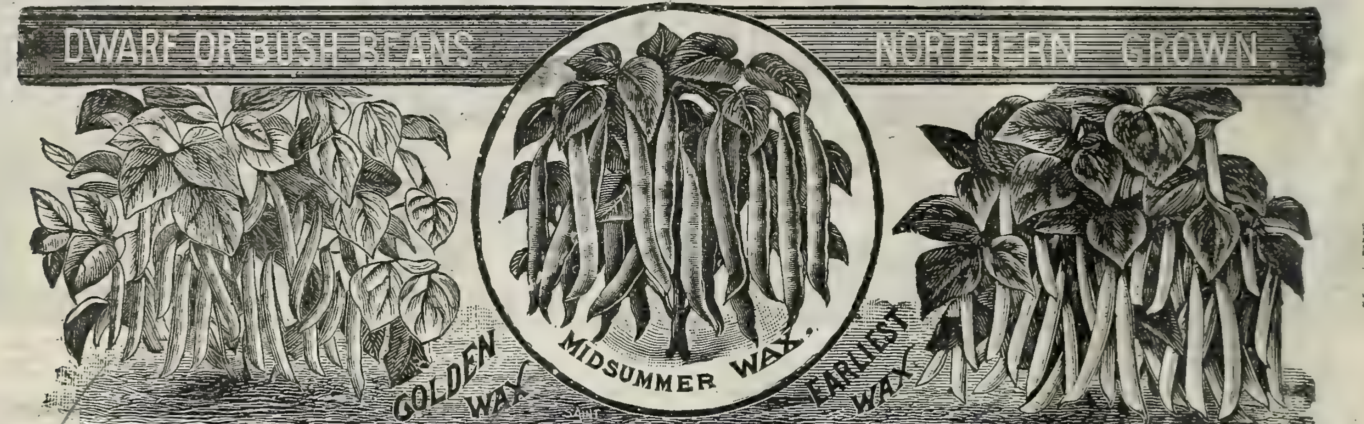
A delicious vegetable. The blossom is cooked and prepared, and furnishes a great rarity in food.

Large Globe—Pkg., 10c; oz., 25c; lb., $2.50.

Salzer's Earliest—The earliest artichoke known. Pkg., 15c; oz., 40c; ¼ lb., $1.00.

SALZER'S SPLENDID BEANS.

Salzer's Northern Grown Beans, when it comes to real, genuine quality, good, rich flavor, big, profitable yield, are far ahead of eastern and southern stocks. A trial will surely convince you. (*Write for special bushel lot prices on Beans and Peas if wanted in large lots.*)



Salzer's Golden Wax.

This Bean has again covered itself with glory last season, and has earned the pre-eminent distinction of being the **best Wax Bean in the world for general culture.** It is planted with great confidence by all market gardeners and market farmers as one of the surest paying Wax Bean investments. Salzer's Earliest is much earlier and fills the want for a very early Wax Bean, but Salzer's Golden Wax fills the place of a general purpose Wax Bean. Our strain of Golden Wax has proven itself rust proof. It is very bushy, thereby retaining moisture in the soil, so that the drouth does not affect it. It has been the means of making many a market gardener rich, as we have gardeners who plant from 5 to 20 bushels of our Wax Beans annually. **It is the finest, most prolific, tenderest stringless Golden Wax Bean grown. It is very early, following Salzer's Earliest of delicious flavor, and one of the best Wax Beans in the market. Sells like hot cakes in green state. Splendid for family use, splendid for market, splendid for every purpose.**

PRICE OF SALZER'S GOLDEN WAX.

Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c, postpaid; by express, pkg., 10c; pt., 20c; qt., 25c; ½ pk., 75c; pk., $1.25; bu., $4.40.

Midsummer Wax Bush Bean.

Salzer's Midsummer Wax has taken the gardeners all over America by storm. Twelve times as many Beans were sold of this sort by us in 1900 as in 1899, and double this amount the past years.—That tells the story of the need and the demand for a second early Bean, ripening after Salzer's Earliest Wax and Salzer's Golden Wax, so that a succession of Wax Beans can be had for the market. It produces an enormous crop of long, bright, large pods, of clear, transparent color and exquisite quality. It is as near **everbearing** as any Wax Bean can be, coming into use after our Golden Wax, and continuing well stocked with large pods of a beautiful color, of tender quality, for a long period. Our experience with same proves it to be absolutely free from rust. The dense foliage insures plenty of protection from the scorching midsummer suns, at the same time retaining abundant moisture around the roots, which keeps the plants continuously vigorous.

For private gardens it is especially valuable on account of the long duration of its bearing season. No better beans in the world than the above three.

PRICE OF MIDSUMMER WAX BEAN.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by freight, ½ pk., 80c; pk., $1.50; bu., $5.75.

Salzer's Earliest Wax.

This Bean has fairly leaped into popularity—enormous has been the demand for same since its introduction in 1897. For many years there has been a great call for an Early Golden Wax Bean. With this in view, we have been experimenting and originating new varieties, until today we believe we have the earliest Wax Bean in the world in **Salzer's Earliest Wax Bean.** This is a variety that will surely find a warm place in the hearts of market gardeners, who well know that the earlier they can get their Wax Beans in the market the handsomer their profit will be. **This variety is extremely hardy. We have never seen them rust.** It produces an extremely heavy crop, pods are very long, broad and showy, and not liable to blister. **It's the Bean for extreme early.** This new Bean has proven itself a great winner. It's the earliest Wax Bean known, and with this is coupled the splendid fact of its being the very finest.

PRICE OF SALZER'S EARLIEST WAX.

Large pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c, post paid; by express, pkg., 10c; pt., 20c; qt., 30c; ½ pk. 80c; pk., $1.50; bu., $4.90; 2 bu., $9.75.

SALZER'S
GREAT GERMAN
SOUP BEAN

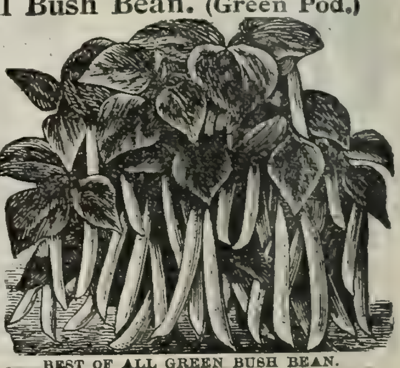
Salzer's Great German Soup Bean.

Everybody relishes a good bean soup, but ninety-nine out of one hundred varieties of Beans are too large and lack that rich delicacy of flavor that a soup Bean should have. Now, the German nation is great for good soup. They are known the world over for that, and a Bean soup is [illegible] of their great specialties. We know while traveling in Germany that everywhere Bean soup was served, and the rare delicacy and flavor thereof called forth pleased remarks from every traveler. The secret of the whole thing was that they used a small soup Bean. The size of the Bean is smaller than a small pea, is magnificently flavored, and just the article required to make a magnificent bean soup. A pint of Beans will grow sufficient Beans to supply a good sized family all winter, while for baking there is no Bean this side of the stars that can get up to it in quality and richness of flavor. Price: Pkg.. 15c; pt., 30c; qt., 45c, by mail. By express, qt., 30c; 2 qts., 55c; 4 qts., $1.00.

☞ **When Bean, Pea and Corn stocks become exhausted, we fill at market prices.**

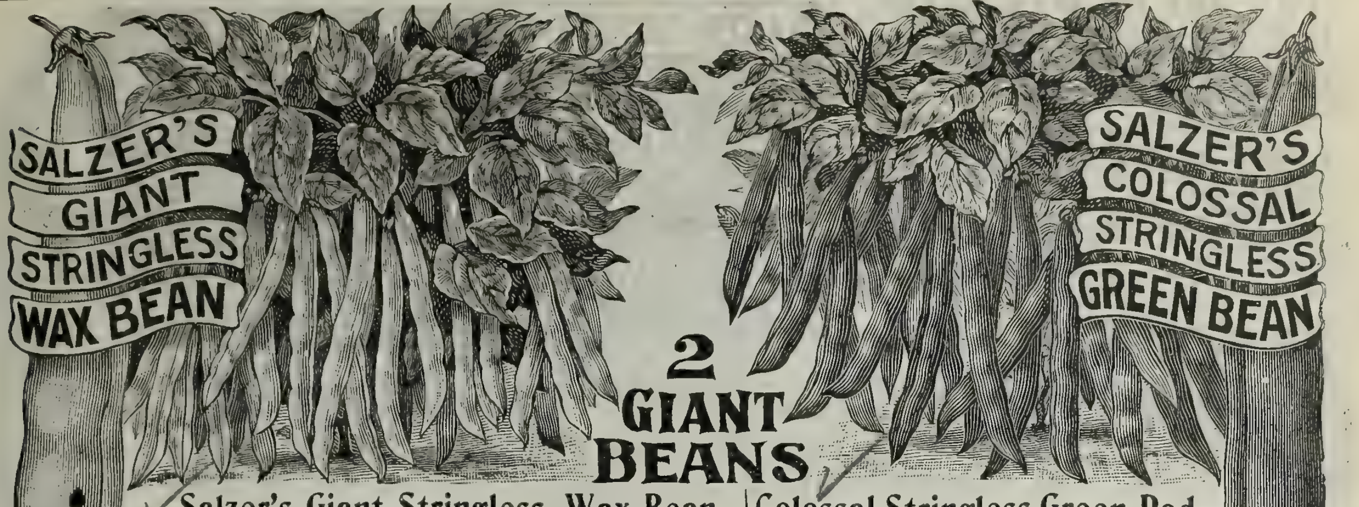
Best of All Bush Bean. (Green Pod.)

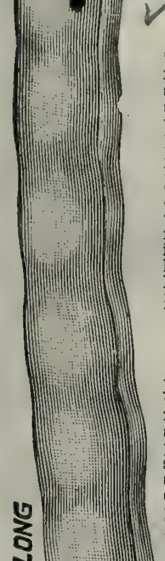
The Best of All Bean originated in Germany, but has been grown for some years in the vicinity of New Orleans. The pods are 6 inches long, very fleshy, succulent, stringless, and of rich flavor; they are produced early and abundantly. Altogether it is one of the most valuable green podded Beans for market or family use. Pkg., 10c; pt., 20c; qt., 40c, postpaid; by express or freight, ½ pk., 75c; pk., $1.25; bu., $4.00.



BEST OF ALL GREEN BUSH BEAN.

Allan's Imperial Wax. Silver Wax.


SALZER'S GIANT STRINGLESS WAX BEAN
2 GIANT BEANS
SALZER'S COLOSSAL STRINGLESS GREEN BEAN



Salzer's Giant Stringless Wax Bean.

When we introduced this variety with the statement that "here is a bean that the gardeners of the world had been looking for the past 100 years," we had no idea, that we were uttering such a tremendous truth. Why, the way this bean sold last season, it seemed that every market gardener in America was wanting same, and well they may, for it is really the finest variety of all stringless, wax snap Beans; indeed, we know of no Bean that can touch it in quality, in richness, in stringlessness and in vigorous snap, so much desired in the wax Bean. The plant is extremely fleshy, of strong growth, very prolific, while the pods often are from 5 to 7 inches long, quickly filling the bushel measure, and selling at an advanced price in all markets. It is a magnificent Bean, and every market gardener wants it. Now, do try it for 1904. Try both the Giant Stringless and the Colossal Stringless. Both are sure to give you great pleasure and satisfaction. **Price: Pkg., 10c; pint, 25c, by mail. By express, quart, 35c; 2 quarts, 60c; 4 quarts, $1.00; peck, $1.50; per bushel, $4.90.**

Yosemite Mammoth Wax.

The pods frequently attain a length of 10 to 14 inches, with the thickness of a man's finger, and are nearly all solid pulp, the seeds being very small, when the pods are fit for use. The pods are a rich golden color, and are absolutely stringless, cooking tender and delicious. This is the coming Wax Bean for family or market purposes. It is enormously productive, as many as 50 of its monster pods having been counted on one bush. The plant is so large and vigorous, and the pods are so solid and pulpy, that they require a great deal of light and air to perfect them. Pkg., 10c; ½ pint, 20c; pint, 25c; quart, 35c, postpaid. By express or freight, ½ peck, 90c; peck, $1.50; bushel, $5.25.

Colossal Stringless Green Pod.

Is most happily named, as it is quite unique—the first stringless green pod bush Bean. Without any exception, it surpasses all others in crisp, tender flavor. The illustration herewith, taken from nature, shows the width and thickness of the handsome, straight, green pods. All are absolutely stringless, and of beautiful fleshy appearance. The pods are ready to market two weeks earlier than the best stock of Improved Extra Early Red Valentine; in fact, even earlier than the Early Yellow Six Weeks, which, as all know, is valuable only for its extra earliness, being of inferior quality. Pods often 7 to 8 inches long.

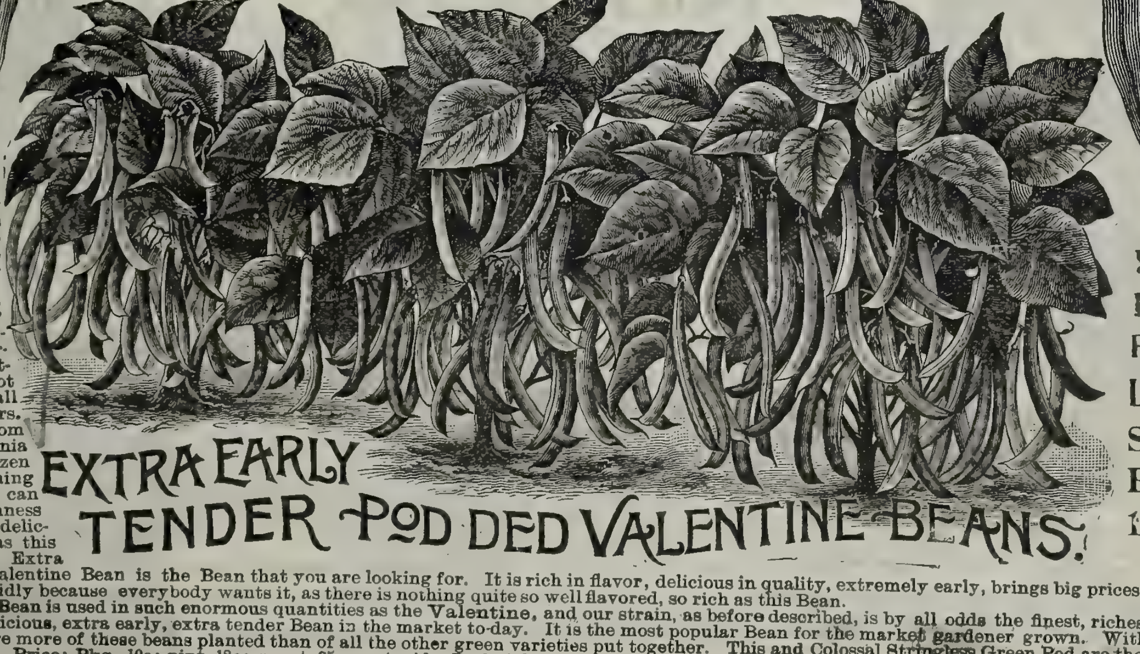
Salzer's Stringless Green Pod is of immense value, not only to the market gardener and canner who plants for profit, but also to the amateur, who seeks finest quality for the home table, as it is the only green-podded Bean absolutely stringless.

Messrs. Keeney & Sons, of Genesee county, New York, the largest growers of Beans in America, write: "The new Stringless Green Pod Bean is the only absolutely stringless green-podded Bean in the market to-day. It is earlier even than the Long Yellow Six Weeks, while the pod is round and full, longer and straighter than the Red Valentine, and therefore is superior to either of these varieties in appearance as well as quality."

Price: Pkg., 10c; pint, 25c; quart, 50c, postpaid. By express, quart, 25c; 4 quarts, 90c; peck, $1.25; bushel, $4.00.

Salzer's Extra Early Tender Valentine Bean (Early Valentine).

No green Snap Bean has ever had so tremendous a run and been so immeasurably popular as Salzer's Extra Early Tender Valentine—a selection of the famous Early Valentine. It is a Bean that only two years ago sold for $8 or $10 a bushel. We have the seed this year way down on account of our fine large crop. We trust that everybody will give same a thorough trial. You will find it one of the very best snap sorts, round, fleshy pods, which mature quickly and are of first-rate quality. This is the most popular of all green-podded Beans, both for the family and market gardener. We have always kept abreast of the improvements made in so important a variety; and have for some years past grown *a strain that is unequaled in extra earliness, evenness and handsome, round-podded appearance.*


EXTRA EARLY TENDER POD DED VALENTINE BEANS.

For Big Fat Limas See Page 15.

In fact, so very choice is this strain of "Valentines" that one of our growers in his enthusiasm, speaks of it as *"Gilt Edged"* and *"Double Distilled."* There certainly is none better, and it has not failed to satisfy all market gardeners. You can go from Maine to California and from the frozen North to the burning South before you can find a Bean in richness and quality and deliciousness as fine as this Bean. Salzer's Extra Early Tender Valentine Bean is the Bean that you are looking for. It is rich in flavor, delicious in quality, extremely early, brings big prices on every market, sells rapidly because everybody wants it, as there is nothing quite so well flavored, so rich as this Bean.

No green snap Bean is used in such enormous quantities as the Valentine, and our strain, as before described, is by all odds the finest, richest, rarest juiciest, most delicious, extra early, extra tender Bean in the market to-day. It is the most popular Bean for the market gardener grown. Without any question there are more of these beans planted than of all the other green varieties put together. This and Colossal Stringless Green Pod are the beans to grow for money. Price: Pkg., 10c; pint, 18c: quart, 35c, postpaid. By freight or express. Pkg., 10c; pint, 12c; quart, 20c; ½ peck, 60c; peck, $1.00; bu. $3.50

LOW PRICED WAX BEANS.

The prices of the 5 following Wax Sorts are:
By mail, pkg., 10c; pt., 18c; qt., 35c. By express, pkg., 10c; pt., 15c; qt., 25c; ½ pk., 70c; pk., $1.25; bu., $4.95.

1. **White Wax**—Pods rich, tender and very prolific. Enjoys an enormous sale. Splendid for home use, either green or shelled.
2. **Ivory-Podded Wax**—A magnificent Wax Bean. Pkg., 10c.
3. **Wardwell's Kidney Wax**—Enormously productive.
4. **Crystal White Wax**—Very quick growing and exceedingly productive. The pods are round, 5 to 6 inches long, nearly transparent.
5. **Prolific Black Wax**—Very productive, and one of the best varieties for early market. Pods, when fit for use, are of a beautiful yellowish waxy color, fine quality, tender and delicious; very popular with market gardeners for snaps, nearly all the pods being fit to use at the same time.

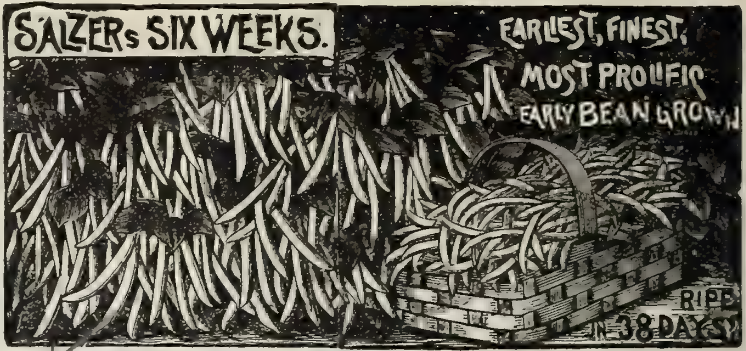
3 Round Wax Beans.

Valentine Wax. (Round.)
Salzer's Round Podded Wax.
Refugee Wax. (Round.)

The magnificent characteristics of these Beans are small, dense foliage, enormous productiveness, roundness of pod, and handsome appearance. The pods are of a clear, transparent color, good sized, remaining tender a long time. They are practically ever-bearing, free from rust, and solid, juicy and meaty to the center. The price of these 3 Beans is. **Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express or freight, ½ pk., 75c; pk., $1.40; bu., $5.00.**

LIMA WAX.

A great Bean—Dwarf. Produces tremendous quantities of broad, thick, meaty wax pods of light color. Seed small, white, of Lima flavor. Pkg., 10c; pt., 25c; qt., 40c; by express, pk., $1.60; bu., $5.50.


SALZER'S SIX WEEKS.
EARLIEST, FINEST, MOST PROLIFIC EARLY BEAN GROWN
RIPE IN 38 DAYS

Salzer's Great Green Six Weeks Bean.

Covered itself again with glory last year. The earliest green Bean known; very prolific, bushy and full. Yellow seed. One of the best for family use in every respect, as also for early market. No trouble to sell $300.00 worth of Green Beans per acre of this variety. This Bean grows quick and sells quick; and the best of all is that everybody testing same is so delighted with it, that he would not get along without it at any price. It is a great boon for the market gardener. Large, fine pods. Price of Salzer's Six Weeks Bean: By mail, pkg., 10c; pt., 20c; qt., 35c; by express or freight, ½ pk., 65c; pk., $1.00; bu., $3.50.

BUSH LIMA BEANS.

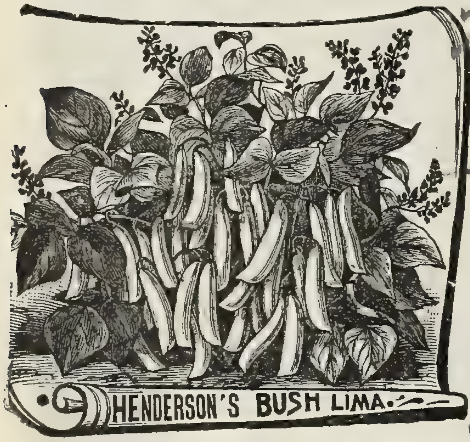
EARLY MOHAWK—GREEN POD.

Large, productive, dark-colored variety; used in great quantities; fine for families. A green-podded sort. Pkg., 6c; pt., 17c; qt., 29c; pk., by express, $1.00; bu., $3.00.

Refugee, or 1,000 to 1. (Green Pod.)

This is the great "**Pickling Bush Bean.**" Pkg., 5c; pt., 17c; qt., 29c; pk., $1.00; bu., $3.90.

WHITE MARROWFAT }
BLACK MARROWFAT } Good for all uses. Splendid Shell Beans. Pkg., 5c; pt., 17c; qt., 27c; by express, pk., 75c; bu., $2.50.


HENDERSON'S BUSH LIMA.

☞ Henderson's Bush Lima.

Magnificent dwarf-growing Lima; very early, of a delicious flavor, extremely productive. A package or a pint will furnish sufficient beans for a good-sized family. It is one of those Beans that can't be improved upon. Pkg., 10c; pt., 25c; qt., 40c; by express, pk., $1.60.

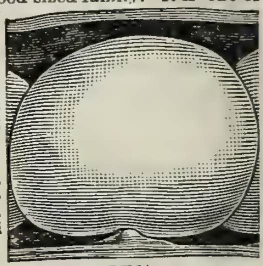
The Salzer New Bush Lima.

(See page 4 Novelties.)

A superb Bush Lima, pod large, full, of rich, juicy quality when green, and delicious when dry and cooked. This Bean is very prolific. Pkg., 10c; ½ pt., 20c; pt., 35c; qt., 55c, postpaid; by express, qt., 40c; pk., $2.50.

The Burpee Bush Lima.

A bush form of the large White Lima Bean, growing to a height of about 20 inches. While not so early as **Henderson's Bush Lima**, its larger size will commend it to many. The pods are of the exact size of the large Pole Limas and contain as many Beans of the same delicious quality.
Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 50c; by express, pk., $1.70.



LIMA.

POLE LIMAS.

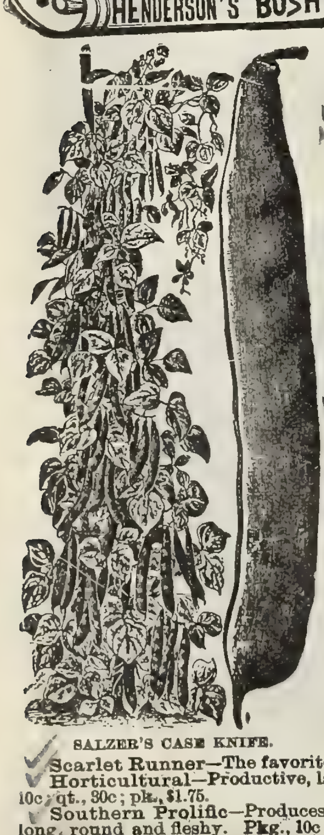
Salzer's Improved Early Lima—We have after years of cultivation succeeded in obtaining a Bean which ripens 10 days earlier than any Lima we have ever tried. Pkg., 15c; ½ pt., 30c; pt., 40c; qt., 60c; by express, pk., $3.00.

Dreer's Lima—Early, productive, superior quality.

King of the Garden Lima—A splendid Lima, growing rapidly, and large Beans often 1 inch in length. Very prolific and rich.

Large White Lima—A great Lima Pole Bean. Fine and rich.

Price of these 3 Limas: Pkg., 10c; ½ pt., 20c; pt., 35c, postpaid. By express, pkg., 10c; pt., 20c; qt., 35c; pk., $1.75.



SALZER'S CASE KNIFE.

POLE BEANS.

Golden Butter Wax—A superb Pole Bean, grows rapidly, very productive; pods 7½ to 8 inches long, rich golden yellow color; round, full and fleshy, entirely free from strings; the delight of the housewife. It is an everbearing Bean, bearing from early spring until late in the fall. Pkg., 10c; ½ pt., 20c; pt., 35c; qt., 50c, postpaid. By express, pt., 20c; qt., 40c; ½ pk., $1.25; pk., $2.00; bu., $7.00.

Salzer's Case Knife—*See Cut.* The best white shelled Pole Bean; it is fine green as a Snap Bean, but is the best as a Shelled Bean; it is wonderfully early and remarkably prolific outyielding every Pole Bean grown. It is a great Bean for family and market use. Pkg., 10c; ½ pt., 15c; pt., 30c; qt., 50c, postpaid. By express, pt., 20c; qt., 35c, ½ pk., 75c; pk., $1.50; bu., $5.50.

Salzer's Giant Black Wax—This is a magnificent Bean, and the earliest of all Pole Beans; remarkably prolific and of delicious flavor. Pkg., 10c; ½ pt., 15c; pt., 30c; qt., 50c, postpaid. By express, ½ pk., $1.00; pk., $1.75.

Willing's Pride Pole Bean. (*See Long Bean.*)

The most remarkable early Pole Bean that has ever come to our notice. It is very early, ripens fit for market by August 1st in La Crosse, and bears pods often 14 inches long, of delicious, tender, juicy, meaty quality. It is the best Snap Pole Bean that we ever saw, and is certainly the greatest Pole Bean on the globe; we make no exception—no, not one. **Price: Pkg., 15c; ½ pt., 25c; pt., 35c; qt., 50c; ½ pk., by express, $1.25; 1 pk., $2.25.**

Andalusia Pole.

A magnificent Pole Bean. Pods 6 to 8 inches long, broad, thick, very solid and entirely stringless. Flavor rich, buttery, and of a quality greatly sought. It is a superb Pole Bean. In great demand. Price, pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c. By express or freight, pt., 20c; qt., 40c; ½ pk., $1.00; pk., $1.75.

Lazy Wife—A splendid Pole Bean. In great demand. Pkg., 10c; pt., 30c, postpaid. By freight, pkg., 10c; qt., 35c; ½ pk., $1.00; pk., $1.75.

Cornhill Pole Bean.

A great Pole Bean. A quart or two planted in an acre of corn will give enough shelled Beans for the family all winter. It is a rapid climber, bears prolifically, and of unusually fine quality. Price, pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pt., 15c; qt., 25c; pk., $1.25; bu., $4.90.

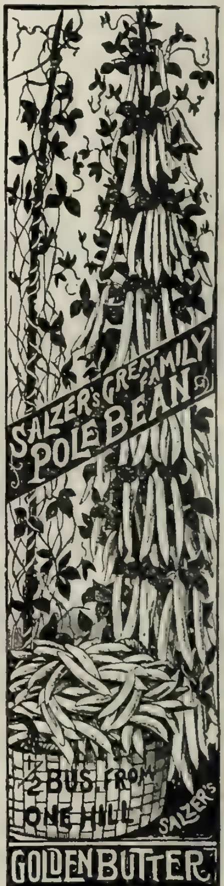
Scarlet Runner—The favorite Pole Bean of Europe. Pkg., 10c; pt., 30c, postpaid.

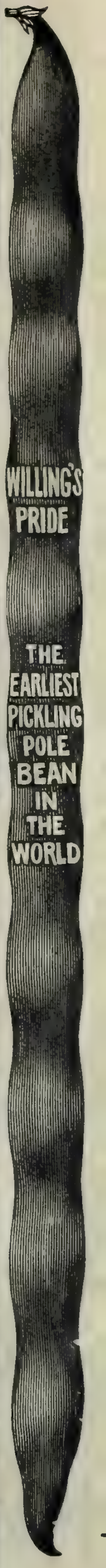
Horticultural—Productive, large, round; for shelling. Pkg., 10c; pt., 30c; qt., 50c, postpaid. By express, pkg., 10c; qt., 30c; pk., $1.75.

Southern Prolific—Produces in clusters excellent snapshot Beans 80 days from germinating. The pods are very long, round and fleshy. **Pkg., 10c; pt., 30c.** By express, pkg., 10c; qt., 30c; pk., $1.75.

Yard Long—Produces pods growing three feet and upward in length. Very rich. **Sold only in packages.** Pkg., 15c.

Broadwinsor—Greatly relished in England and Germany. Beans fully as large as a large Lima. Pkg., 10c; pt., 40c; qt., 70c, postpaid.



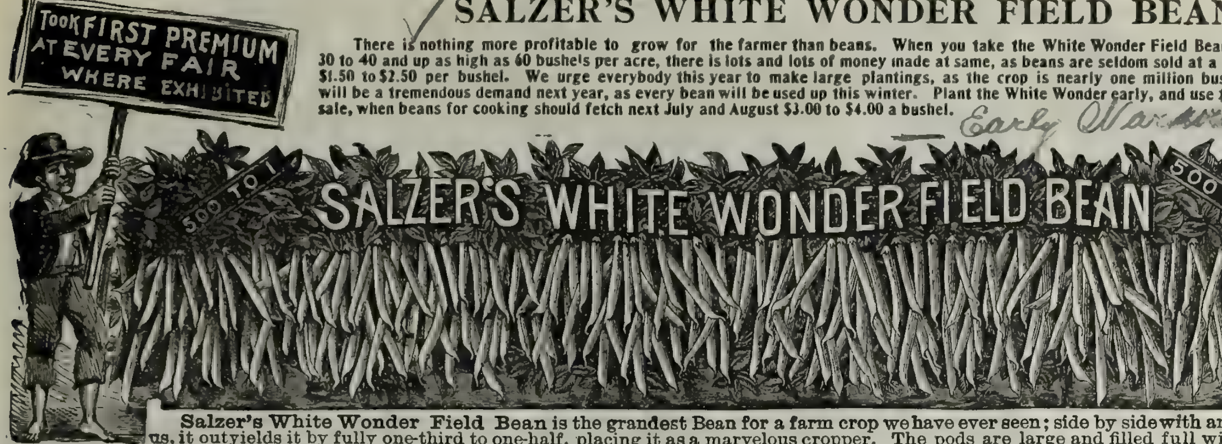

WILLING'S PRIDE
THE EARLIEST PICKLING POLE BEAN IN THE WORLD

German Soup ✓ Salzer's Yankee Winter — Salzer's Long [illegible]

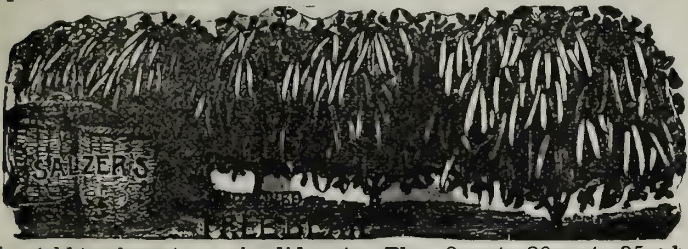
SALZER'S WHITE WONDER FIELD BEAN.

There is nothing more profitable to grow for the farmer than beans. When you take the White Wonder Field Bean and can crop from 30 to 40 and up as high as 60 bushels per acre, there is lots and lots of money made at same, as beans are seldom sold at a less price than from $1.50 to $2.50 per bushel. We urge everybody this year to make large plantings, as the crop is nearly one million bushels short and there will be a tremendous demand next year, as every bean will be used up this winter. Plant the White Wonder early, and use the product for early sale, when beans for cooking should fetch next July and August $3.00 to $4.00 a bushel.

Early Warwick


TOOK FIRST PREMIUM AT EVERY FAIR WHERE EXHIBITED
500 TO 1
SALZER'S WHITE WONDER FIELD BEAN
500 TO 1

Salzer's White Wonder Field Bean is the grandest Bean for a farm crop we have ever seen; side by side with any Bean known to us, it outyields it by fully one-third to one-half, placing it as a marvelous cropper. The pods are large and filled full with medium sized pure white beans. Extremely early, and sells just at the time when Beans are rare and high. We consider it absolutely the finest, largest yielding, best selling field Bean known. Excellent for cooking and baking. Habit, dwarf; very bushy, and wonderfully full of pods. Just figure the profits on an acre yielding 40 to 60 bushels. If you don't grow for market, get a pint or quart of the best Beans for house use during the winter. Over 20,000 farmers and citizens are planting this most wonderful of all White Beans. It's the yielder; nothing like it, go the world over. No Bean approaches it in yield, quality and readiness to find sale in the market. That's the universal verdict. It's a beauty and a quick seller in all markets.



PRICE OF WHITE WONDER FIELD BEAN: Pkg., 15c; pt., 25c; qt., 40c, free by mail; by express or freight, pt., 15c; qt., 25c; pk., $1.25; bu., $3.90.

SALZER'S TREE BEAN.

This is a marvelous cropper, and those not accustomed to fabulous yields scarcely credit the scores of bushels that an acre produces. It yields all the way from 30 to 40 bushels per acre. One customer writes: "From 1 pint of seed I grew 10 bushels." And another: "From 1 bushel of seed 150 bushels." It's not so heavy a yielder nor so fine as Salzer's Great White Wonder Field Bean, but for all that the Tree Bean has a great run. The Tree Bean increases in popularity with each season; in fact, this Tree Bean and Salzer's White Wonder Bean are the two great field Beans for big crops. Of course, the Navy is well known, but it is ten years behind in yield to above two splendid sorts. Pkg., 8c; pt., 20c; qt., 35c; by express, pk., $1.00; bu., $3.50.

Navy White Bean.

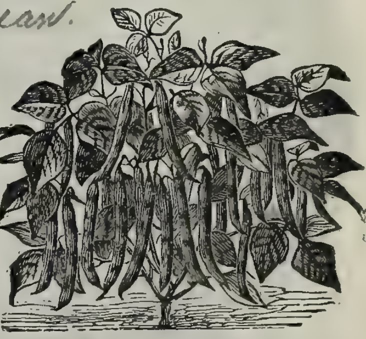
Bountiful Bean.

This Bean is well known everywhere. It is not so prolific as White Wonder, nor so fine as the Tree Bean, but nevertheless is in great demand. Pkg., 10c; qt., 35c, postpaid; by express, qt., 20c; pk., 90c; bu., $3.25.

Boston Favorite Bush Bean. For Green or Dry Use.

This is the great Bean of Boston, and the celebrated Boston Baked Beans, which are known the world over on account of their richness and delicacy of flavor, are made from this Bean. It resembles the Horticultural in habit of growth and color of pod, with the exception that the vine is stronger, more vigorous, and the pods are larger and fill a bushel more quickly. It is an extremely prolific variety, one that can be planted any and everywhere with the assurance of success. It is the shell Bean of New England, and no Bean is more sought in the Eastern markets and fetches fancier prices than the Boston Favorite Bean. Our gardeners like it better than the Six Weeks, Early Valentine, or Best of All Bush Bean, and that says a great deal! It's just splendid for green snap Beans, and they sell quick too, and yield TWO TIMES more than any of the other green snap Bean sorts. Just try it, Mr. Gardener.

Price: Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pt., 15c; qt., 20c; pk., $1.00; bu., $3.60.

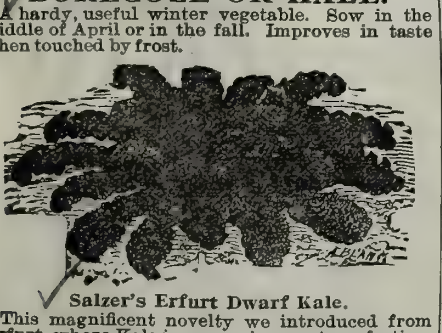


BOSTON FAVORITE.

☞ When Beans and Vegetable Seed Stocks become exhausted, we fill orders at market prices. ☜

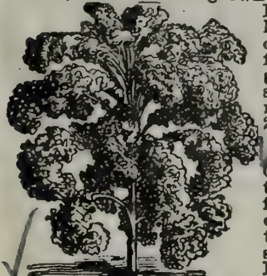
BORECOLE OR KALE.

A hardy, useful winter vegetable. Sow in the middle of April or in the fall. Improves in taste when touched by frost.



Salzer's Erfurt Dwarf Kale.

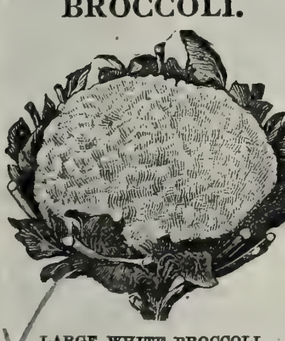
This magnificent novelty we introduced from **Erfurt**, where Kale is grown in great perfection. It is extremely prolific, of the richest color and most delicious flavor. If you haven't given Kale a trial, do so this year; you will relish it. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.00.



Dwarf German Green Kale. Grown in large quantities by our German friends, who thoroughly understand the preparation of this splendid vegetable. Pkg., 5c; oz., 20c; ¼ lb., 50c.

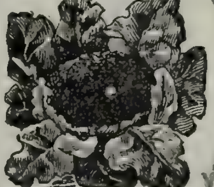
Scotch Green Kale—Very fine. *See cut.* Pkg., [illegible]c; oz., 15c; lb., $1.00.

BROCCOLI.



LARGE WHITE BROCCOLI.

Nearly allied to Cauliflower, but more hardy, of excellent flavor, and greatly relished by all who grow them.



PURPLE CAPE.

Large White—The finest, largest and best cropping sorts. Pkg., 10c; oz., 30c; lb., $2.75.

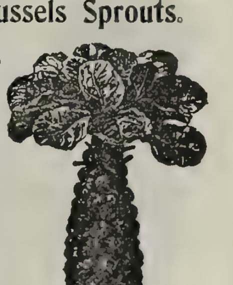
Purple Cape—Standard sort, very fine. Pkg., 5c; oz., 30c; lb., $2.75.

COLLARDS.

Georgia—Pkg., 5c; oz., 10c; lb., $1.

Marrowfat—Pkg., 5c; oz., 15c; lb., $1.00.

Salzer's Hamburg Brussels Sprouts.



We saw immense fields of this splendid vegetable while in France and Germany. It is used there in great quantities. It is the very best winter vegetable that can be sown. No matter how hard the frosts of November and December, it does not injure the Sprouts. The plants remain in the garden until desired for cooking, and then are taken in, as frosts improve them. Strip off the outer covering of the Sprouts, cook them whole—ah! such Sprouts melt in the mouth, and are a delicacy not surpassed by the finest Cauliflower. For early use, plant in May and June; for late, in July. Full culture directions on packages. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.

Brussels Sprouts.

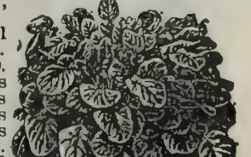
Improved Dwarf—Very fine. Pkg., 5c; ¼ lb., 50c.

CRESS.

Extra Curled—Fine flavor, and can be cut two or three times. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

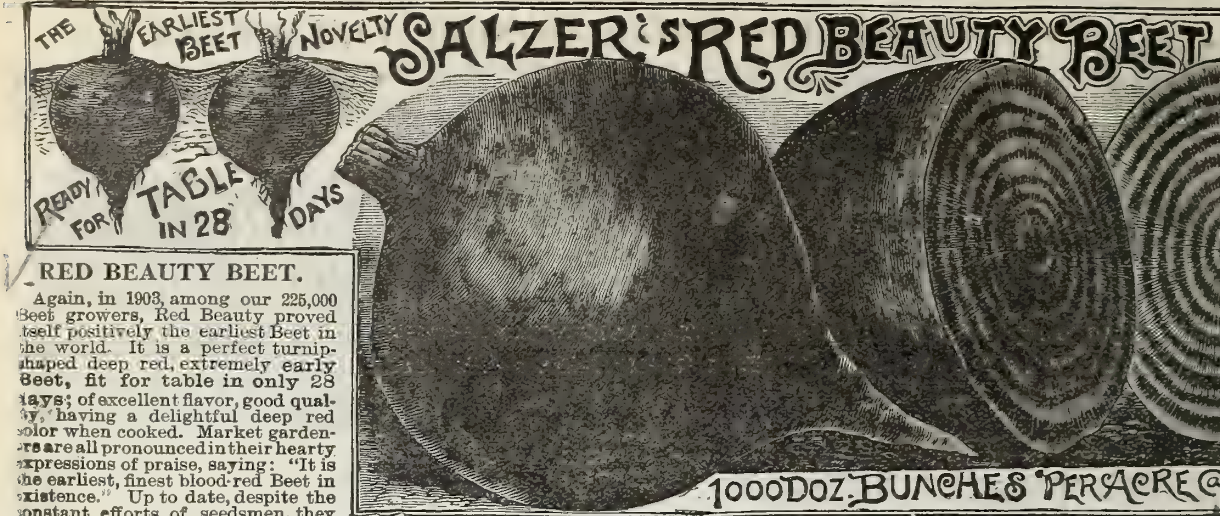
True Water—A Perennial aquatic plant of low growth. Pkg., 10c; oz., 50c; ¼ lb., $1.50.

Upland Cress—Shows its bright green leaves as soon as snow begins to melt, and is ahead of all other early greens in the spring by fully 3 weeks. It has a crisp, tart taste, and is relished as a salad. Pkg., 10c; oz., 40c.



UPLAND.

Burger Ball Beet


THE EARLIEST BEET NOVELTY
SALZER'S RED BEAUTY BEET
READY FOR TABLE IN 28 DAYS
1000 DOZ. BUNCHES PER ACRE @ 35=$350.00

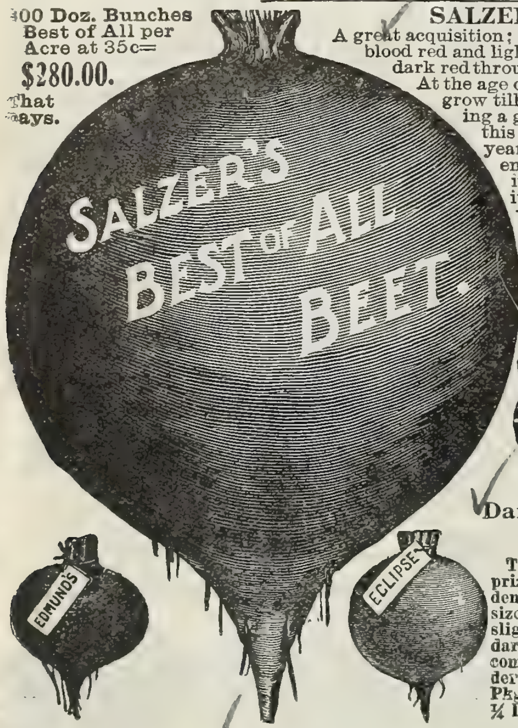
RED BEAUTY BEET.

Again, in 1903, among our 225,000 Beet growers, Red Beauty proved itself positively the earliest Beet in the world. It is a perfect turnip-shaped deep red, extremely early **Beet, fit for table in only 28 days;** of excellent flavor, good quality, having a delightful deep red color when cooked. Market gardeners are all pronounced in their hearty expressions of praise, saying: "It is the earliest, finest blood-red Beet in existence." Up to date, despite the constant efforts of seedsmen, they have not been able to produce a Beet which in beauty and earliness approaches Salzer's Red Beauty Beet, and we doubt whether any will ever be produced that is earlier than this, for we are constantly improving our own stock, and we think that the stock offered this year is better than ever before. Its shape, general appearance and grand color are simply unapproachable; that rich crimson so peculiar to Red Beauty Beet finds for it a rapid sale at fancy prices. It is so perfect in all its requirements, so excellent in its flavor, so quick in its growth, so handsome in its appearance, that everybody is "superlatively pleased" with same. Pkg., 10c; oz., 20c; ¼ lb., 35c; ½ lb., 50c; lb., 90c; 5 lbs., $4.00.

800 Doz. Bunches Best of All per Acre at 35c=

$280.00.

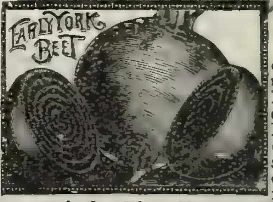
That pays.


SALZER'S BEST OF ALL BEET.
EDMUND'S
ECLIPSE

SALZER'S BEST OF ALL BEET.

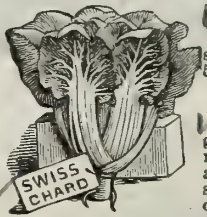
A great acquisition; color outside is deep blood red: inside layers of blood red and light red alternately. Cooked they are beautiful dark red throughout, fine grained and unsurpassed in quality. At the age of "Eclipse" it is larger, while it continues to grow till late in the fall, attaining a large size, and making a good selling and eating Beet for winter. Now, this Beet has been before the public but a couple of years, but the demand for same is something simply enormous. Everybody who has tested it will want it a second year. It is a great money-maker, as its fine shape and size bring for it excellent prices wherever offered. Its flavor is superb and its quality is never found wanting. Indeed, Salzer's Red Beauty, Salzer's Best of All and Salzer's Invincible Beets are varieties you can bank on. They will never disappoint you.

Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00, postpaid.



Early York Beet.

This is a new strain of Turnip Beet, remarkably early, few leaves, with very tender and sweet flesh. Its fine appearance, excellent color, splendid flavor, tender, juicy qualities recommend same to everybody. Pkg., 10c, oz., 15c; ¼ lb., 30c; lb., 80c

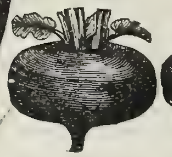


Swiss Chard.

Cultivated for its leaves served as Asparagus. Pkg. 5c; oz., 20c.

Spinach Beet.

Makes a great quantity of greens, in flavor very much resembling the best spinach. Good and tender all summer long. Pkg., 10c; oz., 15c; ¼ lb., 35c.



Dark Red Egyptian.

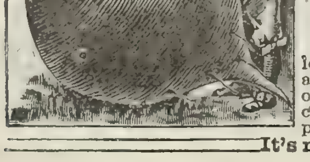
The earliest; highly prized by market gardeners everywhere; size about three inches; slightly flattened; skin dark red; flesh fine, compact texture, tender; of superior flavor. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

Improved Eclipse.

Intense dark red. We sowed them with the Egyptian, and pulled Eclipse first, being larger Beets. Grow smoother; are globe shaped. Very early. For years this was the standard early variety, and, like dark red Egyptian, has had a tremendous sale, and it is well worthy a place in every garden. Pkg., 4c; oz., 10c; ¼ lb., 15c; lb., 50c.

Edmund's Beet.

It is of good size, very early, perfect in form, and of that deep, rich blood color so much sought by gardeners. It commands a good price and a ready sale in all markets. It will produce fully 800 dozen bunches early Beets per acre, equal to $280.00. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 55c.



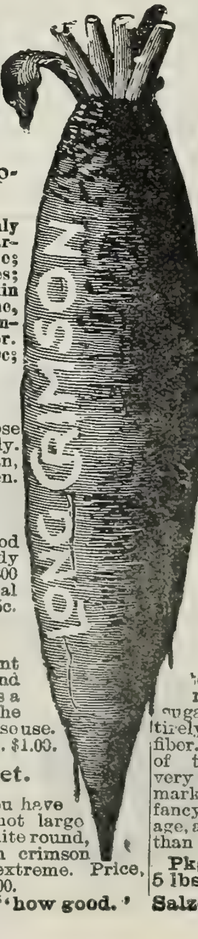
Long Crimson Beet. ☞

There are thousands of people who plant only the long beet. To these we recommend our new strain of Long Crimson. It is a beauty. It cannot be excelled, being the longest variety known. Splendid for house use. Price, pkg., 10c; 1 oz., 20c; ¼ lb., 40c; lb., $1.00.

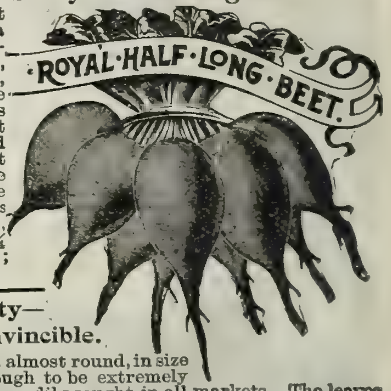
☞ New Crimson King Beet.

Here is a beauty. It is a beet that you have long been looking for. The root is not large averaging three inches in diameter, is quite round, of superlative quality, and deep rich crimson color. This Beet is a beauty in the extreme. Price, pkg., 10c; 1 oz., 20c; ¼ lb., 40c; 1 lb., $1.00.

It's not "how cheap" seeds are—but "how good."

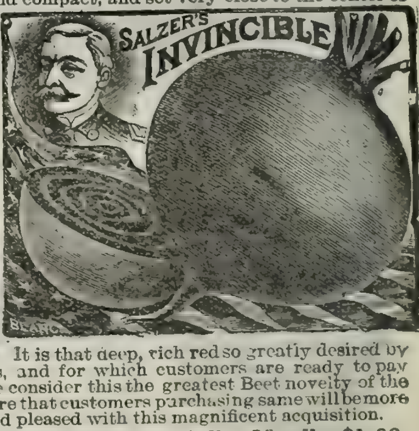


Salzer's Royal Half-Long Beet.


ROYAL·HALF·LONG·BEET.

There is a great demand for a half-long, medium size, early, fine quality, dark red table Beet, and this requirement our Royal Red fully meets. It is one of these Beets—once planted, always planted. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., 90c; 5 lbs., $4.00.

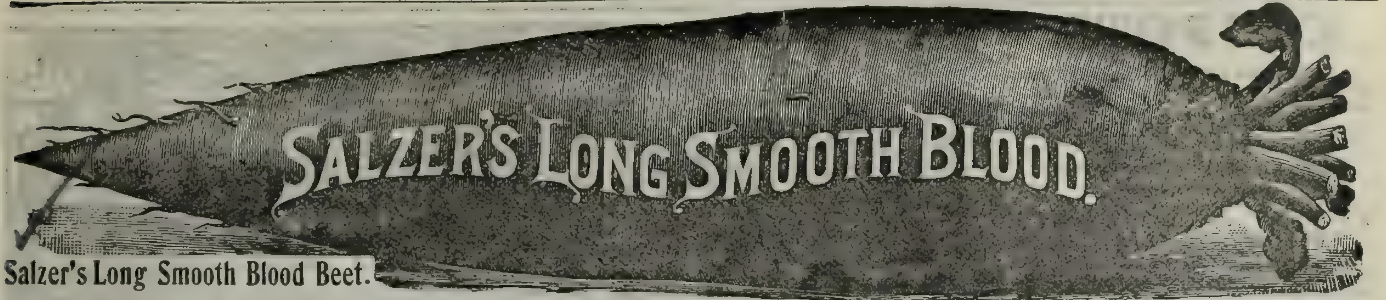
Beet Novelty—Salzer's Invincible.



In shape it is almost round, in size fully large enough to be extremely profitable, and readily sought in all markets. The leaves are small and compact, and set very close to the center of the bulb, while the root is very short and small, and gives to the round bulb an extremely handsome appearance. It is very early. The flesh is of delicate texture, very rich, tender, sugary, and entirely free from fiber. The color of this Beet is very remarkable. It is that deep, rich red so greatly desired by market gardeners, and for which customers are ready to pay fancy prices. We consider this the greatest Beet novelty of the age, and we are sure that customers purchasing same will be more than delighted and pleased with this magnificent acquisition.

Pkg., 10c; oz., 20c; ¼ lb., 30c; ½ lb., 55c; lb., $1.00 5 lbs. (sufficient for an acre), $4.50.

Salzer's Seeds never fail you.


SALZER'S LONG SMOOTH BLOOD.

Salzer's Long Smooth Blood Beet.

FROM NORTHERN GROWN SEED.
EARLY BLOOD TURNIP

This is the finest Beet grown for fall and winter use. It is of deep red color, excellent flavor and an enormous cropper, and keeps solid and fresh throughout the long winter. Cooks sweet, tender and crisp, and **in every way may be considered the standard sort for the market and the home gardener.** It must not be compared with the common Long Smooth Blood offered by many seedsmen at a less price. Its high grade was attained by long years of care and selection. We could introduce many thousand testimonials on our Red Beauty for extreme earliness; on our Best of All for large size and excellent quality as a round Beet, while more than 47,000 gardeners and citizens are ready to say that Salzer's Long Smooth Blood is the finest Beet of all late sorts—a regular money maker. Each succeeding year adds thousands to its list of friends. Will you not be among them this season? **Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; 5 lbs., $3.00, postpaid.**

Early Blood Turnip--The standard early sort; good for both early and late use. Splendid in every and all particulars. Pkg., 3c; oz., 8c; ¼ lb., 15c; lb., 38c.

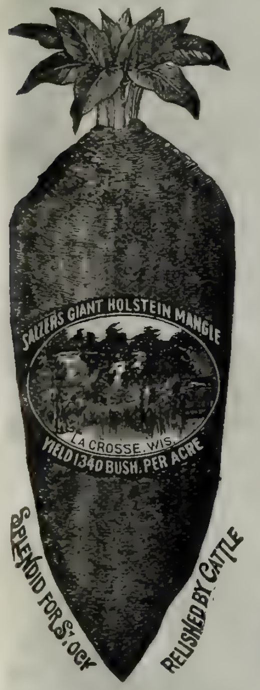
Early Bassano—Almost as early as the Egyptian; light color. Pkg., 2c; oz., 8c; ¼ lb., 14c; lb., 35c.

Bastian Extra Early—Probably one of the earliest varieties of Turnip Beet. It is of blood red color when boiled. Pkg., 3c; oz., 8c; ¼ lb., 15c; lb., 38c.

Dewing's Red Turnip—A fine variety, of deep red color, and very early. Pkg., 3c; oz., 8c; ¼ lb., 15c; lb., 38c.

MANGEL FOR STOCK.

No root crop is a better paying investment for farmers to grow than Mangel Wurzel. Sow in drills 24 inches apart and 9 inches in rows; sow when ground is warm and moist. It will pay every farmer to plant an acre, as the yield is enormous. Feed after milking. A yield of 1,000 bushels per acre is common. Keeps well and does cattle much good, as a change in food always does good.



EIFFEL TOWER MANGEL.

1903 was a great year for Eiffel Tower Mangel. It fairly covered itself with glory, and called forth unanimous praise from thousands of farmers. **Eiffel Tower stands way ahead of every Mangel yet tried.** It is mammoth in size, a specimen having been grown under irrigation in Arizona

Weighing 104 Pounds.

When we were overlooking the City of Paris from the great Eiffel Tower, we thought of our great Eiffel Tower Mangel and felt proud that we had named this grandest of Mangels after the big tower.

The Mangel is enormously, wonderfully prolific. Its yield is fabulous; 1,000 to 1,800 bushels is nothing uncommon on good soil. Its quality is of a high order, and is greatly relished by all cattle, giving a wonderful flow of milk, and is an excellent food for fattening.

PRICE OF EIFFEL TOWER.

By mail: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 50c; 5 lbs. (for 1 acre), **$2.25. By express: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 40c; 5 lbs.** (for 1 acre), **$1.90; 10 lbs., $3.50.**

GIANT HOLSTEIN MANGEL.

A superior Mangel, long, red; of enormous size and excellent flavor. In the celebrated Holstein region (Europe) this splendid Mangel is used to the exclusion of all other sorts. It is eagerly eaten and relished by cattle, and returns a large yield of milk or fattening substance to stock. Think of 1,340 bushels per acre!

By mail: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c; 5 lbs. (for 1 acre), **$2.60; 10 lbs., $5.00.**

By express: ¼ lb., 15c; lb., 45c; 10 lbs., $4.00.

STANDARD MANGELS.

☞ Price of the following 5 sorts:
By mail: Pkg., 4c; oz., 8c; ¼ lb., 12c; lb., 32c.
By Express: Oz., 8c; ¼ lb., 10c; lb., 25c; 10 lbs., $2.25.

1. **Red Mangel**—Long, red; very fine.
2. **Yellow Globe**—A good sort in every particular.
3. **Red Globe**—Large, of excellent quality.
4. **Long Yellow**—A long growing sort. Highly prized and a large yielder. 5 lbs., $1.25 by express.
5. **Golden Tankard**—Grows mainly above ground. Yields 1,000 bushels per acre. Very fine. 5 lbs., $1.25 by express.

THE BEET FOR DAKOTA.
1000 BUSH. PER ACRE

GOLDEN TANKARD.

SUGAR MANGEL.

This class, although not so large a cropper as our unrivaled Eiffel Tower, has many excellent qualities. Its flesh is white and very sweet.

Salzer's German Sugar Beet—Specially grown for us by a great Sugar Beet grower in Germany. The stock roots from which our seed was grown averaged 17 per cent sugar. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c; by express, lb., 30c; 5 lbs., $1.25.

Sweet White—Largely grown for feeding purposes and for sugar. Pkg., 5; oz., 10c; lb., 50c; by express, lb., 40c; 5 lbs., $1.25.

Imperial Sugar—Under average conditions it has yielded 14 tons of roots to the acre, containing about 16 per cent sugar. Lb., by mail, postpaid, 40c; ¼ lb., 15c; oz., 5c; 10 lbs., by express, $2.75; 5 lbs., $1.50.

Klein-Wanzleben—This kind is cultivated on a larger scale than any other Sugar Beet. It is easy to dig, a heavy yielder, and contains from 13 to 15 per cent of sugar. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c., postpaid; by express, lb., 30c; 5 lbs., $1.25.

Salzer's Jersey Sugar—Splendid for stock Our specialty. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 55c; by express, lb., 45c; 5 lbs., $2.00.

NORMAN BELGIAN CARROT
RELISHED BY HORSES
600 BUS. PER ACRE

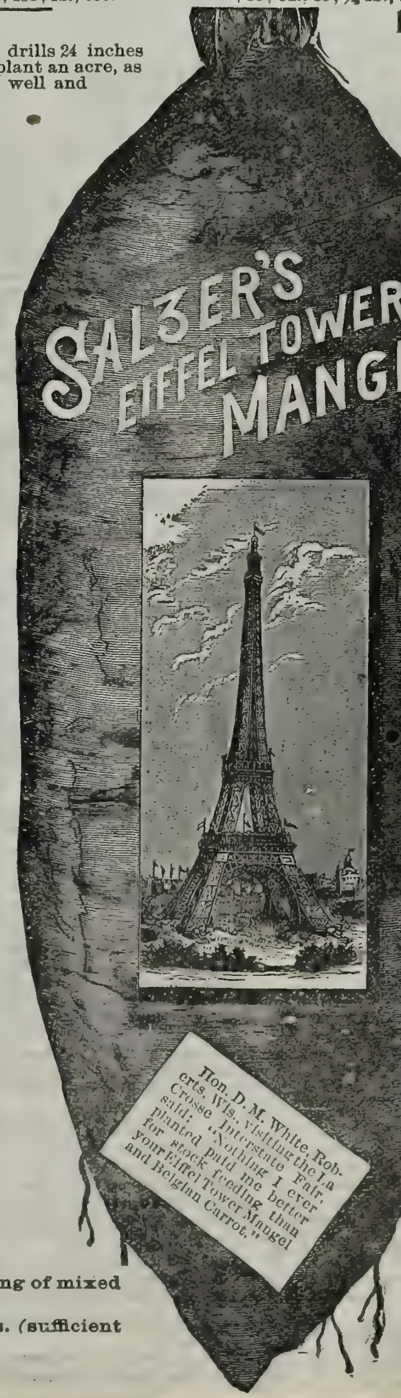
CARROTS AND MANGELS ARE GREAT FOODS FOR STOCK. See Page 19 for Carrots.

MIXED MANGEL SEED.

Every year there are hundreds of our customers who write us for Mixed Mangel and Sugar Beet Seed, and we have concluded this season to meet their wishes, and have mixed of all the varieties that we have in excellent proportion. This mixture, we know, will at once become popular. It is cheap, and will surely give satisfaction. We can heartily indorse same. On our own farm the planting of mixed Mangels yielded over 700 bushels per acre.

Price: Pkg., 3c; 2 pkgs., 5c; oz., 7c; ¼ lb., 10c; lb., 27c, postpaid; 2 lbs., 52c; 5 lbs. (sufficient for an acre), **by mail, $1.25; by express, lb., 18c; 3 lbs. or more, 17c a pound.**

11 to 1,800 bus. per acre!


SALZER'S EIFFEL TOWER MANGEL
Hon. D. M. White, Roberts, Wis., visiting the La Crosse Interstate Fair, said: "Nothing I ever planted paid me better for stock feeding than your Eiffel Tower Mangel and Belgian Carrot."

PRICE, PKG., 10c; OZ., 15c; ¼LB., 20c. POSTPAID

— [illegible]

CARROTS.

Look at these figures and say it does not pay to plant one acre of Carrots!

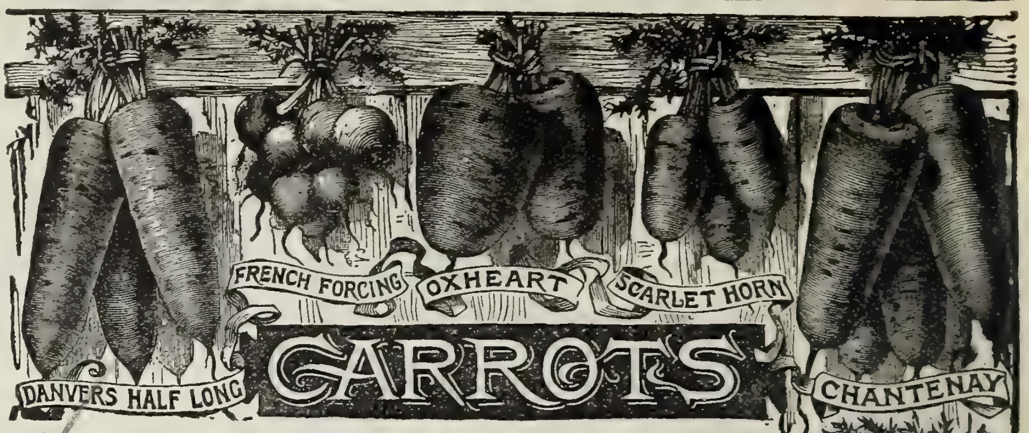
500 doz. Salzer's Forcer..	@ 30c,=	$150.00
500 doz. First of All.......	@ 35c,=	175.00
100 doz. Danvers Yellow..	@ 25c,=	25.00

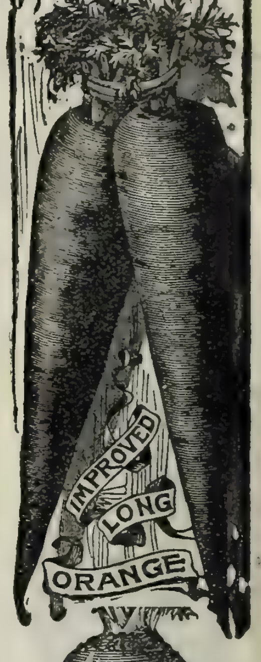
Total, $350.00 from one acre!

Danvers Yellow Carrot.

(*Danvers Half Long*)

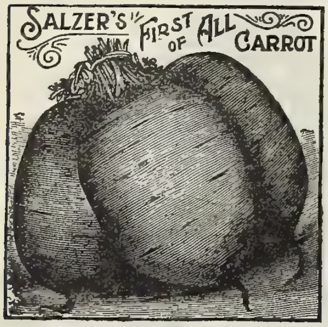
Magnificent semi-stump-rooted Carrot of rich orange shade and most excellent flavor. Much sought, and always sells at fancy prices in all markets. Valuable for all uses. It is of a rich, dark orange color, and all of the roots are wonderfully smooth and handsome. Carrots, at even 20c a bushel, if you get as good yields as you do from our seeds, always pay. Pkg., 5c.; oz., 10c; ¼ lb., 25c; lb., 90c; 4 lbs., $3.25.





Oxheart or Guerande.

A magnificent Carrot for general culture; indeed, by many considered the best of all. Intermediate, as to length, between the Danvers Yellow and the Shorthorn. It is thicker at the neck than the latter, and carries its thickness well down toward the bottom. With us it yielded at the rate of 35 tons to the acre, all marketable. Every Carrot can be pulled easily by hand no digging is necessary. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.


SALZER'S FIRST OF ALL CARROT

Salzer's First of All Carrot.

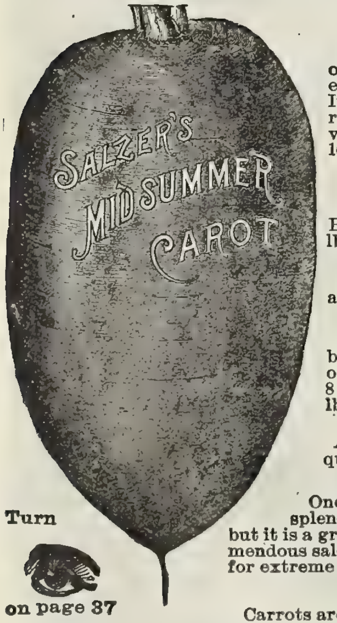
Well, now, there is a great deal of money to be made in market gardening out of Carrots. We know of school children planting ¼ lb. of Salzer's First of All Carrot and selling $5.00 to $10.00 worth of earliest Carrots in bunches before school in the morning. There is reason for this. Everybody craves a Carrot in the extreme early spring, and this is the time when Salzer's First of All Carrot is ready to tempt the appetites of all. It is a worthy saying that the early bird catches the worm, and that's just what's the matter with the early market gardener. The party that has the earliest vegetables makes the money, so if you want to make the money you must plant Salzer's Earliest Vegetable Seeds! They will never go back on you, but will be the means of making lots of money for you if you plant a plenty.

Price of Salzer's First of All Carrot: Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.50.

Salzer's Improved Long Orange Table Carrot.

This is the standard Carrot for table use, and especially for winter. **It is enormously productive, yielding as high as 29 TONS per acre,** and is of delicious flavor. An ounce of seed is sufficient for a winter's supply for a family. No better Carrot can be found for all purposes than this. We consider it the best strain of Long Orange Carrot in the market. It is exceptionally smooth and fine. It will please you. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c.

Salzer's Long Orange beats the world. Pkg., 10c; lb., 65c.



Salzer's Midsummer Carrot.

In addition to its ripening in midsummer, it equals, if, indeed, it does not surpass, every other variety in shape, yield and quality. Specimens have been grown 4 inches in diameter, and of the very best table quality imaginable. Cannot be too strongly recommended. It grows fully half as much weight again per acre as the ordinary varieties, and, as the roots grow much more above the ground, it is much easier to gather the crop. This grand variety is sure to suit everyone who grows it. It cannot be too strongly indorsed. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., $1.00; 3 lbs., $2.75.

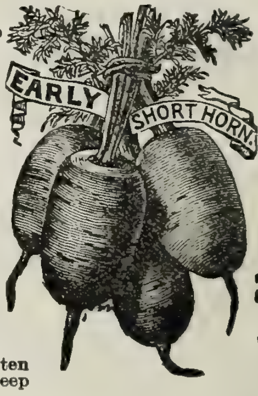
Early Scarlet Horn.

(*Pointed.*)

An early imported sort of excellent merit. This sort is grown quite extensively about Boston and other eastern markets. It is really a valuable sort. Pkg., 3c; oz., 9c; ¼ lb., 15c; lb., 50c.

Scarlet Nantes.

A splendid, half-long, stump-rooted sort. Increasing in value and popularity. Pkg., 3c; oz., 9c; ¼ lb., 15c; lb., 50c.



Early Shorthorn.

Known favorably by all growers. Considered by many to be the best table variety. Flesh fine grained. In color deep orange; has small tops; grows well in shallow soil. Matures 8 to 10 days sooner than Long Orange. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.

Chantenay.

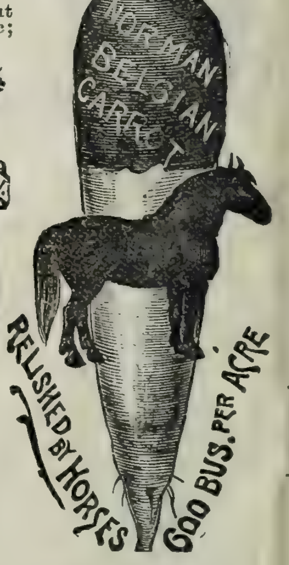
A magnificent English Carrot, grown in that country in great quantities for fall use. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.

Salzer's French Forcer or Forcing.

One of the earliest of all Carrots. It is a very sweet and early splendid sort. It is not nearly so large as Salzer's First of All, but it is a great beauty and very early. This Carrot has enjoyed a tremendous sale, as everybody likes the little beauty. It is a great Carrot for extreme earliness. Pkg., 4c; oz., 10c; ¼ lb., 20c; lb., 55c.

Turn

on page 37



CARROTS FOR STOCK.

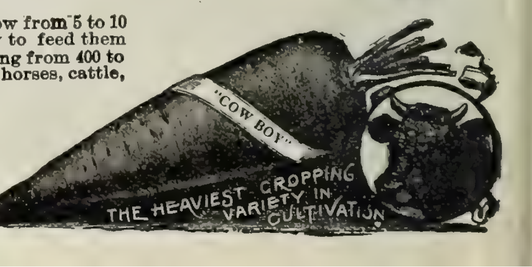
Carrots are excellent for feeding to stock. Horses relish them and fatten on one feed of Carrots daily. The yield is so heavy that an acre will keep your horses fat and healthy all winter.

Norman Belgian Carrot.

A yellow sort, growing to large size, and of the finest flavor for stock. We cannot too strongly urge you to try this Carrot. It is great for stock. Have you a horse at home, and you desire to have him look bright and feel gay, feed him with Carrots once a day during winter. One ounce of Norman Belgian will furnish enough food. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; by express, 10 lbs., $4.50.

COW BOY FIELD CARROT.

We know of nothing that will pay the farmer better in this state and everywhere than to grow from 5 to 10 or 15 acres of Carrots, especially if he has a large herd of cattle, sheep and horses. It will pay to feed them daily thereon. There is no variety better than the Cow Boy. It is an enormous producer, yielding from 400 to 800 bushels per acre. You miss a great thing if you miss planting a plenty of Carrots for your horses, cattle, etc., as they relish same, and they keep them in such superb condition. Do try Carrots for 1904! Three lbs. is sufficient to plant an acre. The seed is dirt cheap. Price: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 50c; 3 lbs., $1.35.


"COW BOY"
THE HEAVIEST CROPPING VARIETY IN CULTIVATION

LONG WHITE BELGIAN—A white Carrot which has become the standard for stock. It is very sweet and gives excellent results as a stock food. Pkg., 5c; oz., 10c; lb., 45c.

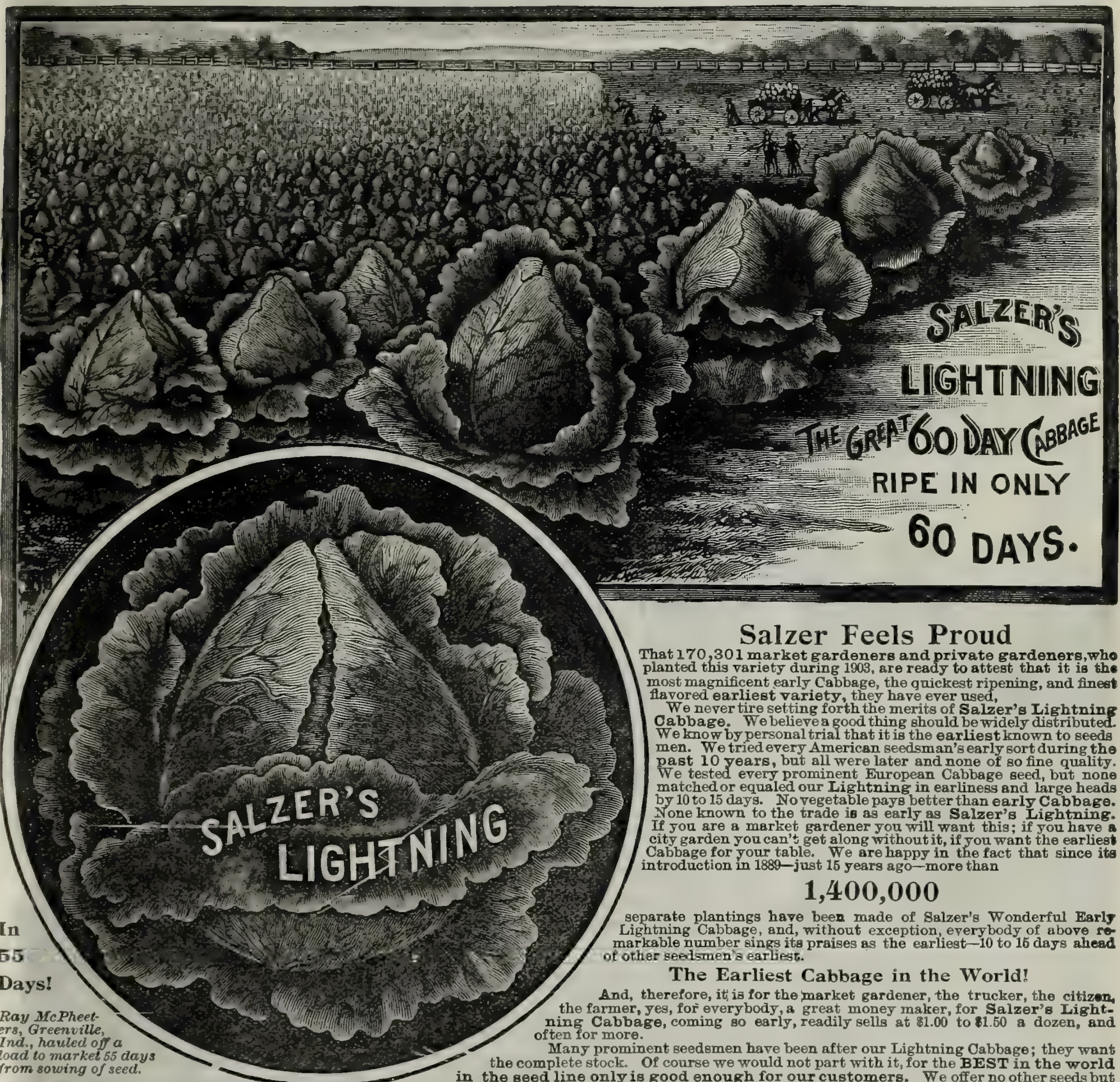
CALIFORNIA MAMMOTH—Very large; yields 100 tons per acre. Pkg. 5c; oz., 10c; ¼ lb., 25c; lb., 75c; 10 lbs., $6.00.

MASTODON—Carefully selected Carrot. It is grand for stock and very prolific. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 30c; lb., 60c; 5 lbs., $2.50, postpaid.

Salzer's Lightning Cabbage.

The most important crop among market gardeners and market farmers is Cabbage. Indeed, the failure of a Cabbage Crop is a large item to their income. Failure in this depends largely upon the quality of seed used. America has, the past years, been flooded with European-grown Cabbage seed, from the fact that it is cheaper, and is sold at 2c a paper, or thereabout, by some Illinois, Iowa, Minnesota, and other cheap seedsmen, who do not care for quality—just to sell Cabbage cheap. **Our Seed is all Northern grown, vigorous, full of life,** and will produce fine big heads everywhere.

Now, then, Lightning Cabbage is the earliest of all. First introduced by us in 1889, and pronounced by one and all the greatest addition in years to the Cabbage family. Produces fair-sized, marketable heads, 60 DAYS FROM SOWING OF THE SEED. We did not think we would be able to offer an earlier Cabbage than Salzer's Earliest, but LIGHTNING IS 10 DAYS EARLIER THAN EVEN THIS NOW FAMOUS EXTRA EARLY SORT. We have the pleasure of recommending to our customers the MOST IMPORTANT ADDITION MADE IN YEARS TO THE CABBAGE FAMILY in our Salzer's Lightning. In quality it is A No. 1, has comparatively few loose leaves, and almost every plant forms a fine head every time. Like Salzer's Earliest, it holds its head admirably, and as it can be planted so close together, yields a very large crop. There are many Cabbages called "Earliest" listed by other seedsmen, but we guarantee and say that LIGHTNING WILL DISCOUNT THEM ALL AND BEAT THEM IN EARLINESS FULLY 10 DAYS OR MORE.



Salzer Feels Proud

That 170,301 market gardeners and private gardeners, who planted this variety during 1903, are ready to attest that it is the most magnificent early Cabbage, the quickest ripening, and finest flavored **earliest variety,** they have ever used,

We never tire setting forth the merits of **Salzer's Lightning Cabbage.** We believe a good thing should be widely distributed. We know by personal trial that it is the **earliest** known to seeds men. We tried every American seedsman's early sort during **the past 10 years,** but all were later and none of so fine quality. We tested every prominent European Cabbage seed, but none matched or equaled our **Lightning** in earliness and large heads by 10 to 15 days. No vegetable pays better than **early Cabbage.** None known to the trade is as early as **Salzer's Lightning.** If you are a market gardener you will want this; if you have a city garden you can't get along without it, if you want the earliest Cabbage for your table. We are happy in the fact that since its introduction in 1889—just 15 years ago—more than

1,400,000

separate plantings have been made of Salzer's Wonderful Early Lightning Cabbage, and, without exception, everybody of above remarkable number sings its praises as the earliest—10 to 15 days ahead of other seedsmen's earliest.

The Earliest Cabbage in the World!

And, therefore, it is for the market gardener, the trucker, the citizen, the farmer, yes, for everybody, a great money maker, for **Salzer's Lightning Cabbage,** coming so early, readily sells at $1.00 to $1.50 a dozen, and often for more.

Many prominent seedsmen have been after our Lightning Cabbage; they want the complete stock. Of course we would not part with it, for the **BEST in the world in the seed line only is good enough for our customers.** We offer no other seeds but the very best that we grow or money can buy. Repeated tests show Salzer's Lightning ripe and sold before other seedsmen's sorts are fit for the market. **Try it for 1904,** and have the earliest, best-flavored Cabbage you ever had.

In 55 Days!

Ray McPheeters, Greenville, Ind., hauled off a load to market 55 days from sowing of seed.

Goes Him 10 Days Better.

Waverly, Ohio.
Wm. Franke, Waverly, O., says: "I sold Salzer's Lightning Cabbage 45 days after sowing the seed. That's good enough."

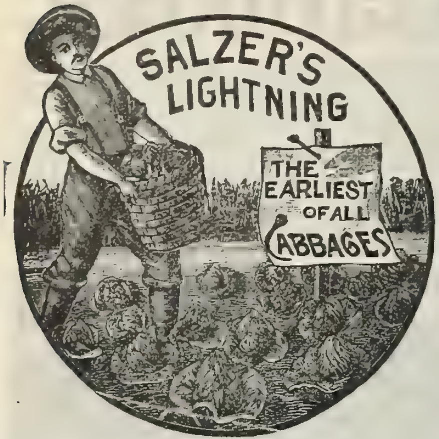
It Has Come to Stay and Make Happy Every Grower.

When we first offered this new matchless Cabbage, we had no idea of the tremendous hold it would take upon the affections of thousands of growers—upon those who use only one package annually for their own little garden, and upon the farmer and market gardener who use ¼ pound, 1 pound, and some 10 pounds or more. Everyone, without exception, praises it as the earliest Cabbage grown, as the finest quality and surest yielding sort. Now, we could fill pages of this Catalogue with long letters from friends and patrons regarding this great Cabbage, but will append only a few.

Price of Salzer's Lightning Cabbage Seed.

Pkg., 15c; 2 pkgs., 25c; ½ oz., 35c; oz., 60c; ¼ lb., $2.00; ½ lb., $3.50; lb., $6.50, postpaid, 3 lbs.; $15.00.

"OH, FOR A THOUSAND TONGUES TO SING!"


SALZER'S
LIGHTNING
THE EARLIEST OF ALL CABBAGES

It would require 1,000 tongues, yes, 10,000, to set forth all the great qualities of our Lightning Cabbage! Note in the illustration the extraordinary difference between Salzer's Lightning and ordinary early Cabbage like Express, Jersey Wakefield, Etamps, etc. That's the way it acts. It is ahead every time. It is ripe and solid when other sorts come in. It is simply without an equal in earliness, richness, deliciousness of flavor, and all the splendid qualities that go to make a good Cabbage.

It is the earliest Cabbage in the world and 170,301 planters of last season will say so! We have great faith in Lightning as the earliest Cabbage in the world, and will pay at the rate of

$1,600 a Pound for a Better,

Finer, earlier Cabbage than the Lightning. (Must be at least 5 days earlier).

Hear Mr. August Pralle, a La Crosse Country Gardener, Talk:

"Mr. Salzer: I wish to say this regards the justly far-famed Salzer's Lightning Cabbage: I grow, no doubt, as much very early Cabbage as anybody in this county. I have tried almost every seedsman's early sorts but not one of them is as early as your Lightning Cabbage. Indeed, there is not a single other seedsman's early sort as early as yours by fully 8 to 15 days! *And do you know these 8 to 15 days earlier means big money for us market gardeners! It's the* EARLIEST CABBAGE *that makes for us the money, and* SALZER'S LIGHTNING *is the earliest, finest Cabbage in the world.*

Harriet Sample, Windsor, Ind., says: "My neighbors laughed at me that I paid 15c for a package of Salzer's Lightning Cabbage Seed, *but they were all glad to get plants from me because their seed did not come up which they bought elsewhere. It is the earliest Cabbage in the world."*

James Cressman, Washington, N. J.: "Your Lightning Cabbage had a head to every plant set. The Giant is just as good."

David R. Hempville, Viola, Mich., has these words to say: *"Your* Lightning Cabbage *ripened for me last year in* 53 days, *or* 7 days *ahead of your catalogue time. Your* Scorcher Peas, *4 days ahead of time, and your Six* Weeks Bean *was ready for cooking in 36 days from the time of planting."*

B. B. Garrard, Jr., Boaz, Ala., writes:

"Your Lightning, *Ideal and Giant Flat Dutch Cabbages are* three *of the greatest Cabbages on earth. This is the* third *year that I received them, and I would* willingly pay $1.00 per package for each rather than to miss them. *Lightning is the earliest, finest Cabbage in the world, and I have raised every other earliest sort that I could get. I have had fine, large heads, weighing from 5 to 10 pounds, every day since the 15th of May, for which I have been getting 10 to 15 cents apiece.* I thank you a thousand times for the good you have done me by sending me such excellent seeds. Your Cabbage Seed was the means of raising the mortgage from my place."

Barnard, Mo.

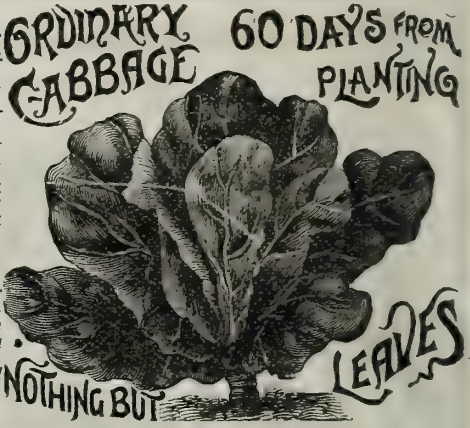
John A. Salzer Seed Co.,

Gents: Last year I sent to several seedsmen for Cabbage and Peas to test alongside Salzer's Lightning and Earliest and Best Peas, thinking your claims extravagant, but found nothing to compare with these two grand sorts. Several of my neighbors, too, have been trying to beat Lightning and Earliest and Best, but without success, and now they want to send with me after seeds.

Yours truly, George E. Nichols.

Mrs. D. W. Hiser, Valley Falls, Kan., Says:

"The Lightning Cabbage *was ahead of everyone of our neighbors'. Have had all we could use* since the middle of June, *besides giving to our neighbors on all sides, have sold quite a lot and still there is a lot of it, with* Kraut King and Giant Flat Dutch to follow for late. *Everything received from you did well, giving us both pleasure and profit."*



The illustration shows you the way ordinary Cabbage, like Express, Etamps, Early York, All Head, looks at the end of 60 days, while Lightning is headed and sold.

And thus we could keep on and on, filling this catalogue with earnest, hearty, enthusiastic reports of our 3 great Cabbages—Lightning, Ideal and Giant Flat Dutch. They are prize-winners everywhere. There is nothing like them. They are our great specialties. Any seedsman offering you these 3 sorts, or "just as good," you can put him down and out. We sell these sorts only to our customers. Therefore, if you wish the earliest Cabbage in the world, you must plant Salzer's Lightning. There is nothing quite so early, quite so fine, or quite so prolific as Salzer's Lightning Cabbage, and we hope that you will try same so that the number of our Lightning Cabbage customers for 1904 will be myriads.

Price of Salzer's Lightning Cabbage Seed:

Pkg., 15c; 2 pkgs., 25c; ½ oz., 35c; oz., 60c; ¼ lb., $2.00; ½ lb., $3.50; lb., $6.50; 3 pounds $15.00, postpaid.

Salzer's Giant Flat Dutch Cabbage.

Mr. John Hauser, of La Crosse Co., the great vegetable grower, boldly and fearlessly challenges the world to produce a finer, larger, more solid late Cabbage than Salzer's Giant Flat Dutch.

We are going to make here a bold, keen declaration, a statement so sweeping that some will think, "Well Salzer is too positive." But let me say right here, that we are not too keen, or positive, or sure, for I have weighed every word, and back of me stands a grand phalanx of **1,315,000 Cabbage Planters and Growers.**

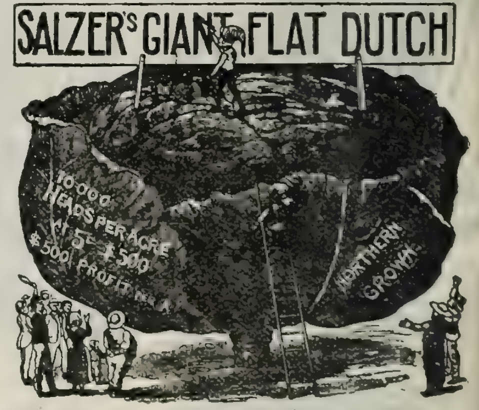
That (here is my declaration) Salzer's Giant Flat Dutch Cabbage is the very best, the very finest, the very richest flavored, and the most splendidly-keeping late Cabbage in the wide, wide world; that it is positively the best late Cabbage grown to-day. By this I mean that it is immeasurably ahead of any other late Cabbage. Mark my word! Ahead of any other seedsman's late sort. Yes, I repeat it again: Way, way ahead in quality, solidity, and absolute sureness of head. Shall I say it again? It's miles ahead of any other late Cabbage, no matter by whom offered or sold to-day. No matter what sort is offered you, Salzer's Giant Flat Dutch Cabbage beats it every time in all the elements and quality of a good late winter Cabbage. Over one million growers back this bold statement. How can I be so positive? First, because I have tested every known late winter sort; and second, because over one million growers tell me that Salzer's Giant Flat Dutch Cabbage is the best late or winter Cabbage on earth to-day. Hence I freely make known my belief by above keen assertions.

999 Heads Out of Each 1,000.

That's its wonderful record. No other late Cabbage can touch it. It's always sure heading. Plant 1,000 plants, and you get 999 big, solid, sure heads! I leave it to you, Mr. Gardener, whether such sure heading winter Cabbage is not worth 10c a package.

Giant Flat Dutch Leads All Others.

No matter what Cabbage you have ever grown for late Cabbage you will find by trying Salzer's Giant Flat Dutch that it will be superior to every other sort grown. There is reason for this. Our seed is grown with great care, and it costs us twice as much to grow our seed in the extreme North as it does to buy cheap seed grown on Long Island or imported from New York, or obtained from Washington and other Northwestern points. Our seed is grown from large selected heads with great care. We do not spare expense, labor, nor time to produce the best that can be had, and for this reason we cannot sell this wonderful Cabbage as cheap as some seedsmen sell other cheap imported stock. The imported Cabbage sometimes does well, but it often fails, but you never hear the word "Fail" when you plant Salzer's Giant Flat Dutch Cabbage seed. We want you to try it this year, because we know it will give you great satisfaction.



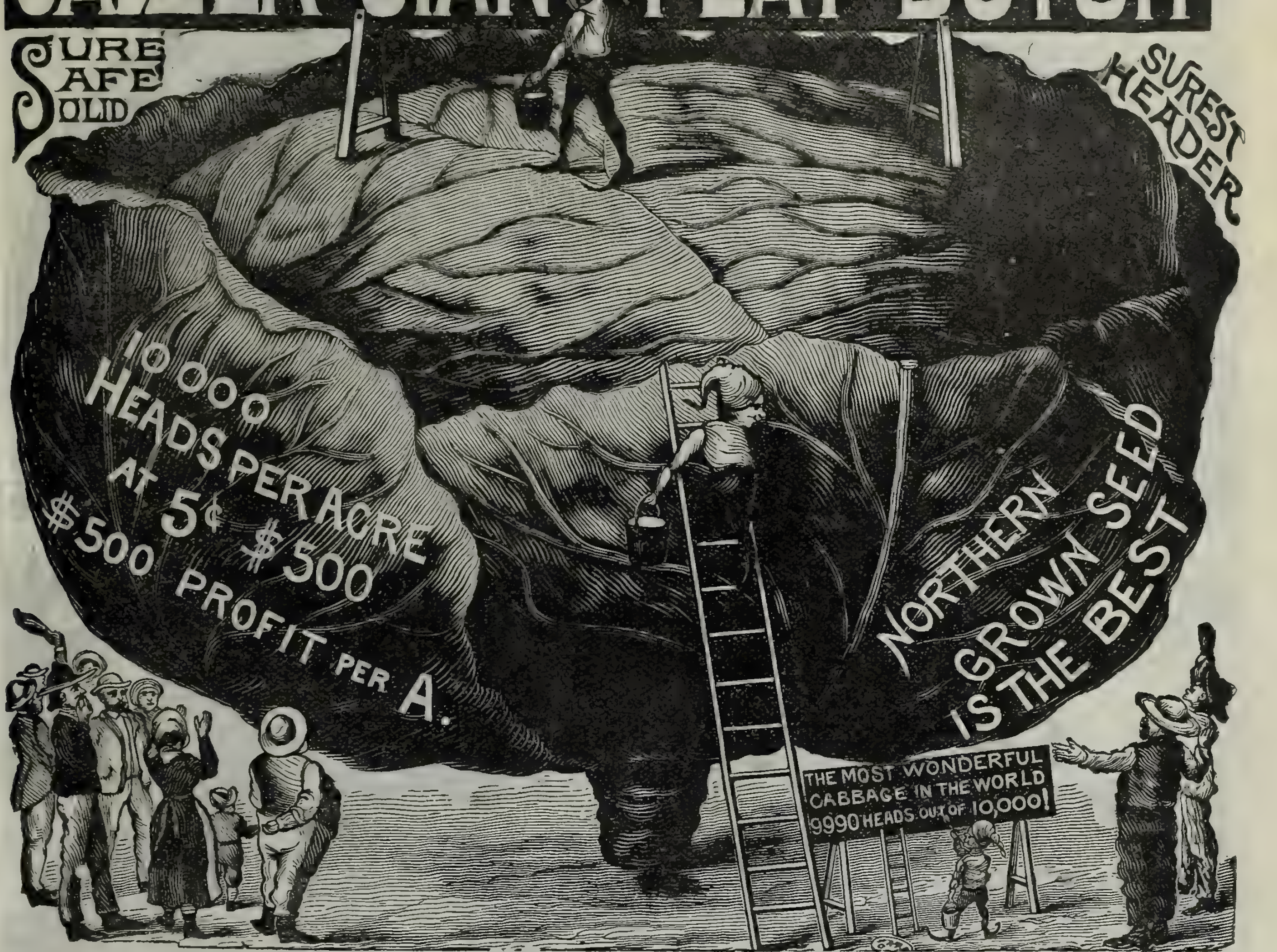
Over 1,315,000 Cabbage Growers

Have tested Salzer's Giant Flat Dutch Cabbage, and in all the years since its introduction, we have never had a single complaint. The fact is this Cabbage is all right. It can't be beat. It's perfect. It's what you want. It's what you need. If you want a Cabbage **ALL HEAD AND ALWAYS SURE TO HEAD**, you have it, without a doubt, in Salzer's Giant Flat Dutch. A few of the many excellent qualities possessed by the Cabbage are the **remarkabe uniformity** with which it always heads, the heads being unusually firm, hard and fine in texture. It has comparatively few loose leaves, keeps well, is good for shipping, is just the variety and quality to suit all lovers of good Cabbage.

PRICE OF SALZER'S FAMOUS GIANT FLAT DUTCH CABBAGE:

Pkg., 10c; 12 pkgs., $1.00; 100 pkgs., $7.50; ½ oz., 20c; oz., 35c; ¼ lb., $1.25; ½ lb., $2.15; lb., $4.00; 2 lbs., $7.00, postpaid.

SALZER'S GIANT FLAT DUTCH

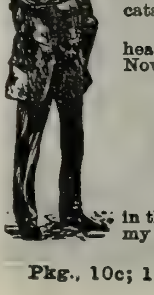

SURE
SAFE
SOLID
SUREST HEADER
10000 HEADS PER ACRE AT 5¢ $500
$500 PROFIT PER A.
NORTHERN GROWN SEED IS THE BEST
THE MOST WONDERFUL CABBAGE IN THE WORLD 9990 HEADS OUT OF 10,000!

ON page 21 we give further description of this prince of late or winter Cabbage. In 1903 fully 180,000 sowings were made of this grandest of all grand Cabbages, and everyone pronounces this the most wonderful of all late Cabbages; and well they may, for it certainly is the **finest late Cabbage grown.** That's strong, you say—but not half strong enough, you'll think, after you have given it a thorough test. It has been in our possession for years. While we were engaged as market gardeners at La Crosse, **it always brought the highest price in the market.** We have by careful selection greatly improved it, and with hundreds of market gardeners and farmers who are using same exclusively for late Cabbage, pronounce it **absolutely the best, surest heading, largest late Cabbage grown.** It is a grand Cabbage. If there is a better Cabbage than this in America we don't know it, for every obtainable **sure head** Cabbage has been tried by us, but all found inferior to **Salzer's Giant Flat Dutch.** Farmers and others planting this will always realize from $4.00 to $8.00 more a load than of any late Cabbage we know of. Better pay 10c a package for this and grow 500 big, solid heads, than 3c for some cheap kind and get only 20 to 30 loose Cabbage heads. Try it. It is cheap at ten times the cost. We control the entire stock of this strain in America, and it can only be had of us. Don't be fooled by seedsmen offering to sell you **"just as good a strain"** of sure-heading Cabbage. They can't do it. They will give you an inferior kind every time. If you desire the genuine, **buy none unless in our packages.** Anyone offering same not in our sealed packages, **PUT HIM DOWN; HE'S "FOOLING YOU."**

10 POINTS IT IS DISTINGUISHED BY:

1. **It's the Surest Heading Cabbage in the world.**
2. **Is the superior of all other Winter Cabbages.**
3. **Enormous solid heads, averaging 16 to 20 lbs.**
4. **Measuring 12 to 14 inches in diameter.**
5. **Specially grown heads often reach 50 lbs. each.**
6. **Interior creamy white, compact and crisp.**
7. **Unequaled for cooking or slicing; flavor especially fine.**
8. **It is the best winter keeper in forty states.**
9. **It has more friends than any other sort.**
10. **It is known to flourish on all soils.**

ABSOLUTELY SURE HEADING—999 OUT OF 1,000.



For sureness in heading and regularity in growth Salzer's Giant Flat Dutch certainly heads the list. No words of praise are too high for its merits. It forms, every time, very large, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, and at the same time it is a very compact grower. It forms few loose leaves, which turn in from the head. Reports of 999 marketable heads from 1,000 plants set out are of daily occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but we think we can safely say that Salzer's Giant Flat Dutch is equaled and surpassed by none.

Why, sir, just recently, **J. J. Franks** walked into our office and asked to see Mr. Salzer. We were glad to see him, and doubly glad to hear him say: "That 5 acres Giant Flat Dutch Cabbage cannot be beat in America. Every plant produced a great, giant, solid, fine head!" Now, that is the way everybody who tries our Cabbage seed can talk. They all head; all keep; all do well; never disappoint; never fail you.

R. D. Thorne, the great cabbage grower of Panacea, N. C., says: I have tried all strains of late Cabbage, but I have not found one equal to Salzer's Giant Flat. It took the premium everywhere. The people call for Giant Flat Dutch all the while. I will use no other seed but Salzer's.

John F. Wicke, Keokuk, Iowa: Salzer's Giant Flat Dutch stood the season well. I cleared $100 off a small patch. My neighbors bought their seed of Eastern salesmen, and had nothing but stalks. My Giant Flat Dutch sold readily at $1.25 a dozen! Salzer's Seeds can't be beat!

Henry Fisher, of Perkinstown, Wis., says under date of August 17: "My field of your Giant Flat Dutch Cabbage is the best late Cabbage in the county. Without exaggeration, I already have heads weighing 20 lbs., and still growing. Every Sunday farmers come for miles to see my wonderful field of Giant Flat Dutch Cabbage. Your Red Wethersfield Onions are simply unexcellable."

PRICE OF SALZER'S FAMOUS GIANT FLAT DUTCH CABBAGE.
Pkg., 10c; 12 pkgs., $1.00; 100 pkgs., $7.50; ½ oz., 20c; 1 oz., 35c; ¼ lb., $1.25; ½ lb., $2.15; 1 lb., $4.00; 2 lbs., $7.00, postpaid.

Salzer's Ideal Cabbage.

The earliest Cabbage in the world is Salzer's Lightning. The best, surest heading late Cabbage is Salzer's Giant Flat Dutch. "But what have you between?" we are so frequently asked. Up to its introduction there was no really **high grade, high quality** sort that we could offer. To meet this demand we have experimented for the past years, until we have attained what we desired, and now offer same under

"Salzer's Ideal, or Big Head Early."

Verily and truthfully the finest large, early or summer Cabbage in the wide world! That's strong, you think—Yes, it is a strong statement, but a statement we can prove every time.

What Are Its Claims?

Earliness! Ripe about as soon as Eastern seedsmen's early sorts, with heads **twice, yes, often three times,** as large! When we were market gardening years ago, if we could have had this Cabbage, it would have been **a fortune to us,** because every market gardener needs just such a Cabbage, one that as soon as Salzer's Lightning is ripe and on sale, will come with its matchless heads of such beauty that they will sell quickly at $1.00 to $1.50 a dozen. That's the price you will get for Salzer's Ideal!

Quality! Well, now, we don't know of a Cabbage so uniform in size, so beautiful in appearance, and of such tender and excellent quality as Ideal. That is for a sound, early and summer sort.

"New Carlisle, Ind., March 15.

Never too old to learn. I experimented last year **with other firms,** *bought 3½ lbs. of Cabbage seed and was able to plant only 3 acres of Cabbage,* **instead of 20.** *My neighbor bought one ounce of* **Salzer's Ideal Cabbage** *and set 6,500 plants, more than ⅔ acre from one oz! So much for Salzer."—John Wilcox.*

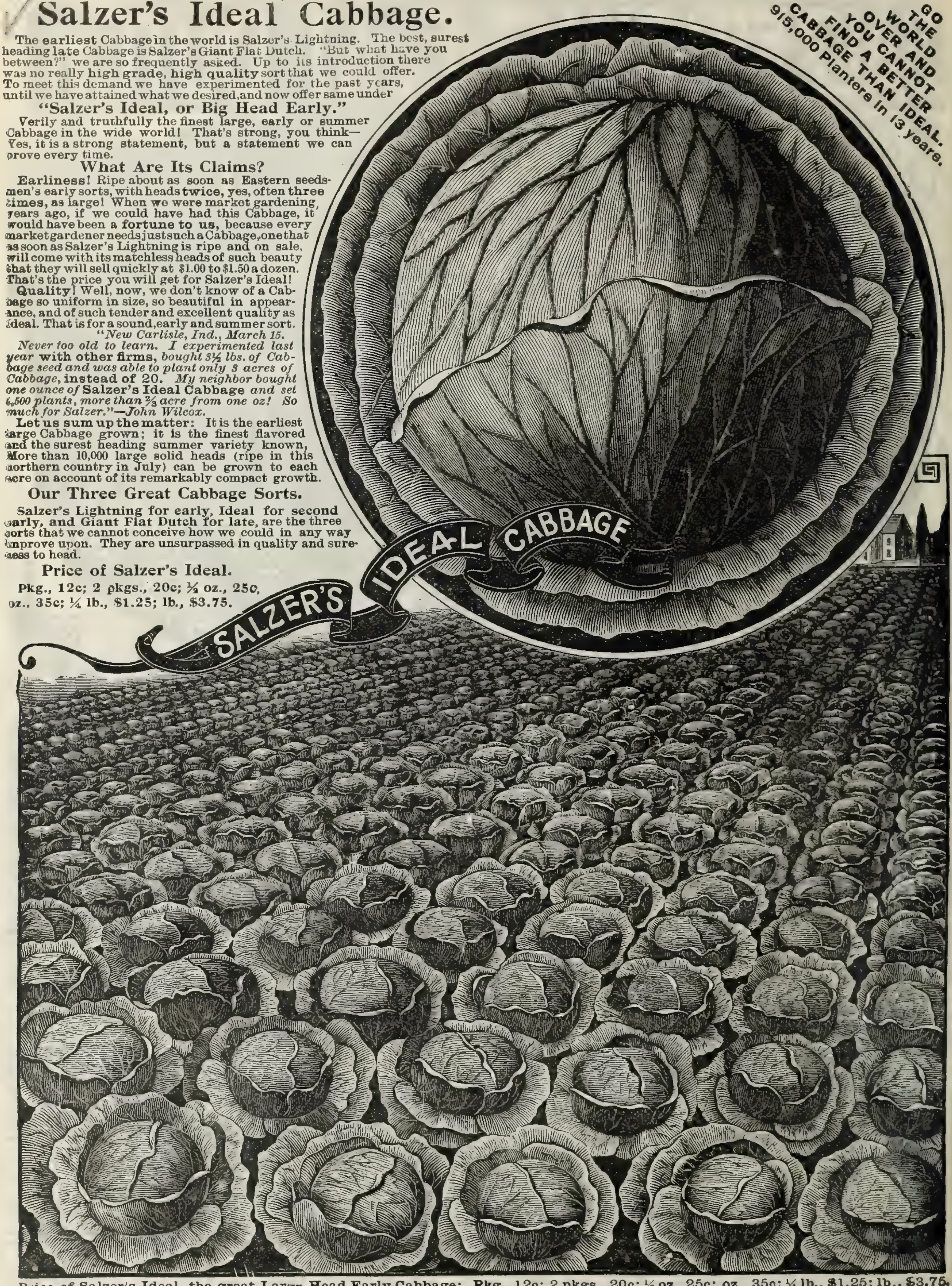
Let us sum up the matter: It is the earliest large Cabbage grown; it is the finest flavored and the surest heading summer variety known, More than 10,000 large solid heads (ripe in this northern country in July) can be grown to each acre on account of its remarkably compact growth.

Our Three Great Cabbage Sorts.

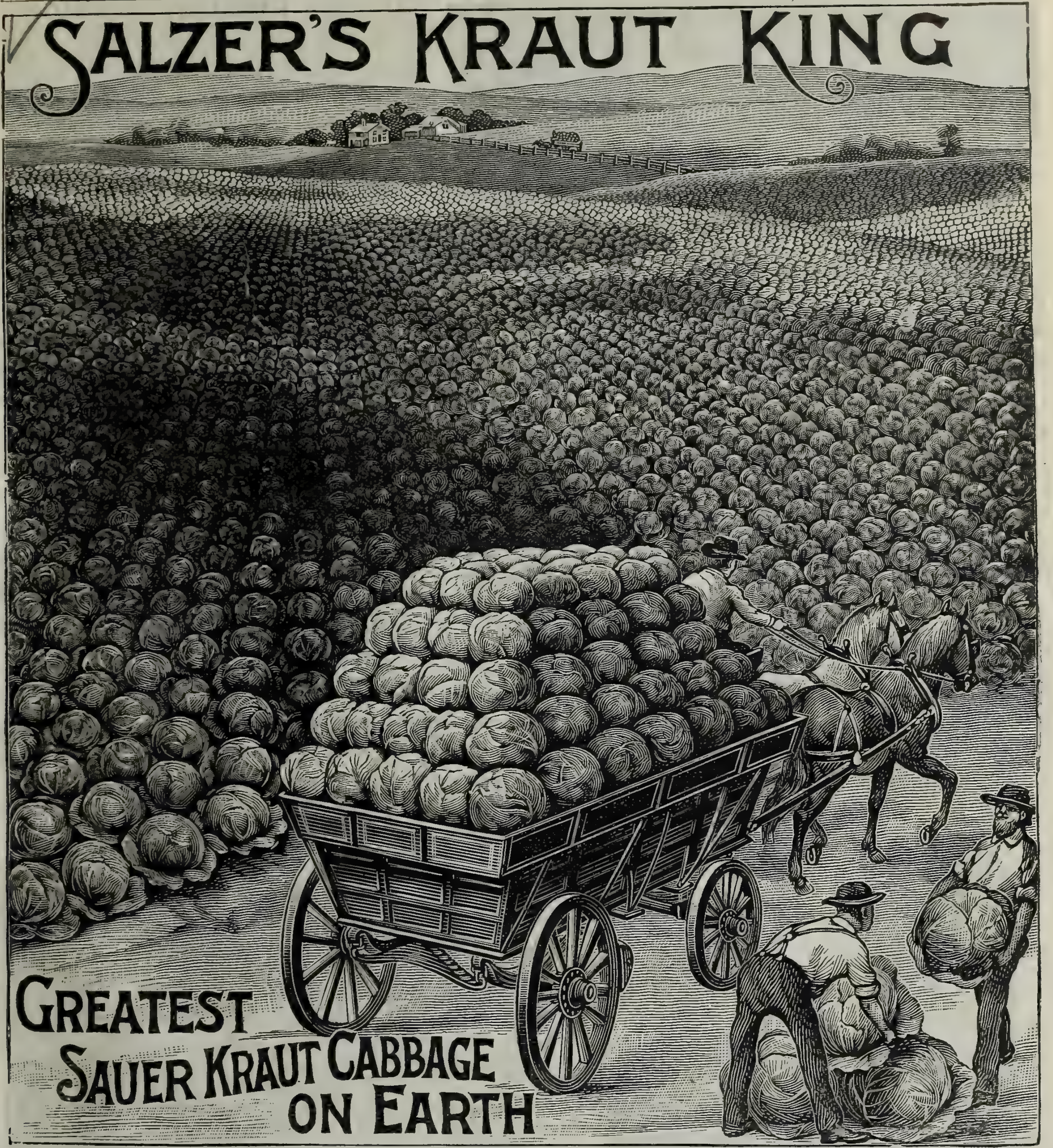
Salzer's Lightning for early, Ideal for second early, and Giant Flat Dutch for late, are the three sorts that we cannot conceive how we could in any way improve upon. They are unsurpassed in quality and sureness to head.

Price of Salzer's Ideal.

Pkg., 12c; 2 pkgs., 20c; ½ oz., 25c, oz., 35c; ¼ lb., $1.25; lb., $3.75.



Price of Salzer's **Ideal,** the great Large Head Early Cabbage: **Pkg., 12c; 2 pkgs., 20c; ½ oz., 25c; oz., 35c; ¼ lb., $1.25; lb., $3.75.**


SALZER'S KRAUT KING
GREATEST SAUER KRAUT CABBAGE ON EARTH

SALZER'S KRAUT KING CABBAGE.

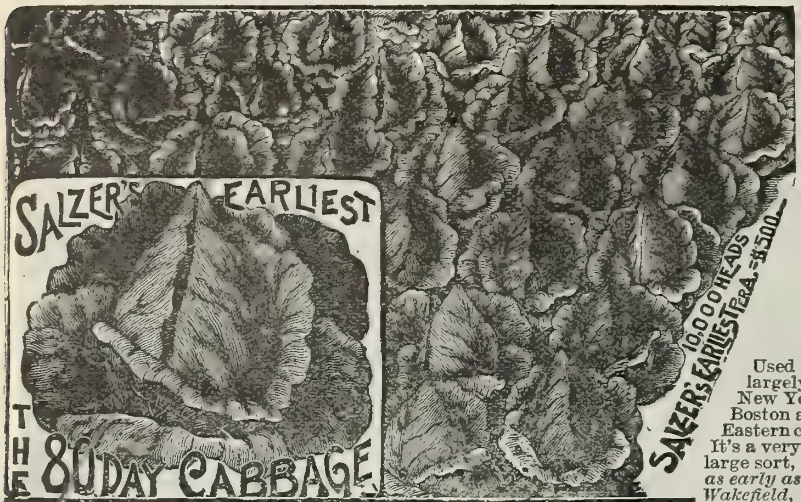
With one great bound has Salzer's Kraut King Cabbage leaped into tremendous popularity. This is the Cabbage, that market gardeners and truckers and market farmers have been looking for the past quarter of a century, and in all these years there has been a continuous inquiry for a superb Sauer-Kraut Cabbage. Now we have experimented and grown and crossed and originated new varieties in these twenty-five years, but never have come up to our standard of perfection for a Sauer-Kraut Cabbage until we secured Salzer's Kraut King. It makes medium to large, roundish, solid heads, just the right color and size and heft for an ideal Sauer-Kraut Cabbage. It is a very sure header; indeed, it is almost the equal of that peerless of all peerless late Cabbages, Salzer's Giant Flat Dutch, as a header. Salzer's Kraut King has but very few loose leaves, consequently can be grown closely together. Not only is it a magnificent variety for Sauer-Kraut or pickling, but it also does splendidly to put into winter quarters either in a pit or cellar for March and April sale, as it keeps as fresh as when put in. It is the King of all Cabbages for Sauer-Kraut purposes, and as such is a great money maker. We never introduce or attach our name to any variety unless same has excellent merits. Salzer's Kraut King Cabbage is one of these varieties that we delight to honor. It has that superb quality, that richness of flavor, that desirable color so much sought for Sauer-Kraut purposes. It is in our mind as nearly perfect as any Sauer-Kraut Cabbage can ever be. We know that everybody planting same will be surprised and delighted at the results.

In Salzer's Lightning and Ideal and Giant Flat Dutch and Salzer's Kraut King, we have the four greatest Cabbages on earth. These sorts are well worth to be planted in each garden and on each farm and by every trucker in America. We commend Salzer's Kraut King as the acme of perfection for a genuine Sauer-Kraut Cabbage.

PRICE OF SALZER'S KRAUT KING CABBAGE:

Pkg., 10c; 6 pkgs., 50c; ½ oz., 22c; 1 oz., 40c; ¼ lb., $1.30; ½ lb., $2.00; 1 lb., $3.75; 2 lbs., $6.90, postpaid.

Philadelphia First Early Cabbage.



SALZER'S EARLIEST CABBAGE.

This Cabbage is brought forward to meet the wants of everybody. Recognizing the fact that a week earlier in the early cabbage crop is from 25 to 50 per cent more money in the market gardener's purse, our constant study and experimenting has been to introduce a Cabbage of fair size and extra early, and, next to Lightning, the earliest, we unhesitatingly recommend Salzer's Earliest as the very earliest, fully 12 days earlier than the Early York, Express, Etamps, etc. It is only a trifle later than Salzer's New Lightning. Small size, hard heads, often weighing 9 pounds; fine in every particular.

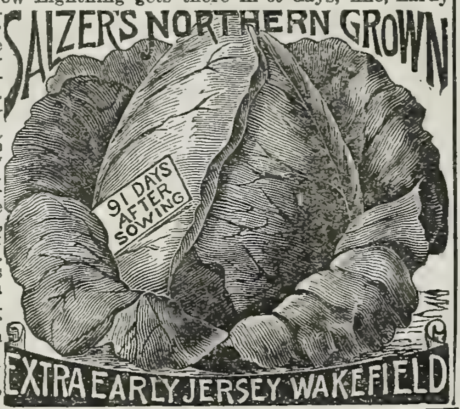
Henry Benke, a market gardener near La Crosse, sold $600.00 worth of Salzer's Earliest Cabbage from 1¼ acres of land. That pays!

Price Salzer's Earliest: Pkg., 5c; oz., 25c; ¼ lb., 85c; lb., $3.00, postpaid.

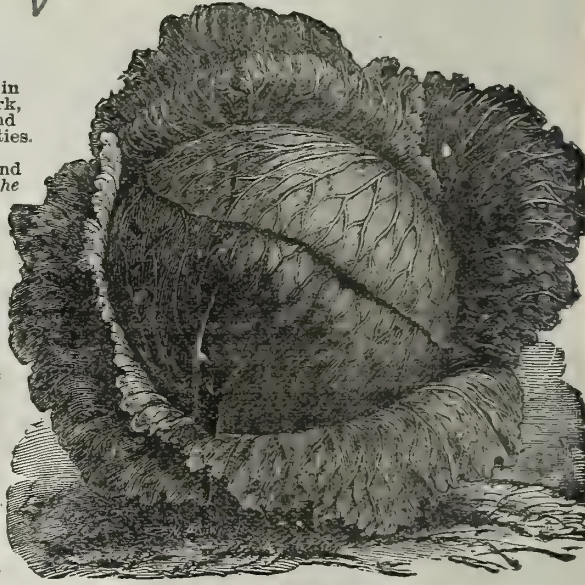
Salzer's Jersey Wakefield Cabbage.

This is one of the very best, most satisfactory early Cabbages for general crop we know of. Salzer's New Lightning gets there in 60 days, fine, hardy and solid; Salzer's Earliest or 80-Day also never fails to be on time, while **our Extra Early Jersey Wakefield** follows closely, with a larger head. Our plan is to plant ¼ Salzer's Lightning, ¼ Salzer's Earliest or 80-Day, and ½ Extra Early Jersey Wakefield. Northern-grown Cabbage seeds, our customers will find, produce 25 per cent more heads, and are fully one week earlier than Eastern stock. Our Jersey Wakefield is especially fine, all grown from selected heads, and our friends will find it far superior to any offered in America.

Pkg., 5c; oz., 20c; ¼ lb., 75c; lb., $2.50, postpaid.



EARLY SPRING CABBAGE.

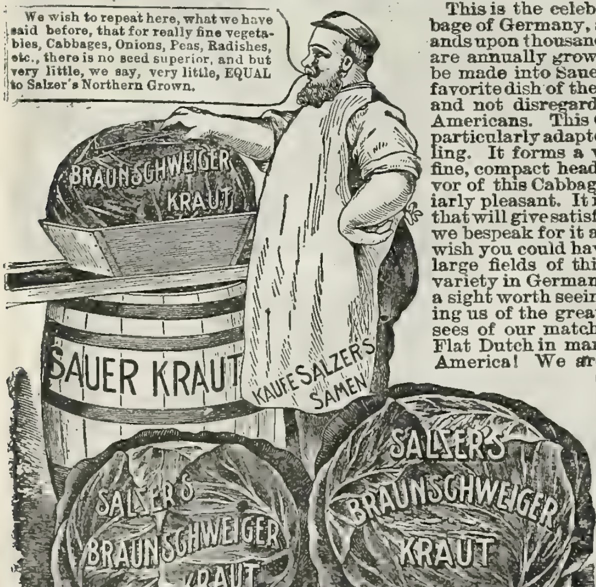


EARLY SPRING CABBAGE.

Used largely in New York, Boston and Eastern cities. It's a very large sort, and *as early as the Wakefield*, it's very uniform, round in shape, slightly flattened, very solid, even before the Cabbages attain their mature size. The flavor is excellent. On account of its shape, productiveness and solidity, it will prove a serious rival to the Wakefield. Gardeners cannot afford to be without this, as it will be a "seller," round Cabbages receiving always the preference, while its compact form and good quality will commend it for the private garden.

Lb., $3.00; ¼ lb., 90c; oz., 30c· ½ oz., 20c; pkg., 10c, postpaid.

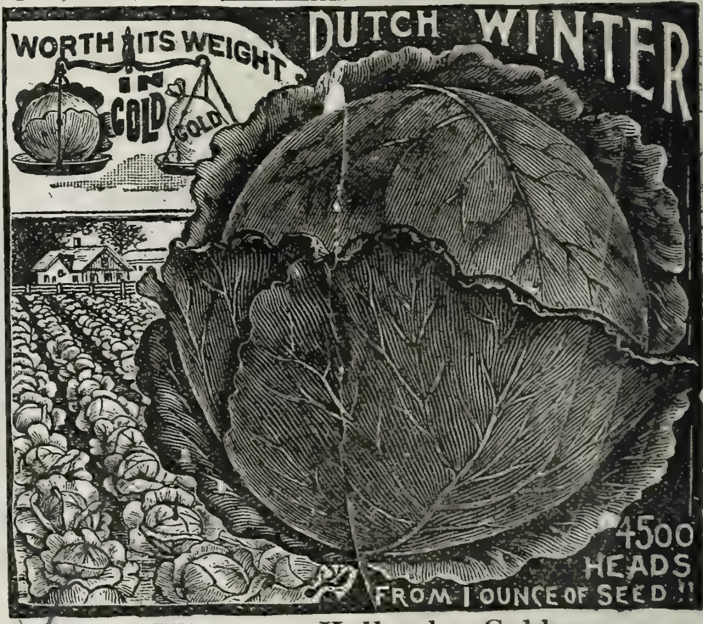
BRAUNSCHWEIGER CABBAGE.



We wish to repeat here, what we have said before, that for really fine vegetables, Cabbages, Onions, Peas, Radishes, etc., there is no seed superior, and but very little, we say, very little, EQUAL to Salzer's Northern Grown.

This is the celebrated Cabbage of Germany, and thousands upon thousands of acres are annually grown there to be made into Sauer Kraut, a favorite dish of the Germans, and not disregarded by the Americans. This Cabbage is particularly adapted for pickling. It forms a very large, fine, compact head. The flavor of this Cabbage is peculiarly pleasant. It is a variety that will give satisfaction and we bespeak for it a trial. We wish you could have seen the large fields of this splendid variety in Germany! It was a sight worth seeing, reminding us of the great fields one sees of our matchless Giant Flat Dutch in many parts of America! We are sure this sort will please you.

Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., $1; lb, $3.50 postpaid.


WORTH ITS WEIGHT IN GOLD
GOLD
DUTCH WINTER
4500 HEADS FROM 1 OUNCE OF SEED!!

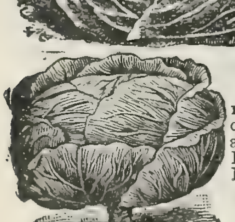
Dutch Winter or Hollander Cabbage.

The fact that Holland sends this Cabbage to America, and retails it here at double the price of other American grown sorts, shows how splendid this variety is. The heads weigh about 8 lbs., are very solid and deep, and of finest white color, keeping better than any other variety that we know of, excepting Salzer's Giant Flat Dutch. It has a short stem, is very uniform in shape, with solid, hard heads of delicious flavor. You will never be disappointed in planting a plenty of Salzer's Dutch Winter or Hollander Cabbage. There are two or three varieties offered by seedsmen that are not the genuine Winter or Hollander. Be sure and get the genuine when you order. We could fill ten pages of this catalogue with rich testimonials on the great excellency of this remarkable winter Cabbage, but the John A. Salzer Seed Co. tell you this sort is right—it's the kind to plant for winter use. Next to Giant Flat Dutch, we like this the best. You can bank on both of these splendid late Cabbage sorts, only plant a plenty. It will be worth money next fall and winter. See if Salzer is not right.

Pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., 75c; lb., $2.50, postpaid.

THE LUPTON.

This Cabbage was sent out by Eastern seedsmen with great claims. It has met many of the claims. It is a fine loose Cabbage, but we think a thousand miles behind our peerless Giant Flat Dutch. However, the Lupton is worthy a trial. Pkg., 10c; ½ oz., 15c; oz., 30c; lb., $3.00.



SHORT STEM DRUMHEAD.

SHORT STEM DRUMHEAD.

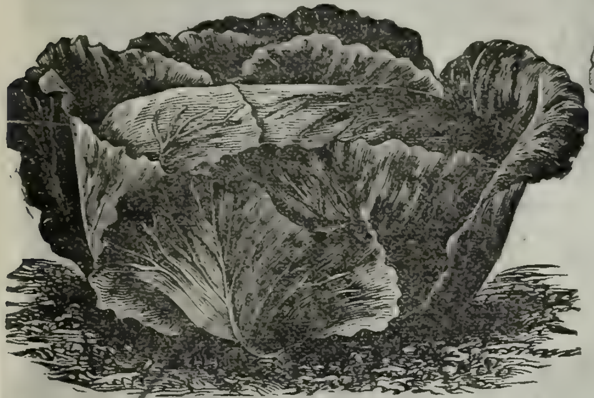
A magnificent late Cabbage, doing well everywhere. Pkg., 10c; oz., 40c; ¼ lb., 75c; lb., $2.00.

☞ Cheap Cabbage Seed is dear as a gift. Look out for it! Salzer's Seed insures the crop. ☜

Turn Your 👁 to Page 46 for Something Great in Onions—and Page 5 for Cabbage.

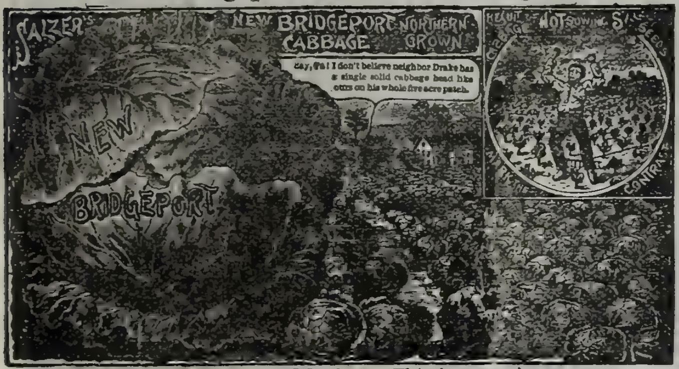
Henderson's Autumn King.

It produces enormous solid heads of that dark shade of green that is most desirable in a Cabbage, and has such small outer leaves that it can be planted much closer together than the ordinary late sorts, and can be relied upon to produce a greater weight of crop per acre than any other variety except Giant Flat Dutch and Kraut King Cabbage. Especially our Giant Flat Dutch Cabbage cannot be beaten by any sort yet introduced. A distinctive feature of the Autumn King is the peculiarly crimped leaves. Next to Giant Flat Dutch, it is unquestionably one of the best late sorts of to-day. Pkg., 10c; oz., 30c; ¼ lb., 90c; lb., $3.00.



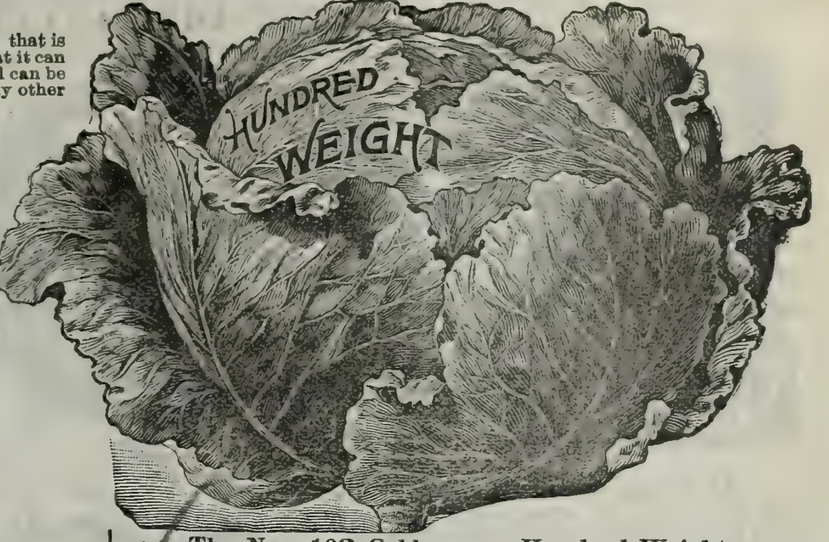
AUTUMN KING CABBAGE.

New Bridgeport Mammoth Cabbage.


SALZER'S
NEW BRIDGEPORT CABBAGE
NORTHERN GROWN
Say, Pa! I don't believe neighbor Drake has a single solid cabbage head like ours on his whole five acre patch.
NEW
BRIDGEPORT
RESULT OF
HOT SOWING S SEEDS
CONTRAST

Salzer's New Bridgeport Market.—This is a new strain of Mammoth Drumhead Cabbage. It makes a large, round, solid, firm head which seldom bursts, and sells at advanced prices. The seed of this sort is scarce, and has often sold as high as $20.00 per pound in the Bridgeport Cabbage districts. To get the genuine seed of this wonderful new strain, buy of us. You will be surprised and surely pleased at the results obtained from this cabbage. **Pkg., 10c; 2 pkgs., 15c; ½ oz., 25c; oz., 45c.; ¼ lb., $1.00; lb., $3.50.**

PA—"You are right, my son. Had he planted Salzer's seeds, as I advised him, he could now sell 10,000 heads per acre at good prices."

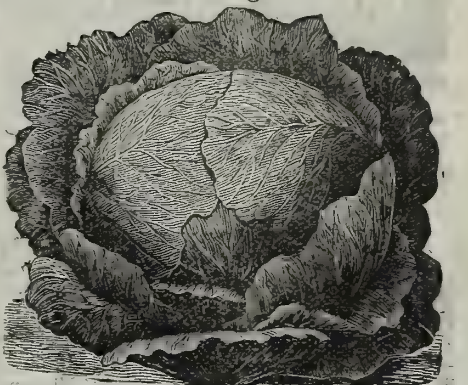


The New 103 Cabbage, or Hundred Weight.

"This certifies that I sold to John A. Salzer Seed Co. my complete stock of my new colossal Cabbage 103, at $50.00 a pound. I call it 103, because I raised a head which, with leaves, weighed 103 pounds. JOHN KRUSE."

We urge all to test this wonderful sort. It is late, and delights in a rich soil. Pkg., 15c; 2 pkgs., 25c.

Genuine Surehead Cabbage.

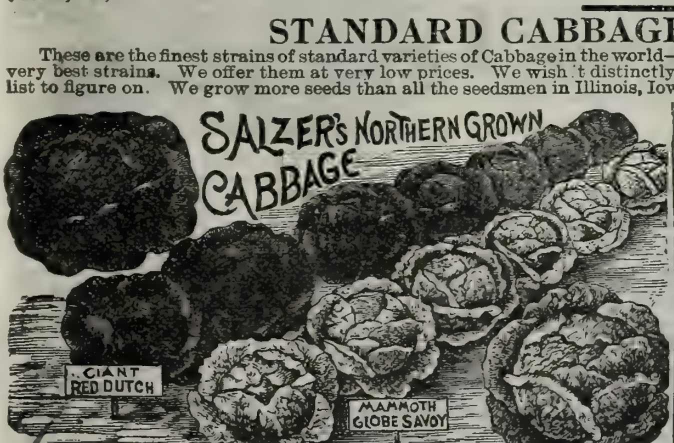


This is the celebrated strain of Surehead Cabbage offered by the seedsmen of Philadelphia. It is a very choice variety of late Flat Dutch Cabbage, but not equal to Salzer's Giant Flat Dutch in all qualities that go to make up good late Cabbage. This stock is obtained from the same growers that all the prominent houses in Philadelphia obtain their genuine Surehead from. It is A No. 1 in every respect. It forms every time very large, hard, solid heads, uniform in shape, color and handsome appearance. It has a short stem, and is a compact grower. It forms few loose leaves, which turn in from the head. Reports of 99 marketable heads from 100 plants set are of frequent occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but this sort is equaled only by Salzer's Great Flat Dutch—truly the greatest of all Cabbages—Salzer's Kraut King and Dutch Winter or Hollander. With these three exceptions Genuine Surehead comes next as the best winter sort.

Price of Surehead: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., $1.75.

STANDARD CABBAGE SEEDS—LOW PRICES.

These are the finest strains of standard varieties of Cabbage in the world—are right up to Chicago's, Philadelphia's, New York's, Minneapolis' and St. Paul's very best strains. We offer them at very low prices. We wish it distinctly understood that no responsible seedsman is to undersell us. Let us have your list to figure on. We grow more seeds than all the seedsmen in Illinois, Iowa and Minnesota put together, and can surely save you money on large orders.



Red Dutch—This is the well-known small red pickling Cabbage, with very solid heads. Oz., 15c; ¼ lb., 40c; lb., $1.50.

Giant Red Dutch—This superior Red Dutch Cabbage is largely grown for its excellent pickling and fine cooking qualities. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.

Green Globe Savoy—A fine Cabbage; small but solid heads; in every respect the Cabbage for family use. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., $1.25.

Mammoth Globe Savoy—Much larger than above; excellent in all particulars. Large quantities of this are grown by gardeners. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.70.

New Wonderful—All-the-Year-'Round Cabbage. Pkg., 10c; oz., 50c.

All Head Early—Pkg., 10c; oz., 30c; ¼ lb., 75c.

Late Flat Dutch Cabbage.

The standard late Cabbage; extra strain. Better than most seedsmen's best, because it's **Northern grown!** Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Premium Flat Dutch—Large and excellent for winter. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

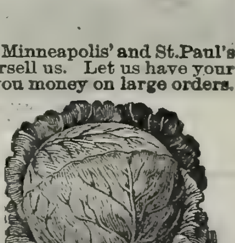
Marblehead Mammoth—Largest Cabbage in the world; heads have been grown weighing 60 lbs. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Early York—This has for years been the favorite. Very early sort; small heads; excellent flavor; good header. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Large York—Larger but later than the Early York; fine. Pkg., 3c, oz., 10c; ¼ lb., 35c; lb., $1.30.

Early Winningstadt—One of the very best early for general use; much liked by gardeners. Pkg., 5c; oz., 15c; ¼ lb., 45c; lb., $1.50.

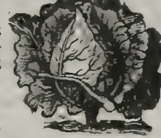
Early Flat Dutch—The second early Cabbage; largely grown about New York and Boston; good size heads. Pkg., 3c; oz., 10c; lb., $1.30.



LATE FLAT DUTCH

German Filderkraut—Well known to German growers; extra stock. Pkg., 3c; oz., 12c; ¼ lb., 45c; lb., $1.50.

Standard Low-Priced Sorts.



FILDERKRAUT.

Salzer's Improved Market—One of the very best second early Cabbages grown. It ripens next to Wakefield, while it is nearly double its weight. Pkg., 5c; oz., 20c; ¼ lb., 60c, lb., $2.00.

Excelsior Cabbage—A very superior second early Cabbage; large, full, solid heads. Pkg., 3c; oz., 10c; ¼ lb., 35c.

Henderson's Genuine Succession, or "All the Year Round"—A well-known, second early sort. Pkg., 3c; oz., 10c; lb., $1.30.

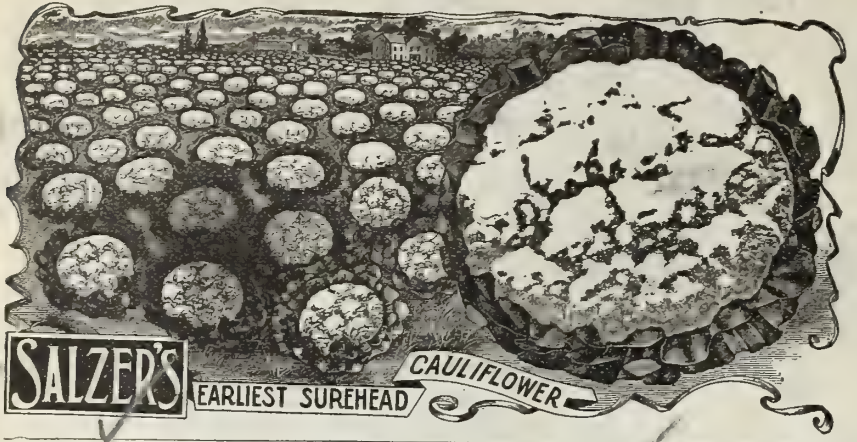
Fotler's Imp. Brunswick—An excellent second early. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

All Seasons' Cabbage—The boss Cabbage; good for early, good for summer, and good for late use. Pkg., 3c; oz., 10c; lb., $1.30.

There is a big difference between Salzer's Low Prices and Cheap Cabbage Seed, 2c and 5c a package, offered by so many Seed Dealers.

~~Berliner Earliest Cauliflower~~

SUREHEADING CAULIFLOWERS.



Salzer's Earliest Surehead.

We challenge the world to produce a finer, handsomer or earlier Cauliflower thar our New Earliest Surehead. It will surpass in earliness the Snowball and every other known variety. Whether for forcing or open ground, planted early or late, it is the surest header of all. Very dwarf and compact in growth, it can be planted very close, 18 inches each way, and is particularly desirable for forcing under glass. In our trial grounds every plant produced a superb head that surpassed every other variety in earliness, size and quality.

A Few Testimonials Only:

A. G. Ebert, Iowa: "Had never before such beautiful Cauliflower. Surehead is sure."

Mrs. Gov. Hoffmann, Jefferson, Wis., says: "It's the finest, richest flavored Cauliflower I ever saw. Every plant headed beautifully."

Salzer's Earliest Surehead

Is unquestionably the largest as well as the best of all Cauliflowers. Market gardeners once having sown it, will plant no other. We want to introduce it everywhere, hence our extremely low price. **Price: Pkg., 15c; ¼ oz., 80c; ½ oz., $1.50; oz., $2.50; ¼ lb., $7.50.**

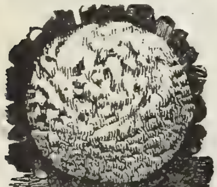
La Crosse Early Favorite.

Growing side by side with Snowball, La Crosse Early Favorite was decidedly the finest in appearance, earliest in yield, with largest number of sure heads; indeed, it is the finest in every respect. Next to our magnificent Earliest Surehead, this is certainly the best sort to plant. Pkg., 20c; 3 pkgs., 50c; ¼ oz., $1.10; ½ oz., $1.75; oz., $3.00.

Snowball—Largely grown in the East, where it has become quite famous. In quality, earliness, and yield it is superb! Pkg., 10c; ½ oz., $1.50; oz., $2.50.

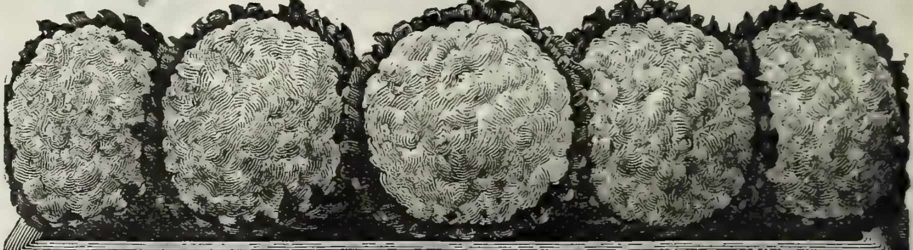
Erfurt Early Dwarf—This is the celebrated Cauliflower of Germany. Early, fine, and sure to head. Pkg., 10c; oz., $2.00.

Early Paris—One of the earliest; small heads; quick grower. Pkg., 10c; oz., 75c.



SNOWBALL. PKG., 10c.

Salzer's New Fancy Blue Ribbon Cauliflower.

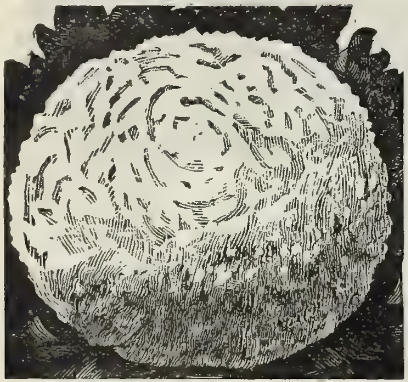


SALZER'S NEW FANCY BLUE RIBBON. PKG., OVER 200 KERNELS SEED, 35c.

Said to be the finest Cauliflower in existence. Heads fine shaped, pure white, very early, and of a quality simply unsurpassed. It is the richest, rarest Cauliflower known, a gem in every respect. It's a golden crop for the grower who wants the choicest, regardless of cost. Pkg., 35c; 2 pkgs. for 50c.

Extra Early Danish Snowball

Has proven invariably a sure header. The flower head is of very fine grain, dense growth, while the plant has a very short stem and close outer leaves. While we are aware that price is of little consideration in this critical seed, it cannot be denied that if equal quality may be obtained, a moderate reduction in price is not to be despised. Pkg., 12c; oz., $2.00; ¼ lb., $6.00.



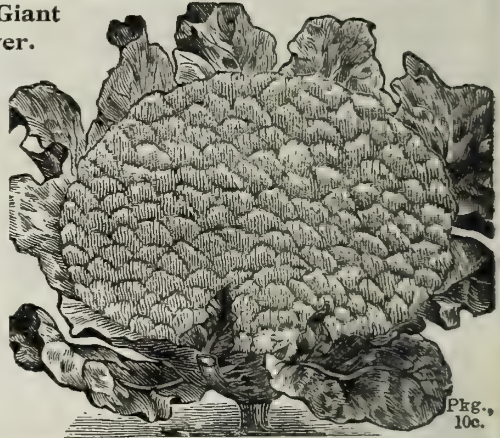
SALZER'S MIDSUMMER. PKG., 12c; 2 PKGS., 20c.

Salzer's Midsummer Cauliflower.

There has been for years a need for a second early Cauliflower, one with larger heads ripening right after our peerless Salzer's Surehead, Salzer's Blue Ribbon and the Snowball. Now, in our Midsummer we believe we have just the thing gardeners are looking for, a trifle later with heads fully one-half larger. It's a sort that will bear a trial, and when once grown, will be always used. Pkg., 12c; 2 pkgs., 20c; ½ oz., 75c; oz., $1.25; ¼ lb., $3.00.

Autumn Giant Cauliflower.

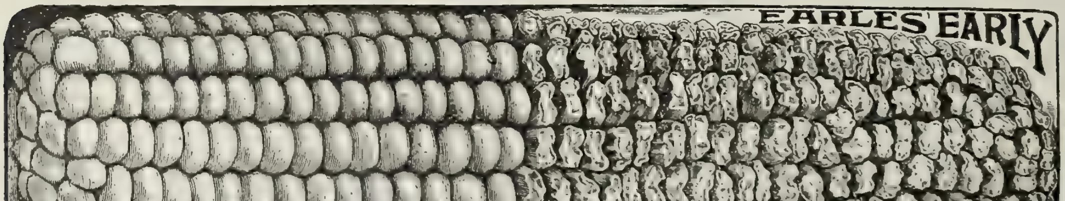
A gorgeous fall sort, with fine heads; very large and of excellent quality. Always liked by market gardeners. Pkg., 10c; ½ oz., 75c; oz., $1.25; ¼ lb., $3.00.



Pkg., 10c.

SALZER'S JULY 1ST—SEE NOVELTIES, PAGE 5. BERLINER'S EARLIEST—SEE NOVELTIES, PAGE 5.

EARLES' EARLY EVERGREEN SWEET CORN.

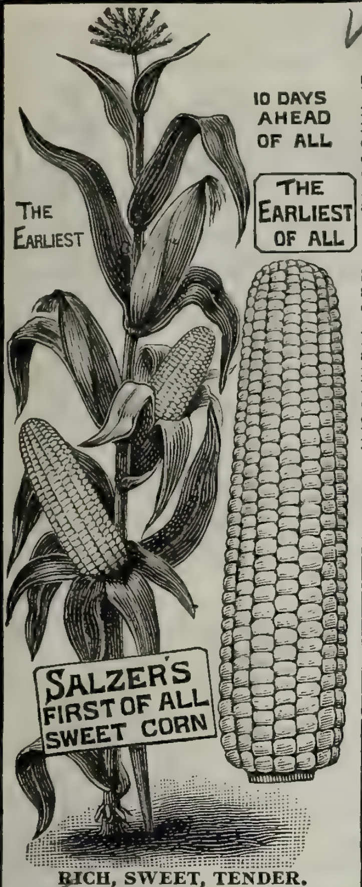


Showing an ear of Earles' Early Evergreen Sweet Corn; half is green shape, balance ripe. Average length 10 to 12 inches.

More than 15,000 gardeners, farmers and citizens planted this new corn in 1903, and judging from their hearty endorsements and the frequent personal statements of La Crosse county gardeners and market farmers, more than 25,000 will plant it in 1904.

Gardeners are on the lookout for an extra early, extra fine, extra large, extra sweet, extra big-eared Sweet Corn. They are on the lookout, I say, and well they may, for in a corn answering this description, "there are millions" for the American gardeners! Well, in this Earles' Early Evergreen I think I have just the Corn you are looking for, Mr. Gardener! I have been looking for just such a Corn for years, and I am frank to tell you so, and believe that careful tests of this new Sweet Corn convince me of its sterling merit, and I take pleasure in listing it in my catalogue and offering it to the public.—The ear measures 10 to 12 inches. In color the kernels are pure white, and are very sweet, tender and palatable. Earles' Early Evergreen is a prolific variety, and matures its ears in from 58 to 70 days, depending on location and character of soil. On warm, sandy land the ears are ready in 58 days, while on heavy clay land the period of growth is longer. The large, well-filled and highly palatable ears command a quick sale in any market where there is a demand for really choice early Sweet Corn, and I recommend this variety to market gardeners, as well as for use on the home table. In many localities there is, commercially speaking, a high cash premium on the first really good Sweet Corn with large ears that can be produced, and I think Earles' Early Evergreen will meet the requirements of the case and prove very satisfactory and profitable. The illustration above is taken from a photograph, and shows accurately the shape of the grains and the general characteristics of the ear, excepting the size, which is much reduced. Now then, you will need to try this; is earlier than Early Champion; is finer than that sort, and as big almost as its namesake. It will be the biggest money maker (next to Salzer's First of All) you ever struck. Just give it a trial. It's immense.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express, qt., 25c; pk., 95c; bu., $3.80.



RICH, SWEET, TENDER.
Pkg.. 10c; qt., 40c, postpaid.

SALZER'S FIRST-OF-ALL SWEET CORN.

"*I tell you there is no better Corn in the world than First-of-All!*"

This is the **Earliest Sweet Corn** on earth! Now, John A. Salzer Seed Co. knows this sounds strong, but it is a fact nevertheless. We have tested almost every sort known to man, but have found none so early, none so sweet, none so quick growing, none such a splendid money-maker for the market gardener on account of its extreme earliness as this. We therefore take pleasure in offering in our First of All a variety that is even earlier than the earliest. This is a bold statement, but it is made with due deliberation after careful tests by several hundred of our customers the past seasons. **First-of-All** has proven itself, in this test, **6 days, and in some cases 10 days, earlier than the Cory and other earliest sorts.** It will be found an especial boon to all market gardeners. Ears often 8 inches long, though the average length is but 5 to 6 inches. It is a magnificent Corn, and will be a great bonanza to all who plant it.

THE SUBSTANCE OF THE WHOLE MATTER IS THIS:

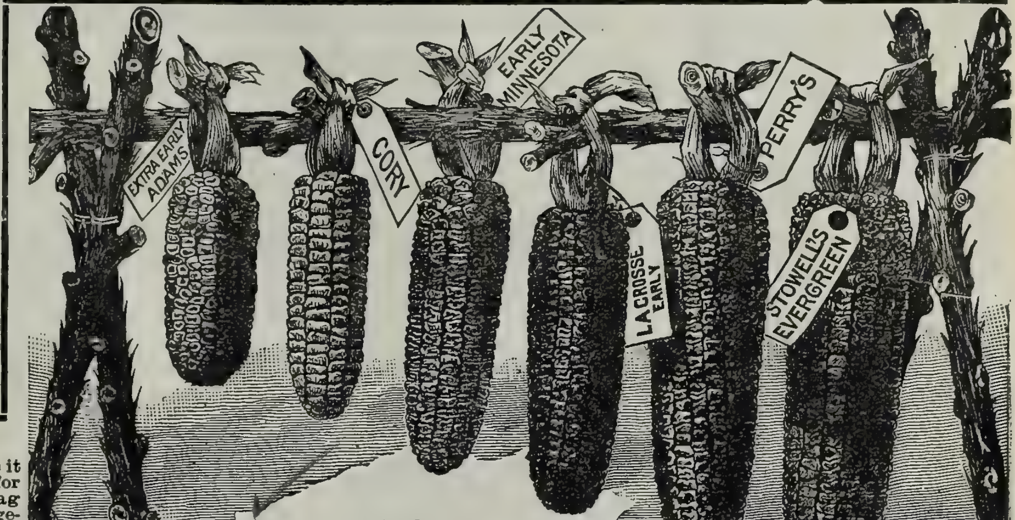
Salzer's First-of-All Corn is the first of all to ripen, no matter where you plant same!

No matter alongside of which earliest Sweet Corn you test same, you will always find that Salzer's First-of-All gets there quicker than any other variety known. Now there are thousands and thousands of customers who tried this Corn in 1897, '98, '99, 1900, 1901, 1902 and 1903, and there was not one but what had the earliest Corn. It cannot be too highly recommended.

OH, MR. GARDENER,

Let us aid you in making money in 1904! Salzer's First-of-All Sweet Corn will do it quicker, easier and better than any other Earliest Corn known; and then our Earles' Early Evergreen will come next as a great money-maker for you. Just try a peck or a bushel of each. We want to make you rich; let us do it. Thousands upon thousands have planted First-of-All Sweet Corn, and all proclaim it the earliest. Ears of this kind sold at La Crosse at 20 cents a dozen, and went like hot cakes, and the gardeners having a plenty made the money. Won't you try it for extreme early for this year? It's dirt cheap when you figure the profits obtained therefrom. This and Early Evergreen are great money-makers for extreme early. Do try it, sir! It's a common occurrence for gardeners to take in **$300** and over on these two Corn sorts. They are immense!

Price of First-of-All Sweet Corn: Pkg., 10c; pt., 20c; qt., 40c, postpaid; by freight, qt., 25c; pk., $1.25; bu., $4.75.



Corn—Country Gentleman.

This is used largely in the East, where it is called the finest of all Sweet Corn for private table. It is also known as **Zigzag Corn,** on account of the peculiar arrangement of its kernels. It is of a delicious quality, ripening 6 days before Evergreen Corn, and will delight the most fastidious epicure. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., $1.25; bu., $3.60.

Extra Early Adams.

This Corn is a splendid early variety, though not as early as the First-of-All, Early La Crosse and these varieties, yet it follows them so closely that it is one of the most profitable varieties that can be grown on account of earliness and fine shape of ears; (not sweet). By mail: Pkg., 10c; pt., 20c; qt., 35c. By express: pk., $1.00; bu., $2.75.

La Crosse Early Sweet Corn.

Next to Salzer's First-of-All and Salzer's Champion, no Sweet Corn excels this in richness and productiveness. Fine, large kernels, deliciously sweet, of medium size ears. *For illustration see above.* **By mail: Pkg., 10c; pt., 30c; qt., 40c. By express: Pt., 20c; qt., 30c; pk., $1.25; bu., $4.00.**

New Early Champion Sweet Corn.

Produces ears 12 inches long in 60 days. This new variety is, without question, the **earliest large Sweet Corn** yet introduced, being only a few days later than the first early small sorts. Ears nearly as large as the Evergreen; pure white kernels, with medium sized white cob; very sweet, tender and full of milk, yielding from 2 to 3 ears to the stalk. **By mail: Pkg., 10c; pt., 20c; qt., 35c. By express: Pkg., $1.00; bu., $3.80.**

Stowell's Evergreen Sweet Corn.

There is no Sweet Corn more generally and largely planted than the Evergreen. Now our strain is vastly superior to the bulk offered. It has been carefully grown for seed, and is sure to give great satisfaction. The ears are very large—we have seen them 10 to 11 inches long; deliciously sweet, and will outsell the common varieties of late Sweet Corn two to one. Pkg., 10c; pt., 25c; qt., 40c, postpaid. By express, pkg., 10c; qt., 30c; pk., $1.00; bu., $3.60.

Early Evergreen.

A little later than Earles' Evergreen—not so sweet and large as that sort. Pkg., 10c; pt., 20c, postpaid. By express, qt., 25c; pk., $1.00.

Black Mexican.

It is of excellent quality, medium late, and on account of its novel appearance is sure to be taking. Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express, pk., $1.00.

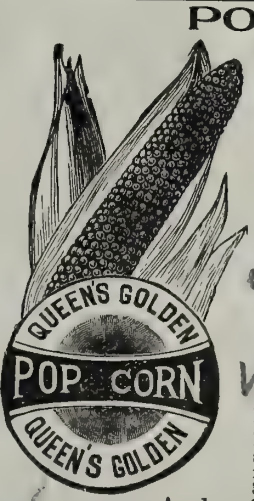
PRICES OF FOLLOWING 8 SORTS.

By express, pkg., 5c; pt., 15c; qt., 30c; pk., 90c; bu., $3.50.
By mail, pkg., 6c; pt., 25c; qt., 40c.

1. **Perry's Hybrid** (Ballard's Early)—Also known under Chicago Market. It is a fine sort; very sweet, a good second early; large, fine ears.
2. **Early Minnesota**—One of the best varieties for second early; splendid.
3. **Early Marblehead**—Fine flavor and very sweet.
4. **Mobre's Concord**—Largest and best second early.
5. **Cory**—A splendid, very early sweet Corn; rich in flavor.
6. **Mammoth Sugar**—A large sort, very sweet; later than Evergreen.
7. **Egyptian Sweet**—Late, ears large, and flavor rich and sweet.
8. **Hicox Canner**—A superb sort for canning, ripening 2 weeks before Egyptian.

☞ **We can also supply at 5c a pkg., 15c a pt., 30c a qt., and $1.00 a pk., the following: Early Adams, Burlington, Tom Thumb, Shaker's Early Triumph, None-Such, Excelsior, and other standard Corn sorts.**
☞ **When Corn and Seed stocks become exhausted we fill at market prices.**

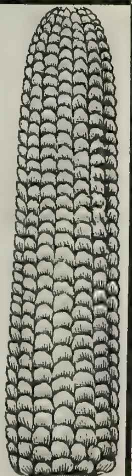
POP CORN.



Salzer's Silver Ball—With us it is enormously productive, of fine, delicious taste, and pops readily and evenly. It is the Corn for everybody to plant. A package will be sufficient for family use. Give the boys on the farm an acre to plant Pop Corn for the market. It pays. By mail, pkg., 10c; pt., 25c; qt., 45c; by express, pk., $1.25; bu., $3.00.

White Rice—One of the finest, most prolific Pop Corns grown; largely planted. Very good. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, qt., 20c; pk., $1.00.

Queen's Golden—A splendid sort. Above all is its exceeding tenderness when popped, together with its delicious and delicate taste; splendid for all purposes. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., $1.00.



SILVER BALL.

Amber-Colored Pop Corn.

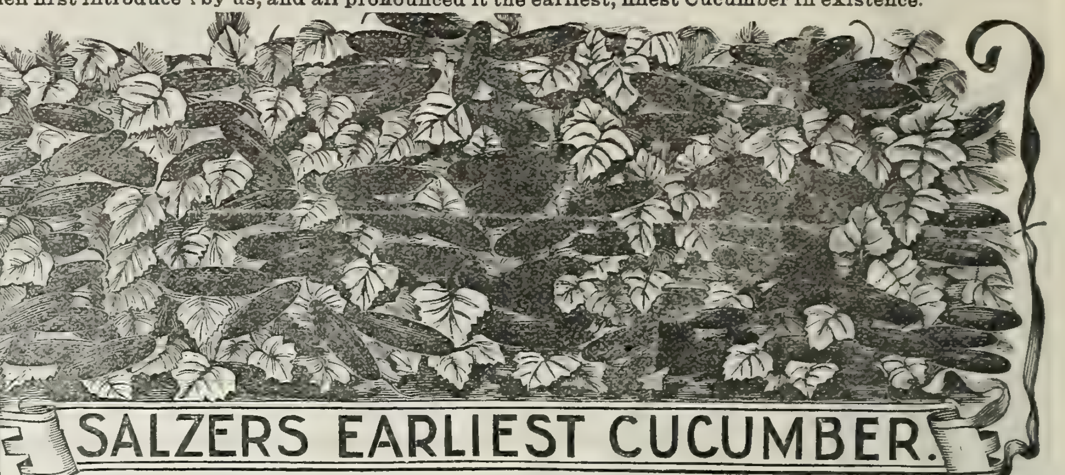
A new rare, exquisitely beautiful Pop Corn, popping to perfection. Large, amber-colored ears. Pkg., 15c; ½ pt., 20c; pt., 35c, postpaid.

Tom Thumb—A very, very dwarf growing, fine Pop Corn. Pkg., 10c; pt., 30c; qt., 50c, postpaid.

Red Rice—A variety that pops up nicely. Pkg., 10c; pt., 25c; qt., 40c, postp'd.

SALZER'S EARLIEST CUCUMBER.

SALZER'S EARLIEST CUCUMBER is universally acknowledged by seedsmen, by market gardeners, by private planters, whether for city gardens or acre cultivation, to be without a peer the earliest, finest table variety in the world. Over 100,000 customers planted this sort since 1896, when first introduced by us, and all pronounced it the earliest, finest Cucumber in existence.


SALZERS EARLIEST CUCUMBER.

Climbing Cucumber

Talk about Cucumbers! We are positive that there is nothing in America, and nothing in the wide world in the Cucumber line, that will so quickly make money for the market gardener, citizen or farmer, as **Salzer's Earliest Cucumber.**

Since we introduced this remarkable early variety, it has, judging from hundreds of reports, already leaped into popularity. And well it may, for it is the most magnificent early Cucumber we have ever seen. It is remarkably perfect and uniform in growth, with beautiful nice sized Cucumbers—just the size which will sell in all markets. We cannot too strongly recommend same. Although not so large as Salzer's Perfection or Improved Long Green, yet it is so early—way ahead of every other sort—that it cannot help attract attention and pay the grower. It is A No. 1 in all stages and equally good for forcing or outdoor planting. This variety has come to stay, and the price is so low that everybody can enjoy an early Cucumber.

It is certainly the earliest Cucumber in the world. A Cucumber especially adapted for the hot-bed or early garden culture, as it sets quickly and produces beautiful Cucumbers in the shortest possible time. It is a great money-maker for market gardeners, a single hot-bed often yielding from $25.00 to $50.00 worth, according to your market. We have time and time again received $1.20 and $1.50 a dozen for these great early beauties, and we know that every market-gardener who will carefully grow them in their hot-beds or in some sheltered location outside will make lots and lots of money out of them.

What Gardeners Who Use Salzer's Earliest Say:

Frank Clark, Milwaukee: "Your Earliest Cucumber is a bonanza to market gardeners."

Wm. Goode, St. Paul: "I made more money out of 1 lb. Earliest Cucumber than out of anything else."

Henry Johns, Iowa: "It is the Earliest Cucumber I ever tested. Mine were the first in the market, and quickly sold at $1.00 per dozen."

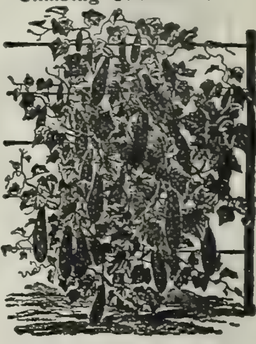
Mrs. Fred Heil, Evanston: "I bought one ounce for my own use. They proved so very early and so prolific that I sold my surplus for $17.00 to my neighbors, because they were weeks ahead of theirs."

If we were to have but three Cucumbers, they would be Salzer's Earliest, Salzer's Morning Star and Salzer's Long Giant, and then, of course, we would have a pickling Cucumber, and nothing in the wide, wide world equals Salzer's Prolific Pickle for this purpose.

If you have ever grown a finer Cucumber than Salzer's Earliest, that will make **you** more money and quicker money, and is of a finer quality, we would like to know it.

Price of Salzer's Earliest Cucumber:
Pkg., 10c; oz., 15c; ¼ lb., 55c; lb., $2.00; 4 lbs., $7.60, postpaid.

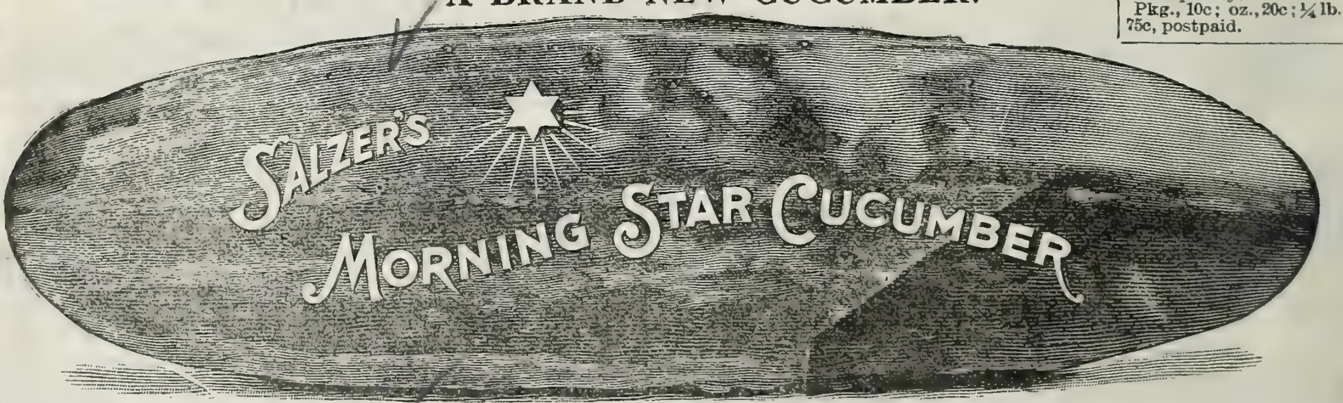
Salzer's Great Japanese Climbing Cucumber.



A wonderful Cucumber, climbing rapidly like a vine and bearing innumerable cucumbers of delicious quality.

Pkg., 10c; oz., 20c; ¼ lb., 75c, postpaid.

A BRAND NEW CUCUMBER.



Salzer's New Morning Star Cucumber.

Introduced in 1899, and with a single bound at once became popular. We delight in introducing new things, especially when these new vegetables are really superior in each and every respect over older sorts. That gives us pleasure! Well, now, in Salzer's New Morning Star Cucumber we have a new Cucumber that's worth having, that brings joy to the grower and profit to the planter! Next to Salzer's Earliest this is the most profitable to grow. It is very shapely, holding its rich green color throughout its entire long length, which is very straight, smooth and symmetrical. It is one of those rare Cucumbers, both in shape, size and quality, one so rarely finds, and we are confident if you once grow same you will never be without them. It is splendidly adapted for the market gardener's or kitchen planting. **Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00; 4 lbs., $7.50.**

SALZERS MARKET GARDEN CUCUMBER

SALZER'S MARKET GARDEN. Pkg., 10c; oz., 15c; lb., $1.90.

Salzer's Market Garden Cucumber.

A beautiful Cucumber, every one of which is fit for market trade. It grows very long, is very productive, matures very early, is handsome in appearance and desirable in color, and a great favorite wherever tried. It is the greatest outdoor Cucumber known, and is sure to please. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.90; 4 lbs., $7.50, postpaid.

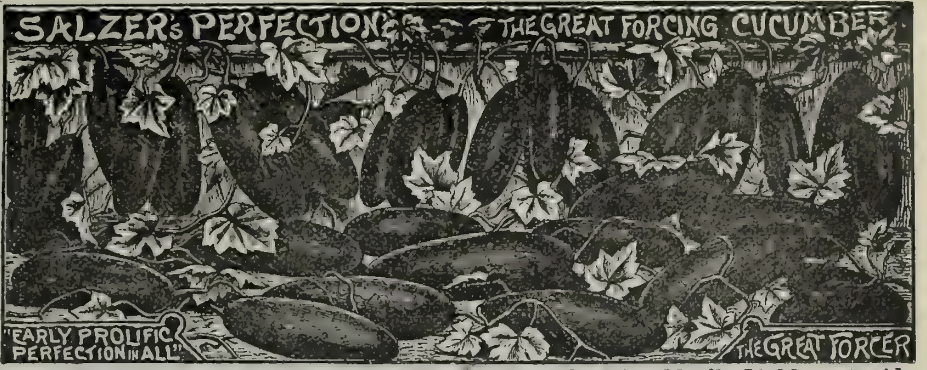
None Such Cucumber.

Offered for the first time in 1900. It became at once popular as one of the finest long green Cucumbers. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00. postpaid.

☞ Cucumber Seeds are an almost entire failure.—If our stock becomes exhausted we fill at market prices.

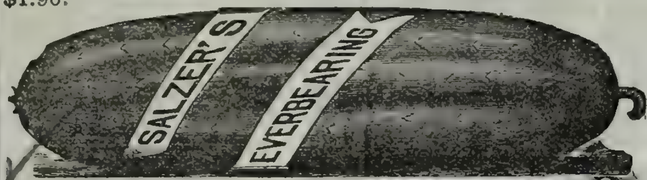
SALZER'S PERFECTION CUCUMBER.

For hot-bed forcing, for early in the open ground, or, in fact, for any purpose whatever, this Cucumber is peer of all. We have never seen a strain so uniform in size, color and evenness, so complete in all the requirements that go to make a good Cucumber, as our Perfection. Indeed, the fact of its combining every good quality, its ready and quick sale in the market at double the common sort prices, its fine appearance and its remarkable, astonishing productiveness, led us to give it the name of Perfection. Fr W. Oberst, a Cucumber grower, sold $107.00 worth of Cucumbers from ¼ lb. of seed. Don't that pay? Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.90.



THE GREAT FORCING CUCUMBER
"EARLY PROLIFIC PERFECTION IN ALL"

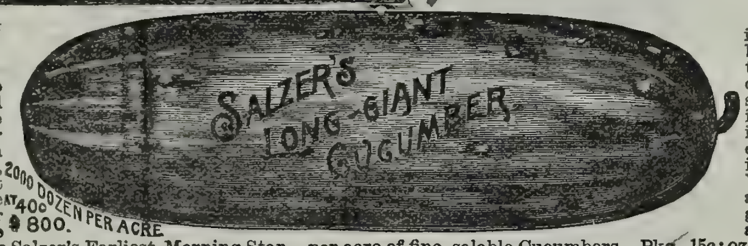
Price of Salzer's Perfection Cucumber: Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.90, postpaid.



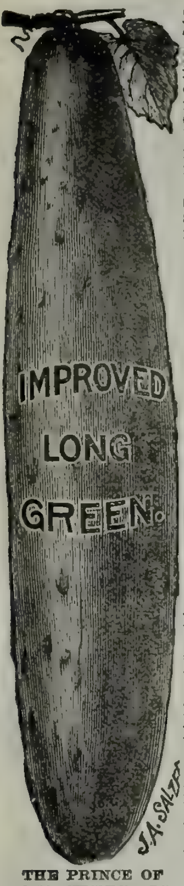
SALZER'S NEW EVERBEARING.

The peculiar merit of this novelty is that the vines continue to flower and produce fruit in large quantities until killed by frost, whether the ripe cucumbers are picked off or not, differing in this respect from all other sorts in cultivation. The one vine exhibits at the same time Cucumbers in every stage of growth, the small ones being perfection in shape, of a fine green color, and just the size for pickling. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.90.

SALZER'S LONG GIANT CUCUMBER.


SALZER'S LONG-GIANT CUCUMBER
2000 DOZEN PER ACRE AT 40c $800.

Surpasses all varieties in its giant length and great beauty. It is positively the handsomest green Cucumber that we have ever seen, often measuring 15 inches long; very uniform in size. It is extremely crisp, brittle and appetizing, with but few seeds. While its yield is something astonishing. A market gardener of our acquaintance reported 2,000 dozen per acre of fine, salable Cucumbers. Pkg., 15c; oz., 25c; ¼ lb., 60c; lb., $2.00, postpaid.



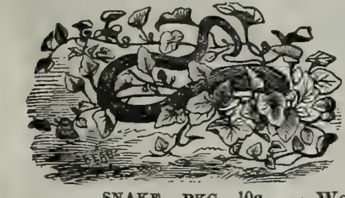
THE PRINCE OF LONG CUCUMBERS.

IMPROVED LONG GREEN.

A Fine Cucumber.

This variety seems to have taken the lead all through the world as the great variety to plant for a general crop. Is grown in every civilized country, and we know of no sort that we would more heartily recommend for general garden culture than this. Of course, our Salzer's Earliest, Morning Star, Long Giant, Market Garden and Perfection Cucumbers are magnificent varieties and will do well everywhere as a general crop, but our **Improved Long Green** seems to have captured the hearts of everybody for this purpose. It is safe to say that more seed is planted of this sterling variety than of any five other standard sorts. Next to Salzer's Perfection and Market Garden, it is withal the very best to plant for all purposes. It is a splendid forcing Cucumber, as well as for general crop. One of the best selling Cucumbers in the market. Long, smooth, fine flesh, but few seeds. Grows from 10 to 20 inches long. It is the Cucumber you want for house and market.

Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., $1.75.



SNAKE. PKG., 10c.

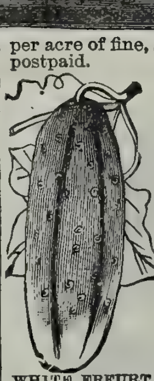
☞ SNAKE.

Have you seen this Cucumber as long as 6 feet, coiled up like a snake? A singular and remarkable curiosity. It is good for food, but is grown more on account of its oddity. Pkg., 10c; oz., 25c.

MIXED CUCUMBER SEED, all sorts and kinds. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.90, postpaid.

West India Gherkins.

A novel little cucumber, grown mostly for show and pickles. Pkg., 5c; oz., 20c.



WHITE ERFURT SPINE.

Giant Pera.

The flesh is very white, very clear, peculiarly crisp, tender and brittle. Pkg., 10c; ¼ lb., 75c; lb., $2.50.

SALZER'S GIANT TAILBY'S HYBRID.

Every Cucumber long, smooth, and fit for market, some measuring 15 inches in length. Pkg., 10c; oz., 20c; ¼ lb., 60c.

10 CHEAP CUCUMBERS.

☞ Price of the following 10 sorts: Pkg., 6c; oz., 15c; ¼ lb., 50c; lb., $1.90; by express, $1.70.

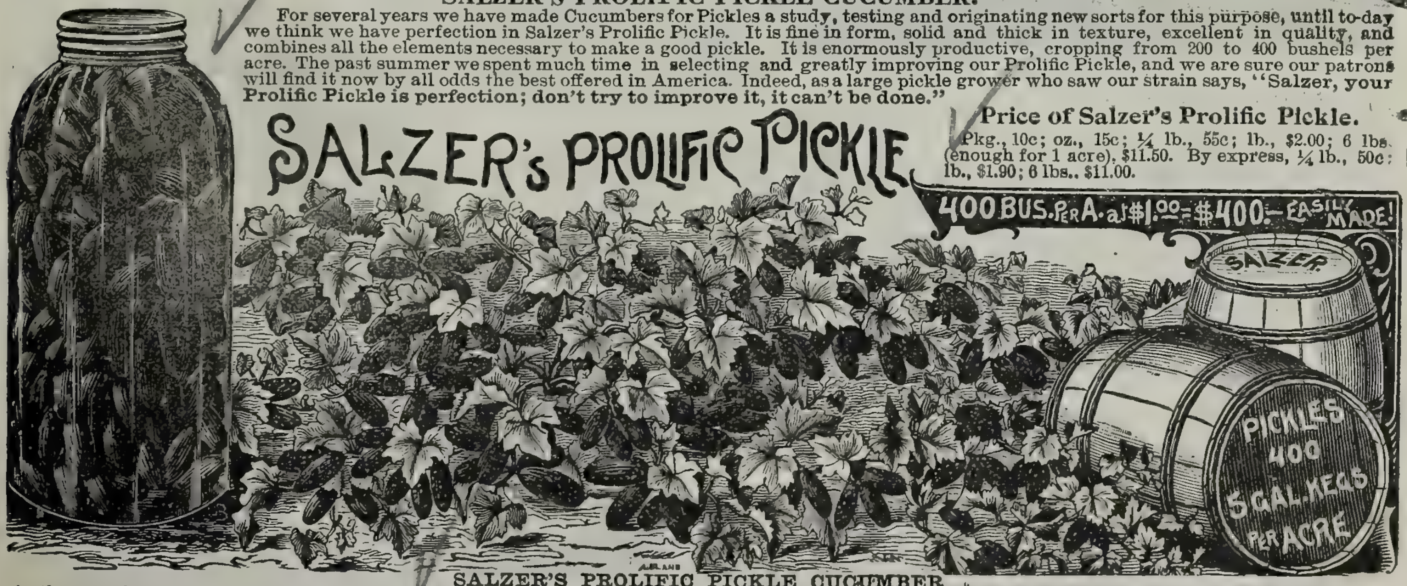
1. **Early Market**—The very earliest of all Cucumbers; good for forcing; 3 to 5 inches long.
2. **White German**—This is the handsomest early variety known; is large and very productive. The white color is peculiarly clear.
3. **White Per**—Fine white variety.
4. **White Erfurt Spine**—Wondrously prolific early frame Cucumber. Largely used.
5. **Long Green Southgate**—A great beauty; sells rapidly, and is of excellent taste.
6. **Green's Prolific**—One of the best pickling sorts known; small, crisp, productive.
7. **Boston Pickling**—Fine pickler.
8. **Nichol's Medium**—Fine Pickler.
9. **Chicago Pickling.**
10. **Fordhook Pickling.**

SALZER'S PROLIFIC PICKLE CUCUMBER.

For several years we have made Cucumbers for Pickles a study, testing and originating new sorts for this purpose, until to-day we think we have perfection in Salzer's Prolific Pickle. It is fine in form, solid and thick in texture, excellent in quality, and combines all the elements necessary to make a good pickle. It is enormously productive, cropping from 200 to 400 bushels per acre. The past summer we spent much time in selecting and greatly improving our Prolific Pickle, and we are sure our patrons will find it now by all odds the best offered in America. Indeed, as a large pickle grower who saw our strain says, "Salzer, your Prolific Pickle is perfection; don't try to improve it, it can't be done."

Price of Salzer's Prolific Pickle.

Pkg., 10c; oz., 15c; ¼ lb., 55c; lb., $2.00; 6 lbs. (enough for 1 acre), $11.50. By express, ¼ lb., 50c; lb., $1.90; 6 lbs., $11.00.


SALZER's PROLIFIC PICKLE
400 BUS. PER A. at $1.00 = $400. EASILY MADE!

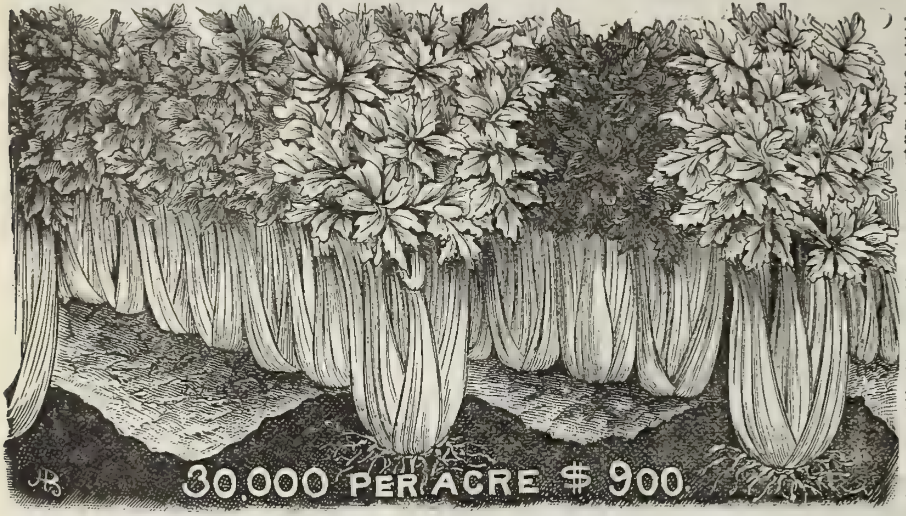
PICKLES 400 5 GAL. KEGS PER ACRE

SALZER'S PROLIFIC PICKLE CUCUMBER is the grandest of all pickling Cucumbers—one that will delight and please every grower, no matter how critical he or she may be. The Salzer Prolific Pickle Cucumber will surely "fill the bill" and give great satisfaction. We offer same at a very low price, as follows: By mail, pkg., 10c; oz., 15c; ¼ lb., 55c; lb., $2.00; 6 lbs., $11.50. By express, pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.90; 6 lbs., $11.00.

Salzer's Golden Rod Celery.

SALZER'S SELF-BLANCHER CELERY.

There is no Celery equalling it in taste, richness of color, perfection in blanching, **and earliness.** In our home kitchen garden this variety produced tender, delicious, crisp, brittle celery, **without any hoeing, completely blanching itself.** It is pre-eminently the sort to grow and use for home garden, for market or for shipping. The demand for this magnificent Celery has been marvelous. Almost every order seemed to want **Salzer's Self-Blancher**, until we sold almost every grain of seed, and everybody grew the finest Celery they had ever seen. Now, we are sure that there is no self-blanching Celery ahead of Salzer's Self-Blancher. You will like it. It is early, crisp, tender—absolutely the finest.

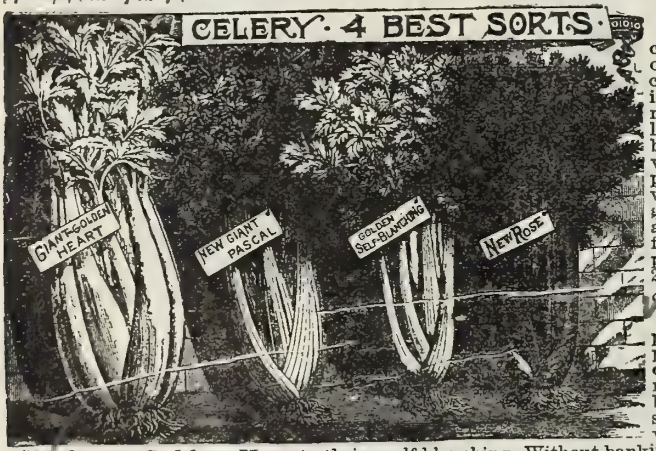


We introduced this Celery some years ago and have kept right on improving same, and we believe that it is now more largely grown than all other self-blanching varieties together. It has certainly attained the pinnacle of perfection for growth, earliness, beauty, flavor, quality and texture. The beauty about this is that those who have never been able to grow Celery before, can grow this to perfection, and succeed with same as well as with any other vegetable; indeed people find no trouble in growing Salzer's Self-Blancher Celery, for but little or no banking up is necessary. The peculiarity of this splendid variety is that the stalk, portions of the inner leaves and heart are entirely white, so that by simply tying the plants together or by drawing the soil firmer against them, pressing it with the hands or hoe, and then repeating the operation to hold the soil already placed against the plants in position, is all that is needed to complete the work of blanching. It is necessary that the patch be kept free from weeds, as they will cause rust when blanching Celery.

We believe that Salzer's Self-Blancher Celery is absolutely the earliest variety grown, and can be blanched for the table the middle of August or early in September. It is also one of the most highly ornamental Celeries grown, as its appearance on the dinner-table, with its succulent stalks and delicious flavor, is unequaled by any variety grown. Unfortunately, Self-Blancher has always had a tendency to revert to the old green state, and it has always produced a small portion of green plants; but persevere selection for years enables us now to offer an almost absolutely pure stock, so superior that we feel justified in calling Salzer's Self-Blancher an entirely new sort. We have had fields of this in the past containing 10,000 to 20,000 plants, in which there were but a dozen of green stalks, so that we have rooted these out almost entirely. We do not know of any Celery that is better or finer, or will give greater satisfaction than Salzer's Self-Blancher.

If we were to plant two stalk Celery varieties, we would use Salzer's Self-Blancher for early, and Giant Golden Heart for late. One ounce of seed ought to furnish from 3,000 to 5,000 plants. There is nothing more profitable than Salzer's Self-Blancher Celery. If sold for early market, an acre readily brings from $250 to $500, as it is so extremely early and fine.

Where the market is near, no crop pays better than celery, as it is in constant demand from early June throughout fall and winter. Salzer's "Self-Blancher" is a variety that really should be called 'All Seasons' Celery," from the fact that it is good in June, it is good in July, and good throughout the year. It keeps well, sells rapidly. It is handsome in the extreme, being remarkably stocky and a wonderfully strong grower, is very heavy, perfectly solid, of a delicious, sweet flavor, and with all these points is a wonderful keeper. One would think that these would be a sufficient number of good qualities, but to all these is added **THE WONDERFUL QUALITY OF SELF-BLANCHING** to a very remarkable extent. **Without banking up, or any covering to speak of, even the outer ribs become of a yellowish-white color, the heart** being large, solid and of a beautiful golden yellow. **PRICE OF SALZER'S SELF-BLANCHER: Pkg., 10c; 3 pkgs., 25c; ½ oz., 25c; oz., 45c; ¼ lb., $1.25; lb., $4.00.**



1. New Rose Celery.

A magnificent new Celery. The color is a beautiful shade of rose, of exceptional fine flavor; solid, crisp and tender, and has proven itself entirely free from stringiness. It is a splendid variety for late use; it keeps well and blanches well. It is one of those varieties that will certainly please the private grower, while we recommend to the market gardener a small seeding of this as a novelty, for there are many families who will be delighted to purchase same. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.

2. Golden Self-Blanching

The beautiful appearance of the plant, with its close habit, compact growth and straight, vigorous stalks, is indescribable. The ribs are perfectly solid, crisp, brittle, and of delicious flavor, surpassed by no other variety, while it has the decided merit of being self-blanching. Without banking up or any covering whatever, even the outer ribs become of a handsome, fresh yellowish-white color. The heart is large, solid, and of a beautiful, rich, golden-yellow color, extremely early and of the richest flavor. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., 75c; lb., $2.50.

3. New Giant Pascal.

This has proven to be as great an addition to our list as the Golden Self-Blanching. As it is an offspring of the latter, it partakes of its nutty flavor, and has no bitter taste at all. The height is about 2 feet; stalks are very large, thick, solid and not stringy, and unusually tender and crisp, snapping like glass, and when desired can be sliced lengthwise. When fully grown the outer stalks will average 2 inches in width, and are fully as thick as a man's finger, which is well shown in the illustration of a stalk of Giant Pascal reduced in size. It blanches very easily, and after a few days' earthing up, the outer stalks present a beautiful white appearance. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $1.75.

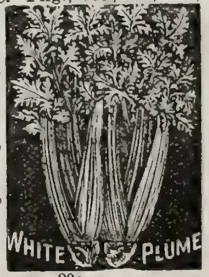
4. Giant Golden Heart.

Mr. Robert Purvis found in his Dwarf Golden Heart Celery a few plants of larger growth. These he carefully set aside and grew their product several seasons, planting out for seed only the thickest, tallest plants. The result of this we now have in our Giant Golden Heart, fully equal in quality to the original stock, *the stalks are perfectly solid* and of best, true Celery. Another quality is *its excellent keeping habit.* In this respect we consider it *the best Celery for winter storage*, for market or for the private planter. Lb., $2.50; ¼ lb., 75c; oz., 30c; ½ oz., 20c; pkg., 10c.

☞ **One package each of the 4 best Celeries, 25c.**

White Plume Celery.

The great objection to growing Celery for family use has been the trouble experienced in blanching it. Blanch by tying the plant and drawing up a little soil, when the work of blanching is accomplished. Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., $2.40.



Boston Market.

The great favorite in the Boston markets. It is early, very solid, white, of mild, delicious flavor. Oz., 20c; ¼ lb., 60c; lb., $1.90.

White Walnut.

So called because of its rich, walnut-like flavor. The stalks are solid and heavy, of dwarf, compact growth. Pkg., 10c; oz., 20c; ¼ lb., 75c.

6 Well-Known Celeries.

1. **Crawford's Half-Dwarf**—One of the best. Pkg., 3c; oz., 15c.
2. **Dwarf White Solid**—Excellent variety. Pkg., 3c; oz., 20c; ¼ lb., 60c.
3. **Seymour's Superb White**—One of the finest large Celery sorts. Pkg., 5c; oz., 20c.
4. **Dwarf Golden Heart**—Heart waxy golden-yellow, showy and very popular. Pkg., 10c; oz., 35c.
5. **Salzer's Giant Celery**—The largest Celery known. Pkg., 20c.
6. **Crimson Celery**—Beautiful red color. Pkg., 10c; oz., 35c. ☞ **Celery Novelty—See Page 6.**

TURNIP ROOTED CELERY.

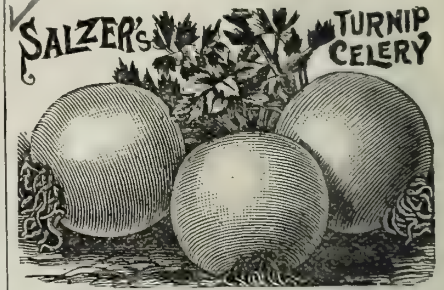
Probably the most profitable crop in Celeries is to grow the Turnip-Rooted varieties. These grow well, bring in great crops and great money. We urge all to try a piece with Salzer's Turnip Celery. An ounce of seed will furnish a thousand plants or more, and at La Crosse 1,000 bulbs sell for $36.00, and are grown on a small strip and with but little care. Nothing is finer for salads, flavoring of soups, etc., than Salzer's Turnip-Rooted Celery.

Turnip-Rooted—Well-known. Pkg., 5c; oz., 15c; lb., $1.40.

Finest German—Pkg., 5c; oz., 20c; lb., $2.20.

New Apple Rooted—Pkg., 5c; oz., 20c; lb., $2.00.

Salzer's Turnip Celery.



Our Northern-grown Salzer's Turnip Celery tests 99 heavy roots to the 100 planted; all are large, solid, tender, remarkably well-flavored bulbs. This is immeasurably superior to the common Turnip-Rooted Celery. This stock is carefully selected, of most excellent quality, delightful flavor and of wondrous yield.

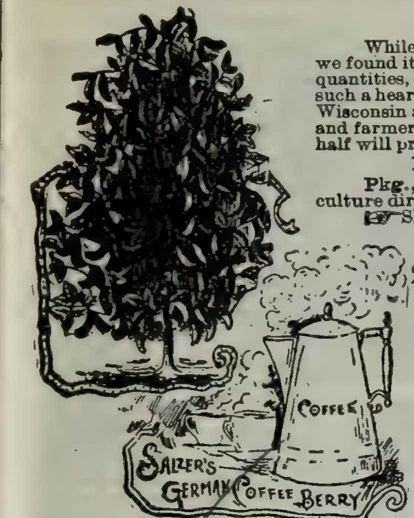
Geo. Theysen says: "From the one ounce Turnip Celery seed I sold $30.00 worth of roots."

John Bene, Milwaukee: "I bought ¼ lb. Salzer's Turnip Celery, and sold $80.00 worth. All roots were very fine."

Now we know that there is lots of money to be made by growing Salzer's Turnip Celery. Just try it for 1904 and be happy. There is no Celery better than Salzer's Turnip-Rooted.

Price of Salzer's Turnip Celery:

Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.



1. THE GERMAN COFFEE BERRY.

While in Germany we took great pains to look up our great German Coffee Berry, and to our surprise and pleasure we found it used in almost all hotels and restaurants in Switzerland, Germany, Holland and France. They use large quantities, mixing it with Rio and other genuine Coffee, and we predict that no novelty offered in years will meet with such a hearty reception as the German Coffee Berry. It is the poor man's friend and the rich man's delight; ripening in Wisconsin and the Dakotas in 4¼ months. It is wonderfully productive, and is destined to save the American housekeepers and farmers millions of dollars each year. It is certainly the best berry to mix in with other Coffee we ever saw; half and half will produce a drink claimed by many to be equal to a good cup of Rio.

PRICE OF THE GREAT GERMAN COFFEE BERRY.

Pkg., 10c; oz., 20c; 2 oz., 35c; ¼ lb., 75c; lb., $2.00, postpaid. Full culture directions with each package.

☞ Should you wish to taste the bean, we will send a few (parched) upon receipt of 6c postage.

2. SALZER'S JAPANESE JAAVAA COFFEE.

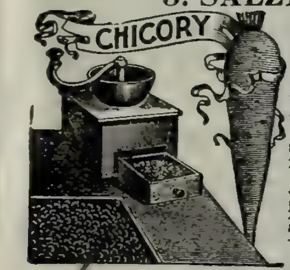
SALZER'S JAPANESE JAAVAA COFFEE.

Travelers in Corea and Japan, and missionaries on duty in these countries have long referred to a berry that was used there as a coffee substitute. Customers have written us regarding this Coffee. Some call it Idaho Coffee, the Colorado Coffee, the California Java, and Domestic Coffee Berry. We obtained a supply of seed, have grown it here in the North, and find that in some respects it is superior to our great German Coffee Berry, and we offer it as a fit companion to this most remarkable novelty in the coffee substitute line. The berry is larger, is different shaped, and the growth of the plant is somewhat different from the German Coffee Berry. It is certainly a healthier drink than genuine coffee, and we are sure that those using same will not regret it.

PRICE OF THE JAPANESE JAAVAA COFFEE.

Pkg., 10c; oz., 25c; 2 oz., 40c; ¼ lb., 90c; lb., $2.50, postpaid.

3. SALZER'S AMERICAN CHICORY.



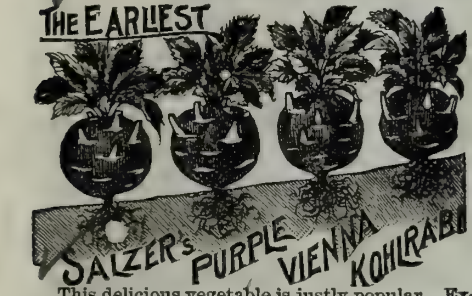
Here is something you have been looking for, just the root or substance needed to add extra flavor, body, quality, richness, deliciousness, strength, and **health** to your coffee—whether you use Salzer's German Coffee or Japanese Berry, or whether you use the XXX store coffee or Java and Mocha or Rio, no matter which, Salzer's American Chicory will, in the minds of chemists, doctors and others, add strength, and richness, and quality.

Mrs. **ROHRER**, a great American authority on cooking, says: "Chicory does more than make coffee delicious; it purifies it, makes it healthful. I use 4 ounces to each pound of coffee."

Chicory neutralizes the bad effects of coffee, rendering it perfectly harmless to old and young. Reduces the price fully ¼, and improves the flavor of coffee and imparts to it wholesome and beneficial qualities. Full directions as how to use, grow, etc., with each package.

Pkg., 10c; oz., 30c; ¼ lb., 75c, postpaid.

KOHLRABI..

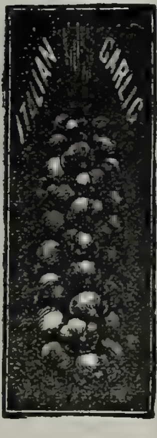


This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full cabbage flavor; earlier than cabbage.

Early Vienna—White, best for table use. Pkg., 5c; oz., 15c; ½ lb., 50c.

Salzer's Purple Vienna—The finest of all. Early, sweet, tender. Will ripen fit for use in 28 days. It is a delicious Cabbage-flavored dish; you will like it. Pkg., 10c; oz., 30c; ¼ lb., $1.00; lb., $3.00.

Salzer's Mammoth—Specially selected for Stock feeding. Grows to large size and of juicy quality. 1 ounce will furnish 1,000 plants. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.00.



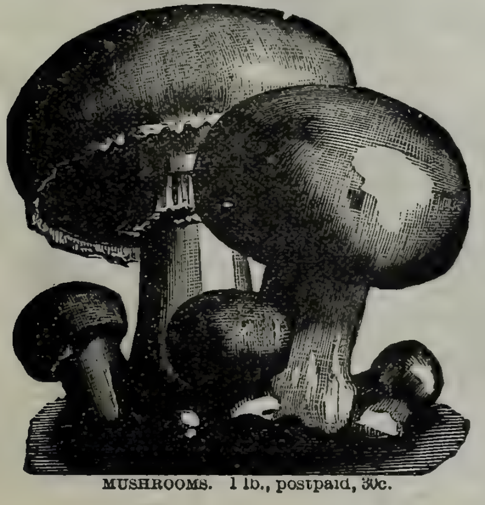
Garlic.

In great demand among the Italian, French and some American people for flavoring soups, sausages, etc.

Common Garlic Sets—¼ lb., 15c; lb., 35c. Lb., by express, 20c; 5 lbs., 90c; 10 lbs., $1.70.

Italian—Very prolific. ¼ lb., 15c; lb., 40c; 5 lbs., by express, $1.25.

CHAMPIGNONS OR MUSHROOMS.


MUSHROOMS. 1 lb., postpaid, 30c.

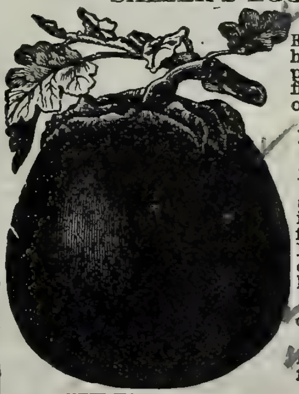
The demand for Mushroom spawn among private growers and gardeners for growing in cellars, sheds, etc., has increased with us since its introduction over 1,000 per cent. Everybody is trying this most delicious of all edible fungi. Our booklet, "Mushroom Culture," is mailed you on receipt of 10c, or free with each 30c order. The Mushroom is a delicious edible fungus, of a white color, changing to brown when old. The gills are loose, of a pinkish-red, changing to livid color. It produces no seed, but instead a white, fibrous substance in broken threads called spawn. Can be grown in cellars and out-of-the-way places.

CULTURE OF THE MUSHROOM.

Our booklet, 10c; or mailed free with each order of 30c worth of spawn, tells all about it.

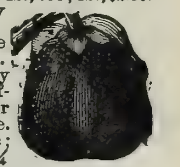
Price of spawn, lb., by mail, 30c; 4 lbs., $1.00; by express, lb., 20c; 5 lbs., 75c; 10 lbs., $1.25. Large lots, special prices.

SALZER'S EGG PLANTS.


NEW YORK PURPLE.

New York Purple—Extra large, 60 pounds have been grown from 1 plant; delicious oyster flavor when fried. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., $2.50.

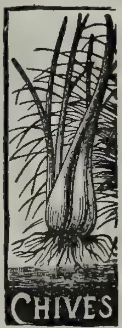
Early Purple. Large (new). Very early and prolific; fine for family use. Pkg., 10c; oz., 40c; ¼ lb., $1.00.

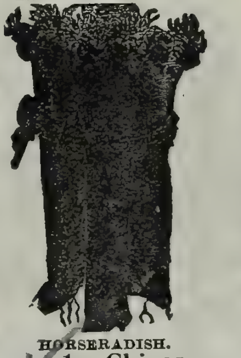

EARLY PURPLE.

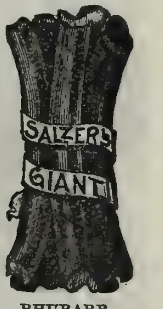
Long Purple—Pkg., 5c; oz., 25c; lb., $2.50.

White Egg Plant—A novelty. Very nice and fine. Pkg., 15c.

THREE FINE THINGS.




HORSERADISH.



RHUBARB.

1. Chives.

We cannot too strongly recommend the growing of a few dozen Chives; when once planted they live forever. A few plants taken in the house and placed in the cellar during winter will, as soon as brought to light, sprout and bear an abundance of greens for salads, of strong onion flavor. Per 12, 20c; per 25, 30c; per 100, $1.00.

2. Horseradish.

This splendid appetizer cannot be overestimated. 25 plants will be sufficient for a small family. The roots grow and increase rapidly in size, and bear abundantly with each succeeding year. Plant in a corner of the yard where you wish it to grow, and it will repay you many times, as you can begin digging the next year. 6 for 20c; 12 for 35c; 25 for 70c; 100 for $2.75, postpaid.

3. Pieplant (Rhubarb) Root.

Nearly everybody is fond of Pieplant pie, or the same prepared in almost any way, as sauce, etc. Well, a dozen or two plants planted in a corner of your garden next to your Chives and Horseradish will give you a great abundance of this delicious plant. It is healthful, an excellent appetizer, a great tonic. 3 for 30c; 6 for 50c; 12 for 75c, postpaid; 100 by express, $5.00.

PIEPLANT OR RHUBARB SEED.

Salzer's Giant.—Very large, produces Pieplant the second year after sowing. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.

Lineas Rhubarb.—A variety of Rhubarb that is in great demand, and is largely sold in the East. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., $1.50, postpaid.

Earliest Sweet Pieplant—see page 8.

HERBS, ETC.

The following medicinal herbs are so well known that they need no special description. We urge all to plant same. What is more helpful to babes than Fennel tea? And just think of the good Sage tea, Anise, and all the other sorts, too. You will want some, if not for medicinal purposes, then for flavoring. **The package of mixed Herbs for 10c is very popular.**

☞ **Price for all Herbs, except as noted: Pkg., 5c; oz., 25c.**

Anise. Pkg., 5c.
Balm. Oz., 30c,
Borage. Pkg., 5c.
Bene. Pkg., 5c.
Belladonna. Pkg., 5c.
Burnet. Pkg., 5c.
Hoarhound. Pkg., 5c.
Henbane. Pkg., 5c.
Hyssop. Oz., 30c.
Lavender. Pkg., 5c.
Purslane. Pkg., 5c.
Rue Saffron. Pkg., 5c.
Tansy. Pkg., 5c.
Wormwood. Oz., 30c.
Hop Seed. Pkg., 15c.
Cardoon. Pkg., 5c.
Caraway. Pkg., 5c.
Catnip. Pkg., 5c.
Chervil. Pkg., 5c.
Coriander. Pkg., 5c.
Dill. Pkg., 5c.
Sorrel. Pkg., 5c.
Sweet Basil. Pkg., 5c.
Sweet Fennel. 5c.
Summer Savory. Pkg., 5c.
Thyme. Pkg., 5c.
Tarragon. Pkg., 5c.
Sweet Marjoram. 5c.
Rosemary. Oz., 35c.

SAGE.

A few ounces of Sage will plant enough for 300 bunches of dry leaves. At La Crosse it retails at 5c a bunch. This is a splendid thing for the school boy or school girl to plant in a corner of the garden, taking good care of same, and in fall tie in bunches and sell to their neighbors for flavoring or tea. An ounce of seed will furnish enough plants to sell $10 or $15 worth of dried leaves in our market.

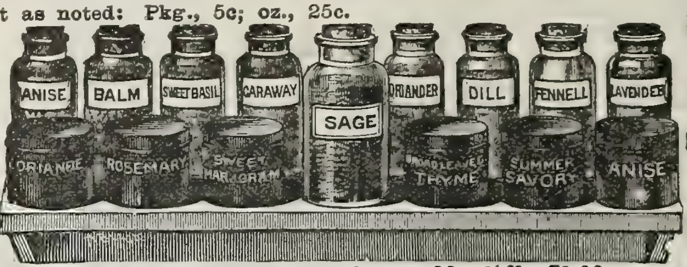
Common Sage—Pkg., 5c; oz., 20c; lb., $1.25.

Salzer's Giant—Very large and fine. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.00.

MUSTARD.

Southern Giant—Large, rich, thick leaves used for greens. Pkg., 10c; oz., 15c; ¼ lb., 35c.

Chinese—In great demand on account of its large leaves. Pkg., 5c; oz., 10c; ¼ lb., 30c.



MIXED HERBS. Pkg., 10c; oz., 30c; ¼ lb., $1.00.

No other mixture of seeds that we have for sale has given such tremendous satisfaction as our **Mixed Herbs** and mixed peppers. There are just thousands upon thousands of our lady friends and gardeners using the mixed Herbs for their kitchen garden. A package furnishes many different varieties. Price of mixed Herbs: Pkg., 10c; oz., 30c; ¼ lb., $1.00.

CORN SALAD OR FETTICUS.

An excellent vegetable, used as a salad; largely grown for market. Sow early in spring, in rows 1 foot apart, and it is fit for use in six weeks. Pkg., 5c; oz., 10c; lb., $1.00.

CHERVIL.

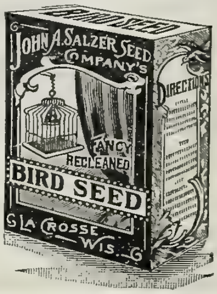
Well known. Used like Parsley. Pkg., 5c; oz., 15c; ¼ lb., 40c.

CARDOON.

Used blanched like Celery. Pkg., 10c; oz., 50c.

COTTON SEED.

Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.



Bird Seeds.

We do not deliver free, but will do so if 10c per lb. is added to the following prices:

"Fancy Recleaned."

Salzer's Mixed Bird Seed has become famous for its superior quality. We use nothing but freshest high-grade seed, free from mustiness and dust. Our blend of seed is particularly relished by canaries, birds, etc. Lb., 10c; 100 lbs., $6.90.

Canary, Best Sicily, lb., 10c; 100 lbs., $6.00. **Hemp**, lb., 10c., 100 lbs., $5.00. **Maw**, lb., 20c; 100 lbs., $15.00. **Millet**, lb., 10c; 100 lbs., $4.00.

German Rape for Birds, lb., 10c; 100 lbs., $6.00.
Vetches for Pigeons, lb., 10c; 100 lbs., $6.00.
Peas for Pigeons, lb., 6c; 100 lbs., $3.00.
Always add 10c a pound to above if desired postpaid.

Okra or Gumbo.

Largely grown in Southern States. Its long pods are used in soups, etc. Plant when warm.

Early Dwarf—Very fine. Pkg., 5c; oz., 15c; lb., 90c.

Long Green—Excellent. Pkg., 5c; oz., 10c; lb., 75c.

Martinia.

For pickles. Pkg., 5c; oz., 40c.

Nasturtium.

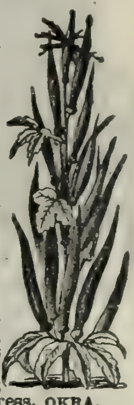
The seeds, while young and succulent, are pickled and used as capers.

Tall—Pkg., 5c; oz., 10c; ¼ lb., 35c.

Dwarf—Pkg., 5c; oz., 15c; ¼ lb., 50c.

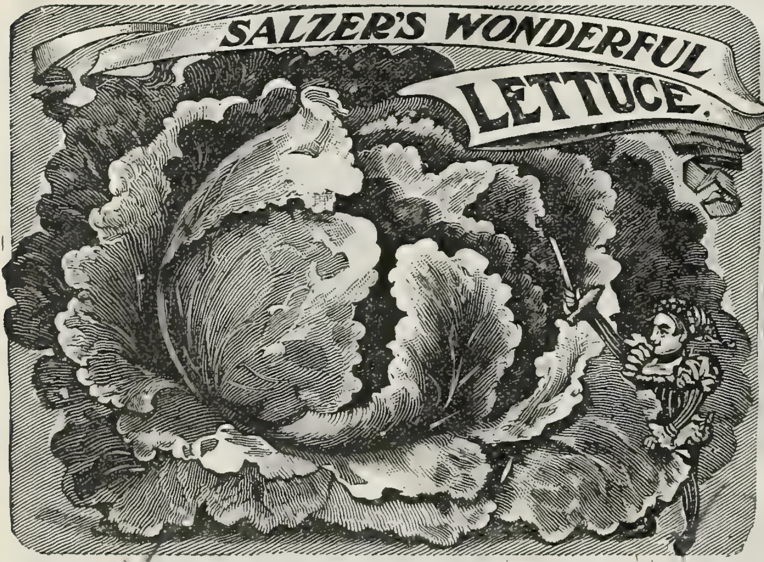
Wild Rice.

Splendid for sowing in ponds, lakes, etc., to attract ducks, geese, etc. Lb., 25c, postpaid; 10 lbs., $1.20, by express.



OKRA.

NEW LETTUCES.



Salzer's Wonderful Lettuce.

Now here is a Lettuce after our own heart. A lettuce that we know everybody, whether great or small, will be delighted and pleased and thankful for planting. It has a thousand claims for your attention. It is early, large, beautifully white, extremely crisp, blanching to perfection, nutty and of exquisite flavor; indeed, it is the lettuce to tie to. We have never seen a sort that will give better satisfaction, larger heads, or stand the temperature here better than this sort. We know you will be delighted with same. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

New Iceberg Lettuce.

This is a quick growing, hard head, handsome, early new Lettuce variety, producing solid heads 8 inches in diameter, very crisp and sweet. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.40.

San Francisco Market.

A magnificent, beautiful Lettuce; is unsurpassed for family, garden or for market use; very popular. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.20.

Denver Market—A large head variety. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.

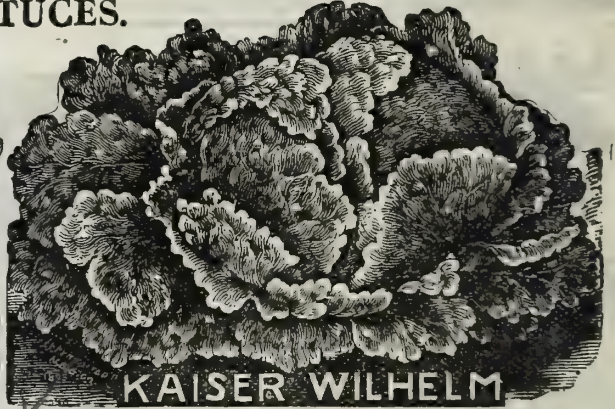
Chartier—Enormous heads. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.

Hubbard Market—Very large, early heads. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.

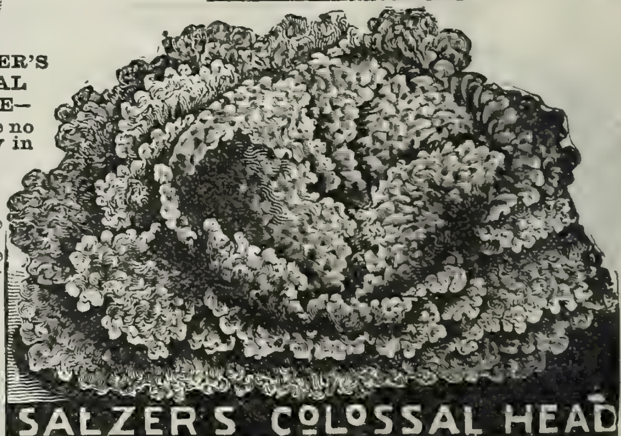
The Morse—In great demand in the East and West. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb. $1.00.

Salamander—Compact, enormous heads, summer heat resisting. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.

Passion or Southern Heart—A splendid Lettuce for the South. Pkg., 5c; oz., 10c; ¼ lb. 30c; lb., $1.00.



1. KAISER WILHELM—Over in Germany there are some 50,000,000 of people who believe that the best Lettuce in the world is grown in that country. We agree with them that Kaiser Wilhelm head Lettuce is a big variety—almost as "big-headed" as the present Kaiser appears to some Americans; but setting all fun aside, this is a magnificent head of creamy white, nutty, deliciously flavored Lettuce, sure to please, both on account of its size and quality. Pkg., 15c; oz., 40c; ¼ lb., $1.00, postpaid.

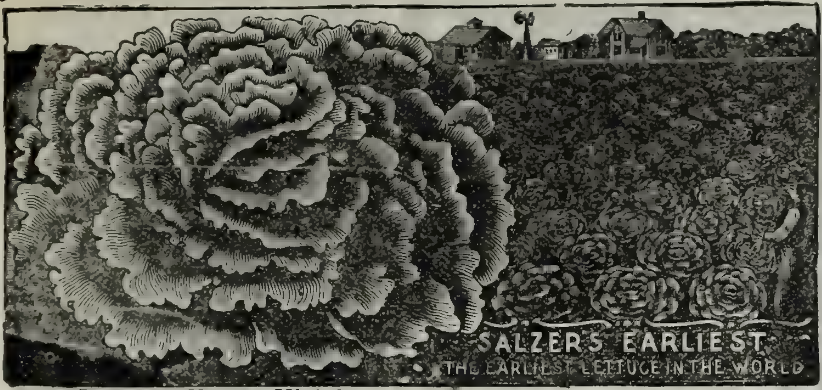


2. SALZER'S COLOSSAL LETTUCE—We have no hesitancy in saying that its superior does not exist. The branching leaves are of a beautiful green color, slightly curled, while the inner leaves, which form the head, present a white appearance, and are as tender as if blanched. It forms a very large head at times attaining a weight of 12½ lbs. When eaten it has a rich, nutty flavor, and is almost absolutely free from any strong or bitter taste. It resists wonderfully well summer heat and drought, and is in every way the sort for the market or family gardener. **NO PRAISE IS TOO HIGH FOR ITS MERITS.** Pkg., 15c; oz., 30c; ¼ lb., 60c; lb., $2.00.

☞ One pkg. each of these above 2 Lettuces, 25c. ☜

SALZER'S NEW SUN DANCE LETTUCE—See page 7.

Sundance Lettuce.


SALZER'S EARLIEST
THE EARLIEST LETTUCE IN THE WORLD

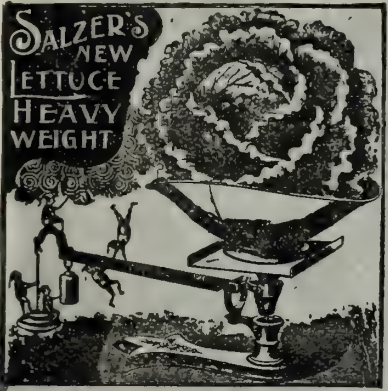
SALZER'S EARLIEST LETTUCE.

Now, then, we have learned a thing or two about Lettuce in the 34 years of our gardening experience, and we think we are perfectly safe when we say, that Salzer's Earliest Lettuce is **the earliest in the world** and that we are saying something no man can contradict. It is, indeed, a remarkable Lettuce, grows quickly, of beautiful color and shape and will make more money for the market gardener, whether he sows seed in a hot-bed or any sheltered position outside, than any other Lettuce we know of. We have unlimited numbers of testimonials from market gardeners, from citizens and farmers, praising the merits of this **Earliest Lettuce.** It is the Lettuce for early; it is the Lettuce for all summer long.

63,867 LETTUCE PLANTERS SOW IT!

This variety we obtained from one of our customers in Germany, who pronounced it the earliest Lettuce grown in that empire. Then we sent it to the market gardeners in Boston, who reported: **"Earliest ever seen here."** We then distributed it in Philadelphia, New York, and other centers, and all united in calling it the "earliest of all." It is earlier than the Early Simpson or Tennis Ball, or any Lettuce known to us. **Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.50.**

New Lettuce, Heavy Weight.


SALZER'S NEW LETTUCE HEAVY WEIGHT

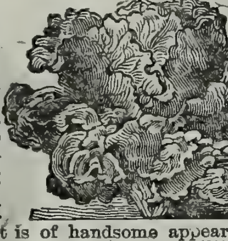
Our New Heavy-Weight Lettuce is of unusual size and solidity of head. We have had it time and again 18 inches in diameter, with heads almost as solid as an early Summer Cabbage; is crisp, tender, and of excellent flavor. The outside color is distinct in shade, the inside is yellowish-white. Pkg., 15c; oz., 25c; ¼ lb., 75c.

THE DEACON.

A magnificent, solid head Lettuce. A splendid sort for all-summer use, as it is not affected by heat. Heads large, tender, solid. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., 90c.

Grand Rapids Forcing.

The Best Sort for Shipping.

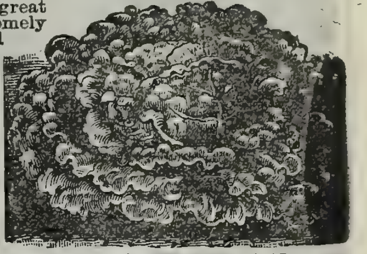


This grand new forcing variety stands more neglect in the way of watering and ventilation, will grow greater weight on the same ground, and will stand longer after matured than the Black-Seeded Simpson. It is of handsome appearance and not apt to rot, and will keep from wilting longer while exposed for sale than any other sort. **Pkg.,** 5c; oz., 15c; ¼ lb., 35c; lb., $1.10.

Oak-Leaved Lettuce.

It is decidedly the most ornamental Lettuce grown, and is particularly adapted to house use, as a few plants supply a family all season, one being able to pick and use the leaves all summer, being oily, crisp, sweet and tender. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.50.

Salzer's Sunlight Lettuce—A Great Novelty.



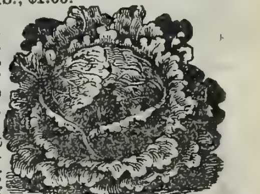
SALZER'S NEW SUNLIGHT.

This Lettuce is a great beauty, has handsomely curved and fringed leaves, solid fine-shaped heads, very attractive; of white, silvery color. The flavor is delicious, nutty and buttery, and of unusual richness. Too slow to run to seed. It is of such excellent quality that it cannot fail to please the most critical. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

Kaiser Wilhelm—A grand head variety. Pkg., 15c; oz., 40c; ¼ lb., $1.00.

La Crosse Market Lettuce—A grand new giant Lettuce. Pkg., 15c; oz., 30c; ¼ lb., $1.00.

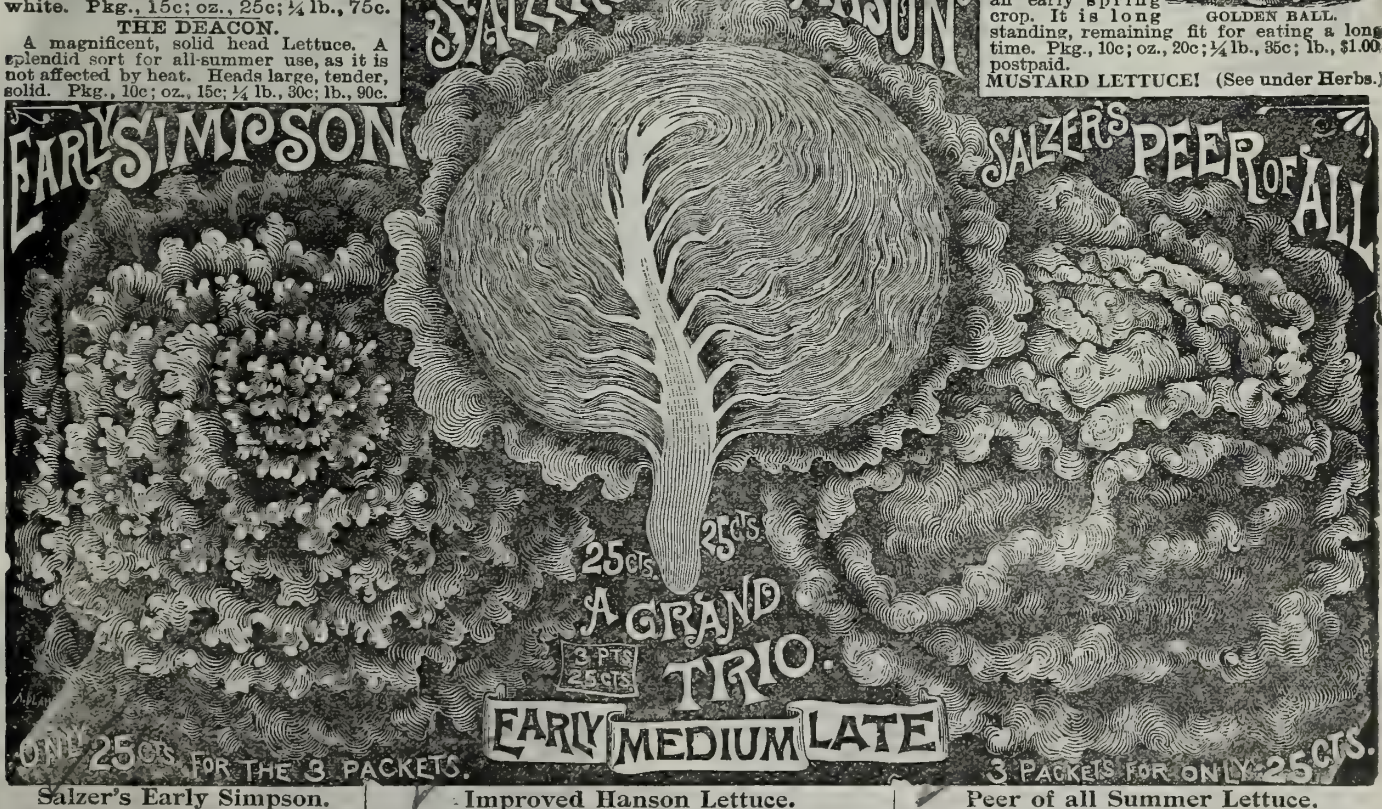
Golden Ball.



GOLDEN BALL.

This novelty was obtained in Russia. It is of distinct color, a delicate golden yellow, retaining the same beautiful color to the center, which enhances its value. It is very crisp, tender, of excellent flavor, and is recommended for forcing an early spring crop. It is long standing, remaining fit for eating a long time. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00 postpaid.

MUSTARD LETTUCE! (See under Herbs.)


THE 3 SORTS 25 CTS.
SALZER'S IMPROVED HANSON
THE 3 SORTS 25 CTS.
EARLY SIMPSON
SALZER'S PEER OF ALL
25 CTS.
25 CTS.
A GRAND TRIO.
3 PTS 25 CTS
EARLY MEDIUM LATE
ONLY 25 CTS. FOR THE 3 PACKETS.
3 PACKETS FOR ONLY 25 CTS.

Salzer's Early Simpson.

Greatly improved, one of the earliest of all Lettuce sorts, especially good for hot-bed or cold-frame forcing, or for extremely early in the garden. Very crisp, yellow and tender. This and Salzer's Earliest we use for very early. Delicious flavor, rich and nutty. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

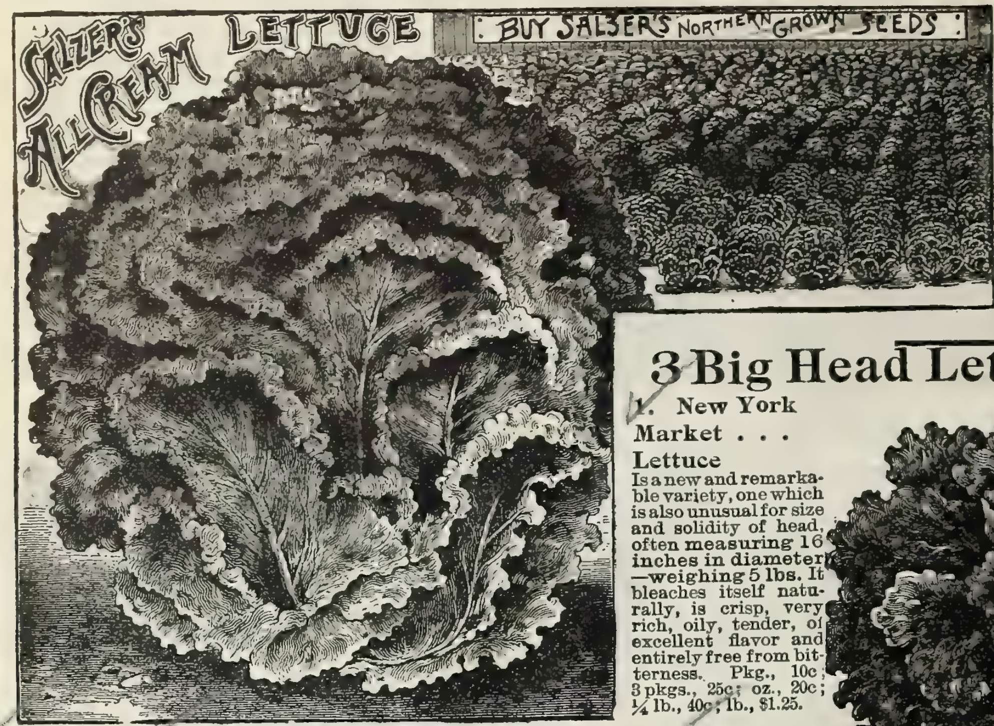
Improved Hanson Lettuce.

Unquestionably the very best medium late, hard-head Lettuce grown; we do not know of a superior in any respect. It forms a very large head, **weight as high as 6 pounds**, solid to the core, tender, crisp, and of the most delicious flavor imaginable. It resists summer droughts and heat to a wonderful degree, and is at all times ready for the table, with a nutty flavor, agreeable and pleasant to the taste. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

Peer of all Summer Lettuce.

This is a California novelty. The color of outer leaves is a beautiful semi-crimson. The head is enormous in size, and of excellent flavor. **It withstands all sorts of dry and hot weather,** and seems to flourish and return big heads under unfavorable circumstances. It is a grand novelty; when once tried will become a standard, as it is the "Peer of All" Summer Lettuce. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.00.

☞ 1 PACKAGE EACH OF ABOVE—EARLY, MEDIUM, LATE—FOR ONLY 25c; 1 ounce of each, 50c. ☜


SALZER'S ALL CREAM LETTUCE
BUY SALZER'S NORTHERN GROWN SEEDS

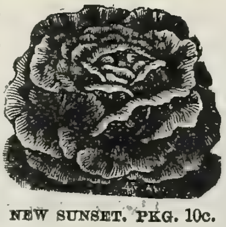
All-Cream Lettuce.

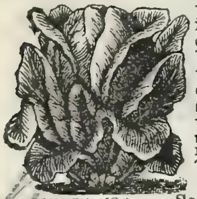
This remarkable Lettuce does not head, but makes a loose bunch of leaves *of superlatively fine quality.* It should be in every garden. We have received hundreds of testimonials, all uniting in pronouncing it of extra flavor and remarkable for maintaining its high quality for an unusual length of time. It forms a beautiful plant, 10 to 12 inches high by 9 to 10 inches across; the leaves grow upright, the upper part of the outer leaves turning outward very gracefully, and are handsomely wrinkled. The edges of the outer leaves are of a glossy, reddish bronze, very ornamental and fresh in appearance within the leaves are almost white and wonderfully crisp and tender. It grows very quickly; is ready to cut early, and remains for weeks. It is the cream of all sorts.

Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.50.

New Lettuce Novelty.

Sunset—This Lettuce Novelty commends itself to all. It forms large solid heads, of a rich golden yellow, a shade of color hitherto unknown to this class of lettuce. It stands very long before going to seed, and is an excellent keeper after being cut, a quality which will make it a desirable sort for shipping purposes as well as for private use. Pkg. 10c; oz. 30c; ¼ lb., 75c; lb., $2.00.


NEW SUNSET. PKG. 10c.


WHITE COS.

Cos Lettuces.

Sow these in early fall for late fall and winter use.

White Cos—Well known. Oz., 15c; ¼ lb., 50c.

Green Winter—Fine winter sort; good header. Pkg., 5c. oz., 20c; ¼ lb., 60c.

Cheap Standard Lettuce Sorts.

Standard Sorts— The following 7 well-known standard Lettuce sorts we offer at only:
Pkg., 3c; oz., 7c; ¼ lb., 19c; ½ lb., 30c; lb., 55c.

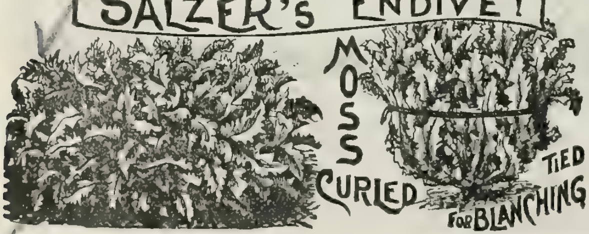
1. **Goldenstone Head**—A new sort which comes to us highly recommended. We have not given it a trial. Pkg., 3c.
2. **Boston Market**—Early and fine. Pkg., 3c.
3. **Ice Drumhead**—One of the most popular head varieties. Pkg., 3c.
4. **Early Tennis Ball**—Early Dwarf, small heads, one of the very best early; much planted in the East. Pkg., 3c.
5. **Early Curled Silesia**—Very early, sweet and tender; a popular variety for hot beds. Pkg., 3.
6. **Satisfaction**—One of the best Lettuces known for general use.
7. **Laccinated Beauregard**—This is a fine cutting Lettuce; leaves green, deeply fringed; heads firm. Pkg., 3c.

Mixed Lettuce Seed.

Endless sorts and varieties carefully mixed. This is a fine combination. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., $1.25.

Sun Dance (Lettuce Novelty).—See page 7.

Andiven or Endive Lettuce.



Endive is one of the best salads for fall and winter use. Blanch by tying up the leaves in a conical form with bast or twine.

Salzer's Moss Curled—Very fine, indeed. The very best for family use. Of excellent flavor and quality. Pkg., 10c; oz., 20c; ¼ lb., 56c; lb., $1.50.

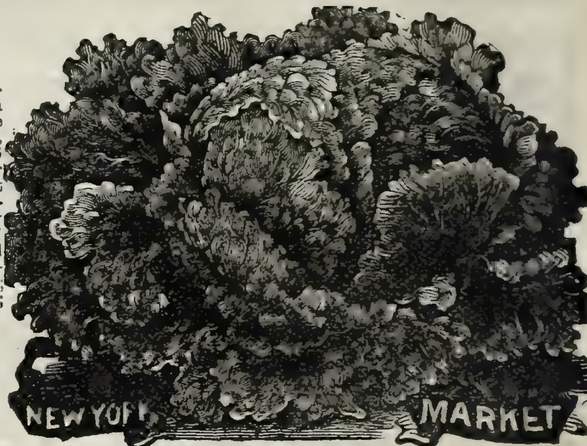
Broad Leaved Batavian—Chiefly used in soups and stews; requires to be tied up for blanching. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.40.

Green Curled—Very fine. Pkg., 5c; oz., 25c; ¼ lb., 75c.

3 Big Head Lettuces for 20 cts.

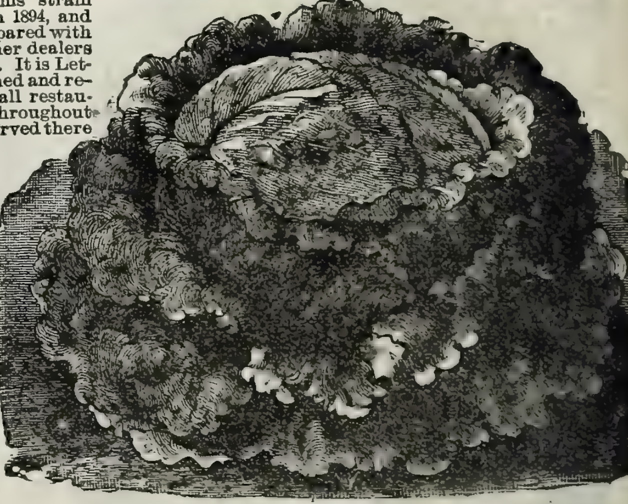
1. New York Market . . . Lettuce

Is a new and remarkable variety, one which is also unusual for size and solidity of head, often measuring 16 inches in diameter—weighing 5 lbs. It bleaches itself naturally, is crisp, very rich, oily, tender, of excellent flavor and entirely free from bitterness. Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 40c; lb., $1.25.



2. Salzer's German Butter.

We obtained this strain while in Europe in 1894, and it must not be compared with that offered by other dealers as German Butter. It is Lettuce that we relished and received in almost all restaurants and hotels throughout Germany, and is served there never less than twice a day during the season, which seemed to last all summer. It is indeed a fine, buttery, green Lettuce, and we are sure that everybody growing same will be delighted therewith. This must not be confounded with the German Butter Lettuce that is usually sold. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.25.

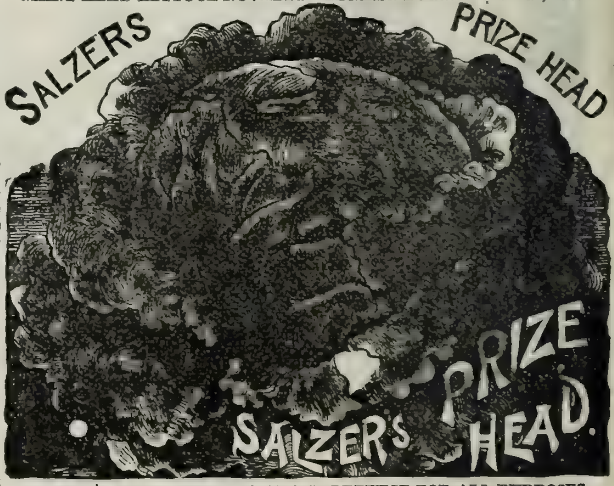

GIANT HEAD LETTUCE NOVELTY—GERMAN BUTTER. PKG., 10c.

3. Salzer's Prize Head.

This is one of the finest head Lettuce for all-year-round use in cultivation; is splendid for family. Heads large, solid, tender, blanching perfectly, oily and buttery in texture, and of delicious flavor. Must not be confounded with the prize head Lettuce offered by other dealers. This is a giant. Pkg., 5c; oz., 15c; ¼ lb., 30c; ½ lb., 55c; lb., $1.05.

One package each of above 3 Big Head Lettuces, 20c.

One ounce each above 3 Big Head Lettuces, 50c.

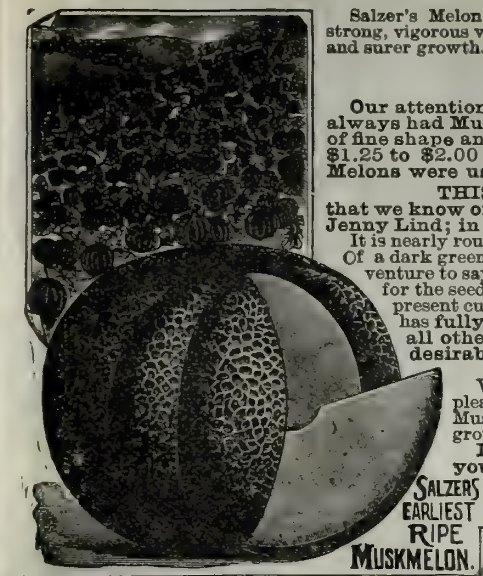


SALZER'S PRIZE HEAD. A GRAND LETTUCE FOR ALL PURPOSES. PKG., 5c; OZ., 15c.

Salzer's Telephone Musk Melon.

MUSKMELONS.

Salzer's Melon seeds enjoy a high reputation among seedsmen and others for choice quality, excellence of flavor, strong, vigorous vitality, and extreme earliness. There is certainly no superior. Planting seed on edge assures quicker and surer growth. To ward off bugs, use Pyrethrum powder.



Muskmelon—Earliest Ripe.

Our attention was called to this Melon by a market gardener at La Crosse, who, for the past years, has always had Muskmelons from 8 to 15 days ahead of his neighbors. These Melons were of uniform size, of fine shape and appearance, green-fleshed, extremely delicious, and sold readily in our market at from $1.25 to $2.00 per dozen, the profit on an acre being something enormous, as all the Melons were usually sold before the other sorts came into the market.

THIS IS THE EARLIEST GREEN-FLESHED MUSKMELON that we know of, and it will be sure to create a sensation everywhere. It is ahead of the Jenny Lind; in fact, ahead of any Muskmelon that we know of.

It is nearly round, as may be seen by the cut, of good size, frequently weighing 9 to 11 pounds each. Of a dark green color outside, heavily netted, while inside they are of a rich green color, and, we venture to say, with thicker flesh than any other variety in cultivation, there being scarcely room for the seeds. As to flavor, they take the lead of all, and are far ahead of everything else at present cultivated. It can be recommended alike for either home or market use, and has fully demonstrated that it deserves the name of EARLIEST RIPE. It surpasses all others in delicious flavor and unusual productiveness, beauty of form and desirable shipping qualities. It has positively demonstrated itself

AS THE EARLIEST MELON IN THE WORLD.

> *"Richest, Earliest Muskmelon in America is Salzer's Early Ripe."*
> *Aug. Pralle*

We sold upward of 50,000 packages of this earliest Melon, and we know we have just that many thousand pleased, delighted, happy Melon growers, and each and every one who has grown this earliest of all early Muskmelons praised it ahead of other sorts. We know that this Earliest Ripe will please everybody growing same, whether growing one or two hills, or whether growing 20 or 30 or 50 acres.

If you want to make money on earliest Melons, there is nothing in the wide world that you can plant that will give quicker returns than Salzer's Earliest Ripe Muskmelon, Salzer's Fourth of July and Salzer's Earliest Watermelon.

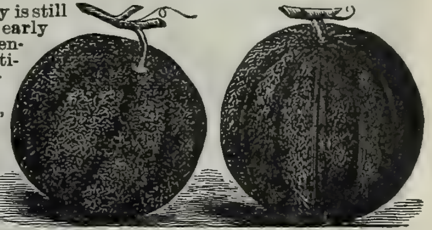
PRICE OF SALZER'S EARLIEST RIPE MUSKMELON:
Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.25; 3 lbs. (sufficient for 1 acre), $3.00.

SALZER'S
EARLIEST MUSK MELON
NECTAR OF ANGELS

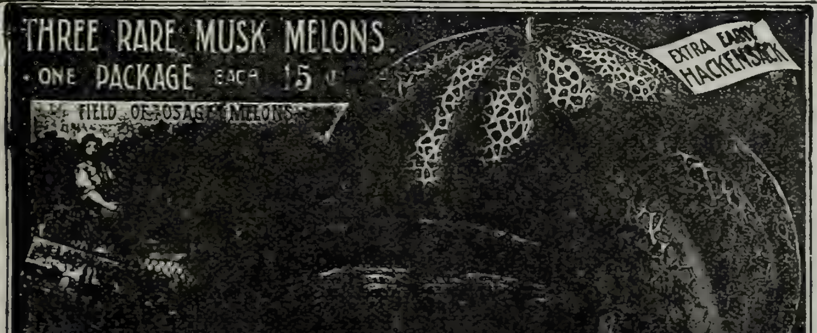
NEW MUSKMELON, NECTAR OF ANGELS.

It is the most remarkable earliest big Muskmelon of the age. Its quality is superlative, its earliness remarkable, its size enormous for its extreme earliness. This is the Melon that market gardeners, market farmers, and those who want to grow Melons for money and profit, are looking for; it is the sort for everybody to plant. Its rich quality, great beauty, and wonderful earliness will place it at once in the front ranks as the best big early Muskmelon of the age. For 1904 the demand for this earliest big Melon will be enormous. Price: Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.75.

The Great Rockyford Muskmelon (Netted Gem).


THE GREAT ROCKYFORD MUSKMELON.

This famous variety is still one of the best extra early small fruited, green-fleshed Melons in cultivation, and in connection with favorable soil and location, has made the Rockyford (Colorado) Melons so celebrated. We supplied over a ton of our choice strain of seed to growers the past season, and had to refuse many orders after our stock was exhausted. The illustration shows the attractive appearance of this variety, nearly a perfect globe in shape, remarkably uniform in size, weighing from 1¼ to 1½ pounds each. They are thick meated, with thin rind, skin, green; regularly ribbed and heavily netted. Flesh, light green in color, melting and of uniformly luscious flavor; strong, healthy growth of vine; very prolific and early ripening. Salzer's Earliest Ripe being earlier, and the Nectar of Angels larger. Outside of these two sorts, Rockyford, or Netted Gem, is the best. **Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.** Oval Netted Gem (Rockyford) same price.



3 RARE MUSKMELONS, 15c.

1. **EARLY HACKENSACK MUSK**—Delicious in flavor; unrivalled quality; splendid for market; wonderful in yield; perfection in all. Hard to beat for eating, shipping and selling qualities. **Extremely early, large and prolific.** Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.

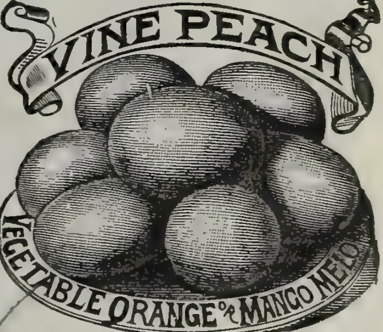
2. **Acme**—This is a splendid Melon, especially for shipping purposes; growing to large size; of excellent flavor; good keeping qualities. Splendid for all purposes. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.

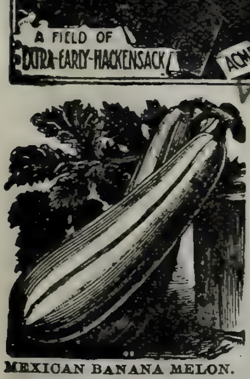
3. **The Osage Melon**—In 1886 simultaneously appeared in our Western cities a Melon branded "Osage," of a peculiar delicious flavor. Its origin was unknown, its arrival shrouded in mystery, its sale rapid. Men would come and sample a Melon, buy one, and return within an hour for more, when the supply was found to have mysteriously disappeared. It's the greatest selling Melon on earth; salmon fleshed. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

One package of each, EARLY HACKENSACK, ACME and THE OSAGE MELON for only 15c.

VINE PEACH or MANGO MELON.

The Vine Peach, Vegetable Orange or Mango Melon resembles the Climbing Orange in taste and quality. Pkg., 10c; 3 pkgs., 25c.


VINE PEACH
VEGETABLE ORANGE OR MANGO MELON


MEXICAN BANANA MELON.

Melon—Salzer's Mexican Banana.

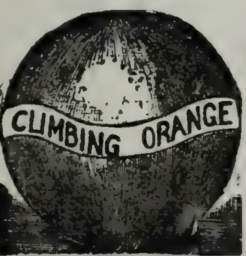
This is a Banana Melon of a banana shape, banana flavor, banana color and banana quality; it resembles the banana in many respects, only that it is very much larger. Everybody who is fond of bananas will hail this Melon with delight, particularly so your little boy or girl. Give them the pleasure of growing it. Pkg., 15c; 2 pkgs., 25c; oz., 20c; ¼ lb., 50c; lb., $1.50.

Persian Monarch.

A grand Melon; very large; of delicious quality; flesh almost salmon colored; meat juicy, thick and sweet. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

CLIMBING ORANGE.

The fruit is exact size, color and shape of an orange, of delicious scent. Pared and sliced and fried in butter they are delicious, being equal, if not superior to Parsnips. For preserves and pies they are splendid, and for Mangoes are considered superior to Peppers. Directions with each package. Pkg., 10c; 3 pkgs., 25c.

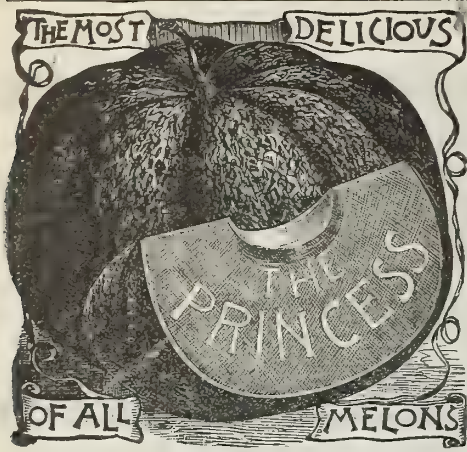


CLIMBING ORANGE. Pkg. 10c.

POMEGRANATE.

Similar to Vegetable Orange; of delicious flavor. Fine for pickling. Pkg., 10c.

☞Something brand new in Melons on Page 7—Novelties. Please look it up and order.☜



Montreal Market.

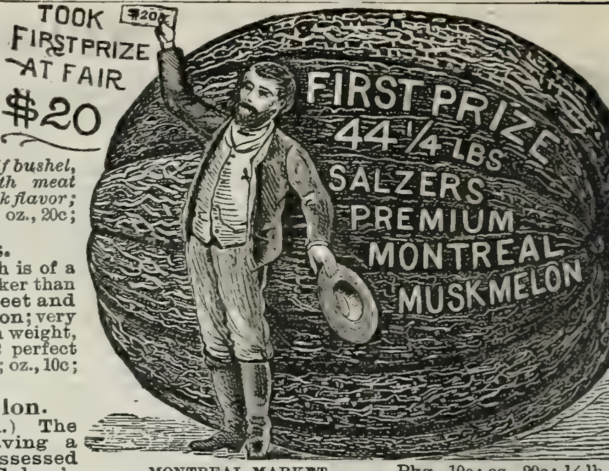
The fruit is very deeply and regularly ribbed; skin green, densely netted; flesh remarkably thick, light green, melting, and of a delicious flavor. In every way one of the most desirable of all. Adam F. Subenthaler, Dodge City, Kan., says: "*Melons as big as a half bushel, just like big pumpkins—with meat thick, of the most delicious musk flavor; sweet and juicy.*" Pkg., 10c; oz., 20c; lb., $1.25.

The Princess.

Color, dark green; the flesh is of a rich salmon color, much thicker than other Muskmelons, and is sweet and luscious beyond description; very early, and averages 8 lbs. in weight, often producing from 8 to 12 perfect Melons from a seed. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

Pineapple Muskmelon.

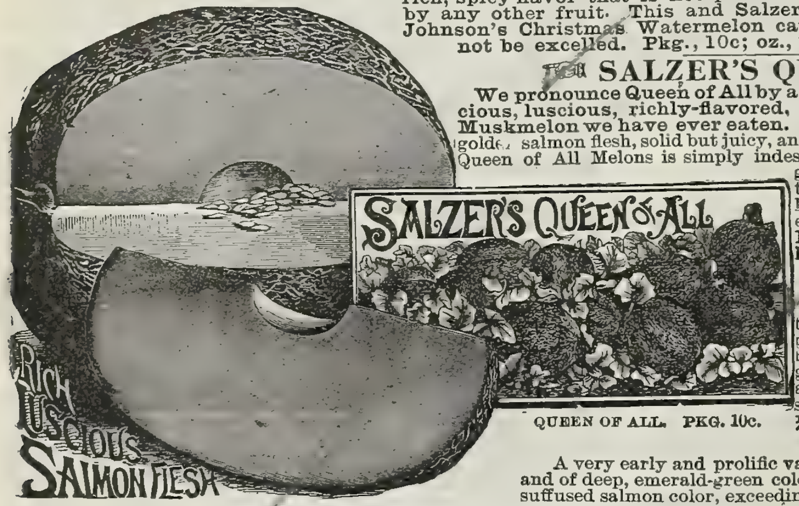
(A winter Muskmelon.) The quality is delicious, having a rich, spicy flavor that is not possessed by any other fruit. This and Salzer's Johnson's Christmas Watermelon cannot be excelled. Pkg., 10c; oz., 35c; ¼ lb., $1.00; lb., $3.00.



MONTREAL MARKET. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.25; 3 lbs., $3.50.

SALZER'S QUEEN OF ALL.

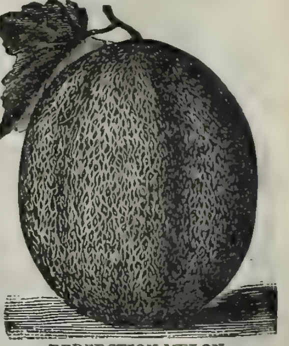
We pronounce Queen of All by all odds the sweetest, most delicious, luscious, richly-flavored, delicate but strongly-scented Muskmelon we have ever eaten. The rich, aromatic flavor, its deep, golden salmon flesh, solid but juicy, and general beauty and quality of this Queen of All Melons is simply indescribable. The rind is strong, deep green, slightly netted, while its deep, thick, rich salmon-colored flesh is luscious, melting and delicious in the extreme. Price of Queen of All: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.



QUEEN OF ALL. PKG. 10c.

Perfection Muskmelon.

Equally desirable and profitable to the planter of a dozen hills or the planter of tens of thousands. It has been planted by thousands of Melon growers in all sections of the country, and it has given one and all entire satisfaction. Pkg. 5c; oz., 10c; ¼ lb., 25c· lb., 75c.

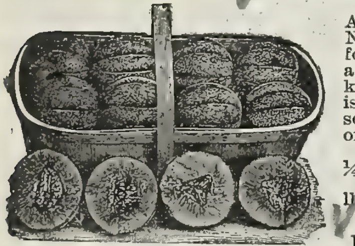


PERFECTION MELON.

EMERALD GEM.

A very early and prolific variety, with a skin which, while it is ribbed, is perfectly smooth, and of deep, emerald-green color. The flesh, which is thicker than in most other Melons, is of a suffused salmon color, exceedingly sweet and delicious. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00.

PAUL ROSE (Petoskey).



This is a slight improvement on our Queen of All. It is a cross between the Osage Orange and Netted Gem, and combines the sweetness of the former with the fine netting of the Gem. It is a magnificent Melon for shipping; is a long keeper, and has an unusually small seed cavity; is very firm, of delicious quality; a Melon that sells readily at a fancy price. It is, indeed, one of the most delicious, richest Melons offered.

Originator's Stock: Per lb., 85c; ½ lb., 50c; ¼ lb., 25c; oz., 10c; pkg., 5c, postpaid.

Salzer's Selected Stock: Per lb., $1.50; ¼ lb., 60c; oz., 20c; pkg., 10c, postpaid.

The Strawberry Muskmelon.

Here's a Melon that you, I, we—yes, everybody, have been looking for. Everybody loves the Strawberry, and everybody will love the Strawberry Muskmelon, for this has a decided Strawberry flavor, hence the name. The originator is confident that the bees carried strawberry pollen to the Melon blossoms, and thus introduced the taste of the Melon from which this new variety is descended. We neither endorse nor deny the originator's theory. It is sufficient to know that a new and interesting, decidedly strawberry-flavored Muskmelon has been produced. It is large ribbed, netted; fine in every respect.

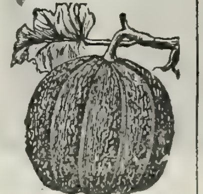
Pkg., 15c; oz., 20c, ¼ lb., 70c; lb., $2.00, postpaid.

Well-Known Muskmelon Sorts.

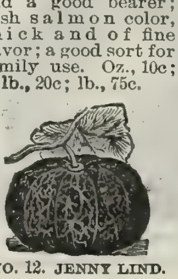
Price of the 12 sorts: **Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c**, postpaid.

1. **GREEN NUTMEG**—Well known. It is a Melon for everybody; large, green flesh, thick, and of luscious quality.
2. **WHITE JAPAN**-Light skin, thick flesh, early and fine.
3. **IMPROVED CASABA**—Pkg., 5c; oz., 10c.
4. **SILVER-NETTED NUTMEG**—Extremely early, nicely ribbed, nearly round, and of delicious flavor. Pkg., 5c.
5. **BAYVIEW**—Exquisite flavor, green flesh, spicy, and very prolific. Pkg., 5c; oz., 10c.
6. **LONG YELLOW CANTALOUPE**-Pkg., 5c; oz, 10c.
7. **ROUND YELLOW CANTALOUPE**—Pkg., 5c; oz., 10c.
8. **ORANGE CHRISTIANA**—Pkg., 5c; oz., 10c; lb., 75c.
9. **SKILLMAN'S NETTED**—Pkg., 5c; oz., 10c; lb., 75c.
10. **EXTRA EARLY CITRON OR NUTMEG**—This is a very early, profitable variety to grow for market. In shape it is round, medium in size, and heavily netted, a capital shipper, green meated. Pkg., 5c; oz., 10c; lb., 75c.
11. **ARABIAN SWEET MUSKMELON**—One of the finest Muskmelons yet introduced. It is very sweet flavored, oblong in growth, very large and productive; a Melon for everybody.
12. **JENNY LIND**—It is astonishing that this, the most delicious small melon, is so little known. In the East it is more largely grown than any other variety, and thousands upon thousands of baskets are annually shipped to New York and Philadelphia markets, where they always meet with ready sale. It is one of the earliest. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00. We can supply at above prices also the following: The Newport, Irondequoil, Delmonico, Triumph, The Giant, Banquet, Grand Rapids Tip Top, etc., etc. We have over 100 sorts. Write us for prices on large lots.

SURPRISE.



Of round shape, cream-colored skin, of fair size, quite early, and a good bearer; flesh salmon color, thick and of fine flavor; a good sort for family use. Oz., 10c; ¼ lb., 20c; lb., 75c.



NO. 12. JENNY LIND.

MIXED MUSKMELON SEED.

25,300 Packages used in 1903.

We are sure that we have hit upon a popular method of distributing every known variety of Muskmelon seed. We grew last year a great many varieties, and have mixed same, and are offering them at a ridiculously low price, in order to give everybody an opportunity to grow dozens upon dozens of varieties.

Packages of over 200 seeds, 10c; 3 pkgs., 20c; oz., 15c; ¼ lb., 20c; lb., 60c; 5 lbs., $2.50.

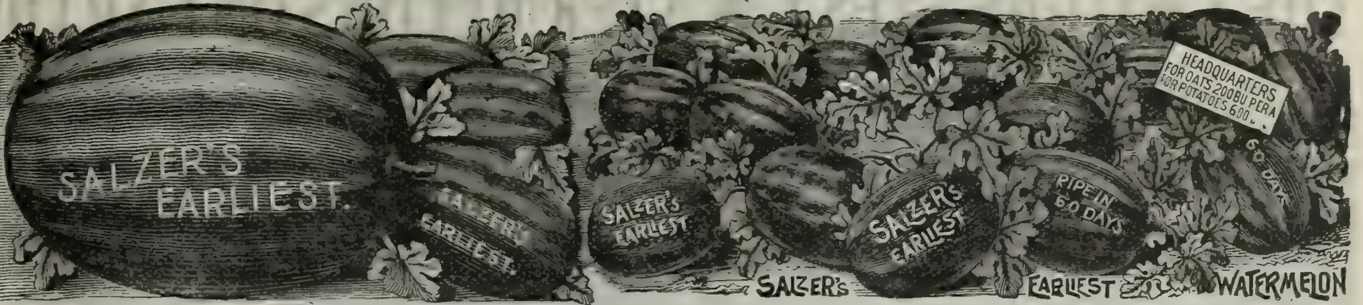
Mixed Watermelon Seed.

32,203 Packages used in 1903.

KENTUCKY
WONDER
MELON

The mixed Watermelon seed which we offered as a premium to our customers were received and planted with a lively interest, and the reports on same are so gratifying that we have concluded this season to offer same in a large way. These packages contain almost endless varieties of sorts, in order to give our customers an opportunity to obtain the very best Melon sorts at a small cost. Of course, for a general crop, we would recommend the planting of our Expansion, Salzer's Earliest, Fourth of July, Wisconsin Hybrid, etc. In fact, every Melon on our list is A No. 1. Now, then, this mixture of Melon seed we are sure will please you. Pkg., 10c; 3 pkgs., 20c; oz., 15c; ¼ lb., 20c; lb., 60c.

1. SALZER'S EARLIEST WATERMELON.

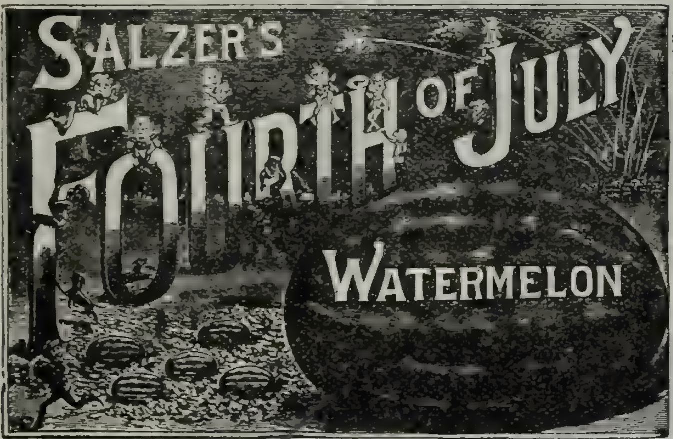


Absolutely the Earliest Watermelon known. Sure to be first in the market. It is of the most delicious flavor, very juicy and sweet. It is pronounced by all who use it "**absolutely the earliest,**" and very saleable in the market. It is fit for market ordinarily in 60 days, though customers report some ripe in half the time. Everybody should try this superb Melon. Splendid for family use, as a few vines will give you many early Melons. This is the Melon to plant when you are not sure of ripening. We always plant largely of this on that account. They have never failed us. Earliest on earth!

Now, then, we have nothing to take back from the above, only to add that Salzer's Earliest still holds the proud, enviable, solitary distinction of being absolutely the earliest Watermelon in the world, and its bigger brother, our matchless Fourth of July, is crowding it to the quick, coming in for second prize. In past years we paid out $300.00 in gold on these two melons—trying to discover which was the earliest. Well, Salzer's Earliest always came in for first prize, but was closely followed by Fourth of July. We have increased Salzer's Earliest fully one-half, so that it now bears just the size wanted for market—weighing 14 to 20 lbs. Nothing on the wide, wide, wide earth quite so early as Salzer's Earliest, the peer of all earliest Melons!

Price of Salzer's Earliest Watermelon: Pkg., 10c; oz., 15c ¼ lb., 35c; lb., $1.00; 3 lbs., $2.75; 5 lbs., $4.00.

2. SALZER'S NEW FOURTH OF JULY WATERMELON.



"There has been a great deal of speculation among seedsmen, and especially among market gardeners, as to whether a Watermelon could be produced that would ripen earlier and at the same time be larger, than Salzer's Earliest, as Salzer's Earliest has had the enviable distinction for the past years of being the earliest Watermelon in cultivation. Now, we think that in our new Fourth of July Melon we have solved this problem, and we are giving to lovers of Watermelons a Melon as large again, of the most exquisite flavor and taste imaginable, which ripens nearly as quick as our Earliest. This is a Melon that is bound to be popular at once.

First—On account of its extreme earliness, ripening with Salzer's Earliest.

Second—On account of its magnificent quality. There is no Melon, not even the Wisconsin Hybrid, that is superior to it in quality.

Third—On account of its size. It is just the size that will sell readily and quickly at fancy prices during the early season of the Watermelon market."

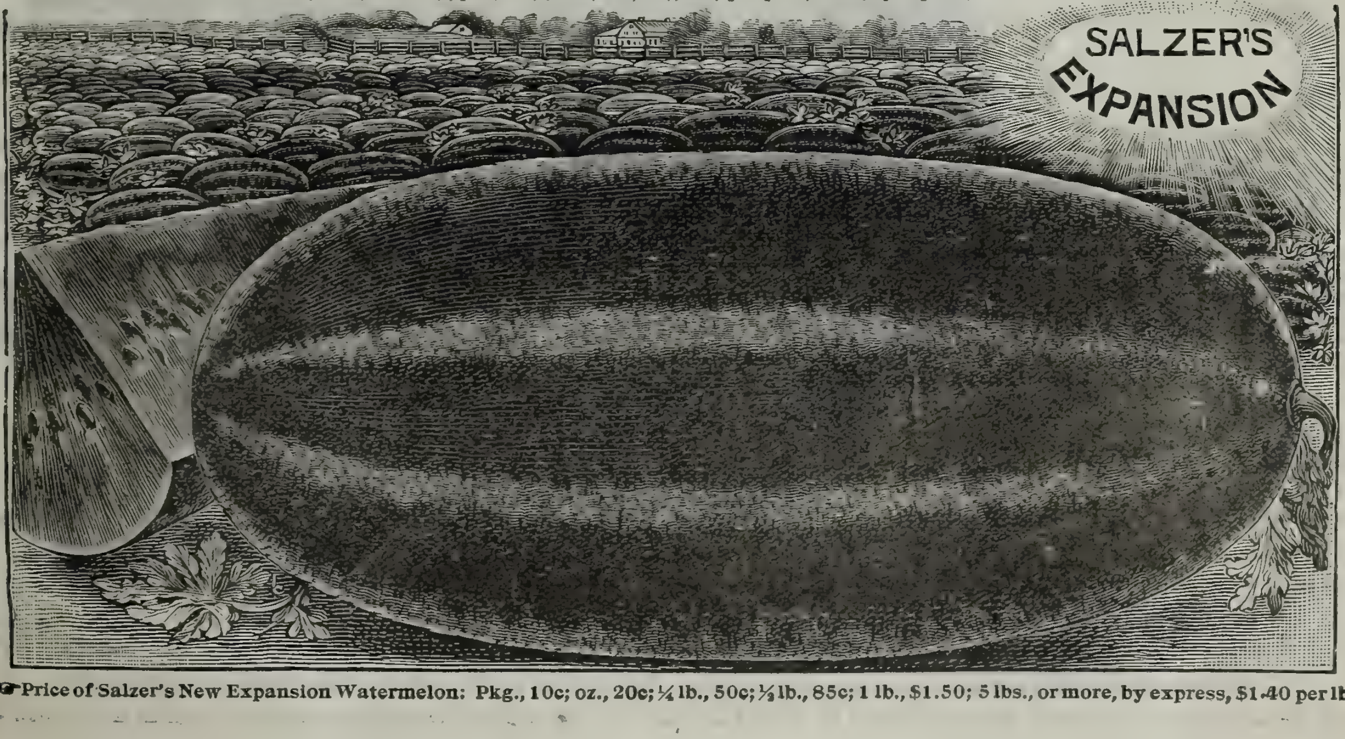
When we sent forth this Melon under above description in 1895, we did so, believing that we had the very best thing in early large Watermelons extant, and the many excellent reports which came in on same during the past seasons, fully verify our belief. Just think of large, fine, luscious Melons, weighing all the way from 20 to 30 lbs., being raised in 44, 50, 53, 55, 56, 58, etc., days. That shows that this is one of the grandest and positively the best early large Melon grown. We have paid, the past three years, $300.00 in gold in prizes on these two Melons, Salzer's Earliest always being a couple of days earlier, but Fourth of July coming in as big, big second, with large, luscious Melons. Don't try to get along without above two early Melons.

Price of Fourth of July Melon: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.00; 3 lbs., $2.75; 5 lbs. (for 1 acre), $4.00.

SALZER'S EXPANSION WATERMELON.

We are living in the age of expansion. Our country is rapidly moving to the front as the greatest power on earth, but there are two sides to this question, while there is only one side to Salzer's Expansion Melon, that is when it comes to debate its quality. We are not going to say much about it, only this, that there is no Melon on earth that can begin to equal it in quality, in richness of flavor, in lusciousness, in deep, juicy rich core, in fine outward appearance, large giant size and extreme earliness for so large a Melon. We say there is no Melon on earth that can approach it in quality that really goes to make a superb Melon. We really have never seen its equal and we know a thing or two about Melons. Salzer's Expansion will grow Melons from 20 to 90 lbs., and every one of them is sweet and rich and luscious and tender as same can be.

Price of Salzer's Expansion: Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., 85c; lb., $1.50, postpaid; 5 lbs., by express, $7.00.

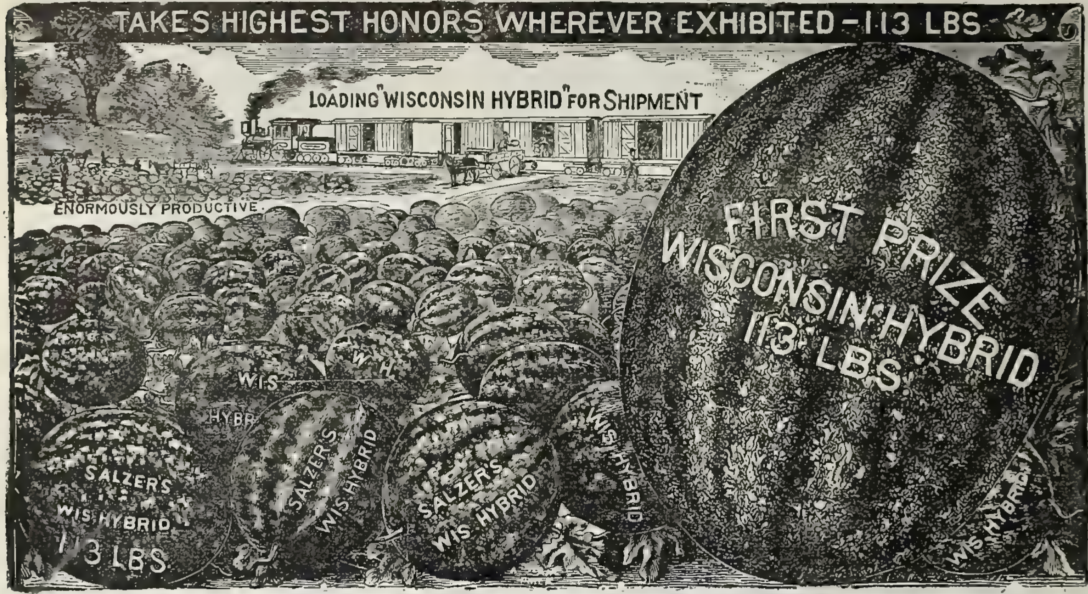


☞ **Price of Salzer's New Expansion Watermelon: Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., 85c; 1 lb., $1.50; 5 lbs., or more, by express, $1.40 per lb.**

THE TWO GREATEST WATERMELONS ON EARTH!

1. Wisconsin Hybrid Melon.

It is safe to say that 3,000,000 people tasted this grandest of all Watermelons during the past season, for we sold enough seed of same to the great Melon growers for the largest markets of America to raise at least 2,000,000 Melons. In addition to this, over 70,000 of our regular customers are ready to attest that this is perfection in Watermelons. Our Wisconsin Hybrid is without a peer in the Watermelon field. It is the finest Melon we have ever grown—delicious flavor, splendid keeper, **PEERLESS.** It grows uniform in size, very heavy and solid, and is without doubt the best shipping Melon known. It brings 40 per cent. higher price in our market than any other sort sold here. We have sampled and grown **OVER 100 SORTS** of Watermelons, but Wisconsin **Hybrid** stands immeasurably ahead of them in all qualities that go to make up a **GOOD MELON.**



WE WANT TO TELL YOU A SECRET.

Lend us your ears, that is, the ear of the careful, shrewd, wide-awake, sharp, money-making melon growers. The secret is this, that the Wisconsin Hybrid Melon for quality, for richness of flavor, for fine appearance, for uniform big size, leads all other Melons in the world.

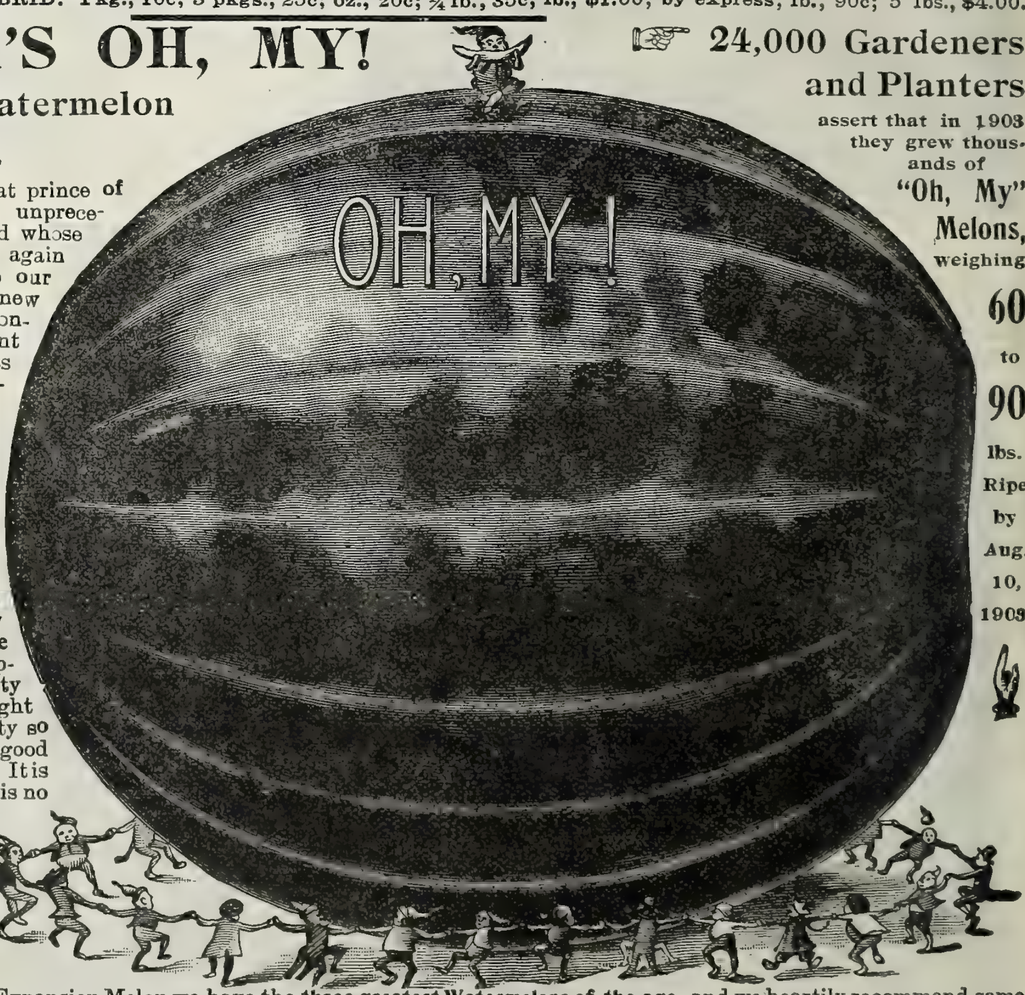
H. H. JACOBS, a La Crosse county gardener, brought one into our seed house in the early part of August weighing over 40 pounds, and it was positively the most luscious Melon we have ever eaten, and he said he had 5 acres more of just such giants. Just figure the profit Mr. Jacobs made at 20c apiece. An acre will produce at least 3,000 of such giants. Now, then, be in the swim. While Salzer's Earliest and Fourth of July will pay you big money for earliest, Wisconsin Hybrid, will pay you big money for a general crop.

PRICE OF WISCONSIN HYBRID: Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 35c; lb., $1.00; by express, lb., 90c; 5 lbs., $4.00.

2. SALZER'S OH, MY!

The Greatest Watermelon on Earth.

Salzer's Wisconsin Hybrid, that prince of Watermelons, which has had an unprecedented sale the past years, and whose equal many thought never could again be produced, must give way to our **Salzer's "Oh, My!" Melon.** This new Melon is a cross between the Wisconsin Hybrid and several other giant sorts, and attains the deliciousness so peculiar to the Wisconsin Hybrid, and which has been commented upon by thousands and thousands of growers of the Wisconsin Hybrid, and adds to same stronger shipping qualities and larger size. The color of the rind is one peculiar of its own—a very dark brownish green, but its great point of merit for the market garden trade is its uniform extreme size. **We believe it to be the uniformly largest early Watermelon in existence to-day.** In our latitude by September 1st, melons of this variety have attained the enormous weight of 50 to 95 pounds, and of a quality so rich, that it seems to combine every good quality desirable in a Watermelon. It is extremely prolific; indeed, there is no other melon, excepting the Wisconsin Hybrid, that begins to approach it in prolificness. An acre will bear several thousand great Melons, weighing all the way from 30 to 90 lbs., and each fit to be set before a king. We believe that in our "Oh, My!" Wisconsin Hybrid and Expansion Melon we have the **three greatest Watermelons of the age,** and we heartily recommend same to everybody wishing the best that there is in Watermelons for market or shipping trade. These three sorts are simply immense. They are unexcellable, of giant size, of richest quality, while the vines will remain green longer than any other variety known to us.



☞ **24,000 Gardeners and Planters**

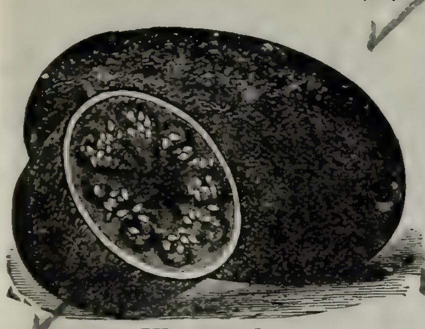
assert that in 1903 they grew thousands of **"Oh, My" Melons,** weighing **60 to 90** lbs. Ripe by Aug. 10, 1903

PRICES OF OH, MY! MELON: Package, 10c; oz., 20c; ¼ lb., 35c; lb., $1.00, postpaid; 5 lbs., by express, $4.00.

☞ *We can furnish at 20c per Pkg., 35c oz., $1.00 a ¼ lb., $3 50 a lb., seed of Oh. My! Melons taken only from specimens weighing above 90 lbs.* ☜

Salzer's Seed [illegible]

WATERMELONS.



Odella Watermelon.

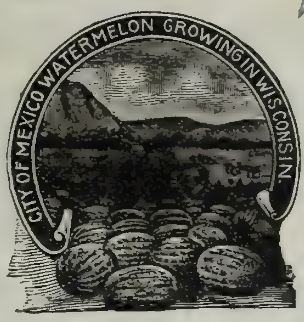
This new sort has fairly leaped into popularity. Often weighing 50 pounds. Pkg., 5c; oz., 10c; lb., 75c.

Salzer's Glory of Asia.

It is extremely early—ripe in 70 days, with rich, dark red, peculiarly marked flesh ☞ (see cuts). The kernels are very small; rind only ⅛ inch thick; average weight, 10 lbs. The sweetest, most delicious of all, and we guarantee that you will surely pronounce it the "peer of all" after tasting the delicious juicy richness of Glory of Asia. Pkg. of 30 seeds, 25c.

Salzer's Great Johnson Christmas Melon.

Flesh rich scarlet, solid, delicious. Now, do try this Melon. It will keep for months and furnish a fine Melon for Thanksgiving and Christmas dinners; tastes almost as well as on a hot Fourth of July day. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.00.


CITY OF MEXICO WATERMELON GROWING IN WISCONSIN.

City of Mexico Melon.

It is a remarkably productive Melon, from 10 to 15 large Melons being grown from a single kernel of seed. Its eating quality is superior; it is luscious in the extreme. The flesh is of a rich red, solid to the core. It is of a beautiful appearance, and will stand shipping fully 1,000 miles, and sell like hot cakes on its arrival. Splendid for the North. Pkg., 15c; oz., 25c; ¼ lb., 40c; lb., $1.40.

Hungarian Honey.

This sweet-flavored Melon came originally from Hungary. Weight from 10 to 15 pounds each, and are almost round. Color of the skin is medium dark green, while the flesh is of a brilliant red color, and absolutely stringless. They ripen early; very productive. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

Ironclad.

It is splendid in all respects; flesh solid, firm, and of excellent flavor. It has been grown to weigh 108 pounds. Rind thin and hard. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

Duke Jones.

This is the latest introduction of Mr. Girardeau, the "**Melon King**" of Florida. It resembles somewhat Kolb's Gem, but attains a much larger size and is a favorite wherever grown. Dark green rind, bright red flesh, early, prolific, very large. Growers and commission men unite in pronouncing **Duke Jones a perfect, very large Melon.** Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

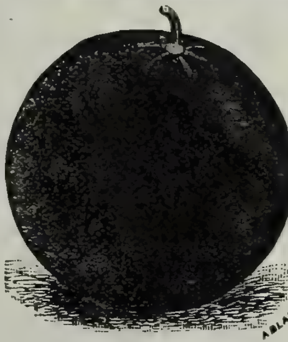
THE FAMED "ROCKYFORD."

The Rockyford Melons.

Millions of men, and women, too, now chant the praises of the far-famed Rockyford Water and Musk Melons. Our seed is grown at Rockyford and is right. We hope you will try them, just to see how far ahead or how many miles behind they are to Salzer's Oh, My.

Rockyford Long Green Watermelon—This is the far-famed Long Green Melon so popular at Rockyford. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., $1.00.

Rockyford Oblong—Largely used in Rockyford; resembles our Wisconsin Hybrid. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., $1.00.



HUNGARIAN HONEY MELON.

☞ **Mixed Melon Seed, all sorts, kinds, sizes, etc., see page 37.**

SWEET HEART WATERMELON.

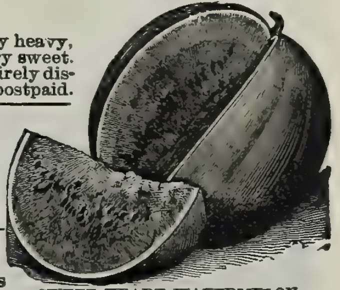
Vine vigorous and productive, ripening early. Fruit large, oval, very heavy, uniformly mottled light and dark green. Flesh bright red, solid, and very sweet. Immensely popular in hotels, restaurants, and for private table. It is entirely distinct, very sweet, solid, large and early. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c, postpaid.

SALZER'S WHITE RIND GEM.

Here's a secret—don't tell anyone: This is the finest Melon for family use extant! Sweet as honey, solid to the core; very juicy; flesh crimson red. A rare novelty. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.50.

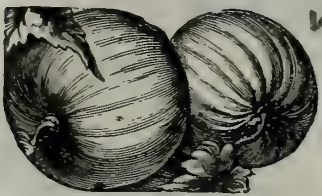
McIVER'S WONDERFUL SUGAR MELON.

No Melon, with the exception of "Oh, My!" has so captured the hearts of the American people as this wonderful Sugar Melon. It's sure to please. A new Watermelon; grows 16 inches long; rind yellowish-green; shape, oblong. Very large, heavy, and of the sweetest flavor imaginable, hence the name. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.



SWEET HEART WATERMELON.

ABSOLUTELY NEW!

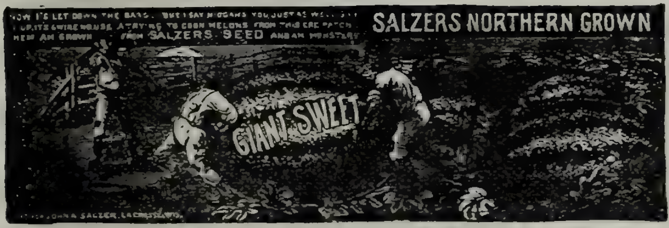


SALZER'S GOLDEN RIND WATERMELON.

This is without question the greatest novelty of the age. There is nothing like it in the vegetable world, nor have we ever seen anything that is so perfect and unique a novelty as this. We paid $300.00 for a single Melon and were glad to get it, because it has always been our aim to give to our customers the finest of all rare vegetable novelties, and we believe that in our Golden Rind Watermelon we have a novelty pre-eminently distinct. It is a fine round Melon, with a smooth, beautiful golden rind. The flesh is deep crimson, solid but tender and delicious.

Since 1897 this Unique Watermelon took 1527 First Prizes.

Now we wish to tell you a secret: There is no Melon that has ever created such a furore among seeds men, among Melon growers and others, as this, and if you buy seed this year, we are sure you will have a tremendous call for same the next season from your neighbors, for everybody seeing this odd, beautiful, unique novelty growing in your garden will want same, no matter what the price. Price of Golden Rind: Pkg., 15c; oz., 25c; ¼ lb., 60c; 1 lb., $1.75.



SALZER'S GIANT SWEET—THE GIANT OF ALL GIANT WATERMELONS.

Truly a wonderful Melon; yes, none that can beat it in size, weight and delicious eating qualities. We have grown them reaching enormous sizes—we will not mention the weight, because we want everybody to try and get the biggest one. It is the giant among Melons—for nothing exceeds it in size—and then the quality is simply delicious, luscious and melting. Just look at the discomfiture of our Melon friends in the patch! Tough work to manage such giants; too large! Pkg., 15c; oz., 30c; ¼ lb., 50c; lb., $1.75.

Cheap Standard Watermelon Seeds.

We offer here standard Melon Seeds at a very low price, because we are large growers of same. Gardeners tell us they are better in most cases than the best offered by others, because they are Northern grown.

Price of the following 6 sorts: Pkg., 3c; oz., 7c; ¼ lb., 20c; lb., 75c.

- **Phinney's Early**—Early, productive, medium size.
- **Gypsia**—Very large, long striped.
- **Peerless, or Ice Cream**—Very sweet and delicious.
- **Mountain Sweet**—The old standard, one of the best.
- **Black Spanish**—An old, well-known variety.
- **Citron**—For preserves.

Price: Pkg., 3c; oz., 7c; ¼ lb., 20c; lb., 75c.

☞ We can also supply Cole's Early, the Boss, Cuban Queen, Green and Gold, Mammoth, Ironclad, Gray Monarch, Dixie, and all other standard varieties of Watermelon Seeds at: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 60c, postpaid. **Larger quantities, special prices.** ☜

The price of the following 8 sorts is: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid:

1. **Kentucky Wonder**—This is a Melon of rare quality. Early and sure to please. It is a fine Melon; you are sure to like it. *See cut, page 37.*
2. **The Dixie**—A new Melon, very large, early.
3. **Kolb's Gem**—A splendid shipping Melon; fine quality.
4. **Pride of Georgia**—This stands among Watermelons as did Saul among the children of Israel—head and shoulders above them.
5. **Egyptian Red**—Grows to enormous size. Flesh rich, red and sweet.
6. **Scaly Bark**—A splendid shipping Melon. Possesses an unusually firm and tough rind, which bears a great deal of rough handling. Flesh light crimson, of excellent flavor.
7. **Seminole**—Oblong shape, very productive; extra large; extra quality.
8. **Florida's Favorite**—New; measuring two feet in length and growing very large. Rind thin; color dark and light green alternately; delicious, sweet, very fine.

Green and Gold—A great Melon novelty. Pkg., 5c; oz., 20c.

ONION SEED.

EVERYBODY PLEASE READ THIS.

The Onion is the most important of all crops. If Onions bear well, the profits of the farmer and gardener, as a rule, are assured. We insure your profits, sir! Our Onion seed grows? It does not lie in the ground until judgment day, as some of our cheap competitors' Onion seed seems to. Ours acts differently. You sow, it sprouts. You cultivate, it grows. You harvest, and it makes you glad with a rousing, prodigal, unheard of before, big, big yield. That's the way Salzer's Onion seeds act! Page 60 shows our new four great big cropping specialties.

Now and then a customer writes us that he can get Onion seed cheaper in Chicago, Minneapolis, St. Paul, Milwaukee, Rockford, Philadelphia and other places, often from seedsmen who are not growers, and who buy their seeds in Europe or California, and wants to know whether we can meet these prices. We have four magnificent varieties of Onions that we sell at a very low price, because we are the largest Onion seed growers. But of course they are not our Northern grown Pedigree Stock.

☞ If our stock of any variety of Onion Seed becomes exhausted we will fill orders at lowest market price, if seed is obtainable.☜

ONION SEED, 60c PER LB.

Now and then a customer writes us for low priced Onion Seed as Chicago, Rockford and Minnesota seedsmen sell. Here you have it, and that at a lower price than wholesale. We are the largest Onion Seed growers. We will sell you same as follows:

By express: Pkg., 3c; oz., 6c; ¼ lb., 20c; ½ lb., 35c; lb., 60c.
By mail: Pkg., 3c; oz., 7c; ¼ lb., 24c; ½ lb., 39c; lb., 68c.

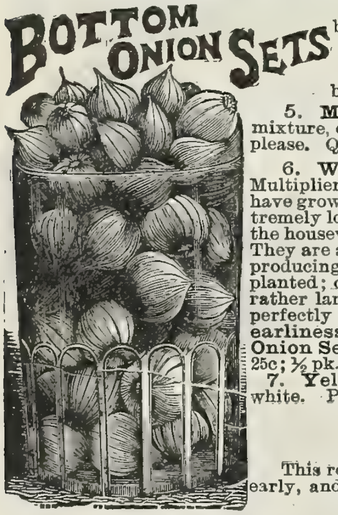
The seed will be known under the following names:

1. **Connecticut Red Semi-Globular (inclined to globular shape).**
2. **Connecticut Yellow Semi-Globular (inclined to globular shape).**
3. **Connecticut Red Semi-Flat (inclined to flat shape).**
4. **Connecticut Yellow Semi-Flat (inclined to flat shape).**

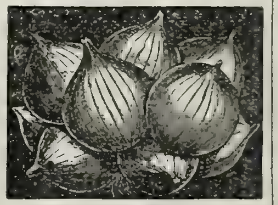
Should stock of either of these four sorts become exhausted, we would send of such other of the four varieties as we have stock of when your order reaches us. All is good strong seed, producing fine, handsome Onions, and is such as is sold by nine out of ten seedsmen, but it must not be compared with Salzer's Northern Grown Pedigree Onion Seed Stock, as Salzer is the only seedsman growing Onion Seeds in the extreme North. You can have any one of above four sorts as long as our stock lasts.

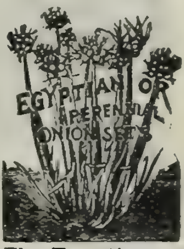
ONION SETS.

The cheapest way to raise Onions is from seed, but thousands of our customers plant only for green in early spring. To these we say, buy a few sets. A quart or two is sufficient for a small family. Bottom sets are the best. Gardeners make from $150 to $400 per acre from Bunch Onions, raised from bottom sets. Sets, this year, are a trifle large. When one variety is exhausted, unless otherwise ordered, we ship another. Thus, if yellow were all gone, we would fill orders with white or red, etc.



1. **Red Wethersfield Sets (Bottom)**—The great general purpose Onion, the best of all for big yield and house use when dry. Pt. 20c; qt., 35c, postpaid. By freight, qt., 20c; pk., 90c; bu., $3.
2. **White Onion Sets (Bottom)**—Pt., 20c; qt., 30c; by express, qt., 20c; pk., 90c; bu., $3.00.
3. **Yellow Sets (Bottom)**—By mail, pt., 20c; qt., 30c; by express, qt., 15c; pk., 90c; bu., $2.75.
4. **Australian Brown Sets**—Price by mail, pt. 25c; qt., 35c; by express, qt., 20c; pk., 90c; bu., $2.90.
5. **Mixed Onion Sets**—White, yellow, brown and red bottom sets mixed, an extremely popular mixture, especially desired by small planters, citizens and gardeners. In enormous demand. Sure to please. Qt., 30c, postpaid; by express or freight, qt., 15c; pk., 75c; bu., $2.50.
6. **White Multiplier Bottom Sets**—Hitherto the price of White Multiplier Onion Sets has almost made the purchase of same prohibitory. We have grown a very large supply this year and are offering them at an extremely low price. We really know of no Onion that will please and delight the housewife more than the White Multiplier. It is a gem of the first water. They are a pure, silvery white color, **enormously productive**, frequently producing as many as **20 bulbs in a single cluster** from a single bulb planted; of excellent quality and size for bunching green. Sets always rather large. **Their keeping qualities are remarkable**, having kept perfectly sound for a year; but their most important quality is **extreme earliness**, being ready for market from **1 to 3 weeks ahead of other Onion Sets.** Price, by mail, pt., 20c; qt., 35c; by freight or express, qt., 25c; ½ pk., 80c; pk., $1.40; bu., $5.00.
7. **Yellow Multiplier Bottom Sets**—Not so large growing as the white. Price, postpaid, pt., 20c; qt., 35c; by express, pk., $1.75; bu., $4.75.


WHITE MULTIPLIER.


EGYPTIAN OR PERENNIAL ONION SETS

The Egyptian or Perennial Early Top Onion Sets.

This is the earliest Onion and can be used for green only. It is from 12 to 20 days ahead of all other Onion Sets. With slight protection it will remain outdoors over winter. It is green almost as soon as the snow is gone. A few quarts planted in the corner of the garden will furnish sufficient green Onions for years. By mail, pt., 20c; qt., 30c, by express, qt., 15c; pk., 70c; bu., $2.50.

Potato Onion Sets.

This really excellent sort multiplies by division of the parent bulb. It is a mild Onion, maturing early, and is a good cropper. Does not produce seed. Pt., 20c; qt., 35c, postpaid. Pk., $1.25; bu., $4.50.

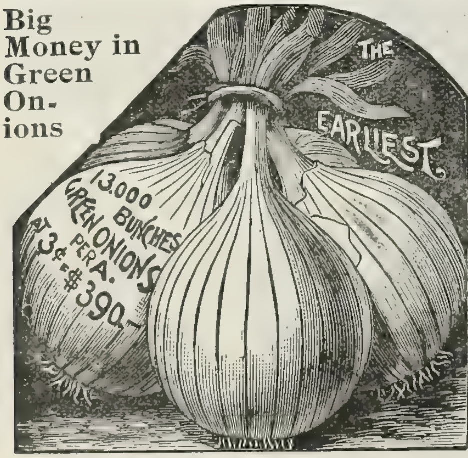
Earliest Green Onion Sets.

There are thousands of customers who want Earliest Onions in the very earliest spring. Now here we have a set that produces the earliest Onion for green use on earth! That's our way of looking at it, and we believe you will say so too, when trying our Earliest Green Onion Sets. For a family of four, for ordinary use, 1 quart sets is sufficient; but for a larger family, and if you like a green Onion in the green state, fresh and sweet, and finely flavored, right from the garden—in a word, if you want lots of rich green Onions, you will need to plant two to three quarts. Our prices are dirt cheap, too. For a market gardener there are "piles of money" in Earliest Onion sets for "bunching" and selling green, and for this purpose our Earliest Green takes the cake, beats them all!

Postpaid, pt., 20c; qt., 30c; 3 qts., 80c; by express, pt., 10c; qt., 15c; 3 qts., 40c; pk., 75c; bu., $2.75.

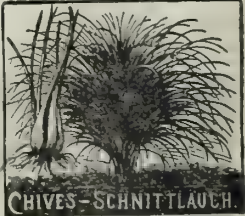
The inquiries and orders for the past few years for Earliest Onion Sets has been something very remarkable. Indeed, it shows that there are thousands of planters who want an Onion very early in the spring. Salzer's Earliest Green Onion Sets fills this want completely. This will give you the finest early Green Onion in the market. We know that you will be pleased and delighted with every planting of this Earliest Green Onion Sets. Buy a few quarts of these for your earliest planting and you will be pleased with the results.

Big Money in Green Onions


THE
EARLIEST
13,000 BUNCHES GREEN ONIONS PER A.
AT 3¢ = $390.—
EARLIEST GREEN ONION SETS.

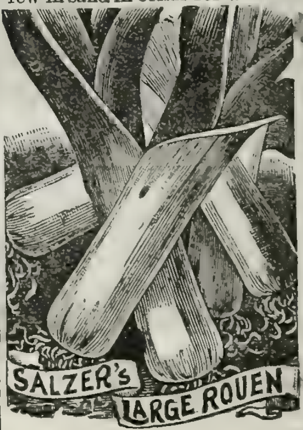
CHIVES.

The Chives furnish sprouts of Onion flavor 15 days ahead of any Onions. Price, per 12 plants, 20c; per 25, 30c; per 100, $1.00.


CHIVES-SCHNITTLAUCH.

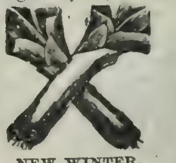
LEEK.

Splendid for flavoring soups, etc. Treat same as Onions; both leaves and bulbs are used. In fall, plant a few in sand in cellar for winter use.



Salzer's Large Rouen Leek.

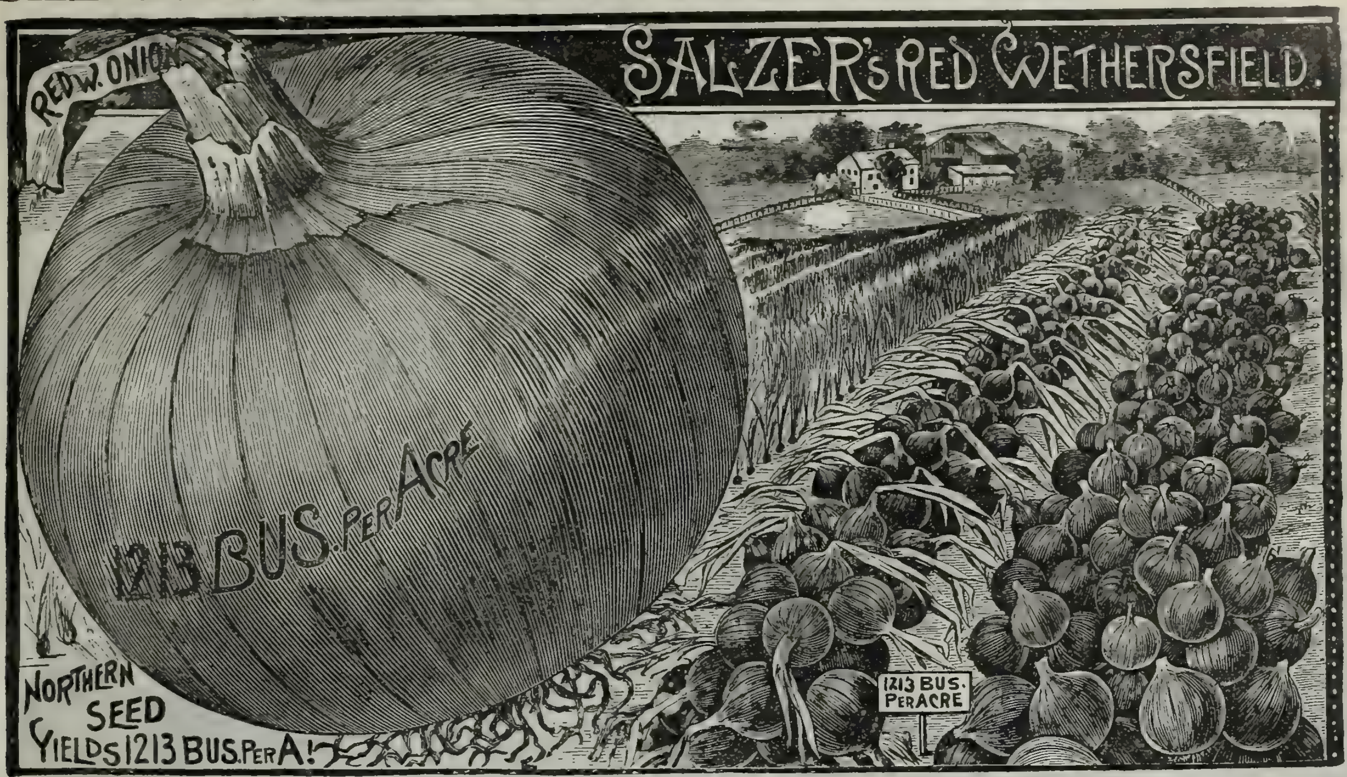
The finest, most prolific and profitable of all. Grown in enormous quantities in France and Germany. Splendid for flavoring. Pkg., 15c; oz., 35c; lb., $2.


NEW WINTER.

New Winter Flag—Very fine. Pkg., 5c; oz., 30c; lb., $2.00.

Broad London Flag—Much used. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.15.

SALZER'S GREAT RED WETHERSFIELD ONION.


RED W. ONION
SALZER'S RED WETHERSFIELD.
1213 BUS. PER ACRE
NORTHERN SEED YIELDS 1213 BUS. PER A!
1213 BUS. PER ACRE

Now, then, we can do some talking on this Onion. We are not afraid to. It's one of those things that will do more than the most enthusiastic can claim for it. You see this Onion is our great specialty. It is the grandest Red Onion for general crop grown. There is no sort equal to it in yield, in keeping qualities, in fine flavor and for market. From every section of America come glowing letters of the success our customers had with this splendid Onion, sweeping every state and county fair before them. One raised 16 bushels from one ounce; another 200 bushels from 1 pound; a third, over 1,000 bushels per acre. These glorious yields that gladden the heart, delight the eye and **fill the purse**, you can have by sowing Salzer's Northern-Grown Onion Seeds. **It pays to sow Salzer's Improved Onion Seeds.** Salzer's Improved Red Wethersfield is a splendid Onion; it grows large, solid, fine shape, excellent flavor, delightful color, is a remarkable keeper and an enormous yielder; just the Onion for everybody, the great general purpose Onion.

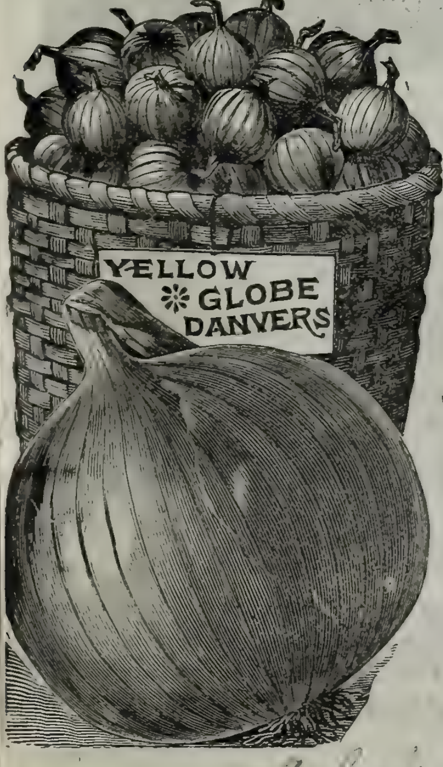
Now, then! This is the Onion for the farmer, the citizen and the gardener to grow, to put in their cellars for the winter. Why? Because Salzer's Improved Red Wethersfield is one of the easiest to grow, is certainly one of the best keeping Onions, and is always of excellent quality. It is the greatest average big cropper among Onions.

1,213 Bushels Salzer's Red Wethersfield Onions Per Acre!

☞ With each one ounce order or more is sent "How I grew 1,213 bushels per acre," worth $1,000 to each and every onion grower in America. ☜

It is without question that Salzer's Red Wethersfield Onion strain is the greatest cropping red Onion in America today, and we urge everybody to give it a test. The price is so low, and so much money can be made, that we look forward to the largest trade in this variety of Onion that we have ever had. The Onion is sure to please, sure to grow, sure to return a big yield, sure to sell quickly in any market, sure to keep long, and sure to please the housewife. When a seedsman tells you that his strain is "just as good," our experience shows it can be doubted just 50 per cent. Our Wisconsin grown strain beats the world! It would be cheap at three times the price.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; ½ lb., 50c; 1 lb., 85c; 5 lbs., $4.10, postpaid. By express or freight: ¼ lb., 25c; 1 lb., 75c; 5 lbs., $3.60.



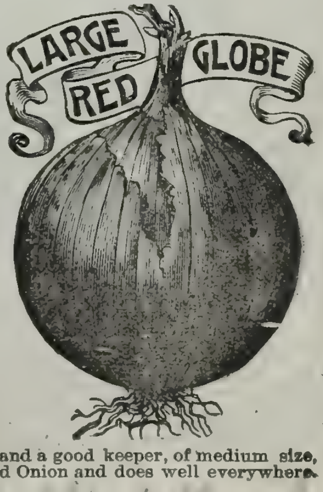
Salzer's (Neckless) Yellow Globe Danvers Onion.

The Yellow Globe Danvers has been one of our specialties for many, many years. We are partial to it, we have cared for it, we have watched it, we have improved it, we have increased its yield, we have made it more beautiful, we have succeeded in a remarkable measure to work off its neck qualities so that now we have in our Neckless Yellow Globe Danvers Onion, the queen of all yellow Onions on earth, and we are not going to take back one single word of above. It is true that our Prize-Taker is a larger Onion, is a finer flavored Onion for raw eating, but then that is a different variety; but for all that goes to make up a good yellow Onion, fine appearance, fine quality, fine shape, fine yield, there is nothing that approaches our matchless Neckless Yellow Globe Danvers Onion. The common yellow Globe that is offered by other seedsmen and which we also can furnish at low prices, is a good Onion, but **our Neckless Yellow Globe is head and shoulders above all other yellow globe varieties,** and for this reason we urge upon you, Mr. Gardener and Farmer, to give it an extended, careful and impartial trial this year. This is an Onion we warrant, it is an Onion that we bank on, it is an Onion that we love, and for this reason we would like to distribute it broadcast over our great land. Our Neckless Yellow Globe Onion is a great cropper, a splendid keeper, and is one of the finest yellow Onions on earth.

Price, by mail: Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., 95c; 5 lbs., $4.50. By express: Pkg., 10c; oz., 20c; ¼ lb., 25c; lb., 85c; 5 lbs., $4.00.

Flat Danvers Yellow Onion Seed.

Many growers prefer this to the Globe Danvers, as ordinarily it is a very heavy cropper. It is a fine Onion, one you are sure to be pleased with, and the price is very low. Well known, a heavy yielder, a splendid keeper, of beautiful appearance, and sells readily in all markets. **Pkg., 5c; oz., 15c; ¼ lb., 25c; lb., 90c; 4 lbs., $3.50.**



Large Late Red Globe.

Many planters prefer this Onion to all others grown. It's globular in form, fine in quality, elegant in appearance, and is known throughout the United States as the Standard Red Globe Onion. Not as prolific as Salzer's Red Wethersfield, but a fine Onion throughout. It is grown in the East in preference to Red Wethersfield. Yield is often 800 bushels per acre There is no Onion grown where the seed is always more scarce than this. There seems to be a constant shortage, but this year we have a fine stock of seed that will surely please you. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50.

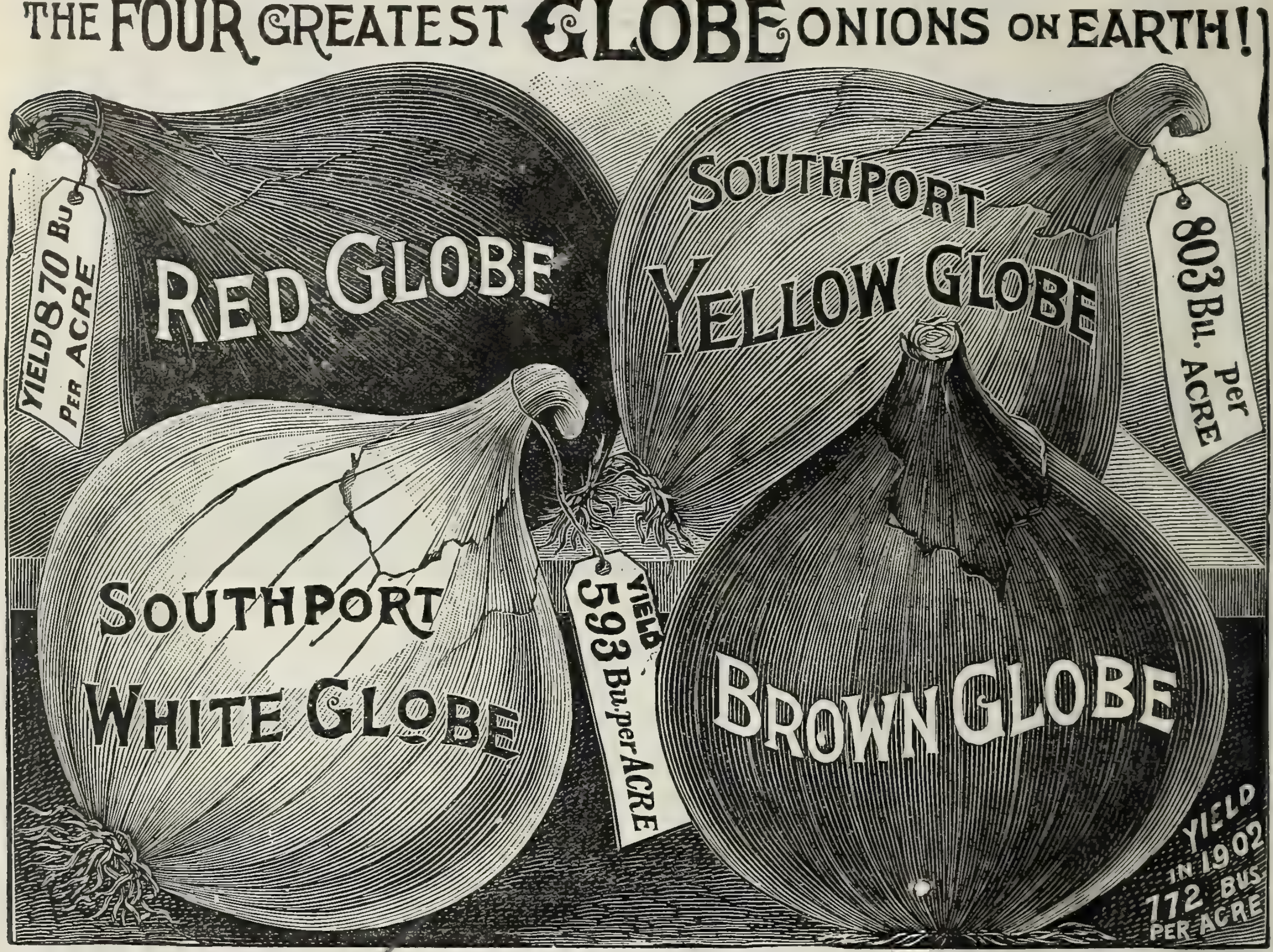
Extra Early Red Globe.

This variety matures early. It yields abundantly, is of mild flavor and a good keeper, of medium size, deep red in color; very close grained, solid and heavy. It's a splendid Onion and does well everywhere. Pkg., 5c; oz., 20c; ¼ lb., 40c; lb., $1.20.

Salzer's [illegible] Eating Onion, [illegible] Ohio Yellow [illegible]

The Four Great Globe Onions.

Within the past years there has been a great inquiry for Globe Onions. They seem to sell better and keep better and bring a higher price than any other sort. We have now grown the four choicest varieties known to the seed trade, and we are sure that they will be great money makers to everybody planting same. By our New Method of Onion Culture the average yield of these sorts was 751 bushels per acre. Just imagine yourself, Mr. Farmer or Market Gardener, being the possessor of ten such acres this fall, what a magnificent fortune that would make. 7,500 bushels would mean at 60c. $4,500! We have always urged to plant plenty of onions. It always pays. When we were market gardeners, no matter what the price of onions was the year before, we would never dream of planting less than five to ten acres. It always pays when you use Salzer's "How to grow 1,213 Bushels of Onions per Acre" Culture. It pays you if onions are only 30 cents a bushel.



1. Salzer's Red Globe Onion.

We are proud of our strain of blood red Globe Onion. There is none on earth better. Our seed is selected with great care, and nothing is planted but which shows the perfect type and rich color. It is a perfect globe shape with thin neck and clear skin. We have increased our sales of this Red Globe Onion the past three years over 500 per cent, which shows that a really good onion advertises itself. Now, if you want a Red Globe Onion, we cordially recommend Salzer's Red Globe, knowing that there is no better in the wide, wide world, no richer, no better keeper, nothing that will sell quicker and at an advanced price than this. The yield last year, using Salzer's New Onion Culture, was 870 bushels per acre. You can increase this for 1904 if you will try.

Price: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.25; 5 lbs., $6.00.

2. Southport Yellow Globe.

Our Globe Onions are great beauties, and cannot be beaten anywhere on earth. We are positive in this statement, and we know whereof we speak, for we have tried every seedsman's Globe Onion and not one of them can approach our peerless varieties. Now, in our Southport Yellow Globe we have a strain of yellow Onions that takes the cake, or in the phrase of a Western Onion grower, "Beats the Band." It is a magnificent Onion, large, noble-shaped, almost round, with flesh white and mild and juicy, while the outward appearance is extremely handsome and pleasing to the eye. It is a tremendous cropper. By using Salzer's New Method, which is described on each package, 803 bu. per acre were raised last year, and we know that you, Mr. Gardener, Mr. Trucker or Mr. Farmer, can beat that this year, if you will. Southport Yellow Globe will please you; it is bound to do this on account of its beauty.

Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., 90c; 5 lbs., $4.25 by express.

3. Southport White Globe.

Here is a beauty of the first water, a regular diamond, clear white, with a pleasing appearance, a delightful globular shape, and of a quality so mild, yet rich, with flesh firm and fine grained and pleasing to the taste. This Onion cannot be beaten by any White Globe Onion that we know of. It is very large in size, and very fine appearance and yielded last year 593 bu. per acre, which is something remarkable for a white onion, because, as a rule, they are not as heavy yielders as *their colored brethren*. Now, we can heartily endorse the Southport White Globe. Our strain is grown with such great care and is so superlative in quality that no one will miss it if they plant heavily therefrom. The white onion is a very quick seller, a good keeper and good yielder, and sure to give satisfaction.

Price: Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.50; 5 lbs., by express, $6.70.

4. Salzer's Great Brown Globe.

Here is an Onion you have been looking for, Mr. Trucker and Gardener. It is a large, brown, globular-shaped Onion, a selection of the Australian Brown, but it is larger in size, finer in shape, better in color, a longer keeper and a far bigger yielder. Its fair size, wonderfully hard and solid flesh, most attractive and beautiful form and appearance make it an extremely desirable variety to plant for early market. It is extremely early in ripening and never makes any stiff necks or scullions. Every seed seems to produce a good sized, hard, solid Onion, and the bulbs begin to form very quickly. On account of its firmness it will keep in good condition longer than any Onion known. The color of the skin is a clear amber brown. You will never get along without same.

John Hauser, the great La Crosse County market gardener, has this to say regarding same: "Your Great Brown Globe Onion is my greatest money-maker. It keeps indefinitely (from 6 to 12 months), and I can always sell same when Onions bring the highest prices in our market. The seed is worth its weight in gold as a money-maker for the market gardener."

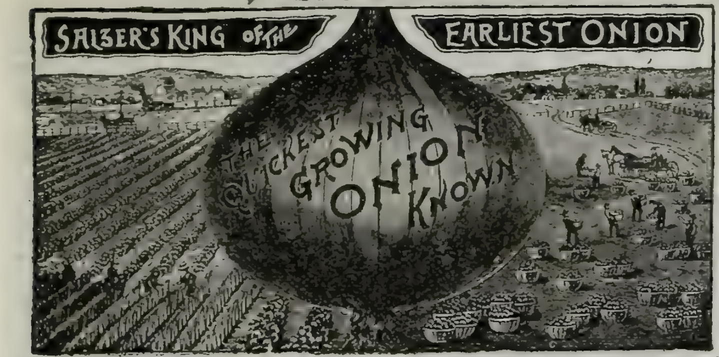
Jack Perry, the greatest market gardener of South Dakota, gives it this indorsement: "It is a most profitable Onion to grow on account of its long keeping qualities. Why, I believe I can keep same here for three years as solid and fine as the day when ripened. It allows me to take advantage of the highest market on Onions, hence it is so profitable."

It is an Onion that you can bank on because of its great yield and its fine appearance. It is an Onion of unusual merit. The flesh is firm, finely grained, very rich, yet mild, and will please the most fastidious. Last year, by using our New Method of Onion Culture, it yielded 772 bu. Now, we know that you can beat this for 1904 and we urge you to give this Onion a trial. You will be delighted therewith.

Price: Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.40, postpaid; by express, ¼ lb., 35c; 1 lb., $1.30; 5 lbs., $6.00.

Salzer's Ohio Yellow Globe Onion

SALZER'S KING OF THE EARLIEST ONION.



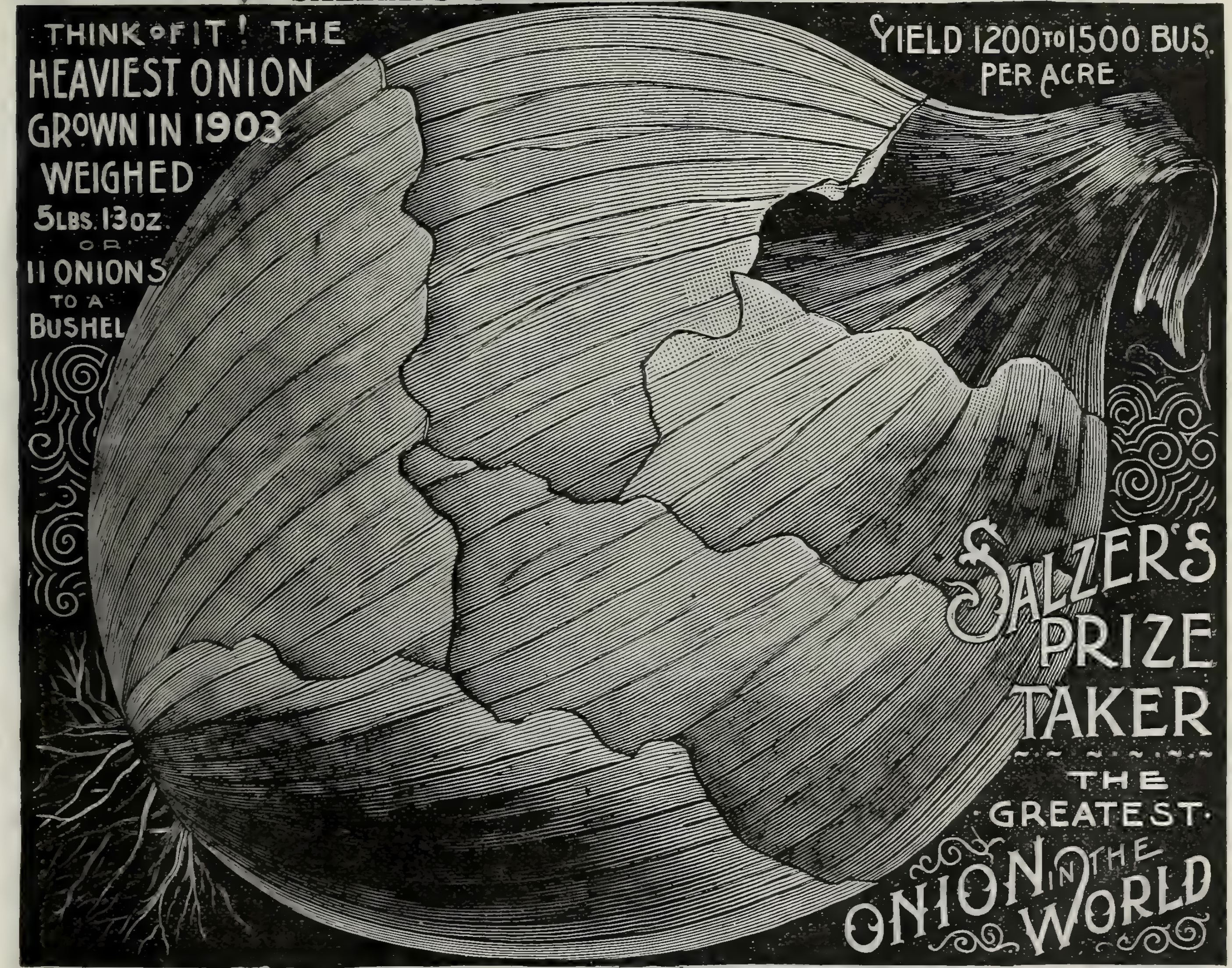
"HOW TO GROW 1,213 BU. PER ACRE" FREE, WITH EACH OZ. OR LARGER QUANTITY.

We never tire in chanting the praises of this Onion. We believe we do a kindness to every patron and everybody whom we induce to purchase and plant this Onion, and put them on the track of making money. It was but yesterday that a good, bright gardener walked into our office and sincerely thanked us for advising and inducing him to sow **Salzer's King of the Earliest Onion** last spring, as also for the instruction and advice we gave him. When we introduced this Onion some years ago, we had no idea that it would spring so suddenly into popularity, for to-day there is no Onion grown in the North, or in the West or South, which is higher reputed than our King of the Earliest. After repeated and impartial trials this Onion has proved superior to all in **earliness and excellent qualities,** which stamps it absolutely the very earliest fine grade, fine quality, large red Onion grown. In our latitude it has frequently been ripe to sell by July 1st, when Onions invariably bring from $1.00 to $2.00 per bushel, and that pays. The Onion matures quickly from seed, is of fine shape, beautiful rich red color, varying from globe to round flat, is of mild flavor, and ripens at a time when Onions command a high price. It is the most profitable Onion in the world to grow.

If any Seedsman or Merchant or Anybody Offers You an Onion just as early as **Salzer's King of the Earliest,** you can put him down as trifling with the truth. Now, this is strong language, indeed, but it is the truth. There is no Onion offered in the world as early, and no seedsman has this type and cannot get it from us for love or money, because we must keep the best in the world for our own customers. We know that last year many seedsmen said they had an Onion just as early as our earliest (but they had not) and the result was a great many were defrauded by buying their cheap stock. **Price of King of the Earliest: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.60; 4 lbs., $6.00, postpaid; by express, pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50; 4 lbs., $5.60.**

☞ **Earliest Austrian Brown Onions—A Great Acquisition—see page 45.**

SALZER'S GREAT PRIZETAKER ONION.



The largest, handsomest, finest flavored, most superior Yellow Globe Onion ever introduced. There has never been an Onion in the United States that could equal it, and we believe it **will supplant all other Yellow Globe Onions now in cultivation, as soon as its sterling qualities are known,** for it is certainly perfection. Of a clean, bright straw color, it always grows to a uniform shape, which is a perfect globe. It has a very small neck and always ripens up hard and fine, without any stiff-necks. In market it attracts marked attention, and, although only offered to a limited extent, has always been picked out and selected at three times the price of any other sort on sale, either red, white or yellow. Produces 1,000 and more bushels per acre; keeping qualities are excellent, in spring the bulbs being apparently as firm and solid as when put away in the fall.

YOU CAN GROW ONIONS WEIGHING 5 LBS. 13 oz.!

Can anything beat that? *Farm and Fireside* contained the following notice written by JOSEPH: "The King of all Onions. The greatest novelty in years, and the King of all Yellow Globe Onions. It is ahead of any domestic Onion I have ever seen, and finer than anything I ever expected to grow. If you want to see what the Onion looks like, go to the nearest fruit store and behold the Spanish Onion on sale at 5c or more a pound. There is no reason why the 'Prizetaker' should not take the place of the imported bulb, and be sold at a high price. The two varieties cannot be told apart. Here is a chance for the progressive Onion grower that he cannot afford to neglect, for there is money in it. The name 'Prizetaker,' although not very elegant, is, nevertheless, quite appropriately selected. Any fair, average specimen will take the prize at an exhibition against the finest specimens of other sorts. It is seldom, very seldom, that we come across a novelty that marks such a long step in advance in the culture of vegetables." A word to the wise is sufficient.

PRICE OF SALZER'S GREAT PRIZETAKER ONION SEED.

Postpaid, pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.45; 2 lbs., $2.75; by express, pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.35; 5 lbs., $6.00.

SALZER'S GIANT SILVER KING ONION.

With each succeeding year the popularity of this Onion increases, and it not only increases, but gardeners, farmers and truckers grow more enthusiastic in its praise, and well they may, for this great Onion deserves every word of praise that can be spoken. Although we offered Silver King for the first time in 1884, we do not believe any other variety of vegetable, excepting possibly our Giant Flat Dutch and Lightning Cabbage, has since been more unanimously indorsed by one and all everywhere. We received thousands of letters and postals the past seasons, all containing **words of the highest praise AS TO THE WONDERFUL SIZE, EARLY MATURITY AND QUALITY OF THIS NOW FAMOUS ONION**, seed of which we have sold to tens of thousands of our customers. **It grows larger than any other white Onion in cultivation.** Bulbs are of attractive shape, flattened, but thick through, as shown in illustration. Average diameter of Onions from 5 to 7½ inches; bulbs often attain weights of 2½ to 4 lbs. each. **No other white Onion attains such mammoth size, nor will any other white variety grow uniformly so large.** Skin a beautiful silvery white; flesh of particularly mild and pleasant flavor; so sweet and tender that it can be eaten raw, like an apple. Every one desiring the **largest and handsomest Onions** of the **finest flavor**, will be more than satisfied with the **Silver King.** Cannot be too highly recommended either for family use, exhibition at fairs or restaurants, or for sale in market, where its size and beauty will prove very striking. **If you have not already sown Silver King, you should not neglect to sow it another year. It's the Onion for everybody, but especially for the city garden. Over 125,000 gardeners found it to equal and surpass all the claims herein made. An ounce of Onions with the new method described under Autumn King, would give you 30 bushels Giant Silver King Onions. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.60; 5 lbs., $7.00, postpaid.**

TESTIMONIALS ON GIANT SILVER KING.

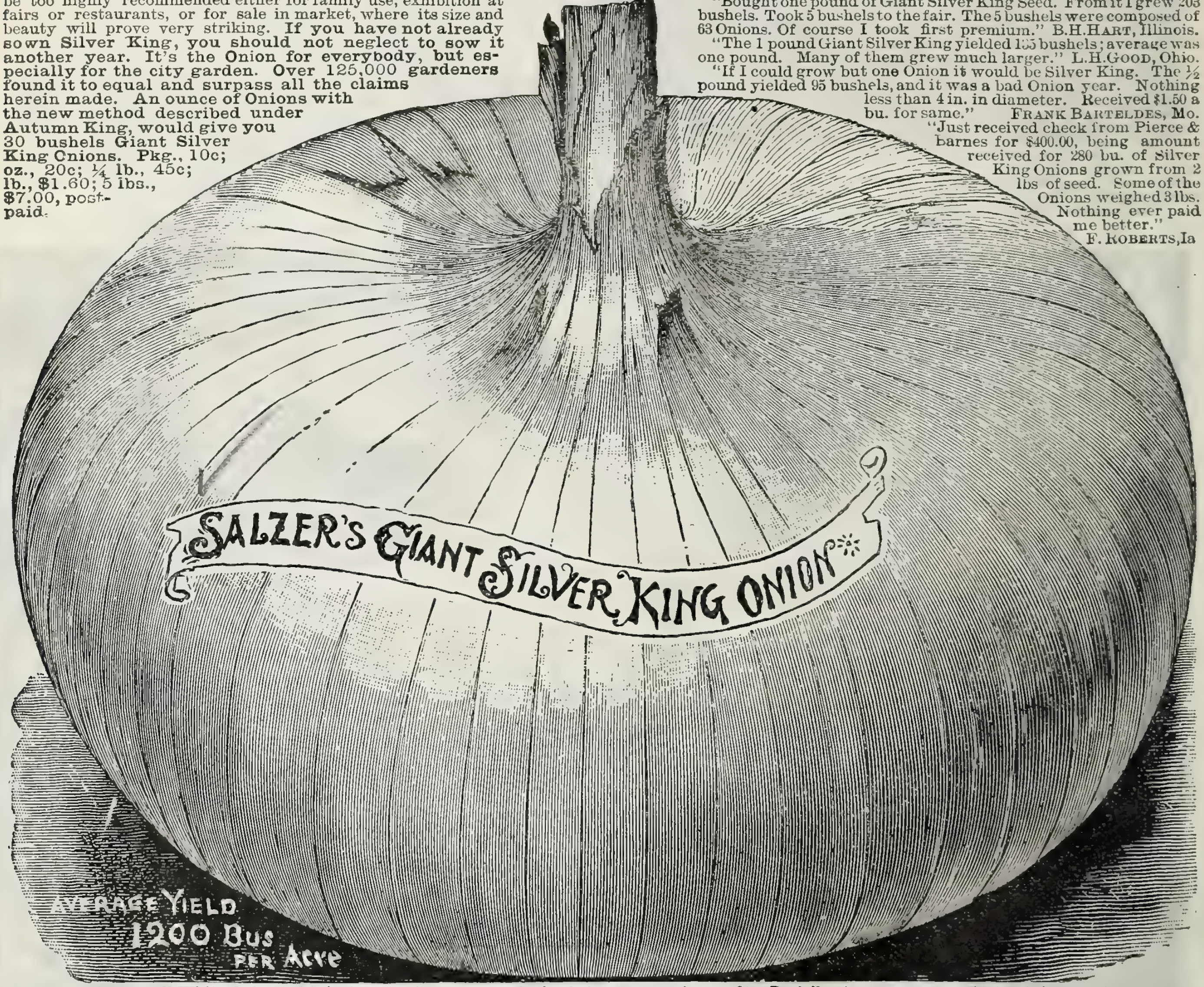
"I cannot speak too highly of the Giant Silver King. From one ounce of seed I grew 10 bushels of Onions, the largest measuring 20 inches around." M. G. GARRETT, Michigan.

"Bought one pound of Giant Silver King Seed. From it I grew 203 bushels. Took 5 bushels to the fair. The 5 bushels were composed of 63 Onions. Of course I took first premium." B.H.HART, Illinois.

"The 1 pound Giant Silver King yielded 135 bushels; average was one pound. Many of them grew much larger." L.H.GOOD, Ohio.

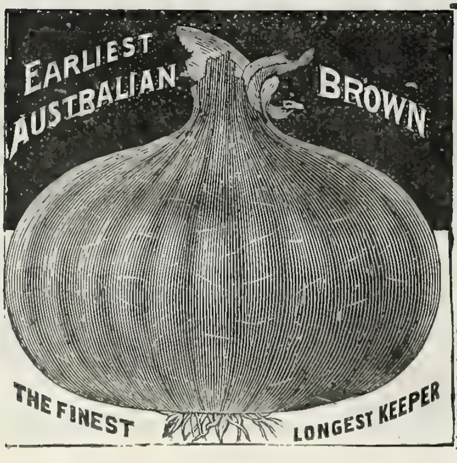
"If I could grow but one Onion it would be Silver King. The ½ pound yielded 95 bushels, and it was a bad Onion year. Nothing less than 4 in. in diameter. Received $1.50 a bu. for same." FRANK BARTELDES, Mo.

"Just received check from Pierce & Barnes for $400.00, being amount received for 280 bu. of Silver King Onions grown from 2 lbs of seed. Some of the Onions weighed 3 lbs. Nothing ever paid me better." F. ROBERTS, Ia


SALZER'S GIANT SILVER KING ONION
AVERAGE YIELD
1200 Bus
PER Acre

This Giant of all White Onions, this leviathan, this monster, is the Onion to grow for profit. By following our new method, all the way from 1,200 to 1,500 bushels can positively be grown on each and every acre planted on good onion soil. It is a producer, and all onions are large and of delicious flavor.

PRICE OF THE GREAT GIANT SILVER KING ONION:
Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.60; 2 lbs., $3.00; 5 lbs., $7.00, postpaid.
By Express, pkg., 10c; oz., 20c; ¼ lb. 40c; lb., $1.50; 2 lbs., $2.90; 5 lbs., $6.50.



EARLIEST AUSTRALIAN BROWN ONION.

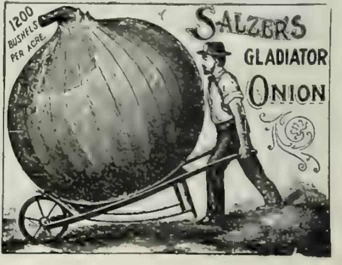
Next to Salzer's King of the Earliest found on the preceding page, this is the earliest onion grown and will sell at a fancy price in the market during the latter part of July and early part of August, but its tremendous merits come into full play **as a keeping Onion.** We have, at the time of writing (Sept. 10), magnificent specimens of this Onion that we have kept in the ordinary way since harvesting a year ago. Indeed, there is no Onion that we know of that will beat this for keeping qualities, for fine appearance, for ready sale, for a good eater and a long keeper. We urge everybody to give this greatest of all long keeping Onions a trial. Please note the extremely low prices that we are offering same this year.

When we first offered this Onion, we little thought that it would leap at one bound into popularity; that it would so quickly capture the hearts of all planters, of all gardeners, of all farmers and citizens; but it has done it at a bound, and to-day not a wide-awake gardener or farmer will get along without it, and there is reason for this; yes, they are manifold.

Price: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., 95c; 5 lbs., $4.20, postpaid. By express, lb., 85c; 5 lbs., $3.75.

Salzer's Gladiator Onion.

This new variety is the largest and most popular Onion grown in Spain. It possesses the **large size, mild flavor, excellent keeping** and all other good qualities of the celebrated **Prizetaker**, but differs from that variety in its **handsome skin**, which in contrast with its **pure white, fine-grained flesh**, attracts marked attention in market. We believe there is a great future here for this Onion, as, instead of the tops dying down or running to seed, as is the case with American varieties, **it keeps on growing** the entire season, thus attaining **enormous weight and dimensions.** Some specimens sent us by customers had attained a weight of 6 lbs. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.60; 2 lbs., $3.00; 4 lbs., $5.75.



New Onion—White Mildness.

This is the Onion to grow for your private garden or for high-grade, high-class city customers, because they will pay you double the price for this handsome, white, mild, American variety of Onion. It originated with us in Wisconsin, keeps long and well; indeed, we have kept tubers in handsome appearance for 12 months. It is very prolific, yielding 500 bushels to the acre. We know of no Onion that we can more heartily recommend for the kitchen garden than this.

It's an Onion for the epicure; its fine, rich quality commends itself to every one desiring a rare, deliciously flavored Onion. Its fine shape, beautiful color and delightful flavor stamp it as one of the very best.

Pkg., 10c; oz.; 25c; ¼ lb., 60c; lb., $1.75; 5 lbs., $8.00, postpaid.

White Globe.

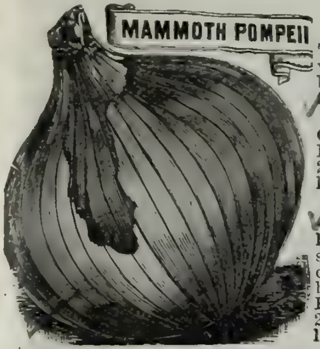
A large, globe-shaped Onion, firm, fine grained, of mild flavor, keeps well. This is one of the handsomest Onions grown. Of beautiful shape, clear white skin. Is always in great demand; indeed, it furnishes so little seed per acre that it is always scarce. This and our Red Globe are two grand sorts for family use. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., $1.90.

Salzer's Autumn King Onion.

A tremendous cropper; large yellow of the Ohio Yellow Danvers type. A splendid Onion. Pleases everywhere.

Price of Salzer's Great Autumn King Onion.

Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50; 4 lbs., $5.50; by express, lb., $1.40; 4 lbs., $5.00; 10 lbs., $12.25.



Italian Onions.

Do well in every part of the United States. These sorts produce Onions from seed weighing 2 lbs. in one season. If these bulbs are planted a second season, they frequently gain 4 to 6 lbs.

Mammoth Pompeii—A wonderful Onion of enormous size and mild flavor. Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., $2.75.

Giant Roco—A splendid, large, globular shaped Onion! of bright, brown color. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.00.

EXTRA EARLY 60 DAY ONION.
BEST FOR PICKLING.

Giant White Tripoli—Excellent variety, of mild flavor, rapid growth; attains 2 pounds from seed first year, and 4 pounds the second. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.00.

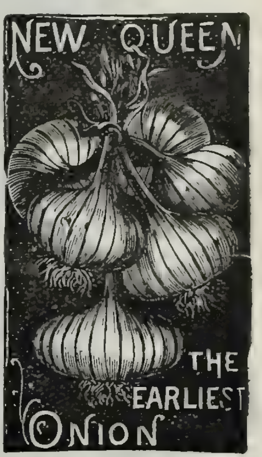
Early White Naples—One of the earliest of the white Italian sorts. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.25.

Marzajole—A capital keeper, large, beautiful white, flat-shaped bulbs, fine flavor, big cropper. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.25.

Giant Red Tripoli—A grand, deep red Italian Onion, of rapid growth, mild flavor, good keeping qualities and large yield; bulbs of 2½ lbs. were grown from seed the first year, attaining 6 lbs. the second year. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., $2.25.

New Queen.

The earliest, finest of all white Onions. A perfect queen in the Onion field; of delicious flavor. Grows to 2 inches in diameter. Sells rapidly in every market. It is a splendid Onion, sells well everywhere, well liked by everybody, and does splendidly in all soils and climes. Note the low price. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.50; 2 lbs., $2.50.

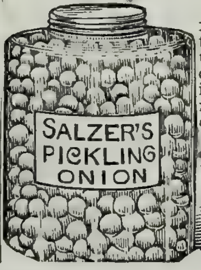


Paris Silverskin.

An extremely popular, extremely early white, good selling Onion. Pkg., 5c., oz., 15c; ¼ lb., 50c; lb., $1.40.

Salzer's 60 Day Onion.

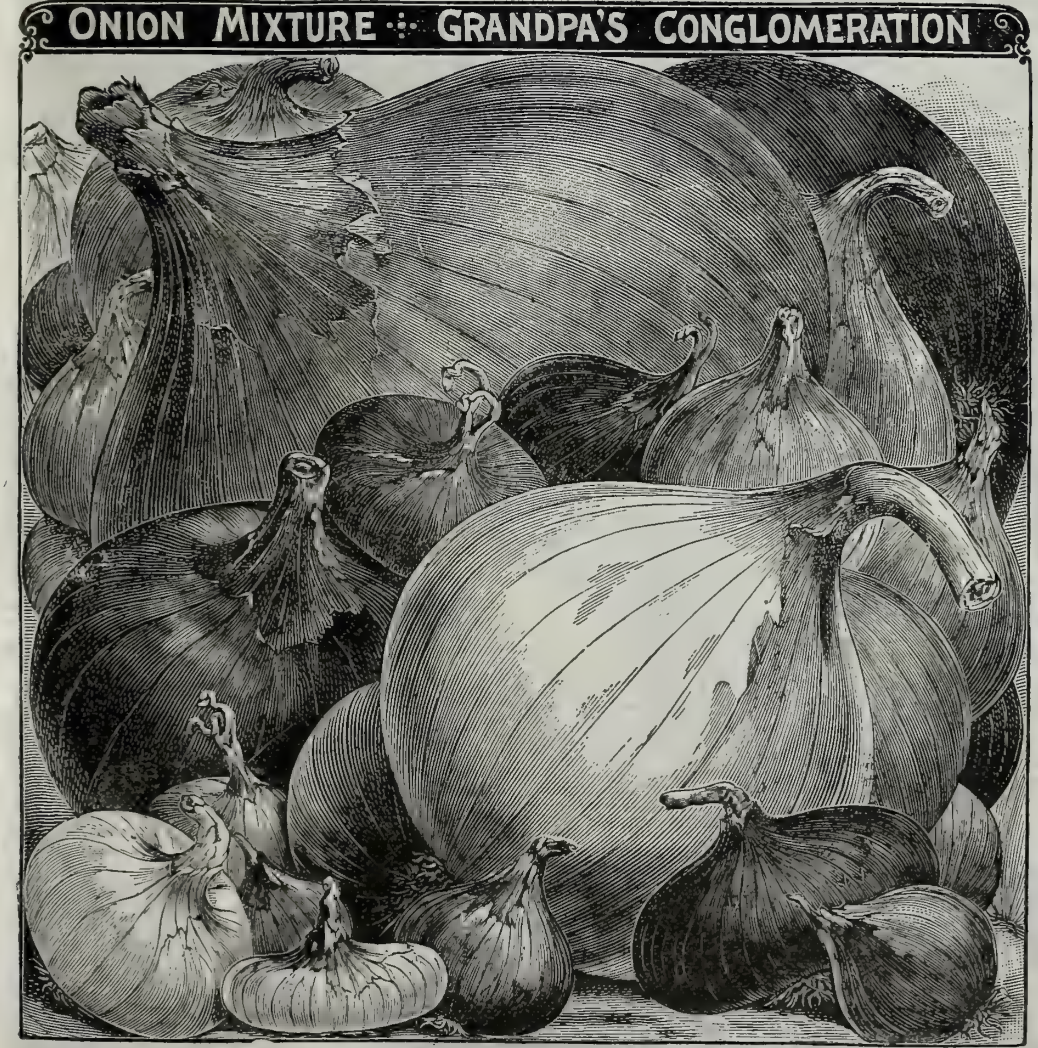
A new white, small sized, finely flavored Onion from Italy, said to ripen thoroughly in 50 to 60 days. We hold all the seed in America of this early novelty. Try it. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.50.



Salzer's Pickling Onion.

This is the finest of all white pickling Onions, growing rapidly, but remaining small, solid and of fine flavor. Three crops can be gathered for pickling in one season. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.50.

☞ The Great **GENERAL PURPOSE ONION** is the **RED WETHERSFIELD**, Page 42—Look it up! And forget not Australian Brown.



Grandpa's Conglomeration Onion Mixture.

Turn back in thought to the days of your youth, when Grandpa and Grandma planted the vegetable garden. There was always a large corner in which a mixture of different kinds of onion seeds were planted on the theory that if one sort did not do well the other sort would, and in that way it happened always that there never was a shortage of onions. One ounce of "**Grandpa's Conglomeration Mixture**" will usually give five bushels or more of very fine onions. If the good housewife wished a mild white for salads, it was always found therein; if she wished a more pungent one, that was taken. If she wished a brown or yellow or red, or no matter what color, there they were, and with this in view we have arranged "Grandpa's Conglomeration Onion Mixture." It contains every known sort and we are sure will be immensely popular at once. A package of seed is sufficient to grow one or two bushels, an ounce from three to five bushels, and ¼ pound from ten to twenty bushels. A pound is safe for 60 to 100 bushels or more. Now, another advantage is that many do not care to plant four or five different varieties of onions. When they sow ¼ pound or a pound of Conglomeration Mixture and find that the white onion is in demand in their market, or that the red or yellow or brown bring better prices, they can sell that variety and keep the others for home use.

Over 100,000 Planters

These are pre-eminently the Onions to grow in the home garden. We know that every planter will be well paid if he puts in a bed of this, even if only a small package or an ounce or ¼ pound, because there is nothing that will pay better and give more pleasure than growing this Conglomeration Mixture. The sorts contained therein are A No. 1 in every respect and our price is so low that you can well afford to put in ¼ acre or even more, expecting to sell the bulbs in fall at a good price, as onions always pay even if as low as 30 cents a bushel. "**Grandpa's Conglomeration**" is one of these mixtures that give results; the onions start right out growing, forming fine, beautiful bulbs, keep well and are of superlative quality. We believe that we will sell this year **20,000 lbs. of this mixture**, and hence have made the price so extremely low.

Price of Grandpa's Conglomeration: Pkg., 7c; oz., 10c; ¼ lb., 26c; ½ lb., 42c; lb., 65c; 5 lbs., $3.20.

PARSLEY.

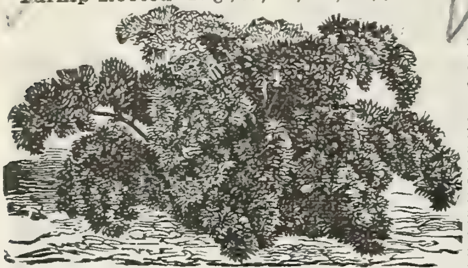
A package of seeds will give enough plants to use all summer for soups, and garnishing for winter. Used in tremendous quantities for garnishing. No dish is quite perfect and artistic unless it contains a few sprigs of Moss Curled Parsley.

Moss Curled—Very fine and curled. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

Fern Leaf--Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 50c.

Plain—Excellent for sheep. Pkg., 5c; lb., 50c.

Turnip-Rooted—Pkg., 5c; oz., 10c; lb., $1.00.

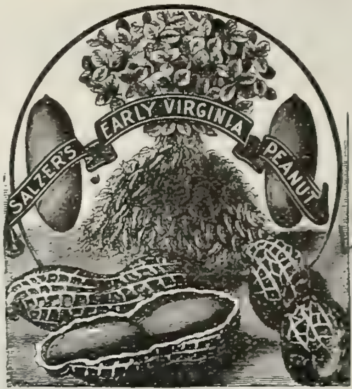


(Salzer's Double Moss Curled.)

The handsomest of all finely curled sorts. The Parsley for family use, on account of its finely curled leaves and luxuriant growth. You will surely like it. Is used in enormous quantities and nearly every order received from a lady customer is sure to call for one or more packages of this peerless Parsley. It is always found in Mrs. Salzer's kitchen garden.

It is unrivaled. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.75.

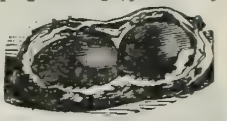
Early Virginia Peanuts.



Its extreme earliness makes it a paying crop on sandy soils in the North. It ripened for us at La Crosse to perfection, yielding enormously. Now, it's the thing to let the dear boys and girls try. It will give them Peanuts for the long winter months, and lots of fun besides, and an interest in the garden and the farm. Pkg., 15c; pt., 35c; qt., 45c; 2 qts., 75c, postpaid.

NEW SPANISH PEANUT.

A new, very early and desirable variety, with upright foliage; planted by the end of April, they ripen before Sept. 1st. It will pay you to try them everywhere.



NEW SPANISH PEANUT.

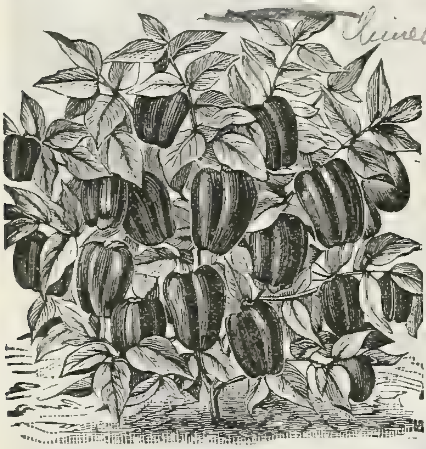
Plant 2 inches deep, 12 inches in the row. Pkg., 10c; pt., 25c; qt., 40c, by mail.

"PEANUT CULTURE," a small booklet, 50c, postpaid.

Chinese Giant Pep

PEPPERS.

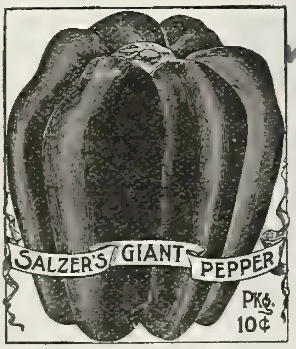
Great quantities of Peppers are now used in the United States. We have hit on this plan of mixing all sorts together and selling at but 15c a pkg. This plan proved immensely popular last season. *See below.*



A PLANT OF RUBY KING PEPPER, THE FINEST PEPPER IN THE WORLD. PKG., 10c.

Salzer's Giant Pepper.

A fine pepper of colossal size and delightful, appetizing flavor. It's one of those great peppers which once planted or used will always remain in your collection. Nothing quite like it. It's the giant among peppers!



Splendid for filling, pickling—yes, for all purposes. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., $1.00; lb., $3.00.

RUBY KING.

We hope all who grow red peppers will try this splendid new variety. We recommend same heartily as the most profitable to grow for all purposes. It is unequaled, remarkably mild and pleasant to the taste, enormously productive, all its fruit handsome, frequently 6 inches long, producing from 15 to 25 large Peppers. Color, bright ruby red. Pkg., 10c; oz., 35c; ¼ lb., $1.00; lb., $3.00.

New Golden Dawn—In shape it resembles the Bull Nose, except that it is a little more pointed on the end; in color, it is a beatiful golden yellow. It is very sweet, not the slightest suspicion of a fiery flavor. Pkg., 10c; oz., 40c; ¼ lb., $1.00.

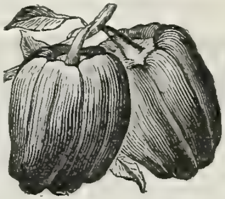
Long Red—Similar to the yellow, only **bright red** in color. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Red Cranberry—Grow like red cranberries; very odd and fine. Pkg., 10c.

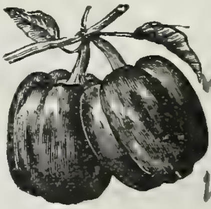
Red Chili—For pickling; small. Pkg., 5c; oz., 25c; lb., $2.00.

Mountain Sweet—Like above, only much larger. Pkg., 5c; oz., 25c; lb., $2.50.

Sweet Spanish—Mild flesh, early. Pkg., 5c; oz., 25c; lb., $3.00.



NEW GODLEN DAWN.



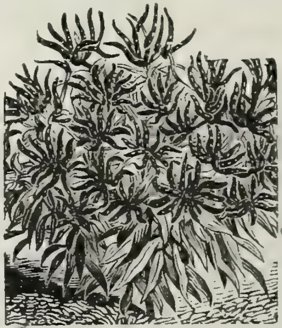
MOUNTAIN SWEET PEPPER. OZ., 25c.

Mixed Pepper Seed.

All sorts carefully mixed. This gives you an opportunity of growing all varieties at a small expense. This mixture is *par excellence.* You will like it. Is immensely popular, as thousands of our customers are ready to attest. You are sure to like this mixture of all kinds Peppers, and watch the many Peppers how they grow. Pkg., 15c; oz., 40c; ¼ lb., $1.00.

RED CLUSTER PEPPER.

A single plant will bear hundreds of coral red colored, handsome little Peppers, which are very hot and pungent in flavor. Pks., 10c; oz., 30c.

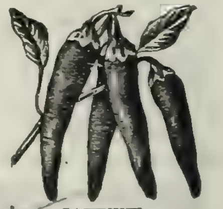


RED CLUSTER.

PROCOPP'S GIANT.

A great Pepper. Almost as large as Ruby King, but not so large as Salzer's Giant. Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.00.

Cayenne—Long, fine. Pkg., 5c; oz., 30c; lb., $2.50.

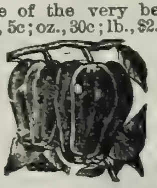


CAYENNE.

Long Yellow—Of excellent flavor; good size and yield. Pkg., 5c; oz., 30c, ¼ lb., 75c.

LARGE BELL.

One of the very best. Pkg., 5c; oz., 30c; lb., $2.00.

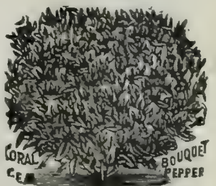


LARGE BELL.

Tobasco—A new Pepper novelty of transcendent quality, richness and pungency. Pkg., 10c; oz., 50c.

NEW CELESTIAL PEPPER.

From China. Extremely ornamental. It is wondrously productive, 40 **Peppers** having been counted on a single branch. Until fully ripe they are of a delicate creamy yellow, then suddenly change to an intense, vivid scarlet. All carried upright. Pkg., 10c; oz., 40c.



CORAL GEM.

The finest of all ornamental Peppers; of sharp, pungent taste; 1,500 cute little Peppers have been counted on one plant. Fine for pickling. Pkg., 10c.

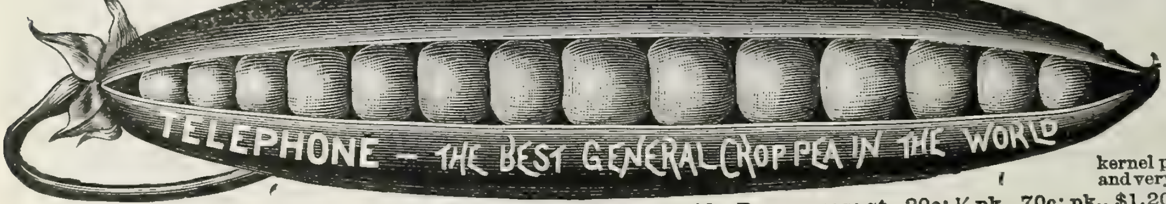
SALZER'S SPLENDID PEAS.

The best paying crop for the Market Gardener is early Peas. Salzer's Peas are grown with unusual care on soil adapted to produce the best of Peas, and the result is, there is no earlier Pea in America than Salzer's Scorcher, Salzer's Earliest and Best, and Early May. There is more money in fine early Peas—by early Peas we mean Peas ripe and in the market just 6 to 10 days ahead of your neighbor's—we say there is more money in such early Peas than in any other early vegetable grown on open land. Why, we have a gardener right here who made $400.00 last year from 1 acre of our Earliest and Best Peas—because they were just 6 days ahead of every other early sort. ☞ When stock is exhausted, we will fill at market prices. ☜

☞ *Wife's Pin Money. See page 50.*

THE GREAT MAIN CROP PEA, TELEPHONE!

Most Popular, Big, Fat, Large Podded, General Crop Pea.


TELEPHONE - THE BEST GENERAL CROP PEA IN THE WORLD

TELEPHONE.

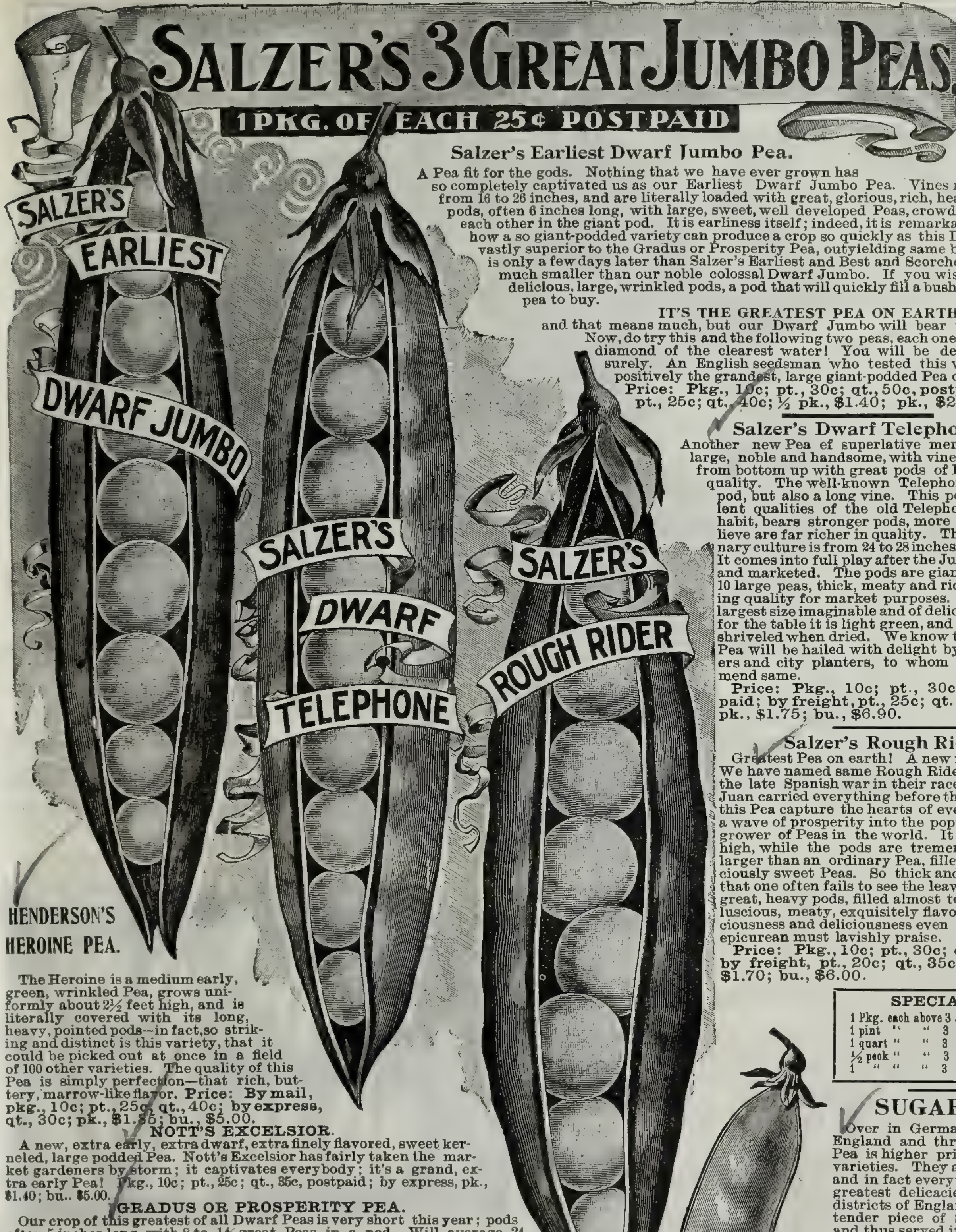
Our strain of this great Pea has been greatly improved this year through painstaking selection. It is immensely productive, of the finest quality and excellent sugary flavor, vine strong, averaging 18 to 20 pods. The grandest tall Pea grown, test vines holding 2 qts. of fine, full pods from one kernel planted. It is very prolific and very fine for all purposes.

Price of Telephone Pea: Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express: qt., 20c; ½ pk., 70c; pk., $1.20; bu., $4.25.

— Allen's Sunol Pea — Earliest 3 [illegible]

A NEW RACE OF PEAS.

We offer here an entirely new race of Peas, startling and colossal in size, rich and unapproachable in quality, strong, vigorous and healthy in growth, with vines overfilled and overloaded with great, rich-looking pods.


SALZER'S 3 GREAT JUMBO PEAS
1 PKG. OF EACH 25¢ POSTPAID
SALZER'S EARLIEST DWARF JUMBO
SALZER'S DWARF TELEPHONE
SALZER'S ROUGH RIDER

Salzer's Earliest Dwarf Jumbo Pea.

A Pea fit for the gods. Nothing that we have ever grown has so completely captivated us as our Earliest Dwarf Jumbo Pea. Vines run from 16 to 26 inches, and are literally loaded with great, glorious, rich, heavy pods, often 6 inches long, with large, sweet, well developed Peas, crowding each other in the giant pod. It is earliness itself; indeed, it is remarkable how a so giant-podded variety can produce a crop so quickly as this Dwarf Jumbo. It is vastly superior to the Gradus or Prosperity Pea, outyielding same by almost one-third, is only a few days later than Salzer's Earliest and Best and Scorcher, which pods are much smaller than our noble colossal Dwarf Jumbo. If you wish a great supply of delicious, large, wrinkled pods, a pod that will quickly fill a bushel basket, this is the pea to buy.

IT'S THE GREATEST PEA ON EARTH, and that means much, but our Dwarf Jumbo will bear us out every time. Now, do try this and the following two peas, each one is a gem—a genuine diamond of the clearest water! You will be delighted with them, surely. An English seedsman who tested this variety said: "It is positively the grandest, large giant-podded Pea on earth."

Price: Pkg., 10c; pt., 30c; qt., 50c, postpaid; by freight, pt., 25c; qt., 40c; ½ pk., $1.40; pk., $2.25; bu., $8.00.

Salzer's Dwarf Telephone Pea.

Another new Pea of superlative merit. These pods are large, noble and handsome, with vines dwarf, being filled from bottom up with great pods of Peas of the richest quality. The well-known Telephone Pea has a large pod, but also a long vine. This pea has all the excellent qualities of the old Telephone, but is dwarf in habit, bears stronger pods, more of them, and we believe are far richer in quality. The height under ordinary culture is from 24 to 28 inches, requiring no brush. It comes into full play after the Jumbo has been picked and marketed. The pods are giants, often containing 10 large peas, thick, meaty and rich, and of good lasting quality for market purposes. The Pea is of the largest size imaginable and of delicious flavor; when fit for the table it is light green, and much shrunken and shriveled when dried. We know that this magnificent Pea will be hailed with delight by all market gardeners and city planters, to whom we heartily recommend same.

Price: Pkg., 10c; pt., 30c; qt., 50c, postpaid; by freight, pt., 25c; qt., 40c; ½ pk., 95c; pk., $1.75; bu., $6.90.

Salzer's Rough Rider Pea.

Greatest Pea on earth! A new race, a new creation. We have named same Rough Rider. As the heroes of the late Spanish war in their race up the hills of San Juan carried everything before them by storm, so will this Pea capture the hearts of everybody and ride on a wave of prosperity into the popular esteem of every grower of Peas in the world. It grows but 2½ feet high, while the pods are tremendous in size, much larger than an ordinary Pea, filled full of large, deliciously sweet Peas. So thick and full are the vines that one often fails to see the leaves, but instead finds great, heavy pods, filled almost to bursting with rich, luscious, meaty, exquisitely flavored Peas, whose lusciousness and deliciousness even the most fastidious epicurean must lavishly praise.

Price: Pkg., 10c; pt., 30c; qt., 45c, postpaid; by freight, pt., 20c; qt., 35c; ½ pk., 90c, pk., $1.70; bu., $6.00.

SPECIAL PRICE.

1 Pkg. each above 3 Jumbos, 25c, postpaid.
1 pint " " 3 " 75c, "
1 quart " " 3 " $1.35, "
½ peck " " 3 " $2.75, by freight.
1 " " " 3 " $5.00, " "

HENDERSON'S HEROINE PEA.

The Heroine is a medium early, green, wrinkled Pea, grows uniformly about 2½ feet high, and is literally covered with its long, heavy, pointed pods—in fact, so striking and distinct is this variety, that it could be picked out at once in a field of 100 other varieties. The quality of this Pea is simply perfection—that rich, buttery, marrow-like flavor. **Price: By mail, pkg., 10c; pt., 25c; qt., 40c; by express, qt., 30c; pk., $1.35; bu., $5.00.**

NOTT'S EXCELSIOR.

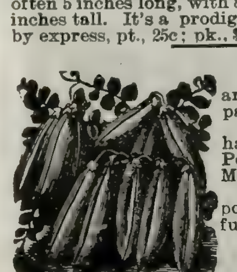
A new, extra early, extra dwarf, extra finely flavored, sweet kerneled, large podded Pea. Nott's Excelsior has fairly taken the market gardeners by storm; it captivates everybody; it's a grand, extra early Pea! Pkg., 10c; pt., 25c; qt., 35c, postpaid; by express, pk., $1.40; bu.. $5.00.

GRADUS OR PROSPERITY PEA.

Our crop of this greatest of all Dwarf Peas is very short this year; pods often 5 inches long, with 8 to 14 great Peas in a pod. Will average 24 inches tall. It's a prodigy in Peas! Pkg., 10c; pt., 25c; qt., 50c, postpaid; by express, pt., 25c; pk., $2.60; bu., $10.00.

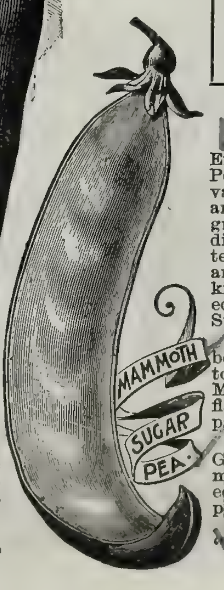
THREE EARLY DWARF SORTS.

1. **Tom Thumb**—Immensely popular; very dwarf and extremely early. Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express, qt., 20c; pk., $1.15; bu., $4.00.
2. **McLean's Little Gem**—It is very productive, has large, well-filled, thickly-hanging pods of delicious Peas. Matures a week later than our Peerless Early May. Pkg., 10c; pk., $1.25; bu., $4.50.
3. **Dwarf Profusion Pea**—One of the earliest Peas with large pod. It grows rapidly, is very dwarf, is full of pods, and every pod is full of Peas, ripening at the same time. Pkg., 10c; pk., $1.25; bu., $4.50.


TOM THUMB.

ABOVE THREE DWARF SORTS, MIXED.

Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express, pkg., 10c; qt., 20c; pk., $1.00; bu., $3.90.


MAMMOTH SUGAR PEA.

SUGAR PEAS.

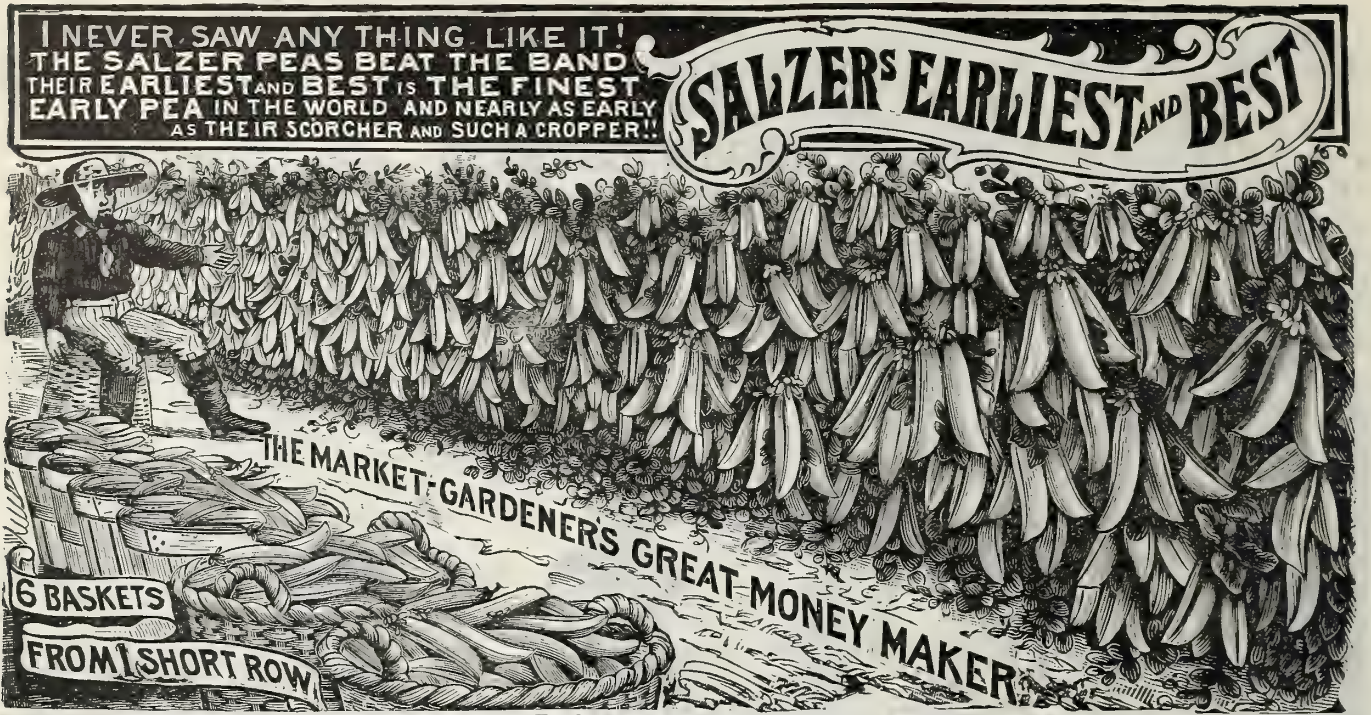
Over in Germany, and, in fact, in England and throughout Europe, no Pea is higher prized than the sugar varieties. They are considered there, and in fact everywhere, as one of the greatest delicacies. In the country districts of England it is served with a tender piece of Southdown mutton, and thus served it is a dish fit for a king! There is no Pea whose flavor equals the exquisiteness of the Sugar Peas.

Dwarf Sugar—One of the very best Sugar Peas grown. It is from 6 to 10 days earlier than the Tall or Mammoth Sugar Pea. Very delicate flavor. Pkg., 10c; pt., 25c; qt., 40c, postpaid; by express, qt., 30c; pk., $1.75.

Tall or Mammoth Sugar Pea—Grows 3 to 5 feet tall, and bears innumerable large, juicy pods of sweet, edible Peas. Pkg., 10c; pt., 25c; qt., 40c, postpaid; by express, qt., 30c; pk., $1.75.

"Wife's Pin Money"—A Great Money-Maker. Page 50.

SALZER'S EARLIEST AND BEST PEA.


I NEVER SAW ANY THING LIKE IT!
THE SALZER PEAS BEAT THE BAND©
THEIR EARLIEST AND BEST IS THE FINEST EARLY PEA IN THE WORLD AND NEARLY AS EARLY AS THEIR SCORCHER AND SUCH A CROPPER!!
SALZER'S EARLIEST AND BEST
THE MARKET-GARDENER'S GREAT MONEY MAKER
6 BASKETS
FROM 1 SHORT ROW

This Pea is the **EARLIEST** White Pea on Earth, and Salzer says so, weighing each word—and he repeats it—"It is the Earliest White Pea on Earth;" while **Salzer's Scorcher** is the Earliest Green Pea. It is the Pea for you, Mr. Gardener and Citizen, to plant, whether by the package or by the bushel. It's the greatest Earliest Profit Pea. It's the Pea, combined with Salzer's Scorcher, that everybody who wants the **"very earliest"** on earth, should plant. Plant largely of it and it will make you rich! Pods large, full, sweet, and extremely prolific. It will net $300 an acre easily. We do not remember, during 25 years, one instance when earlier Peas were ever brought into the La Crosse market than ours. We always offered the **first**, from the fact that our variety was fully 6 to 10 days ahead of the **earliest**. We have tried Landreth's Extra Early, Burpee's "Best" Extra Early, Henderson's First of All, etc., but all were behind our Earliest and Best. This Pea is early, growing from 18 to 30 inches high, a fine cropper and of excellent flavor, and all who have tried it are emphatic in pronouncing it the **very earliest**.

Of Course, Every Seedsman

claims to have the earliest Pea—but the wide-awake gardener can't be thus fooled. For over 25 years this Pea was the earliest in the La Crosse market, and we keep right on improving it, and we challenge the world to produce an earlier, finer, more productive white sort. (Of course, Salzer's Scorcher is earlier.) Frank Cobern, of Iowa, reports the enormous yield of **11,271 perfect pods from one pint of seed.** Now, honestly, would you expect a Pea to be better?

2,320 Bushels in 1903.

No seedsman on earth has as early a Pea as our Earliest and Best, and none are nearly so early as Salzer's Scorcher. We use more bushels of these two extra early varieties than most seedsmen use of all sorts and kinds put together.

We are shipping this Pea to market gardeners in Philadelphia, New York, Chicago, Cleveland, Boston, St. Louis, St. Paul, Minneapolis, Omaha, Kansas City, Detroit, Milwaukee, London, Liverpool, Paris, Berlin, and other large cities, and when once used is grown to the exclusion of all "earliest" sorts by all market farmers and gardeners.

Market gardeners have told us that they have secured from 250 to 350 bushels of green Peas per acre of this variety, selling them from $2.00 to $2.25 per bushel, as they are always earlier than their neighbors. We know it is the Pea **you want, if you want to make money.**

PRICE OF SALZER'S EARLIEST AND BEST PEA.

By mail, Pkg., 10c; ½ pt., 15c; pt., 25c; qt., 40c; by express, pt., 15c; qt., 25c; pk., $1.25; bu., $3.90.

SALZER'S EARLY MAY PEA.

This is a grand, new blue dwarf wrinkled Pea. It is extremely dwarf, growing from 10 to 17 inches, and literally fills itself with large pods, ripening evenly and of excellent flavor. It is very early, testing in 46 days.

We know that all who try this Pea will agree with the words of a pleased patron by saying, "I do not exaggerate when I say that this is the very best dwarf Pea to grow in a family garden for the table that I ever saw. I congratulate you in placing a Pea of its remarkable character before the American people."

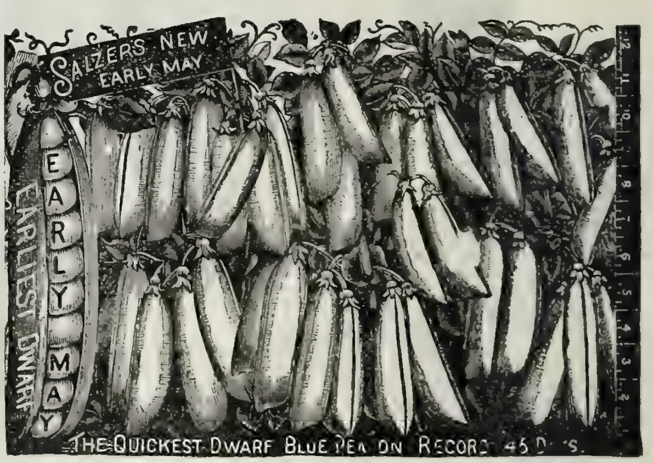
1,000 Bushels.

Now, that's a great many, but our market gardeners and private planters require Early May Peas. They say there is no other Pea just like it, hence its great demand. It's early, too, and of delicious quality.

Its strong points are in its delicious richness of flavor; its extreme earliness, its dwarf habit, needing no brushing, and its large-sized pod. One of its distinctive features is its unusually regular habit of growth. It is of uniform height, so smooth and level in its growth that a row resembles a well-kept hedge. It is also a magnificent variety for market gardeners to grow; as the pods are large, it fills up a bushel quickly, and brings a very fine price in market. Salzer's Earliest, Early May, and Salzer's Scorcher are three Peas that will **PAY YOU.**

PRICE OF EARLY MAY PEA:

By mail, pkg., 10c; ½ pt., 15c; pt., 30c; qt., 45c. By express, pkg., 10c; pt., 15c; qt., 30c; pk., $1.50; bu. $5.00; 2 bu. $9.90.



Horsford's Market Garden.

This new wrinkled Pea grows from 15 to 20 inches high, is very stocky, and requires no bushing. It is very sweet and extremely prolific, bearing pods always in pairs. On some plants over 150 pods have been counted. **Pkg., 10c; pt., 30c; qt., 50c. By express, qt., 25c; pk., $1.15; bu., $4.25.**

Stratagem.

Vines about two feet in height, of sturdy growth, bearing great pods from the ground to the tips. Very fine, indeed. **Pkg., 10c; pt., 30c; qt., 50c. By express, qt., 25c; pk., $1.00; bu., $3.90.**

(Black-Eye Marrowfat—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 15c; pk., 75c; bu., $2.60; 2 bu., $4.75.)
(White-Eye Marrowfat—Pkg., 5c; qt., postpaid, 35c; by express or freight qt., 15c; pk., 75c; bu., $2.60; 2 bu., $4.75.)

CHEAP—STANDARD PEAS—CHEAP.

The price of the following 8 sorts by mail; Pkg., 5c; pt., 16c; qt., 28c. By express, pkg., 5c; pt., 10c; qt., 15c; pk., $1.25; bu., $3.90.

1. **Rural New Yorker**—Claimed to be the earliest.
2. **Improved Kent**—Is the finest second early Pea; pods unusually large and full, borne in great abundance; 2½ feet.
3. **Abundance**—Vines from 15 to 20 inches in height, sending out 6 or more branches from the root, each one heavily laden; pod long, containing large, wrinkled Peas of delicious flavor.
4. **Champion of England**—A superior late general crop.
5. **Carter's First Crop**—One of the earliest.
6. **McLean's Advancer**—Ripens two weeks earlier than the Champion of England; a magnificent wrinkled sort; 2½ ft. high.
7. **Prince of Wales**—Pea grown for general crop; wrinkled, branching habit.
8. **First and Best**—Philadelphia, New York, Chicago, Rockford, St. Louis, St. Paul, and other seedsmen's very earliest—about 6 to 15 days later than Salzer's Earliest and Best.

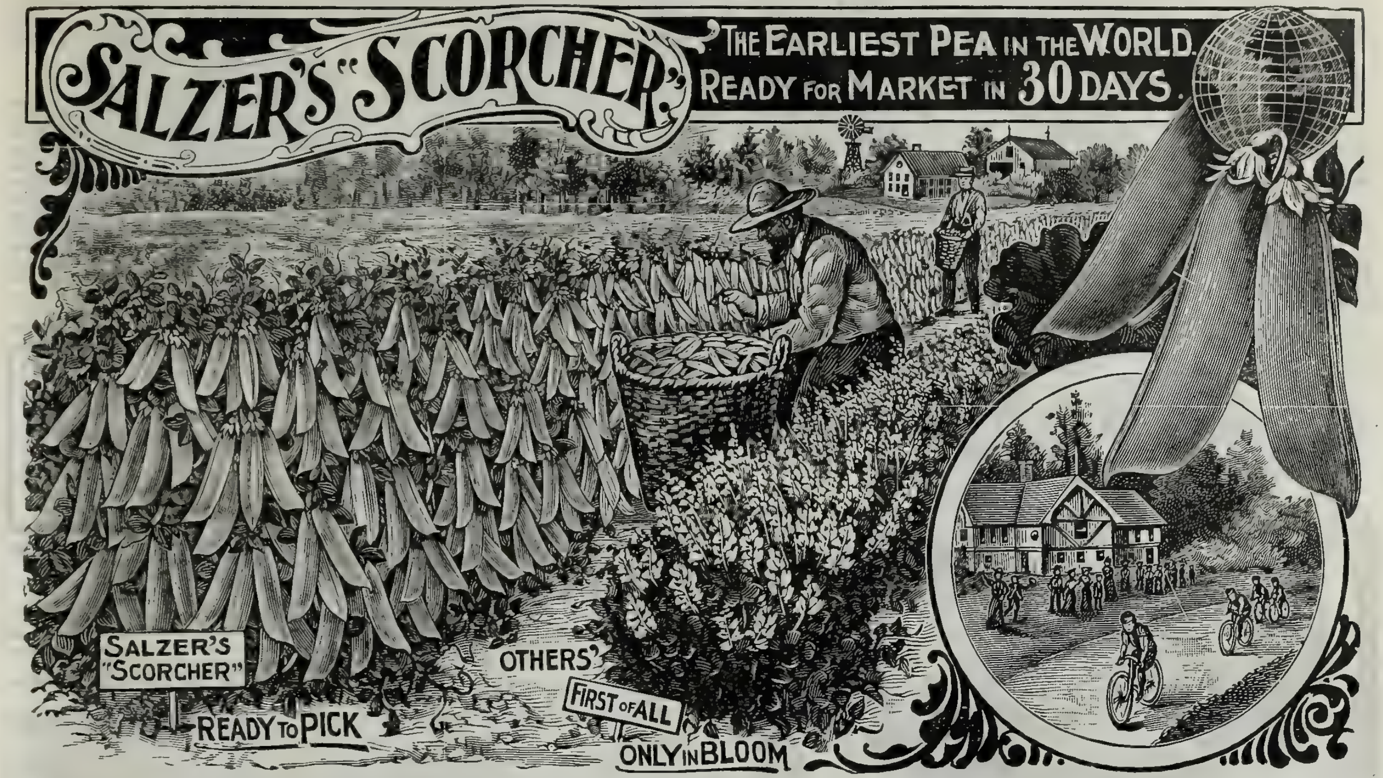
Alaska—One of the earliest.
Blue Peter—Very early dwarf.
Price of each: Pkg., 10c; pt., 20c; qt., 45c, postpaid; by express, qt., 20c; pk., $1.25; bu., $3.90

American Wonder.

Well Known Dwarf.

Pkg., 10c; pt., 20c; qt., 35c; pk., $1.85; bu., $4.90.

SALZER'S SCORCHER PEA.



Away! Stand aside! Clear the track for the earliest Pea in the world! This is what the John A. Salzer Seed Co. have been after for years, and with this in view every earliest sort obtainable was tested and every improvement through hybridization and crossing was made in order to attain these results, and to-day we are proud and happy to state that

We Have Absolutely the Earliest Pea in the World in Salzer's Scorcher.

Now, if you will just stop to think what it really means to plant Peas to-day and have them ready and fit for eating in but 600 hours, or 25 days, you will quickly see the tremendous importance of this great improvement. Why, it is not more than ten years ago when it took Peas from 60 to 75 days to be fit for market. We beat that record with Salzer's Earliest and Best and with Salzer's Early May, the two greatest Early Peas grown in America the past five years, but in Salzer's Scorcher these two above-named magnificent varieties must take a back seat, they must clear the track, for Salzer's Scorcher is ahead of them in earliness. Now, we challenge the world, we challenge any and every seedsman in America, we challenge every market gardener or private gardener in America to produce a Pea as early as Salzer's Scorcher. We are positive that there is no Pea like it in America to-day. The ripening time of the first and best sorts, such as are offered by Philadelphia, New York, Chicago, St. Paul and Rockford seedsmen, is about 52 days. The average ripening time of Salzer's Scorcher Pea, tested by upward of 500 customers, was a trifle over 34 days, or fully 18 days ahead of the earliest Peas that other seedsmen offer. Now, this is not a dream of fancy, but a fact, a fact that you can demonstrate for yourself by planting a package or more of Salzer's Scorcher Pea.

LOOK AT DAVID DANIEL TUCKER'S TRIAL!

Burpee's Best Extra Early Pea	pods fit for use in 48 days
Maule's Earliest of All	" " " 47 "
Henderson's Finest of All	" " " 47 "
May's Earliest	" " " 51 "
Vaughan's Maud S., claimed earliest in the world	" " " 47 "
Rockford's Two Early Sorts	pods fit for use in 49 and 51 "
Salzer's Scorcher	pods fit for use in 34 "
Salzer's Earliest and Best	" " " 41 "

Mr. Tucker says: "Salzer's Scorcher were all sold and vines removed before any of above other seedsmen's earliest were ripe."

Now, this Pea is the earliest in the world. The color is blue, the pod is large, of extremely beautiful appearance, full of fine, large, Peas, ripening quickly. You can make more money out of a **quart of these Peas** than you can out of a peck of such early varieties as other seedsmen sell, because these Peas will come in the market about as soon as the Southern Peas.

PRICE OF SALZER'S SCORCHER PEA.

Price by mail: Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 40c. By express, pkg., 10c; pt., 20c; qt., 30c; pk., $1.25; ½ bu., $2.40; bu., $4.00: 2 bu., $7.90.

NEW BIG CROPPING PEA, "WIFE'S PIN MONEY."

This Pea has a history. It's one that every market gardener will like to know, because it brings lots of money to the family. In the Eastern part of the state this great variety originated, and is held there in high esteem. Will tell you why. The market gardener originating same named it "**Wife's Pin Money.**" This is his reason: The money obtained from all the early Peas belongs to the market gardener, but he always plants an acre or two of medium late to late **Peas.** Whatever was made thereon belonged to the **wife**, that was her **pin money.** It is a capital idea, and we hope that thousands of market gardeners throughout the country will follow it. Plant same along the 1st of May and watch the results. Here is one of them:

May 5, planted 2 bushels. Cost	$5.75
Labor, picking, care, etc	19.25
Total expense	$25.00
RETURNS—Sold 110 bushels Green Peas at 90c	$99.00

Leaving a balance of **$74.00 Pin Money** for the good housewife!

Is that not fine? **Go thou and do likewise!** We hope thousands of market gardeners will sow from one to ten bushels of these Peas this year, so that the wife will have lots and lots of pin money. God bless her, she deserves it. Hurrah for "**Wife's Pin Money Pea!**"

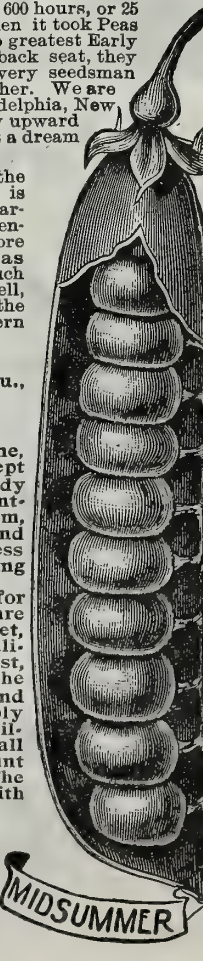
Pkg., 10c; pt., 20c; qt., 30c, postpaid.
By freight or express, pkg., 8c; pt., 12c; qt., 15c; pk., 80c; bu., $2.95; 2 bu., for one acre, $5.85.

New Pea, Salzer's Midsummer.

Like a whirlwind, like wildfire, like a western cyclone, this grand, glorious Pea has in the first season swept everything before it! Everybody, everybody, everybody wants them for 1904! Why? Because over 23,000 planters tested them last year, and their neighbors saw them, their friends saw them, their customers ate them, and their richness, their vigor, their splendid prolificness set everybody, we say it again, set everybody a-talking about our great new Pea, Salzer's Midsummer.

This is a Pea that we have all been looking for, for many years. It is one ripening at times when Peas are scarce. It is a Pea attaining a height of fully 3 feet, with long, well-filled pods of delicious, excellent quality. It is a very healthy variety. Its vines grow robust, quickly, and are filled with magnificent pods. The beauty about these pods is that they are filled to the end with large Peas and fill a bushel basket remarkably quickly. We believe that Midsummer Pea will be hailed with great delight by all market gardeners and small planters on account of its rare quality and on account of its coming at a time when other Peas are scarce. The vines are literally covered from top to bottom with handsome, well-filled pods.

PRICE: Pkg., 10c; pt., 25c; qt., 50c, postpaid.
By express, pt., 15c; qt., 30c; ½ pk., 75c; pk., $1.40; bu., $4.90.



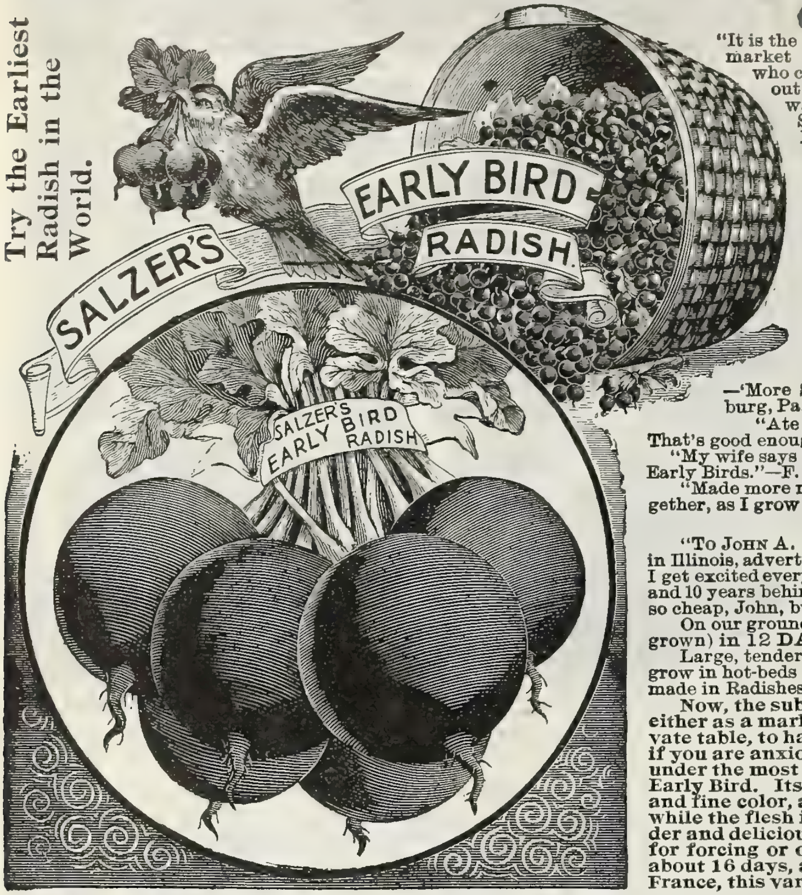
BLISS EVERBEARING LATE DWARF PEA.

Late dwarf variety, of robust growth, forming sometimes as **many as 10 branches from a single stock**; pods 3 to 4 inches long, containing from 6 to 8 large wrinkled peas, often **half an inch in diameter**, rich and marrowy. Continues remarkably in bearing, producing new blossoms after repeated picking until frost. Picked 2 bushels from ½ pint of seed. **Pkg., 10c; 2 for 15c; pt., 25c; qt., 35c. By express or freight, pk., $1.15; bu., $4.00.**

Salzer's Juicy Foot Long Radish.

RADISHES.

One of the most profitable crops to grow for the market gardener and market farmer, as also for the private garden, is Radishes. There is no vegetable that is a better appetizer for breakfast than a fine, juicy Radish. In Europe these are served in restaurants with every meal, and enormous quantities are thus used. All that is required to bring them into constant demand in America is to furnish an early, good Radish. Our Northern-grown stock always produces the finest, best eating Radishes.


Try the Earliest Radish in the World.
SALZER'S
EARLY BIRD
RADISH.
SALZER'S EARLY BIRD RADISH

1. Salzer's Early Bird.

"It is the Early Bird that catches the Worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market who catches the most money, or, in other words, makes the best profit out of his investment. For years in our market gardener trade this was one of the main sources of income to us. In this our Radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender, crisp and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other turnip variety. It is alike valuable for outdoor planting for spring or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. We know of none of our vegetables that will pay the market gardener better, and for the kitchen garden, than Salzer's Early Bird Radish. This is the earliest, the finest, the handsomest in shape of any early turnip Radish known to the trade at present.

READ EXTRACTS FROM LETTERS:

"From all my customers comes but one cry—'More Salzer's Early Bird Radishes!'"—R. P., Pittsburg, Pa.

"Ate fine Early Birds in 14 days after planting. That's good enough."—Mrs. C. G. E., Evanston.

"My wife says the fine Radishes we are now using are 16-day Early Birds."—F. A. H., Nashville.

"Made more money on the 20 lbs. Early Bird Radish than on all others together, as I grow mainly for New York market."—Geo. W., Long Island.

Mr. John Hauser, of La Crosse, a large market gardener, brought into market large Early Bird Radishes grown in 12 days.

HERE'S A RED-HOT LETTER.

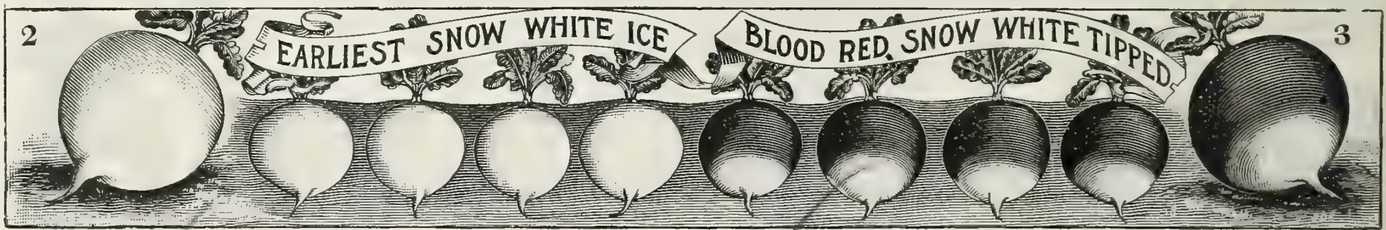
"To John A. Salzer Seed Co., Dear Sirs: That rascal of a seedsman, '——,' in Illinois, advertises that his Radish was as early as your Early Bird. He is a liar! I get excited every time I think of it. The swindler! It is 12 days behind in earliness and 10 years behind in quality of your Early Bird. I bought 5 lbs. because he was so cheap, John, but I lost lots by it. His Radish was no good."—D. T. Wise.

On our grounds at La Crosse we had fine Radishes fit for the table (outdoor grown) in **12 DAYS FROM PLANTING**, and such fine Radishes, too!

Large, tender, delicious! Why, they are actually larger than Radishes used to grow in hot-beds 10 years ago in 20 days! Such wonderful improvements have been made in Radishes. We are sure none will be ahead of Salzer's Early Bird.

Now, the substance of the whole matter is this. If you are at all anxious, either as a market gardener or as a grower of Radishes for your own private table, to have Radishes from 6 to 12 days ahead of your neighbor, and if you are anxious to have the finest Radish that seed can produce, even under the most adverse circumstances, then by all means plant Salzer's Early Bird. Its crisp, brittle flavor, as well as its remarkably good growth and fine color, alike recommend it. The color of the skin is a rich scarlet, while the flesh is pure white, of such mild flavor, always crisp, juicy, tender and delicious. As it has a very small, short top, it is equally valuable for forcing or open ground, in favorable weather maturing Radishes in about 16 days, and if we ate our Radishes in America as small as they do in France, this variety would produce Radishes fit for the table in 10 days.

Price of Salzer's Early Bird Radish: Pkg., 10c; 3 for 25c; oz., 20c; ¼ lb., 50c; lb., $1.25; 3 lbs., $3.00; 10 lbs., $9.00.


2
EARLIEST SNOW WHITE ICE
BLOOD RED, SNOW WHITE TIPPED
3

2. Earliest Snow White Ice.

Here's the Radish that will bring you joy. It's *par excellence* in each and every respect. Its color is **pure white**, almost crystal, so clear and transparent. Its quality is superlative! It cannot be excelled except, perhaps, by Salzer's far-famed Early Bird Radish. It has a short top, is very rapid growing, fit for use in but 14 days, and sells at sight at an advanced price in all markets when once known.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.

3. Blood Red, Snow White Tipped.

The Radish of your dream! It is beautiful in the extreme. Its lively scarlet color points off to a pure white at the tip, giving it a delightful appearance. It's perfection itself when judged by quality and earliness. It's a producer. Each seed produces a fine, large, tender, juicy, delicious, very early radish! These two new Radishes added to Salzer's famed Early Bird Radishes—are three sorts hard to beat!

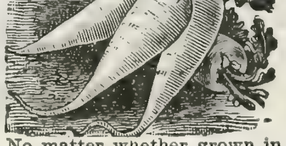
Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.

When I say, that above Salzer's Early Bird, Salzer's Snow White Ice, and Blood Red are **the three greatest, earliest Globe Radishes on earth**, I make a keen statement, but one to which over 540,000 planters of these three magnificent sorts will back up to the letter! These three Radishes are positively the earliest Globe Radishes. I have tested over 800 different kinds of Radishes, but none are so early, so rich, so fine; none will make you more money. **Boys and girls** buying but one package of each, write us they sold $2.00, $3 00 and as high as $5.00 worth on account of their astonishing earliness and quality. Market gardeners tell us that from one pound of each they sold over $100 worth of Radishes on account of their beauty, choiceness and earliness. Don't hesitate to buy a plenty of these three kinds if you wish to make money.

PRICE OF SALZER'S 3 GREAT EARLIEST RADISHES:

☞ **1 package each of the three, 20c; one ounce each, 40c; ¼ pound each, $1.00; one pound of each, $2.75.**

ALL YEAR ROUND RADISH.

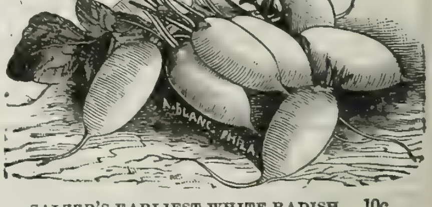


Grows very quick, is crisp, and retains its excellent qualities throughout all weather, intense heat or cold. It is pure white, large size, a splendid early spring sort, a summer sort, a fall sort, a winter sort. No matter whether grown in the hot-bed or in the open ground it always turns out to be the best white Radish in existence, splendid for successive plantings. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.10.

Salzer's Earliest White Radish.

Earliest, handsomest white Radish on earth! Fit for use in 12 days—it's incomparably sweet, and rich, and tender, and **EARLY**. Salzer stakes his reputation on this glorious Radish. It's peerless! This pure white, olive-shaped Radish is earlier than any other Radish, red, white or any other color. When we state that good-sized Radishes can be pulled in 12 to 15 days from the sowing of the seed, all our friends will realize what a remarkable variety it must be. Has a small top, is solid, of crisp flavor, and in every other respect is a first-class Radish. Pkg., 10c; oz., 30c; ¼ lb., 50c; lb., $1.25.

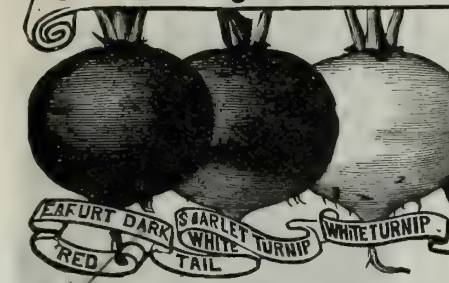
☞ For Radish Novelties see Page 7.

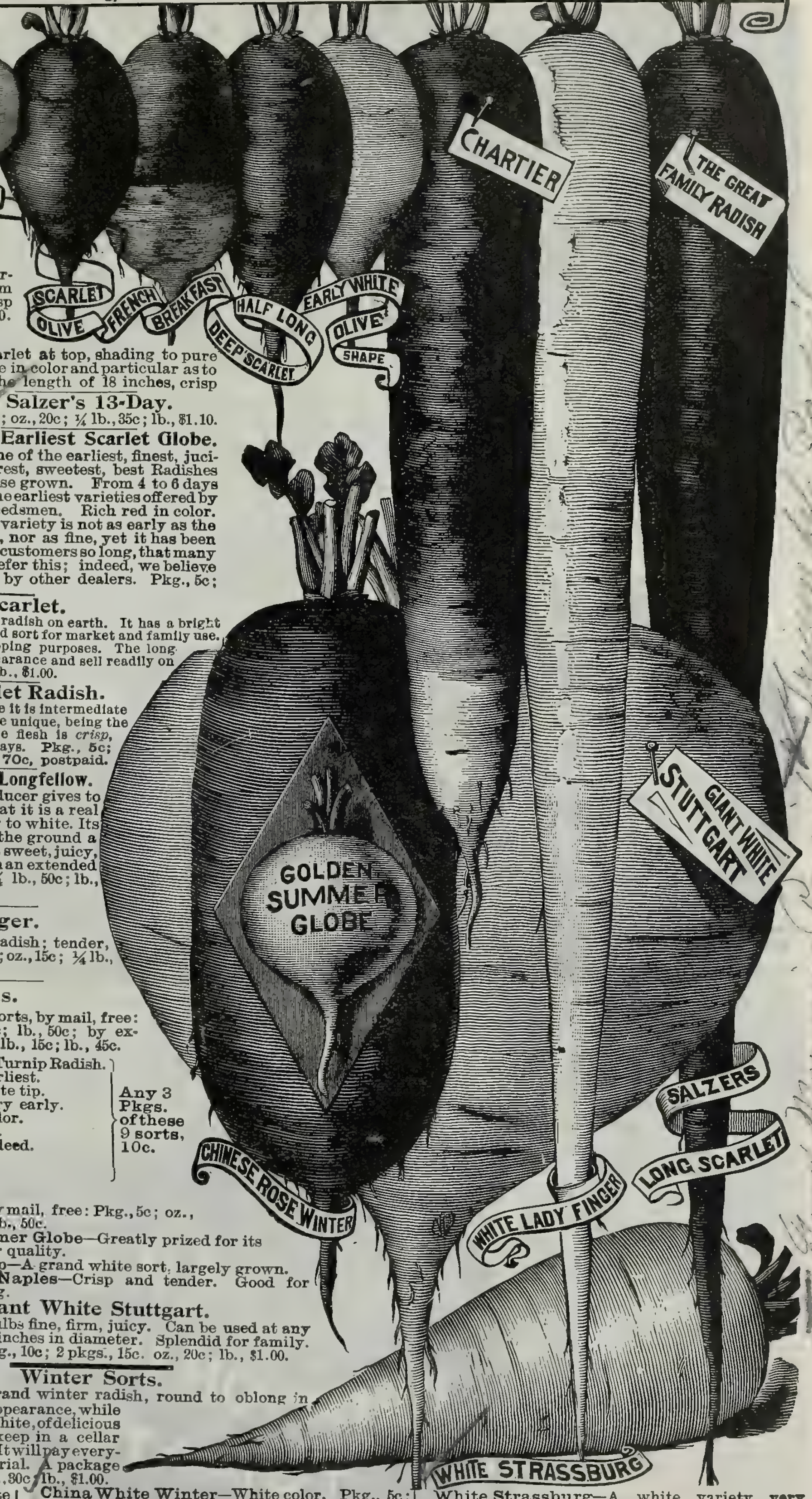


SALZER'S EARLIEST WHITE RADISH. 10c.

Every Day Radish

SALZER'S · SPLENDID · RADISHES · FOR · ALL · THE · YEAR · ROUND





Erfurt Dark Red Radish.

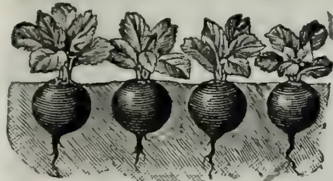
A superb new dark red early Radish for all purposes. At our market Radishes of this sort sold from 25 to 50 per cent higher than any other sort. Crisp and tender. Pkg., 5c; oz., 15c; lb., $1.00; 5 lbs., $4.00.

Chartier's Radish.

Here is a Radish without a flaw, rich, fine, scarlet at top, shading to pure white at tip; very showy. Somewhat changeable in color and particular as to culture. Good at all stages. Samples grow to the length of 18 inches, crisp and tender. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c.

Salzer's 13-Day.

Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.10.



Salzer's Earliest Scarlet Globe.

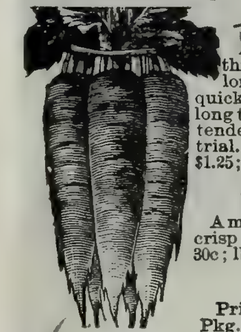
This is one of the earliest, finest, juciest, tenderest, sweetest, best Radishes for early use grown. From 4 to 6 days ahead of the earliest varieties offered by Eastern seedsmen. Rich red in color. While this variety is not as early as the Early Bird, nor as fine, yet it has been before our customers so long, that many of them prefer this; indeed, we believe it to be earlier than any Turnip variety offered by other dealers. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 80c.

Salzer's Long Scarlet.

Over 50,000 of our customers say this is the finest long radish on earth. It has a bright red appearance, very brittle, crisp and tender; a splendid sort for market and family use. This is the great family Radish, and is A No. 1 for shipping purposes. The long radishes, made into bunches, have a very fine appearance and sell readily on account of the quality. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

Long Brightest Scarlet Radish.

In shape very regular, smooth and conical; in size it is intermediate between the long and half-long sorts. In color it is quite unique, being the *most fiery scarlet*; it is slightly tipped with white, the flesh is *crisp, tender*, and of the *finest quality*. Ready for use in 25 days. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 70c, postpaid.


L. R. W. LONGFELLOW.

☞ Long Red White Longfellow.

A queer name the introducer gives to this Radish. He means that it is a real long, red Radish, shading to white. Its quick growth, remaining in the ground a long time and still keeping its sweet, juicy, tender quality, is well worth an extended trial. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25; 3 lbs., $3.00.

White Lady Finger.

A magnificent long, white Radish; tender, crisp and delicious. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., $1.00.

Early Sorts.

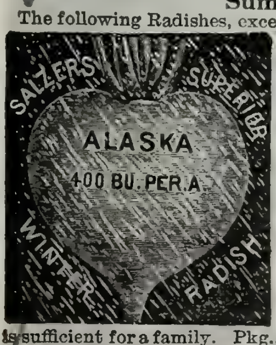
Prices of the following 9 sorts, by mail, free: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c; by express: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c.

1. **Scarlet Turnip**—The Standard early Scarlet Turnip Radish.
2. **Wood's Early Frame**—One of the very earliest.
3. **French Breakfast**—Olive shaped; red, white tip.
4. **Scarlet Turnip**—White tail. *See Cut.* Very early.
5. **Scarlet Olive**—Very handsome dark red color.
6. **Half Long Deep Scarlet**—A splendid sort.
7. **Early White Olive Shaped**—Very fine indeed.
8. **Shepard**—Long, very fine indeed.
9. **18 Day Forcing**—Quite popular.

Any 3 Pkgs. of these 9 sorts, 10c.

Summer Sorts.

The following Radishes, except when noted, by mail, free: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.



Golden Summer Globe—Greatly prized for its excellent, tender quality.

White Turnip—A grand white sort, largely grown.

Long White Naples—Crisp and tender. Good for summer planting.

Giant White Stuttgart.

Very large; bulbs fine, firm, juicy. Can be used at any stage. Grows 6 inches in diameter. Splendid for family. Pure white. Pkg., 10c; 2 pkgs., 15c. oz., 20c; lb., $1.00.

Winter Sorts.

Alaska—A grand winter radish, round to oblong in shape, dark in appearance, while the flesh is pure white, of delicious flavor. It will keep in a cellar fresh until June. It will pay everybody to give it a trial. A package is sufficient for a family. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

Mammoth California—Large tender white Winter Radish. If sown early, it is good for summer use. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., 75c.

China Rose—A magnificent rose colored, white flesh Winter Radish. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

China White Winter—White color. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

Black Spanish Winter—Round sorts. Pkg., 5c; oz., 10c; lb., 50c.

Black Spanish Winter—Long sorts. Pkg., 5c; oz., 10c; lb., 50c.

White Strassburg—A white variety, very large and showy, half long in shape. It matures quickly, sometimes in six weeks, and holds its table qualities well. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c.

Mixed Radish Seeds—All sorts, kinds, colors and varieties, very popular. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c.

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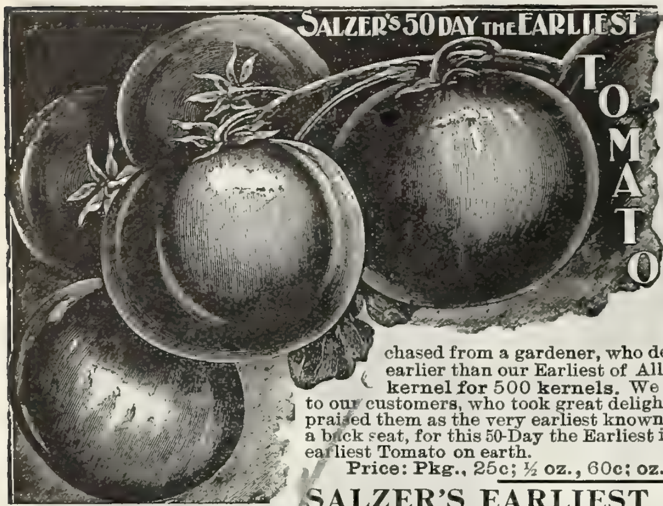
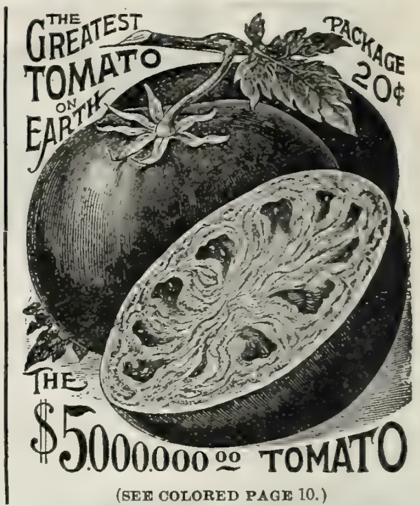
3 EARLIEST TOMATOES ON EARTH.



50-DAY THE EARLIEST TOMATO.

As long as we can remember, there has never appeared a home grown Tomato in our market earlier than ours. Indeed, our Tomatoes have always been from 10 to 25 days ahead of other growers', excepting, of course, when they used Salzer's earliest varieties. When market gardening, we always made our money on earliest Tomatoes, Cabbage, Radishes, Onions, Melons, Peas and Corn. Now in this 50-Day the Earliest Tomato, we have something that is always ahead of Earliest of All, and that is saying a great deal. It was purchased from a gardener, who demonstrated that his Tomato was earlier than our Earliest of All. **Think of paying $1.00 per kernel for 500 kernels.** We distributed a few of these kernels to our customers, who took great delight in same, and without exception praised them as the very earliest known. Our Earliest of All must take a back seat, for this 50-Day the Earliest is really earlier; indeed, it's the earliest Tomato on earth.

Price: Pkg., 25c; ½ oz., 60c; oz., $1.00; ¼ pound, $3.00.



(SEE COLORED PAGE 10.)

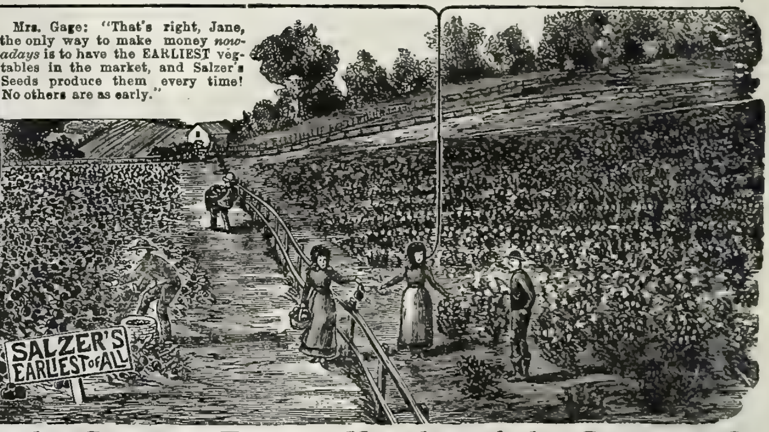
SALZER'S EARLIEST OF ALL TOMATO.

The war is on! Salzer's Earliest of All—that great earliest (65-days) **Scarlet** Conqueror is met on the field of quickness and earliness by Salzer's New Crimson Robe—the earliest **CRIMSON PURPLE** colored lightning ripener!—Each succeeding season adds thousands of warm friends to Salzer's Earliest, this wonderful novelty has stood the test of thousands of market gardeners and in private gardens the past seasons, and in each case carried off the palm of **being absolutely the earliest.** With us in the far North it has always been a study to produce **extremely early** vegetables, such as will ripen and produce perfect fruit in a short time. In our Earliest of All, a beautifully colored, finely flavored Tomato, we have one ripe in 78 days under general conditions, and in 65 days under special care, stamping it the earliest of all sorts known. The size is medium, perfectly smooth, and of delightful color and quality. We could **fill ten pages** with testimonials on this **Earliest of All Tomato.** Everybody who has tried it, speaks of it only in highest praise. It cannot be excelled for earliness. It is ripe and sold at a high price in the market long before other sorts begin to ripen. This fact alone makes it extremely valuable to market gardeners and private families.

"Didn't I tell you, Jeremiah, we ought to get Salzer's Seeds! Neighbor Gage has taken several big loads of *Salzer's Earliest of All Tomatoes* to town already, netting him over *$60.00 per load.* He's just getting the fifth load ready from that small place, and our big patch here is all green and in bloom yet—no sign of a ripe Tomato. We'll have to sell at 40c per bushel because we bought our seed of a seedsman who claimed his Tomatoes were as early as Salzer's. They are not. Look at Gage; he got $2.50 a bushel."

SALZER'S EARLIEST OF ALL TOMATO

Mrs. Gage: "That's right, Jane, the only way to make money *nowadays* is to have the EARLIEST vegtables in the market, and Salzer's Seeds produce them every time! No others are as early."



Salzer's Earliest of All is Positively the Greatest Tomato Novelty of the Century.

It is the only really first-class scarlet earliest Tomato in America to-day—by earliest we mean 6 to 18 days ahead of any and all other sorts! (We of course except the Fifty Days the Earliest, because that is earlier). We have so wonderfully improved **Salzer's Earliest of All Tomato,** that it is way ahead in earliness and quality as when first offered. Consequently it is with great pleasure that we offer our customers now a tomato of **such superlative merit in that one feature,** viz., earliness (which is really the most important quality of all, not alone to the market gardener, but the home gardener as well). We, of course, anticipate an enormous demand for seed of Salzer's Earliest of All and Crimson Robe, so would advise all of our friends to favor us with early orders. (It is worthy a trial by everybody, especially for the home garden and the market garden. It fills the bill fully for extreme earliness, beauty and deliciousness.)

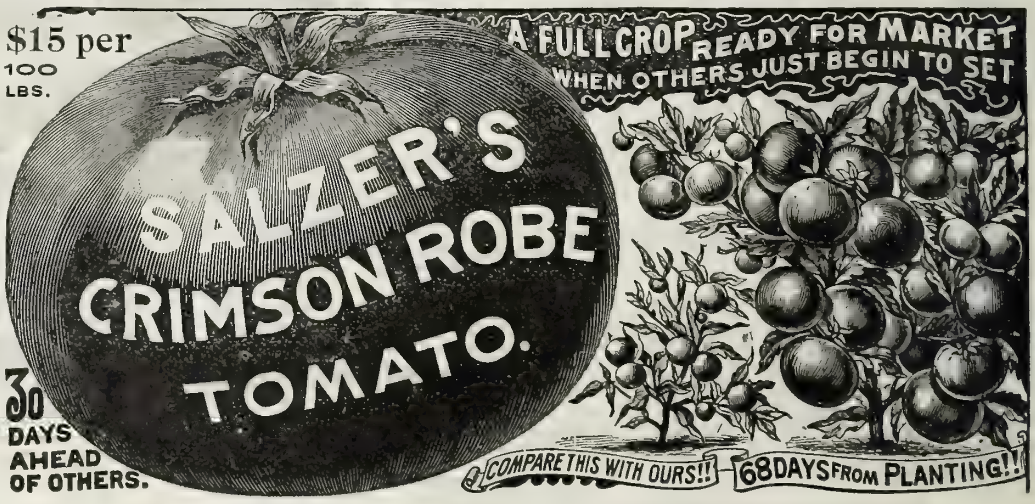
We have greatly improved it for 1904, both in shape, yield, earliness and quality.

Price of Earliest of All Tomatoes: Pkg., 20c; 3 pkgs, 50c; 7 pkgs., $1.00; ½ oz., 35c; oz., 60c; ¼ lb., $2.00; lb., $6.00.

Salzer's Crimson Robe Tomato.

There is a war in the Tomato camp. Salzer's Earliest of All and Salzer's New Crimson Robe novelty are at war. They are rivals. One is bright, shiny, scarlet red; the other deep, **crimson purple.** One is ready for use, it says, in 65 days, the other is crowding it in 68 days. There are thousands upon thousands of market gardeners, who will try these two sorts side by side this year and there will be war to the knife between the two as to which will ripen the quickest, produce the most salable and highest priced fruit. **Salzer's Crimson Robe** is ready for the fray. It has got stuff in it. The Tomato is meaty, beefy and solid, of excellent flavor, splendid shipping qualities and besides this it is magnificent color, **crimson purple.** Salzer's Earliest of All is equally ready for the battle and believes that it can produce its bright scarlet, round, rich fruit in a shorter space of time.

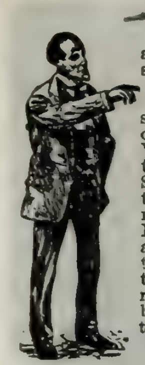
Crimson Robe is surely the earliest of all crimson, purple colored varieties. Price of Salzer's Crimson Robe: Pkg., 20c; 3 pkgs., 50c; ½ oz., 35c; 1 oz., 60c; ¼ lb., $2.00; 1 lb., $6.00. **1 pkg. each of these 2 rivals, 35c; ½ oz. each, 60c; 1 oz. each, $1.00.**


$15 per 100 LBS.
A FULL CROP READY FOR MARKET WHEN OTHERS JUST BEGIN TO SET
SALZER'S CRIMSON ROBE TOMATO.
30 DAYS AHEAD OF OTHERS.
COMPARE THIS WITH OURS!!
68 DAYS FROM PLANTING!!

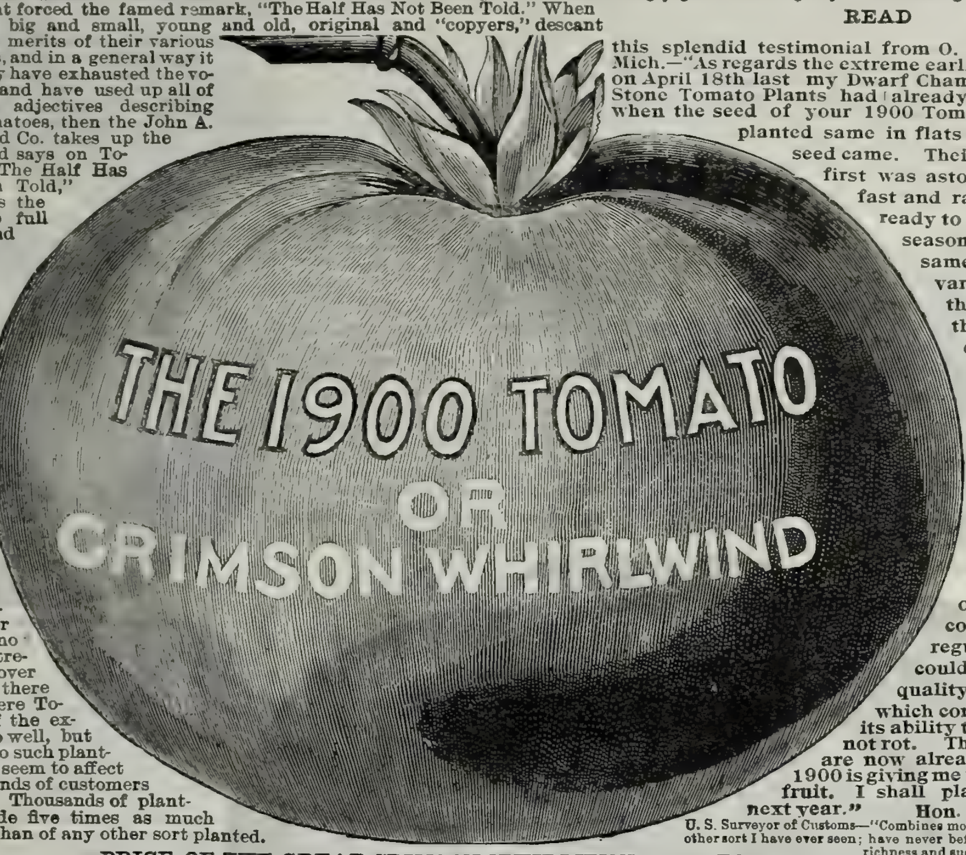
Price of Crimson Robe Tomato: Package, 20c; ½ oz., 35c; 1 oz., 60c., ¼ lb., $2.00.

Logans Giant Seedless Tom

CRIMSON WHIRLWIND TOMATO.



When the Queen of Sheba bowed before Solomon, the King, and bewilderingly gazed at the glory surrounding his majesty, her great amazement forced the famed remark, "The Half Has Not Been Told." When seedsmen, big and small, young and old, original and "copyers," descant upon the merits of their various Tomatoes, and in a general way it seems they have exhausted the vocabulary and have used up all of Webster's adjectives describing their Tomatoes, then the John A. Salzer Seed Co. takes up the thread and says on Tomatoes, "The Half Has Not Been Told," and that's the truth, the full truth and nothing but the truth.



A Drouth Resister. Another remarkable fact regarding this Tomato, in which it differs from any other variety that we know of, is that it withstands drouth and dry weather in a remarkable degree. It does not seem to care and is indifferent as to rain, as it sinks its roots deeply and draws its nourishment and moisture from below. For this reason, if for no other, it should have a tremendous planting all over the United States, as there are many sections where Tomatoes, on account of the extreme drouth, do not do well, but the 1900 will be a boon to such planters, as drouth does not seem to affect it whatsoever. Thousands of customers praise it without stint. Thousands of planters say that they made five times as much money out of this sort than of any other sort planted.

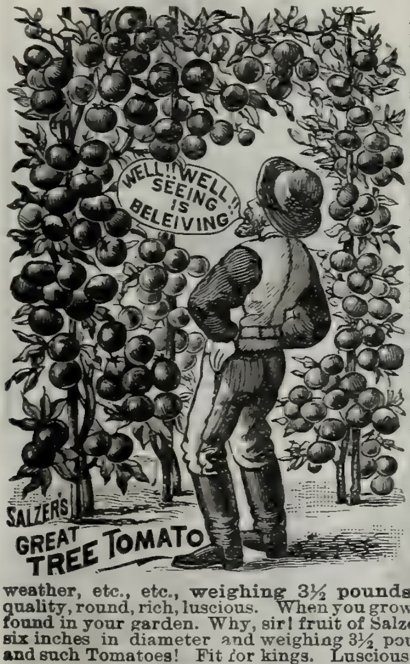
READ this splendid testimonial from O. G. Bishop, Pontiac, Mich.—"As regards the extreme earliness of the Tomato, on April 18th last my Dwarf Champion and Improved Stone Tomato Plants had already been transplanted when the seed of your 1900 Tomato reached me. I planted same in flats at once and every seed came. Their growth from the first was astonishing, it was so fast and rapid that they were ready to be transplanted in season and received the same care that other varieties did, but with the remarkable result that they fruited 4 days ahead of the Dwarf Champion and 12 days ahead of the Improved Stone. Please bear in mind that these latter were large transplanted plants on the day when the seed of the 1900 was planted. The fruit of the 1900 is of fine color, very large and regular, in fact all that could be desired. Another quality I wish to mention, which commands its yield, is its ability to resist drouth and not rot. The Improved Stone are now already rotting, but the 1900 is giving me fine, large, delicious fruit. I shall plant it very largely next year."

Hon. Robt. Calvert, U. S. Surveyor of Customs—"Combines more superb qualities than any other sort I have ever seen; have never before grown a Tomato of such richness and such beefy, meaty quality and of such superior beauty."

PRICE OF THE GREAT CRIMSON WHIRLWIND (1900 TOMATO):

Price: Package, 20c; 10 packages, $1.50; ½ oz. seed, 50c; 1 oz. seed, 90c; ¼ lb., $2.50; lb., $7.50.

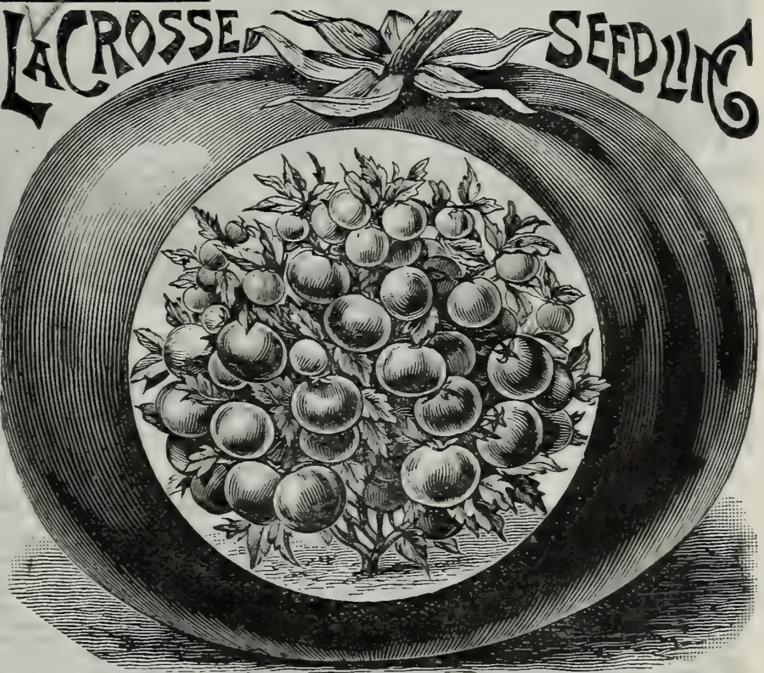
SALZER'S GIANT TREE TOMATO.


WELL!! WELL SEEING IS BELEIVING
SALZER'S GREAT TREE TOMATO

We wish you could have seen a long trellis of Salzer's Giant Tree Tomato at La Crosse the past summer. It was a sight worth coming miles to see. There they stood, regular giant trees, ten feet tall, with a hundred pounds or more of great, giant, luscious Tomatoes hanging on each vine. That was a sight; and such magnificent Tomatoes, too. Well, sir, we have seen the Salzer Giant Tree Tomato, grown for exhibition purposes, 15 feet tall! Regular climbing trees. It is really a remarkable Tomato; remarkable in size, remarkable for its excellent quality and remarkable that it should grow like a tree. We offer it with great confidence, and believe that our friends will be highly delighted with same. We have seen fruit on a plant 8 feet tall, way out of reach of chickens, ducks, dogs, wet, soft weather, etc., etc., weighing 3½ pounds, of a most delightful quality, round, rich, luscious. When you grow it once it will always be found in your garden. Why, sir! fruit of Salzer's Giant Tree Tomato six inches in diameter and weighing 3½ pounds is not uncommon, and such Tomatoes! Fit for kings. Luscious, meaty in the extreme.

David Daniel Tucker's Directions—How to Grow Tree Tomatoes (worth their weight in gold), on each package of seed.

Price of Salzer's Giant Tree Tomato: Pkg., 20c; 3 pkgs., 50c; oz., 60c.



SALZER'S LA CROSSE SEEDLING.

In 1889, on trial grounds (where the year before we had tested many different Tomato Seeds), we discovered standing alone, upright and strong, heavily laden with rich, round, reddish tinted fruit, a Tomato hill of unusual appearance and low growing habit. As it was a chance seedling we thought nothing of it that its luscious fruit should ripen by July 15th. But the following year, when on a patch of over 2 acres the ripening fruit appeared the first week in July, of unusual size, very handsome appearance and delicious flavor, fit for a king, our surprise and pleasure were great, and we wondered not that our head gardener, who had cared for and reared the seedling, exclaimed in wild delight, "Eureka! Eureka!" The only Tomatoes beating it a little in earliness are Salzer's Earliest of All, Crimson Robe and Fifty-Day the Earliest. La Crosse Seedling has large, finely flavored fruit, averaging in weight 12 to 14 ounces, while specimens on our ground this year weighed 18 ounces, the former being just the size so much sought in the market and for the home. Its strong stalks, upon which the fruit hangs closely, enable one to plant more per acre than of any other variety known to us. It is extremely prolific, a single vine in our grounds yielding 108 pounds. Ripens evenly; finest family variety ever produced.

Price of La Crosse Seedling: Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., $1.50; ½ lb., $2.50.

NEW TOMATO—SALZER'S GOLDEN GLORY.

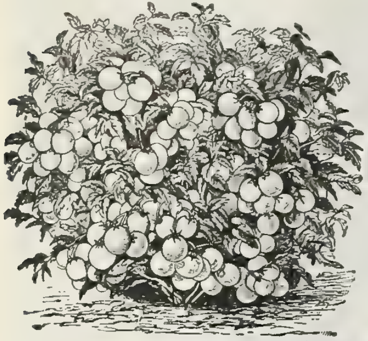
For many years there has been an inquiry for a first-class yellow Tomato, in every respect an equal to the many splendid red varieties that are grown, and in our efforts to produce same we have tested every possible variety known. We now offer in Golden Glory what we believe to be by all odds the finest yellow Tomato grown. We know that it will do credit in every respect to its golden name and that it will at once leap into popularity; for we know that its excellent quality, its fine grain, its lusciousness, its large yield, and its power to withstand rot, will give it a place at once in every market gardener's field and in every city garden.

What its Friends Say.

Mrs. Russell, Mich.: "*Golden Glory pleased us very much. They are beauties.*"

Mrs. Brose, N. Y.: "*Golden Glory were my constant delight.*"

Mrs. Wheeler, Ia.: "*They are admired by more people than any other fruit.*"



SALZER'S GOLDEN GLORY, 20c.

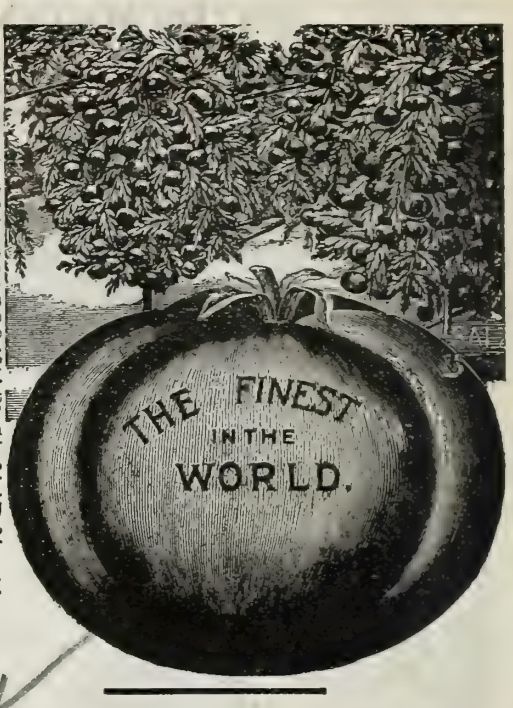
It is a variety of pre-eminent merit, of good substance and especially excellent for slicing; the handsome yellow slices making a beautiful contrast with the red Tomato.

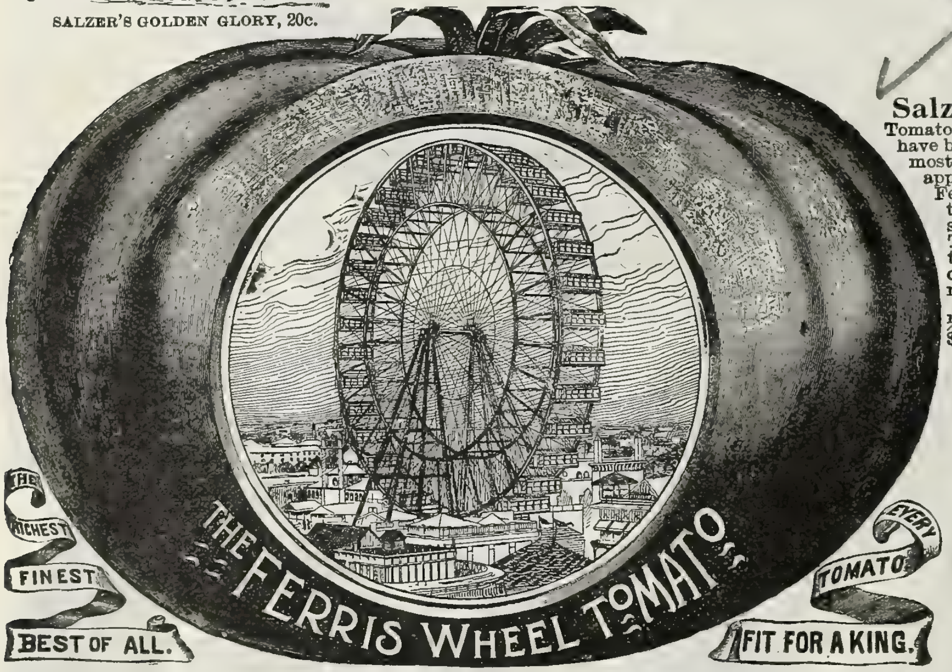
Price of Golden Glory Tomato: Pkg., 20c; 3 pkgs., 50c; ½ oz., 40c.; oz., 75c.

Tomato—Red Granite.

Here we have the greatest Tomato of the age for canners and market gardeners and private gardens for pickling, canning and preserving. It's just the Tomato thousands have been looking for. Just the Tomato wanted for canning, pickling, etc. It is the Tomato above all other Tomatoes that holds its intense color when canned or preserved. Its flesh is solid, peculiarly delicious, and will bear shipping a great distance. It is the best shipping Tomato we have ever seen. While Salzer's Fifty-Day the Earliest, the 1900 Tomato and Salzer's Earliest of All are way ahead of it in earliness, yet in quality, those rare points that go to make up a perfect Tomato, we believe that Red Granite possesses more of them than any other varieties we know of. If we were asked to select the best Tomato—that is, regardless of earliness—for in earliness Salzer's Earliest of All, Fifty-Day, the 1900 Tomato and Salzer's La Crosse Seedling, are ahead—but just simply for quality—"beefy, meaty" quality—for uniform beauty and uniform size, for a large, smooth, solid, deliciously flavored fruit, one for every day use, whether as a fruit or as canned or preserved, we would universally take Salzer's New Red Granite! the King of All! It is large, smooth and of a high scarlet, which richness of color is largely retained in canning and preserving.

Pkg., 20c; ½ oz., 40c; oz., 60c; ¼ lb., $1.75.





Salzer's Ferris Wheel Tomato.

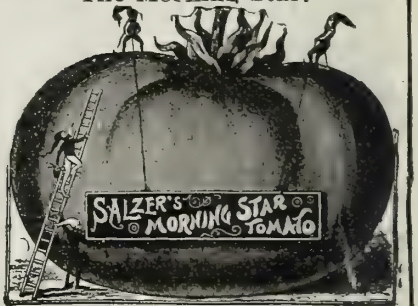
Tomatoes of this monster, this leviathan, this giant, have been grown weighing 5 lbs., and measuring almost 2 feet in circumference. We studied for an appropriate name and finally concluded to name it Ferris Wheel Tomato, in honor of one of the greatest inventions of the age. This Tomato possesses every good quality to be found in a Tomato. The vines are strong and vigorous and easily bear their enormous weight of fruit, and when we come to giant size, weight, solidity, no other Tomato begins to approach it.

Price of Ferris Wheel: Pkg., 20c; 3 for 50c; ½ oz., 60c; oz., $1.00; ¼ lb., $3.50; lb., $10.00.

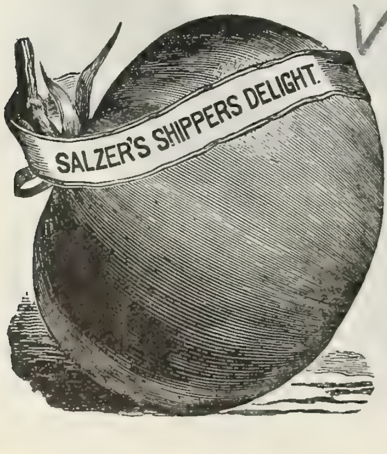
I. J. Schaeffer, New Mahoning, Pa., says: "*Salzer's Ferris Wheel Tomatoes are immense. I raised them weighing 3¾ lbs. I sold them at 40c a basket; other farmers sold their kinds at 20c a basket. Salzer's Tomatoes brought 100 per cent more.*" **W. W. Locher, New Castle, Pa.,** says: "For the past eight years I have been a tomato specialist. I have tried every known variety, and I want to say that I unhesitatingly and unqualifiedly pronounce **Salzer's Ferris Wheel** in all particulars the finest Tomato I have ever grown or tested. It is the most prolific, the finest flavored, the most solid and beautiful of them all. It is a very early, a fine medium and a splendid late Tomato. It's an everbearer."

Price of Ferris Wheel: Pkg., 20c; ½ oz., 60c; oz., $1.00; ¼ lb., $3.50.

The Morning Star.



A giant among Tomatoes. Thousands of our patrons say this is the largest Tomato they have ever seen. They praise the quality, which is delicious in the extreme; they marvel at their size, their perfection of form, and their enormous productiveness. Specimen Tomatoes weighed as high as 4½ lbs., while the average weight reported was more than 13 ounces. The fruit ripens evenly, color is of brilliant red, with very solid flesh of delicious flavor. Pkg., 20c; 2 pkgs., 30c; ½ oz., 40c; oz. 75c; ¼ lb., $2.00; lb., $7.50.


SALZER'S SHIPPERS DELIGHT.

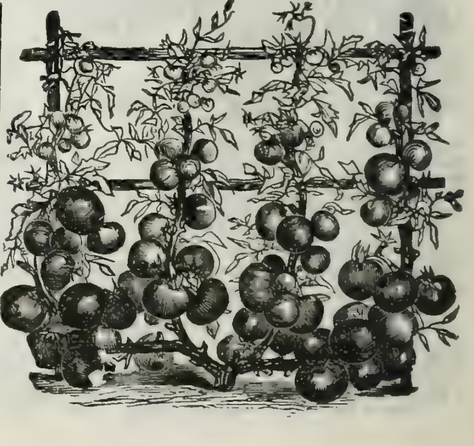
☞ Salzer's Shipper's Delight Purple Tomato.

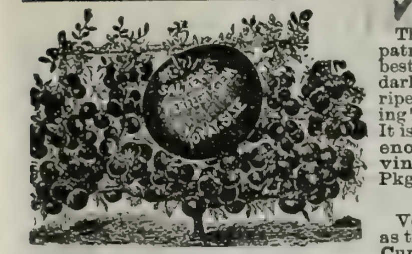
For years there has been an inquiry for a DEEP PURPLE, large, smooth, finely shaped, meaty Tomato for shipping and canning and market purposes; indeed, we have had gardeners offer to pay us as high as $25.00 a pound for a Tomato answering this description. In our new Tomato, Salzer's Shipper's Delight, we have the acme of perfection as a solid, deep, PURPLE TOMATO. The fruits hang on in tremendous profusion, growing very large and are very smooth, of beautiful, regular, uniform shape, extremely solid and meaty, and possess a flavor that is simply superlative. It is one of the finest varieties for shipping purposes that we have ever seen, and we really think that it will AT A BOUND become popular the world over as a deep purple market Tomato. Every market gardener, every trucker, every farmer shipping or selling Tomatoes, will want this magnificent sort. It would be cheap at $100 a pound. Remember its deep purple color! Price: Pkg., 20c; ½ oz., 30c; 1 oz., 60c; ¼ lb., $1.50; 1 lb., $4.90.

The Great Ponderosa Tomato. ☞

Mr. Henderson's Introduction. He praises same sky-high, and it is a really good, first-class Tomato, of rare quality, beautiful shape, form, size and flavor. It cannot be compared with our peerless $5,000,000.00 Tomato, but it is a fine Tomato nevertheless. Henderson calls it The Grower's Pride, Massive, Ponderous, etc.

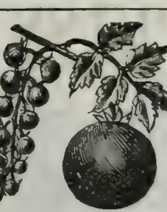
Pkg., 10c; oz., 40c; ¼ lb., $1.50; lb., $4.00.





Perfect Gem Tomato.

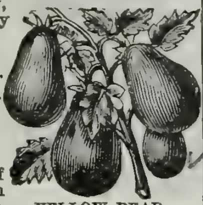
Thousands upon thousands of pleased patrons pronounce this the finest and best Tomato ever grown. Color, rich, dark red. Remarkably solid, smooth and ripens evenly. It is almost an ever-bearing Tomato, bearing until killed by frost. It is a good shipper, does not crack, an enormous yielder (80 lbs. from one vine) and of the most delicious flavor. Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.25.



RED CURRANT.

Red Currant.

Very fine for exhibition or to eat raw, as they are as small as a Red Cherry Currant. Pkg., 10c; oz., 25c.



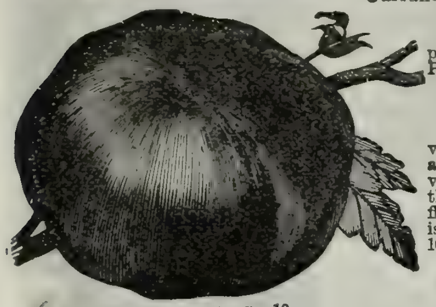
YELLOW PEAR.

Yellow Pear.

Very delicious for pickles or preserves, especially the latter. Pkg., 10c; oz., 25c.

Tomato
Crimson Cushion.

A new race of Tomatoes, of very large uniform size, smooth as an apple, very prolific, very long bearing, an excellent keeper and of the finest quality. Has deep red crimson colored flesh, extremely thick and juicy, and but few seeds. It is one of the finest Tomatoes offered for years. Pkg., 10c; oz., 30c; ¼ lb., $1.00.



CRIMSON CUSHION, PKG., 10c.

Cardinal—Color brilliant cardinal red, ripens uniformly; very heavy and productive. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Dwarf Companion—Well known; Pkg, 5c; oz., 25c; ¼ lb., 75c; lb., $2.50.

Royal Red—A splendid sort, of fine quality. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Golden Dome—A golden Tomato, fine for slicing. Pkg., 20c; oz., 50c.

Mixed Tomato Seed.

A big package of all Tomato sorts known to us mixed in fine sorts, colors, shapes, etc. Splendid way to try dozens of different kinds. Price: Pkg., 15c; ½ oz., 50c.

Low-Priced Standard Tomatoes.

One Hundred Day—One of the earliest. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Turner's Hybrid—A large Tomato. Pkg., 5c; oz., 25c.

Mikado—Similar to above. Pkg., 5c; oz., 25c.

Lorillard—Very early. Pkg., 10c; oz., 25c.

Atlantic Prize—Early. Pkg., 5c; oz., 25c.

Favorite—Is of fine form, excellent flavor, dark red. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Conqueror—For years the best early variety. Pkg., 5c; oz., 25c; ¼ lb., 75c.

General Grant—Very popular; red color; early. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Volunteer Tomato—Bright red color; weighs from 6 to 10 ounces; flavor is remarkably pleasant; the pulp and side walls are firm. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., $2.50.

EARLY
MAYFLOWER
TOMATO

Early Mayflower—One of the quickest ripening, glossy red. Pkg., 5c; oz., 25c; ¼ lb., 75c.

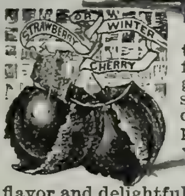
Trophy—The standard for size, solidity and smoothness; largely grown in the East. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Paragon—One of the largest round Tomatoes in cultivation. Pkg., 5c; oz., 25c; ¼ lb., 75c.

Acme—Purplish red, always smooth and perfect. One of the best Tomatoes for all purposes. Early. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., $2.50.

Livingston's Beauty—Color, glaring crimson. Ripens evenly, is smooth, tough, and an excellent shipper. Pkg, 5c; oz., 25c; ¼ lb., 75c; lb., $2.50.

PEACH
TOMATO



1. Strawberry or Winter Cherry

In great demand, the delight of the children, who eat this healthy, finely flavored, luscious fruit with great relish. Prepared as preserves they are unequaled as to delicacy of flavor. Splendid for pies and cakes. Pkg., 10c; ½ oz., 65c.

OR
CLIMBING ORANGE

2. Climbing Orange.

A magnificent novelty, of rich flavor and delightful fragrance. 20c.

3. Improved Peach Tomato.

Skin and flavor and shape of fruit resemble a peach. It is a beautiful Tomato, of magnificent quality, and is sure to give great satisfaction. Everybody is delighted with same. Pkg., 10c; ½ oz., 25c; 1 oz., 40c.

SUMATRA
FIG
TOMATO

4. Sumatra Fig Tomato. ☞

A great novelty; when dried resembles and tastes like figs. Full directions how to make figs out of this Tomato with each package. Pkg., 20c.

☞ One Package each of these 4 great novelties—only 25 cents.

7 NEW TOMATOES

1. Enormous.
2. Magnus.
3. Combination.
4. Trucker's Favorite.
5. Burpee's Matchless.
6. Ford Hook.
7. Honor Bright.

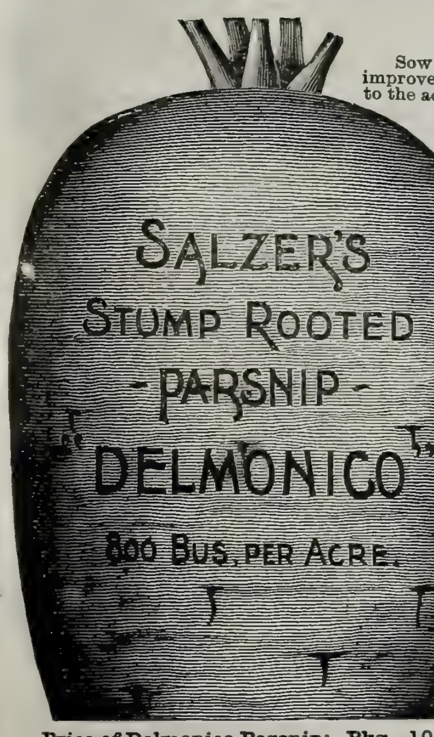
Price of each sort: Pkg., 10c; 1 oz., 30c; ¼ lb., $1.00.

☞ For Tomato Novelties see Page 10—also Rear Cover.

☞ SPECIAL—Any 5 packages of Tomatoes in this Catalogue for only 60c.

PARSNIPS.

Sow early in the spring, 15 inches apart, covering half an inch deep. They improve by frost, and can be left in the ground all winter. Five pounds seed to the acre.



Salzer's Delmonico.

For many years the trade wished for a stump-rooted or half-long variety of Parsnip. We are pleased that our efforts have been crowned with success, and we offer this year our Delmonico Parsnip, believing it will be the most enormous, prolific and most profitable variety to grow. It is in a large measure stump-rooted—just the thing the market gardener desires. It has very large roots, not long, while the flavor is all that can be wished for. They are easily watered, the root being smooth, flesh very fine grade and of excellent flavor. We are sure they will give great satisfaction to everybody who will try same. It is enormously productive, and just the sort to give satisfaction.

HOW THEY LIKE DELMONICO.

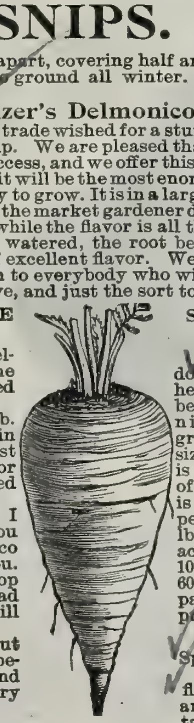
Missouri:—"Your Delmonico Parsnip paid me big. The 5 lbs. netted me over $300.00."

Ohio:—"I planted 1 lb. Parsnips; sold half in the fall, the balance last spring. I paid $1.00 for the seed and received $93.00 back."

New York:—"Well, I am glad to write you that your Delmonico Parsnip yielded 600 bu. per acre. I sold my crop for $380. Could have had more had I held till winter."

There is no doubt about it, Parsnips pay; especially Delmonico and Salzer's Crown. Try them.

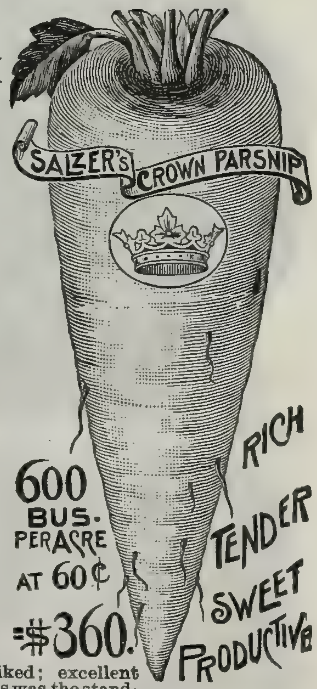
Price of Delmonico Parsnip: Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00; 4 lbs., $3.00, postpaid; 10 lbs., by express, $6.00.



STUDENT PARSNIP.

Salzer's Crown Parsnip.

This is without doubt the finest heaviest yielding, best flavored Parsnip grown. It grows to a large size, is sugary, and is a relished article of food. The yield is from 300 to 600 bu. per acre. Sow 4 to 5 lbs. of this sort per acre. Pkg., 5c, oz., 10c; ¼ lb., 20c., lb., 60c; 4 lbs., $2.00; postpaid; 4 lbs., by express, $1.50.

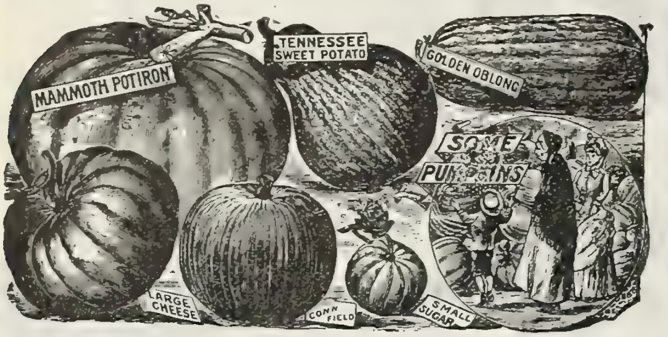


Long Sugar—Splendid sort.

Student—Much liked; excellent flavor. For years this was the standard Parsnip, but now Delmonico and Salzer's Crown take the lead. Price of Long Sugar and Student: Pkg., 5c.; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid; 5 lbs., by express, $1.50.

PUMPKINS AND SQUASH.

It is a fact well known to market gardeners, that Northern grown Pumpkin, Squash, Melon, Cucumber, Cabbage and Onion Seed are worth 50 per cent more for large yields and for earliness than Eastern stock.



Sweet Potato Pumpkin—Dry-grained, white and brittle, and of delicious Sweet Potato taste. Pkg., 10c; oz., 20c; lb., $1.50.

Large Cheese—This is a magnificent Pumpkin and is a tremendous yielder, It will surely please you. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid; 5 lbs. or more by express, 40c per lb.

Connecticut Field—A standard well-known field sort to be grown with corn. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c; by express, 10 lbs. or more, 25c per lb.

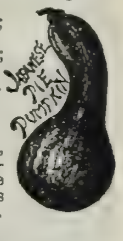
Sugar Pumpkin—A splendid Pumpkin; large, handsome; excellent for pies. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c; by express, 5 lbs. or more, 50c per lb.

Cushaw—Well known. Oz., 10c; lb., 65c.

Mammoth Potiron—A giant Pumpkin. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

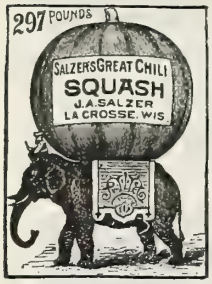
Golden Oblong—A well-known sort. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

Mixed Sorts of Pumpkins—All sorts mixed. Very fine. Pkg., 5c; oz., 10c; lb., 40c.



New Japanese Pie Pumpkin.

The flesh is **very thick**, and of a rich salmon color, nearly solid, the seed cavity being very small in one end of the pumpkin; unusually **fine grained, dry and sweet**, having much the same taste and appearance as sweet potatoes, making pies as rich without eggs as other varieties do with. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.25.



GREAT CHILI SQUASH.
Pkg., 10c; oz., 20c.

Winter Luxury.

This we recommend as one of the best pie Pumpkins; an excellent keeper and enormously productive. It is very finely netted, and in color is a golden russet. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.50.

HURRAH!

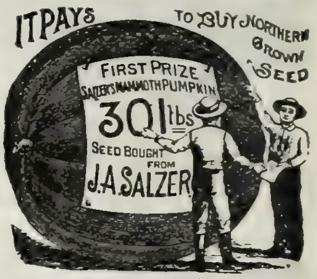
Here we have a Squash and a Pumpkin that for giant size can't be beat. We would like to see a Squash grown "bigger" than a Pumpkin. Which of the boys will do it and win the prize? **$10.00 to the person growing the largest Pumpkin and $10.00 to the person growing the largest Squash. That is $20.00 you can make by growing a big Squash and Pumpkin.**

Squash—Great Chili.

This is the Squash that is to beat the Pumpkin, and where is the boy who will raise the biggest Squash known? The largest in 1903 weighed but 278 lbs. Boys and girls alike compete for the prizes. **Pkg., 10c; oz., 20c; ¼ lb., 75c; lb., $2.25.**

Salzer's Mammoth Pumpkin.

The heaviest in 1903 weighed 290 lbs. Just think of a field of these giants! It is the great prize-taker at fairs, etc. Give the boys and girls a chance growing them. $10.00 to the one growing the largest pumpkin. **Pkg., 10c; oz., 20c; ¼ lb., 75c; lb., $2.20.**



SALZER'S MAMMOTH PUMPKIN.
Pkg., 10c; oz., 20c; lb., $2.20.

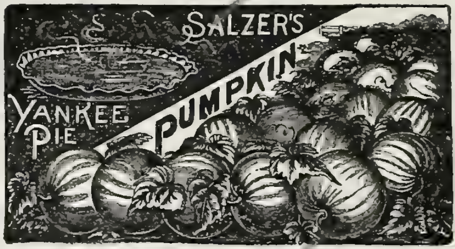
Mixed Squash Seed.

Here we have hit it! All of our Squash varieties and many more sorts we have mixed and put up in large packages. We find this mixture very popular, and after you see the great many sorts in all shapes, varieties, styles, oblong or round, flat or long, green, yellow, creamy, dark—yes, in endless colors and sorts, growing, you can from these select the sorts best adapted to your soil and climate. Large pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00; 5 lbs., $4.75.

Mixed Pumpkin Seed.

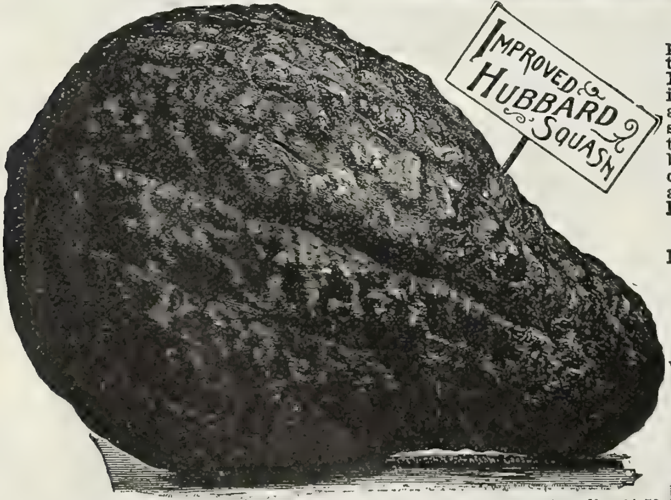
Lots and lots of Pumpkin seed. Mixed, all sorts and kinds. **Pkg., 5c; oz., 10c; ¼ lb., 20c· ½ lb., 35c; lb., 40c; 10 lbs., $3.00.**

THE YANKEE PIE PUMPKIN.



A splendid Pumpkin. We are sure that no Pumpkin ever introduced has given more genuine pleasure to our customers than this Yankee Pie. The Pumpkin is not large but it is of a delightful quality, just the quality to make excellent pies, such good old-fashioned Pumpkin pies as "mother used to make." We know you will like them, and know this variety will give you great satisfaction. It is extremely early, remarkably prolific, yielding 6 to 12 medium-sized Pumpkins to a vine, of great excellence; flesh very thick, fine-grained, sweet, sugary, and of splendid quality for pies. It is the earliest pie Pumpkin we know of, and the best.

Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.25; 5 lbs., $5.00.



SALZER'S GREAT IMPROVED HUBBARD SQUASH. Pkg., 10c; oz., 15c; lb., $1.50.

SALZER'S IMPROVED HUBBARD SQUASH.

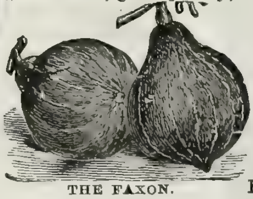
Clear the track! Here is the winner of every Squash raised for profit and quality. Our Improved Hubbard Squash is the great Winter Squash of the century. It is the Squash that has made several Market Gardeners rich to our knowledge. There is fabulous money in 10 to 20 acres of this grand Squash. Our Improved Hubbard is a careful selection of only the finest, most perfect fruit, and the result is uniform shape and size. The Hubbard is unquestionably the very best Winter Squash grown. Upward of 16,000 lbs. have been grown on an acre. The fruit is large, dry, fine-grained; flesh of excellent quality, and among all Squash the best keeper. A package furnishes enough for family use. Pkg., 10c; oz., 15c, ¼ lb., 40c; lb., $1.50; 5 lbs. (sufficient for one acre), $7.00.

Warted Hubbard Squash—Pkg., 5c; oz., 10c; ¼ lb., 35c; lb., $1.25.

Golden Hubbard—A grand new Hubbard Squash of reddish, yellow rind. Pkg., 5c; oz., 10c; ¼ lb., 35c; lb., $1.25.

Price of the following 4 Squash sorts: Pkg., 5c; oz., 10c; ¼ lb., 35c; lb., $1.25.

1. **White Bush**—Scalloped, early summer. The earliest.
2. **Yellow Bush**—Scalloped, early summer.
3. **Yellow Crook Neck**—Standard early.
4. **Pineapple**—This new variety has both skin and flesh of a pure creamy-white color, good quality, flesh very thick.



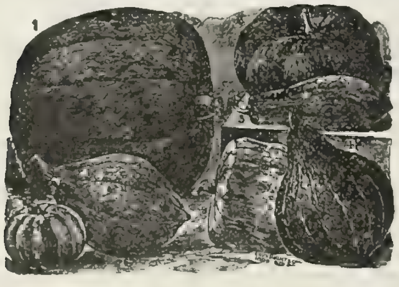
THE FAXON.

Dunlap's Early Prolific.

No variety can compete with it for earliness. Its color is a brilliant orange red, quality excellent; a good keeper. Pkg., 10c; oz., 15c; lb., $1.25.

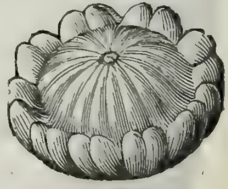
The Faxon Squash.

Can be used as very early, as medium and late, as it keeps all winter. Flesh deep orange yellow. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.10, postpaid.



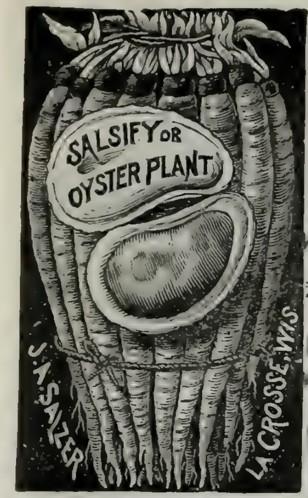
Price of the following nine Squash; Pkg., 5c; oz., 10c; ¼ lb., 35c; lb., $1.25.

1. **Bay State**—Color of skin blue-green; flesh deep bright golden yellow.
2. **Mammoth Bush**—An excellent large strain. Creamy white and average double size; a prolific bearer. A splendid variety for southern shippers.
3. **Fordhook**—A bright yellow winter variety. The flesh is dry and sweet. Keeps sound until spring. Rapid, strong grower. Thick meat.
4. **Marble Head**—Flesh of lighter color than the Hubbard, while its combinations of sweetness, dryness and delicious flavor are really remarkable.
5. **Essex Hybrid**—A fine-grained, sweet, rich-flavored, best-keeping sort.
6. **Boston Marrow**—Fine, yellow, for fall use. Pkg., 5c; oz., 15c.
7. **Golden Custard**—Makes pies richer than common custard.
8. **Pike's Peak**—Splendid keeper. Its flesh is solid, thick, sweet.
9. **Perfect Gem**—Fine for summer and winter. Creamy white color, with fine-grained flesh.



GOLDEN CUSTARD.

SALSIFY, OR VEGETABLE OYSTER.



SALZER'S EARLY.

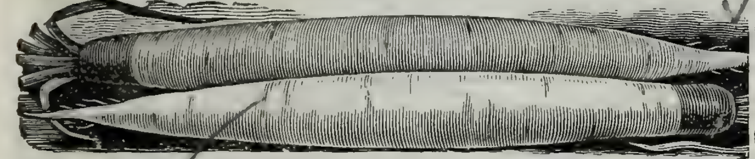
"Thou Vegetable, fit for the Gods," and truly no vegetable is more rich and delicious than Salsify, the Oyster Plant. The soup and salad made therefrom have a delicious oyster flavor. No vegetable excels this for soups; that is, if you are fond of oysters.

Salzer's Early—Extremely early, rich flavored and large. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.60.

Common Salsify—Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., $1.25.

Scorzonera or Black Oyster-Pkg., 10c; oz., 25c; lb., $2.25.

Sandwich Island—Very large, growing double the size of other sorts. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.60.



SALZER'S GIANT SALSIFY.

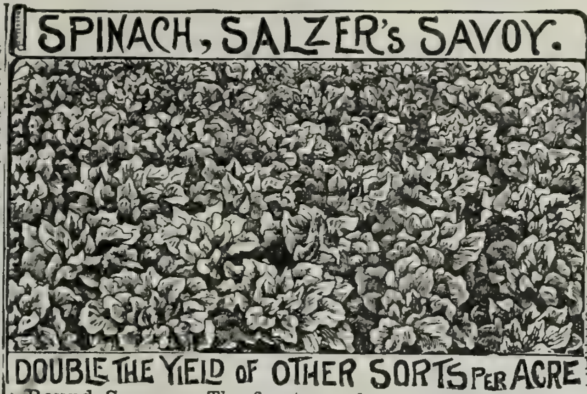
This is what we have all been looking for—a real large, finely oyster flavored Giant Salsify. Here you have it. You will like it. "Fit for the gods." Rich and rarely flavored. Price: Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $1.75; 2 lbs., $3.00.

SPINACH.

For early spring crop sow in Sept. and cover with coarse straw in winter; for summer use sow in early spring successively until July

Salzer's Savoy—This is the best spring, summer and fall Spinach we know of. It is very hardy, grows quickly and refuses to seed to a remarkable degree. It is grown now by thousands of Spinach growers. On account of its shy seeding qualities the price is higher. Very fine; produces nearly twice the weight of other sorts. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb. 65c; lb., by express, 50c; 10 lbs., $4.00.

New Zealand Spinach-Recommends itself. It's the great "long standing." It's large, heavy yielding. In fact no spinach is like it for late, long use. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb. 40c., postpaid. **By Ex., lb., 30c; 10 lbs., $2.50.**

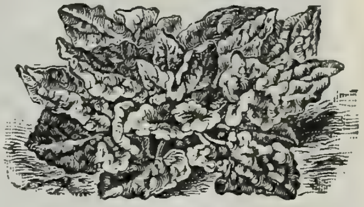

SPINACH, SALZER's SAVOY.
DOUBLE THE YIELD OF OTHER SORTS PER ACRE

Round Summer—The finest round summer variety, tender and sweet; largely grown. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c; by express, 10 lbs., $2.75.

Winter Prickly—A splendid fall and winter sort. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c.

Long Standing—Stands long before running to seed, valuable on this account; tender and sweet. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb. 30c; by express, 10 lbs., $2.75.

Above sorts in 25 lb. lots, 15c per lb.



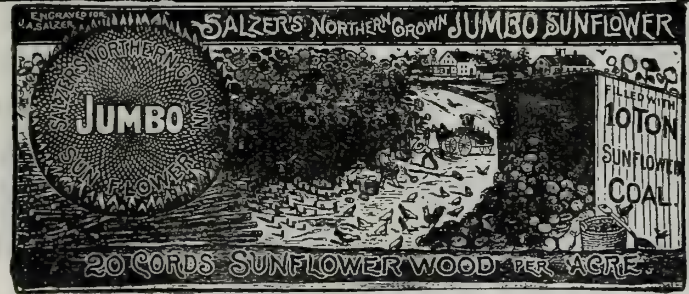
NEW VICTORIA.

NEW VICTORIA SPINACH.

This new variety is distinguished for its exceedingly dark green color, and also for its very long standing qualities, being from two to three weeks later than the ordinary "long standing." The leaves are thick and spread out flat upon the ground. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 35c; by express, lb., 25c.

MOUNTAIN SPINACH. (Ozark.)

When once sown, this reseeds itself for years and furnishes tremendous quantities of a rich, green spinach-like vegetable. Immensely popular in Europe. In Germany it is known as Melden. It is extremely early and very fine. Pkg., 7c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid.


ENGRAVED FOR J.A.SALZER
SALZER'S NORTHERN GROWN JUMBO SUNFLOWER
SALZER'S NORTHERN GROWN JUMBO SUN-FLOWER
FILLED WITH 10 TON SUNFLOWER COAL
20 CORDS SUNFLOWER WOOD PER ACRE.

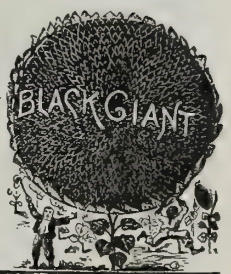
SALZER'S JUMBO SUNFLOWER.

A GREAT
FOOD
FOR
POULTRY
AND HOGS.

There is absolutely no waste of the crop. Every portion can be utilized. The seed is eagerly eaten by fowls, and they fatten thereon and lay more eggs than on any other food. It is relished by horses, and enables them to stand more work with less fatigue than if not fed therewith. Cattle, sheep, swine, etc., thrive and fatten thereon. The oil burns well, and 20 barrels can be made per acre. Outside of the feeding and health-giving properties of the Sunflowers, comes their great value as fuel; indeed, for treeless districts, nothing can excel it. A correspondent of the *Dakota Farmer*, says: "Having tried 'turf,' coal, wood and sunflowers, I have settled upon the last named as the cheapest and best fuel for treeless Dakota. I grow one acre of them every year, and have plenty of fuel for one stove the year round, and use some in another stove besides. I plant same in hills, the same as corn (only three seeds to the hill), and cultivate the same as corn. I cut them when the leader, or top flower, is ripe, and let them lie on the ground two or three days. In that time I cut off all the seed heads, which are put into an open shed with a floor in it, the same as a corncrib. The stalks are then hauled home and packed in a common shed with a good roof on it."

Price of Jumbo: By mail, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 45c; by express, oz., 15c; lb., 35c; 5 lbs. (for 1 acre), $1.50.

MAMMOTH RUSSIAN—Fine, large sort. Oz., 10c; lb., 35c; 10 lbs., by express, $1.50.



AFRICAN BLACK GIANT SUNFLOWER NOVELTY.

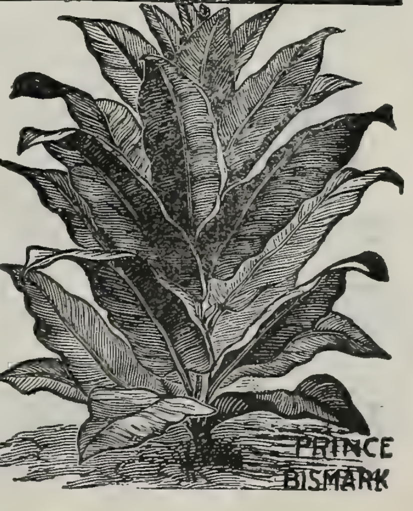
Specimens have been grown measuring 9 feet in circumference. It is something wonderful. An acre is good to let hogs and cattle run in during summer for shade and nourishment, if not wanted for feed. If you have a dozen chickens you will find it profitable to plant a package; if you have more, plant an ounce or a pound, as it is the **healthiest** food in the world for fowls! One grower in Nebraska writes: "We are all right. Have 10 acres of your sunflower. This furnishes **fuel**, and food for lots of chickens, cattle, swine, horses and sheep." Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 50c; 5 lbs. (for 1 acre), $2.25.

WHITE BEAUTY SUNFLOWER.

After years of careful selection we are rewarded with a purely-bred Mammoth Single-head Sunflower with pure snow-white seeds, which, on account of the deficiency of strong coloring matter in the outer covering of their hulls, are much superior to the darker sorts for stock and poultry food. Pkg., 10c; oz., 15c; lb., 65c, postpaid.

☞ **For Parrots, Birds, Etc., Sunflower Seed, 3 lbs., 25c; by mail, 52c.** ☜

TOBACCO.



Wisconsin is taking the lead as a grower of fine Tobacco. Indeed, tobacconists from all over America buy here and pay fancy prices.

The following 6 sorts find great sale in Wisconsin:

1. **Zwicken**—A rare popular variety. Pkg., 10c; oz., 50c; ¼ lb., $1.75.
2. **Spanish**—Used in enormous quantities. Pkg., 10c; oz., 40c; ¼ lb., $1.50.
3. **Wisconsin Hybrid**—Is extremely early and of fine leaf. This Tobacco has taken many first prizes. It is very fine, early, and the leaf is much sought. Pkg. 10c; oz., 40c; ¼ lb., $1.00; lb., $3.00.
4. **Wisconsin Comstock Spanish**—It's a fact acknowledged by all Tobacco experts, that Wisconsin Tobacco is the equal, if not superior, to many Cuba growths! Surrounding La Crosse millions of pounds are grown annually. Our Wisconsin Spanish takes the cake, beats the band, is superior to many of the Cuba grown sorts, and brings higher prices. Pkg., 10c; ½ oz., 30c; oz., 50c; ¼ lb., $1.75; lb., $6.00.
5. **Salzer's Improved Havana**—Our importation. Very fine, early. Pkg., 10c; oz., 30c; ¼ lb., 50c; lb., $2.
6. **Sumatra Wrapper**—The great Tobacco for wrappers. Grows to perfection. Pkg., 10c; oz., 35c; ¼ lb., $1.

PRINCE BISMARCK. (*See Cut.*)

While in Germany we obtained Tobacco which was the favorite variety smoked by the great Chancellor. It is early and of excellent quality. (Stock scarce.) This sort did splendidly during the past summer in Wisconsin, Indiana, Illinois and the great West. It cures easily and is very fine. Pkg., 15c; ½ oz., 65c.

GENERAL GRANT.

The earliest of all Tobacco sorts. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.75.

Cinnamon Scented—A fine Tobacco having the delightful cinnamon flavor. Pkg., 10c; oz., 35c; ¼ lb., 85c; lb., $3.00.

Connecticut Seed Leaf—Pkg., 5c; oz., 20c; lb., $2.00.

Kentucky Home—Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.75.

Missouri Leaf-Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.75.

Yellow Orinoco—A splendid leaf Tobacco. Pkg., 10c; oz., 30c; lb., $2.50.

Yellow Pryor—A sterling sort; early. Pkg., 10c; oz., 30c; lb., $2.50.

White Burley—Greatly sought; early; large leaf. Pkg., 10c; oz., 35c

Hyco--Has a great sale in the East. Pkg., 10c; oz., 35c; lb., $2.50.

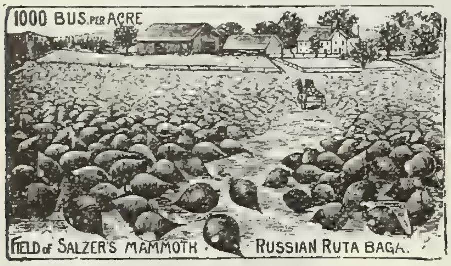
TOBACCO MIXTURE—It's unusually popular. Thousands of customers select their variety from this mixture, as it contains all of our splendid tobacco sorts. Everybody Praises this mixture. Pkg., 10c; oz., 30c; lb., $2.50.

RUTABAGAS.

Salzer's Rutabaga and Turnip seeds enjoy an enormous sale on account of the sweet, juicy product of their crops. It will pay you to pay 20c to 50c a pound more for our seed than such as you buy in stores. Our seeds produce big crops of fine, sweet, juicy, rich Rutabagas.

MAMMOTH RUSSIAN RUTABAGA. (See Cut.)

A new yellow Rutabaga of excellent qualities, enormous cropper, splendid for stock. The finest and largest of all; sweet, juicy, rich. It outyields such sorts as you buy in hardware stores, etc., three to one! It is the best Rutabaga for the farm for big crops of juicy Rutabagas in the world. No mistake either! A magnificent Rutabaga, either for house use or for feeding to stock. **Indeed, it has no superior anywhere in richness, yield and quality. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c, postpaid. By express, pkg., 10c; oz., 15c; lb., 55c; 10 lbs., $5.00.**


1000 BUS. PER ACRE
FIELD of SALZER'S MAMMOTH RUSSIAN RUTA BAGA.

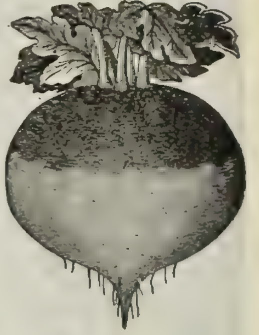
New Rutabaga. All Gold.

Probably the very finest of Turnip Rutabagas for table use. The flesh is of a beautiful golden yellow of the choicest quality, of excellent flavor and remarkable keeping quality. We distributed

10,000 TRIAL PACKAGES

All over the world where our patrons reside: and it is surprising how many hearty recommendations ALL GOLD receives. Of the hundreds, we select at random the following from Rev. David Forsythe, President of Amity College, Iowa: "You sent me a premium package of Rutabaga seed—ALL GOLD—which I planted and grew. I think they are the sweetest and best I ever ate."

PRICE OF ALL GOLD RUTABAGA—Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00; 5 lbs., $4.50; 10 lbs., $7.50.



STANDARD RUTABAGA VARIETIES.

The following sorts are standard varieties here in America. They are all good, fine sorts for stock and house use, but if you want something really fine for the table, then by all means take either All Gold or our Great Mammoth Russian. These two last named sorts are the peers of any Rutabaga. They are worth double any other sorts offered in America. Please remember this.

Price of the following 6 sorts: Pkg., 5c; 3 pkgs., 10c; oz., 8c; ¼ lb., 15c; lb., 38c, postpaid. By express, pkg., 5c; ¼ lb., 10c; lb., 30c; 10 lbs., $2.50.

1. **White Sweet Russian**—Best White Rutabaga. Excellent.
2. **Laing's Purple Top**—Popular sort; very productive; keeps well.
3. **Swirving's Liverpool**—A fine sort; firm, productive, splendid.
4. **Carter's Imperial**—A magnificent Rutabaga; largely used.
5. **American Purple Top**—Well known; largely used.
6. **Sweet German Rutabaga**—A splendid sort; well worth a trial.

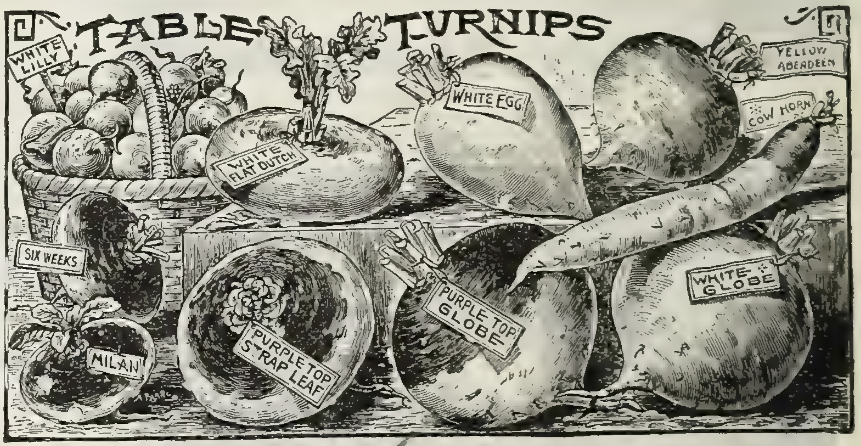
Postpaid: Pkg., 5c; 3 pkgs., 10c; oz., 8c; ¼ lb., 15c; lb., 38c. By express, 10 lbs., $2.50.

MIXED RUTABAGA SEED—Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 45c.

TURNIPS.

PRICE OF FOLLOWING 11 TURNIP SORTS: Pkg., 5c; oz., 8c; ¼ lb., 15c; lb., 38c, postpaid. By express, ¼ lb., 10c; lb., 30c.

1. **Early Six Weeks**—About a week later than Early La Crosse. It is a very popular variety.
2. **Early Flat White Dutch**—Of rapid growth, tender and sweet.
3. **Purple Top Strap Leaf**—This is the standard purple top Turnip, growing to good size, excellent quality, sweet, juicy and tender; good for the kitchen or for stock.
4. **Purple Top Globe**—A superior variety much grown. It's splendid for stock and kitchen use.
5. **YELLOW ABERDEEN—A sweet yellow Turnip, being particularly adapted to table use. It is in many places used in place of a Rutabaga, and sells quickly when its excellent qualities are known.**
6. **Cow Horn**—Flesh white, grows rapidly, long; excellent for table use. It's in great demand among stockmen, who prefer this to any other variety except Milk Globe.
7. **Large White Globe**—The standard large Globe, for house or stock. More seed is sold of this variety than any other sort except Salzer's Milk Globe. It's a great turnip and is in demand everywhere; sure to give satisfaction.
8. **White Stone**—A superior early sort; very fine.
9. **Orange Sweet**—Excellent variety.
10. **Yellowstone**—Much prized, fine appearance and sweet.
11. **"7 Tops for Greens"**—Usually sown—pull for lots and lots and lots of rich greens.



NEW WHITE EGG TURNIP.

Our seed has been grown with great pains, and we believe it will satisfy the most critical market gardener. The White Egg is one of the best for a private garden, and meets with a ready sale in all large markets. In our estimation it falls a little short of the White Lily in quality. All in all, it is one of the most useful Turnips of the list. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c.

WHITE LILY TURNIP.

White Lily—A beautiful, medium large, round to oblong, pure white, tender, juicy, sweet, very early turnip. One of the finest early table varieties known. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.

Red Lily Turnip—An intensely red Turnip, of delicious flesh and splendid table quality. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.25.

EARLY PURPLE TOP MILAN.

The bulb is flat and of medium size, very tender, sweet and white. It is an excellent keeper and sells rapidly in the market. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 55c, postpaid; by express, lb., 45c.

EARLY LA CROSSE.

EARLY LA CROSSE TURNIP

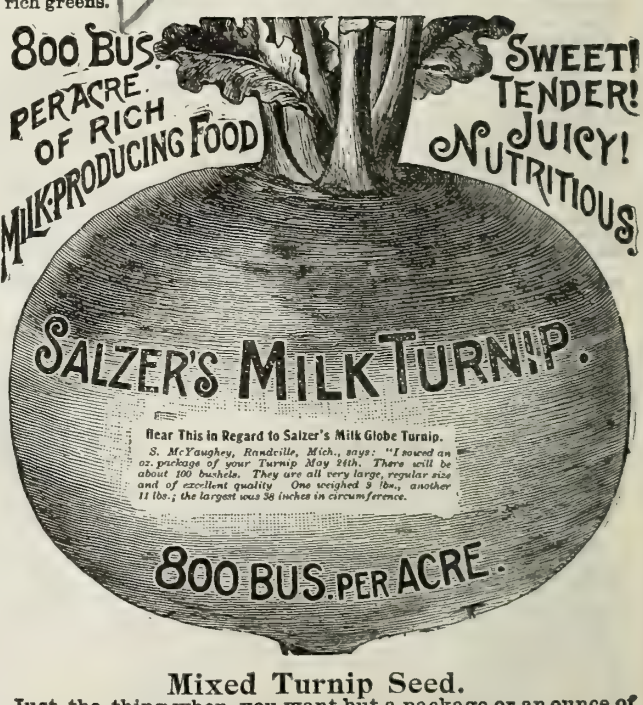
Unquestionably the very earliest Turnip grown; a fine, pure white sort, purplish top, few leaves, of excellent flavor. This sort has taken every prize where exhibited for very early. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c; lb., by express, 65c.

SALZER'S MILK TURNIP.

Well, there are upward of 50,000 people who have grown this great Globe Turnip the past ten years, and never a complaint and nothing but words of praise. You surely will join the procession if you but try this grand, juicy, tender Turnip!

Here you have the best white Turnip for winter use grown. It is globe-shaped, grows very large, of delicious flavor, sweet, juicy, white flesh, solid texture—in a word, it is perfection. Just the Turnip to grow for stock and to store for your kitchen. It is an enormous cropper, and sells well in the market.

Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid. By express, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c; 10 lbs., $5.00.


800 BUS. PER ACRE OF RICH MILK-PRODUCING FOOD
SWEET! TENDER! JUICY! NUTRITIOUS!
SALZER'S MILK TURNIP.
800 BUS. PER ACRE.

Hear This in Regard to Salzer's Milk Globe Turnip.

S. McYaughey, Randville, Mich., says: "I sowed an oz. package of your Turnip May 24th. There will be about 100 bushels. They are all very large, regular size and of excellent quality. One weighed 9 lbs., another 11 lbs.; the largest was 38 inches in circumference.

Mixed Rutabaga Seed.

There is a demand for mixed seeds, and especially so for Rutabagas. We have therefore gathered together our sorts, and several others we do not list, and made a great mixture. These many sorts give you an opportunity to test each kind and select the best for your next year's use. They are fine and of richest quality. Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 45c, postpaid; by express, 1 lb., 35c; 10 lbs., $2.25.

Mixed Turnip Seed.

Just the thing when you want but a package or an ounce of seed. All sorts and varieties, long, round, oblong, etc., of Turnip Seed in this mixture! Gives you an opportunity to test them all. Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 45c, postpaid.

CHOICE FLOWER SEEDS.

Nine-tenths of the failures in the flower garden come from poor seed and from improper sowing and treatment. It is our desire that everybody buying flower seeds from us, should report on same the coming fall, as one of the reasons for my trip to Europe last fall was to change growers of Flower Seeds.

We now have forty-five of the best growers in Europe, who produce Salzer's Choice Flower Seeds, and we are sure that there are none better offered anywhere on earth. Do try them for 1904 and report.

For 25 Cents.

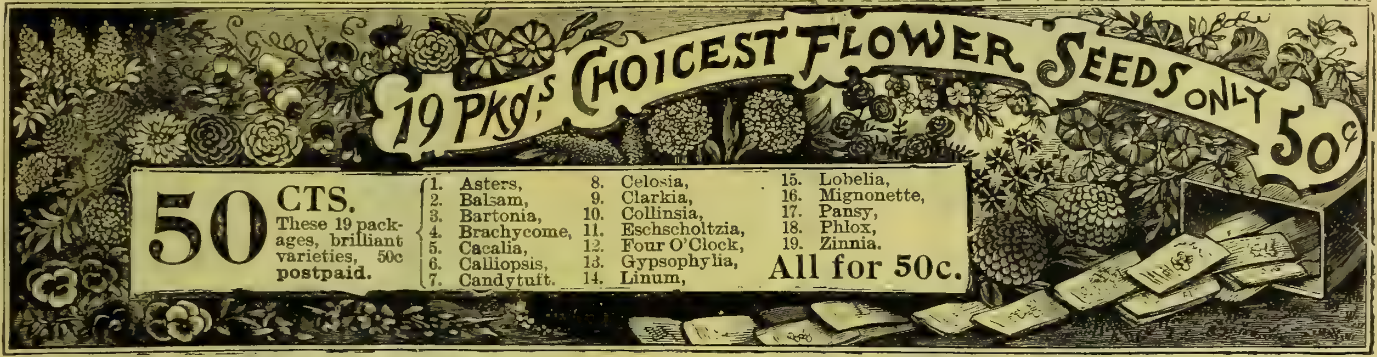
Here is a **fine complete Flower Garden Collection**; it is composed of one package each of the following: Acroclinium, Ageratum, Convolvulus, Mignonette, Marigold, Sweet Peas, Petunia, Pansy, Calliopsis and Poppy, in all 10 packages, **for only 25 cents, postpaid.** These 10 packages are beauties and will please you.

A Magnificent Flower Garden for $1.00.

The following 40 packages of beautiful flower seeds, choice sorts, we offer postpaid (net), for only $1.00. This collection contains the cream of all flower seeds and cannot be broken. It's what you will need if you want a great garden of choice flowers.

1. Abronia,
2. Acroclinium,
3. Adonis,
4. Ageratum,
5. Alyssum,
6. Amaranthus,
7. Antirrhinum,
8. Asters,
9. Balsam,
10. Calandrina,
11. Calliopsis,
12. Calendula,
13. Candytuft,
14. Canterbury Bell,
15. Chrysanthemum,
16. Clarkia,
17. Convolvulus,
18. Cyanus,
19. Eschscholtzia,
20. Forget-Me-Not,
21. Galliardia,
22. Gilia,
23. Godetia,
24. Helichrysum,
25. Kaulfusia,
26. Larkspur,
27. Lobelia,
28. Lupinus,
29. Marigold,
30. Mignonette,
31. Nasturtium,
32. Nemophila,
33. Pansy,
34. Phlox,
35. Poppy,
36. Stock,
37. Sweet Peas,
38. Scabiosa,
39. Verbena,
40. Zinnia.

Above 40 Brilliant Annuals Only $1.00, Postpaid.


19 Pkgs Choicest Flower Seeds only 50c

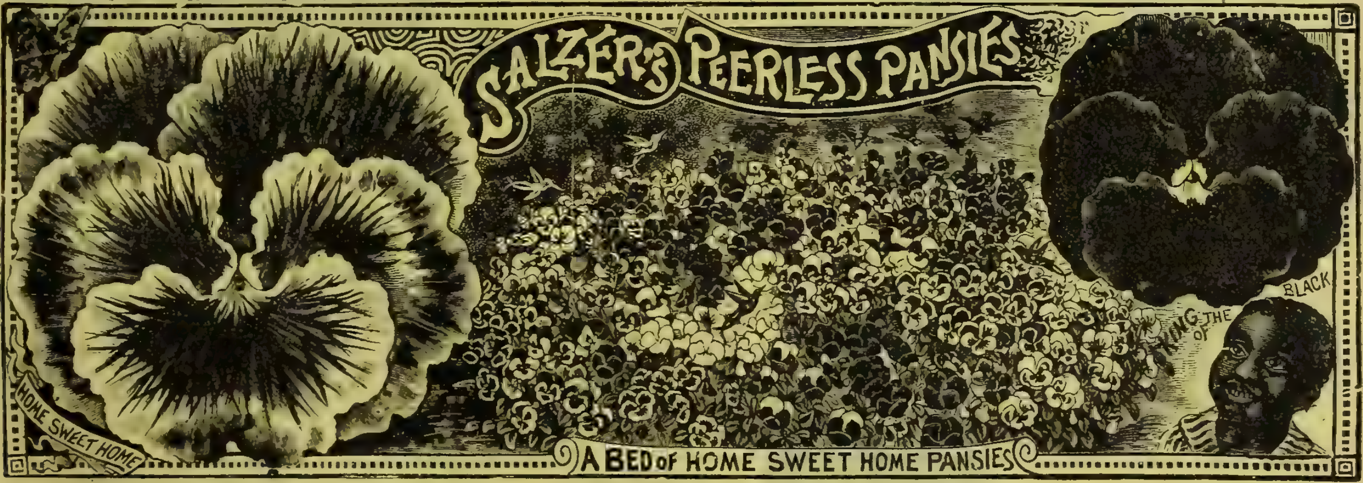
50 CTS. These 19 packages, brilliant varieties, 50c postpaid.

1. Asters,
2. Balsam,
3. Bartonia,
4. Brachycome,
5. Cacalia,
6. Calliopsis,
7. Candytuft,
8. Celosia,
9. Clarkia,
10. Collinsia,
11. Eschscholtzia,
12. Four O'Clock,
13. Gypsophylia,
14. Linum,
15. Lobelia,
16. Mignonette,
17. Pansy,
18. Phlox,
19. Zinnia.

All for 50c.

PANSIES.

Wisconsin soil and climate are specially adapted to the growing of splendid blossoms, and hence **our strain** is recognized among florists as the finest by **all odds in America.** It is grown on the new processs of **growing enormous blossoms** for seed, with experience, soil, climate, etc., all in our favor of producing the best pansy seed in the world.



Home Sweet Home Pansy Mixture.

Some years ago, we first offered our Home Sweet Home Pansy; since then we have wonderfully improved this already wondrously beautiful strain. We have added to it colossal size, heavy velvet texture, great brilliancy in color and exquisite beauty in form. It is without question the rarest, choicest mixture of giant, sweetly fragrant blossoms. It would be folly to attempt to describe them, for no pen can do same justice and no artist's brush would attempt to imitate their marvelous colorings. They blend in perfect forms of monstrous size, all the colors known or dreamed of in art or nature.

We offer this year $25.00 in Gold for the choicest blossom.

We offer $12.50 in Gold for the largest, $7.50 for the second largest, and $5.00 for the third largest Pansy Blossom of our Home Sweet Home Pansy Mixture! The largest Pansy in 1903 measured only 4⅜ inches the long way. We believe that a larger can be grown in 1904. Try it.

Price Home Sweet Home Pansy Mixture: Pkg., 25c; 2 for 40c; 6 for $1.00.

Pansies in Separate Colors.

These separate colors contain all known varieties and shades of each. Pkg., 10c.

Blue Shades, Brown Shades, White Shades, Bronze Shades, Black Shades, Mahogany Shades, Margined Shades, Yellow Shades,

Black (King of the Black—See cut). Pkg., 10c.

Each pkg., 10c; any two pkgs. of above, 15c.

Pansy Mixtures.

No. 1—Choice mixed Pansy; very choice. This is the most popular Pansy mixture we sell. Everybody is delighted and pleased therewith. Grand colors, beautiful shades, immense sizes, contains some Peacock seed. Pkg., 10c; oz., 75c.

No. 2—Mixed Pansy. This mixture is as fine as many seedsmen's 10c mixtures. Pkg., 5c; ½ oz., 50c.

No. 3—Good Mixed. This mixture is really fine. Pkg., 3c; ½ oz., 30c.

Salzer's Superb Pansy.

This strain is gathered from mammoth flowers only, and is made up to accommodate many of our customers who want giant flowers regardless of price. Pkg., 50c.

Giant Peacock Pansies.

Salzer's new race of colossal pansies. Blossoms giant size, thick full texture, single blossoms attaining the past season the enormous size of over five inches.

Price, pkg., 30c; 2 pkgs., 50c; 6 pkgs., $1.00; ¼ oz. seed $2.00.

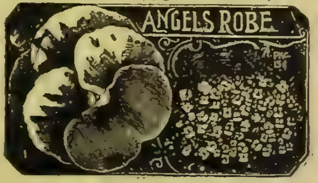
Angel's Robe.

Especially adapted for cemetery planting or edging in the garden. It's the sweetest of all white Pansies. Pkg., 15c; 2 pkgs., 25c.

Louis Odier—Beautifully blotched, extra large. Pkg., 15c.

Trimardeau—The giant race of Pansies. Pkg., 20c.

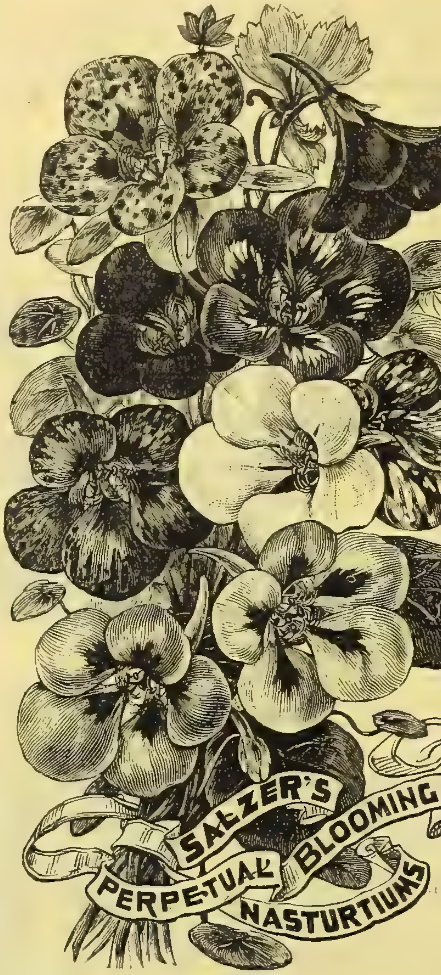
Lord Beaconsfield—Large, deep, purple velvet. 15c.



AMERICA'S BEST LOVED CLIMBER—NASTURTIUMS.

No annual gives more and finer blossoms and is so serviceable, cut and placed on the table in vases; while for wearing as corsage or neck bouquets they are extremely fashionable and valuable on account of their rich color and their property of retaining their freshness so long.

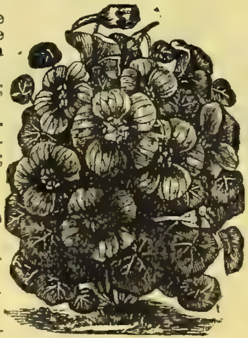
Salzer's Perpetual Blooming.



Salzer's Perpetual Blooming Nasturtiums—We control all the seed of this wonderfully free-blooming Nasturtium. It blooms early and continually throughout the season. This mixture contains many brilliant and fashionable colors that are particularly adapted for dress bouquets. **10 BUSHEL BASKETS** full of beautiful flowers were grown from one oz. of seed. The flowers are large, proud, beautifully and exquisitely colored, borne on long stems. The endless variety contained in the Salzer's Perpetual Blooming Nasturtiums popularizes them as the most beautiful of all the Nasturtiums, and thousands of ladies who have grown them extol them without stint—yes, are cheerfully lavish in describing their great beauty and peerless brilliant colorings.

Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., $1.25.

PRICE OF THESE EIGHT:
Each, pkg., 5c; oz., 15c; ¼ lb., 35c.



EMPRESS OF INDIA, 5c.

1. **Empress of India, Dwarf**—The plant is of a very dwarf habit, while the flowers are of the most brilliant crimson color and freely produced. Pkg., 5c.
2. **Black Egg**—Very dark dwarf; choice. Pkg., 5c.
3. **Dwarf Mixed**—Composed of 20 or more sorts; elegant assortment and brilliant colors. Pkg., 5c; oz., 15c; ¼ lb., 35c; 1 lb., 75c.
4. **Tall Mixed**—Pkg., 5c.
5. **Tall Yellow**—Beautiful golden yellow. Pkg., 5c.
6. **Tall White**—Elegant pearly white. Pkg., 5c.
7. **Tall Rose**—Beautiful in the extreme. Pkg., 5c
8. **Tall Crimson**—Extremely beautiful. Pkg., 5c.

Nasturtiums—Fine Mixed Colors.

This mixture of Nasturtiums is exceedingly beautiful and justly popular. In April, 1902, we sent to many seedsmen for their rarest, highest priced Nasturtiums. Not one of them sent us half so fine flowers as are contained in our Fine Mixed, not to say a word of our Perpetual blossoms! Salzer's Nasturtiums cannot be excelled the world over. Indeed, our Fine Mixed Colors are the acme of perfection in colorings, form, size and beauty, and beat any varieties we have ever seen from other sources.

Pkg., 5c; oz., 15c; ¼ lb., 30c; 1 lb., 80c.

Flowers of Paradise, 25c.

Here is what you want—a great big package of every known annual, mixed—containing an endless amount of colors, varieties and sorts—all free flowering, beautiful in the extreme. One 25c package should furnish 60 **BUSHEL BASKETS** full of flowers.

Package, 25c, postpaid.

SALZER'S SPLENDID SWEET PEAS.

113,000 pounds of Sweet Pea seed is a record no other seedsman in America can boast of, but there is honest reason for our tremendous sale of Sweet Pea seed. Salzer's Sweet Peas bloom, that's the great secret. We had formerly 250 named sorts, but the masses of planters, the dear ladies, do not want 250 separate named sorts, but they want 250, or as many different sorts as they can get, in one package. That's the secret, we give a great lot of different elegant sorts. One lady writes she had 92 kinds in one-quarter pound of Salzer's Everblooming, that's the reason Salzer's Sweet Peas are so popular. Then we sell them in separate shades. That's popular. Ladies like them to come that way. For **long, long** stems, large, full, bright flowers, subtle, yet intense fragrance, hardy, free-flowering, ever-blooming varieties, we commend to you **Salzer's Sweet Peas.** Nothing quite **like them** anywhere.

Salzer's New Long-Stemmed "Big Four" Sweet Peas.

Our trade in mixed Sweet Peas is probably the largest of any dealer in this country. We have made for years a great specialty in same. We are breeding up to four blossoms on a long, long stem; just the thing that everybody is looking for. Now Salzer's Big Four Mixture contains upward of 100 sorts, and is sold only in half ounces and larger packages. Of this every purchaser of Sweet Peas can be doubly assured, that Salzer's Big Four is the finest collection of Sweet Peas on earth. For great, large, giant blossoms, sweetly, powerfully fragrant, for big, long stems with from two to four glorious blossoms, for vigorous, healthy growth and a prodigal profusion of enormously large blossoms, there is no collection anywhere that will equal Salzer's Big Four. We can heartily recommend them to everybody. If you want brilliant colors and many delightful surprises, as to new shades and new colorings, defying the painter's brush, you will find them in Salzer's New Long-Stemmed Big Four Mixture. Every blossom is a surprise, every coloring a revelation. In a word, it is the best, the finest, most charming, brilliant, beautiful collection of Sweet Peas that has ever been offered in the United States.

½ oz. package contains about 150 seeds price 12c.

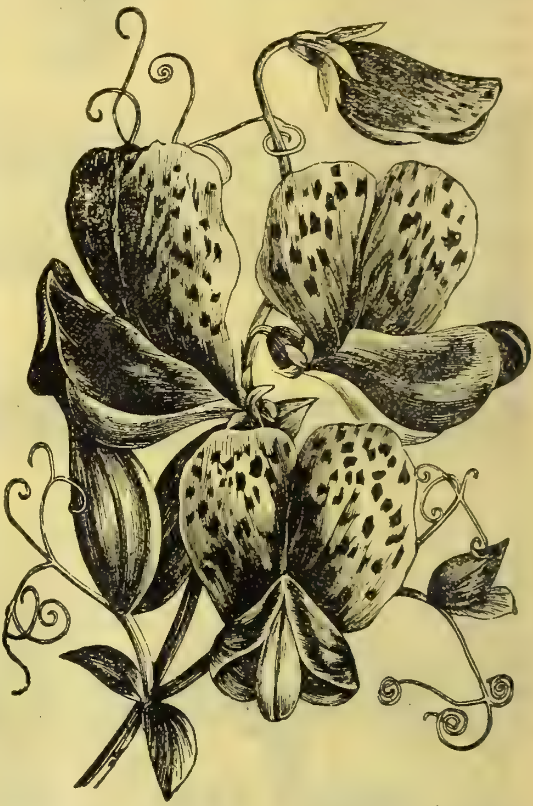
1 oz. package contains about 400 seeds; price 18c.

¼ lb. package contains about 1,200 to 1,600 seeds; price 40c.

Price, ½ lb., 65c; lb., $1.25, postpaid.

½ oz. will plant a row 12 feet long.

For our own seeding we sow heavier, say ½ lb. for 3 rows 12 feet long each.



Sample Blossom Big Four. (Note the Four Flowers.)

Salzer's Everblooming Sweet Peas.

Our **Everblooming** is something especially rare, of unusually large blossoms, brilliantly shaded, deliciously fragrant, that bear continuously until destroyed by severe frosts. It is impossible to describe the rare beauty of the brilliant tints. For personal wear during the summer and autumn it is the most fashionable flower grown, as this strain retains its freshness for hours. **We control the entire stock of Everblooming Sweet Peas in America.** Don't be misled by some seedsmen offering you a substitute for same, as "just as good." "None on earth like them." **Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., 90c.**

Salzer's Cupid, the Dwarf Sweet Pea.

The famed dwarf Sweet Pea. These dwarf varieties are growing more beautiful and choice and brilliant in colorings with each year. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.20.

Sweet Peas, Special Mixtures in Separate Shades.

Most seedsmen sell separate sorts of Sweet Peas, but our trade demands all the different splendid sorts mixed according to shades. Thus our white shades are composed of all known white sorts. Our striped sorts contain the full list of these beautiful varieties. In our blue sorts you will find all the bluest blues, the lightest blue, yes, every kind of blues known in sweet Peas, and so on through the full list; hence, Salzer's Special Mixture of Splendid Sweet Peas in separate shades is immensely, wonderfully popular.

White Sorts, mixed, pkg., 5c.
Striped Sorts, mixed, pkg., 5c.
Blue Sorts, mixed, pkg., 5c.
Black Sorts, mixed, pkg., 5c.
Pink Sorts, mixed, pkg., 5c.
Blush Sorts, mixed, pkg., 5c.
Carmine Sorts, mixed, pkg., 5c.

☞ These special sorts by weight: Oz., 10c; ¼ lb., 20c; lb., 60c. ☜

Fine Mixed Sweet Peas.

This mixture, for the price, challenges an equal. It is composed of many sorts and colors, and will surely please. It's really elegant.

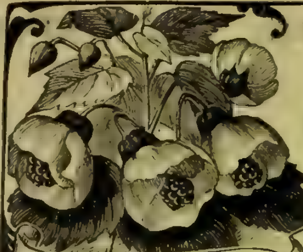
Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 30c; lb., 50c, postpaid.

Good Mixed.

As fine as other seedsmen's choice. They are A No. 1! Pkg., 3c; oz., 6c; ¼ lb., 15c; lb., 40c, postpaid.

Perennial Sweet Peas.

Resembles Sweet Peas. Perfectly hardy; climber. Pkg., 5c; oz., 15c; ¼ lb., 50c.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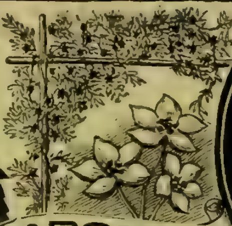
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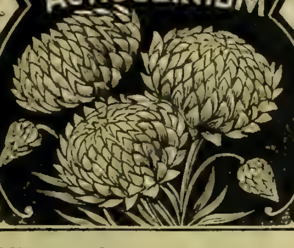
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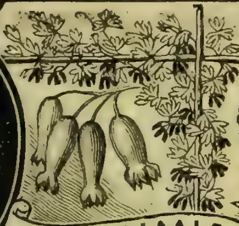
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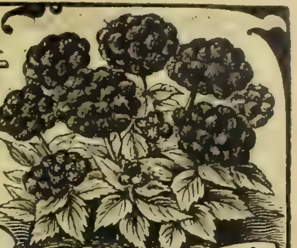
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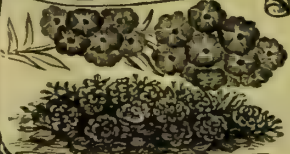
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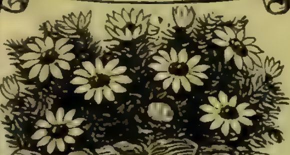
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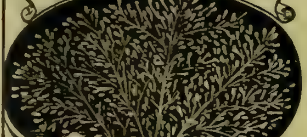
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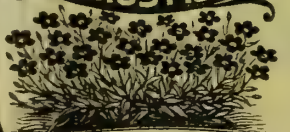
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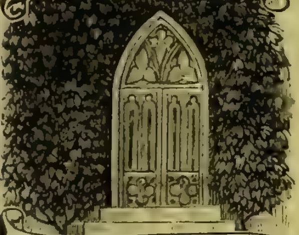
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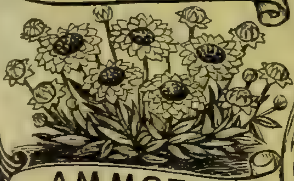
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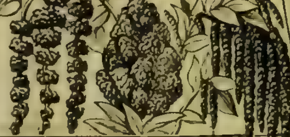

AMARANTHUS

ABUTILON—Large, bell-like flowers, flowering continually; elegant mixture, rare sorts and colors, 20c; finest mixed, 10c.

ABOBRA—Climber, scarlet fruits, 10c.

ABRONIA—Charming annual; sweet scented blossoms. Finest mixed, elegant indeed. Pkg., 10c; mixed colors, 5c.

ACROCLINIUM—Fine mixed. Pkg., 5c.

ADLUMIA—An attractive climber; rose-colored blossoms. Pkg., 5c.

ADONIS—An annual, flowers exceedingly brilliant. Try it. Pkg., 5c.

AGERATUM.

An annual, flowering continually; finest mixed, pkg., 5c.

AGROSTEMMA—Perfectly hardy, pretty pink-like blossoms. Pkg., 5c.

AGROSTIS—Ornamental Grass. Pkg. 5c.

ALLIUM—Hardy, odd flowers. Pkg., 5c.

ALONSOA—Annual, scarlet blossoms. 5c.

ALYSSUM.

The finest, sweetest of all pure white blooming annuals. No garden half complete without it. Fine mixed. Pkg., 5c.

Ocean Spray Alyssum—Very large blossoms of delicious fragrance; two or three hundred blossoms from a single plant. Pkg., 10c; 2 pkgs., 15c.

Alyssum Saxatile—Flowers brilliant golden yellow. Pkg., 5c.

AMARANTHUS—Annuals, very showy. All Sorts Mixed—5c.

AMMOBIUM.

(Everlasting)—Flowers pure white; greatly sought. Pkg., 5c.

AMPELOPSIS—A perennial climber. 10c.

ANAGALIS—Border plant. Pkg., 5c.

ANCHUSA—Beautiful dark blue flowers. Greatly admired. Pkg., 5c.

ANEMONE—Perennial. Pkg., 5c.

ANTIRRHINUM—(Snap Dragon)—Very showy. Thousands now grow them.

"Carnation Rival"—A new strain, grandly beautiful. Pkg., 10c.

Fine Mixed—Pkg., 5c.

AQUILEGIA (Columbine)—Well known, exceedingly showy. Fine mixed. Pkg., 5c.

Erfurt Prize—This mixture contains nothing but the finest varieties. 10c.

ARGEMONE—Flowering very freely. 5c.

ASPERULA—Sweet scented lavender blue flowers. Pkg., 5c.

AURICULA.

A great favorite, beautiful in extreme. Finest mixed. Pkg., 15c. Salzer's Auricula, grandly beautiful. Pkg., 25c.

English Primrose. Pkg., 15c.

ASTERS.

Salzer's Asters capture the hearts of thousands of growers of this exquisite and useful and, above all, lovely flower. Our Wisconsin Asters are the acme of perfection.

White Bouquet—The finest dwarf, pure white Aster known. Pkg., 10c.

New White Rose—A pure white, large flowered Aster. The outer petals are re-curved like a rose. Pkg., 10c.

Perfection—Large and double, petals beautifully incurved. White, 10c.; all colors mixed, 10c.

Needle Quilled—Large, beautiful flowers, fine colors. Pkg., 10c.

Salzer's Goliath—Blossoms of enormous size, measuring from 5 to 7 inches in diameter; grand. Pkg., 15c.

Vesuvius—New; intense dark scarlet blossoms. Magnificent. Pkg., 15c.

Crown—Very double, white centers bordered with many rich, bright colors. 10c.

Comet—A new type. Very large and beautiful. Flowers average 4 to 5 inches across and are very double, and are borne on long stems; mixed colors. 10c.

Japanese Tassel—Also a new type; flowers are of immense size, and of beautiful colors. Plants are vigorous and free flowering, and continue long in bloom; mixed colors. Pkg., 15c.

Chrysanthemum Flowered—Mixed colors. Elegant. Tall, pkg., 10c; dwarf, pkg., 10c.

Asters. Gorgeous Prize Mixture—This mixture we have greatly improved the last season. It contains over 70 varieties of elegant sorts and colors. Pkg., 25c.

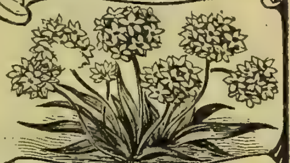
Asters. All Colors Mixed—This mixture, of course, is not equal to our Gorgeous Prize Mixture, but we must say that it is the best 10c mixture offered in the world. We do not know of a 10c package of seed that will give you more genuine pleasure, from August on until killed by frost, than Salzer's All Colors, mixed. Colors are brilliant, varied and charming. Pkg., 10c.; 3 pkgs., 25c.

No. 3 Mixed—Very fine indeed; superior to many 10c mixtures. Pkg., 5c.

Dwarf German Mixture—Contains over 30 choice elegant sorts. Pkg., 15c.

Perennial Asters—Perfectly hardy; live for many years. Pkg., 10c.

Branching Asters—Having long branches bearing flowers of glorious form, exquisite shape and color. Pkg., 50 seeds, 15c.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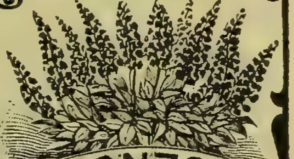
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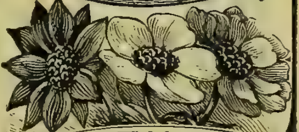
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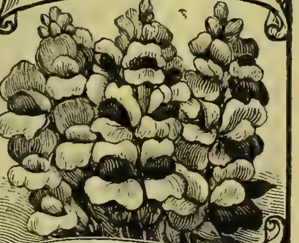
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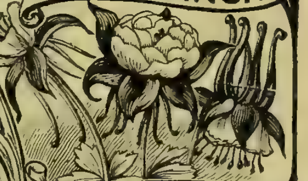
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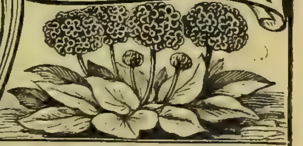
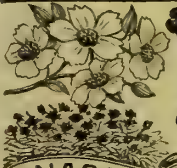

AURICULA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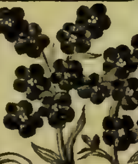
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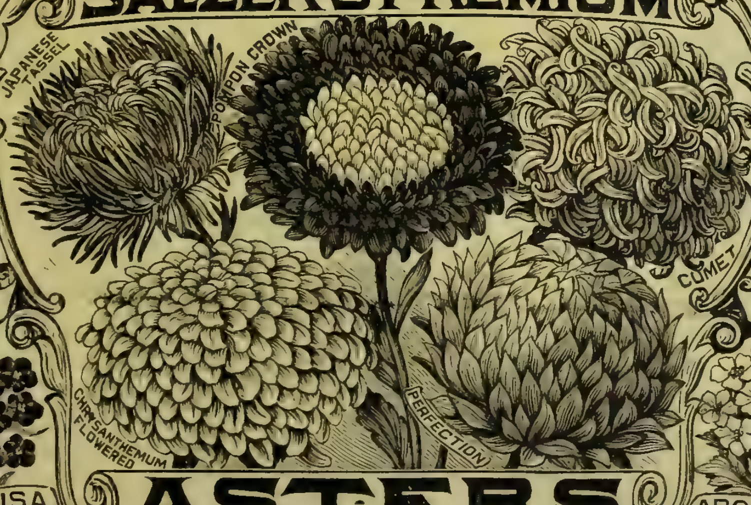
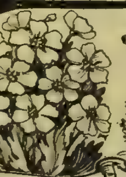


SALZER'S PREMIUM ASTERS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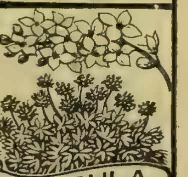
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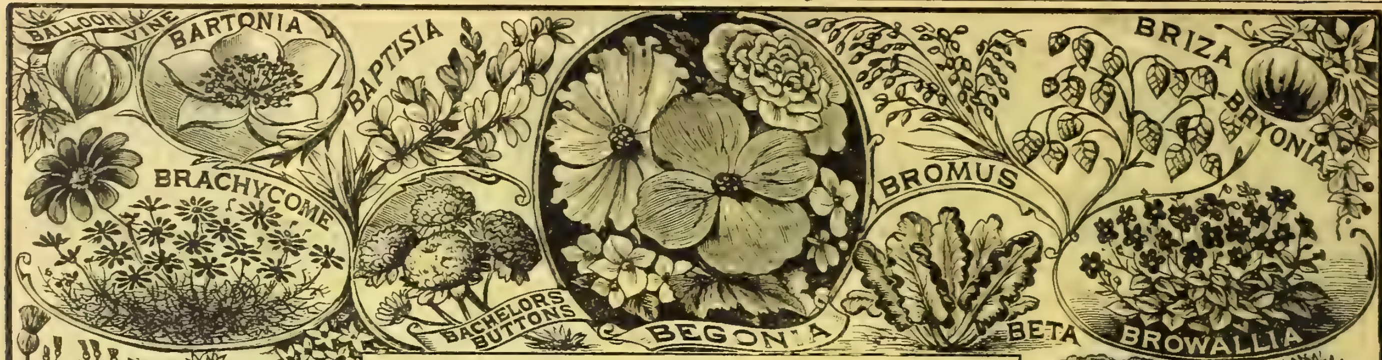
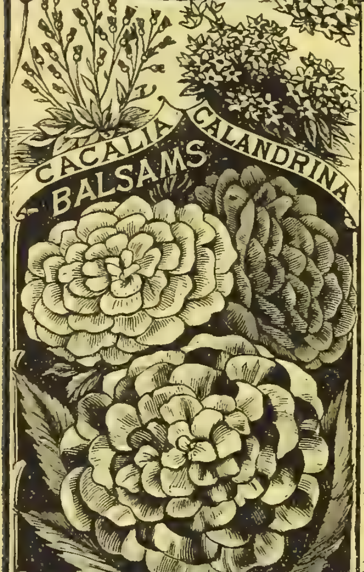
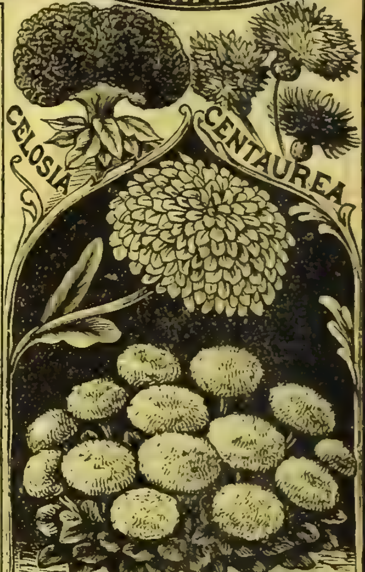






BALSAM.

Showy annuals that are universal favorites and great bloomers.

Perfection—Flowers snow white, 10c.

Balsam Mixtures.

No balsams are choicer and more beautiful than Salzer's Mixtures.

No. 1 Balsam Mixture. Pkg., 5c.
No. 2 " " (many sorts). 10c.
No. 3 " " (over 30 "). 15c.

Salzer's Superior—The finest Mixture of all sorts and colors. Pkg., 25c.

BACHELOR'S BUTTON—Old favorite annuals; mixed colors. 5c.

BALLOON VINE—Rapid climber. 5c.

BAPTISIA—Flowers bright blue. 5c.

BARTONIA—Very showy. Large golden blossoms. Pkg., 5c.

BELLIS (Daisy).

Great favorites.

Fine Mixed Daisy—Pkg., 10c.

Salzer's Extra Daisy Mixture—A peerless mixture. Pkg., 15c.

BEGONIA—Rex varieties mixed, 25c. Blooming sorts mixed, 30c. Tuberous rooted sorts, 30c. All sorts mixed, very fine indeed, 15c.

BETA—Showy leaved beets. 10c.

BRACHYCOME—Covered all summer with a profusion of blue or white flowers. Pkg., 10c.

BRIZA MAXIMA—One of the best ornamental grasses. Pkg., 5c.

BROMUS BRIZAEFORMIS—Well adapted for winter bouquets. 5c.

BROWALLIA—Handsome blue and white annuals. Fine mixed. Pkg., 5c.

BRYONOPSIS—A beautiful summer climber. Pkg., 5c.

CACTI.

Choice mixed, pkg., 10c. **Cacti Wonder Mixture**, the finest of sorts. Pkg., 25c.

CACALIA—The Tassel Flower; easily grown, always fine. 5c. Choicest mixed, 10c.

CALAMPELIS—A quick-growing climber, bearing clusters of orange-colored flowers. Pkg., 10c.

CALANDRINA—Beautiful creeping plants. Red blossoms. Pkg., 5c.

CALCEOLARIA—Hybrida. Rarest of all flowers. Pkg., 25c.

Primata—Small yellow. Pkg., 10c.

Salzer's Show—Saved only from giant blossoms. Pkg., 35c.

CLEOME—The Honey Plant. Great for honey bees. Pkg., 10c.

CALENDULA—Dwarf bush annuals, blooming continuously during the summer. Rich colors. Pkg., 5c.

CALLIOPSIS—Brilliant annuals, with large bright flowers borne in great profusion. Finest mixed, pkg., 5c. Show Mixture, pkg., 10c.

CALLIRHOE—Red blossoms, blossoming all summer. Pkg., 10c.

CAMPANULA—Beautiful bell-shaped flowers of various colors. **Media**, pkg., 5c. **Speculum** (Venus Looking Glass), pkg., 5c.

Canterbury Bells—Fine white, blue and rose bell-shaped flowers, 5c.

CANARY BIRD FLOWER—Beautiful yellow blooming climber. 5c.

CANDYTUFT.

Dwarf annuals, blossoming profusely throughout the whole season. Salzer's Wisconsin sorts beat the world for showy flowers. Our summer glory are endless in colorings.

White Wave—The freest blooming white Candytuft. Pkg., 10c.

Fragrant—White. Pkg., 5c.

Finest Mixed—Pkg., 5c; oz., 30c.

Summer Glory Candytuft—Rarest. Pkg., 10c.

CANNAS—One of the finest and most effective foliage plants. Fine mixed, 10c. Dark varieties, 10c.

Salzer's Prize—Contains 20 varieties. Pkg., 20c. **Crozy**, pkg., 20c.

CARNATIONS.

Marguerite Mixture—Pkg., 15c.

Remontant—Choicest double sorts. Pkg., 35c.

German Mixed—Pkg., 25c. Fine mixed, 10c.

Salzer's Royal Carnations—Choicest mixture. Pkg., 20c.

CASTILLEIA—Brilliant crimson. 25c.

CATCHFLY—Mixed, 5c. Show, 10c.

CELOSIA—(Coxcomb). Well known. Producing their blossoms in combs or feathery spikes. Choicest mixed, 10c. Fine mixed, 5c.

Prize Winner—The most gorgeous Celosia varieties. Pkg., 20c.

CENTAUREA—Favorite annuals. **Fine Mixed**, pkg., 5c. **Kaisers' Korn Blume**, pkg., 5c.

CHRYSANTHEMUM.

Well known. Choicest mixed, 10c.

Japanese Sorts—Rarest mixture of "mums." Grand, pkg., 25c.

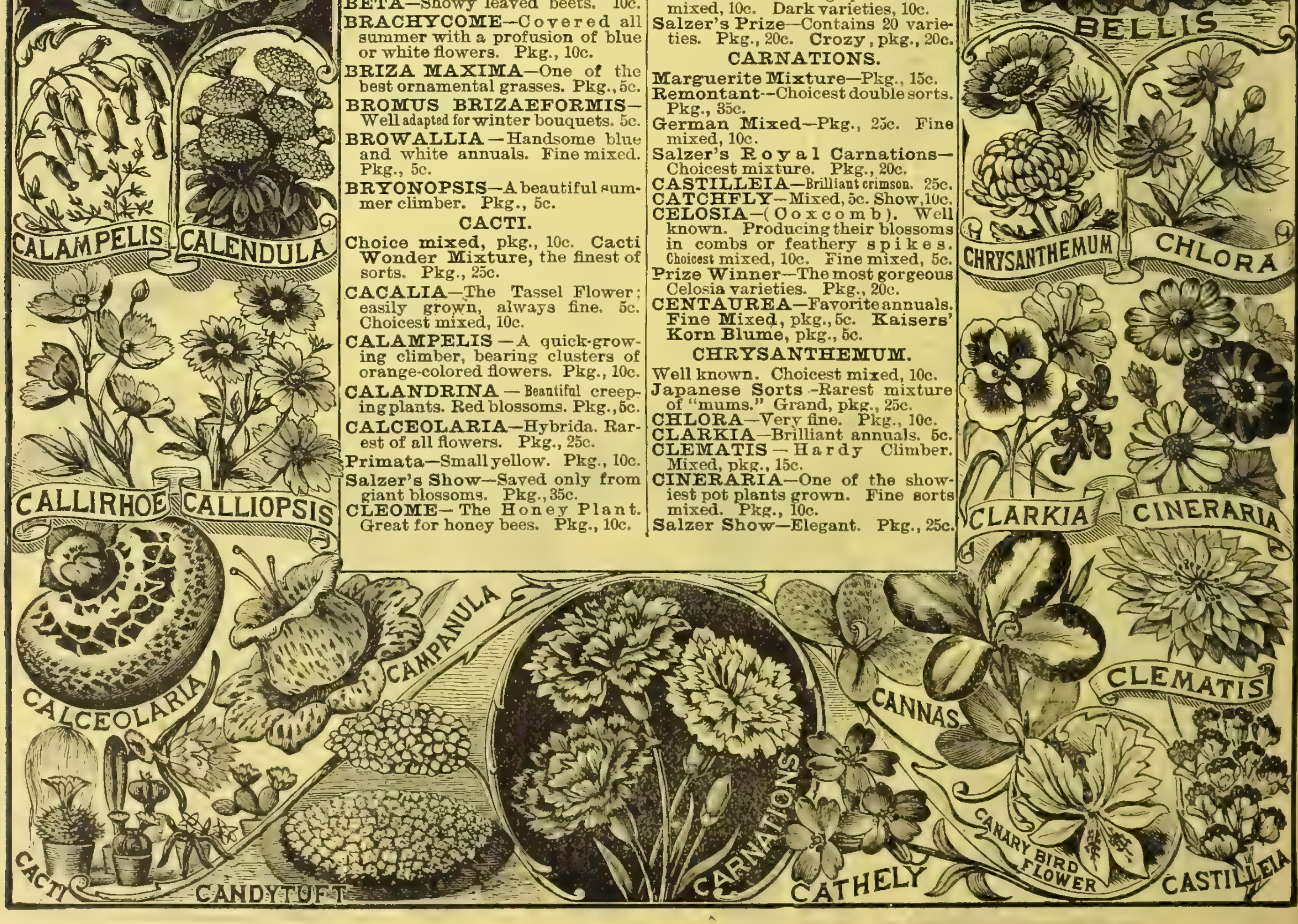
CHLORA—Very fine. Pkg., 10c.

CLARKIA—Brilliant annuals. 5c.

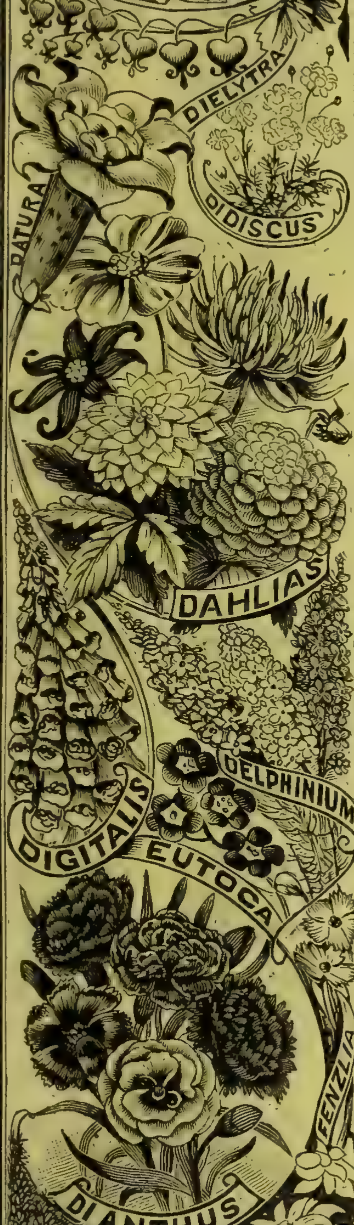
CLEMATIS—Hardy Climber. Mixed, pkg., 15c.

CINERARIA—One of the showiest pot plants grown. Fine sorts mixed. Pkg., 10c.

Salzer Show—Elegant. Pkg., 25c.



COLEUS
CYPRESS VINE
CUCUMIS
CUPHEA
CREPIS
COSMOS
CYCLANTHERA
COCCINEA
COIX LACRYMA
COLLINSIA
CONVOLVULUS


DIELYTRA
DIDISCUS
DATURA
DAHLIAS
DELPHINIUM
DIGITALIS
EUTOCA
FENZLIA
DIANTHUS

CYCLAMEN
FUCHSIA
FOUR O'CLOCK
GAILLARDIA
GOLDEN ROD
GERANIUM
GLAUCIUM
GODETIA

CONVOLVULUS.

Morning Glory—Rapidly growing, climbing annuals.
Major—Tall sorts, mixed. Pkg., 5c.
Minor-Dwarf sorts, mixed. Pkg., 5c.
Japanese Morning Glories—Wonderful new varieties. Pkg., 10c.
All Sorts Mixed-Elegant. Pkg., 5c.
COREOPSIS LANCEOLATA—Grandest of all out-door, hardy, continuously blooming, intense yellow bloomers. Pkg., 10c.
COCCINEA—A scarlet gourd. 10c.

COLEUS.

Plants with richly colored foliage. Finest mixed. Pkg., 15c
Salzer's Hybrid Wonder—Only rarest coleus sorts. Pkg., 30c.
COLLINSIA—Free flowering brilliant annual. Mixed, 5c.
COSMOS—Appropriately called the "Glory of Autumn." Colors, white, crimson and pink. Pkg., 10c.
CREPIS—Dwarf annuals. Pkg., 5c.
CUCUMIS—Ornamental Cucumbers. Pkg., 5c.
CUPHEA—Cigar plant. Pkg., 10c.
COIX LACH.—(Job's Tears). Pkg., 5c.
CYCLANTHERA—Climbers. Pkg., 10c.
CYCLAMEN—Salzer's Show Mixture. Pkg., 35c; finest mixed, 20c.
CYPRESS VINE—Well known climbers, with fern-like foliage and bright blossoms. Pkg., 5c.

DAHLIA.

Brilliant, regaining lost popularity.
Single varieties, mixed. 15c.
Double varieties, mixed. 15c.
Superb mixture, D. & S. 20c.
Finest colors, D. & S. mixed. 10c.
DATURA — (Angel's Trumpet). Showy annual. 5c; choicest mixed, 10c.
DELPHINIUM (Larkspur)—Perfectly hardy with splendid flowers and curious cut leaves, very popular. Finest mixed. Pkg., 5c.
Show Mixture-Very fine. Pkg., 10c.

DIANTHUS, or Pinks.

D. Lacinatus—Grandly brilliant; beautifully fringed, single. 10c.
D. Lacinatus, Double—Rich colorings. Pkg., 10c.
Salzer's Show—Composed of upwards of 50 sorts. Pkg., 15c. No. 1, mixed, double sorts. Pkg., 10c. No. 2, mixed. Pkg., 5c.
DIDISCUS — Delicate sky-blue, very popular blossoms. Pkg., 5c.
DIGITALIS—(Foxglove). Perennial, very showy. Mixed. Pkg., 5c. Splendid sorts. Pkg., 10c.
EDELWEISS—The Alpine favorite. Pkg., 25c.
ERICA—(Heath). Pkg., 5c.
ERYSIMUM—Free flowering, bright. Pkg., 5c.

ESCHSCHOLTZIA.

California Poppy—Very showy, bright colors. Continuing long in bloom.
Elegant Mixture-Rare. Pkg., 10c. Fine mixed, showy. Pkg., 5c.
EULALIA-A variegated grass, 10c.
EUTOCA—Free-blooming annual. Blue striped blossom. Pkg., 5c.
EUPATORIUM-Hardy peren'ials, bearing white blossoms. Pkg., 5c.
FENZLIA—Suited for rustic vases and baskets. Lilac. Pkg., 10c.
FERNS—Our mixture comprises some of the rarest and most desirable varieties. Pkg., 10c.

FEVERFEW.

Pretty and neat, small double flowers. Finest mixed. Pkg., 10c.
Golden Feather—Gold-leaved bedding plant. Pkg., 10c.
FOUR O'CLOCK—Well known. Blossoms variegated, striped and various colors. Fine mixed. Pkg., 5c. Show mixture—contains every variety known. Pkg., 10c.
FUCHSIAS—Finest mixed. Pkg., 25c. Elegant mixed, showy and rare. Pkg., 40c.
GAILLARDIA—Showy and free bloomers, mixed. Pkg., 5c.

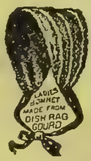
GERANIUMS.

Will produce nice, bushy plants from seeds the first season. Extra choice, mixed. Pkg., 20c. Finest mixed. 10c.
Gold and bronze. Pkg., 20c.
GILIA—Profuse blooming annual. Pkg., 5c.
GLAUCIUM—Horned Poppy, silver leaves, orange blossoms. Pkg., 5c.
GLOXINIA-Beautiful house pl'ts. Finest mixed. Pkg., 25c. Salzer's Show, rarest Gloxinias. Pkg., 50c.
GODETIA-Hardy annuals of beautiful colors. Finest mixed. Pkg., 5c. Show mixture Godetia. Pkg., 10c.
GOLDEN ROD—The national flower. Pkg., 10c.

GOURDS.

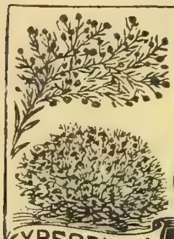
Well-known summer climbers, the delight of children, their odd and curious shapes please everyone.
Orange. Pkg., 5c. **Dipper Gourd.** Pkg., 10c. **Hercules Club**, club shaped. Pkg., 10c. **Nest Egg Gourd**—Very popular as a nest egg. Pkg., 5c.

Luffa, or Dish Rag—Is taking the place of a sponge. Pkg., 10c.
Salzer's Oddly Odd Mixture—Pkg., 20c.
Elegant Mixture—Contains a great variety of sorts. Pkg., 10c; oz., 30c. Fine mixed. Pkg., 5c.


LADIES BONNET MADE FROM DISH RAG GOURD

FOR ONLY 25 CENTS.
A Complete Flower Garden. See Page 60. **Price, only 25c, postpaid.**

DIANTHUS
ERICA
EDELWEISS
ERYSIMUM
EUPATORIUM
FEVERFEW
GILIA
ESCHSCHOLTZIA
EULALIA
GOUPDS
FERNS
GLOXINIA
A. BLANC PHILA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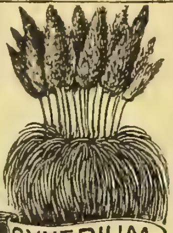
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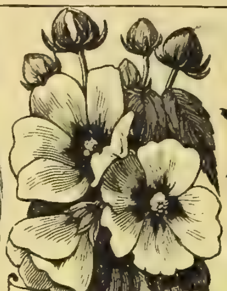
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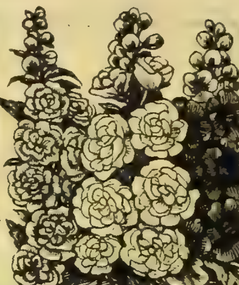
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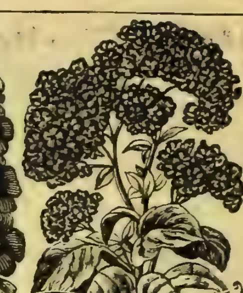
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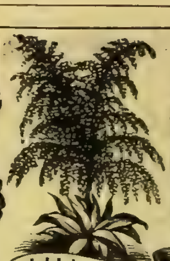
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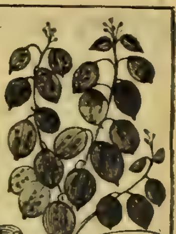
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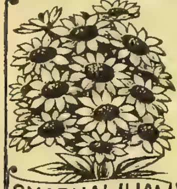
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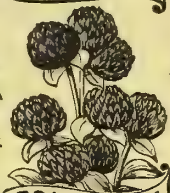
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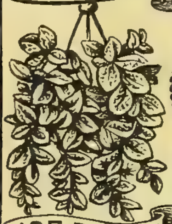
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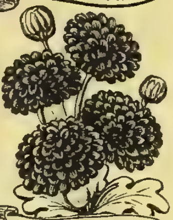
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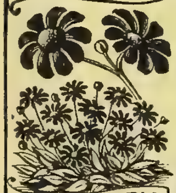
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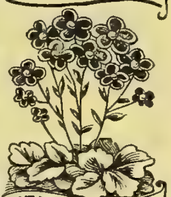
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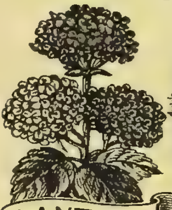
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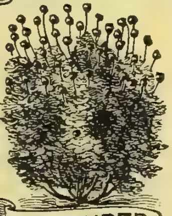
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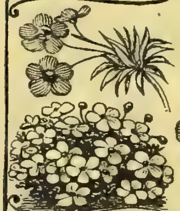
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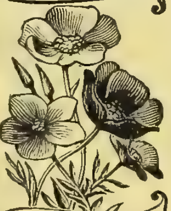
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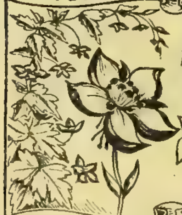
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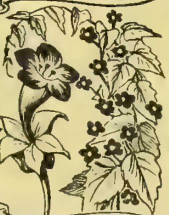
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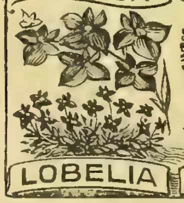
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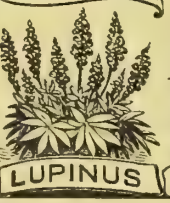

LUPINUS

GNAPHALIUM—Everlastings. Bright golden blossoms. Pkg., 5c.

GOMPHRENA—Everlastings. Mixed colors, very choice and fine. 5c.

GYNERIUM—Pampas Grass. Pkg., 5c.

GYPSOPHILA—(Angel's Breath)—Free Bloomer. White blossoms. Pkg., 5c.

HELICHRYSUM—Everlasting. Colors white, yellow and crimson. Pkg., 5c.

HELIOPHYLLA—Blue annual. 5c.

HELIOTROPE—Heliotropes can be as easily grown from seeds as pansies. Deliciously fragrant blossoms. Finest mixed. Elegant indeed. Pkg., 15c.

HELIPTERUM—Richly colored, beautiful everlastings. Pkg., 10c.

HIBISCUS—Stately, showy annuals. Free bloomers. Pkg., 5c.

HOLLYHOCK.

Grand summer and autumn flowering plants; old favorites becoming more popular each year. Perfectly hardy. Variegated Sorts, pkg., 10c; Yellow Sorts, pkg., 15c; Crimson Sorts, pkg., 15c.; Double White, pkg., 10c.

Double Mixed Hollyhock Sorts—Very choice and fine. Pkg., 10c.

Hollyhock Plants—3 for 25c; 6 for 40c; 12 for 75c.

HONEY PLANT—For bees. 10c.

HONESTY—Pretty plants with curious silver pods. Pkg., 5c.

HUMEA—Sweet scented. Pkg., 5c.

HUNNEMANIA—Large, showy flowers. Flowers brilliant yellow. Pkg., 15c.

HYACINTH BEAN—A splendid climber, with spikes of purple and white flowers. Runs 20 ft. in a season. 10c.

ICE PLANT—A singular trailing plant. Covered with watery vesicles resembling pieces of ice. Pkg., 5c.

JACOBEA—Free blooming annuals. 5c.

KAULFUSSIA—Flowers somewhat resemble asters. Bloom early. Pkg., 5c.

LATANA—Bushy plants, with large heads of various colored flowers. Grow very rapidly. Pkg., 10c.

LAVENDER—"Sweet Lavender," 5c.

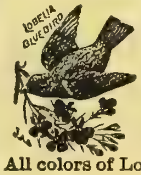
LEPTOSIPHON—Pretty. Pkg., 5c.

LINUM—A flax with beautiful scarlet flowers and pretty foliage. Pkg., 5c.

LOASA—Hardy climbing annuals, 5c.

LOBELIA.

A continuously blooming plant, of easy culture, splendid for edging beds.



Star of Ischl—Of erect growth; dark blue flowers. Pkg., 10c.

Emperor William—Light blue. 5c.

Blue Bird—A splendid variety. Intense blue. Pkg., 10c.

Gracilis—Very fine blue Lobelia for baskets. Pkg., 5c.

All colors of Lobelias, mixed, 5c.

LOPHOSPERMUM—Ornamental trailing plants with large flowers. 5c.

LUPINUS—Bearing graceful spikes of highly colored flowers. Pkg., 5c.

LYCHNIS—(Ragged Robin)—Brilliant scarlet blossoms. Pkg., 5c.

MALOPE—An annual. Pkg., 10c.

MARIGOLD—Old-time favorites. The easy culture and extreme showiness should secure them a prominent place in every garden. Finest mixed, 5c.

Superb Mixture—Composed of many sorts and colors Marigold. Pkg., 10c.

MARTYNIA—Handsome, large flowering. Seed pods used for pickling. 5c.

MAURANDIA—Pretty climbers of rapid growth, bearing a quantity of bell-shapped flowers. Pkg., 10c.

MIGNONETTE.

The hardiest annual in cultivation, and a universal favorite for its sweet and delicate fragrance. Salzer's Mignonettes are far superior to the usual run.

Snow Queen—Flower spikes often 10 inches long, pure white and very fragrant. Pkg., 15c; ½ oz., 25c.

Victoria—Dark red flowers. Pkg., 10c.

Machet—Plants are of pyramidal growth, flowers brightest red. 10c.

Crimson Giant—The largest and sweetest of all Mignonettes. Pkg., 10c.

Golden Queen—A literal mass of gold. Blooms continually. Pkg., 10c.

Salzer's Show Mixture—A package will furnish bloom and fragrance all summer. Pkg., 10c; oz., 30c.

All Sorts Mixed—This Mignonette mixture cannot be beat for the price on earth. Pkg., 5c; oz., 20c.

MIMULUS—Very showy pot and bedding plants. Fine mixed. Pkg., 5c.

Salzer's Show Mixture—Pkg., 10c.

MUSK PLANT—Very desirable. Pkg., 10c. Ave Maria, grand. 10c.

MORNING GLORY—See Convolvulus.

MOURNING BRIDE—Very nice. A great variety of colors. Pkg., 5c.

MYOSOTIS—Forget-Me-Not. An old favorite. It flourishes best in a moist shady situation. Fine mixed, 5c.

Azorica—Dark blue flowers. Pkg., 10c.

Eliza Fanrobert—Large blue. 10c.

NASTURTIUM.

For full description of this—America's best loved climber—please turn to page 61.

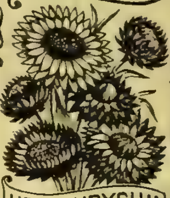
Perpetual Bloomer — Always in bloom. Pkg., 10c; oz., 20c.

Fine Mixed Colors—Pkg., 5c; oz., 15c; ¼ lb.. 30c.

NEMOPHILA—Bright colored flowers, in shades of blue and white. Pkg., 5c.

NIGELLA—Love in a Mist. Pkg., 5c.

For $1.00 Postpaid.
Think of it! 40 Pkgs. Flower Seed—Catalogue price over $2.50—all postpaid, for $1.00. See page 60.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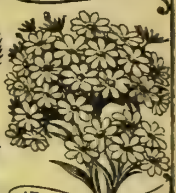
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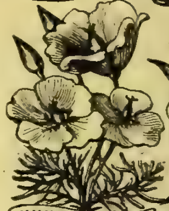
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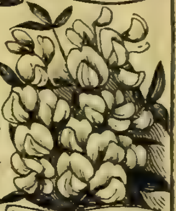
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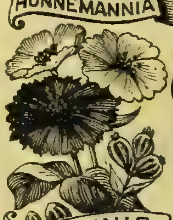
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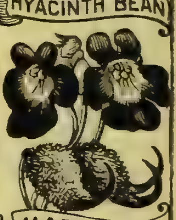
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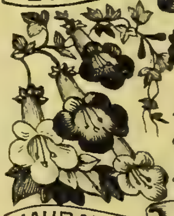
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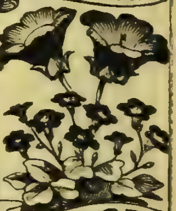
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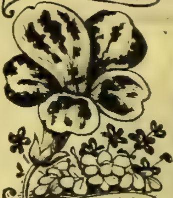
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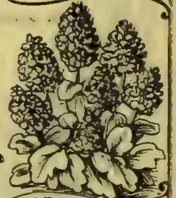
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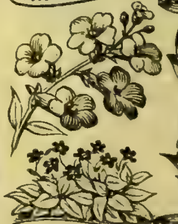
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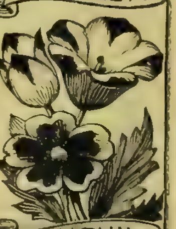
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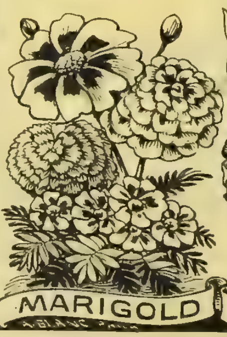
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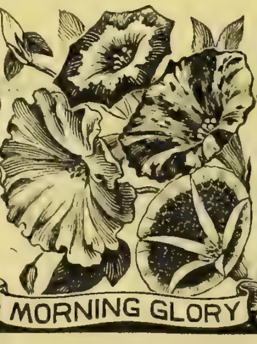
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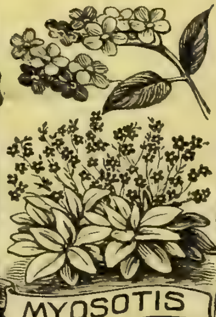
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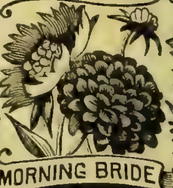
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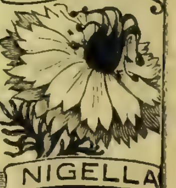
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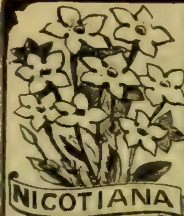
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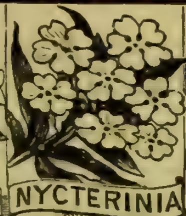
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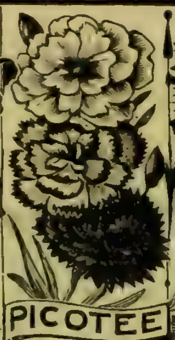
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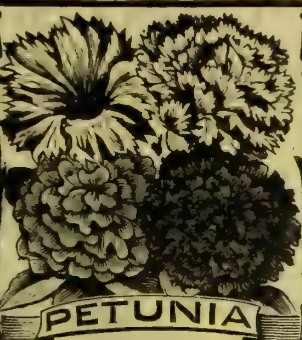
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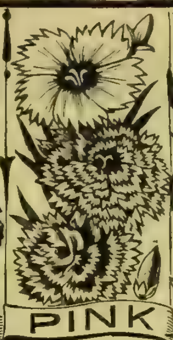
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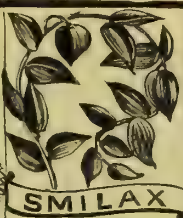
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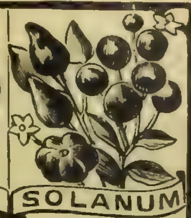
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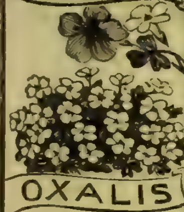
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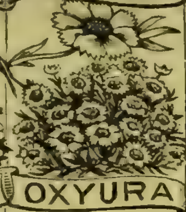
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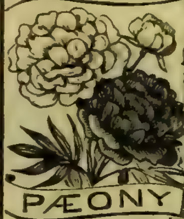
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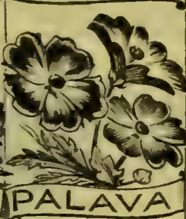
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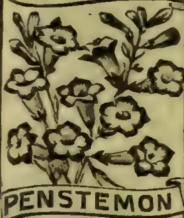
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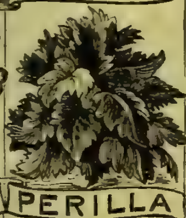
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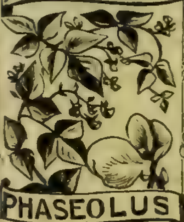
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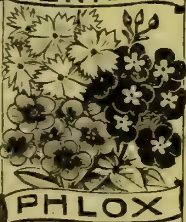
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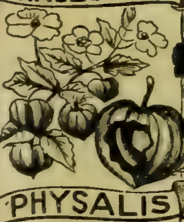
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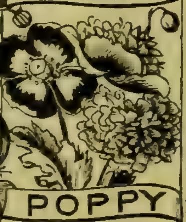
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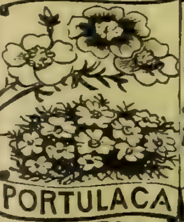
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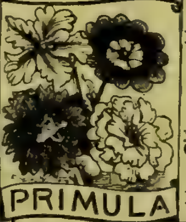

PRIMULA

NICOTIANA—Flowers white. 10c.
NYCTERINIA—Star-shaped. 5c.
OXALIS—Charming plant. 10c.
OXYURA—Pretty annual. 5c.
PAEONY—Hardy plants. Pkg., 15c.
PALAVA—Pretty roseflowers. 5c.
PENSTEMON—Free Flowering. 10c.
PERILLA—Ornamental leaved. 5c.

PETUNIA.

New Fancy Hybrida—Extremely beautiful, giant blossoms. 25c.
Belle Etoile—Striped and blotched. Pkg., 10c.
Ellsmore—Rose for massing. 10c.
Pure White—Fine for cemetery. 10c.
Salzer's Imported—It is incomparable as a mixture. 15c; 2 for 25c.
Single Petunia—Our single petunia mixture is grandly brilliant and fine. Fine mixed, pkg., 5c.
PHASPHOLUS—Pkg., 5c.

PHLOX.

Salzer's finest mixed Phloxes are incomparably grand and showy.
Phlox Drummondi—Alba (pure white). Purpuria (deep purple). Rosea (bright rose). Scarlet. Each color, 10c per pkg. All sorts, mixed, pkg., 5c; oz., 60c.
Phlox Grandiflora—Pure white, bright scarlet, striped and blotched, or Deep Purple. Each, 10c.
Phlox Grandiflora—Finest mixed, Pkg.. 10c; 2 pkgs., 15c; ½ oz., 50c.
Snowbank—Pure white. 10c.
Phlox D. Nana—Dwarf. Pkg., 10c.
Giant Star Phlox—Blossoms very large, star shaped. Pkg., 15c.
PHYSALIS—Edible fruit. 10c.
PICOTEE—Brilliant pinks. Pkg., 15c; fine mixed, pkg., 10c.
PINK—Flowers beautiful and brilliant. Pkg., 25c; fine mixed, 10c.

POPPY.

Well known. Very showy.
Blossoms Evermore. The grandest Poppy Mixture. Pkg., 15c.
Peacock Poppy Mixture—Contains the most brilliant hues. 15c.
Poppy Sorts—All sorts, double and single, mixed. Pkg., 5c.
Double sorts, pkg., 5c.
Single sorts, mixed, pkg., 5c.
Opium Poppy—Pkg., 5c. Perennial sorts, mixed. Pkg., 10c.
Oriental (double scarlet)—Pkg., 10c. White shades. Pkg., 10c.
PORTULACA—There are scarcely any flowers in cultivation that make such a dazzling display.
Double Mixed 10c. Single and double mixed, 5c. Single mixed, 5c. Finest mixed, thirty sorts, 10c.

PRIMROSE.

English Primrose. Pkg., 25c.
Evening Primrose. Blossoms yellow or white. Pkg., 10c.
Chinensis—20c. Grand sorts mixed, 20c. Fringed varieties. 40c. Finest double sorts mixed, 40c.
PRIMULA, Salzer's Prize—25c.

SALVIA (Flowering sage)—Coccinea (scarlet), 15c. Bluebird, 15c. Fine mixed, 10c. Apple salvia, 15c.
SCYPHANTHUS—Twining annual. Pkg., 5c.
SENSITIVE PLANT—Pkg., 10c.
SMILAX—Well known. Pkg, 10c.
SOLANUM—Ornamental fruit, 5c.
STATICE—Beautiful. Pkg., 5c.
STEVIA—Fragrant white. 10c.

STOCKS.

Are indispensable where a fine display of flowers is wanted.
Giant—Fine large blossoms, deliciously fragrant. Pkg., 15c.
Large Flowering—Tall. 10c.
Tree Stock—Pkg., 15c. **Kaiserin Louise**, pure white. Pkg., 20c.
Azure Blue—White, flesh rose, carmine, or brown. Pkg, 10c.
Imported Dwarf (large blossoms) 10c—Fine mixed stocks, 5c.
Select Mixture—This Mixture stands unrivalled. Pkg., 25c.
STIPA—Feather grass. Pkg., 5c.
SWEET SULTAN—Fragrant purple, white and yellow. Pkg., 5c.
SWEET WILLIAM—Very popular, free flowering. Pkg., 10c.
TORENIA—Sky blue blossoms. 15c.
TRITOMA—Red-Hot-Poker, 10c.

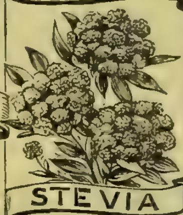
VERBENA.

No flower excels the Verbena.
Mammoth Verbena—Perfect flowers, pkg., 25c. Candidissima (purest white), 15c. Bluebird, 10c. Defiance (deep scarlet), 10c. Striata (beautifully striped), 10c.
Star Mixture—This verbena mixture is wondrously fine, contains endless sorts of large, gorgeous Verbenas. Pkg., 15c; 2 for 25c; fine mixed, 5c; No. 1 mixed, 10c.
VINCA—Very pretty. Pkg., 10c.
VIOLET—White, 15c; blue, 10c; Alba, 10c; choice mixed, 10c.
Salzer's Prize Violets—Pkg., 20c.
VISCARIA—Handsome. Pkg., 5c.
WALL FLOWER—Dark brown, pkg., 25c; golden yellow, pkg., 25c; imported mixture, pkg., 10c.
WAHLENBERGIA—Deep blue, 15c.
WHITLAVIA—Rich dark blue and white, bell-shaped flowers, 5c.
XERANTHEMUM—Flowers are white, purple and yellow, pkg., 5c

ZINNIA.

A very showy plant with large, double flowers. General favorites.
Double White, Crimson or Striped. Each pkg., 5c.
Tall sorts mixed, Dwarf sorts mixed, or single sorts mixed. Each variety, mixed, 5c.
Salzer's Show—Containing every imaginable color. Pkg., 10c.
Frau Grete Mixture—Very popular, pkg., 15c.
Fine mixed, pkg., 5c.

☞ Pæony Seed—see page 74—pkg., 15c. ☜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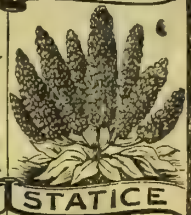
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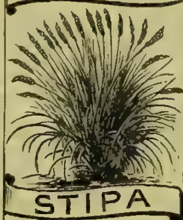
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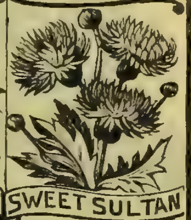
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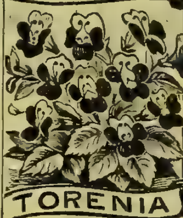
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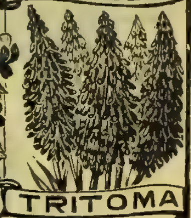
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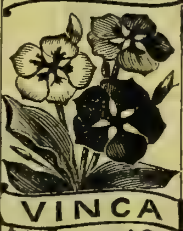
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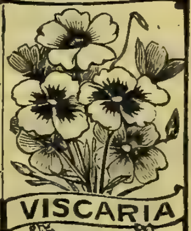
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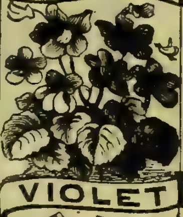
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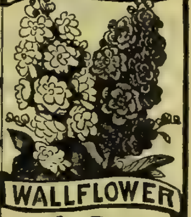
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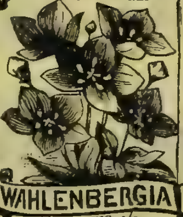
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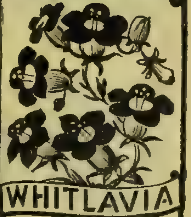
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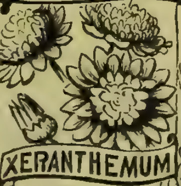
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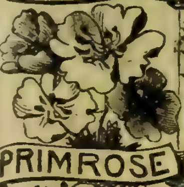
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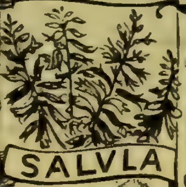
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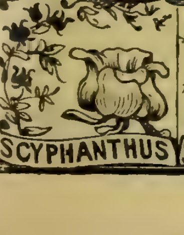
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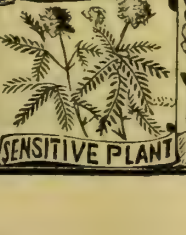
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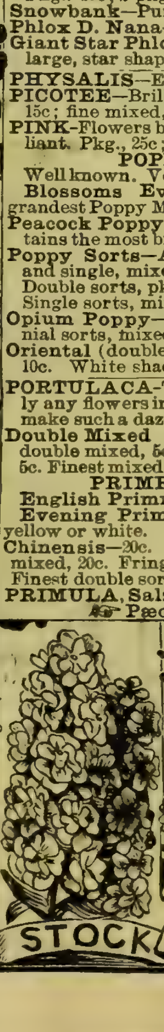
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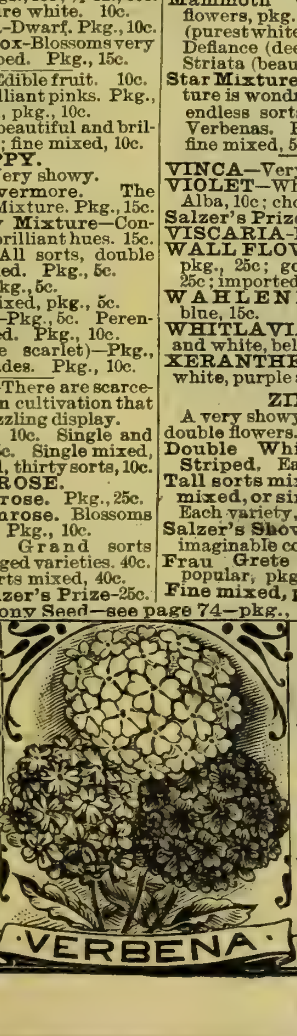
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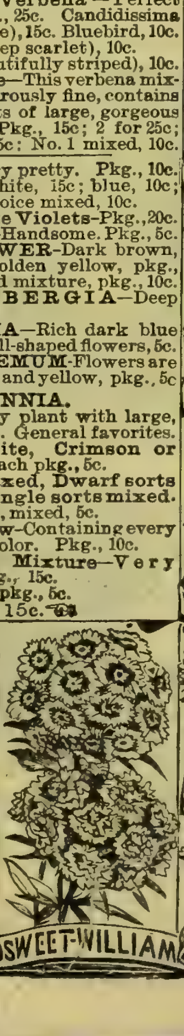
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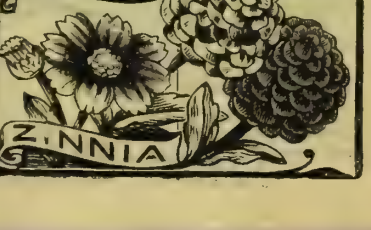
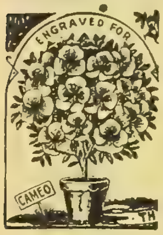

ZINNIA

PLANTS.

On the following 15 pages you will find the cream of all flowering and ornamental house and garden plants, small fruits and rare necessary novelties. The list is not as long and large as that of many dealers, but it contains the very choicest, the very rarest, the very best sorts, that will grow and flourish with care in any kitchen or parlor or sitting room or garden. We call special attention to the plants found on page 70 and also under the miscellaneous list on page 71 and the fruits on page 74.



AZALEAS.

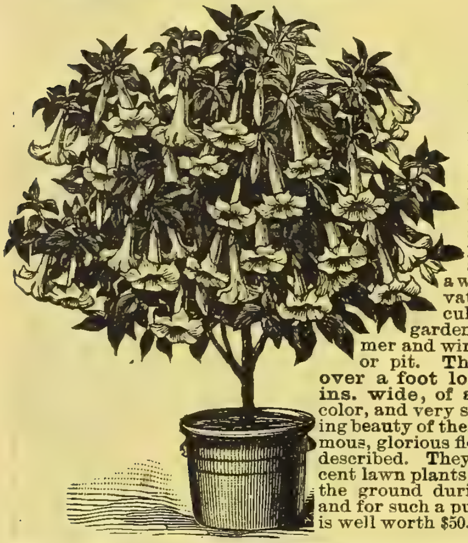
1. **Cameo Azalea**—A variegated variety of great beauty; blossoms large and of sweet fragrance. Each, 25c.

2. **Pearl**—This is the finest of all single pure white Azaleas. The blossoms are large and of a delicious fragrance. Each, 25c.

3. **Ruby**—A beautiful Azalea of a rich deep pink, almost red, color; very fragrant; strong grower and sure to please. Each, 30c.

One each of above 3 beautiful Azaleas for 75c.

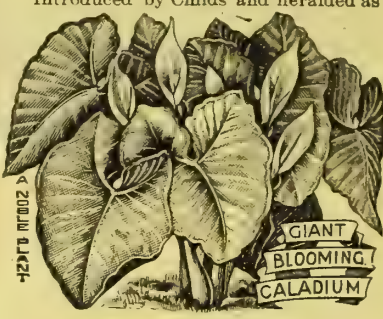
☞ Large plants by express, $1.00, $2.00, $3.00 and $5.00 each.



Brugmansia Arborea.

This is one of those plants of which words fail to convey a true idea of its magnificence, and people who see it for the first time are bewildered. It blooms freely at all times of the year, both winter and summer, in a window or conservatory, or it can be cultivated in the garden during the summer and wintered in a cellar or pit. **The flowers are over a foot long and 8 or 9 ins. wide, of a creamy white color, and very sweet. The striking beauty of these gigantic, enormous, glorious flowers cannot be described. They make magnificent lawn plants when planted in the ground during the summer, and for such a purpose the plant is well worth $50.00.** Each, 25c.

Giant Flowering Caladium.



Introduced by Childs and heralded as the grandest foliage and flowering plant of the century. Its leaves are 3 times as large as the common Caladium, having a heavy texture and a broad, lustrous, glossy green color. It does not produce a bulb, but is increased by suckers, and lives for years and years, and grows grander and handsomer and more gorgeous with each season. It must be taken up in the fall and kept in the cellar over winter. Leaves measure from 3 to 5 feet long by 2½ feet broad. Added to this wonderful foliage effect are the long lily-like blossoms, 12 to 15 inches long by 7 inches wide, snow-white, changing to a cream. It's worth $50.00 a plant for show on your lawn!

Price of small plants, 30c each; 3 for 75c, by mail. Large plants, 75c; 3 for $2.00, by express.

CANNAS.

1. **Wisconsin**—A dwarf Canna, which will show bloom every day in the year, its flowers being borne in great compact panicles, often as large as a man's hat, and of intense deep scarlet color. Each, 15c.

2. **Mad. Crozy**—The flowers are produced on large stems closely set with bloom; individual flowers very large; dazzling crimson scarlet, distinctly bordered with yellow. Finest of all blooming Cannas. Each, 15c.

3. **The Tiger Canna**—Deep foliage; dwarf habit; begins blooming when very small. Flowers extra large, yellow color, thickly spotted with crimson. The most striking novelty of recent years. Each, 15c.

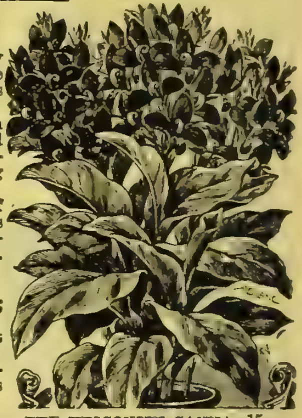
4. **Flamingo**—Intense light blood red. 20c.

5. **Austria**—Orchid flowers, enormous trusses; clear yellow crimson center. Each, 20c.

6. **Chicago**—Grand sort; great blossoms, finest red. Each, 20c.

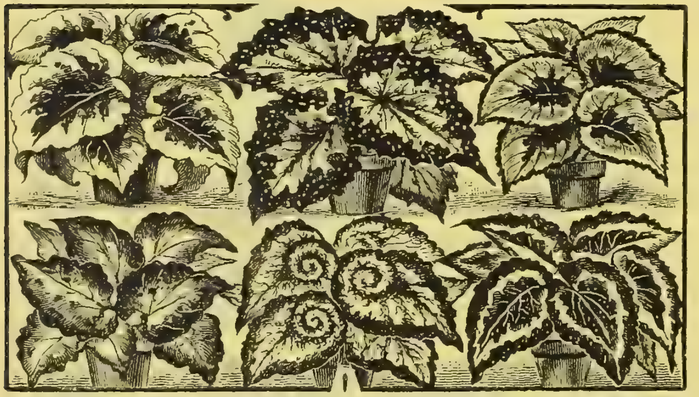
7. **America**—Rich, large, deep blood red, gorgeous leaves, with deep flashing red blossoms. It's a great beauty. Each, 35c.

The above 7, special price only 90c.



THE WISCONSIN CANNA, 15c.

Salzer's Charming Rex Begonias, Always Beautiful.



TYPES OF SALZER'S CHARMING REX BEGONIAS.

Among the rarest, choicest Plants that grow are found the Rex and Blooming Begonias. Indeed, to-day no collection is complete without these exquisite beauties. The leaves of the Rex varieties are massive and grand, while the foliage and blossoms of the Blooming sorts are unrivaled.

Countess Louise Erdody—*See Cut No. 1.*—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them winds in a spiral-like way until in a full grown leaf there are four of these twists lying on the top of the leaf. Each, 30c.

Drops of Blood.—This is a superb new variety recently imported. The leaf is dark, with center blotched with red of a blood hue. It is without question the finest Begonia grown. Each, 25c.

Queen of Hanover.—Leaves silvery white, sometimes greenish white, border veined; very fine. Each, 25c.

Scepter.—One of the finest dark-leaved varieties. Each, 25c.

Silverstate.—A bright, silvery leaf; rapid growth. Each, 25c.

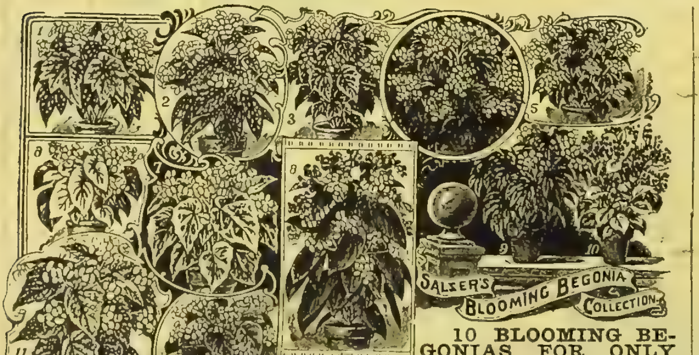
American Beauty.—The grandest of all new Begonia Rex. It is simply perfect both in growth and appearance. Each, 30c.

☞ **Common Rex Begonia Sorts, 20c each; 3 for 50c.**

Our Jewel Collection.

Composed of our selection of rare Rex sorts, we offer postpaid:

3 Charming Sorts, postpaid, 60c.
6 Charming Sorts, postpaid, $1.00.



10 BLOOMING BEGONIAS FOR ONLY $1.00—At the low price we cannot allow the selection of sorts, hence all are strictly our selection, but all are different. Will they please? We should say they will! Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are so pretty and so sure to give satisfaction that we send them out with great confidence.

10 SPLENDID BLOOMERS, POSTPAID, $1.00.
5 SPLENDID BLOOMERS, POSTPAID, 50 CENTS.

Rare Blooming Begonias.

Bertha—Resembles 12; flowers bright red. Each, 20c.
Incarnate—1. Dark leaves and silver dots; pink flower. Each, 20c.
Ingramii—Resembles 8; great winter bloomer; flowers carmine. Each, 20c.
Dregii—Resembles 6; never out of bloom. Each, 20c.
Weltoniensis—A great bloomer, pink flower; resembles 10. Each, 20c.
Sanguinea—12. Top of leaf deep green and bottom rich crimson. Each, 20c.
Metallica—3. A great novelty; fine foliage; rose blossoms. Each, 25c.
Schmidtii—5. Flowers white, tinged with pink; extremely floriferous. Each, 15c.
Palm Leaf—9. Named from its tropical-shaped leaves; always rare. Each, 30c.
Alba Picta—2. A splendid Begonia; leaves spotted, flowers white. Each, 20c.
Rubra—8. Grandest of all Begonias; erect growers; flowers pink. Each, 25c

Tuberous Begonias.

The tubers rest in the winter, like the Gloxinia, but start early in the spring. They thrive magnificently either treated as a pot or garden plant, when the massive, brilliantly colored blossoms will both please and astonish you. For garden culture plant May 15th.

SINGLE SORTS.

Alba—Very large white blossoms. Each, 15c.

Rosea—Pink; immense blossoms. Each, 15c.

Red—Finest quality; brilliant. Each, 15c.

Yellow—Very fine indeed. Each, 15c.

Above 4 single, 35c.

DOUBLE SORTS.

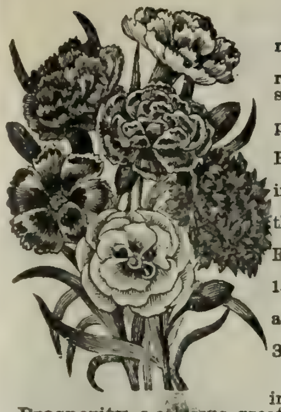
Victoria—Mammoth, double white; very rare. Each, 15c.

Prince Albert—Very large, double yellow. Each, 20c.

Gladstone—Immense blossoms of brightest red. Each, 15c.

Above 3 double sorts, 40c.

GIANT CARNATIONS.



The sweetest flower that blooms is the Carnation-perfect in form, fragrance and growth.

1. **Mrs. Brand**—Beautifully variegated, red and white. Each plant 25c; 3 for 50c; seed, 25 kernels, 15c.

2. **Morning Glory**, the prince of all light pink varieties. Each, 15c; seed, 25 kernels, 15c.

3. **Golden Beauty**, the grandest yellow. Each plant 20c; seed, 25 kernels, 15c.

4. **Gov. Roosevelt**, the darkest red imaginable. Each, 15c; seed, pkg., 15c.

5. **Flora Hill**, the giant blossom among the whites. Each, 15c; seed, pkg., 15c.

6. **Queen Louise**, the great snow storm. Each, 15c; seed, pkg., 15c.

7. **Daybreak**, delicate light pink. Each, 15c; seed, pkg., 15c.

8. **Evanston**, grandest, most glorious of all pink. Each, 20c; seed, pkg., 15c.

9. **Estella**, intense dark red, 20c.

3 of any of above, 40c; 7 of above, 75c.

3 RARE SORTS.

Lawson, the giant! Blossoms often four inches in diameter. Each, 25c.

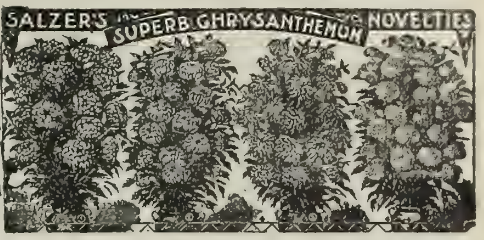
Prosperity, a colossus, great white variegated blossoms. Each, 25c.

Adonis, a large, wonderful scarlet. Each, 25c.

Above 3, postpaid, 50c.

SUPERB CHRYSANTHEMUMS.

The following seven Giant Colossal Bloomers contain absolutely the cream of "Mums." None finer, none grander, none more glorious, none larger, none stronger, none surer to please—seven sorts—the golden number—'tis enough.



1. **Col. Appleton**—Giant trusses, enormous blossoms; golden color. Bewilderingly beautiful. Each, 20c.

2. **Mrs. McKinley.** Pure white; honors the spotless name it bears. Great, pure white blossoms. Each, 20c.

3. **Mrs. Perrin**—Wonderful size; noble bearing; color pink; a giant blossom. Each, 25c.

4. **G. W. Childs**—A superb beauty; great blossoms of intense orange red. Enormous size. Each, 25c.

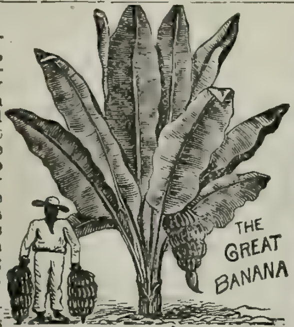
5. **John Wannamaker**—Colossal blossoms, pure snowy white, a veritable snow-white silver giant. Each, 20c.

6. **Mayflower**—A grand flower, colossal size, beautiful pink trusses, wonderfully grand. Each, 25c.

7. **May Bonnaffuer**—None larger, prouder, bolder, grander, among the giant yellow. Each, 20c.

Above 7 postpaid, 75c. Any 4 for 50c.

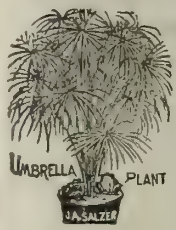
The Banana Plant.



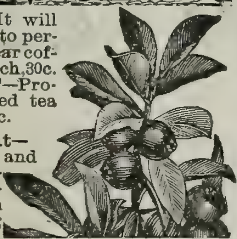
It is a stately, a noble, a gorgeous and rapidly growing plant, with great giant, colossal, magnificently shaped leaves. A few plants placed upon your lawn will be the most ornamental and gorgeous ornament thereon. It is one of those plants every one will ask "Oh, what is it?" and no plant will be more frequently visited by the children than the Banana, as ninety-nine out of a hundred children love bananas and will wish to see the plant on which they grow. Price each, 40c; 3 for $1.00; 5 for $1.50; 7 for $2.00.

JAVA COFFEE PLANT—This comes from Java, and is a great rarity. It will grow in the house to perfection, and will bear coffee when young. Each, 30c.

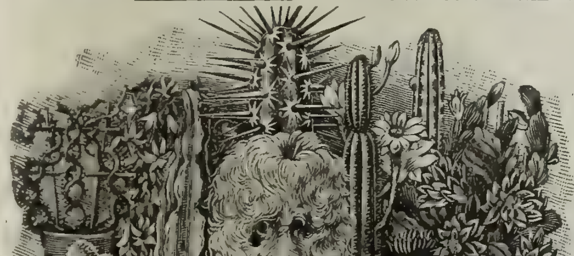
TEA PLANT—Produces the celebrated tea of China. Each, 40c.



Umbrella Plant—Splendid for vases and pots, where a magnificent effect is desired. Does well in water. Each, 15c; 2, 25c.



THE JAVA COFFEE PLANT.



OLD MAN CACTUS AND HIS FAMILY.

OLD MAN CACTUS COLLECTION.

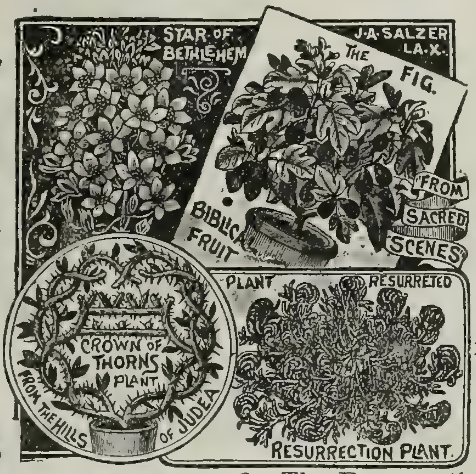
Now, then, do you want a lot of pleasure for but little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for summer; fine for winter; indeed, they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play.

12 Beauties for only $1.00.

These will all be different, curious shapes, and will be strictly our selection of 12 fine varieties.

Our selection of 12 sorts, $1.00; including Old Man, $1.35.
Our selection of 6 sorts, 60c; including Old Man, 95c.
Our selection of 3 sorts, 35c; including Old Man, 75c.

4 Bible Plants, 75c, Postpaid.



1. Crown of Thorns, or Euphorbia.

On the wild, rocky hills of Judea, and in the immediate neighborhood of Jerusalem, this emblematic plant is found. It is a peculiar plant, thorny, with a few bright green leaves and an abundance of light **rose blossoms**, of the easiest possible culture, and can be trained to assume any shape, as a crown, anchor, harp, wreath, cross, etc. **"The Crown of Thorns" worn by our Saviour** was made out of this plant, and the thorny branches were frequently used for the chastisement of offenders. Indeed, some sacred historians assert that the drink given to our Saviour before his death was made from the juice of this plant. **Each, 25c; large size, 50c.**

2. The Fig.

The fig is of the easiest culture; can be placed in cellar during winter and started early in spring. Bears abundantly. Each, 25c; 2d size, 50c.

3. The Resurrection Plant.

Among the pines and cedars of Palestine, this singular plant is found. Imagine a bunch of withered looking shoots, brown, stiff and apparently dead; place it in water, and within an hour it is transformed from a withered-looking bunch into a lovely patch of green moss. Each, 15c; 2 for 25c.

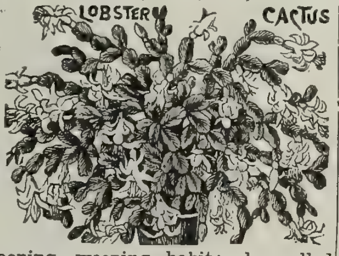
4. Star of Bethlehem.

In the valleys of Jezreel and Hebron, at the foot of Mount Tabor and the Lebanon Mountains, also throughout the plains and valleys watered by the Jordan, this pale blue, almost white, star-like, bulbous plant grows wild. Each, 15c; 3 for 40c.

☞ **1 Plant each above 4 Bible Plants, postpaid, 75c.**

Cactus Seed.

There is much pleasure derived from growing Cacti from seed. Our mixture of seed is very fine. You will be surprised at the odd looks of Cacti just sprouting from the earth. Sow in flat boxes filled with coarse sand. Keep moderately moist. Choice mixed, pkg., 10c; Wonder Mixture Cacti Seed, pkg., 25c.



Gasteria—One of the rarest of rare plants. Grows rapidly and bears odd blossoms on long stems. Each, 40c; large, $1.00.

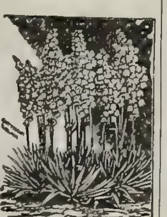
Lobster—A wonderfully free bloomer; frequently blooming three to four times a season. Of drooping, weeping habit; also called "Bleeding Cactus." Each, 20c.

Candle Cactus (Opuntiæ)—This is the Candle Cactus of New Mexico. Wonderfully beautiful flowers; yellow and purple. Each, 35c.

Texas Fence Cacti—Massive broad leaves; rapid grower; very beautiful; in great demand. 20c.

YUCCA.

Grows more beautiful and blossoms more freely each succeeding year. It grows and lives forever, bearing great quantities of white blossoms; very desirable for a lawn ornament. 20c. Yucca seed, pkg., 10.



YUCCA, 20c.

PÆONY SEED.

Grows easily from seed. In this way you get many new, rare sorts. Package, 15c.

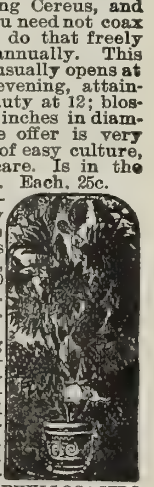
OLD MAN CACTUS.

This is grandly beautiful; the long white hair, so thickly grown, resembles the hoary head of an aged man. (See collection.) Each, 50c; second size, $1.00.

NIGHT BLOOMING CEREUS

(See cut.)

Glorious beyond description is the Night Blooming Cereus, and the best of all is you need not coax it to bloom; it will do that freely and gorgeously annually. This gorgeous Cactus usually opens at 7 o'clock in the evening, attaining its greatest beauty at 12; blossoms measuring 12 inches in diameter. The sort we offer is very free-blooming and of easy culture, requiring little care. Is in the Old Man collection. Each, 25c.



PHYLLOCACTUS

Phyllocactus—The most brilliantly beautiful blossom among Cacti is found on this plant, often bearing 250 blossoms annually. Each, 20c; large, $1.

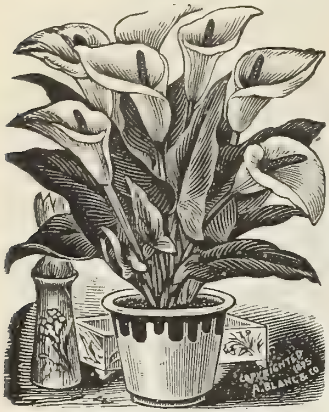
Stapelia—Very odd indeed, bearing beautiful buff yellow colored blossoms, with deep maroon markings, and of wonderful construction. Each, 20c.

Rhipsalis Mes (I must bloom) Cacti—Each, 15c.

Rainbow Cactus. Grand. Each, 20c.

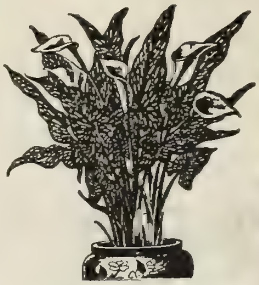
The plant is covered with a network of spines, which range in color from creamy white to deep crimson, hence its name "Rainbow." When in bloom its grandeur is unsurpassed, having flowers 4 inches across bright crimson with a white center. Each, 75c.

CALLAS.


CALLA. EVERBLOOMING, EACH, 20c.

Spotted Calla.

Flowers small, but exquisite; leaves covered with transparent white spots. Effective window plant. Distinct. Each, 20c.

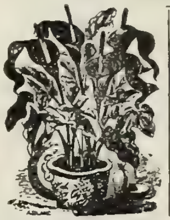

THE SPOTTED CALLA, 20c.

Salzer's Everblooming Calla.

With a little care this grand Calla blooms continuously. It is from Egypt; very healthy, large blossoms; fine. It is universally popular on account of its great freedom of bloom, its magnificent blossoms and noble foliage. Each, 20c; large, 35c; very large, 75c.

Black Calla. ☞

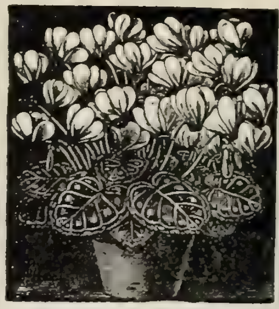
The immense popularity of this is attested by the fact that one year we sold over 6,000 bulbs. Flowers immense; often 15 inches long and of a velvety purplish black. Always rare. Each, 35c; large bulbs, $1.00. ☞


BLACK CALLA.

☞ Cyclamen.

A bulbous plant always in bloom in winter, and greatly admired by all.

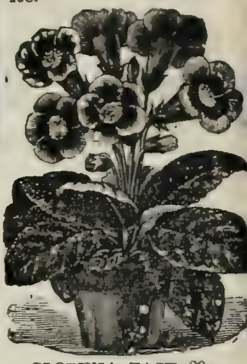
Known also as Shooting Star. It's a grand bulb. Each, 15c; 3 for 40c.


CYCLAMEN, EACH, 15c.

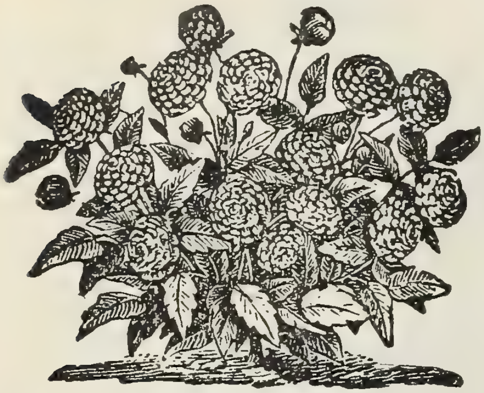
Gloxinia. ☞

These are among the handsomest of our summer-blooming house plants, the rich and varied coloring of the flowers being beautiful in the extreme: a single plant having as high as 40 great, glorious blossoms of exquisite coloring.

Each, 20c; 3 for 50c.


GLOXINIA, EACH, 20c.

DAHLIA.


DAHLIA PLANT.

By the hundred thousand are Dahlias being planted. There is a great revival in these peerless beauties. The choiceness and richness of these old fashioned favorites are becoming more and more known, and the inquiry for same assumes enormous proportions. Our stock is fine; yes, magnificent. We find our strong rooted cuttings give great satisfaction. Great favorites, growing from two to five feet high, and producing a profusion of flowers in the most perfect form.

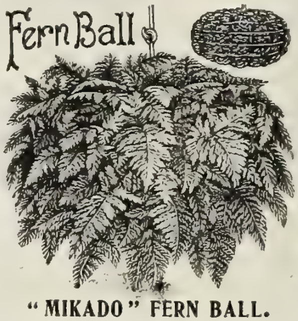
1. **Ever Bloomer**—Delicate white and colored.
2. **Pinkerton**—A beautiful, large blooming pink.
3. **Herbert**—Magenta shaded; beautiful.
4. **Louis Philip**—Rich, velvety, crimson, large.
5. **Perfection**—Clear yellow—fine.
6. **Triumphant**—Dark, velvety brown.
7. **Vivid**—Bright red, very double.
8. **White Bedder**—Best white; very double.
9. **H. W. Ward**—Old gold, tinged at times with scarlet or white; very double.

Rooted Cuttings (these bloom this summer). Price, each, 10c; **3 for** 25c; **12 for** 75c**, postpaid.**

Dahlia Bulbs, 20c **each; $1.50 per 12 by express.**

Above 9 Rooted Cuttings, 65c **by mail.**

" 9 Dahlia Bulbs, $1.20 by express.



"MIKADO" FERN BALL.

The Best House Plant Novelty in Ten Years.

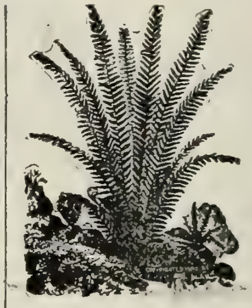
These balls consist of Fern Roots about the size of a pencil, woven outside and around a ball of moss. These roots produce beautiful sprays of Ferns from eyes or buds at nearly every inch of their length. Thus the whole surface of the ball soon becomes covered with Fern sprays. They may be suspended in any part of the room or grown on a stand or table. To use in Fern dish, cut ball in halves, placing flat side down, thus getting two dishes of beautiful Ferns. Price: Dormant Balls, each, 75c; 3 for $2.00; 1 doz., $7.00, all prepaid.

FERNS.

The Boston Fern. Each, 20c.

In it we have the most satisfactory of all ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent healthy fronds are inimitable. No picture, no illustration, no description, can do justice to this most magnificent of all graceful, hardy, easily kept ferns.

Mrs. Salzer would not part with her Boston Fern Jardiniere for $25. Its great fronds are often six feet long, and the very essence of beauty and grace—"spending constant gladness."


BOSTON FERN, EACH, 20c.

Price, 20c each; 3 for 50c; large, 50c to $1.00.

Sword Fern—Well known. Each, 15c; Large plants, 40c.

Silver Fern—An exquisite silvery foliage, 25c.

Lycopodium—Runs 20 feet; fine. Each, 25c.

Tremula—Trembles easily. Each, 25c.

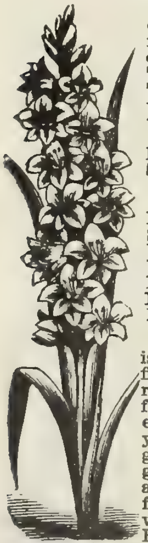
Petris Fern—A handsome foliage. Each, 25c.

Nephrolepsis Wittboldii—Noblest of all the sword fern varieties, with large, gorgeous fronds. Each, 30c.

Collection of Ferns.

Our selection of 5 sorts, 60c. **Our selection of 3 sorts,** 35c; **5 sorts, including India Fern, for** 75c.

Salzer's French Hybrid Gladiola.



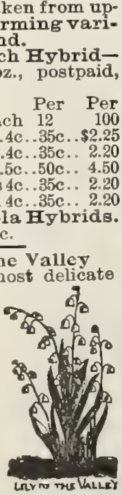
Go where you will the world over and you will find nothing more brilliantly beautiful than our French Hybrid Gladiolas. They are simply unsurpassable. This mixture is taken from upwards of 500 charming varities, and is grand.

Salzer's French Hybrid—Each, 5c; per doz., postpaid, 50c; 50 for $1.75.

	Each	Per 12	Per 100
Red shades	4c	35c	$2.25
Scarlet shades	4c	35c	2.20
Yellow shades	5c	50c	4.50
Variegated shades	4c	35c	2.20
Light shades	4c	35c	2.20

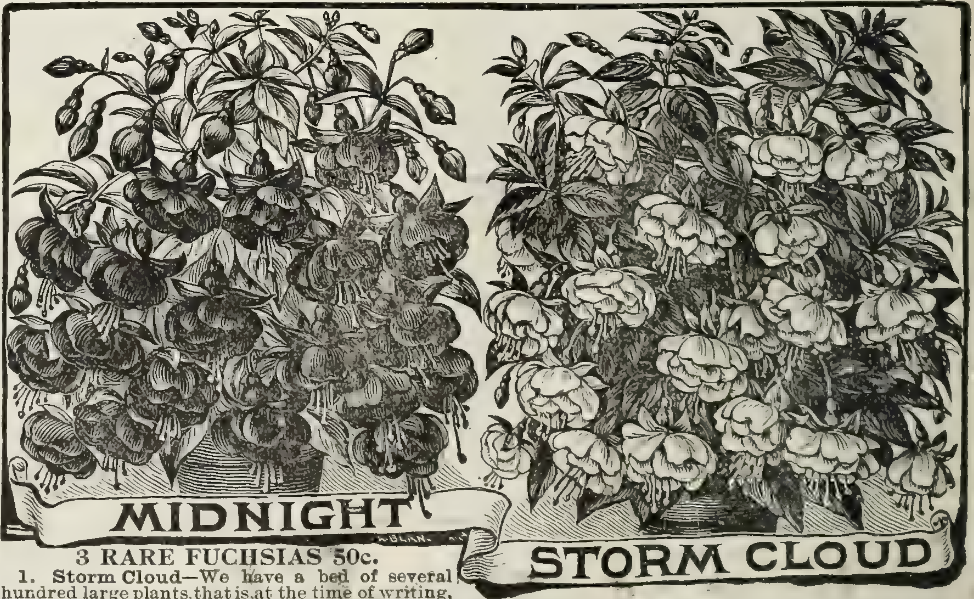
Lemoine Gladiola Hybrids. Each, 6c, 12 for 60c.

The Lily of the Valley is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant, snow-white blossoms. Each, 5c; 10 for 40c; Imported, each, 10c; 10 for 60c; 100 for $5.00.


LILY OF THE VALLEY

Hyacinth Candicus—Produces pure white, bell-shaped flowers on long stalks. Bloom in fall. Each, 15c; 3 for 35c.

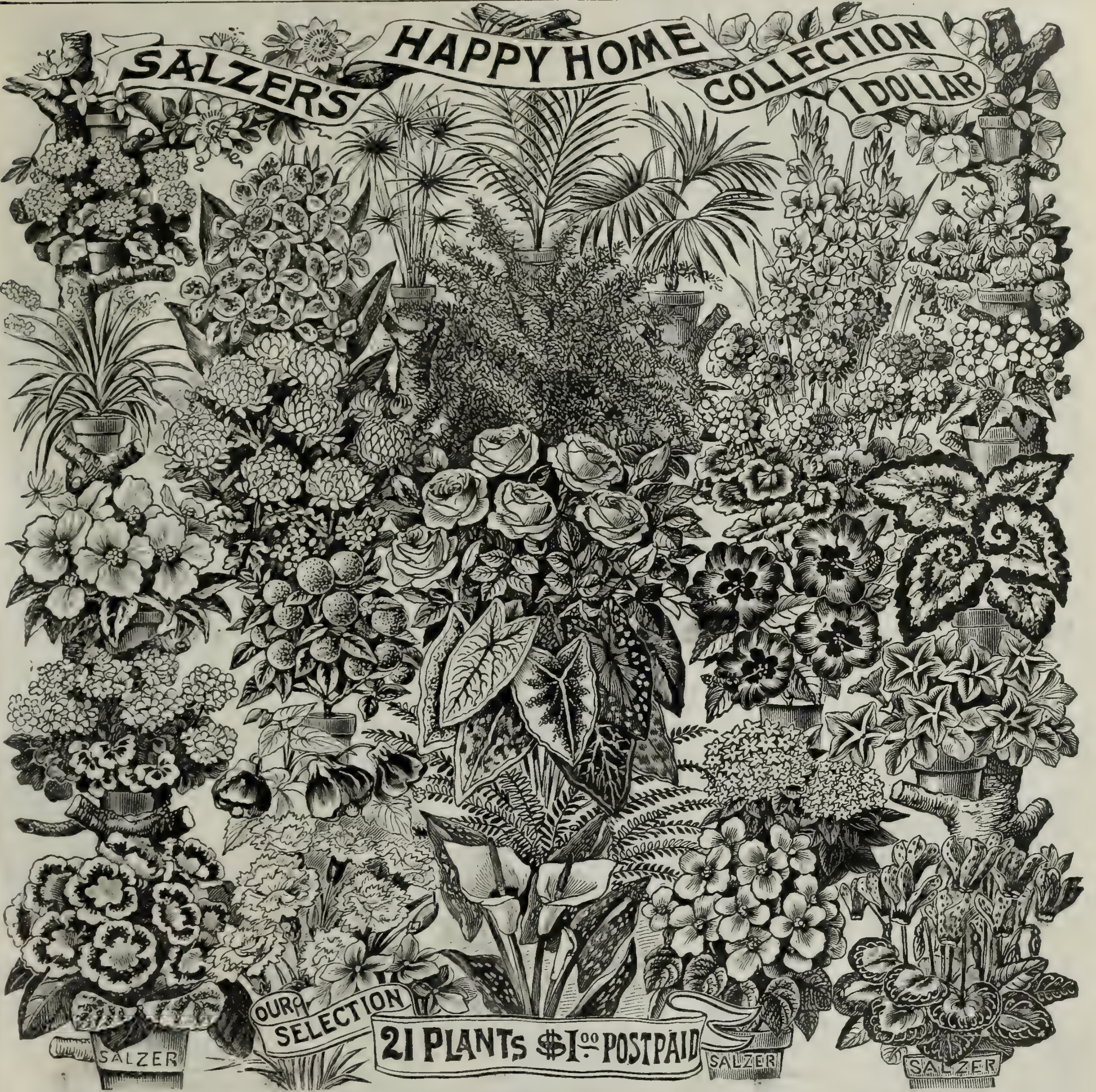
5 FUCHSIAS FOR 65 CENTS.
Special selection of 5 splendid Fuchsias, including Storm Cloud, Midnight and Red Dragon, for 65 cents, postpaid.



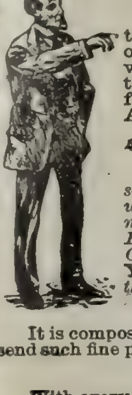
3 RARE FUCHSIAS 50c.

1. **Storm Cloud**—We have a bed of several hundred large plants, that is, at the time of writing, one solid mass of great, glorious, snow-white balls, a sight worth coming miles to see, and hundreds of city visitors have been here daily, admiring this grandeur. It is the largest, finest double white Fuchsia, and its great snow-white balls, borne in such prodigal profusion, almost completely hide the foliage of the plant. **Each,** 20c; **5 for $1.00.**
2. **Midnight**—Grows somewhat taller than its companion, Storm Cloud, but for genuine beauty its deep, big midnight blossoms are hard to beat. Its blossoms are of great, giant size. **Each,** 20c; **5 for $1.00.**
3. **Red Dragon**—While Storm Cloud and Midnight are great balls of Fuchsia blooms, Red Dragon assumes an elongated shape, the blossoms often measuring 3 to 4 inches in length, and of an original new crimson-red hue. It is exceedingly floriferous; the original seedling, when 9 months old, bore at one time 167 large, long, lovely buds and blossoms of a peculiar, indescribable vermilion velvety crimson color. **Each,** 20c.

Above 3 Incomparable Fuchsias, 50c.



HAPPY HOME COLLECTION OF 21 PLANTS FOR $1.00.



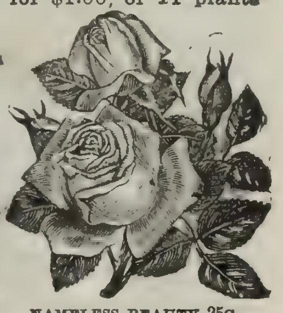
This great plant collection, composed of the best the greenhouses of America or Europe can furnish, a rainbow of colors, we offer at a price so completely within the reach of everybody, whether rich or poor, that we predict it will take

1,000,000 PLANTS

to fill our orders for 1904. Well, no matter; we have them. To meet the demand of our large plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs—often more than necessary—to make sure that we have enough; so after the heavy spring business is about over, in May, we take this stock of various rare and good things and make it into a Happy Home Collection, and offer them to our customers at 21 plants for $1.00, or 11 plants for 60c., giving them 3 to 4 times the value of their money. They will be sent free by mail. All collection orders are booked and will be shipped as early in the season as our stock permits.

☞ This collection is immensely popular among our customers, and we append hereto a letter ☜ from Mrs. Jane Russell Ayers, of Ohio, who obtained a collection from us last season:

"JOHN A. SALZER SEED CO.—Gentlemen: I have purchased plants for twenty years. It's safe to say that I have spent over $200 during this time, but never before have I really felt that I got more than my money's worth until I bought of you. All the plants I obtained from you were A No. 1. Yes, I got five times more than my money's worth. These twenty-two plants (you threw in one extra) contain Caladiums, Cannas, Achanias and Begonias, Palms, Roses, Azaleas and Geraniums, Carnations and Chrysanthemums, Gloxinias and Salvias, Oranges and Callas; yes, all of them choice, well grown, rare plants. It's the greatest surprise I ever had. **You are positively too generous.** *My neighbors, Mrs. Wilson, also Mrs. Medary and Murry, each when they saw my plants ordered a collection."*


NAMELESS BEAUTY 25c.

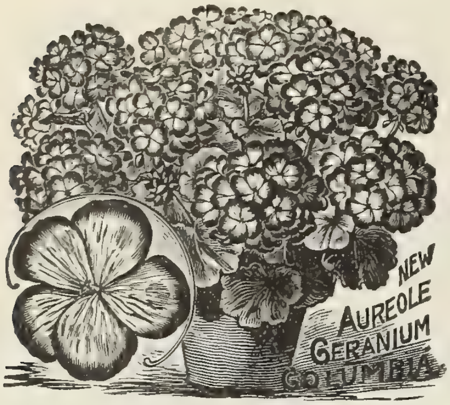
What is the Happy Home Surprise Collection?

It is composed of everything we have a surplus of, our selection consisting of rich, rare beaut[illegible]nts and bulbs. We send such fine plants that you are sure to be pleased with them. These we sell

11 plants, postpaid, for 60c. 21 plants, postpaid, fo[illegible].

With every collection of 21 plants we throw in our great free-blooming "Nameless Beauty" Rose, alone costing 25 cents.

GERANIUMS.



Helen Salzer Geranium.

It is pre-eminently beautiful, a seedling of an entirely new type. The upper petals are crystal white, margined with rosy carmine, which shades to a peach-blossom pink. The lower petals are a deep coral color, with a blotch of pure white in the center. This gradually merges into the coral, producing again the peach-blossom pink, as on the upper petals, the whole forming a charming combination, so unique as to compel admiration at first sight. Each, 20c.

Irvin Salzer Geranium.

It is safe to say, right here, that it is by all odds the finest double Geranium in culture. The color of this remarkable Geranium is hard to describe, and we will not make an attempt at it, only to state that it is peculiar light violet pink. The flowers are enormous, while the clusters are very large. Price, 20c.

Salleroi.

Salleroi is the greatest acquisition in silver variegated Geraniums for bedding and pot purposes that has ever been introduced. Each, 10c; 6 for 50c.

This list contains the cream of old and new sorts; no poor variety finds a place in this list.

1. Southey.

Grandest of all Single Geraniums, **bright vermilion**, with white blotch in center of flower and running up into the two upper petals, which are suffused with crimson; flowers of medium size and fine form, the gorgeous coloring more than making up for its loss in size. Price, each 25c.

2. Daybreak.

Great double trusses of **soft pink**, the very color of the famous Daybreak Carnation. Exquisitely beautiful. Each 20c.

3. Bellerophon.

One of the grandest of recent introductions; will rank with the best. It is a **single scarlet**, with colossal, giant, round florets (**often 3 inches**) combined into immense trusses, which are held high above the plant. It is very free in bloom, the habit and foliage especially fine for this type. Price, each, 25c.

4. Mrs. E. G. Hill.

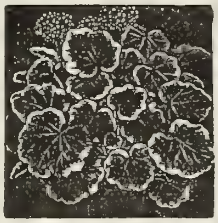
Single; floret, 2½x3 inches. The center of each petal is a soft **light salmon**, bordered with rosy salmon and veined deep rose. Frequently throws six petals. Price, each, 20c.

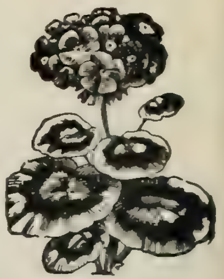
5. S. A. Nutt.

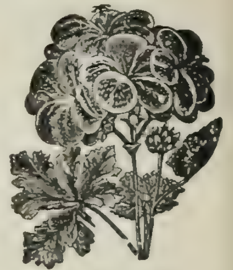
The very best of the **dark double crimson scarlet** bedders, always in heavy demand. We have a very large stock of it; stands the sun perfectly, and is always a mass of bloom. Size, 2x2½ inches. Price, each, 25c.

6. Columbia.

A splendid **single** bedder; **light high scarlet**, of dazzling brightness; two upper petals white, shading to scarlet on the edges; extremely showy; light green foliage. Of the general type of the Mirande section, but of distinct and flaming color, and very valuable on account of its bedding qualities. Does not lose its color in sunshine. Size often 2½x3 inches. Price, each, 25c.


SALLEROI. 10c.


MRS. POLLOCK. 20c.


NEW SWEET-SCENTED ROSE GERANIUM "ANGELUS." 20c

Any 3 of above Glories, only 60c. The 6 of above Glories, only 90c.

Tri-Color Geranium.

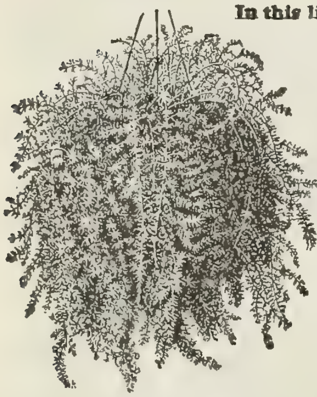
Mrs. Pollock—(See cut). The ground color of leaf is deep green; next comes a zone of dark crimson, the margin of which is tinted with scarlet; then a belt of green, the margin of leaf being a clear yellow. As an ornament for the parlor nothing yet excels Mrs. Pollock. Each, 20c.

New Rose Geranium, Angelus.

It has the nature of Mrs. Taylor, with the exception that it is a more vigorous grower, a free bloomer, while the blossoms are large and of a brighter red, resembling a small Pelargonium in colorings; its scent is a delicious rose. Nothing exceeds this in beauty and fragrance. Each, 20c.

MISCELLANEOUS.

In this list are found such plants and flowers as are popular and well known by everybody.



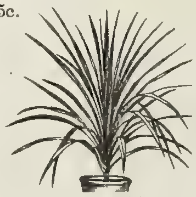
Asparagus (Climbing).

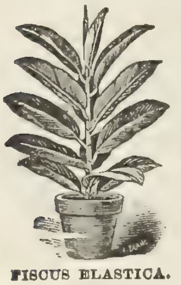
The finest of all plants for floral decorations. The foliage is so fine, so fairy-like, so graceful, so much like a soft vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Each. 20c.

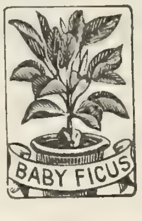
Asparagus Sprengeri.

Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Go the world over you will not find its superior. It's simply "double barreled immense," as they say out in Utah. Each, 20c; 3 for 50c.

Abutilon—White, red, yellow. Ea. 15c.
Achania—Each, 15c.
Alyssum—Double white, always in bloom. Each, 10c.
Acalyphia—A brilliant brownish red. Each, 20c.
Ananassa (Pine Apple)—Well known. Each, 30c.
Bridal Rose—Each, 20c.
Brides Myrtle—Each, 15c.
Balsami Sultani—Each, 15c.
Coleus—Brilliant sorts and colors. Each, 10c; 12 for 75c.
Croton—A brilliant house plant. Each, 25c.
Camphor—From its juice, camphor is made. Each, 25c.
Cuphea (Cigar Plant)—Each, 10c.
Clerodendron—An elegant climber. Each, 20c.
Fancy Caladium—Furnishes great masses of brilliant colored leaves. Each, 20c; 3 for 50c.
Caladium Esculentum—Each, 15c; 3 for 40c.
Dracaena—An elegant decorative plant. Each, 25c.
Feverfew—Beautiful white blossoms. Each, 10c.
Farfugium (Leopard Plant). Each, 25c.
Ficus Elastica—The Rubber Plant. Each, 35c.
Baby Ficus—A great beauty, small leaves. Each, 30c.
Genista or Shower of Gold—Each, 20c.
Heliotrope—White, purple, dark. Each, 15c.
Hibiscus—Known the earth over as the brilliant giant blooming Rose of Sharon. Price, single scarlet, 20c; double scarlet, 25c.
Hibiscus Cooperii—Leaves variegated, brilliant. Each, 30c.


D. INDIVISA.

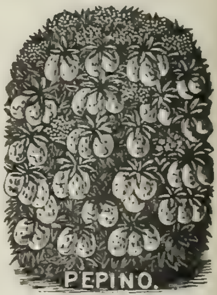

FICUS ELASTICA.



Jasmine—The ideal of poets. Ea. 20c.
Lantana—Great bloomers. Ea. 10c.

LILIES.

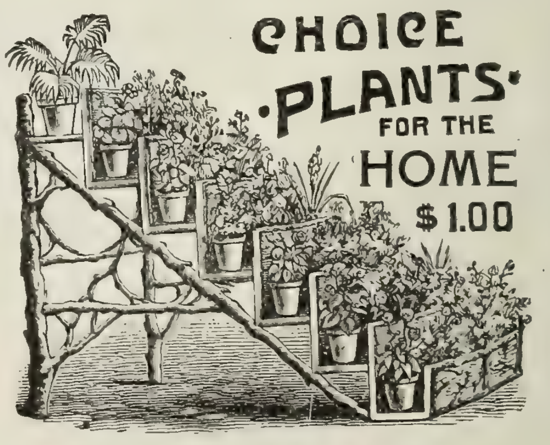
Lily Auratum—The great Japan Lily. Each, 50c.
Amaryllis Johnsonii—Each, 40c.
Myrica or Lorbeerbaum—The great German Favorite. Each, 40c.
Maderia Vine—A great climber. Each, 10c.
Orchids—Elegant sorts. Each, 60c.
Pepino—A rare plant. Each, 20c.
Passiflora Colville—Passion Vine. Each, 20c.
Primroses—Known favorites. Each, 15c.
Petunias—Double, pure white, bright red or variegated. Each, 25c; 3 for 50c.
Philodendron—Grand. Each, $1.00.
Sanseveria—A rare plant. Each 20c.
Swainsonia—Always in bloom. Each, 20c.
Salvia—Well known. Each, 10c; 4 for 25c.
Verbena—All colors. Each 8c; 12 for 60c.
Violets—Single blue or double blue. Each, 15c; double white, 15c.
Water Hyacinth—A beautiful purple blossom. Each, 20c.



The Melon Pear, or Pepino.

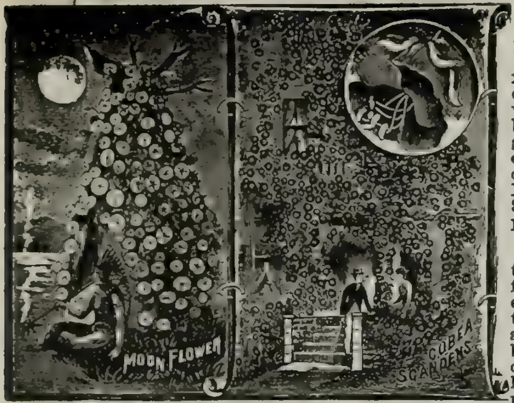
This rich, rare, luscious fruit comes to us from Mexico, and we must say for it that the longer you grow same, the oftener you taste of its luscious fruit, the more pleased you will become therewith. It is one of these easy-going plants that everybody is delighted with. It is a prodigious bearer, and plants even when young give a great abundance of fruit. The plant bears during the fall and winter months and is considered everywhere a great novelty. Price, each, 20c.

21 PLANTS, $1.00.



We sell for but $1.00, 21 fine, often rare plants as palms, roses, cannas, coleus, oranges, etc., etc. Entirely our selection of sorts. 21 plants for $1.00, postpaid. This great rainbow collection we sell so cheap, and the plants are so beautiful, that we can hardly see how you can possibly get along without one of these collections. We sell thousands of them each year. (See page 70.)

Price, 11 plants for 60c; 21 plants for $1.00, postpaid.

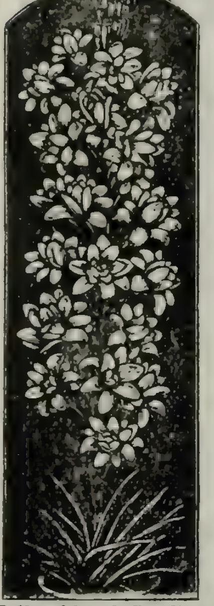


THREE GREAT CLIMBERS.

1. New Giant Moon Flower. Grows anywhere, growing 50 feet in one season; blooms continuously from June to November, its moon-like flowers being of the purest white, of giant size: blooming only at night or on dull days; gives out a delicious odor similar to the jasmine. **Each 20c; 3 for 45c; 12 for $1.75, by mail; seed, 15c per pkg.**

2. Cobea Scandens. Three or four plants placed on the side of the house will cover it fully twenty feet wide and rival each other as to which will reach the top of the roof first, and will all the while display a purple blossom glory unknown to any other flower or vine, continually lavishing its mass of great purple, bell-shaped, perfect pendant blossoms, borne on long stems, during the whole season. **Each, 20c; 3 for 45c; 12 for $1.25; seed, 15c pkg. by mail.**

3. Blue Mexican Glory. Is much like Moonflower, only flowers are blue. Each, 20c; 3 for 40c. One each of above 3 for 45c.



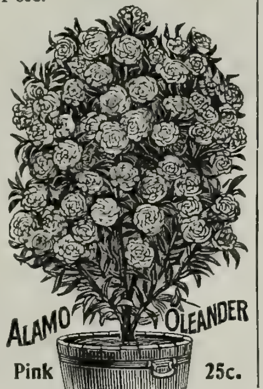
Belle of South Carolina Tuberose, each, 10c.

TUBEROSES.

No Tuberose has the reputation of blooming more freely than ours; indeed, they will average 99 bloomers out of every 100 bulbs. They should be planted early, in 5-inch pots, in rich sandy loam, watered moderately, beginning to bloom as early as July or August, and continuing for some months. A good way to have succession of bloom would be to plant bulbs every second week.

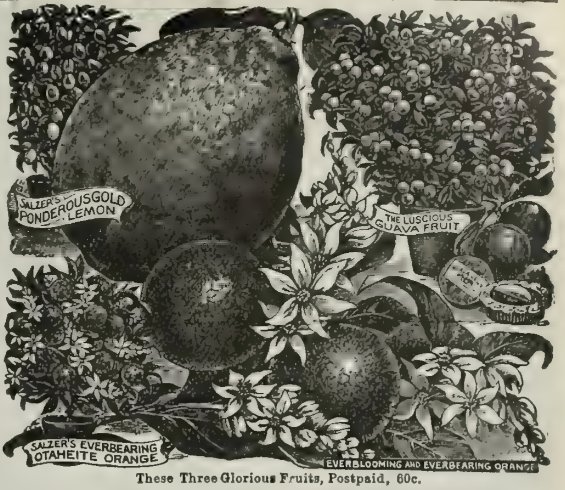
Pearl—Dwarf habit, free blooming; extra. Each, 8c; 3 for 15c; 10 for 40c; 25 for $1.00. **Double**—Each, 5c; 3 for 15c; 10 for 25c. **Belle of South Carolina**—A novelty; very double and free blooming. Each, 10c; 2 for 15c; 10 for 60c.

The Alamo Oleander.



On one of our trips through Texas, we found growing near the Alamo, the birthplace of Texas liberty, a magnificent group of Oleanders. The glorious plants were in full bloom, and we obtained the finest of them all, and have named same "The Alamo." It is a large, semi-double, pink bloomer, very free and of unusual vigor. No matter how badly the Oleander is treated, whether it is put in the cellar during the winter, or in a cold room, it rewards the grower in the summer and fall with a great abundance of blossoms, so that one almost feels guilty in storing the plant away in the cellar during the winter.

Price, Pink Alamo, 25c; Double Semi-White, each, 25c.


SALZER'S PONDEROUS GOLD LEMON
THE LUSCIOUS GUAVA FRUIT
SALZER'S EVERBEARING OTAHEITE ORANGE
EVERBLOOMING AND EVERBEARING ORANGE

These Three Glorious Fruits, Postpaid, 60c.

1. OTAHEITE ORANGE.

A grand pot plant and one of great beauty and novelty. It is magnificent in all its bearings. It is a dwarf orange, which grows, blooms and fruits freely in pots, even when only a foot or two high. The fruit is about one-half the size of ordinary oranges, and very sweet and delicious. The blossoms are produced in great abundance, delicate and beautiful in color, and rich in delicious perfume. As a pot plant this lovely dwarf Orange is one of the most novel and beautiful that can be grown. It blooms most freely during winter, though it is likely to bloom at any and all times of the year. With one or two plants of it, any one can raise an abundance of far-famed, delicate and fragrant orange blossoms. Price, each, 20c; 3 for 50c.

2. AMERICAN WONDER LEMON, PONDEROUS GOLD.

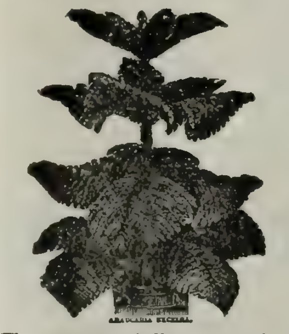
It is a strong, healthy plant, not affected by disease, and is absolutely sure to please you. It is the greatest Lemon for pot planting that we know of. It is truly to be called an "Everbearer." On a plant 6 feet high no less than 89 ponderous Lemons were growing at one time. In addition to this the tree was blooming and showed new fruit, every size, from a pea to ripe fruit, showing it to be a true wonderful everbearer. The Lemons have a very thin rind for such luscious fruit, **bearing freely.** Price, each, 40c.

3. THE LUSCIOUS GUAVA.

This magnificent pot plant, bearing blossoms and fruit continuously, is a native of the West Indies. In our house an eighteen months old plant bore 500 fruits. A gorgeous plant for house, parlor or kitchen. Does well everywhere. Fruit splendid for jellies, pies, etc. The **Guava** has thick, shining, evergreen, Camelia-like foliage, with pure, fragrant white flowers. The fruit is large, about the size of an English walnut, and of a beautiful claret color, while the flavor is most delicious—sweet and aromatic, resembling that of the strawberry. It is used for dessert fruit, also for preserving, and is considered a rare delicacy. Each, only 30c.

1 Plant of each of above 3, only 60c.

Araucaria Excelsa.

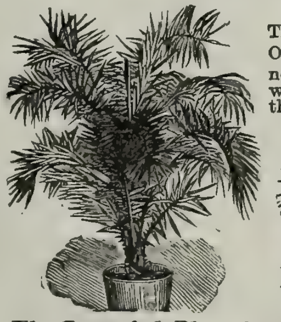


The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare. Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection. Nothing will please you more. "It's a chaste plant."

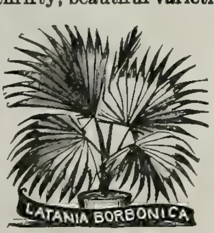
Small plants, 60c each; larger, $1.20.

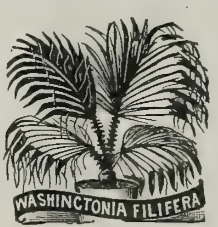
3 RARE PALMS FOR 60 CENTS, POSTPAID.

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and warmth are its requisites in the tropics, and, as nearly as we can give the plant these three requirements in our homes, the better they will flourish. The sorts that we list in this collection are hardy, rugged, vigorous, thrifty, beautiful varieties, such as will flourish in any home in America.



TheGraceful Phœnix.





1. Phœnix—Graceful and charming in the extreme. Each, 25c.

2. Latania—The most popular palm known. Each, 25c.

3. Filifera—Known as the weeping palm the world over. Each, 25c.

Above 3 for 60c, postpaid.

Above second size, each, 50c; 3 for $1.40.

Above third size, each, $1.00; 3 for $2.50.

☞The second and third sizes are noble specimens for the price. ☜

Oxalis Ortgiesi.

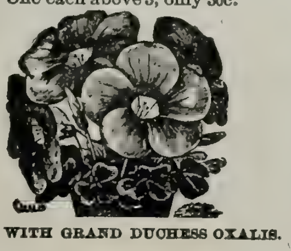
Grows several feet tall and literally covers itself with beautiful yellow blossoms; continually in bloom. Each, 20c.

1. Grand Duchess Pink'o Pink. Each, 15c.

2. Lavender Grand Duchess. Each, 15c.

3. White Grand Duchess. Each, 10c.

One each above 3, only 30c.



POT WITH GRAND DUCHESS OXALIS.

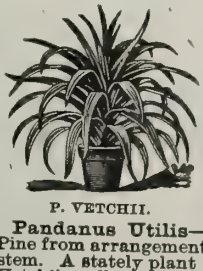
Oxalis, Gen. Howard.

If we were to have but one bright pink, blooming blossom for winter bloom it would be by all odds this glorious Oxalis. Its flowers frequently measure 3 inches in diameter and it is not an uncommon thing to have a 10c plant bear from two to three thousand blossoms in one winter. It increases very rapidly. The brilliant pink is delightful to the eye and attracts everybody's attention and is sure to give great satisfaction. Price, 10c each; 3 for 25c; 7 for 50c.

PALM SEEDS.

Palms are of easy growth from seed. Lots of pleasure raising them. Full directions "How to grow," with each package. Each variety of above three, per package, 10c; 4 sorts palm seed mixed in one package, 20c.

Pandanus Vetchii.

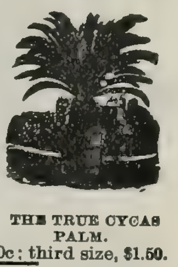


P. VETCHII.

The handsomest of all variegated plants. In every respect like P. Utilis, only handsomer. It's a stately plant. (See cut.) Each, $1.00; large plants, $3.00 to $5.00.

Pandanus Utilis—Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, $1.00 each; 2d size, $3.50 each.

Cycas Revoluta, The True Sago Palm.

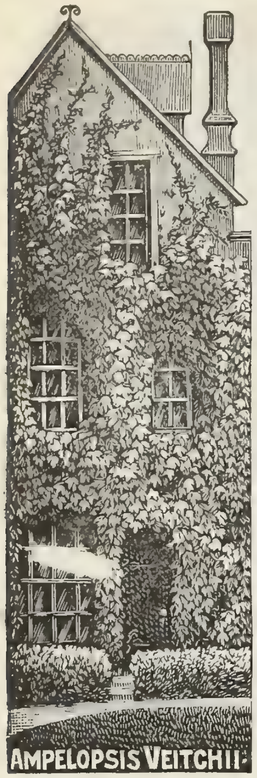


THE TRUE CYCAS PALM.

Anyone having seen this most magnificent Cycas will admit that no other plant can equal it in grandeur. Very scarce this year. 1st size, 50c; second size, 90c; third size, $1.50.

Pæony Seed.

Lots of fun growing Pæonies from seed. See page 74. Package, 15c.



HARDY CLIMBERS.

Ampelopsis Veitchii.

It clings firmly to any wall or tree; needs no support. The leaves at first are of an olive green color, then brown, changing to bright scarlet in the autumn. Indescribably grand. Would not part with a 2-year old plant (20 feet tall) covering the north side of our house, for $25.00. Each, 20c; 3 for 50c; 7 for $1.00.

Ampelopsis Virginia.

A vine well known; climbing in one season to the height of 20 feet. It is as hardy as oak, does well anywhere. Each, 20c.

Honeysuckles.

For real home vines to be near you, climbing over your windows and doorways, there is nothing prettier than the sweet scented Honeysuckles.

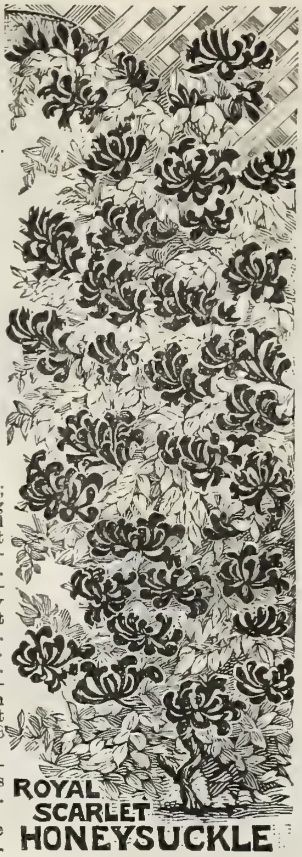
1. **Royal Scarlet**—The prince of all Honeysuckles; climbs rapidly, attaining the height of 20 feet, and bears innumerable bright SCARLET, fragrant blossoms. Each 20c; 3 for 50c.

2. **Happy Childhood**—Pure WHITE. Grows very rapidly and bears great quantities of pure white, very fragrant flowers. Hardy. Each 20c; 3 for 50c.

3. **Golden Beauty**—Bears very long, golden YELLOW blossoms in great profusion. Each 20c; 3 for 50c.

4. **New Honeysuckle**—"Monthly." So named because it blossoms every month; SCARLET; no climber. Each 25c.

One each Nos. 1, 2 and 3, 40c; the 4 for 55c.



Clematis.

By all odds the most popular of all hardy garden climbers of easy growth; needs but slight protection, and rewards the grower with innumerable blossoms.

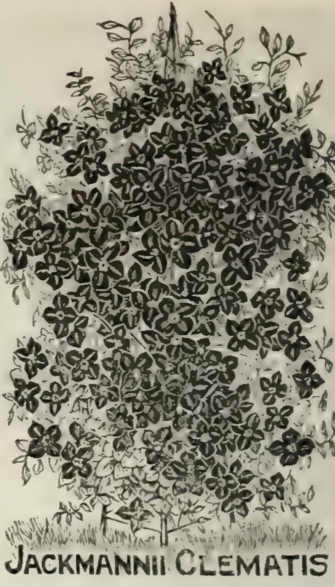
1. **Clematis Jackmannii**—It begins blooming usually the same season, and then forever thereafter it is lavish with its floral glory. On a 3-year-old plant it is not unusual to see from 100 to 200 blossoms at one time. The Jackmannii begins to bloom early and continually. The blossoms are very large, thick in texture, and of rich, deep purple. The $1.00 sizes are strong, and will, with ordinary care, bloom freely this summer.

Price, 1st size, $1.00 each, 2nd size, 50c.

2. **Claret**—Wine color, always rare, gorgeous blooms. 1st, $1.00; 2d, 40c.

3. **Snowflake**—Very fine white variety, blooming freely, bearing hundreds of blossoms. 1st size, $1; 2d size, 40c.

4. **Sky Blue**—Exquisitely beautiful, large blossoms, very rare. 1st size, $1.00; 2nd size, 40c.

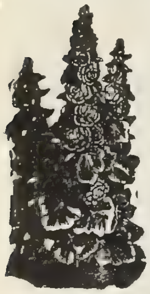


Price of Clematis.

1 each above 4, 1st size, $3.00; 1 each above 2nd size, $1.50. Any 2, 1st size, $1.75; any 2, 2nd size, 90c.

Climbing Wisteria.

A glorious hardy vine, climbing 100 feet and blooming in great profusion. 25c.


HOLLYHOCK.

Hollyhock Plants.

(Will bloom this summer).

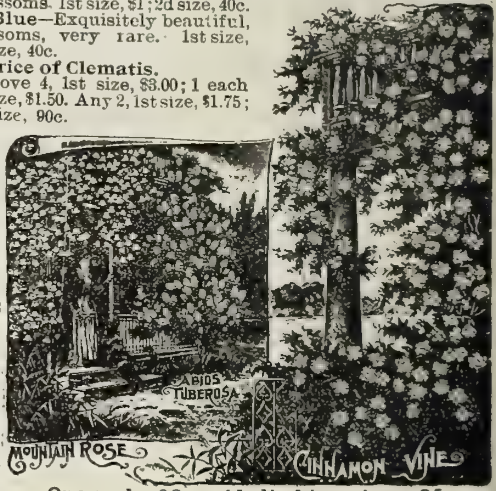
Double White—Each, 15c; 3 for 30c; 12 for $1.00. **Double Pink**—Each, 15c; 3 for 30c; 12 for $1.00. **All Sorts, Mixed**—3 for 25c; 12 for 75c.

3 Hardy Rapid Climbing Vines, 35c. ☞

1. **Mountain Rose**—Native of China. Blossoms two inches in diameter, light pink, extremely double, plants hardy. Climb 25 feet in one summer. Each, 20c; 3 for 50c.

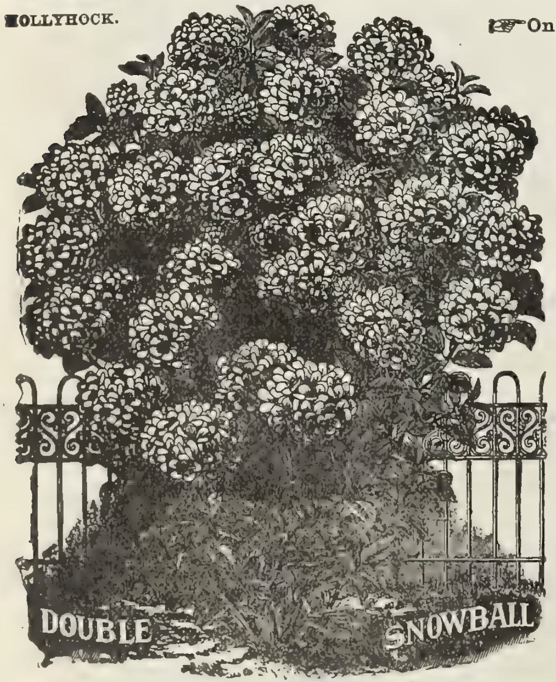
2. **Cinnamon Vine**-The vine is peerless, so beautiful is its rapid growth, a single 15c plant having vines and laterals in one season fully 3,000 feet long. The blossoms are fine, of a rich cinnamon fragrance. They die down in fall but spring up in early spring with greater energy than before, and are sure to please. Each, 15c; 3 for 25c.

3. **Apois Tuberosus**—A matchless beauty, hardy as oak, having clusters of rich deep purple flowers, of delicious violet fragrance. Grows stronger each year. Ea. 15c; 3 for 30c.



One each of 3 rapid climbing vines, 35c.

☞ One each above 3, 35c; 3 each, 9 plants, for 90c. ☜



New Japan Double Snowball.

Grandest of all Double White Shrubs—Noble in this climate. Don't confound it with the common Snowball; it's immeasurably superior! Enormous balls of great snow-white blossoms, borne in matchless prodigious profusion. Hardy as oak.

This and the Hydrangea Grandiflora are noble companions.

Each, 35c; 2 for 60c. Large, 75c each.

1 each Japan Snowball and Hydrangea, 50c.

1. Hydrangea Grandiflora.

Its equal has yet to be found. Indeed, it is the finest hardy shrub in cultivation; flowers are formed in large white trusses 6 to 10 inches in length, remaining in bloom until killed by frost. The flowers turn to rosy pink in the fall. It is as hardy as oak and a profuse bloomer; grows 6 feet high. Too much cannot be said in favor of this plant. Had a bush on our grounds **3 years old, in bloom last fall, and there were on it over 300 great trusses of** flowers. It is by all means the best hardy shrub we know of, and we cheerfully recommend it. Splendid for cemetery. As shown in the engraving, the plant is of compact and sturdy habit, and when laden with its great masses of bloom is exceedingly striking and attractive. This noble shrub adorns alike with its superb presence the cottage, farmyard, large lawns, extensive grounds, parks, etc., and is especially desirable when grown as single specimen plants, as shown in our illustration. A universal favorite. Stands 60 degrees below zero.

Price, according to size.

Each, 25c; 5 for $1.00.
2d size, 50c; 3 " 1.00.
3d size, 75c; 3 " 1.50.
4th size, $1.00; 3 for $2.00

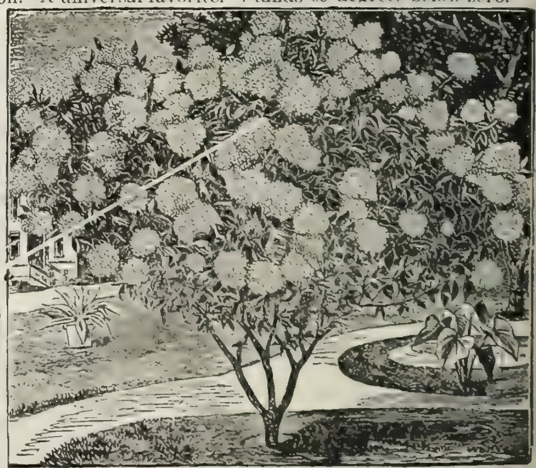
2. Common Snowball.

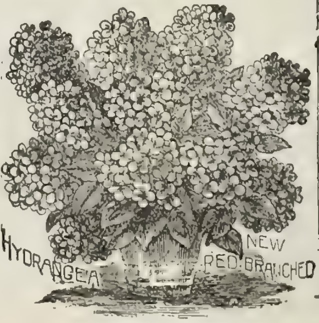
Well known. Each, 25c.

3. Deutzia.

Flowers white; on long stalks. Each, 20c; 3 for 40c.

One each above, Hydrangea, Snowball and Deutzia, 50c.


Noble Hardy Hydrangea Grandiflora. Each, 25c; 5 for $1.00.



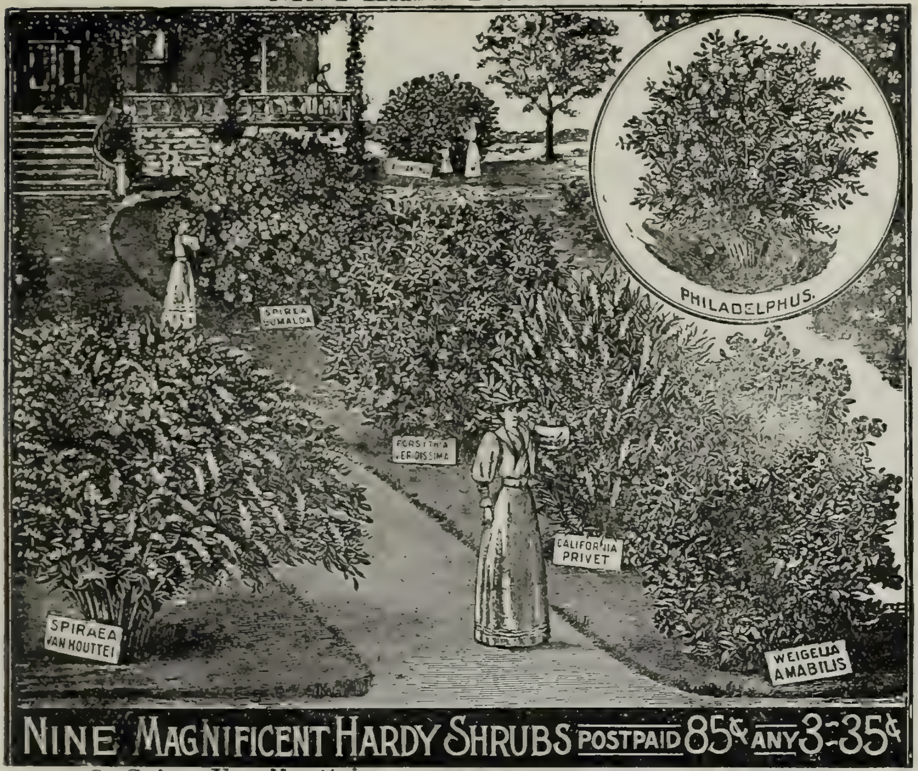
RED BRANCHED, price 25c.

Hydrangea for House Culture.

☞ **Red Branched**—The queen of all House Hydrangeas. Big, giant pink blossoms. Each, 25c.

Thos. Hogg—Pure white, fine. Each, 20c.

NINE HARDY SHRUBS, POSTPAID, FOR 85 CENTS.



1. Chinese Wisteria.

The Wisterias are magnificent free flowering climbers, blooming freely in early spring and late fall, hanging their gorgeous and immense bunches of deliciously sweet and lovely flowers from porches, balconies and verandas; grows 100 feet high. Each, 25c; 3 for 60c.

2. California Privet.

A noble shrub with beautiful blossoms and rare foliage. It is a shrub that is sure to please. 20c.

3. Persian Lilac.

Bears its enormous trusses of pure white flowers in great profusion; the blossoms are often 10 inches long, of magnificent beauty and fragrance. Each, 20c.

4. Spirea Bumalda.

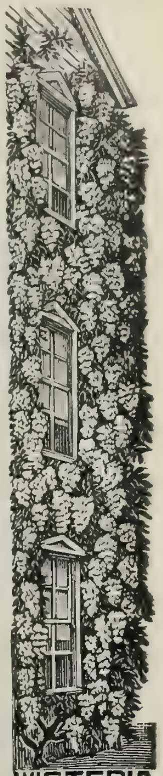
This is a grand shrub, blooming from July until killed by frost. The blossoms are large and of a bright rose color; perfectly hardy and will give satisfaction. Each, 25c.

5. Weigelia.

Rosea—A grand shrub, which is a mass of fine bell-shaped pink blossoms during June. It is one of the most popular and beautiful of all shrubs. 25c.

6. Philadelphus.

One of the handsomest and hardiest shrubs in cultivation. The blossoms are large, pure white, waxy, of delicious orange fragrance, and borne in prodigal profusion. 20c; 3 for 50c.



WISTERIA

7. Forsythia or Golden Bell.

Robes itself, during April and May, the length of its branches in pendulous bells of a bright yellow color. Immensely brilliant. 20c.

8. Spirea Van Houttei.

The most showy of all the Spireas. The plant is an upright grower, with long slender branches that droop gracefully with their weight of pure white flowers, in great clusters and whorls, forming plumes 2 feet long. Each, 20c.

9. Calycanthus.

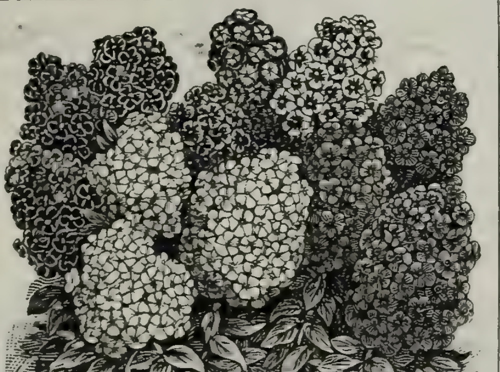
It bears in May a great profusion of double purple blossoms, which have a strong, delicious, pineapple fragrance. Each, 15c; 3 for 40c.

☞ Price of the 9, mail size, 85c; any 3 for 35c; any 6 for 60c, postpaid.

PERENNIAL PHLOX.

Its brilliant colors, its great hardiness and its wonderful blooming qualities make it by all odds the finest plant for grand display on lawns and gardens that we know of.

It is impossible to describe the following quintet; they are as hardy as oak, and of great freedom of bloom. Plant anywhere in the garden; they will flourish, increase rapidly and bloom forever.



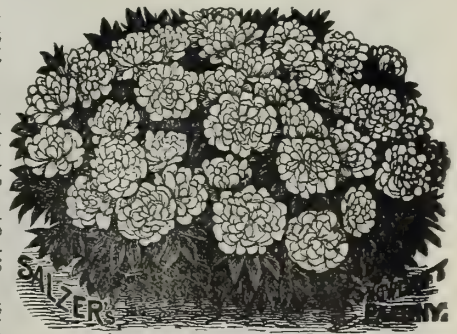
1. **Phlox Diana**—Bright, deep pink, with crimson center; giant blossoms; indescribably grand. This is the finest Phlox we have ever seen bloom, so magnificently stately and grand. Each, 20c.
2. **Heroine**—Giant blossoms, magenta red; large florets; great trusses; very fragrant. You will love this Heroine. Each, 15c.
3. **Silver Lace**—Peerlessly beautiful; blossoms large, pure, snow white; profuse bloomer; so delicate in its pure white. Each, 15c.
4. **Elmira**—Lilac, suffused with pale white; with splendid pink eyes. 15c.
5. **Virgil**—Enormous trusses. Body blue, lilac, white; center red. Each, 15c.

☞ The above 5 Phlox, postpaid, 40c; any 2 for 25c. ☜

PÆONIES.

The Pæony is with right the noblest and at the same time the most popular and beautiful and serviceable hardy outdoor flower. We have frequently seen the La Crosse and Goethe and other varieties bearing flowers from 14 to 20 inches in circumference. They increase in beauty and size each succeeding year. Three or four plants when well established will give from 200 to 600 great gorgeous blossoms. Pæony seed, pkg. 15c.

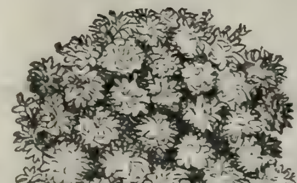
1. **La Crosse**—A glorious, fragrant, very double pink of giant, colossal, magnificent size. Each, 30c; 3 for 85c.
2. **Goethe**—Magnificent dark red variety; blossoms intense in coloring and large in size. Each, 30c; 3 for 80c.
3. **Snowdrift**—A pure white, very large and finely formed blossom. Each, 25c; 3 for 70c.
4. **Givalet**—A rich deep pink; of great beauty. Each, 25c; 3 for 70c.



SNOWDRIFT—Each, 25c; 3 for 70c.

One each of the above 4 for 75c, postpaid.
Any 2 of above for 45c.

3 FROST PROOF BLOOMERS, POSTPAID, 40c.



GOLDEN GLOW, 20c.

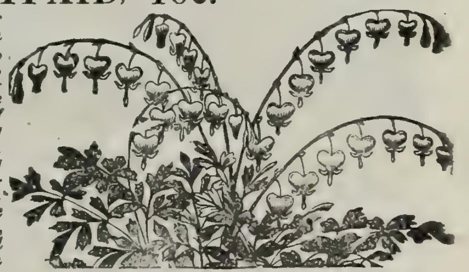
(1) RUDBECKIA GOLDEN GLOW.

The most distinct large flowering hardy plant. A magnificent grower, very branching, and each branch bears from six to twenty great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly. Each, 20c; 4 for 50c.

(2) ACHILLEA—Salzer's Giant. Each, 15c.

Queen of all hardy, free flowering, constantly blooming, pure white flowers. We cannot too strongly urge you to plant a few of our Achilleas, hardy as oak, a profuse bloomer, and will do well everywhere. It is a hardy perennial, the top dying down to the ground every winter. Its many branches grow to the length of 1 or 2 feet, holding their great mass of pure white feverfew-like flowers about a foot above the soil. For cemetery planting, it is the most valuable of all **WHITE** flowers. **If there was but one white flower in our garden, the Achillea Alba would be the one. Its 5,000 pure snow-white perfect blossoms would accord it the place. It is hardy as oak and blooms from May until snow flies. Giant Achillea, each, 15c; 2 for 25c; 5 for 50c; 10 for 75c.**

(3) Bleeding Heart *is an old-fashioned, hardy flower, but one that deserves a place everywhere. Of it can truly be said, "A thing of beauty is a joy forever," for no plant is more satisfactory, more liberal and free in bloom than this. It will stand the coldest winters and flourish, and a single plant will bear from 100 to 500 long spikes of blood red, heart shaped drooping flowers, hence the name, Bleeding Heart. Price, postpaid, each 20c; 2 for 30c; 10 for $1.00.*



BLEEDING HEART—Each 20c; 2 for 30c.

☞ One each above three Frost Proof Bloomers, Postpaid, 40c.

THE ROSE.

Hundreds of new Roses are being offered to the people of America at present by florists, and of the long list but few are really of lasting merit, or such that will reward the ordinary grower with anything like "paying buds." One or two buds a year from a new Rose with a high, commanding title is certainly not as good as 100 or more buds from a trusted, tried and standard Rose; hence our list this year contains only the cream of free bloomers.

How to Destroy Insects on Roses and Flowers.

A Timely Little Book.
Postpaid, 20c.

CULTURE.

Give the Rose good, loamy soil, enriched with rotten cow manure or bone dust. Apply plenty of water and sunshine, and it is as sure to bloom and flourish as a Geranium or Fuchsia. A dozen of the following Roses, planted in open ground in full exposure, with sufficient moisture, will reward the grower with hundreds of blossoms during the summer. For fertilizer use Salzer's Pulverized Sheep Manure

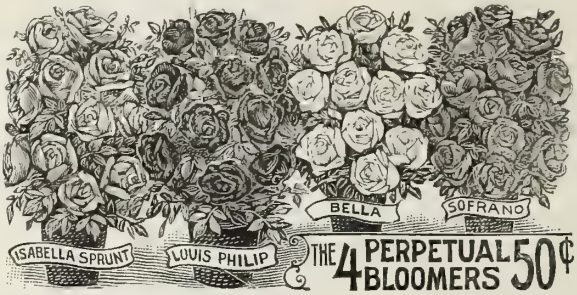
EVERBLOOMING ROSES.

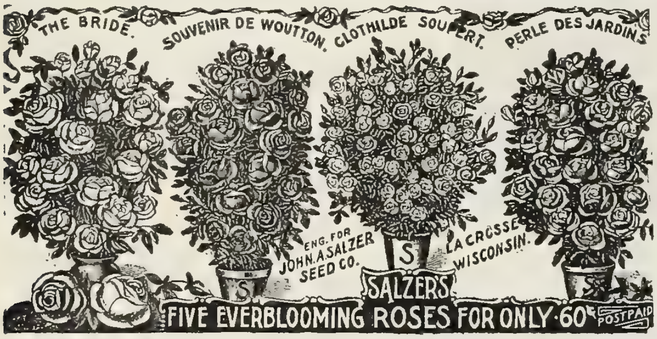
Four Perpetual Bloomers, 50c.

Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no roses on earth bloom more freely than these four perpetual bloomers.

1. **Bella**—The sweetest, freest bloomer, of pure snowy white. Each, 15c.
2. **Louis Philip**—The grandest, freest blooming, crimson red Rose known. 15c.
3. **Isabella Sprunt**—No breed so fine, no yellow Rose so free of bloom. 15c.
4. **Sofrano**—Grand saffron or coffee colored; exquisite buds; free bloomer. 15c.

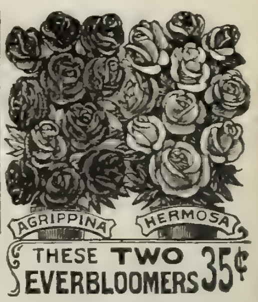
They never fail you.
Price of the four, 50c., postpaid.





5 EVERBLOOMING ROSES, 60c.

1. **The Bride**—Flowers giant size, pure white, long stems, magnificent buds. Each, 15c.
2. **Woutton**—This is a remarkably striking and brilliant violet crimson everblooming Rose: richly shaded; flowers are large, full and regular, with thick petals and delicious tea scent. Each, 25c.
3. **Clothilde Soupert**—Flowers of large size, very freely produced, of the most perfect form; very double and sweet. The color is pearl white, deepening to carmine in the center, and it certainly surpasses all other varieties as an everblooming pot rose. Each, 20c.
4. **Perle des Jardins**—A magnificent Rose, of globular form, very double and highly perfumed; color, clear golden yellow. Its proud buds are of colossal size. Each, 15c.
5. **Catherine Mermet**—A glorious everblooming Tea Rose; bright flesh color; large, full, of beautiful form, of easy cultivation; buds of mammoth size. Each, 15c. **Above 5 everblooming Roses, 60c., postpaid**



Two New Magnificent Everbloomers.

Agrippina—A magnificent Rose, blooming almost continuously: color, intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 20c; 3 for 50c.

Hermosa—The freest blooming, nicest pink shaded Rose in cultivation; an everbloomer; magnificent in every respect. Each, 20c, 3 for 50c.

One each of above two, postpaid, 35c.

FIVE RARE AMERICAN ROSES.

AMERICAN BEAUTY.

Proudest and noblest of all Roses, that's what the American Beauty can truly claim. It has the true hybrid fragrance, and this, with a large size (blossoms often **7 inches in diameter**), rich, **deep crimson** color and free blooming properties, makes it the finest Rose in America today. Can be planted out of doors, and, slightly protected, it will withstand the coldest weather. It's the noblest of all Roses. Each, 30c; 2d size, 50c.

Liberty—A brilliant, deep red, monthly Rose, of gorgeous buds and color. Each, 30c; 2d size, 50c.

Golden Gate—White, tinged with intense orange. Each, 30c; 2d size, 50c.

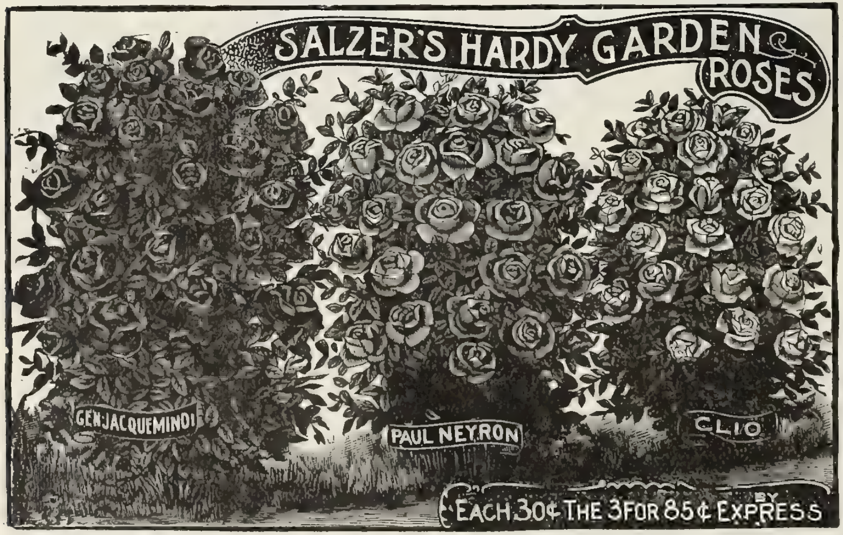
Queen of Edgley—The pink American Beauty. Each, 40c; 2d size, 60c.

Marshall Niel—A Glorious Rose—Great, giant, sulphur yellow, ball-shaped, fragrant blossoms. Hardy south of St. Louis. Each, 20c; 2d size, 50c.

SALZER'S EIGHT HARDY HYBRID GARDEN ROSES.

Go the world over, and nowhere will you find a more magnificent collection of ironclad, hardy, everblooming Roses than the eight below. This Hardy Collection will bring sunshine and smiles and happiness and good cheer and gladness to everyone planting them. They are as hardy as oak, and bloom so freely that the second year you will get bushels of flowers from these hardy beauties.

LARGE ROSES. We claim that we send out larger and finer Roses than other firms in the business. Our smallest size is larger than the plants usually sent out by the mailing trade throughout the country, and our cold system of growing Roses makes them infinitely better. There are surely no finer, stronger, more vigorous Roses than Salzer's two-year olds.


SALZER'S HARDY GARDEN ROSES
GEN. JACQUEMINOT
PAUL NEYRON
CLIO
EACH 30¢ THE 3 FOR 85¢ BY EXPRESS

1. **Anne de Diesbach**—A brilliant Rose; large, giant blossoms, free from insects and disease, very hardy; color, brilliant magenta red.
   Price, by express, two-year-old, 30c; 3 for 85c.
2. **Baroness Rothschild**—A glorious Rose; none superior; delightful fragrance, beautiful blossoms, strong grower, giant buds of rich, gorgeous pink.
   Price, by express, two-year-old, each, 30c: 3 for 85c.
3. **Paul Neyron**—We ask special attention to this grand Rose. The flowers are immense; probably the largest and finest Rose; bright, shining pink, clear and beautiful; very double and full, finely scented; blooms the first season and all summer; no collection is complete without this magnificent variety.
   Price, each, 30c; 3 for 85c.
4. **Margaret Dickson**—The Rose of superlative quality; beautiful blossoms, extremely exquisite, buds large, a strong grower, very hardy. It does splendidly in the North.
   Price, by express, two-year-old, each, 30c; 3 for 85c.
5. **Prince Camile de Rohan**—The color of this Rose is unique—a deep, rich blue-blood red, of singular fullness. The form of its buds and the opening of the flower is perfection. It is a magnificent acquisition to our rich, hardy, outdoor roses, frequently blooming two and three times a year. It is a variety that we know you will be pleased and delighted with.
   Price, by express, two-year-old, each, 30c; 3 for 85c.
6. **Clio**—It is hard to find a finer Rose than Clio. It is difficult to find a hardier, more rugged, thriftier Rose than Clio, and then its blossoms are giant in form, gorgeous in beauty, very fragrant, richly colored pink—just the color you like.
   Price, by express, two-year-old, each, 30c; 3 for 85c.
7. **Mad. Plantier**—It is perfectly hardy and withstands the cold winters of Wisconsin without protection. It has pure white, perfect flowers, fine buds, very fragrant; especially suitable for **cemetery planting.** It grows very fast, and a two-year-old plant will bear from 300 to 500 beautiful blossoms.
   Each, two-year-old, 30c; 3 for 85c.
8. **Gen. Jacqueminot**—Now known everywhere. **The most popular of all Roses of the Hybrid Perpetual class. Color, rich crimson; of fine shape and exquisite fragrance. No words can adequately describe its charms.** (*See Cut.*)
   Price, 2-year-old, each, 30c; 3 for 85c.

8 Strong, Two-Year-Old Plants, $2.00.

There is far more pleasure in getting a strong garden Rose as above, or a two or three-year-old Rambler or the Three Belle Roses, as found on page 76, than to buy a small plant and wait two or three years before same blooms.

Now these two-year-old Roses are strong, hardy, well rooted, thrifty stock such as will bloom this summer in great profusion.

☞ **(Full directions how to plant and grow these hardy garden Roses and climbers sent along with each order.)**

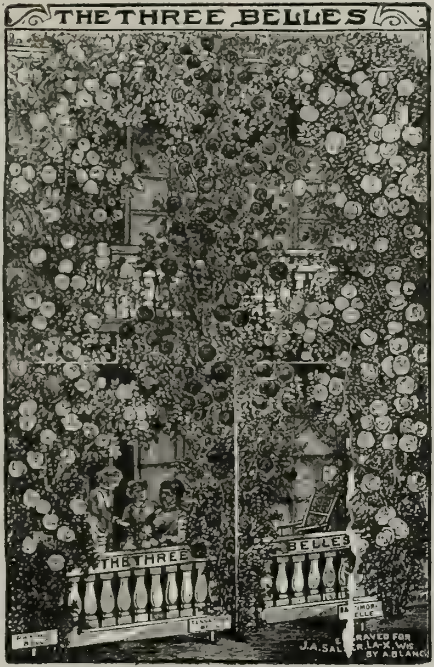
You will be surprised how easily you can grow bushel baskets full of these hardy, peerless, gorgeous Roses.

Price of Salzer's Eight Hardy Roses.

Price, by express, two-year-old, each, 30c; any 3, 85c; any 5, $1.35; the 8 for $2.00.

The Three Belle Roses, 50c Postpaid; Two Year, $1.00 By Express.

Here we have 3 hardy, ironclad, climbing Roses of different form and color, that cannot be beat where abundance of blossoms, delightful fragrance and hardy vigor are desired. The price is so low—only 50c, postpaid, for the three—that every farmhouse, every city home, every cottage and every palace should be graced by them.


THE THREE BELLES
THE THREE
BELLES
ENGRAVED FOR J.A. SALZER LA-X. WIS BY A. BLANC

1. **Prairie Belle or Prairie Queen**—Grows to 50 feet high. Clear, bright pink, sometimes with a white stripe; large, compact and globular; very double and full; blossoms in clusters; one of the finest. Each, 20c; 2-year old, 30c.

2. **Baltimore Belle**—A large pale blush Rose of good growth, bearing its beautiful, almost white, blossoms in such profusion as to resemble a snowstorm in blast. It is a splendid climber. Each, 20c; 2-year, 30c.

3. **Tennessee Belle**—Deep rosy pink; shoots slender, and flowers in clusters prodigally. Each, 15c; 2-year, 30c.

4. **The Martha Washington**—Over one hundred years ago George Washington planted this Rose in honor of his bride, at Mount Vernon. Color, pure white; perfectly double to the center, and of unsurpassed fragrance; buds beautiful and long, pointed. It is a rapid grower, especially the second season, when it attains a height of from 8 to 12 feet, and is so literally covered with pure white, fragrant flowers as to completely hide the foliage. It is a magnificent Rose for outdoors, splendid for cemeteries, hardy as oak, and will do well everywhere. Each, 20c; 2 for 30c; 2-year old, 35c each.

1 each Three Belles, postpaid, 50c; 1 each Three Belles and Martha Washington, 65c; 1 each Three Belles, 2-year old, 85c; 1 each Three Belles and Martha Washington, 2-year old, $1.10.

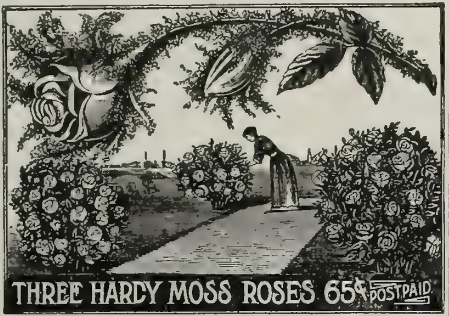
The Two Ramblers, 30c.

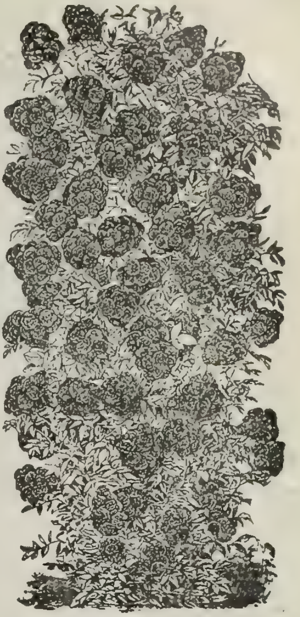
The Crimson Rambler and its mate, Yellow Rambler, are positively the grandest, freest blooming out-door climbing roses known to Salzer. We think we know a thing or two about hardy roses, but these beat everything. Saw last spring three-year old plants 62 feet high, as shown on this trellis, with 10,000 roses on four plants at one time. One can hardly believe it, yet this is as true as truth.

Buy the 2 and 3-YEAR OLD STOCK.

1. **Crimson Rambler**—The greatest Rose of the century. It is said to be hardy as oak, to withstand every manner of climate, to grow rapidly, to remain outdoors, even in Wisconsin's cold climate, and to bloom, and bloom all season long. A one-year old plant from which our stock was propagated had a single branch upon which there were 300 crimson blossoms and over 3,000 blossoms during the first year. This Rose is offered at a lower price by many but one must be careful to get the genuine. A plant under favorable conditions grows 15 feet the first season. Everybody growing same pronounces it the rose wonder of the century. We cordially recommend same. It is hardy here with slight protection. Each, 20c; 3 for 50c; 7 for $1.00. Strong 2-year, each, 35c; 3 for $1.00; 3-year old 75c each; 3 for $2.00 by express.

2. **Yellow Rambler**—What is said of the Crimson Rambler applies equally to the yellow, only that the color is rich yellow. Each, 20c; 3 for 50c. 2-year, each, 35c; 3 for $1.00.


THREE HARDY MOSS ROSES 65¢ POSTPAID



CRIMSON RAMBLER.

Three Hardy Moss Roses.

The Moss Roses are known in poetry and song. The graceful bud and mossy stem are sought everywhere. Our varieties are hardy and very floriferous.

The Pink—Beautiful shade of pink. Each, 25c.

The White—Pure white; large bud. Each, 25c.

The Red—Deep color: fine form. Each, 25c.

One each of these 3 glorious Moss Roses, 65c.

Tree Seeds for the Dakotas, Iowa, Nebraska, Etc.

Repeatedly the inquiry comes to us: Which tree seeds shall we plant in order to get quick returns from same for our prairie soil? This inquiry comes to us from the Dakotas, Iowa, Nebraska, Kansas, Missouri, and other states, and invariably we answer: If you want the quickest growing tree, take the Locust, next the Box Elder, and then the White Ash; indeed these three varieties rival each other as to which can grow the fastest. They are just the trees to plant in the West, and are trees whose wood in less than 25 years will be greatly sought. An acre planted now will, in 50 years, be worth $1,000 or more.

Seeds Required per Acre—Of Box Elder and White Ash we usually plant 4 pounds of each per acre; of Black Locust, 5 pounds per acre.

White Ash.

Pkg., 5c; ¼ lb., 10c; lb., 30c, postpaid; by express, lb., 20c; 5 lbs., 75c; 10 lbs. or more at 14c per lb.

Black Locust.

Pkg., 5c; ¼ lb., 15c; lb., 40c, postpaid; by express, lb., 30c; 5 lbs., $1.20.

Box Elder.

Pkg., 5c; ¼ lb., 10c; lb., 30c, postpaid; by express, lb., 20c; 5 lbs., 75c; 10 lbs. or more at 14c per lb.

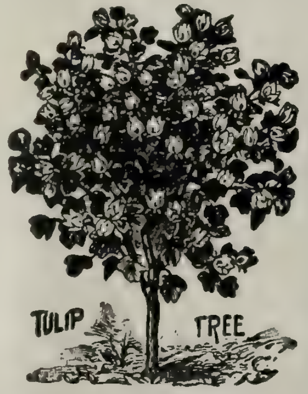
The American Linden.

It grows rapidly, leaves large size, extremely handsome; a special favorite for large lawns. Pkg., 5c; oz., 10c.; lb., 60c, postpaid; by express, 5 lbs., $2.00; 10 lbs. or more, 40c per lb.

TREE SEEDS.	BY MAIL.			BY EXPRESS.	
	PKG.	OZ.	LB.	LB.	10 LBS.
American Beech	$0.05	$0.10	$0.75	$0.65	$ 5.00
Scotch Pine	.10	.20	1.50	1.35	12.50
Elm	.05	.10	.75	.65	5.00
Yellow Locust	.05	.10	.40	.30	2.50
Mulberry, Czar of Russia	.15	.60	6.00	....	.....
Mulberry, Russian	.10	.35	3.00	2.85	25.00
Catalpa, Speciosa	.10	.15	1.00	.85	6.50
Allanthus, or Tree of Heaven	.15	.50	....	....	......
Honey Locust	.05	.10	.40	.30	2.50

	Prices of Seeds:		
Arbor Vitæ European Larch Balsam Fir Norway Spruce Scotch Fir Austrian Pine Silver Fir Swiss Stone Pine Mediterranean Pine Upright Cypress	Pkg., 10c. Oz., 25c. ¼ lb., 60c. Lb., $2.00.	Hemlock Spruce White Spruce White Pine	Pkg., 10c. Oz., 40c. ¼ lb., $1.25. Lb., $4.00.
		Red Cedar European Beech Common Alder White Birch European Elm	Pkg., 10c. Oz., 20c. ¼ lb., 40c. Lb., $1.25.

Write for special prices on large lots.



Tulip Tree.

This is a most magnificent tree of rapid and beautiful growth, and bearing in May and June thousands of yellowish-white flowers the size and shape of tulips, from which it derives its name. Plant one or two by all means. Each, 25c; 3 for 60c; 10 for $1.25, postpaid. Large trees, 7 to 10 ft., 75c each.

2 Great Hedge Plants.

Osage Orange and Buckthorn are the two great hedge plants for America, the Buckthorn being perfectly hardy here in Wisconsin, doing splendidly in Iowa, Minnesota, Nebraska, etc.

Osage Orange.

The great Hedge Tree of America, grows to the height of 15 to 20 feet, forming a very dense hedge. Pkg., 5c; 1 oz., 10c; ¼ lb., 20c; 1 lb., 40c, postpaid; by express, 1 oz., 10c; 1 lb., 35c; 3 lbs., $1.00; 25 lbs., $5.50

2. Buckthorn (*Rhamnus Catharticus*).

A fine, hardy, popular hedge plant, with dark green foliage, white flowers and small black fruit. Hardy as far north as Minnesota, where our seed is grown. Pkg., 5c; 1 oz., 15c; ¼ lb., 45c; lb., $1.50.

Small Fruit Seeds.

Many families would like to experiment with growing small fruits, apple and hardy pear trees. The seeds of these are the choicest obtainable, and are indeed fine. We offer these at a low price:

Apple Seed—Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.00; 3 lbs. for $2.00.
Pear Seed—Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $1.50.
Crab Apples—Mixed varieties. Pkg., 10c; oz., 25c; lb., $1.25; 3 lbs. for $3.00.
Apricots—Mixed varieties. Pkg., 10c; oz., 25c; lb., $1.25.
Quinces—Mixed. Pkg., 10c; oz., 25c; lb., $1.25.
Cherries—Many mixed varieties. Pkg., 10c; ¼ lb., 20c; lb., 60c.
Plums—Mixed. Large pkg., 10c; lb., 60c.
Peaches—Mixed. Pkg., 10c.; lb., 60c, postpaid.
Blackberries—Mixed. Pkg., 10c; oz., 30c; ¼ lb., $1.00; lb., $3.00.
Currants—Red. Pkg., 10c; oz., 40c; ¼ lb., $1.00.
Currants—White. Pkg., 10c; oz., 40c; ¼ lb., $1.00.
Currants—Mixed. Pkg., 10c; oz., 40c; ¼ lb., $1.00.
Blueberries—Pkg., 10c; oz., 60c.
Dewberries—Pkg., 10c; oz., 40c; ¼ lb., $1.50.
Gooseberries—Mixed. Pkg., 10c; oz., 75c.
Grapes—Mixed. Pkg., 10c; oz., 25c; ¼ lb., 75c.
Raspberries—Mixed. Pkg., 10c; oz., 40c; ¼ lb., $1.00.
Strawberries—Mixed sorts—Pkg., 10c; oz., 75c.
Salzer's Everbearing Strawberry—Pkg., 20c.
Cotton Seed—Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

Allanthus.

Called in China the Tree of Heaven; grows from seed, on good soil, 10 feet high the first season, displaying a wealth of immensely large, magnificent leaves. It is "majesty" itself. Seed, pkg., 15c; oz., 40c; small plants, each, 15c; 8 for $1.00; by express, large trees, each, 75c.

Salzer's Hardy Ironclad Fruit Trees. The 15 for $1.65, Postpaid.

There is a tremendous demand for small apples and crabapples, and cherries and plums. Of these four varieties there are annually planted millions of trees throughout the U. S. The one year stock which we send by mail measures from 2 to 3½ ft. It is just the stock to plant by you, either for your garden or orchard, on account of its hardy, vigorous growth and of its doing so well and growing so rapidly, and usually bearing the second or third year after planting. Our northern grown stock is elegant, well-rooted, will grow rapidly and make fine established trees very quickly.

Apples and Crabs.

1. **Hyslop**—Fruit large, produced in clusters, deep crimson covered with blue bloom. Very popular on account of its large size, beauty and hardiness. October to January. Each, 20c; 3 for 50c, postpaid.

2. **Transcendent**—Tree immensely productive, bearing after second year and producing good crops by the fourth year. Fruit from 1½ to 2 inches in diameter; excellent for sauce and pies, both green and dried. By many considered a good eating Apple; skin yellow, striped with red; one of the most popular. September and October. Each, 20c; 3 for 50c, postpaid.

3. **Duchess of Oldenburg**—Tree a strong grower, young and abundant bearer. Fruit large, yellow, streaked red, rich sub-acid flavor, juicy and good. The best known Russian sort, valuable in all sections for both market and home use. Each, 20c; 3 for 50c, postpaid.

5. **Wealthy**—Healthy, hardy and very productive. Fruit medium to late, skin smooth, whitish yellow, shaded with deep red in the sun, splashed and spotted in the shade. Flesh white, fine, tender, juicy, lively sub-acid; very good. Doing well in nearly all sections; one of the most desirable late fall and winter varieties. Nov. to Jan. Price, 20c; 3 for 50c, postpaid.

6. **Ben Davis**—(New York Pippin, Kentucky Streak, etc.) Large, handsome, striped, productive; a late keeper; highly esteemed in the West and Southwest as a market variety. Tree remarkably healthy and vigorous. Dec. to March. Price, 20c; 3 for 50c, postpaid.

7. **Northwestern Greening**—Hardy, yellow, smooth, rich, of good quality and an extra long keeper. Golden in shape and color. Each, 25c; 3 for 60c, postpaid.

Plums.

8. **Milton Plum**—Rather large, roundish oblong, dark red; skin thin, flesh firm, good quality, the earliest plum in the world. Ripens in Iowa three weeks earlier than Wild Goose. Will prove a great boon to fruit growers when fully known. Its large size, good quality and extreme earliness make it a very valuable plum. A strong grower and very productive. 30c; 3 for 75c.

9. **De Sota Plum**—Originated in Wisconsin. Very hardy and productive; bears young; fruit medium size, yellow marbled with red, good quality. One of the best to plant near other varieties requiring fertilization. September. Each, 30c; 3 for 75c.

Cherries.

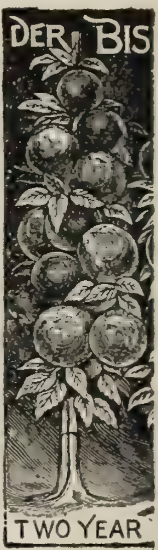
10. **Early Richmond Cherry**—Medium size, dark red, melting, juicy, sprightly acid flavor. This is one of the most valuable and popular of the acid cherries, is unsurpassed for cooking and eating purposes, and exceedingly productive. June. Each, 30c; 3 for 75c.

11. **English Morello Cherry**—Medium to large; blackish red, rich acid, juicy and good; very productive. August. Each, 30c; 3 for 75c.

12. Apricot, Mammoth Russian.

Is extremely hardy, having flourished as far north as Siberia, during a temperature of forty degrees below zero. It has grown and borne fruit at La Crosse, adapts itself to all soils readily, and is very reliable. Each, 30c; 3 for 75c.

4. The Bismarck Apple.



The most remarkable fact about this Apple is that you do not have to wait until you are gray before it bears. Plants set out this year will give you fruit the next, while the second year following you will have lots of it. The Apples are very large in size, of excellent quality, and will keep well until January. Its great point of merit is that it will bear at once. We consider it the greatest novelty ever offered in America.

PLEASE READ THIS LETTER.

SHEBOYGAN, WIS., June 15th.

JOHN A. SALZER SEED CO.:

Gentlemen—I purchased from you, in the spring of '95, a Bismarck Apple, planted same in May, received a few Apples the same season, and the next year and ever since it is fairly loaded with choice fruit. My garden is in the center of the city, and thousands of people pass same, and everybody is struck with the beautiful appearance of the Bismarck Apple. JACOB HENNE.

☞ There is nothing in the Apple world that begins to come up to this great novelty. You can plant it in your house in a pot, on your front lawn, or anywhere in your garden, and be just as sure of a rich harvest of delicious Apples as you are of the coming summer! It's an Apple that bears! It bears quickly, freely and prolifically. It's hardy here in Wisconsin and everywhere.

Price of Salzer's Bismarck Apple.

First size	30c each,	3 for $0.80
Second size	60c "	3 " 1.50
Third size (bear in 1905)	75c "	3 " 2.00

13. Peach, Hardy La Crosse.

This is a seedling of the celebrated Elberta. The fruit is large and yellow with blush cheeks, flesh firm, juicy, of highest quality, exceedingly prolific and extremely hardy. It is early and is sure to please. Each, 25c; 3 for 60c.

14. Champion Peach.

Originated at Nokomis, Ill. The flavor is delicious, sweet, rich and juicy, surpassing all other early varieties; skin creamy white with red cheeks; strikingly handsome. It ripens at Nokomis about August 5th. Each, 25c; 3 for 65c.

15. Wisconsin Pear.

This is a seedling of the celebrated Lawson Pear, and has demonstrated its adaptability to Wisconsin soils. The fruit is very large, of fine shape, of beautiful brownish-carmine color and most excellent quality, very fine grained and tender. Each, 40c; 3 for $1.00.

PRICE OF ABOVE HARDY IRONCLAD TREES.

The 15 Trees by mail, postpaid, $1.65.

The 15 Trees, two year old stock, should bear in 1905, by freight, $2.25.

SPECIAL PRICE IN LOTS OF 50 TREES.

50 trees, mailing size, selected from the 7 **Crabs and Apples**, by mail, $6.00, by freight, $5.00.

50 trees, 2 year old, selected from **Crabs and Apples**, by freight, $6.50.

50 trees, mailing size **Plums**, by mail, $8.00, by freight, $7.00.

50 trees, 2 year old **Plums**, by freight, $10.00.

50 trees, mailing size **Cherries**, by mail, $10.00, by freight, $9.00.

50 trees, **Cherries**, 2 year old, by freight, $14.00.

50 trees, mailing size **Peaches**, by mail, $6.00, by freight, $5.00.

50 trees 2 year old **Peaches**, by freight, $8.00.

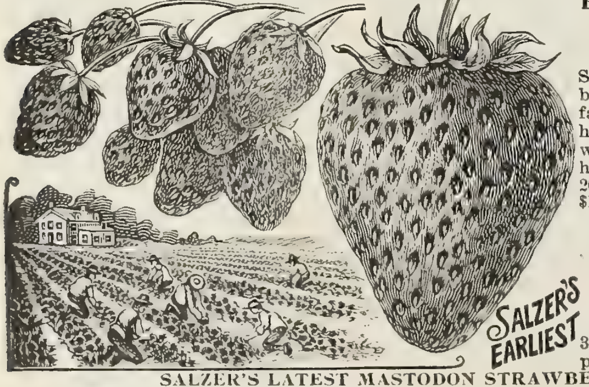
BANANA APPLE.

Its introducers claim it to be the finest dessert Apple in the world, as also the most beautiful Apple in existence, wonderfully productive, bearing the second year after planting. The fruit is claimed to be the greatest Apple for table use ever introduced, of exquisite flavor and perfect form, selling rapidly from $5.00 to $10.00 a barrel. Next to the Bismarck Apple, we consider this the greatest Apple of recent introduction. Price, by mail, 35c; 3 for $1.00.

STRAWBERRIES.

SALZER'S EARLIEST STRAWBERRY.

The earliest strawberry in cultivation. Offered for the first time in 1893. Bears enormously. Very hardy. Luscious fruit. A splendid variety for family use and early market. Has proven itself enormously productive and very popular as the greatest earliest berry in the United States! Seems to adapt itself to all soils, conditions and climes. Price: 3, 20c; 10, 40c; 50, $1.75; 100, $3.00; 1,000, $17.50.



Perfection Strawberry.

It is the perfection in Strawberries. It cannot be improved upon as a family berry. It is very hardy and prolific. This wonderful novelty can be had only of us. Per 3, 20c; per 10, 40c; per 25, $1.00; per 100, $3.00.

Wisconsin Giant Strawberry.

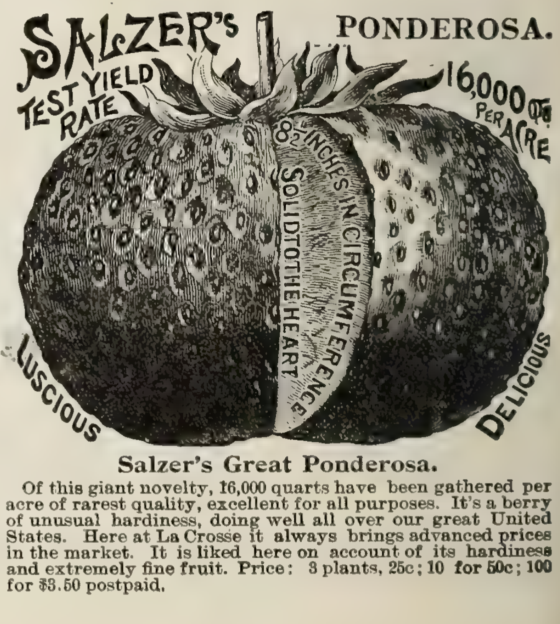
A very popular berry, 3 for 20c; 10 for 50c; 100 plants, $3.50.

SALZER'S LATEST MASTODON STRAWBERRY.

The latest Strawberry known. Fruit of enormous size; delicious; fine quality. Grows rank and is perfectly hardy. 3, 20c; 10, 50c; 25, $1.00; 50, $1.75; 100, $3.00; 1,000, $17.50.

SPECIAL OFFER ON STRAWBERRIES.

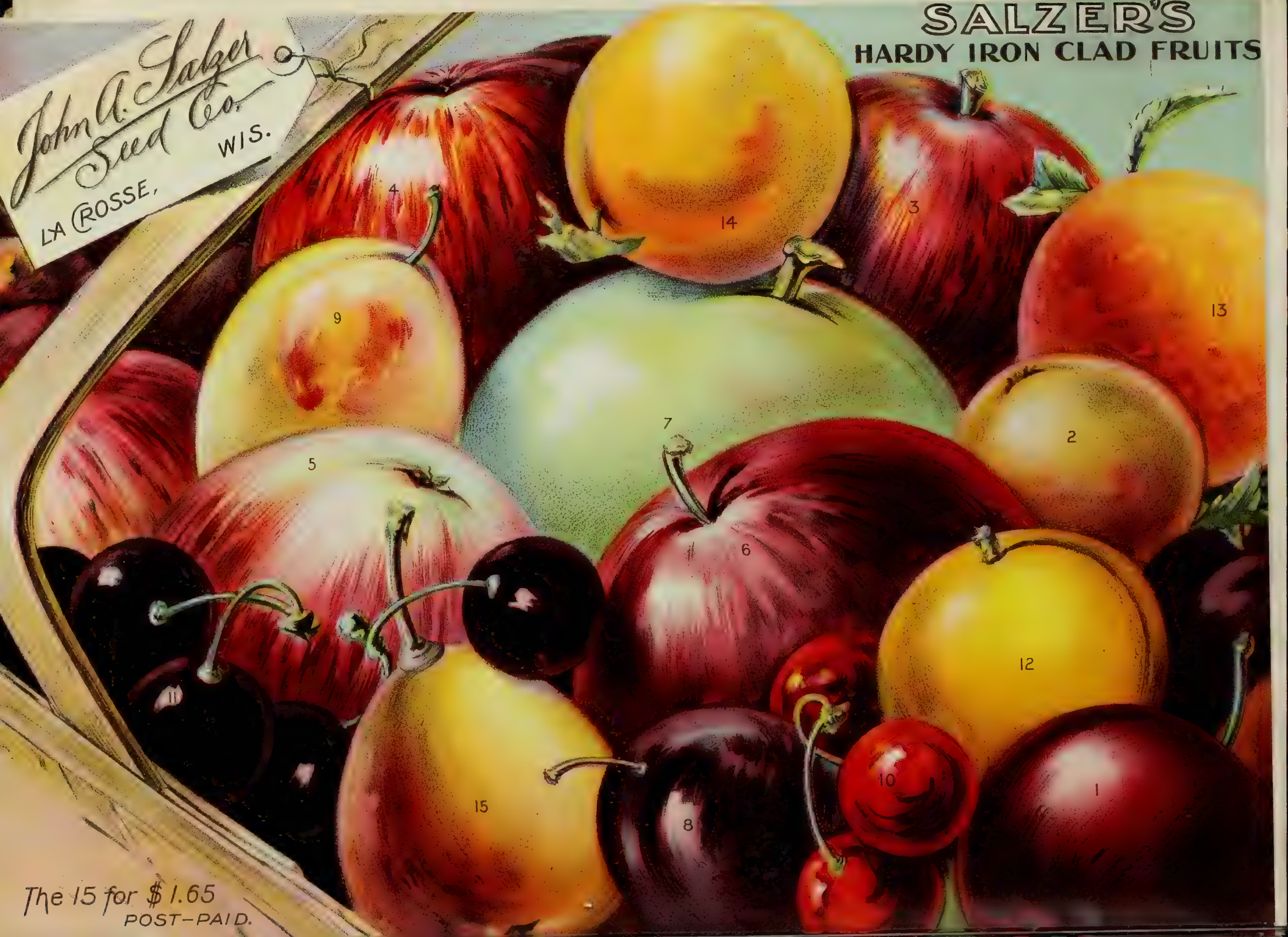
10 Salzer's Ponderosa	$0.50	10 Late Mastodon	.50	The 50—(Catalogue price, $2.30)—Our special price, $1.35, postpaid.
10 Salzer's Earliest	.40	10 Wisconsin Giant	.50	
10 Perfection	.40			



Salzer's Great Ponderosa.

Of this giant novelty, 16,000 quarts have been gathered per acre of rarest quality, excellent for all purposes. It's a berry of unusual hardiness, doing well all over our great United States. Here at La Crosse it always brings advanced prices in the market. It is liked here on account of its hardiness and extremely fine fruit. Price: 3 plants, 25c; 10 for 50c; 100 for $3.50 postpaid.

SALZER'S
HARDY IRON CLAD FRUITS


John A. Salzer
Seed Co.
LA CROSSE, WIS.
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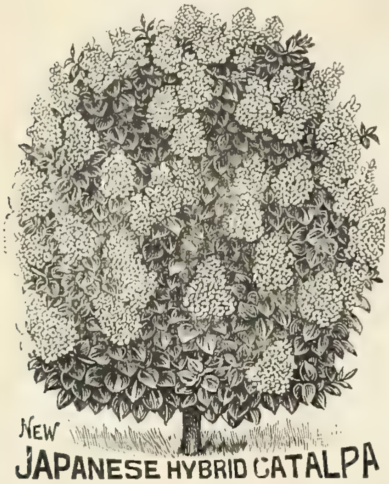
The 15 for $1.65
POST-PAID.



NEW JAPANESE CATALPA.

The most wonderfully luxurant foliage imaginable adorns the Catalpa, but not only is the foliage grand, large and majestic, but the whole growth and appearance of the tree is massive.

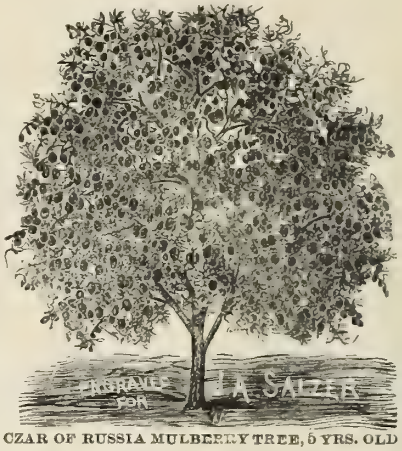
Giant Leaves Often 50 Inches in Circumference.

It is a wonderful grower; a seedling plant grows to 7 feet the first summer and a five-year-old tree attains the height of 25 feet; grows symmetrical and is loaded with 300 to 500 immense panicles of massive white dotted with purple blossoms. It is truly a regal tree, and its appearance reminds one of the luxuriance of the tropics. It is hardy in Wisconsin—yes, everywhere. It is a grand tree.

By mail, postpaid: Each, 15c; 2 for 25c; 10 for $1.00; 25 for $2.00
By express: Large trees, 7 to 10 feet tall, each 75c; 3 for $2.00

New Mulberry, Czar of Russia.

It grows as freely here as any forest tree, and can be planted anywhere. It bears when but two or three years old, according to size, from 1 to 10 bushels of fruit, which, when ripe, falls to the ground and is eagerly eaten by fowls and pigs, which thrive on same remarkably. A few trees will sustain a large flock of fowls and a drove of pigs for two or three months, as they bear and ripen their fruit for a long period. The Mulberry, especially this sort, makes delicious pies and preserves. The fruit has a subacid, sweet taste, and is used for dessert as we use Blackberries or Raspberries. Price, each, 25c; 3 for 60c; 6 for $1.00, postpaid.



CZAR OF RUSSIA MULBERRY TREE, 5 YRS. OLD

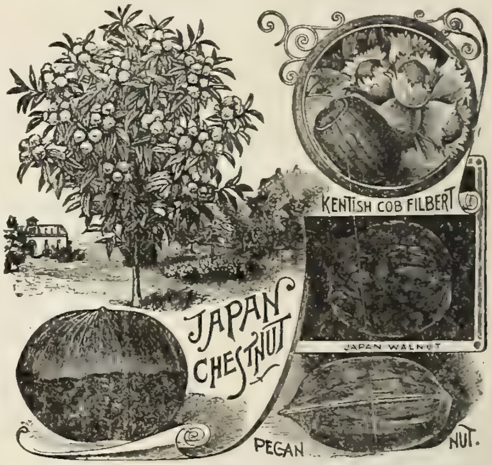
Russian Mulberry, each, 15c; 3 for 30c; 10 for 75c; large trees, 50c each.

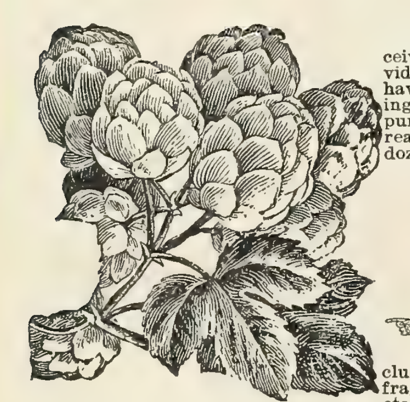
Nut Trees.

Nut culture is an industry that until recently has received but little attention. The large returns from individual trees and immense profits from established orchards have stimulated the interest, and our foremost enterprising fruit growers are planting nut trees largely for market purposes. Our stock is one year old. Enormous, almost reaching to fabulous, are the profits obtained from a few dozen of the following 4 nut trees:

1. **Japan Chestnut.** Each, 30c; per 10, $2.50.
2. **The English Walnut.** Each, 25c; per 10, $2.50.
3. **Pecan Nut.** Each, 20c; per 10, $2.00.
4. **The Filbert.** Each, 20c; per 10, $2.00.

One each of above 4, mailing size, 65c.



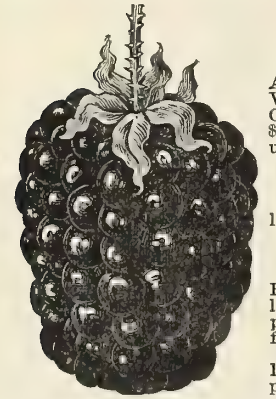


Salzer's Prolific Hops.

Salzer's Prolific Hops.

This is a rapid and beautiful climbing vine, bearing great clusters of golden Hops, which are not only beautiful and fragrant, but useful for medicinal purposes, for yeast, tea, etc. Six plants suffice for large family. Each, 15c; 6 for 50c; 25 for $1.75.

BLACKBERRIES.



This fruit has fairly leaped into popularity the past five years. All over the country acres of same are being planted for market. When such excellent sorts are planted as Salzer's Colossal, the Governor, and the like, the profit is very large, often reaching $500 per acre, after all expenses are paid. Of course it depends upon your market.

1. Salzer's Colossal Blackberry.

Here is the Blackberry that everybody has been waiting for, looking for and wishing for. It is the berry of all berries.

12,400 Quarts per Acre.

That is the proud record that this remarkable colossal Blackerry has. It not only is hardy as oak, of incomparable delicious quality, but it beats every known berry in yield, vigor and productiveness. It is bound to please you and give sure satisfaction.

Its strong growth, its freedom from disease, its enormous large berries, solid and delicious, especially adapt it for shipping; its extreme hardiness particularly adapts it to all manner of climates. It stood our severe Wisconsin winters for five years without losing a score of plants on a large acreage. The berry is very large, sweet, juicy, and of delicious flavor. Then, as to productiveness—it is simply productiveness itself; indeed, so early does it begin and so long does it remain bearing its giant fruit, that some have suggested the name "Salzer's Everbearer." It is the Blackberry for the city garden and for the market. **Each, 20c; 3 for 35c; 10 for $1.00.**

2. The Governor (Salzer's).

The berries are very large, round to oblong, ripen early and continue to bear so late that many who have seen the patch pronounce them ever-bearing. It is hardy, rich in flavor, constant, and enormously productive. A 3-year-old vine yielded **23 quarts of fine, luscious berries. Each, 20c; 3 for 35c; 10 for $1.00.**

3. Minnesota King (New).

Perfectly hardy, originated in Minnesota. As a chance seedling, it is without fault. It is an excellent berry for family use, for market garden use, and for shipping. It grows large, of delicious flavor, is hardy, keeps well after being picked, and can be shipped a long distance. The yield is astonishing. Each, 20c; 3 for 35c; 10 for $1.00.

ONE EACH ABOVE 3, 35c.

5 each of the above 3, or 15 plants, by express, $1.25; 10 each, or 30 plants, $2.50; 100 each, or 300 plants, $15.00.

4. The Snyder.

This is the standard, iron-clad sort; very productive, delicious and profitable. Each, 15c; 10 for 50c by express; 100 for $2.25 by express.

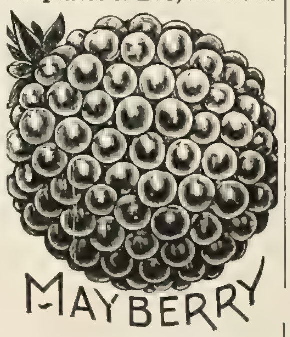
5. White Blackberry.

A real novelty that has lots of genuine merit. It's a grand berry and hardy. Each, 15c; 10 for $1.00.

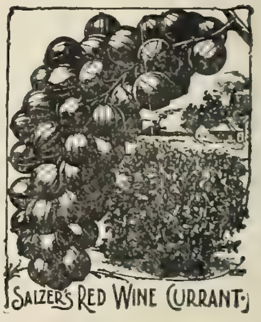
Mixed Blackberry Seed—Pkg., 10c; oz. 30c.

Lucretia Dewberry.

In earliness, size and quality, it equals any of the dewberries. The fruit, which ripens early, is often 1½ inches long by 1 inch in diameter; **soft, sweet and luscious. Each, 15c; 10 for 75c.**



CURRANTS.



Our Northern-grown stock of Currants is valuable above Eastern and Southern, on account of its hardiness and vigor to withstand cold winters.

Salzer's Red Cherry—Large, very prolific, excellent flavor; cannot be too strongly recommended for general crop; is splendid for all purposes. 3 for 25c; 10 for 70c; 100 by express, $3.75.

White Cherry, or Grape—Large, white, sweet variety; unusually fine for table use. 3 for 25c; 10 for 70c; 100 by express, $3.75.

Black Cherry—Fine black sort; very large. 3 for 25c; 10 for 70c; 100 by express, $3.75.

Fay's Prolific (New)-Remarkably prolific; berries often as large as cherries. 3 for 30c; 10 for 90c.

Currant Seed—Mixed sorts. Pkg. 10c; oz. 40c.

Currant Novelty—Salzer's Red Wine.

For years there has been a call for an extra large fruiting, healthy, vigorous-growing Currant. This demand, we believe, can now be met fully in each and every particular in our magnificent new variety, Red Wine Currant. This has been carefully tested for several years and not found wanting. The berry is borne in large, long clusters of enormous size; bright red color. The fruit is singularly free from acid, and is bound to give great satisfaction. It is enormously productive, and withstands our coldest winters. It is positively the rarest, greatest Currant of the day. On our private place, it bore fruit the past summer often 1-2 to 4-7 of an inch in diameter; bore same in great clusters and singularly free from every objectionable feature. It is positively the greatest RED CURRANT of the age! If we had to pay $5.00 a plant, we'd have the Red Wine every time.

Each, 20c; 3 for 50c; 10 for $1.50 by express; 100 by express, $12.00.

Golden Japanese Mayberry.

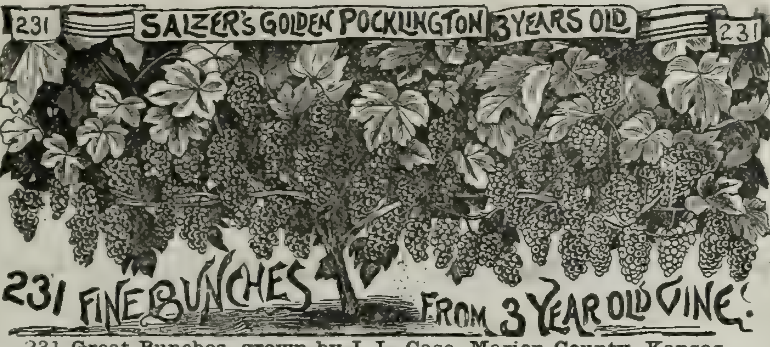
A great fruit novelty, ripens in May. Very large berry. Of the Raspberry family. **Each, 25c; 5 for $1.00.**

GRAPES.

These sorts stood 40 degrees below zero, and bore heavily in our garden last season. There is no fruit more delicious than this, and none that yields a more prompt and generous return. Everybody who has a few feet of vacant ground, a bare wall, fence or outbuilding, can plant a few Grape vines and have annual returns of the most delicious and noble fruit under the sun.

Salzer's Concord.

This is our favorite, on account of its enormously large bunches of luscious fruit. It is very prolific, hardy as oak, and has never failed to ripen at La Crosse; indeed, there is no dark colored Grape except Salzer's Earliest that is its peer. It is so early, so luscious, so large and so hardy, that it ought to find a place in every garden in America. Each, 20c; 5, 50c; 10, 75c; 50, $2.50; 100, $4.90, by express.


231
SALZER'S GOLDEN POCKLINGTON 3 YEARS OLD
231
231 FINE BUNCHES FROM 3 YEAR OLD VINE.

231 Great Bunches, grown by J. L. Case, Marion County, Kansas.

Salzer's Golden Pocklington.

J. L Case, of Marion County, Kan., writes us in July: "Last spring I purchased a 2-year-old Pocklington Grape vine from you. It is now ripe and has 231 full grown bunches! They are a novelty indeed." No golden-white Grape exceeds this in yield, lusciousness and earliness. Bears large fruit and is perfectly hardy. Price of Salzer's Golden Pocklington—Each, 20c; 3, 50c; 10, $1.50; 100, $10.

Moore's Early—The finest early Grape known; fruit very large and of a delicious flavor. Each, 20c; 5, 50c; 100, $4.90.

Two Grape Novelties.

1. Salzer's Earliest

It is a splendid Grape throughout large, full, luscious, and of a decidedly better quality than the Concord, which it resembles in type. It is very hardy, very prolific, bearing great bunches of deliciously flavored fruit, which is very large, very luscious, very sweet, and will surely please. It's the earliest black Grape we know! Each, 25c; 5, $1.00; 10, $1.75.

2. Salzer's Sunbeam.

The clusters are unusually large and compact, sometimes shouldered with a greenish white, turning to a pure amber berry; the flesh is slightly pulpy, sweet and good. We do not believe that there is an earlier white Grape superior in quality, that bears younger, and is more productive and of finer quality than this rare novelty. It will ripen quicker and bear larger bunches than any white Grape we know of. Each, 25c; 5, $1.00; 10, $1.75.

FIVE IRON CLAD GRAPES 75c.

Salzer's Grapes are known for giant size of the fruit, hardiness of the vine and lusciousness of the rich colossal grapes.

No. 1. WYOMING (RED).

Red; vine very hardy, healthy and robust, with thick, leathery foliage; color of berry similar to Delaware, but brighter, being one of the most beautiful of the amber or red Grapes, and in size nearly double Delaware; flesh tender, juicy, sweet; one of the earliest to ripen. Each, 25c; 10 for $1.50.

No. 2. BROWNSVILLE (WHITE).

It has many points of merit; among these, earliness, solidity, very large berries and very large clusters. It is very hardy and very prolific, outyielding almost all other white varieties. Each, 25c.

No. 3. AMBROSIA (BLACK).

It is one of the finest Grapes that has ever come under our notice. The bunch is very large, the fruit delicious, almost melting in one's mouth. It is extremely early, which lends to its great value. Each, 25c; 3 for 40c.

No. 4. AMERICAN BEAUTY (RED).

As the American Beauty is by all odds the finest, grandest, most glorious Rose in cultivation, so will this great seedling Grape at once take its place at the front of all red varieties. The berry and bunch are very large, of excellent flavor and quality. Each, 25c; 3 for 50c.

No. 5. JANESVILLE EARLY.

A very early Grape of excellent quality; fine white color; skin very firm flesh tender, juicy, of a delicate texture and fine flavor, free from all foxiness; vine hardy, vigorous, and free from mildew. Each, 25c; 10 for $1.50.

Above 5 Hardy Grapes, 75c postpaid; any 10 for $1.50.

THE GREAT ERFURT GIANT GOOSEBERRY.

The berry itself is enormous in size, and of the most delicious flavor. The color is green to red. It is singularly free from mildew, either in leaf or fruit, and is creating a sensation among Gooseberry growers. It will bring almost double the price of others in market. It is perfectly hardy. The berries are of a remarkable size, often 1½ inches in diameter. Has produced 60 berries on a twig 15 inches long. We consider it the rarest Gooseberry variety ever introduced into America. In order to give it a widespread introduction, we have placed the price at but one-quarter what its merits demand. We truly believe there is no better Gooseberry in the world to-day than the Erfurt Giant. It is of enormous size—that is, the berry—the growth is vigorous, while the fruit is peculiarly luscious. **Each, 25c; 3 for 50c; 7 for $1, postpaid.**

Downing Gooseberry.

Large and fine. Probably the best known American variety; fruit very large, and the plant is enormously productive, bearing great quantities of excellent berries; fine, juicy; perfectly hardy. Each, 15c; 10 for 65c; 100 for $4.90, by express.

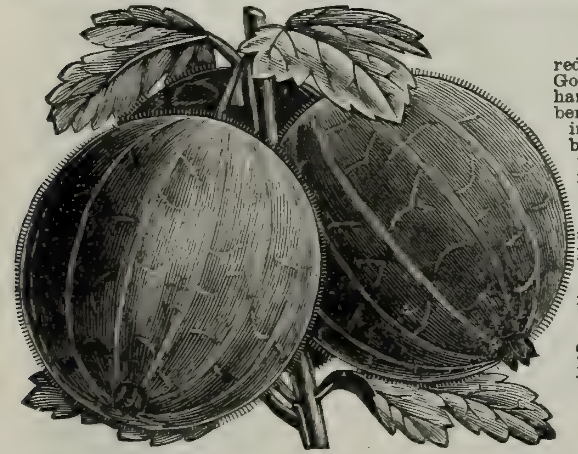
The Houghton Gooseberry.

A magnificent sort, enormously prolific, of strong growth, vigorous and healthy. Fruit medium size, fine and juicy. Each, 15c; 2 for 25c; 10 for 60c; 100 for $4.90, by express.

Industry Gooseberry.

The best English Gooseberry yet introduced, of vigorous, upright growth; greatest cropper and freest from mildew of any of the English varieties; berries of the largest size—1½ inches in diameter—and of the most excellent flavor, both pleasant and rich; color, when fully ripe, dark red. Each, 20c; 10 for $1.50; 100 for $13.00, by express.

Mixed Gooseberry Seed—Pkg., 10c; oz., 75c.



SALZER'S ERFURT GIANT GOOSEBERRY.

FIVE WONDERFUL RASPBERRIES, 60c.

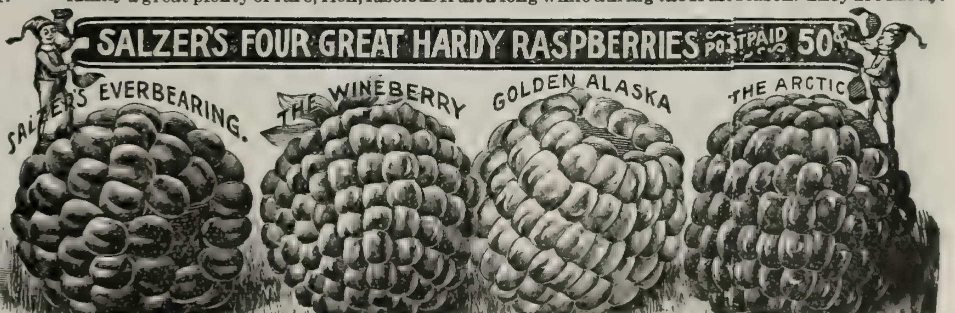
Twenty to 40 Raspberries—say 10 of each of these five sorts—will furnish a good-sized family a great plenty of rare, rich, luscious fruit a long while during the fruit season. They are hardy.

1. Wineberry (Red).

Ever since 1889 these plants of Wineberry are one mass of fruit of rich wine color, and have borne enormously. It is perfectly hardy, and is, without question, one of the best red Raspberries yet introduced. Each, 15c; 3, 40c; 10, 75c; 100, $4.00.

2. Salzer's Everbearing.

The fruit is of a large size, a beautiful rich red color, of excellent quality. So long does this excellent fruit remain that it has received the name Everbearing. The plants are particularly strong, very vigorous in growth, growing 5 feet in height, stand erect, with foliage large and rank. It has withstood the severest winters of Wisconsin without protection. Each, 15c; 3, 40c; 10, 75c; 100, $5.00.



3. The Arctic (Black).

The finest of all hardy, jet black Raspberries. It is a strong grower, extremely productive, and of excellent quality, the berry for general culture, bearing more delicious fruit and lasting longer than any black variety we know of. Each, 15c; 10, 75c; 100. $5.00.

4. Golden Alaska (Yellow).

It is a golden yellow berry of great size, extremely productive and fine quality; rich, juicy and delicious. The vine is a strong, rank grower; fruit extremely large and beautiful. Each, 15c; 3, 40c; 10, 75c; 100, $5.00.

☞ 1 EACH ABOVE 4 RASPBERRIES, 50c.

5. Child's Japanese Raspberry.

This magnificent Raspberry was discovered in Japan and introduced several years ago, and is now acknowledged to be one of the rarest and most valuable fruit novelties ever introduced, flourishing in every part of the country, hot or cold, wet or dry. It attains a height of 6 feet, withstands the coldest winters and hottest summers, and bears from 50 to 100 berries on a branch. These berries are enclosed in a burr, and when ripe this opens, exhibiting a large berry of brightest, glossiest scarlet. Each, 20c; 3 for 40c; 50 for $5.00.

☞ For 60c we will mail free above 5 Raspberries. ☜

Seed of Child's Japanese Raspberry. Pkg., 15c. **Mixed Raspberry Seed.** Pkg. 10c; oz., 40c.

Standard Raspberry Sorts.

Price of following 5 sorts is: By mail: 3 for 25c; 6 for 40c; 12 for 70c; 100 for $3.50. By express: 3 for 15c, 6 for 25c; 12 for 45c; 100, $2.

1. **Gregg**—The most popular black cap known.
2. **Kansas**—A fine black variety.
3. **Cuthbert**—Well known. A splendid crimson berry, doing well North and South.
4. **Marlboro**—Large size, bright crimson color, good quality.
5. **Golden Queen**—A beautiful, large, golden yellow berry

Salzer's Superior Northern-Grown Farm Seeds.

We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat, Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined. This we do in the extreme North, owning and controlling large farms in Wisconsin, North and South Dakotas.

We have, by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states, increased the yield fully 50 per cent—yes, oftentimes more than double the yields!

RIGHT HERE

We want to say, that we delight in doing business with the farmer; he knows what he wants and takes care of what he buys in the line of seeds, and to him above all others, and to his lively interest in our behalf our enormous increase of business is due. We now have the largest business of its kind in the world, but we must not rest until every farmer in our great land plants Salzer's seeds, gets big crops and is happy.

With the liberal support and hearty co-operation of the farmer, we shall in the future, as in the past, urge onward in the fields of new seed tests and experiments, believing that if we can get a new sort to produce **two bushels** where one formerly grew, we are doing the farmer a great good. Our success in this line has been signal, **and the farmer stands by us, for our seed business is the largest in the world.** We believe we have introduced new Oats, Barley, Corn, Potatoes, Buckwheat, Rutabagas, etc., that have increased the average yield largely; yes, often doubled it.

HOW DO WE SHIP FARM SEEDS?

BY FREIGHT.

All Farm Seeds, Potatoes and Tools, from this page on, are sent by cheap freight, customers paying charges. In all cases we get the lowest obtainable freight rates for our customers, but we will use our judgment in forwarding seeds, etc., at lowest cost to our patrons.

CHEAP FREIGHT.

(The freight charges at the time of writing would be, on 100 lbs., to points in)

Iowa, Minnesota, Wisconsin, Illinois, Michigan, Indiana	$0.25—$0.50
Missouri, Ohio, Kansas, Nebraska, the Dakotas, about	.40— .75
New York, New Jersey, Pennsylvania, Connecticut, Georgia and Eastern States, about	.50— .90
Texas, Louisiana, Florida, New Mexico, about	.80— 1.20
California, Washington and Oregon	1.50— 2.50

At such low rates it will pay you to order our Northern-grown, heavy-cropping seeds. They double yields and give glorious crops.

BY EXPRESS.

It often happens that we can send by express, at a slight advance of 10c to 20c on a 25-lb. package, instead of by freight. In doing this the customer gets goods quicker. In all cases we use our judgment in forwarding.

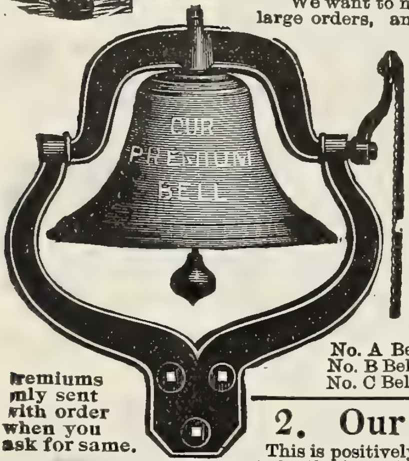
PREMIUMS.

We want to make it an object for you to see your neighbor and have him order seeds with you, so that you can send in **large orders,** and thus receive the seeds at reduced prices, as you will notice that the greater the number of bushels, the cheaper the price is. Thus, with the National Oats, 1 bu. costs $1.50, 25 bu., $30.00, a saving of $7.50 on 25 bu.

In addition to getting seeds cheaper by having large orders, we give the following **premiums:** On all Farm Seed orders netting $5.00 or over we allow you to select of the following premiums: Suppose your order is for $55.00, you could then select, if you chose, a No. A1 Bell for the first $25.00, and any of the other two premiums for the balance, $30.00. You need not select only of one variety, but of as many of the following as the amount of your order entitles you to; **in addition, we always aim to throw in extra seeds.** (Tools and Clover Seed are not entitled to premiums.)

☞ Premiums are only sent with your order when you ask for same.

☞ **Estimated bills or special prices are not entitled to these premiums.**



Premiums only sent with order when you ask for same.

1. OUR PREMIUM BELL.

It would do your heart good to read the hundreds of testimonials and hearty endorsements received, especially from the farmers' wives, on our bell premium. It is just the thing they want, as it is a great **saving of time and many a step to the good housewife.** It is a great convenience. Every farmhouse will find a bell to **call their help quickly** a great advantage. Here is a Premium Bell, that you can get with little effort, whose clear sound can be heard a full mile. An hour spent with your neighbors soliciting orders earns the bell!

These Bells are sent only when farmers request same, otherwise we make our own selection.

No. A Bell worth $5.00 given with an order netting	$25.00
No. B Bell, worth $7.50, given with an order netting	35.00
No. C Bell, worth $10.00, given with an order netting	50.00

2. Our Great Premium—SALZER'S TWO FOOT LONG OATS.

This is positively the greatest wonder in Oats on earth; a single head measuring 24½ inches, or over two feet long, as affirmed to by the following honorable gentlemen: To whom it may concern:

This certifies that we were this day, October 11, shown several heads of Salzer's **NEW TWO FOOT LONG OATS** by the **JOHN A. SALZER SEED COMPANY, La Crosse, Wis.,** measuring respectively 23, 23½ and 24½ inches long—more than two feet in length, surely entitling it to the name "Salzer's Two Foot Long Oats."

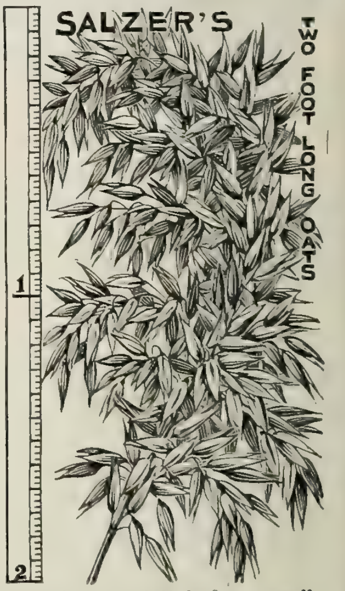
Hon. J. L. Pettingill, ex-P. M., La Crosse, Wis.	Agt. Southern Express, La Crosse, Wis.
C.L.V. Craft, Agt. C., M. & St. P. Ry., " "	T.B.Lawrence, Agt. Am. Express, La Crosse, Wis.
Edw. Case, Agt. C. & N. W. Ry., La Crosse, Wis.	A. T. Clinton, Agt. U. S. Express, La Crosse, Wis.
R. W. Keyes, Agt. C., B & Q. Ry., La Crosse, Wis.	Agt. Adams Express, La Crosse, Wis.
A. Oakes, Agt. G. B., W. & St. P. Ry., " "	T.B.Lawrence, Agt. Mer. Dis. Co., La Crosse, Wis.

Our statement regarding this remarkable Oats can easily be verified by addressing with stamp any of the above citizens of La Crosse.

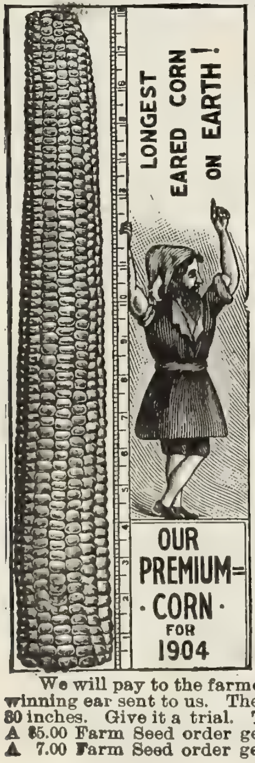
As we say on page 87, when we were first shown this wonderful Two Foot Long Oats, we looked at it with great suspicion, but since we have had it growing and have a fair stock to give away as premium this year, we pronounce it without any qualifications whatsoever as the greatest and most wonderful, marvelously prolific Oats on earth. Just imagine the possibilities of each kernel of seed producing several heads, as it is a heavy stooler, each head over two feet long and then compute the yield. We are surely coming to a yield of 500 bushels per acre.

☞ If you will send in an order for Farm Seeds amounting to $5.00 you will get free of the **Two Foot Long Oats,** as follows:

For a $ 5.00 order, you will get free, 1 Peck Two Foot Long Oats.
For a 10.00 order, you will get free, 2 Pecks Two Foot Long Oats.
For a 15.00 order, you will get free, 3 Pecks Two Foot Long Oats.
For a 20.00 order, you will get free, 4 Pecks Two Foot Long Oats.



3. Salzer's Yard Long Corn.


LONGEST EARED CORN ON EARTH!
OUR PREMIUM=CORN FOR 1904

Three years ago a clever, bright, witty, successful, prosperous, Yankee farmer showed us an ear of Corn measuring 18 inches in length, with the exclamation that "on account of the poor year, the Corn did not grow as long as it ought to." This Corn ought to grow without any trouble three feet long, and he was of the opinion that he could produce an ear that long. He has not yet done so, but to our mind, the Corn that will grow 18 inches long or longer—a fine Yellow Dent Corn—is one of the greatest novelties of the age.

Of course, there are long-eared varieties of Corn, but when you get to measuring them they fall short of 18 inches—usually going 10 to 13 inches—but here is a variety from which we have harvested this year over 1,000 bushels, which we are offering as a premium, also for sale if not desired as a premium, that is, for a long-eared, early and heavy yielding Yellow Dent Corn, the most remarkable Corn that we have ever seen. We know that this premium will be extremely popular with our customers.

$100 IN GOLD.

We will pay to the farmer in 1904 $100.00 in gold, who will produce the longest ear of this Corn over 24 inches. We reserve the right to have the prize winning ear sent to us. These one hundred dollars in gold will be paid November 10, 1904. We expect to have reports of ears that measure from 26 to 30 inches. Give it a trial. **This wonderful Corn we give as premiums on your orders as follows:**

A $5.00 Farm Seed order gets 1 qt.	$0.50	A $10.00 Farm Seed order gets 8 qts.	$2.00	A $16.00 Farm Seed order gets 1 bu.	$5.00
A 7.00 Farm Seed order gets 4 qts.	1.25	A 12.00 Farm Seed order gets 16 qts.	3.00	A 20.00 Farm Seed order gets 1½ bu.	7.00

☞ **Price, if not desired as a premium: Pkg., 15c; pt., 30c, postpaid. By freight, pk., $2.00; bu., $5.00; 1½ bu., $7.00.**

MORAVIAN OR HANNA BARLEY.

Introduced by the U. S. Department of Agriculture, Washington, D. C.

This noted brewing barley is known all over Europe as the "Hanna," direct from the breeder or selector, Emanuel Ritter of Kwassitz. This is unquestionably one of the best brewing barleys of the world, and is noted for its qualities of early ripening, unusually heavy yields, and special mealiness, which latter, together with other excellent qualities of kernel, renders it the great favorite barley among German as well as Austrian brewers. Notwithstanding the fact that a duty in Bavaria of $5.20 per ton on brewing barleys is asked and the increased cost of transportation, the best Bavarian brewers import this Hanna barley, which shows the great value that they place thereon. The former director of the great Hofbrauhaus of Bavaria, Herr Staubwasser, claims that the Hanna barley was ready for malting earlier than the Bavarian varieties, which speaks for the earliness of this variety.

The United States Department of Agriculture, in bringing forth this barley, further says: "Owing to its heavy yielding capacity, earliness, and high grade as a brewing grain, this variety is driving out all other sorts in Austria, and every year large quantities of seed grain are imported into Hungary. So far as I can ascertain, this is the first importation of this variety ever made into America."

Ordinarily the kernels of this great Barley are from one-third to one-half larger than shown in this illustration.—Salzer.

Von Proskowetz claims for this variety a pedigree, and says that it was selected as a single plant from barley which he knew to be of very old Moravian origin. Through careful selection he has been able to bring its productiveness up to 3,270 pounds per acre and shorten its period of growth by over a week. It is a light straw producer, suited especially to light or sandy loams. Owing to its early ripening quality, it is especially valuable in Hungary, where the hot season occurs the latter part of July, after the Hanna barley has so far matured as to be little influenced by it.

"Sow in March, or earlier if possible, provided the soil is in proper condition. On light soil drill in rows 5 inches apart; on heavier soil, 6 to 7 inches. If it can be made to follow sugar beet or potatoes, so much the better."

Now, this is the barley to grow for North Dakota, Montana, Utah, Idaho and other states where there is a chance of your having dry weather or dry, arid soils. We believe that this barley will completely revolutionize barley growing in these states. We are pleased to become the introducers or general distributers of this barley in the United States, and we expect that at least 10,000 barley planters will give same a trial. It does well everywhere.

75 BUSHELS PER ACRE.

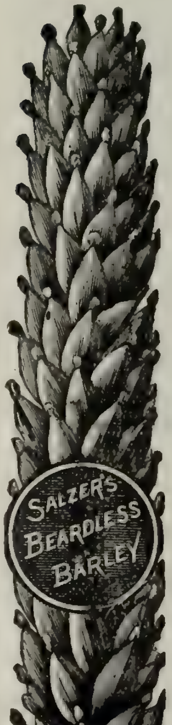
In 1903, on dry, hot land in Montana, it yielded at the rate of 60 bushels per acre. In Idaho, with but one rain, it yielded 62 bushels per acre. In Utah, with but little moisture, 56 bushels per acre. In North Dakota from 40 to 60 bushels per acre.

We are sure that this new barley will please and delight and satisfy every farmer testing same. On our own farms our test yield was 72 bushels per acre, and we believe that, during 1904, we shall learn how to handle same, as it has become acclimated to our soil, so that it will produce 75 bushels per acre.

For Dry, Burnt, Hot Soils and Climes,

no cereals pay better than Hanna Barley, Salzer's Speltz, Salzer's Sixty Day Oats, Macaroni Wheat, Earliest Cane and Bromus Inermis Grass on soils and in climes like above described.

PRICE OF SALZER'S MORAVIAN OR HANNA BARLEY.
Package, 10c; lb., 35c, postpaid. By freight, pk., 75c; ½ bu., $1.25; bu., $2.00; 2½ bu., $4.50; 10 bu., $15.00.



Salzer's Great Beardless Barley.

SALZER'S
BEARDLESS
BARLEY

It is positively the greatest Barley on earth. No, we must modify this. **It's the greatest Barley novelty on earth!**—for a Barley without a beard is a novelty; and then, when you can get such a Barley as this, beardless, easy to harvest, fine to thresh, tremendous in yield, what more do you want? Now, while Salzer's Silver King Barley has the proud distinction of being the greatest yielder, the finest, plumpest six-rowed Bearded Barley on earth, we claim for Salzer's New Beardless Barley the same distinction under the beardless varieties. Ten years ago we first introduced the Beardless Barley, and this was quickly taken up by a number of seedsmen and sent out under high-sounding names. We did not then push the Beardless Barley because we had it not perfected; but to-day, in our Salzer's Beardless Barley we have positively the greatest Barley on earth. It is just the Barley that you have been looking for, Mr. Farmer. We know it, because we have farmed for so many years, and how often were we annoyed and vexed in harvesting the common varieties of Barley that were covered with long, sharp, sticky beards! Now, this is all done away with, and thousands of farmers who tried Salzer's Beardless Barley for the first time in 1899 were more than delighted and pleased with the results. Not only were they astonished at the great yields and fine quality, but also—the best of all—the nuisance of "the sticky old beards" was done away with entirely. Now, that is just what you have been looking for, Mr. Farmer, and that is one reason you have not been growing Barley the past years. Now, honor bright, is it not? In Salzer's New Beardless Barley you have heavy yielding, strong, stiff straw, healthy, stooling variety, a variety that will yield all the way from 35 to 65 bushels per acre. Now, when you can grow from 35 to 60 bushels per acre of Barley, there is no cereal that you can grow that will pay better. Brewers who saw our crop of Salzer's Beardless Barley this year offered us 5c a bushel more for same, saying it was the very best and earliest they had ever seen, way ahead of Manshury or Scotch Barley, which shows how very highly they value Salzer's Beardless Barley. Indeed, there is no finer Barley in the country than this Beardless Barley, and of such feeding value. We feed it to our horses, cattle, hogs and sheep, and they flourish, grow fat, and keep healthy and happy. It is a positive fact that your horses and cattle will thrive faster and better on a change of food than on corn only, and we know of nothing that will make a better change than Salzer's Beardless Barley.

Hogs Fatten and are Healthy and Happy on Beardless Barley.

In 1900, 1901, 1902 and 1903

Salzer's Great Beardless Barley again covered itself with glory! On every farm where planted, in every state where tried, Salzer's Beardless was not found wanting and returning a yield large enough to astonish the natives, as the saying goes. We introduce only one testimonial on the bottom of this description, which shows how the wind blows. It tells you what you may expect of Beardless Barley. There is Mr. Wells. He has grown same two years, and just read his happy tale, the first year **121 bushels**, the second year but **109 bushels per acre**. Now, then, when you remember that the average yield of barley throughout America is about 23 bushels per acre, and you can get of this barley 100 bushels per acre, you can easily figure the profits. It is a barley that pays to grow; it is easily harvested, it is vigorous in growth, it is wonderful in yield, it is marvelous in health qualities, "it beats the band," as the Dakota farmer says, for anything and everything in the barley line, and becomes at once a great barley for food purposes, whether cut and fed as hay or fed to the hogs and cattle just when ripe, or threshed out and then fed, in fact, any way that you may handle this barley, it is profitable. It is a winner every time. Its tremendous yield makes it so. Now, despite the bad weather, it yielded on thousands upon thousands of farms at from 40 to 100 bushels per acre, which is good enough for a year as the past was.

121 AND 109 BUSHELS PER ACRE.

Here is just one testimonial: J. E. Wells, Orleans County, N. Y., says:

"Your Beardless Barley beats anything I ever saw. People came from far and near to see it. It grew 3½ feet high and yielded 121 BUSHELS Barley per acre. That is good enough for me." And for

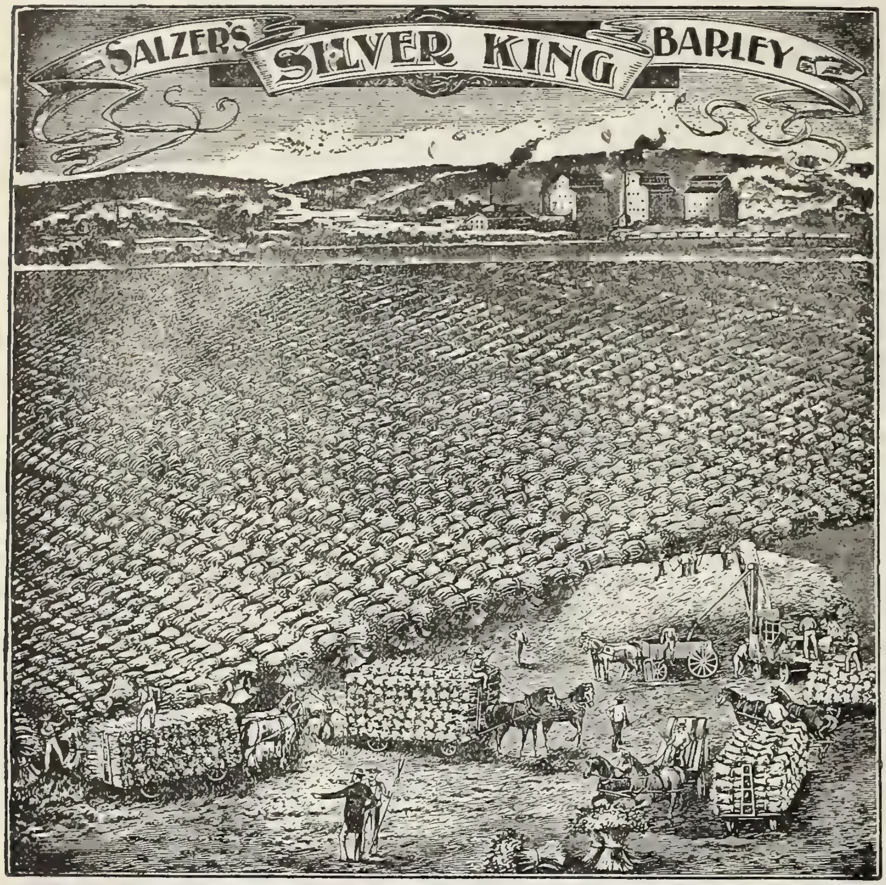
The Second Season He Says:

"Don't you want some fine Salzer's Beardless Barley? It is wet this year here, and I only got 109 bushels per acre, but I think I will have to stand that. It's fine, the best barley I ever had."

PRICE OF SALZER'S GREAT BEARDLESS BARLEY.
Pkg., 10c; by freight, pk., 50c; bu., $1.30; 2½ bu., $3.20; 10 bu., $12.00; 25 bu., $25.00.

SALZER'S SILVER KING BARLEY.

Look here, Mr. Farmer; here is a bold word—one we would not dare to make were it not for the positive facts that we have in the case. It is this: Salzer's Silver King Barley is the greatest, heaviest yielding, finest appearing, biggest stooling, longest eared, bearded, tremendously healthy, remarkably prolific, wondrously heavy threshing out Barley on earth to-day. Do you hear? On earth to-day! We have skirmished through Russia, the mysterious land, we have scoured Japan and China, we have sought Egypt, we have culled from Europe, we have investigated Australia, Scotland and other great Barley regions, but all stand aghast, are startled, astonished, amazed, when we tell them of **Salzer's Silver King Barley producing 173 bushels of 50 lbs. each from one acre.**



The Egyptians claim the honor of having first used Barley as a cereal. This we know, that it has been cultivated for many years. We really wonder what those great builders of the pyramids and the sphinxes, those dwellers on the fertile lands of the Nile, would really think if they could see our magnificent new Silver King Barley. Why, we believe that this new Barley of ours is as far ahead of the Barley that was grown 4,000 years ago as the telegraph is faster than the old mode of carrying news by carrier. We are going to start right in here in the description of this Barley, in making what may seem to some a bold statement, namely, that **there is no six-rowed Barley in the world that can approach it in yields, in its many good qualities and great excellency.** Now, we know that you will say that this is a strong statement; but, sir, if you will use this Barley, and if you will give it a fair trial, as 1,000 of our customers have the past season, you will say, as they do, that it is not half strong enough. We are sure of this, for we know a little about Barley, having introduced several of the very best varieties that are now in the trade in America, but our Silver King towers head and shoulders above them. It is the Barley to grow in the North, it is the Barley to grow in the South, it is the Barley to grow in the East, and it is the Barley to grow in the West. It will do well everywhere, and will return yields that will astonish you.

In 1898, 1899, 1900, 1901, 1902 and 1903 the yield throughout America of Silver King Barley was simply astonishing—almost fabulous. Here are 9 out of 32,000 growers.

1. G. D. Nichols, Worthington, Iowa: "The Barley, I think, will yield 85 bushels per acre. It was too dry."
2. C. H. Mather, Colony, Kan.: "The Barley was very fine. Will yield 80 bushels per acre."
3. F. B. Hossler, Hamburg, Tenn.: "The Barley turned out very well. I think in a favorable season it will yield from 90 to 100 bushels per acre."
4. Wm. Powell, Linton, Ind.: "Your new Barley is very fine. It will yield 100 bushels per acre."
5. P. A. Stiver, Eaton, Ohio: "Your Barley is a hummer; 150 bushels per acre can be raised from same."
6. W. E. Peterson, Boscobel, Wis.: "Your Barley did splendidly. It is all right. It will yield 90 bus. per acre."
7. Nick Kutcheit, Arcadia, Wis.: "I raised 118 bushels and 3 pecks from one acre of your Silver King Barley the past season. It is the finest Barley I ever saw."
8. **Andrew Boschert, brother of ex-Register of Deeds Boschert,** says: "There has been Barley grown on my farm for over a quarter of a century, but I have never grown any that has been so wonderfully prolific as your Silver King Barley which I grew for you. One field in particular threshed out 90 bushels per acre, while another field went at the rate of 80 bushels per acre. This I think immense, especially when I took no special pains with same any further than to have the land clean and free from weeds. Common Barley, such as Manshury and Scotch, yielded at the rate of 35 to 40 bushels per acre. I think you have a bonanza in this wonderful new Barley."

READ THIS SWORN STATEMENT OF MR. JOHN BREIDER.

9. "John Breider, Peter Wenner, Mike Casper and Christian Casper do each and severally solemnly swear that John Breider, living at Mishicott, Manitowoc County, Wisconsin, grew on one measured acre, containing 43,560 square feet, 173 bushels of 50 pounds per bushel, of Salzer's Silver King Barley the past season; that same was threshed by Princel & Roniller, whose oath as to the correctness of above is hereunto appended. Subscribed and sworn to by John Breider, Christian Casper, Mike Casper, Peter Wenner.

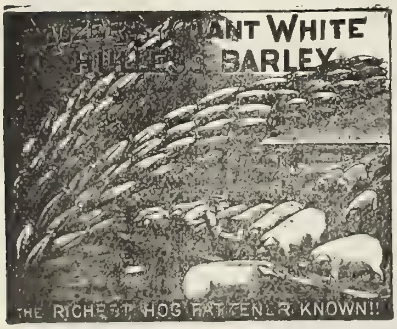
"We, Mathias Princel and Frank Roniller, owners of the threshing machine, do solemnly swear that we threshed for John Breider, of Mishicott, Manitowoc County, Wisconsin, 173 bushels of 50 pounds to the bushel of Salzer's Silver King Barley, grown from 1 acre. —Mathias Princel, Frank Roniller. Subscribed and sworn to before me this 19th day of October, A. D. 1896.—Bruno Miller, J. P."

Let me tell you this, Mr. Farmer, Salzer's Silver King is the greatest bearded Barley known on earth to-day. If there was a better sort I'd know it, for Salzer "scours the earth" for novelties. We have agricultural detectives out constantly. No Barley is so heavy and plump as ordinarily this year, on account of bad weather.

PRICE OF SALZER'S GREAT SILVER KING BARLEY.

Pkg., 10c; lb., 30c, postpaid; by freight, pk., 60c; ½ bu., 90c; bu., $1.25; 2½ bu., $3.00; 10 bu., $11.50; 20 bu., $21.00.

SIX GOOD BARLEYS.


SALZER'S GIANT WHITE HULLESS BARLEY
THE RICHEST HOG FATTENER KNOWN!!

1. SALZER'S GIANT WHITE HULLESS BARLEY.

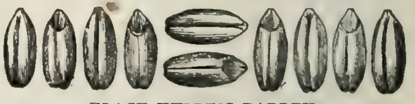
Great is the feeding merit and wondrous is the yield of Giant White Hulless Barley, and what we say here of the White Hulless is applicable also to the Black Barley. Both of these sorts furnish magnificent food for hogs and cattle; it makes the growing of hogs possible in the extreme North, in Dakota, Montana and other states, where corn growing is not profitable. Indeed, to grow both of these two Barleys, and feed them alongside of corn, is one of the greatest things that the farmer can do, for the nutritious and feeding value of these two varieties of Barley are simply immense, and we urge every farmer having hogs or cattle, to sow a few acres of these two Barleys for stock feeding purposes. The yield averages ordinarily

40 TO 60 BUSHELS PER ACRE.

Now, we like this Barley, although it is somewhat mixed with common Barley, yet it is a rousing cropper and feeder.

Price of Giant White Hulless Barley: Pkg., 10c; lb., 30c, postpaid; by freight, pk., 75c; bu., $2.00; 2½ bu., $4.50.

2. BLACK HULLESS BARLEY.


BLACK HULLESS BARLEY.

What we have said of the excellencies of White Hulless Barley is appliable also to the Black Hulless Barley. Both sorts are splendid for stock feeding. Both are slightly mixed, but that's no detriment for big yields.

Price of Black Hulless Barley: Pkg., 10c; lb., 30c, postpaid; by freight, pk., 60c; bu., $1.50; 2½ bu., $3.25.

3. HIGHLAND CHIEF BARLEY.

A splendid, healthy, two-rowed sort, yielding 60 bushels per acre. Pkg., 10c; pk., 50c; bu., $1.50; 2½ bu., $3.00.

4. SALZER'S MANSHURY.

It's immensely prolific and sells well everywhere. Our biggest yield was 69 bushels per acre. Prof. Henry, of the Wisconsin State Agricultural College, is a great admirer of this Barley. Price; Pkg., 10c; pk., 50c; bu., $1.25; 2½ bu., $2.75; 10 bu., $10.75.

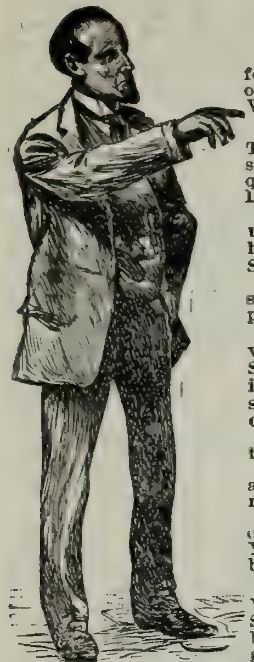
5. SUCCESS BARLEY.

A beardless variety offered by quite a number of firms. It is fine in every respect, but we do not consider it so strong, healthy and prolific as our Salzer's Beardless Barley. Pkg., 10c; pk., 50c; bu., $1.25; 2½ bu., $3.00; 10 bu., $12.00.

6. SILVER BEARDLESS BARLEY.

This, no doubt, is the Success Barley introduced by us some years ago and renamed by a seedsman. It is not as good nor as prolific as Salzer's Beardless, though it is a beardless variety. **Price: Pkg., 10c; lb., 25c; by freight, pk., 50c; bu. $1.25; 2½ bu., $3.00 10 bu. $12.00.**

SPELTZ (OR EMMER).



Ye Sons of Man, lend me your ears while I relate a narrative of thrilling interest. In a little province in Austria, there are found fat cattle, fat poultry, geese, horses, sheep, pigs, yes, every animal seems fat, happy and healthy. Over in Germany, in one of the biggest farming districts, we found the same thing. So conspicuous did this appear that we sought the cause. What is it? we queried.

SPELTZ OR EMMER.

That funny cereal; no, that grand, glorious, magnificent cereal. It is not oat, nor wheat, nor barley, nor rye, nor corn, nor spurry, nor hog peas, nor timothy hay, but a golden combination of all of them. How we wish at this moment we had the eloquence of a Henry Clay, the matchless word painting of Carlyle, the brilliancy of Chauncey Depew, to depict to you, Mr. Farmer, the untold value of Speltz, this great combination of food.

YIELDS 80 TO 100 BUS. OF RICHER FOOD THAN CORN AND GIVES BESIDES FOUR TON OF GOOD HAY PER ACRE.

A. E. Steen, S. Dak. "God bless Salzer Seed Co. The 40 acres Speltz I sowed on your urgent request has saved me from ruin! The drought ruined everything here, but I have enough Speltz food to keep all my cattle, hogs, horses, etc., until another year. Salzer, I thank you from the bottom of my heart."

Jacob Pflugfelder, Maple Park, Ill., says; "What is It (Speltz) grew enormously. I never saw anything like it. It yielded at the rate of 90 bushels of seed and nearly 8 tons of hay per acre."

Blanchard Brothers, Chaffee Co., Colo.—These boys are bright farmers, and they write under date of Oct. 7, 1900: "We have just threshed 182 bushels of Salzer's Speltz from the 100 lbs. of seed you sent us last spring. We are highly pleased with it. The neighbors all think it marvelously wonderful. Nearly all of the 182 bushels sold at $2.00 for seed. Speltz and Alfalfa are our money-makers. We expect to order several barrels of potatoes from you."

Frank A. Woodfill, Jefferson Co., Ind., says: "I grew on ordinary soil 55 bushels of Speltz to the acre."

Fred Wolf, Chadsworth, Ill.: "Speltz has been the wonderment of the neighborhood, as well as the farmers who passed our place, as I planted the seed right along the fence. It is enormously prolific."

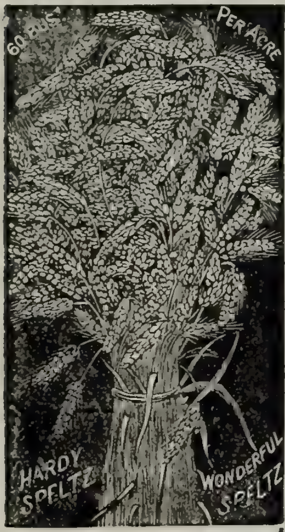
Hon. H. F. Hunter, S. D.: "Speltz, Salzer, is Speltz, and Speltz, Salzer, beats the band; in other words, Speltz, to my mind, is the most profitable hay and grain food combined on earth. Your Bromus is immense, your Victoria Rape is marvelous as a green food, but Speltz, Salzer, beats them all.

TEN THOUSAND POINTS.

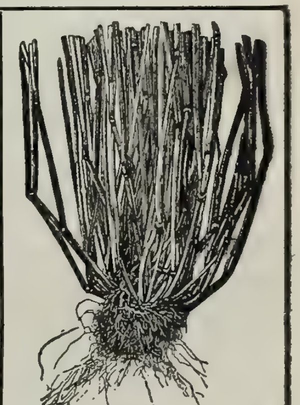
Why, you ask. I'll tell you. Speltz is good for pasture; Speltz fattens in the green state; Speltz, as a green grass hay food, gives often 100 leafy stalks from one seed, so heavy a stooler; but that is not all; Speltz as a hay—dry—is immense. First, you thresh 50 to 80 bushels of grain, equal to corn, or barley, or oats, or rye, or peas, or wheat as a food; and then comes four to six tons of straw hay, equal to timothy. Speltz, Salzer, beats the band. It's the perfection of food for cattle; hogs yell for the food, cows jump a six-foot fence to get at the straw hay, horses fight for it, sheep delight and fatten on it, poultry relish the grain—I tell you, Salzer, Speltz is the greatest dry food on earth! I shall sow 100 acres next year for my stock. If I sow Speltz for two years I can wear diamonds and silk underwear." (He's wearing them now on one year's Speltz and Bromus crop!—Salzer.)

JOHN A. SALZER SEED CO. SAYS:

Speltz is a cereal to sow. We recommend same heartily. We endorse same without qualifications. When we tell the farmer it's safe to sow Speltz anywhere in the United States, he believes it. We never fool the farmer. We know whereof we talk. We farm in five different states ourselves. To make farming pay, one must be alert and awake. We try every seed under the sun. Speltz surprised us in Europe. It astonished us. We brought it to America. Here it completely captured us. Now, if you have an acre of land upon which you wish to grow 40 to 80 bushels of rich cereal food and four tons rich straw hay, then order without fear, in full confidence, 50 to 60 pounds of our Speltz.



1,000,000 **BUSHELS** *were used in 1903 for seed. In 1904 the farmers will sow 5,000,000 bushels. It's the greatest cereal corn grain combination food on earth!*



The great secret of Speltz is its wondrous stooling qualities, its strength to resist drought and the elements, its rich food and hay value.

IT'S THE RICHEST FOOD THAT'S OUT.

How Nature takes care of man! Just look at it! Several years ago the fattening of hogs in Dakotas, Montana and the North was thought impossible. Then came Salzer's Beardless Barley, Hog Pea and Speltz; these are three things which make it possible to fatten hogs anywhere on earth, and do it as cheaply, if not cheaper and better than with corn! Speltz is a richer food than corn. For fattening cattle and swine it is unapproachable. It cannot be beat. **It fattens.** It does this easily and well, and makes the best kind of pork and beef, and so cheaply! You can grow it anywhere; where wheat or oats grow, Speltz will also thrive. Try it for 1904, Mr. Farmer, and be happy. Everything eats it and grows strong and healthy and fat. Try it for 1904. It will surprise and please you. Try Speltz, Rape, Bromus, Billion Dollar Grass and Amber Cane, and you have the greatest foods on earth!

CULTURE OF SPELTZ.

The culture of Speltz is simplicity itself. It's just as easy as the growing of oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 50 to 62½ lbs. per acre. In the green state it makes an excellent pasture. Cut when grain is past the middle stages of milk, when it will make splendid grain and lots of straw hay of excellent quality. Thresh like wheat, only not so closely. The hull and kernel can then be fed or first ground. I know what I am doing when I urge you to try it heavily, sowing from one to ten acres. It is a grain to sow for profit. Your chickens and geese, your horses and colts, your cows and calves, your sheep and swine, all will eat it eagerly and flourish. It's as easily grown as Big Four Oats. It's as profitable as anything I know of in the grain line. The hull and all can be ground into food so rich, so nourishing, so appetizing, that your stock will fight for it. Every state in the Union will raise it during 1904. Speltz is one of those things I love to endorse, delight in urging you to plant, because I know it will satisfy you fully and completely. Have you noticed the price of Speltz? Only $3.00 for 125 lbs., sufficient to fully sow two acres. That's the way we do. We place the price so low that you can afford to try it abundantly. I know trying it will make you a steady planter of Speltz, and you will, like happy Harry Hunter, "wear diamonds and silk underwear," because Speltz will bring your stock into fine, fat, healthy condition.

PRICE OF SPELTZ.

☞ Price: 1 Lb., 25c; 3 lbs., 60c, postpaid; by freight, 50 lbs., $1.30; 62½ lbs., $1.50; 125 lbs., for 2 acres, $3.00; 500 lbs., $11.00.

SALZER'S PROLIFIC SPRING RYE.

Good luck is with each planter of Salzer's seeds.

If we could introduce here one-tenth of the letters that we get from farmers thanking us for urging them to plant some of our Prolific Spring Rye, it would do your heart good to read them. Farmers tell us that they have made a great deal of money by following our advice on rye, wheat, oats, corn, grasses, etc., and we know that there is nothing better to make money out of than our Prolific Spring Rye. This is grown on our farms in South Dakota and is a heavy yielder and does splendidly everywhere. We were short last season in filling orders, but this year have a couple of thousand bushels more, and we hope that orders will be sent in early so as not to disappoint anybody.

This magnificent Rye is of recent introduction, and it has proved to many of our farmer customers a better money-maker, a surer money maker, a bigger money-maker, and an easier money-maker than any other cereal planted, as good Spring Rye brought as good a price as Wheat, and yielded from 10 to 30 bushels per acre more. It is a magnificent sort.

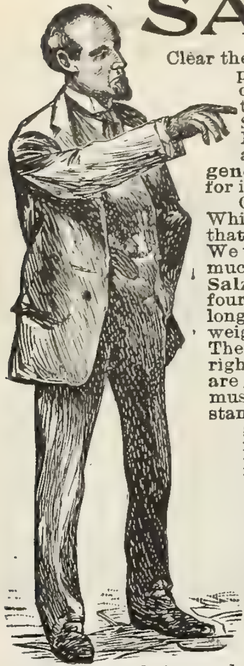
AS A CATCH CROP.

We sowed some of our Sure-Cropping Prolific Spring Rye on Winter Wheat that had died out, waiting until almost May, and found it did splendidly. It gave us a yield of over 40 bushels per acre. It is one of the very best things to sow for a catch crop, as it always gives good yields. When Rye is cut we sow either 2 lbs. Victoria Rape or 1½ lbs. Turnip Rutabaga seed per acre, or Thousand Headed Kale, and run a harrow over it. That pays 50 fold. We use 1½ bushels Rye per acre.

PRICE OF OUR PROLIFIC SPRING RYE.

Package, 10c; lb., postpaid, 30c; by express or freight, pk., 60c; bu., $1.30; 2½ bu., $3.20.

SALZER'S NATIONAL OATS.



Clear the Track! Here's the Monarch! The Dan Patch of the Oat field! Nothing like it on Earth!—As Dan Patch captured the world's pacer record, so Salzer's New National Oats takes the cake; carries off first prize as the biggest yielder everywhere. One of the rare qualities of this Oats is the peculiar, remarkable heavy heads and branches produced by each stalk. Another thing that occurs to us to-day as we write: It is the sixth of our really great Oats that the John A. Salzer Seed Co. introduced. First came **Salzer's White Bonanza with 134 bushels** per acre; then came our Great Northern Oats with **131 bushels**, Salzer's Silver Mine Oats with **209 bushels**, followed by Salzer's Big Four Oats with **200 bushels**, then our 20th Century Oats with its **big yield**; and now, to complete the sextette, comes our **NATIONAL OATS**, **with a yield so large, so satisfactory, so profitable, so generally good**, yielding here, there, and everywhere, **great healthy, prodigal crops**, that we feel we may well shout Eureka, for in our **NATIONAL OATS** we believe we have introduced an Oat that combines every good quality that one seeks in Oats.

Good, heavy yielding Oats have long been our hobby. We reasoned, what's the use of **growing** only 25 to 35, or even 40 bushels White Oats per acre, when, with an improved sort, that same acre can be made to yield 60, 80, or 100 bushels, and more! We admit that twelve years ago, on our own farms we seldom had over 35 bushels per acre; but my, how things have changed since then! We would honestly be ashamed to have a yield of less than 80 bushels per acre now. We can have 80 bushels every time, and often much more. The acre on your farm that will produce 35 bushels per acre of common Oats, will produce **60 to 100 bushels of Salzer's New National Oats**, and that with ease. Just look at the description of the two-foot long Oats on page 87; that is, twenty-four inches long. We have seen specimens of this Oats thirty inches long. Just think of the great results that a field of Oats with such long heads must produce. Now, the heads of Salzer's **NATIONAL OATS** are large, long, and filled with big, plump kernels that weigh out a bushel very fast. We are accused by some parties that we exaggerate on yields. We claim right here that we do not. There is not a single yield given in our catalogue that some wide-awake farmer did not have, and that you, yourself, could have, right on your own soil, under your own eyes and under your own supervision, **if you but will.** There is no question about this. You are just as good a farmer as any one else, if you wish to be, and if you wish these big yields you can have them every time. You must live up to the conditions: The ground must be ploughed thoroughly, seed must be sown carefully, soil must be tilled constantly and kept free from weeds. Get Salzer's big yielding seed, and they will astonish you with big, big, big yields. Take Salzer's great Oat novelty **NATIONAL**. Now, those long heads, filled with heavy Oats, means something; it means heavier yields; it means, if you, Mr. Farmer, will plant Salzer's **NEW NATIONAL OATS**, that the chances are all in your favor for an increased yield, big enough to pay you a handsome profit; and now, why not have that profit for 1904? You can have it, and at the same time have the great pleasure of producing the biggest crop of Oats produced in your county.

20 Big Points!

1st.—It is national *in character, growing, sprouting, stooling, producing enormously in every state and territory of the U. S.*

2nd.—A Novelty. *This National Oats originated in crossing two of our healthiest, biggest yielding, strongest varieties; hence its quality, to produce such tremendous yields.*

3rd.—New Blood. *It contains more new blood, hence more vigor and producing qualities than any other Oat we know of.*

4th.—Stood the test *on 12,500 farms, scattered all over America, in the remotest corners and obscurities of each state and territory — everywhere it did well, despite the most terrible season ever known.*

5th.—Earliness. *Nothing like it in earliness that we know of. Our crop was ripe and cut and stacked 8 days before other sorts were ripe, which stamps this variety as absolutely the earliest in existence.*

6th.—Money. *That's what the earliest Oats always bring in the market, and especially on the farm, for many farmers are short of Oats in the summer when this ripens.*

7th.—Profit. *Now, then, here is an Oat that makes profitable farming absolutely certain in any state from Maine to California, and south to the Gulf, and north through Canada. It will certainly yield from 20 to 100 bushels more per acre than any of the common varieties, which will ten times pay the cost of the seed.*

8th.—Oat Meal—*Large millers and manufacturers of Oat Meal will gladly pay from 3 to 10 cents more for a bushel of this pure, healthy kerneled, rich mealed variety.*

9th.—Ten thousand planters, *that is the number of farmers who will grow in a large or small way, Salzer's National Oats for 1904, and not one of them will crop less than 100 bus. per acre.*

10th.—Yield. *This is simply enormous, some say from 60 to 100, 150, yes, 200 bushels or more per acre, and we honestly believe that 140, yes, up to 200 bushels or more can be grown per acre under careful cultivation.*

11th.—It is Bug-Proof. *This Oat, more than any other variety, laughs at bugs and scoffs at insects, and stands up, growing vigorously, while other varieties succumb to the ravages of insects.*

12th.—Withstands Drought. *No sort that we have ever tested so thoroughly and completely withstands dry weather—yes, long continued hot droughts—as Salzer's National; indeed, it seems to be proof against every element in the shape of weather, withstanding all and yielding heavily.*

13th.—Strong Straw. *Now, then, Salzer's National Oats have wonderful stiff straw, withstanding severe winds to a marked degree and coming forth after storms standing straight, erect—a pleasurable sight to behold. When other sorts lodge badly this stands up like a strong stone wall.*

14th.—Color. *The color is beautiful in the extreme, aids it to sell quickly and rapidly at an advanced price in almost every market on the globe. The color alone makes it a great seller.*

15th.—Quality. *No Oats exceeds this in excellent quality, and it has that advantage that it will make more and better oat meal than any other known Oat at the present day, while all horses will fight for it for food. All millers who have seen it pronounce it excellent in the extreme.*

16th.—Quick Returns. *That's what you get by sowing this Oat, for the crop will go like wildfire! Every neighbor ought to buy it for seed.*

17th.—Insurance. *You have heard of fire insurance, life insurance, of hail insurance, but here you have a positive, safe, sure CROP INSURANCE. Salzer's National, this beautiful WHITE OAT, insures you against a failure of a crop every time.*

18th.—Cost. *The price of this Oat is ridiculously low, but that's the way the Salzer Seed Company do when they have a good thing; they sell at a low price, so that all farmers can make money out of it.*

19th.—The Last Forty Bushels. *It is the last 40 bushels per acre that makes farming profitable. If the common sorts yield 30 bushels per acre, and this gave you 70 bushels, the last 40 bushels would be the profit; but if this gave you 150 bushels, it is very easy to figure out great profits on 100 acres.*

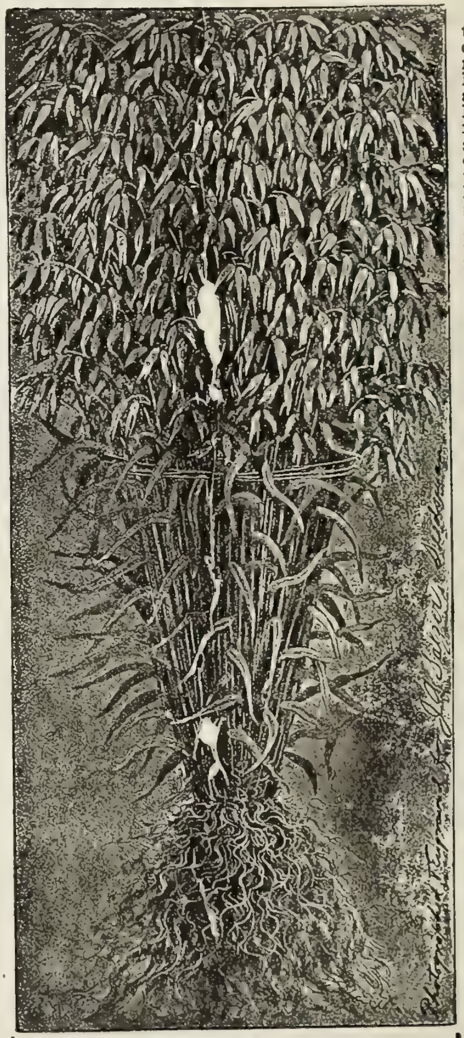
20th.—Mr. Farmer. *The substance of the whole matter is this: If you want a new Oat novelty, one that was tested in 1903 on over 12,000 farms through trial packages, and everywhere promised the greatest yields, the healthiest, heavy stooling variety,* **try Salzer's New National.**

231 Bushels per Acre.

Lawrence Schiestel, *Osceola County, Mich.* "*I never saw anything like your* **Salzer's National** *Oats. It yielded for me at the rate of* **231** *bu. per acre.*"

255 Bushels per Acre.

H. E. Nye, *St. Louis County, Mo.* "*Your Oat Novelty,* **Salzer's National,** *was a sight, standing nearly four feet tall, a solid mass, owing to its great stooling quality. The straw is so stiff. Not a stem lodged. It yielded a trifle more than* **255** *bu. of 32 lbs. each, per acre. I congratulate you heartily on your remarkable success in producing farm seeds of superlative merit.*"



☞ *This NATIONAL OATS stool measured 49 inches tall; it contained over 80 stalks filled to the tip with big, heavy kernels.*

A Great Stooler!

The wonderful yield of this Oat, its strong, weather, storms and elements resisting quality, is very largely due to its remarkable stooling habits. We have seen one single kernel produce over **100 strong, stiff, healthy, vigorous stems, each laden with a full head of big heavy kernels.** Now, that is the great secret of the Salzer's New **National Oat.** It is a stooler, and when an Oat stools, everybody knows that its yield will be increased. That is only natural. Take an Oat that does not stool, and it cannot produce as much as one that stools heavily. Now, we have unlimited faith in **Salzer's New National Oat,** and pronounce it, to our way of thinking, as the grandest, heaviest yielding, healthiest, surest cropping, heaviest stooling variety of Oats known to the trade to-day. Just glance at this tremendous sheaf of Oats—all the product of one kernel!

Tremendous Yields in 1903!

In the spring of 1903 we sent out a number of bushels of Salzer's National Oats, and here are some of the great results. We could give you a great many more. (We have the full address of these gentlemen in our office.) We do not publish the full address, to save these men being flooded by letters and the time and expense answering same.

156 Bushels per Acre.

Severt Knutson, Juneau County, Wis. "Your National Oats cannot be beat. It yielded for me at the rate of **156** bushels per acre."

187 Bushels per Acre.

Dexter Hyde, Ashland County, O. "Your Oat novelty, Salzer's National, yielded for me at the rate of **187** bushels per acre, I call that grand."

310 Bushels per Acre.

M. E. Ursner, *Ransom County, N. D.* "*Your Oat Novelty,* **Salzer's National,** *is great. It made the astonishing yield of* **310** *bushels per acre.*"

312 Bushels per Acre.

James Heal, *Genesee County, Mich.* "*Never saw anything like* **Salzer's National Oats.** *It yielded* **312** *bushels per acre.*"

375 Bushels per Acre.

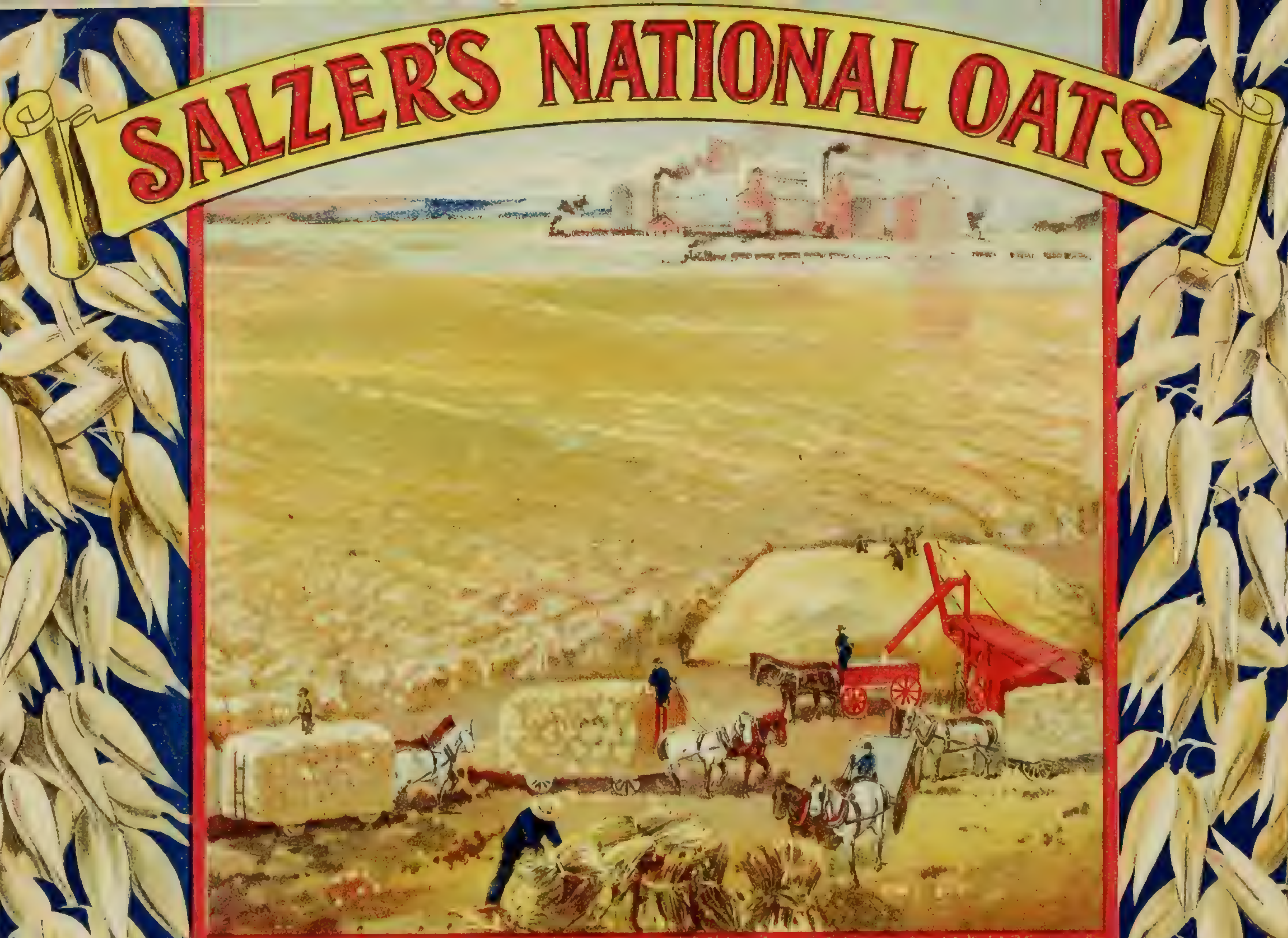
Anton Burda, *Stark County, N. D.* "*If anyone told me that you had an Oat yielding* **375** *bushels per acre, I would not have believed it, but the Oat novelty you sent me to try, yielded, on my grounds, at the rate of* **375** *bu. per acre.*"

380 Bushels per Acre.

Herman Michler, *Taylor County, Wis.* "*Your Oat Novelty,* **Salzer's National,** *is the biggest yielder I ever saw, or heard or dreamed of. It went* **380** *bushels per acre.*"

PRICE OF SALZER'S NEW NATIONAL WHITE OATS:

Big pkg., 15c; lb., 50c, postpaid; by freight, pk., 75c; ½ bu. $1.00; bu., $1.50; 2½ bu., $3.50: 5 bu., $6.75: 10 bu. $13.00: 20 bu. $25.00: 25 bu., $30.00. ☞ **See also page 87.**



SALZER'S NATIONAL OATS.

All nations have tremendous respect for the voice of the United States. When our government talks England halts, Germany's Emperor for a moment hushes, Russia's Czar trembles, France quakes, and Empires and Nations bow to our wishes.

The United States Department of Agriculture at Washington boldly says: "Mr. Salzer, regarding your oats in our estimation, taken as a whole for large yield, this variety is better than any other in the exhibit out of a lot of 400 or 500 samples of all kinds of oats."

Now such a ringing testimonial from Uncle Sam is gratifying indeed. It means that all other seedsmen's varieties of oats must take a seat way back. It means that all other Oat varieties must bow their heads to this new National Hero, for there is none among all nations on earth containing more new blood, more vigor,—none so enormously, prodigally prolific as this.

Price: Big Package, 15 cts.; pound, 50 cts.; 3 lbs., $1.00 postpaid. By freight, peck, 75 cts.; ½ bus., $1.00; bus., $1.50; 2½ bus., $3.50; 5 bus., $6.75; 10 bus., $13.00; 25 bus. $30.00.

SALZER'S NATIONAL OATS

is without a blemish, without fault or flaw, and we predict for it the most wonderful run that any Oat has ever had in the past century. Now, we know that this is a strong statement, but we know also that this Oat will back up anything and everything that we can say in its favor. To our mind, it is the only absolutely perfect Oat of to-day—perfect in all respects—perfect in growth, in vigor, in yield and quality. This is certainly the greatest Oat that we have ever seen, and we think the many years we have spent in originating and producing farm seeds entitle us to this opinion.

We think we are doing the farmer a great kindness in offering and urging him to plant for the coming season a large quantity of this faultless Oats, as it is so heavy a yielder, and the most profitable Oat for all to grow in the world, **because it will make money for him.**

TO FARMER WIDEAWAKE
HOME FROM MARKET
$

We cannot help ourselves. We must introduce this picture. Just see the loaded money bags coming home from town. Well, 20,000 bushels of Oats from about 100 acres of the Salzer's National Oats at even 12c or less a bushel would be profitable! Do just try it for 1904 and be convinced.

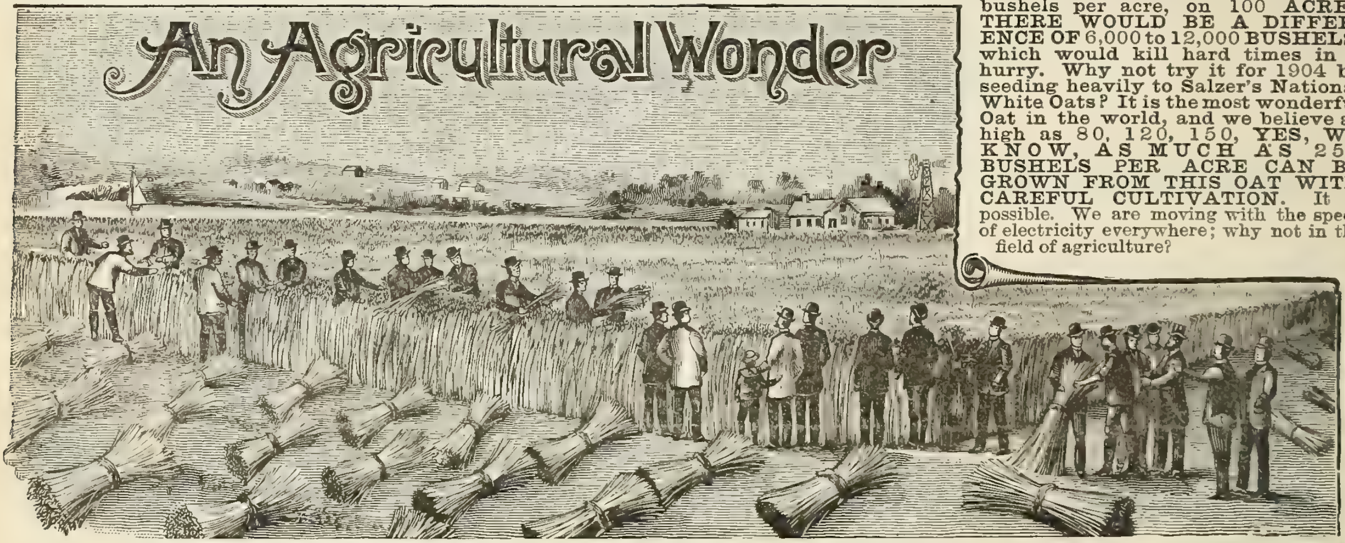
Let's Reason Together, Mr. Farmer.

If we can demonstrate to you, Mr. Farmer, that you can make lots of money sowing this Oat; if we can show you that for a new Oat it's almost worth its weight in gold, wouldn't you sow it? Here is our hand—and here is our say.

Now, we don't feel backward in pushing Salzer's National Oats, because we have had such hearty endorsements from thousands of farmers planting same the past summer, and then, with each order you get free that marvel of marvels, **Salzer's Two Foot Long Oats.** We admit when we first saw the first head of this Oat handed to us, we looked at it suspiciously, believing that it was a put-up job, patched together to make it so long, but when we found it was not, that it actually had been grown, our surprise, and delight, and wonder knew no bounds. Did we care what we paid for that head? Well, I guess not, we paid more for that new Oats than you would pay to-day for 1,000 bushels of Salzer's National Oats. We wanted it, and we hope next year to be able to offer these remarkable Oats for sale at a fair price; this year we can only give them as a premium (see bottom of this and page 81). It will surely pay you to buy a bushel or 2½ bushels, or 10 bushels of Salzer's National Oats, just to get a start with Salzer's **Two Foot Long Oats.**

IT'S A SURE CURE FOR HARD TIMES.

The farmer reading the above description, together with the strong points in favor of Salzer's National White Oats, must see in it a solution for the hard times. No hard times can exist when the farmer gets two and three times as much from an acre as ordinarily. Thus, if your Oats in 1903 produced you but 30 bushels per acre, and Salzer's National White Oats would give you 90 to 150 bushels per acre, on 100 ACRES THERE WOULD BE A DIFFERENCE OF 6,000 to 12,000 BUSHELS, which would kill hard times in a hurry. Why not try it for 1904 by seeding heavily to Salzer's National White Oats? It is the most wonderful Oat in the world, and we believe as high as 80, 120, 150, YES, WE KNOW, AS MUCH AS 250 BUSHELS PER ACRE CAN BE GROWN FROM THIS OAT WITH CAREFUL CULTIVATION. It is possible. We are moving with the speed of electricity everywhere; why not in the field of agriculture?



Think of Salzer's National Oats as the biggest yielder on earth! There was Mr. Knolsin (see page 85) had **156** *bu., Mr. Hyde* **187** *bu., Mr. Schiestel* **231** *bu., Mr. Nye* **255** *bu., Mr. Ursner* **310** *bu., Mr. Heal* **312** *bu., Mr. Buttler* **375** *bu., Mr. Mechler* **380** *bu., and Mr. Dranske* **468** *bu. per acre. That's immense. See page 85 regarding same.*

S. NATIONAL OATS

The United States Department of Agriculture at Washington gives to us the following hearty endorsement: "*Regarding your Oat, in my estimation, taken as a whole, for a large yield, this variety is better than any other in the exhibit, out of a lot from 400 to 500 samples of all kinds of Oats.*"

OUR FARM AND TRIAL GROUNDS.

We own and operate large farms for the production of our seeds—great men visit same, among them Gov. Chas. N. Harried, Ex-State Auditor J. E. Hipple, Land Commissioner J. L. Lockhart, Prof. J. H. Sheppard of Brookings College, Congressman J. A. Pickler, together with Senator Geo. Schlund, Senator J. W. Orcott, Hon. H. C. Walcott, Hon. L. C. Taylor, Hon. E. E. Chilcott, Hon. L. C. Corbett, Hon. F. D. Adams, Hon. Ben. R. Hoover, Hon. F. D. Hinds, and many thousand others, who viewed our trial grounds and farms in Dakota the past season. Prominent newspapers throughout America have had descriptions of this farm, such as the *Chicago Daily Inter-Ocean*, the *Tribune*, *Herald*, *Farm, Field and Stockman*, *Minneapolis Journal*, *St. Paul Pioneer Press*, *Dakota Farmer*, together with almost every paper published in the State of South Dakota, many of the editors having visited the same and reported thereon.

WE GIVE "TWO FOOT LONG OATS" FREE!

Now, this Oats at $8.00 a pound would be dirt cheap to get a start with. We sell it for only 25c a pound. One pound properly planted as you would corn is good for from 50 to 100 bushels of seed. Everybody seeing this Two Foot Long Oats growing will pay you a great price for seed stock next Fall. It will surely pay you to buy from 10 to 25 bushels of Salzer's National Oats, in order to get a start with the wonderful Two Foot Long Oats.

SPECIAL PRESENT.

With each order of Salzer's National Oats, we give you Free the following great Premium Oats:

For 1 peck order, costing 75c,	you get free 1 lb. Two Foot Long Oats	$ .25
For ½ bu. order, costing $1.00,	you get free 2 lbs. Two Foot Long Oats	.50
For 1 bu. order, costing $1.50,	you get free 4 lbs. Two Foot Long Oats	1.00
For 2½ bu. order, costing $3.50,	you get free 10 lbs. Two Foot Long Oats	2.25
For 5 bu. order, costing $6.75,	you get free 20 lbs. Two Foot Long Oats	5.00
For 10 bu. order, costing $13.00,	you get free 40 lbs. Two Foot Long Oats	10.00
For 25 bu. order, costing $30.00,	you get free 100 lbs. Two Foot Long Oats	25.00

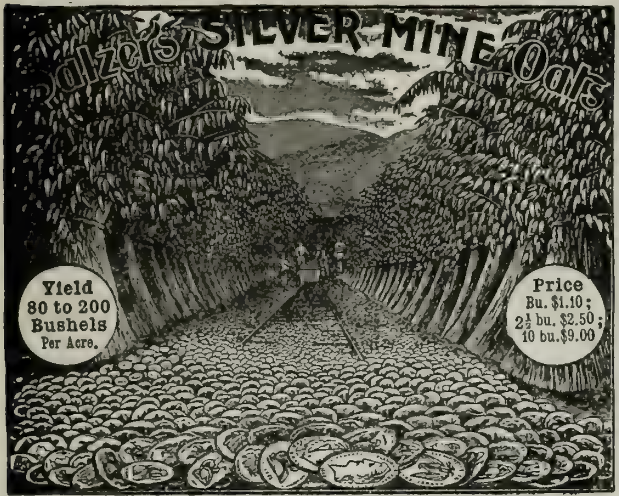
GREATEST MORTGAGE LIFTER IN THE WORLD.

Seeding your land to Salzer's National Oats pays the biggest mortgage you could possibly have on your farm, for it is the greatest cropper known! Now, you wonder if this is so, and in order to strengthen your faith in this marvelous, magnificent new Oat, National, we introduced (on page 85) a few of the 5,000 testimonials of wide-awake farmers. Why, it is the Oat that takes everywhere, because it adapts itself so peculiarly to all soils and climes known! Try what you will, and you cannot beat the National for yield and fine quality of good oatmeal.

THE PRICE OF SALZER'S NATIONAL WHITE OATS IS:

Big pkg., 15c; pk., 75c; ½ bu., $1.00; bu., $1.50; 2½ bu., $3.50; 10 bu., $13.00; 20 bu., $25.00; 25 bu., $30.00.

STANDARD OATS.


Salzer's SILVER MINE Oats
Yield 80 to 200 Bushels Per Acre.
Price Bu. $1.10; 2½ bu. $2.50; 10 bu. $9.00

Salzer's Silver Mine Oats.

No Oats ever offered created such a sensation as Salzer's Silver Mine Oats, introduced 8 years ago. It no doubt was the greatest Oats ever introduced up to this time, but must now give way to our National Oats, to say nothing of our New Century Oats. We have for years made Oats a great specialty of our business, and to show you what Silver Mine Oats can do for you, we introduce here two testimonials on same. It is a White Oats, strong, stiff straw, and we are sure you will be delighted with same.

Mr. P. U. Sinnott, Randalia, Iowa, among others, writes: "Salzer's Silver Mine are the most wonderful Oats I have ever seen. I purchased of you 2½ bushels, which I sowed on 1 measured acre, and harvested 196 bushels and 15 pounds, only lacking 3 bushels and 17 pounds of the coveted 200 bushels. I am sure I would have gotten 200 bushels, yes, much more, but the season was so dry. People came for miles to see my beautiful Oats."

Nick Kutscheit, Arcadia, Wis., under date of Sept. 21: "I raised 231 bushels and 30 pounds from 1 acre Silver Mine Oats the past season."

THE PRICE OF SALZER'S DAKOTA-GROWN SILVER MINE OATS is: Pkg., 10c; lb., 30c; 4 lbs., $1.00, postpaid; by freight, pk., 50c; bu., $1.10; 2½ bu., $2.50; 10 bu., $9; 20 bu., $17.50; 100 bu., $75.

Salzer's Great Northern Oats.

This is one of the heaviest yielding varieties known. It has very strong, stiff straw, does not lodge easily, with a comparatively soft shell, large kernels, and is relished by horses. We introduce herewith one letter to show you what our customers think of this Oat. Hundreds of letters equally as good on file.

Hon. I. D. O'Donnell, General Manager M. & M. Land Co., Montana, under date of July 15: "I notice in your catalogue that I have lost the first premium on Great Northern Oats by not sending in my report. I had intended all the fall to do it. I took the precaution at threshing and had plenty of witnesses as to yield. I had 162½ bushels of Oats from the 2½ bushels of Great Northern Oats." That tells the story; 162½ bu. per acre on 100 acres 16,250 bu. at 20c, would net $3,250. Price: Pkg., 5c; pk., 50c; bu., $1.25· 2½ bu., $3.00.

Black Prolific Oats.

A grand Oats, which is, with us, absolutely rustproof, of great vigor and health. Our stock, like all black oats, runs into light shades. Pkg., 5c; pk., 50c; bu., $1.40; 2½ bu., $3.25; 10 bu., $12.

Improved White Russian Oats.

It is a wonderful stooler; 2,268 grains have been counted from one grain, yielding fully one-third more than Common White Oats. Seed this year is light. Pkg., 5c; pk., 50c; bu., $1.00; 2½ bu., $2.25; 10 bu., $8.50.

White Superior Scotch Oats.

This Oat has great similarity to Wnite Bonanza. It is a fine, plump Oat, with very strong straw. Pkg., 10c; lb., 35c, postpaid; by freight, pk., 60c; bu., $1.50; 2½ bu., $3.50.

Welcome Oats.

This has had a large sale. It is a very handsome White Oat, weighing from 40 to 50 lbs. per measured bushel, yielding all the way from 50 to 100 bushels per acre. Pk., 50c; bu., $1.00; 2½ bu., $2.50; 10 bu., $9.00.

SALZER'S 20TH CENTURY OATS.

YEARS ago, when we set out to improve the condition of the farmer by introducing new varieties of seed, we had no idea that we would get an Oat that would yield as productively, as abundantly, as enormously as **Salzer's 20th Century Oats**, but we kept pegging away, crossing old varieties with new sorts, selecting and improving and recrossing, until to-day we have in **Salzer's 20th Century**, an Oat that is a fit hero to enter the Twentieth Century with. This Oat seems to know what is expected of it. It seems to have sense, for when a farmer expects a big yield from it, it never disappoints him. Trials of this Oat have been made throughout all states and territories of the Union, in Canada and Mexico and foreign climes, and without exception, everywhere it has conducted itself nobly. It has yielded enormously, and it has demonstrated that the new blood contained therein means to the farmer additional yield and additional wealth. **Pkg., 10c; pk., 60c; bu., $1.40; 2½ bu., $3.25; 10 bu., $12.50; 20 bu., $24.00.**

Salzer's 60 Day Oats.

This is the earliest White Oat grown. We have testimonials according to which this Oat ripens in from 60 to 80 days.

James Heal, Genessee County, Mich., says: "I sowed Salzer's 60 Day Oats May 8, harvested July 28, yielding at the rate of over 250 bushels per acre."

We are sure that anybody desiring an extremely early White Oat, one that will get ahead of anything in earliness now in trade to-day, that the variety to plant is Salzer's 60 Day Oats.

Price: Pkg., 10c; lb., 35c, postpaid; by freight, pk., 75c; bu., $1.75; 2½ bu., $4.

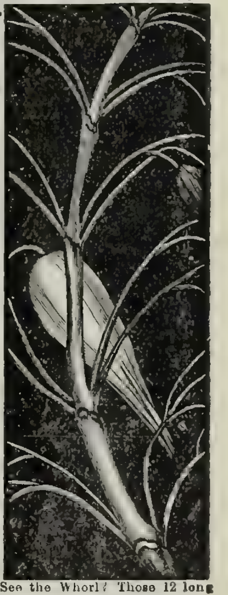
SALZER'S BIG FOUR OATS.

Named on account of the peculiar whorl, making long heads of Oats with usually a dozen side shoots. What can we say to you to persuade you to try a few acres of this Oats? We want to do you good. Nothing on earth would please us better than to see you have a tremendous crop of Oats this fall. Oats are high priced. Common feeding Oats are worth at the time of writing, 40c a bushel. Now, how nice it would be if you had a thousand bushels to sell at this price. 10 acres of **Big Four**, under good conditions, ought to give you 1,000 bushels easily. That would mean $400 per 10 acres. That pays. Why not try it for 1904? Why not let Salzer's seeds sprout and grow and produce great big crops for you? They lie in waiting to do this if you will only order them and sow them and give them a chance. You will be astonished at their healthfulness, vigor and fine quality.

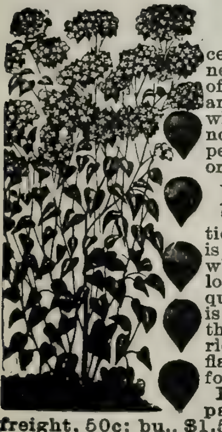
250 Bushels Per Acre.

Good luck is with each planter of Salzer's seeds

Mahlon M. Luther, East Troy, Pa., Sept. 26, 1898, under oath deposes: "I planted 2½ bushels of your Nameless or Big Four Oats on one acre of ground and harvested 250 bu. of 32 lbs. per bu. It is positively the greatest Oats I have ever grown: has very strong, stiff straw, and long heads filled to the tip with very plump, heavy kernels, and is a great stooler. That is one important reason for such an enormous yield." Price of Big Four Oats: Pkg., 10c; 1 lb., 30c, Postpaid. By freight, pk., 60c; bu., $1.30; 2½ bus., $3.25.



See the Whorl? Those 12 long side shoots mean additional yield.

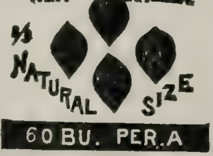


New Calcutta Buckwheat.

This variety comes from India, and rivals the celebrated Japanese Buckwheat in productiveness and yield, while in beauty it is far ahead of any sort. Its kernels are smooth and fine, and it is in great demand as a milling Buckwheat. Every miller will want it. It is a great novelty. It yielded, in New York state, 74 bu. per acre. Pkg., 5c; lb., postpaid, 30c; by express or freight, pk., 45c; bu., $1.40; 2½ bu., $3.30.

New Japanese Buckwheat.

There is probably no cereal of recent production that has grown as this in public favor. It is the most wondrously prolific, hardy Buckwheat known. Its yield bears on to the fabulous, as 60 bu. per acre is common, while it frequently yields as high as 80 and even 100 bu. It is a long bloomer, the kernel more than double the size of other varieties, of excellent flavor, and splendid for Buckwheat flour. **Pkg., 5c; lb., postpaid, 30c; pk., by freight, 50c; bu., $1.50; 2½ bu., $3.50.**



Common Buckwheat—Pk., 35c; bu., $1.25.

Silver Hull—Its advantage is, it blooms longer, matures sooner. Grain of a beautiful light gray color, while hull is thin. Exceptionally fine for bees. Flour of unusual richness. Pkg., 5c; lb., 25c; pk., 40c; bu., $1.40; 2½ bu., $3.35.

Broom Corn.

SALZER'S
SUPERIOR
BROOM
CORN
SEED
NORTHERN
GROWN

There is a great demand for Broom Corn Straw, and we heartily recommend farmers to plant some, even if no more than 1 acre. It is a paying crop, as big prices are paid for straw. Plant in drills.

Wisconsin Evergreen—Our Wisconsin Evergreen seed produces heads 20 to 26 inches long. Broom makers claim it's the finest they ever saw. One farmer of our acquaintance sold $1,500 worth of Broom Corn from 10 acres planted. At the time of this writing the straw is worth $200 a ton! That pays 2,000%! Our seed is fine. Get the book, "Broom Corn and Brooms," only 50c, postpaid.

Pkg., 5c; oz., 10c; lb., by mail, 25c; by express, lb., 15c; 10 lbs., 75c; 25 lbs., $1.60; 50 lbs., $2.75; 100 lbs., $4.50.

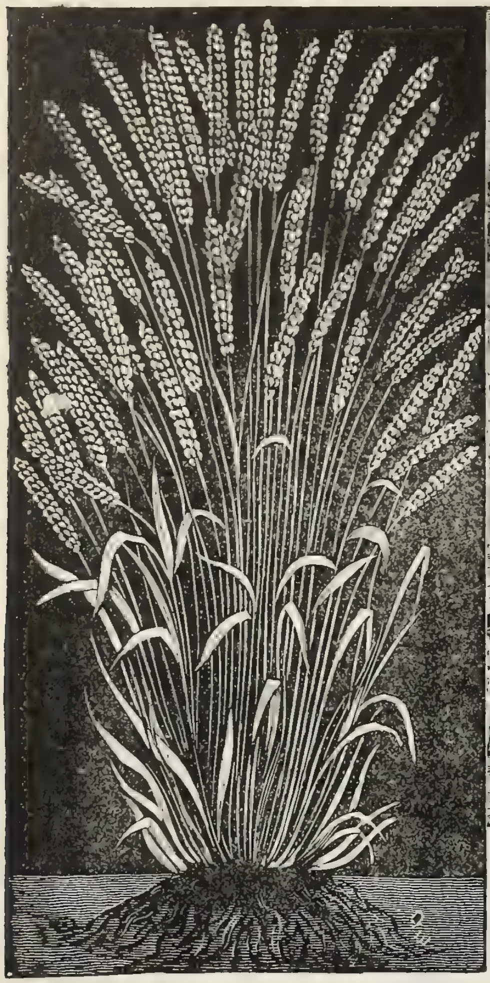
California Golden—Oz., 5c; lb., 35c; by express, lb., 25c; 10 lbs., $2.00.

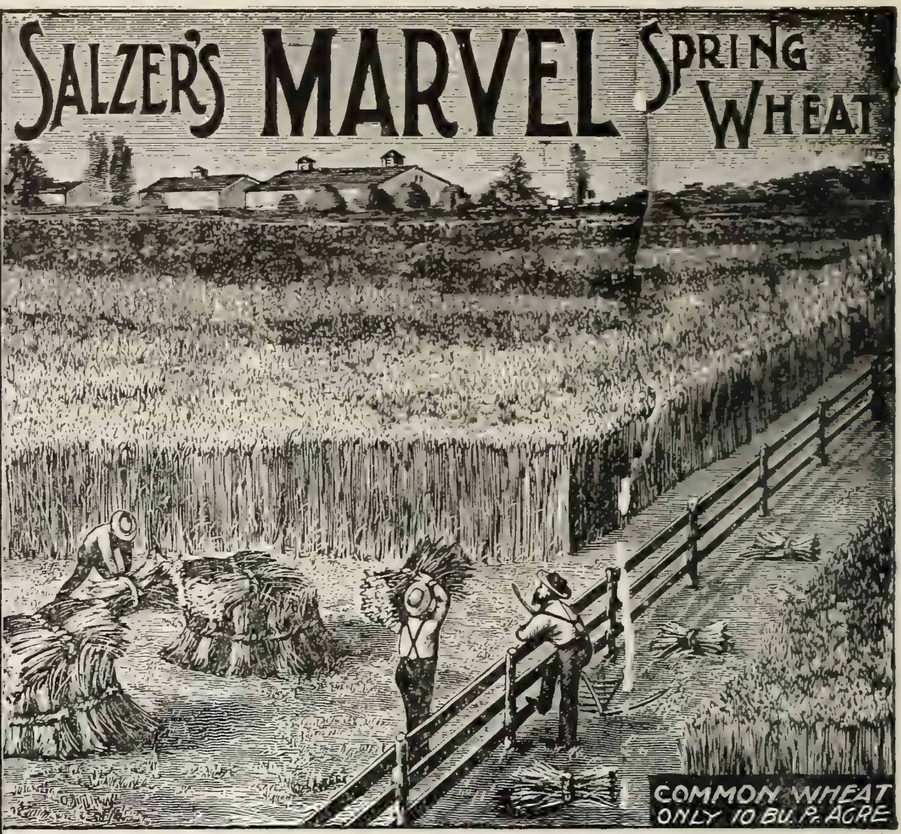
Early Japanese—This is a novelty of great merit, earlier than Evergreen, while the straw is strong and of great value as a market sort. Pkg., 5c; oz., 10c; lb., 35c, by mail; by express, lb., 25c; 10 lbs., $1.50; 100 lbs., $10.00.

Russian Flax.

Growing Flax, even in a small way, pays. Our Russian Flax yields from 22 to 34 bushels per acre. Pkg., 5c; lb., 30c; 4 lbs., $1.00, postpaid; by freight, pk., 70c; bu., $1.90; 2½ bu., $4.60.

NEW RUSSIAN FLAX




SALZER'S MARVEL SPRING WHEAT
COMMON WHEAT ONLY 10 BU. P. ACRE

Wheat Rules. The crop of 1903, of about 450,000,000 bushels, entitles Wheat to the front as the great leader of returning prosperity, and thousands of farmers will sow wheat in 1904 who have for years not sown any. The prospects are that Wheat will sell, October 1904, at 90c a bushel. Then is the time to have a plenty, and no wheat yields bigger and better than

SALZER'S WONDERFUL MARVEL.

This variety of Spring Wheat is the result of long and careful experimenting, obtained through crossing and careful selection. We consider it the most prolific, heaviest-stooling, strongest-growing variety of Spring Wheat with which we are acquainted. The ear is very long and filled up to the point with fine, plump, reddish kernels.

TAKE WISCONSIN.

Its 1,012,579 acres yielded 12,346,030 bushels of Wheat. Had its farmers sown SALZER'S MARVEL SPRING WHEAT, its 1,012,579 acres, at only 30 bushels per acre, would have yielded 30,037,738, a difference of about 17,000,000 bushels in Wisconsin alone. Add to this Iowa, Minnesota and the Dakotas, the increase of the Wheat yield would have been 75,000,000 bushels, or about $55,000,000! We do not claim this Wheat to be absolutely pure, because it is a hybrid—all hybrid Wheats often show parent Wheats—but we do claim it to be the most marvelous, prolific, heavy yielding quick selling Spring Wheat that has ever come under our notice, and we have tested every sort known to the trade. It has proven to be hardy and insect-proof. Over 15,000 farmers ordered this Wheat and everyone praises it. Having been grown in the extreme North assures this variety extreme hardiness—yes, it withstood all kinds of climates, whether storms, warmth, drought or rains, during the growing season of 1903, and came forth the victor over every known sort and kind. Not one farmer out of 15,000 reports a failure. We believe with this Wheat we can make Spring Wheat grow in every state in the Union. It ripens early, and thus far has never failed to return kernels unusually plump, large and of fine color. As the average yield in Iowa and Nebraska is but 12 bushels per acre, and of Minnesota and the Dakotas but 18 bushels per acre, it is not difficult to imagine what our Marvel Wheat would do in these localities. Why, it would thresh out yields like 20, 30 and 40 bushels per acre with ease. It gladdens the heart of the farmer and fills his purse. It is a great stooler; 1,213 kernels have been grown from a single grain. Now, that means something. It means that, with ordinary care, and ordinarily fair weather and fair soil, you can have a crop of Wheat that will remind you of the days of your childhood or young manhood, when Wheat yielded 40 to 50 bushels per acre right along.

NO MORE HARD TIMES.

We believe that this Wheat, our Barleys and Oats, our Grass Mixtures and our Potato Collections, if planted universally by farmers, will kill hard times. They certainly will assist to pay their debts, if they have any, and put a large sum of money to their credit in the bank. **Take 100 acres in Salzer's Marvel Wheat** at only 30 bushels per acre, and you have 3,000 bushels at 80c, or $2,400; cost of 200 bushels of seed, cultivating, threshing, etc., $650, leaving you a clear profit of $1,750. Get it by planting Salzer's Marvel Wheat.

WE WARN YOU, SIR THAT THE ONLY DANGER

"or bad point" about this Wheat is that you will be obliged to enlarge your granaries. Yes, build larger. Yes, sir; make room for the tremendous crops. This is its weak point—don't you like it? This Wheat, in general with hybrid Wheats, frequently shows different varieties in the field, which may appear to some as though the wheat was mixed. All hybrid Wheats are apt to show this. It is no detriment, which it proves to you in its increased yield. Hon. H. F. Hunter, of South Dakota, the famous farmer, gives to Salzer's Marvel Wheat his emphatic endorsement. He grows same largely, and pronounces it the very best Spring Wheat grown.

Price of Marvel Spring Wheat: By mail, pkg., 10c; lb., 35c; 3 lbs., $1.00. By freight or express, pk., 60c; ½ bu., 85c; bu., $1.25; 2½ bu., $2.95; 5 bu., $5.90; 10 bu., $11.75; 20 bu., $23.25; 100 bu., $115.00 net.

2. SALZER'S ASSINIBOIA FIFE SPRING WHEAT.

Here is the wheat for you, Mr. Farmer. Next to our matchless, unapproachable, marvelous, high grade, remarkably heavy yielding Salzer's Marvel Wheat, comes Salzer's Assiniboia Fife. This sort comes from the Assiniboia Valley, where it has been grown for years, always ripening and returning heavy yields. Indeed, the party from whom our seed stock was purchased assured us that his yield NEVER WAS LESS THAN 30 TO 40 BUSHELS PER ACRE, often reaching 50. In quality it is an extremely excellent milling Wheat, possessing the properties of earliness and ENORMOUS PRODUCTIVENESS.

Price of Salzer's Assiniboia Fife: Pkg., 5c; pk., 50c; 1 bu., $1.50; 2½ bu., $3.50; 10 bu., $13.50.

3. HAYNES' PEDIGREE BLUE STEM WHEAT.

Mr Haynes took first prize at the World's Fair on this Wheat. So much has this Wheat been improved that it has increased the number of kernels abreast in the spikelet from three to four, with the fifth kernel commencing to make its appearance. The length of the head has increased one-third, and the berry much improved in uniformity of color and hardness. In addition to this, it is five days earlier than the common Blue Stem Wheat. This Wheat we know is A No. 1, and our farmer friends will do well to give it a thorough trial the coming season. We know that they will like it, and we know it will pay them to pay double the price we ask for seed, in order to get the new stock. **Pkg., 10c; lb., 30c; postpaid; by freight, pk., 50c; ½ bu., 75c; bu., $1.50; 2½ bu., $3.50; 10 bu., $13.50.**

4. PILLSBURY FIFE SPRING WHEAT.

We consider this to be one of the best and purest stocks of Fife Wheat obtainable. Great pains have been taken in its selection. Our stock grades **No. 1 Hard**, and is perfectly sound and healthy. **Lb., 15c, postpaid; by express or freight, pk., 40c; bu., $1.50; 2 bu., $2.75; 10 bu., $13.00, sacks, 15c.**

5. ☞ We have a few hundred bushels of Pillsbury Fife **No. 163 and No. 149 Wheat. Price: Bu., $1.50; 2 bu., $2.75; 10 bu., $13.00.** ☜

6. CORN WHEAT.

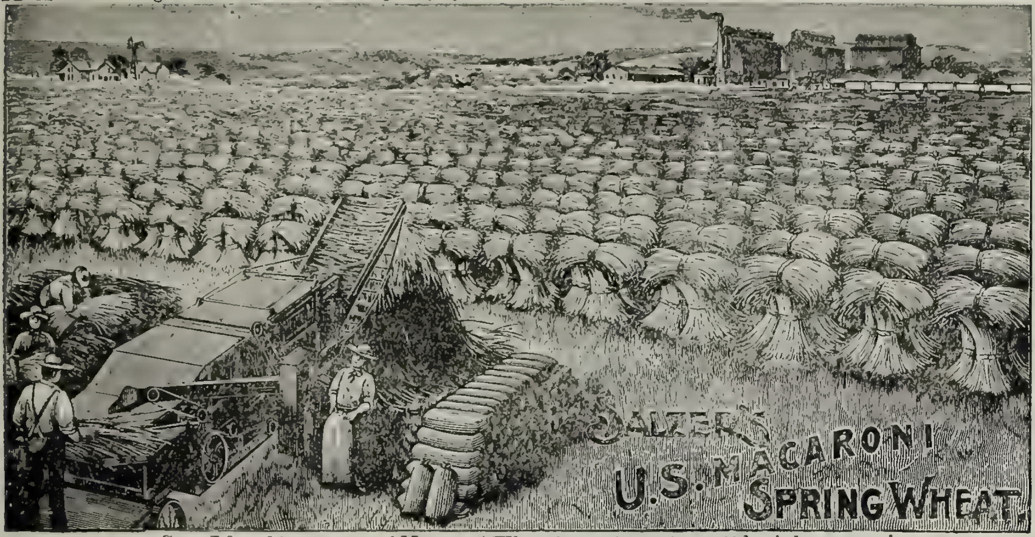
This is the old-fashioned Giant Goose Wheat, which has come again into prominence in Idaho, Oregon, Montana and other states as a great producer of rich Corn Wheat, splendidly adapted for the feeding and fattening of cattle, hogs and sheep. This grain does well on dry, arid soils in alkali countries and will make, with Hanna Barley, Speltz and Macaroni Wheat, a perfect fattening food. Use 75 lbs. to the acre. **Price: Pkg., 10c; 1 lb., postpaid, 30c; by freight, 25 lbs., $1.60; 50 lbs., $3.00; 100 lbs., $5.50.**

SPRING WHEAT.

U. S. AGRICULTURAL DEPT. MACARONI WHEAT.

Great is Macaroni Wheat, and the **U. S. Department of Agriculture** has done the farmers of this country a real benefit in calling attention and urging the sowing of Macaroni Wheat. **Our own observations of this Wheat in Europe eight years ago, and again this past season, convinced us that if the American people once knew the great value of this Wheat, millions upon millions of bushels would be grown and used, especially for bread purposes.** While the Wheat is hard, and apparently flinty, yet it makes bread of the richest quality and most delicate flavor imaginable.

While in Europe the past summer, we invariably would ask for bread made of Macaroni Wheat, and we found same rich in taste, remaining fresh and palatable much longer than bread made from spring and winter wheats. Not only is the Macaroni Wheat the chief Wheat used for making Macaroni, but in these foreign countries it is used very largely for making the best bread furnished.



Say, John, this 320 acres of Macaroni Wheat is turning out over 80 bushels per acre!

80 Bushels per Acre.

Reports of enormous yields on this great fattening Wheat, this splendid food and flour producing Wheat, come to us from the Dakotas, Nebraska, Kansas, Idaho, Montana, etc., etc., reaching in many cases 80 bushels per acre!

63 Bushels.

Macaroni Wheat is great. It gave me 62 bu. per acre. A. G. Orgyle, Brown Co., S. D.

71 Bushels.

Your Macaroni Wheat is simply unsurpassed. My yield was 71 bu. per acre. W. M. Smith, Day Co., S. D.

52 Bushels.

My Macaroni had but half a chance, yet it yielded 52 bu. per acre. Anna Thiel, Barnes Co., N. D.

60 Bushels.

Salzer, you beat the world! Your Macaroni Wheat on my dry soil yielded 60 bu. per acre. George Heldman, Lincoln Co., Neb.

48 Bushels.

Not a drop of water, but a slight rain did my Macaroni Wheat have, yet it yielded 48 bu. per acre. Frank Thompson, Weld Co., Colo.

A GREAT DROUGHT RESISTER.

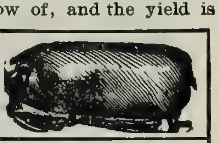
But more especially does this Wheat come into play in this country in the dry, arid, alkali, hot regions of the United States. Take the Dakotas and western Nebraska and Kansas and Colorado and Montana and Arizona, Wyoming and Texas—in fact in any of these states and every other state of the Union this Wheat can be grown and will return yields far beyond the average spring or winter Wheat known today. On our own lands in Dakota we have repeatedly had from 40 to 80 bushels per acre. It does magnificently in Texas, and a large list of our customers have grown same in that state, using it mainly for food purposes. In Dakota and other states where it has been grown in Russian settlements for the past years, it is ground in the local custom mills for flour, and no other will be used when once tried. It is a Wheat that gets along with less moisture than any that we know of, and the yield is always very good. The straw is strong and healthy and seldom troubled with any of the insects that affect other Wheats. Rust is almost unknown on Macaroni Wheat. It will do well, we think, in any state or territory of the Union, though it is best adapted to soils rich in humus and containing a good portion of potash, phosphate and lime. The U. S. Department of Agriculture says that the Macaroni Wheat stands foremost among all wheat groups in its excellent adaptation to regions of intense heat and drought. It is a Wheat well worth a trial everywhere, and we urge upon our farmer friends to get 2½ bushels and plant an acre.

HOGS, CATTLE AND POULTRY.

In Russia, hogs, cattle and poultry are kept in a healty growing condition and fattened on Macaroni Wheat. Indeed, it takes the place of corn, and furnishes food of superlative value. It positively makes the growing of hogs possible in almost any state in the Union, especially in the hot, dry, arid regions and far north where corn will not grow. Take Montana, Wyoming and Idaho, and a dozen other states and territories can now grow thousands upon thousands of hogs and sheep and poultry and fatten cattle at a cost as cheaply as the corn favored farmer of Iowa, Nebraska, Kansas, Illinois and other states. We hope you will give this a thorough trial.

PRICE OF MACARONI SPRING WHEAT:

Pkg., 10c; lb., 25c, postpaid. By freight, pk., 60c; ½ bu., $1.00; bu., $1.40; 2½ bu., $3.40; 10 bu., $12.75.



Hogs and Cattle Fatten and are Healthy and Happy on Macaroni Wheat and Teosinte for Green Food.

BISMARCK HOG FOOD PEA AND PEA-OAT.

Feeding on the great Bismarck Hog Food Pea—the richest food known when sown and used as Pea-Oat.

Pea-Oat Mixture, properly mixed to give the best results: Per 50 lbs., $1.60; per 100 lbs. (for 1 acre). $3.00; 500 lbs., $14.00.

The Bismarck Hog Food Pea, in fact all field peas, are an almost entire failure. But for lots of nutritious hay, nothing will pay better than **Pea-Oat**—gained by sowing 60 lbs. Hog Food Pea and 40 lbs. Oats together. All cattle, horses, swine, sheep, etc., greedily eat same and grow fat. No farm is quite complete without a few acres of this rich food.

LET US DO A LITTLE FIGURING, MR. FARMER.

40 acres of Pea-Oat hay at 5 tons per acre, equals 200 tons.

40 acres of Turnip Rutabagas after the Pea Oat is cut, at 5 tons per acre, equals 200 tons.

WHAT IS ABOVE WORTH?

200 tons of Pea-Oat hay at only $8.00 per ton, equals $1,600.

200 tons of Turnip Rutabagas, at $3.00 per ton, equals $600.

200 tons left on the soil for soil enrichening, as only the choicest roots were taken, at $1.00 per ton, equals $200; or a total of $2,400 on 40 acres.

Now, Mr. Farmer, have you any 40 acres that pay better? Will your wheat or oats, or your barley, or your corn, or your potatoes beat that?

CULTURE DIRECTIONS OF PEA-OAT.

Sow at the rate of 60 lbs. Peas and 40 lbs. Oats per acre. The Peas can be sown alone, covering 4 inches, and then the Oats; or sow together, as follows: Plow the soil deeply, harrow carefully, and then sow with a drill or a seeder, covering fully 3 inches deep; probably 3½ inches on an average would be better than 3 inches. Cattle can be turned into this at any time; or, if you wish same for hay, cut when the Peas are through blooming and are glazed in the pods. As soon as cut, sow the land to Rutabagas or Turnips at the rate of 2 lbs. per acre.

Price of the Great Bismarck Hog Food Pea: Pkg., 5c; pk., 65c; 1 bu. of 60 lbs., $1.75; 2½ bu., $4.15; 10 bu., $17.00.

White Hundredfold Field Pea.

This remarkable white field Pea is the result of careful selection and is probably the heaviest yielding white field Pea, next to Bismarck Hog Food Pea, known in the world to-day. It will yield all the way from 20 to 40 bushels per acre. Price: Pk., 50c; bu., $1.70; 2½ bu., $4.15; sack, 15c.

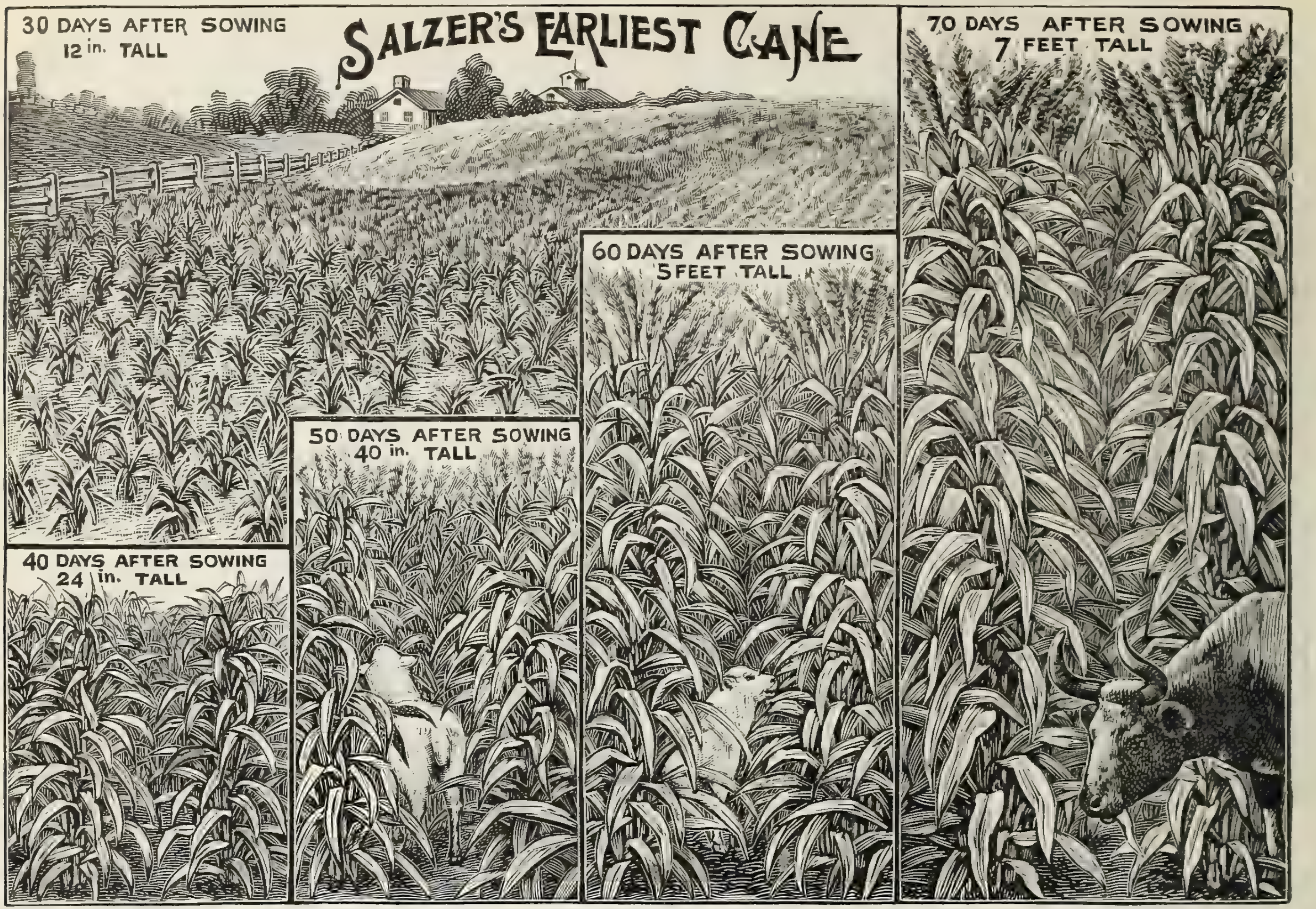
Canada Field Pea.

Well known. Price: bu., $1.65; 2½ bu., $4.00; 10 bu., $16.00. Sack, 15c.

☞ **When stock is exhausted, will fill at La Crosse market prices.**

Green Scotchman Field Peas.

This Pea, above all others, should be planted by the farmer and stock grower. It is tremendously prolific, yielding all the way from 18 to 40 bushels of fine Peas per acre. They are great fatteners. These Peas sell at fancy prices dry for eating. Pkg., 5c; pk., 50c; bu., $1.75; 2½ bu., $4.25; Sack, 15c.


SALZER'S EARLIEST CANE
30 DAYS AFTER SOWING 12 in. TALL
40 DAYS AFTER SOWING 24 in. TALL
50 DAYS AFTER SOWING 40 in. TALL
60 DAYS AFTER SOWING 5 FEET TALL
70 DAYS AFTER SOWING 7 FEET TALL

SALZER'S EARLIEST CANE.

Three years ago we had a small field of this Earliest Cane growing. It was about 40 days old, had attained the height of 2 feet, when a large drove of hogs got into it and we thought ruined it entirely. They had eaten off the stalks in great shape. We were ready to plow same under when our farm manager suggested to let the field stand and see what the result would be. We are glad we did it, for it has proven a revelation to us. It has been an eye-opener. It has shown us the great value of cane as a fodder plant. It has proven to us that next to Teosinte, there is no fodder plant which will produce as easily and as quickly, rich, luscious fodder for the milk cow, for sheep and cattle as Salzer's Earliest Cane. The next year we made various trials, which have shown, as above illustrated, what it does at the different stages. Only **Teosinte** (see page 103) can beat it in yield.

We often wonder how it comes that this magnificent plant is so greatly neglected as a fodder plant. Have you ever tried it? It can be profitably grown everywhere. It will do well in Texas and Manitoba, do splendidly in Maine and better in California. It can be used as a pasture or a fodder plant. It is readily eaten by cattle and horses, by mules, sheep, swine and fowl, and, in fact, by every animal you need fodder for.

A flock of Sheep happy on Earliest Cane.

AS A PASTURE AND FODDER PLANT

it beats everything. Almost as good as our Teosinte or Earliest Kaffir Corn or Earliest Ripe Fodder Corn. It is extremely profitable for this purpose, as the cane can be cut and partly cured, and in this way will yield from 40 to 50 tons of magnificent fodder to the acre. For fodder, cut as soon as the blossom comes out of the head. Leave for two or three days on the ground, and then put up in shocks of about one load each. It can be cut repeatedly, and springs up quickly again. As a food supply it seems to be magnificent. Cattle and swine eat it with great relish. Treat in feeding like clover.

Wm. E. Roberts, of Davenport, Iowa, reports from same a yield of **60 tons** of half cured fodder, while other Nebraska farmers report yields, despite drought and dry weather and rainless sky and hot scorching suns, of from 30 to 40 tons per acre. There is nothing quite as good in the Amber and Sorghum Cane line as our Earliest Cane for quick fodder. Sheep relish it, hogs grunt for pleasure and grow fat, cattle glory in it, horses will jump a wire fence to get into it, while poultry and chickens, in fact everything living whose home is upon the farm is fond of it. It makes sweeter syrup, in fact it is A No. 1 in each and every respect.

IN LA CROSSE COUNTY

on rich, sandy, quick acting soil, it was cut three times and pastured for weeks. The estimated yield of green food was **83 tons or 166,000 pounds per acre.**

Dexter Hyde, Ashland Co., O., says: "Your Cut and Come Again or Salzer's Earliest Cane is one of the greatest fodder novelties of the 20th Century and should be raised by every up-to-date farmer."

W. J. Buckner, Crocket Co., Tenn., subscribes to the following: "A half a pound of seed planted of Salzer's Earliest Cane or Cut and Come Again Fodder Corn, will bountifully supply one cow and her calf until frost."

Jacob Troutman, Clarion Co., Pa.: "There is no fodder plant in the world that can approach Cut and Come Again or Salzer's Earliest Cane in yields and quality and in great excellency as a fodder. The astonishing and wonderful weather-resisting quality is due to its stooling and only Teosinte can beat it in that. From my first cutting from one kernel of seed I had 27 healthy, vigorous shoots. The second cutting 58 stems and the third cutting even more. It surely is a bonanza to every farmer."

A. J. Likkett, Ransom Co., N. D.: "We believe your Earliest Cane to be way ahead of any other Fodder Plant we have ever tried."

H. E. Nye, St. Louis Co., Mo.: "Your Cut and Come Again Fodder Plant or Salzer's Earliest Cane sprouted quickly. From 1 ounce of seed I had enough to feed a cow giving 3 to 4 gallons of milk daily until late in fall. Our repeated cutting of this plant only increased its phenomenal growth. This is the most remarkable fodder plant ever introduced around here, where its wondrously luxuriant foliage attracted no end of attention."

N. Wiltamuth, Pike Co., Mo.: "The Cut and Come Again Fodder Plant or Salzer's Earliest Cane stood the great flood on the night of June 8, 1903. After the 7 feet of water which covered it receded, it sprouted quickly again. I cut part of it for cattle and hogs and let the balance go to seed.

CULTURE OF SORGHUM AND EARLIEST CANE.

☞ About 30 pounds of seed is required per acre. Use a wheat drill set to a bushel, stopping every other hole. When plants are about 8 inches high, harrow them with a two-horse harrow. When about 2½ feet high, the first crop can be cut, if desired, for green fodder. They will spring up quickly again, and repeated cuttings can be made.

PRICE OF SALZER'S EARLIEST CANE.

Lb., postpaid, 20c; by express or freight, lb., 12c; 10 lbs., 75c; 30 lbs. (sufficient for 1 acre), $1.75; 100 lbs., $4.00; 250 lbs., $9.75.

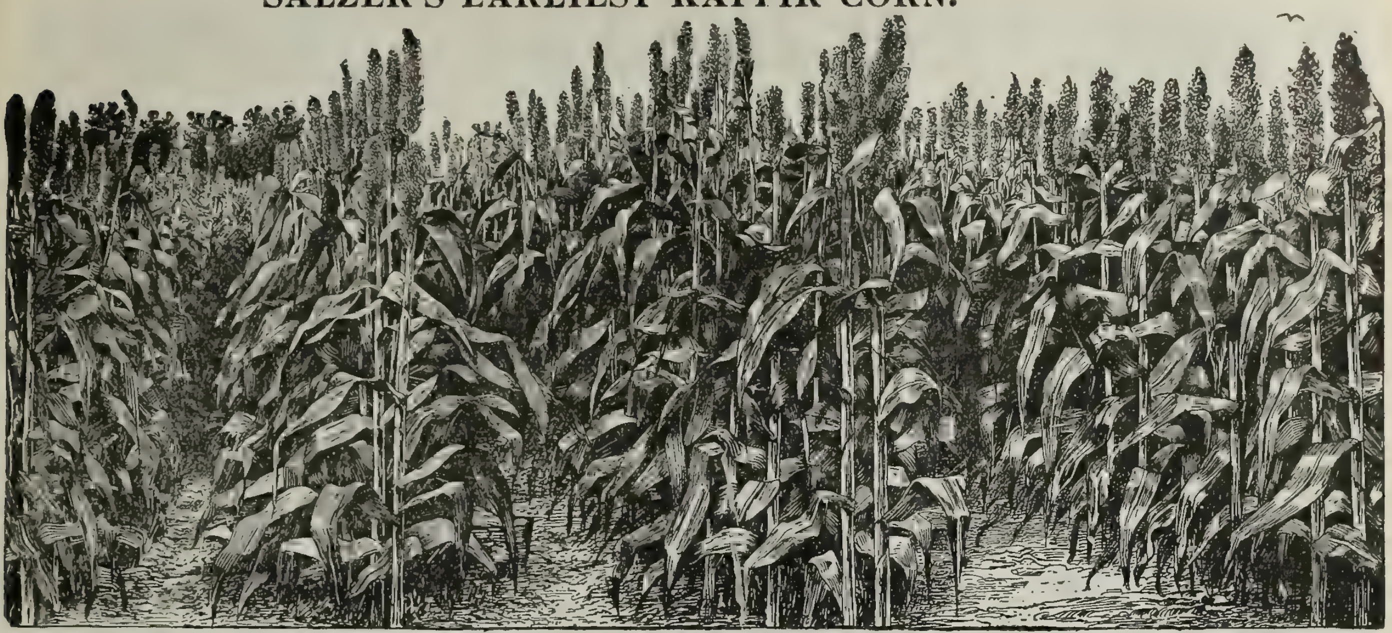
MINNESOTA EARLY AMBER SUGAR CANE.

Produces from 130 to 280 gallons of syrup, or from 700 to 1,200 pounds of sugar from an acre. Lb., postpaid, 25c; by express, 1 lb., 8c; 10 lbs., 50c; 100 lbs., $3.25.

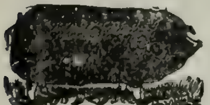
EARLY ORANGE CANE.

This is a Sorghum of unusual merit. It is very early and produces stalks of great sweetness and abundance of juice in great profusion. Lb., by mail, 30c: by express or freight, lb., 15c; 10 lbs., 90c; 100 lbs., $5.50.

SALZER'S EARLIEST KAFFIR CORN.

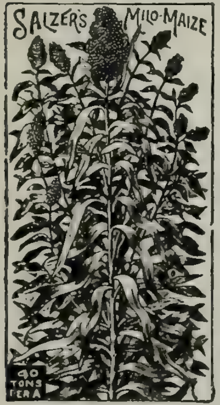


Out on our Dakota Farms, upon our Red Wing properties, down in the town of Holland, in our county, there has grown the past few seasons a fodder plant known as Salzer's Earliest Kaffir Corn. Startling reports the farmers would bring in regard to this tremendous fodder producer. They would go and look at it, drive home, and come again in company with their neighbors to see again this marvel. Farmers would come for miles to see this magnificent, this luxuriant, this prodigious producer. There it stood and grew and grew. Look at the illustration. See the sight. Is it not marvelous? Is it not wonderful? Taken from a photograph. Produced by sowing 15 pounds per acre in rows, on rich, sandy land. Can anything beat it on earth? Almost as good as Salzer's Superior Fodder Corn.



RESISTS AND LAUGHS AT DROUTHS.

Drouths cannot touch this; at least, that is our experience. It snaps its fingers at dryness. It mocks the hot, withering sun. It is there to grow, rain or shine. It grows and grows, and it matters not whether it rains or whether the sun is hot or not, Salzer's Earliest Kaffir Corn is there to grow. Will you try it for 1904? Sow in rows 3 feet apart, planting about 6 inches in the row, using from 6 to 15 pounds of seed per acre. It does well as far north as Dakota. It is enormously, prodigiously productive. does so well everywhere, that, if you have hogs or sheep, and if you are proud of your horses or love your cattle, you should plant a few acres. Another good thing about it is this, that it will produce tons and tons of seed, which is equally as rich and nutritious and fattening as corn. This seed will fatten your hogs, and do it so cheaply and so well that you will be surprised at the results.



(Price, by mail, pkg., 10c; lb., 20c; by freight, 5 lbs., 40c; 10 lbs., 60c; 15 lbs., 75c; 100 lbs., $3.00.)

MILO MAIZE CORN.

The farmer is fairly wild over this. It will produce more rich, green fodder than any other sort, except Teosinte. It grows well where Amber Cane succeeds. The seed is an excellent fattener, and is relished by all cattle, hogs, etc. By mail, pkg., 10c; lb., 25c; by freight, 5 lbs., 50c; 10 lbs., 75c; 100 lbs., $4.50.

THE JERUSALEM CORN.

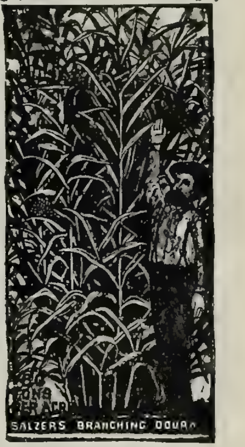
Belongs to the non-saccharine sorghums, and was brought a few years ago from the arid plains of Palestine. It is pronounced the best and surest grain crop for dry countries and seasons; even better than Kaffir Corn or Milo Maize. It grows several smaller heads on side shoots, often as many as 8 heads on a stalk. By mail, pkg., 10c; lb., 25c; by freight, 10 lbs., 75c; 25 lbs., $1.50; 100 lbs., $4.50.

BRANCHING DOURA CORN.

Yields from 6 to 16 stalks from one seed. Being allied to Sugar Cane, cattle, horses and hogs will eat it ravenously. The *Rural New Yorker* says: "Though, during the severe drought, Corn dried up within a few feet of it, the Branching Doura suffered but very little, producing from four to twelve branches, and grew sturdily from 6 to 10 feet high. If cut down it starts again with renewed strength. It yielded at first cutting at the rate of 68 tons to the acre."

By mail, pkg., 10c; lb., 30c; by freight, 5 lbs., 50c; 10 lbs., 75c; 50 lbs., $2.50; 100 lbs., $4.50.

☞Write, sir! if you wish any of above in large lots, for special prices, stating quantity.☜

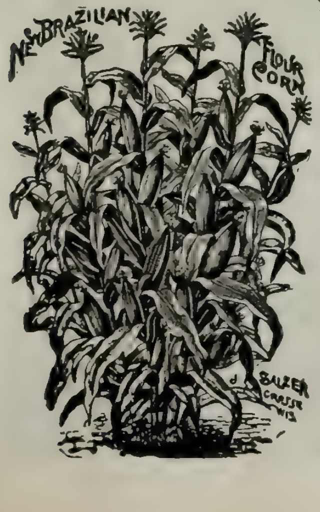


TEOSINTE AND BILLION OLLAR GRASS.

On pages 103, 104 and 105 you will find these great hay and fodder plants fully described. Nothing in the wide, wide world can exceed them in food value.

SALZER'S GREAT BRAZILIAN FLOUR CORN.

Ha, ha, my farmer friend, here's just the thing for you if you are looking for fodder. On page 93 we give you two varieties of fodder corn, but here's another one that caps the climax. **The Brazilian Flour Corn is the marvel of the age.** It is a tremendous cropper, yielding often as high as six or seven well developed, snow-white ears per stalk that do splendidly for roasting ears, or to sell in the green state, or to allow to ripen and make flour out of same. It makes snow-white flour, and the biscuits and gems baked therefrom are exquisitely flavored, rich and sure to please the most fastidious. It is a tremendous yielder, and will be sure to give satisfaction everywhere.



One of the greatest novelties ever introduced. Originated in Brazil, where it constitutes the principal food of the inhabitants. It is truly a marvelous plant. For more than six years our seed was always exhausted before the season ended, so great was the demand. You are sure to like it. It grows 8 feet high, and from one kernel sends enough stools to produce 100 ears. Its strong points are:

1. Twenty-five barrels of flour can be grown from one acre, and this flour is of as fine a grade as is made of Dakota hard wheat, which is five times as much as wheat produces per acre.
2. The bread and biscuits baked therefrom are fully as palatable as from any flour known.
3. When boiled in a green state it has no superior among **Sweet Corn**, while its yield is thrice that of Sweet Corn.

☞Can be ground with our Family Grist Mill.

Good luck is with each planter of Salzer's Seed.

Cows, Calves and Heifers

look with pleasure upon the Brazilian Flour Corn pasture, and feed in happy contentment upon its luxuriant growth, and glory in the fodder, especially if fed along with cow pea hay or peaoat hay or grain. Try it for 1904, and if you do not wish to make hay out of it, fill your silos therewith and watch the cattle eat same.

Horses, Mules and the Like

jump over a four-foot fence to get at the Brazilian Flour Corn, and they will fatten and keep healthy thereon. They will eat the fodder, although not as eagerly as cattle.

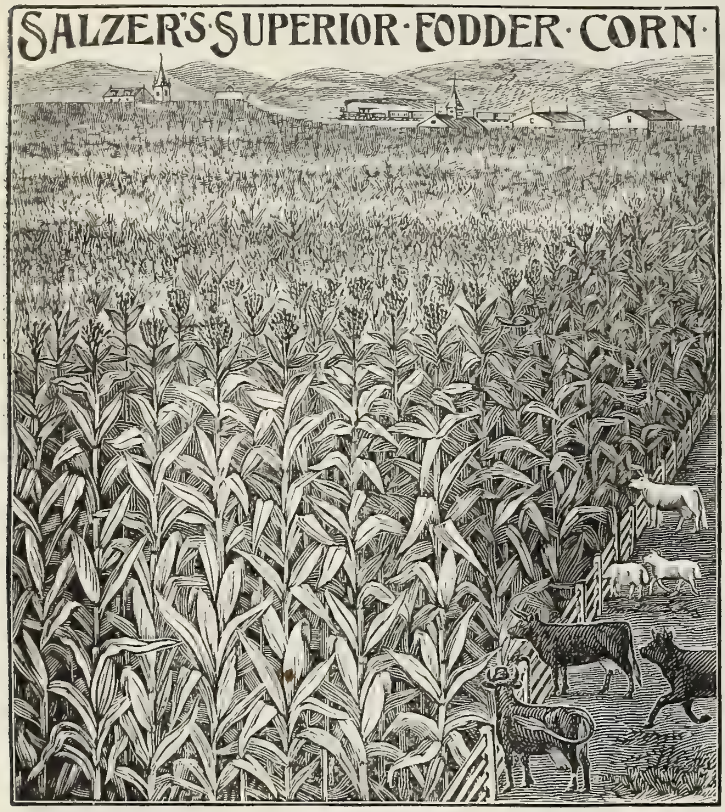
Above are a few of its excellent points. You will have a dozen more to add to the list after once trying same. We know that you will be delighted and pleased therewith.

PRICE OF BRAZILIAN FLOUR CORN:

(For flour plant 5 quarts per acre; for fodder, 10 quarts.) By mail, pkg., 10c; pt., 30c; qt., 50c; by express or freight, qt., 25c; pk., 90c; ½ bu., $1.75; bu., $3.00; 2½ bu., $7.00.

SALZER'S SUPERIOR FODDER CORN

We have been in the seed business many years; we have spent the greater portion of our lives in improving and helping to better the conditions of the farmer, and in all these years we have never offered anything that has given such tremendous satisfaction near and far as Salzer's Superior Fodder Corn. For years our fodder corn has stood at the head of all varieties of fodder corns. There is reason for this. We grow our fodder corn for seed purposes. We keep sorting and weeding out, improving the type, improving its earliness and at the same time increasing its leafy, bushy, vigorous growth so that we have to-day, without any question, the very best **heavy yielding, large growing, early, rich, nutritious fodder corn on earth!** This statement may seem keen and strong, but there are 100,000 farmers scattered all over the U. S., that will back every word that we have said regards same.



For years we have been experimenting with corn for fodder and ensilage purposes, growing every obtainable sort, and carefully testing its real value as a food producer, believing right along that rich **quality** is more important than large yield, but, at the same time, looking for a sort combining both, that is, **big yield and rich nutritive quality.** For this purpose we wanted a **rapid-growing, early, short-jointed, tall corn with a great abundance of leaves** and tender stalks, rich, juicy, sweet, sugary flesh in the stalks, with a tendency to mature several ears, as a Corn of this nature furnishes more tons of green fodder per acre, and almost double the nourishment that common Corn gives. This is what we were after, a Corn maturing even in the North; good ears, fine, short-jointed stalk and a prodigal supply of leaves, and this we obtained, by careful selection, in **Salzer's Fodder or Ensilage Corn.** It is immeasurably ahead of the B. & W. Corn—indeed, it outstrips that sort in yield and twice in quality!

SEE THIS, OH FRIEND OF GOOD FODDER!

Chas. E. Brande, Truesdell, Kenosha county, Wis., says: "The Salzer's Superior Fodder Corn that I got from you last spring is truly a great and wonderful Corn. I planted it the latter part of June and some of it nearly ripened before the early frosts. There are two big ears on almost every stalk, and if it had been planted earlier, there would have been magnificent Corn, thoroughly ripened."

"Racine, Wis., Sept. 14—Out on my farms we planted nearly five acres of your Salzer's Superior Fodder Corn, and it is a sight. From one square rod we cut 450 lbs., and this is at the rate of 36 tons (72,000 lbs.) per acre.—C. C. BEEBE."

Mr. Frank Riley, Iowa county, reports the following test:

1.	Red Cob Fodder Corn from Chicago	28,600 lbs. per acre
2.	B. & W. (obtained from Philadelphia)	31,302 " "
3.	Giant Fodder (from Iowa)	32,307 " "
4.	**Salzer's Superior Fodder Corn**	54,608 " "

He says: "Salzer's Superior Fodder is certainly worth three times as much as B. & W., when big ears, full ears, and lots of them, together with the enormous quantity of leafy fodder is considered. Salzer's Superior Fodder Corn is positively worth **double** the nutritious value of any corn I ever saw! Your Earliest Ripe Fodder Corn is simply peerless for very, very early."

TEN THOUSAND MORE LIKE IT.

Mr. Riley's experiment is one of ten thousand. Wherever our **Salzer's Fodder Corn** was tested last year, astonishing reports came of its excellent yield and nutritive quality. It is a fact, that if the farmers of our great and glorious United States would each plant 5 acres of Salzer's Fodder Corn, 5 acres to Billion Dollar Grass, 5 acres Superior Sand Vetch and 10 acres to Salzer's Extra Grass Mixture, they could market over $300,000,000 worth more cattle than they are now doing! Why not have these 30 acres net you $1,000 a year? How nicely the $1,000 would make the changes in your house you and your good wife have long contemplated? Why not try it?

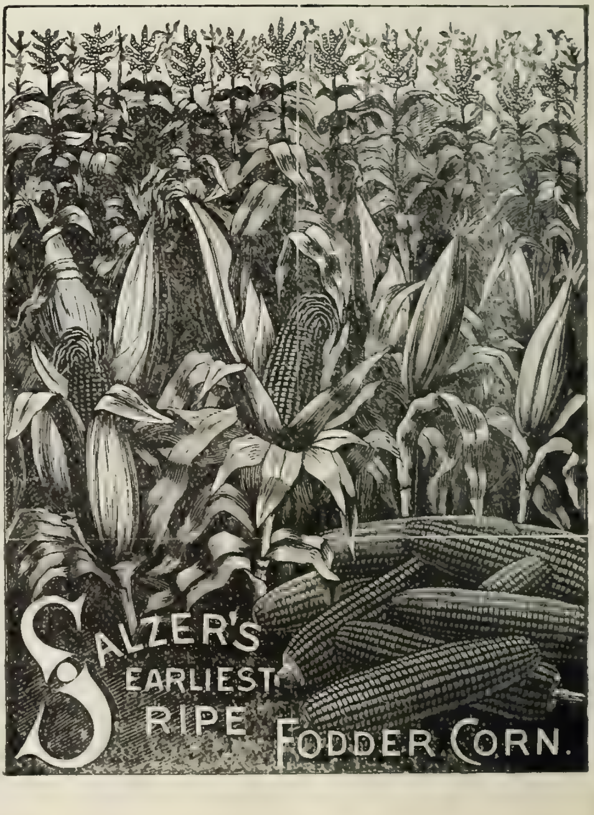
Don't be Fooled by Seedsmen and others offering you B. & W. or other sorts as "just as good." They are not. That's the way they will talk. Don't believe it; there is only one high grade, high quality, big yielding, nutritious sort, **one that beats them all 50 per cent, yes, 100 per cent, and even more!** That's the kind you want to plant, and that kind is **Salzer's Fodder or Ensilage Corn.**

Price of Salzer's Superior Fodder Corn: Pkg., 10c; by freight, pk., 50c; bu., $1.15; 2 bu., $2.25; 10 bu., $11.00, net.

SALZER'S EARLIEST RIPE FODDER CORN.

Good morning, Mr. Farmer. How do you do? What is the condition of your herd of cattle and horses and swine and sheep? Have you plenty of fodder? If not, just lend me your ears for a few moments while I recant to you the tremendous advantages gained by planting a few acres of **Salzer's Earliest Ripe Fodder Corn.** While in Europe last summer, we found that even the fame of this corn had crossed the ocean and was being planted in large quantities in France, Germany, Holland, Denmark and throughout Europe and all of these countries, where great stress and value is placed upon a really good article. Now, if fodder corn can be grown in these countries at a profit, it surely can be grown here in America with ten times the profit as it can be grown there, but the beauty about Salzer's Earliest Ripe Fodder Corn is, **that it is the earliest on earth,** that it comes at the time when fodder is always scarce on the farm, during those hot weeks and months, when an acre of corn, with 20 to 30 tons of rich, nutritious food, is worth to every wide-awake farmer lots of money.

This Corn has leaped with one wild bound into popularity, and nothing that we have ever sold has given such great satisfaction. Everywhere throughout the United States where **Salzer's Earliest Ripe Fodder Corn** was planted, it surprised and delighted and pleased and astonished the grower.



IT WAS RIPE IN 60 DAYS,

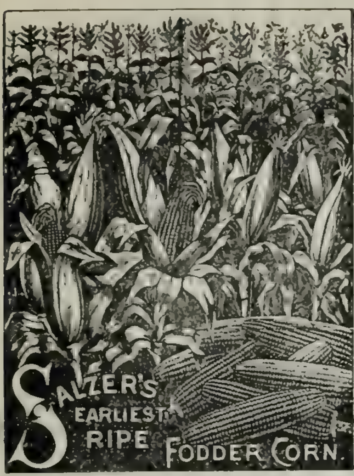
and furnished magnificent feeding corn just at a time when farmers were short of Corn. If you plant this early, you will have fine feeding corn by July, when you can replant same and have good Fodder Corn in September. This is the most wonderful corn in the world. It would take all of Webster's Dictionary to fully describe its many merits, that is, if you are in the stock business, and if you are in the business to make money.

Our customers would be surprised if we told them how many thousand bushels of Salzer's Superior Fodder Corn are annually planted by our farmer friends. It has gotten to be so that no first-class farmer—that is, a farmer up to the times, wide-awake—allows a season to go by without planting from 3 to 10 acres in Fodder Corn. Fodder Corn is one of the cheapest things that can be grown on the farm, and one of the very best paying things. We ourselves grow very largely of Fodder Corn, using same in preference to hay, and when the hay market is reasonably high, we dispose of our hay and use fodder, because fodder corn can be grown for about one-fifth what hay can; and, another thing, if you get such rich, luxuriant fodder corn as we offer, it is almost as good, yes, many farmers say better, than the very best hay, that is, for cattle.

The Most Perfect, Earliest, Rich Fodder Corn in Existence.

This Corn will ripen out ears inside of 60 days after planting, and usually from 2 to 3 ears on a stalk. The foliage is probably 6 feet high, very leafy and bushy, and contains a tremendous amount of nutritious matter. Of course, this is not as prolific as our Salzer's Superior Fodder Corn, but it has the advantage over any and every other Fodder Corn in the world today by its being 30 days earlier. The farmer can easily figure out the great profit in having a fodder corn extremely early, having it come at the time when pasturage is short, and he can then feed this rich, Earliest Ripe Fodder Corn.

PRICE OF SALZER'S EARLIEST RIPE FODDER CORN:
Pkg., 10c; qt., 40c; by freight, pk., 50c; bu., $1.65; 2 bu., $3.00; 10 bu., $14.00.


SALZER'S EARLIEST RIPE FODDER CORN.

5,000 TESTIMONIALS.

You will need an extra churn if you plant Salzer's Fodder Corn.

We could furnish 5,000 testimonials of farmers who used Earliest Ripe; all are loud in their great praise. Says **J. E. New, Webb, Miss.**: "I just can't get along without your Earliest Ripe Fodder Corn: it is the finest thing I ever saw; and your Early Giant White Dent can't be beaten. I can't say too much for your corns."

B. J. Lovejoy, Red Wing, Minn., says: "Grew two magnificent crops of Early Ripe Fodder from the same field the same season." He exhibited at the Minnesota State Fair a stalk of Earliest Ripe 6 feet 6 inches tall, grown in 35 days, or over 2⅓ inches per day.

Another thing, if this Corn is desired for winter fodder, **it can be planted early**; it can be cut months ahead of frost, and can be stored away in first-class shape, and will keep all winter. This can be done before your busy fall work crowds you. We believe Salzer's Earliest Ripe Fodder Corn worthy of a thorough, extensive and impartial trial on every farm in America, and we stake our reputation as seedsmen and farmers, that there is nothing that will pay the possessor of hogs and cattle more handsomely than to plant generously of it.

100,000 ACRES.

100,000 acres! We feel safe in predicting that there will be planted, during 1904, 100,000 acres of Salzer's Earliest Ripe Fodder Corn and Salzer's Superior Fodder Corn, and about 20,000 acres of our Brazilian Flour Corn for fodder. These are without question the three greatest corns for fodder purposes on earth. We cannot see how any wide awake farmer can possibly get along without Fodder Corns, Teosinte, Victoria Rape, Billion Dollar Grass, etc., etc. Do try these corns and fodder plants for 1904. It will pay you handsomely.

PRICE OF SALZER'S EARLIEST RIPE FODDER CORN.

Pkg., 10c.; qt., 40c.; by freight, pk., 50c.; bu., $1.65; 2 bu., $3.00; 10 bu., $14.00.

FIELD CORN (FLINT SORTS).

☞ Seed Corn this year is a scarce article and we urge our customers to place orders early in order not to be disappointed. We believe our varieties and our stock are superior to the great bulk that is being offered, and we shall be glad to be favored with your early orders. On the next few pages you will find some of our superb varieties, such as have given great results wherever planted. Always, please remember, always sow 1 to 2 lbs. Victoria Rape, or 1 lb. Thousand Headed Kale in the last cultivation of Corn for lots and lots of fall food.

PRICE OF THE FOLLOWING 7 SORTS:

Pkg., 10c; qt., 35c, postpaid; by freight, qt., 20c; pk., 60c; bu., $1.75; 2½ bu., $4.00.

1. Houghton's Silver White Flint.

This is a well-established variety, with uniform characteristics, including early maturity; medium size, both of stalk and ear.

2. Rideout or Mercer Flint.

Very early Yellow Flint.

3. Longfellow Field Flint.

Here is an 8-rowed Yellow Flint variety, the result of careful selection. The ears are from 10 to 15 inches long, 1½ to 1¾ inches in diameter. The cob is small, kernels large and broad. This corn is adapted to the Northwest, and is said to have produced 200 bushels of ears to the acre in Massachusetts.

4. Angel of Midnight Flint.

Begins to ripen August 5th, and is the earliest we have ever tried. Longest ears 14 inches, 8 rows, over 60 kernels in a row; kernels large, broad, yellow, flat.

5. King Philip Corn.

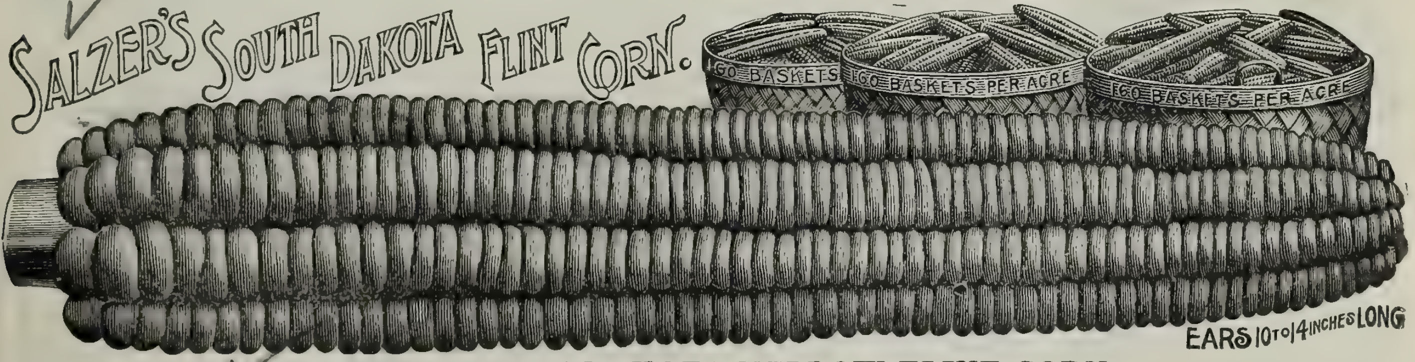
This Red Flint Corn is so well known that it needs no special description. It is an 8-rowed ear, 8 to 12 inches long, and with good cultivation will yield 75 bushels per acre.

6. Washakum Yellow Flint Corn.

Early; about 9 inches long; the kernel is long and deep; the color rich and glossy.

7. Turtle Mountain Flint.

This is the earliest Flint corn in existence. The ears are not so large as Salzer's South Dakota Flint nor as handsome as our North Dakota Flint, but they are nevertheless healthy, full of fine kernels, and the extreme earliness of this variety will delight and please every planter.



SALZER'S SOUTH DAKOTA YELLOW FLINT CORN.

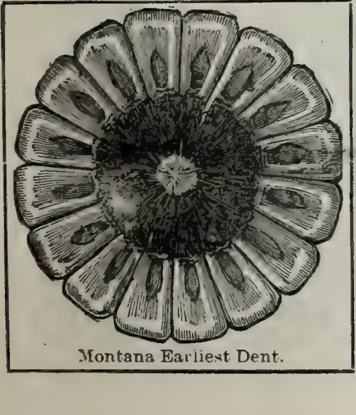
Ears large, long, of bright yellow color, kernels fair size, thickly set rows from 8 to 12 to a cob, very productive, yielding 160 bushel baskets per acre. It is not uncommon to find 3 to 4 ears, 10 to 15 inches long, on a stalk. It matures early, and will be hailed with delight by our thousands of Dakota friends. A great point in its favor is, that it has ripened at La Crosse August 10th, fully 16 days ahead of the first slight frost. It is a magnificent sort, wonderfully prolific and very early; or as a practical farmer said to us: "Salzer, your South Dakota Yellow Flint is not 'GET there, ELI,' but IS THERE EARLY AND RIPE, waiting for Eli to get there!"

Price: Pkg., 10c; qt., postpaid, 35c; qt., by express, 20c; pk., 60c; bu., $1.75; 2½ bu., $4.00.

SALZER'S NORTH DAKOTA FLINT CORN.

A magnificent variety of early White Flint Corn with large ears, often 14 inches in length, solid kernels, with 8 to 12 rows to the cob, of a dark silver color.

Price: pk., 60c; bu., $1.75; 2½ bu., $4.00.


Montana Earliest Dent.

MONTANA EARLIEST DENT CORN.

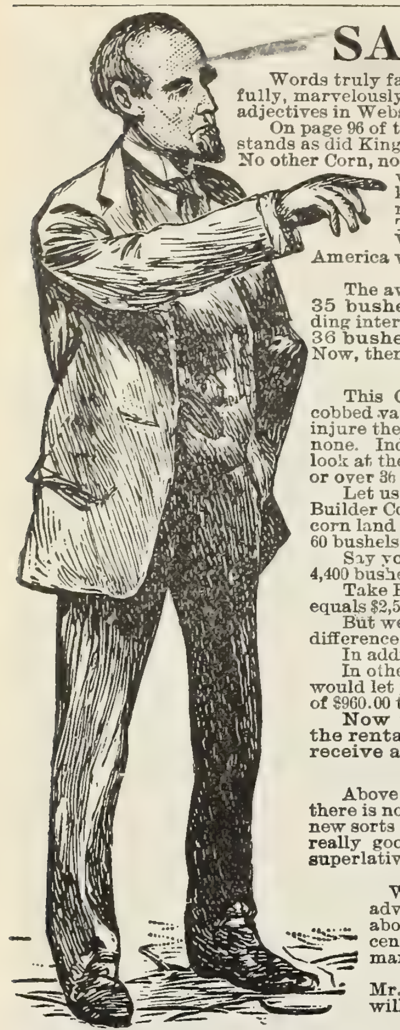
This we believe is the earliest Dent corn in existence. The ears measure from 5½ to 7 inches long, are extremely healthy, and the kernels seem to be set in so tightly, as though they were wedged. It is eagerly eaten by all cattle, swine, horses, poultry, etc. The kernel is quite large, but the cob is small, while the corn is extremely early. It has ripened without trouble in South Dakota and North Dakota, Montana and other western states. We believe it to be the only Dent corn that will ripen in Montana. If you want the earliest Dent corn there is, we heartily recommend this variety. Although the ears are comparatively small, yet it will produce without trouble 40 bu. of as nice corn per acre as you can expect of so early a sort.

Price: Big pkg., 15c; qt., 50c, postpaid; by freight, ½ pk., 75c; pk., $1.00; bu., $3.00; 2½ bu., $7.00.

OXBLOOD RED DENT CORN.

Some months ago we visited a farmer who had a large herd of swine that were in a magnificent condition and we wondered why. The secret was, as he said, that he fed same on **Peaoat Hay** and **Oxblood Red Dent Corn**. To further illustrate that he meant what he said, he handed us a peck of corn; one-third white, one-third yellow, and the other Oxblood Red Dent Corn. We threw same to the hogs and found that invariably they sought the red corn first before they touched the other. Now, we do not know whether all hogs would act in this way, but this we do know, that this Oxblood Red Dent Corn is a tremendous cropper, a tremendously fine-eared, rich-grained, heavy-yielding variety, and we believe that everybody testing same will be more than delighted with the result. This corn was very early.

Price: Big pkg.; 15c, qt., 50c; postpaid; by freight, ½ pk., 75c; pk., $1.00; bu., $3.00.



SALZER'S HOME BUILDER CORN.

Words truly fail us to adequately describe and properly express the merits and rare qualities of this superlatively, beautifully, marvelously, startling, productive, early Yellow Dent Corn. We say words fail us. Indeed, it would require nearly all the adjectives in Webster's Unabridged Dictionary to properly describe this magnificent Corn.

On page 96 of this Catalogue you will find beautifully illustrated this remarkable Yellow Dent Corn. This Corn. that surely stands as did King Saul of old, head and shoulders above his associates. It is a Corn that is immeasurably superior to its relatives. No other Corn, no matter what kind or name, can approach it in yield, or quality, or general beauty. This is our experience therewith. We make this bold, keen, clear statement and are ready to have anyone challenge it. Of course, the kernels are not so large as corn grown in southern Kansas, Arkansas, Texas or Louisiana, but they are solid, mealy, early and beautiful; Corn that produces bigger yields than any that we have ever tested in a large way. Truly, nature has outdone herself in producing this wonderful Corn, which in yield and beauty is so remarkable. We hold, Mr. Farmer, and that positively, that Home Builder Corn can be grown at a profit on any farm in America where corn can be grown.

LET US LOOK AT IT.

The average yield of Corn in the State of **Illinois, last season, was 37 bushels** per acre; in the State of **Wisconsin 35 bushels** per acre; in the State of **Iowa 36 bushels** per acre. The average cost per acre in all of these States, including interest, rent, etc., was **$7.50 per acre, or 40c per bushel**, or in other words, at **40c per bushel**, corn averaging **36 bushels per acre** would let a farmer out whole without profit; of course, he would have corn stalks and fodder free. Now, then, every bushel that we can make the acre produce over **36 bushels per acre** is clear profit.

Let Us See What the Home Builder Corn Can Do for You.

This Corn is a combination of half a dozen of the grandest, early, heavy yielding, deep kerneled, small, thin, long-cobbed varieties. It is crossed and re-crossed, so that at times the product even now yet seems mixed, but that does not injure the Corn a particle, for when it comes to yield it asserts itself in its proudness and brings forth a crop second to none. Indeed, we know of no Corn that will husk out acre after acre more liberally than the Home Builder, but just look at these tables. Take 100 acres at a basis average yield, in above three States on 100 acres last season was 3,600 bushels, or over 36 bushels per acre, or the average yield of the above three States was last season, 36 bushels per acre.

Let us suppose that you have a farm with average land, just see how the scene will shift and change if you use Home Builder Corn, that Corn above all corns, that stands ready to outdo and outyield itself. Say your land is about an average corn land and that Home Builder Corn will produce only 60 bushels per acre for you. Now look at this table: 100 acres at 60 bushels per acre equals 6,000 bushels, or a gain of 2,400 bushels, at 40c per bushel would be $960.00.

Say your land is a trifle better and will go 80 bushels per acre, that would be on 100 acres 8,000 bushels, or an excess of 4,400 bushels at 40c per bushel would be $1,760.00.

Take Home Builder Corn at 100 bushels per acre, equals 10,000 bushels, or an excess yield of 6,400 at 40c per bushel equals $2,560.00.

But we can go you one better. Take a yield of 110 bushels per acre and you have an excess yield of 7,400 bushels, or a difference of $2,960.00.

In addition to this, you have about 200 tons of corn fodder that is certainly worth $2.50 per ton.

In other words, while 36 bushels per acre, the average yield the farmer had in above three States, at 40c per bushel, would let you out whole, by planting Salzer's Home Builder Corn, the scene changes from no profit whatever to a profit of $960.00 to $2,960.00.

Now then, if you can grow 110 bushels of Home Builder Corn per acre and it costs $7.50 to handle the rentage, etc., per acre, you can afford to grow that Corn for less than 7c per bushel, so whatever you receive above 7c per bushel, would be clean profit.

HERE IS A CORN THAT IS A WINNER EVERY TIME.

Above table shows you what great results can be obtained by planting Salzer's Home Builder Corn. They tell us that there is no end to the making of books, and we presume that some farmers think that there is no end to the producing of new sorts of corn. Well that may be so, but just think of it whether the last century has produced more than five or six really good varieties of corn. Now, it is well worth a seedsman's labors of a lifetime to bring forth a corn of such superlative quality as

SALZER'S HOME BUILDER YELLOW DENT CORN.

We repeat that it took a full, long, round century to produce a Corn of such superlative merit, such decided advantages, such par excellence qualities, such uniform beauty and largeness and weight of ears, a Corn so far above and so far ahead the common varieties of corn planted on the average farm, we say that if it took a full century to produce this Home Builder Corn, this rattling racer, this earliest tremendous eared, this deep-grained, many-rowed, long, thin-cobbed, yellow dent variety, that the labor spent upon it would not be amiss.

Webster's Bunker Hill oration lives throughout the years to come; Lincoln's Gettysburg address is immortal; Mr. Concord, the originator of the famous Concord grapes, has given to the world an imperishable heritage, and so will

HOME BUILDER YELLOW DENT CORN

live, flourish, yield, make prosperous and gladden the hearts of generations of farmers yet to come, There is reason for this; it must live. It has transcendent qualities. Put it on good Iowa, Illinois, Kansas, Nebraska and Michigan or any corn land, place it in Pennsylvania or New York, or Tennessee, yea, anywhere, and on any soil, the result will astonish the natives.

Mr. Farmer, Let Us Reason Together.

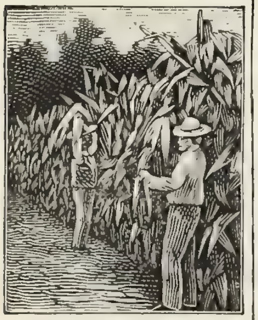
The **JOHN A. SALZER SEED CO.** without question furnishes more seed corn to the farmers of America than any five seedsmen put together. Indeed, **Seed Corn, Seed Potatoes,** in fact all varieties of **Farm Seeds,** are our great specialties, and among all of these none receive more attention and closer watchfulness than our

SALZER'S PEDIGREE FIELD CORN.

We challenge the world to produce a heavier yielding, more vigorous, thrifty, healthier corn than is produced by Salzer's Seed. We spare neither money nor time nor expense to get the best that the earth produces, and when a truly new variety makes its appearance, like Salzer's Home Builder, we will have it for our customers, no matter what it costs.

Now, then, Salzer's Home Builder Corn is none of your sickly varieties. It is an early corn, ripens thoroughly at La Crosse in 110 days, which stamps it as an extremely early variety for so large an ear.

Our test yield of same has been 250 bushels per acre, and we are sure that in Iowa, Nebraska, Kansas, and other great corn growing States, this Corn will pile up from 250 to 300 bushels right along.



Detasseling weak and barren stalks to increase the yield for 1904!

LET US TELL YOU SOMETHING.

No one can tell how soon frost will come next year. If it comes early, you will want your seed corn thoroughly ripe. Now, Salzer's Northern Grown Seed Corn is the variety to plant for early ripening. We have had hundreds of complaints from customers in Illinois, Minnesota and other States, who obtained their seed corn last spring in Nebraska, and found to their great sorrow that the corn did not ripen this fall. Now, that is not the corn that you will want to plant, Mr. Farmer. You want to get a hardy, vigorous, quick-ripening, heavy-yielding variety, such as can be had from the **John A. Salzer Seed Co.** We believe that we are the largest growers of farm seeds in the world, and we make the growing of **Seed Corn** a great specialty in our business.

Price of Salzer's Home Builder Corn. (See also page 96.)

BY MAIL: Pkg., 15c; pt., 30c; qt., 45c.

BY FREIGHT: Pkg., 15c; pt., 20c; qt., 30c; pk., 90c; ½ bu., $1.60; 1 bu., $2.75; 2½ bu., $6.25; 10 bu., $22.50.

500

Such Testimonials.

This corn has been splendidly named. It is in very truth a Home Builder. The farmer who will grow same, who will tent it carefully, plant it on rich corn soil, cultivate deeply and thoroughly, will find yields of such astonishing greatness, almost beyond belief. We feel that for quality, that for richness, this corn will be superior to any yet offered. This corn is rich in protein and way up in oil and is almost a balanced ration, and by carefully selected elimination of barren and weak stalks, this corn has been so greatly improved that it stands without a peer in the corn field. Now, we are sure, Mr. Farmer, that you can get yields like the following just as well as we can. Your soil is just as rich and you will devote just as much time and care to growing corn as we do, and we are sure that if you will plant Salzer's Home Builder Corn, it will do for you just what it has done for us and for thousands of other customers.

A FEW TESTIMONIALS.

157 bu. per acre.

1. JOHN FLAGEL, La Porte Co., Ind., says: "Your corn novelty is immense. It yielded at the rate of 157 bu. per acre."

160 bu. per acre.

2. O. E. MICHAEL, Montgomery Co., O.: "Salzer's Home Builder cannot be beat. The average ear was 11½ in. long. Weight 1 lb. Ripened in 122 days. Yield 160 bu. per acre."

196 bu. per acre.

3. RICHARD SPAETH, Lake Co., Ind.: "Ripened in 118 days. It is the best corn I ever saw. Yield 196 bu. per acre."

198 bu. per acre.

4. J. D. WALKER, Hamblem Co., Tenn.: "Ripened in 108 days. Yielded 198 bu. per acre. That's immense."

220 bu. per acre.

5. LAWRENCE SCHEISTEL, Ogemaw Co., Mich.: "Splendid corn. Ripened in 120 days. Yielded 220 bu. per acre."

225 bu. per acre.

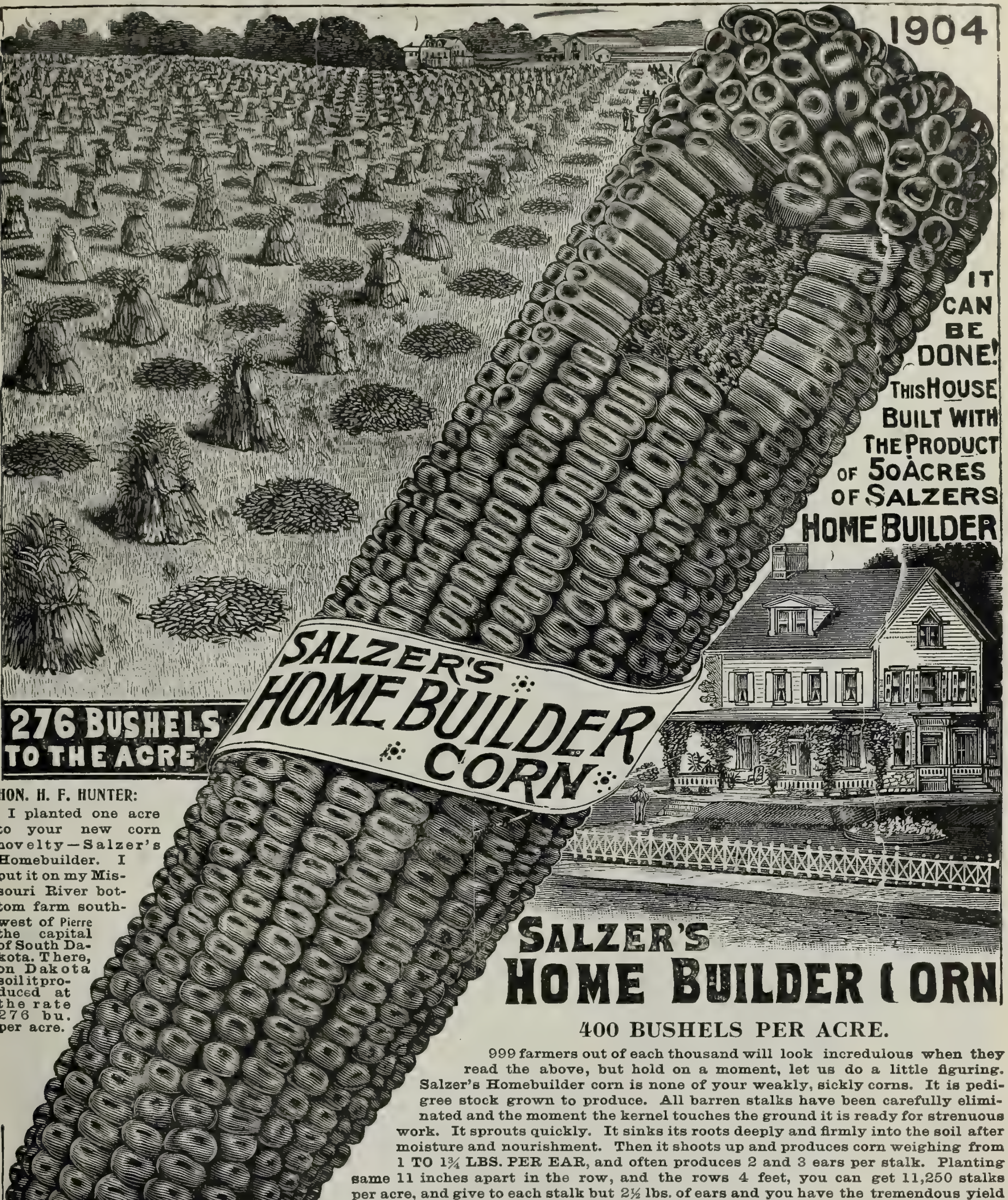
6. J. W. MASSEY, Crockett Co., Tenn.: "Your corn novelty is immense. Yielded 225 bu. per acre. Longest ear 13 in. Weight 1½ lbs. Ripened in 75 days."

304 bu. per acre.

7. RAY STEARNS, Ransom Co., N. D.: "Ripened in 120 days. Yielded 304 bu. per acre. Next year I will grow 400 bu. per acre from it."

8. DEXTER HYDE, Ashland Co., O.: "Your corn novelty has a remarkable growth with 2 or 3 ears on stalk At this rate will grow fully 450 bu. per acre."

9. JOHN A. SALZER says: "I think I know a thing about good, profitable seed corn.—Well, here is my word.—The best corn I ever introduced is surely Salzer's New Home Builder. I know it's so! While my 3-Eared Corn is great, so also Golden Combination, Golden Gate and All Gold—yet Salzer's New Home Builder is the greatest of all—the best!


1904
IT CAN BE DONE!
THIS HOUSE BUILT WITH THE PRODUCT OF 50 ACRES OF SALZERS HOME BUILDER
276 BUSHELS TO THE ACRE
SALZER'S HOME BUILDER CORN

HON. H. F. HUNTER:
I planted one acre to your new corn novelty—Salzer's Homebuilder. I put it on my Missouri River bottom farm southwest of Pierre the capital of South Dakota. There, on Dakota soil it produced at the rate 276 bu. per acre.

SALZER'S HOME BUILDER CORN

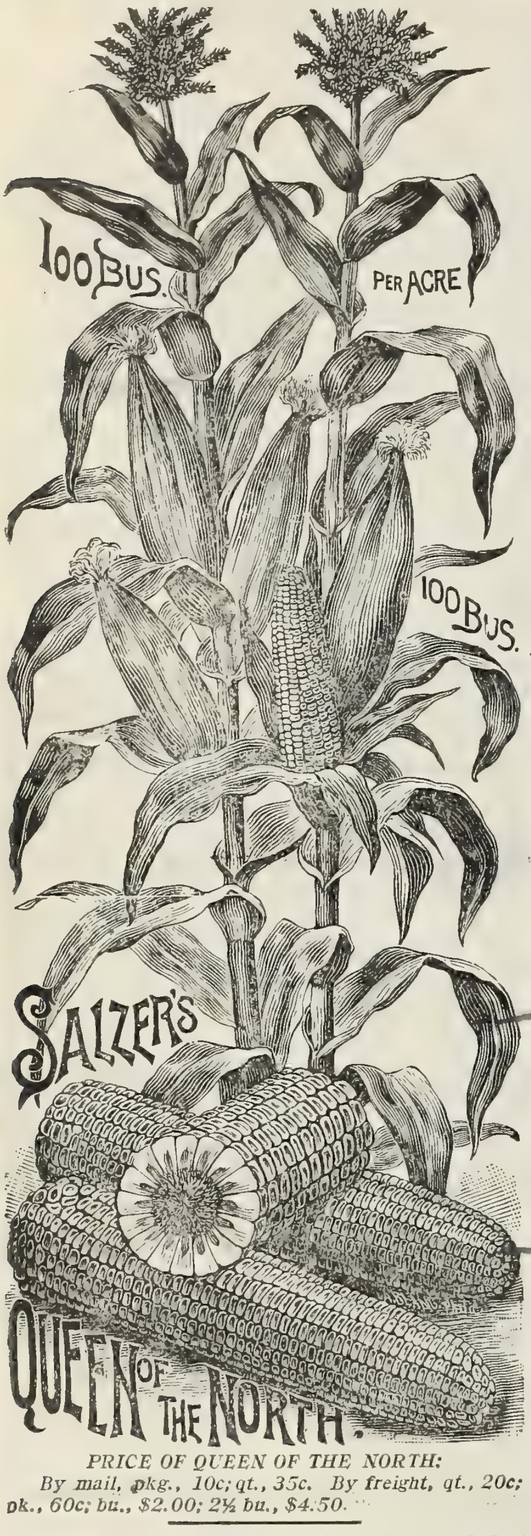
400 BUSHELS PER ACRE.

999 farmers out of each thousand will look incredulous when they read the above, but hold on a moment, let us do a little figuring. Salzer's Homebuilder corn is none of your weakly, sickly corns. It is pedigree stock grown to produce. All barren stalks have been carefully eliminated and the moment the kernel touches the ground it is ready for strenuous work. It sprouts quickly. It sinks its roots deeply and firmly into the soil after moisture and nourishment. Then it shoots up and produces corn weighing from 1 TO 1¾ LBS. PER EAR, and often produces 2 and 3 ears per stalk. Planting same 11 inches apart in the row, and the rows 4 feet, you can get 11,250 stalks per acre, and give to each stalk but 2½ lbs. of ears and you have the tremendous yield of over 400 bushels per acre. I hope, Mr. Farmer, you will try this in 1904. You have just as good soil as I have, and I would not be a bit suprised if you would come next fall and tell me that you raised over 400 bushels per acre. I know you can do it if you will only try. The corn to raise such big crops with is Salzer's New Homebuilder. At La Crosse it ripened by September 25th (and this was a very bad corn year), which stamps it an extremely early corn for so large and heavy ears. (John A. Salzer.)

PRICE, BY MAIL: Big package, 15c; pint, 30c; quart, 45c.

BY FREIGHT: Big package, 15c; pt., 20c; qt., 30c; pk., 90c; ½ bu., $1.60; 1 bu., $2.75; 2½ bu., $6.25; 10 bu., $22.50.

EARLIEST QUEEN OF THE NORTH DENT CORN.


100 BUS. PER ACRE
100 BUS.
SALZER'S
QUEEN OF THE NORTH.

PRICE OF QUEEN OF THE NORTH:
By mail, pkg., 10c; qt., 35c. By freight, qt., 20c; pk., 60c; bu., $2.00; 2½ bu., $4.50.

This corn has been before the public for the past 20 years, but within the last 2 or 3 years we have made a tremendous improvement in same. We have bred out all the barren and weakly and sickly stalks and now have a corn that for quick growth, for fine, bright, heavy ears and for extreme earliness, seeks an equal the world over. In fact, we know of no early corn that will return more bushels to the acre than our Queen of the North. It makes one of the finest shelled corns that we have ever seen. 70 lbs. of corn will shell out 61 to 63 lbs. of the brightest, finest most solid kernels that you have ever seen, leaving cobs to weigh from 7 to 9 lbs. This corn is very early. It has repeatedly ripened for us in Dakota, even as far north as Ellendale. The ears are from 7 to 9 in. in length, and are well filled to the butts and exceedingly well developed. The kernels are long, bright and heavy. The very small cob, the deep kernel and the perfect shape make this variety one of the finest to grow for extreme early. We have had same ripen in 80 days, though we call it 80 to 100 days. It is especially desirable for northern latitudes, as it grows well on almost any soil. It stands high with feeders, because of the small cob. It is easily and readily masticated by the steer. It matures thoroughly. It is sweet and palatable, making the very best grain feed. The stalk is rather light and well developed. The foliage is abundant. The well developed and wiry stalk enables it to stand up well even during windy seasons. Considering the size of the ear, it is a surprisingly good yielder, due to the fact that a great many of the stalks bear 2 or 3 ears each. Every stockman, every farmer, every planter should have at least a small acreage of Salzer's Queen of the North Corn for early feed, as in this respect it has no peer.

Well, then, here is a bright yellow Dent Corn to "tie to," that is, it's a Corn to have a few acres of on every farm in America. Do you hear that? **On every farm in America.** We will tell you why. It's such a lovely bright yellow beauty that it becomes noble and grand in your eyes when you see it grow and crop all the way from 60 to 100 bushels per acre! Grows to the height of 6 to 8 feet, very frequently bearing two well-developed ears, with kernels closely set (as if wedged) on a thin cobb, kernels very long and thin, beautiful golden-orange color. It is the finest appearing shelled corn we have ever seen.

One Hundred Bushels Shelled Corn per Acre.

Weighs more than any other Corn we know of. Seventy pounds of Corn on cobs when shelled weighed 61 to 63 pounds, leaving the cobs to weigh only 9 pounds.

PRICE OF SALZER'S QUEEN OF THE NORTH CORN.

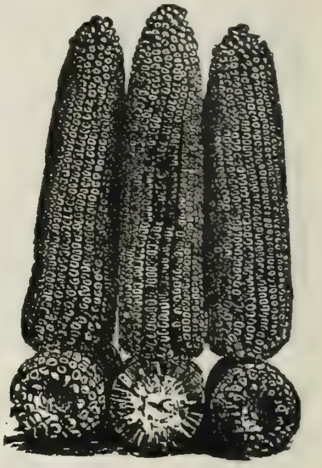
By mail, Pkg., 10c; qt., 35c; by freight, qt., 20c; pk., 60c; bu., $2.00; 2½ bu., $4.50.

NEW LEAMING.

Known the world over as a heavy yellow Corn. Has yielded 1,238 bushels on 10 acres. It will take you a long while and good deal of seeking to find a finer eared, larger, heavier, earlier, handsomer grained, better shaped Corn than our New Leaming. On our own lands it has repeatedly returned 100 bushels per acre, and Mr. Lovejoy, of Minnesota, had 3,106 bushels from 25 acres. Salzer's New Leaming Yellow Dent is early, heavy, and sure to please. Among all the varieties of corn known, none has attained a greater reputation than Salzer's New Leaming. This is bred from the original J. S. Leaming corn. We have increased the size of the ear and its earliness and also the percentage of grain by careful breeding. We have also increased the depth and roughness of the kernel and the feeding value by increasing the protein and fat. Our stock has repeatedly ripened as far north as the Dakota lines. It is extremely heavy yielding, extremely fine, and will give everybody great satisfaction.

PRICE OF NEW LEAMING CORN.

Pkg., 10c; qt., 35c, postpaid; by freight, qt., 20c; pk., 65c; ½ bu., $1.10; bu., $2.00; 2½ bu., $4.50; 10 bu., $16.50.



SALZER'S NEW LEAMING.

REID'S YELLOW DENT.

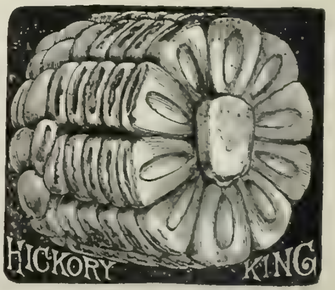
We have only 1,500 bu. of this corn grown for us by Funk Bros. It was grown with the view of breeding it up to an average size of ear, eliminating barren and inferior stalks which produce only nubbins and increasing the amount of OIL and PROTEIN in the corn for feed purposes. We believe in this corn we have a corn in which two bushels will do as much towards developing farm animals as with an ordinary corn 2½ bu. will do. This corn grows best on rich corn soil in the corn belt states. It is here that it attains its greatest perfection, producing the largest yields and richest quality. It ripens in 120 days easily.

Price, pkg., 10c; pt., 30c; qt., 45c, postpaid. By freight, pk., 75c; ½ bu., $1.40; bu., $2.50; 2½ bu., $5.00; 5 bu., $10.00.

HICKORY KING.

Smallest Cob, Largest Grain, Pure White Dent Corn.

So large are the grains and so extremely small the cob, that on an ear broken in half a single grain will almost completely cover the cob section, as shown in the illustration herewith. The stalks generally bear two good ears each, and occasionally three. The ears are uniformly well filled out, and it will make more shelled corn to a given bulk of ears than any other variety. Especially adapted for Southern corn states. It will not be amiss for Northern planters to test a package, as, when once acclimated, it would be a great acquisition. **By mail, pkg., 10c; qt., 35c; by express or freight, qt., 25c; pk., 60c; bu., $2.25; 2 bu., $4.25.**



TEN WELL-KNOWN CORN SORTS.

Price of each: Pkg., 5c; qt., postpaid, 30c; by freight, qt., 20c; pk., 60c; bu., $1.75; 2½ bu., $4.00.

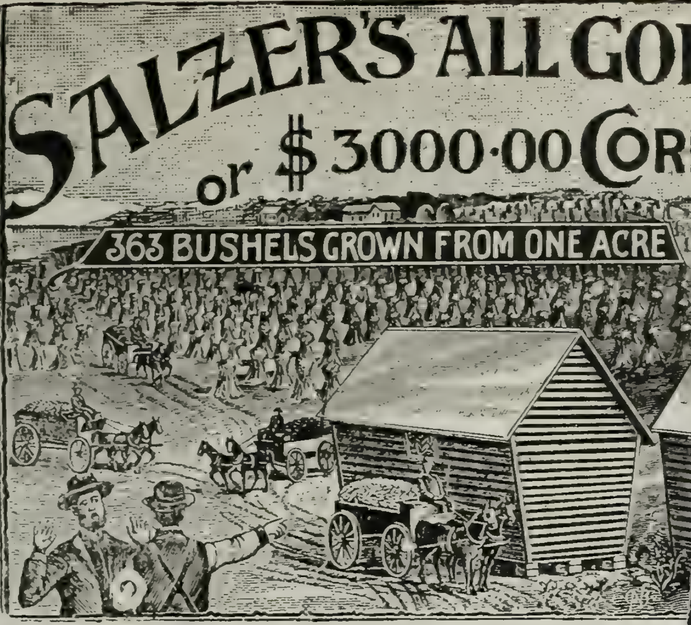
1. **Clark's Mastodon**—A giant yellow, very early Corn, winning a $500 prize by yielding 213 bu. per acre.
2. **Iowa Gold Mine**—Well-known yellow dent; splendid.
3. **Iowa Silver Mine**—A medium early silver white dent Corn; fine.
4. **Chester County Mammoth**—A great yellow dent Corn; late, large.
5. **Mammoth White Dent**—A large, late, white dent, not so early as Salzer's Giant White.
6. **Champion White Pearl**—Has a great many friends in Illinois and other Corn states. It is large; medium early.
7. **Wisconsin Earliest White Dent**—A yellowish-white dent, of extreme earliness. Has yielded 100 bushels per acre.
8. **Salzer's King of Earliest**—An extremely early yellow dent Corn; fine.
9. **Early Huron**—A very early yellow dent Corn: splendid for Dakota.
10. **White Cap Yellow Dent**—Well known, early; good yielder.

MINNESOTA KING.

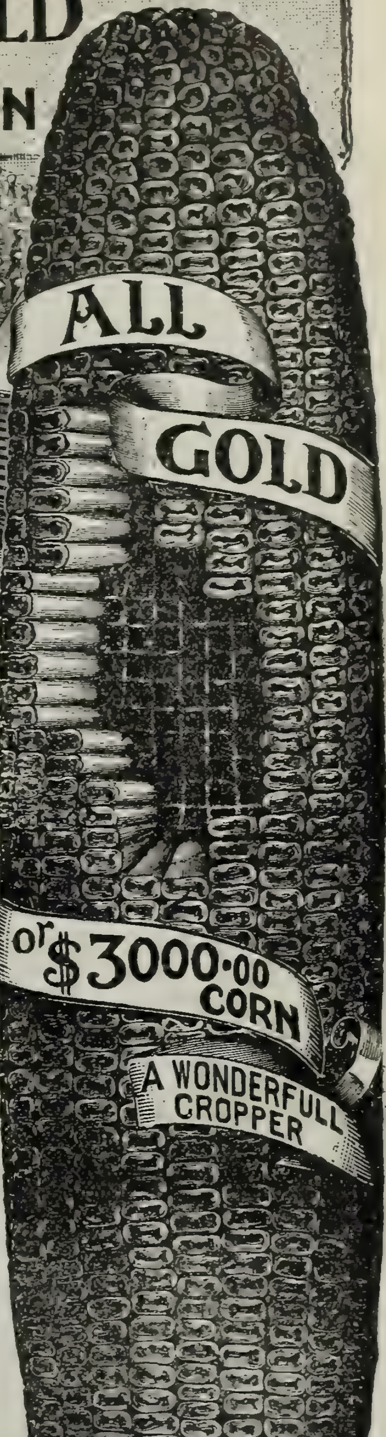
Almost an exact duplicate of the Hickory King, only that the Corn is of a beautiful yellow and much earlier, ripening perfectly in Minnesota, and yielding at the rate of 100 bushels per acre. This corn has become immensely popular owing to its extreme earliness, fine ears, beautiful kernels and great yield. It has ripened for us at Mellette, S. D., repeatedly.

Pkg., 10c; qt., 35c, postpaid; by freight, pk. 60c; bu., $2.25.

SALZER'S ALL GOLD CORN.



☞ *In the last cultivation sow 1 lb. Victoria Rape or Thousand Headed Kale, for lots and lots of Fall Fodder.*



No Corn has given such wonderful, yes, remarkable satisfaction as Salzer's All Gold. It's been tried in every corn state of the Union, from Wisconsin to Texas and Maine to the coast, and all over it pleases the growers with prodigious, prodigal yields.

The world does move and new crosses and hybridizations in the corn world have in the last ten years called forth the applause of thousands and the wonder of every farmer who has taken pains to look into the matter. From a small yield of 30 bushels per acre we have steadily progressed until the acre is now made to produce all the way from 80 to 313 bushels. Yes, sir! we say deliberately 313 bushels, for with Salzer's **ALL GOLD** it is possible for you, Mr. Farmer, to grow 313 bushels per acre. We know it. We are positive you can. There is no doubt about it. The vigor of this Corn, the great size of its ears, the sureness of two big ears and often three or four from each and every kernel planted makes this possible. Salzer's **ALL GOLD** Corn stands ready to completely revolutionize corn growing. It will make the careful farmer wonderfully rich. It's bound to do it! He can't help himself; wealth must come, providing he plants a plenty, therefore buy a few bushels this year and try.

363 Bushels per Acre.

How to grow 363 bushels per acre. It's easy. Take rich, deep, clean corn land. Place your rows four feed apart and one kernel of corn every 11½ inches in the row. If a kernel fails to come up, replant! This gives you over 11,000 hills of one stalk to the hill at two pounds to the stalk; means over 363 bushels to the acre.

Look What Old Pensylvania Produced.

M. M. Luther, East Troy, Pa., under oath, states that he cropped from one measured acre 300 bushels of magnificent All Gold Corn. That shows to the careful planter how remarkably prolific and wondrously healthy and big yielding this corn is.

It's the $3,000 Corn. It's the Corn You Will Want.

The Corn that will make you money, will bring big crops of fine ears. It's the prize winner. Try it for 1904. The kernels are deep, long, reasonably large and are closely set on rather small cobs, but making with the abundance of kernels a large, noble, heavy ear, just the kind of an ear that will fill a bushel basket quickly. It's so beautiful that the buyer always stands ready to pay a little more for **ALL GOLD** than any other corn known to us. It's a beauty, a tremendously heavy yielder, a corn that is bound to be popular. It's early; right here in La Crosse it was ripe September 4th, before we had our first frost the past season. It's early, very early for so big and noble an ear! Try it for 1904. No matter whether you live in Iowa, Wisconsin, Minnesota, Illinois, Nebraska, Kansas, or any other state, it's a yielder everywhere! Instead of asking $100 a bushel for it—it's surely worth that—we ask only $2.50, a very low price for this grand corn marvel.

PRICE OF SALZER'S ALL GOLD CORN.

Big pkg., 15c; pint, postpaid, 30c; quart, postpaid, 50c; by freight, pk., 75c; ½ bu., $1.50; bu., $2.50; 2½ bu., $5.90; 10 bu., $20.00.

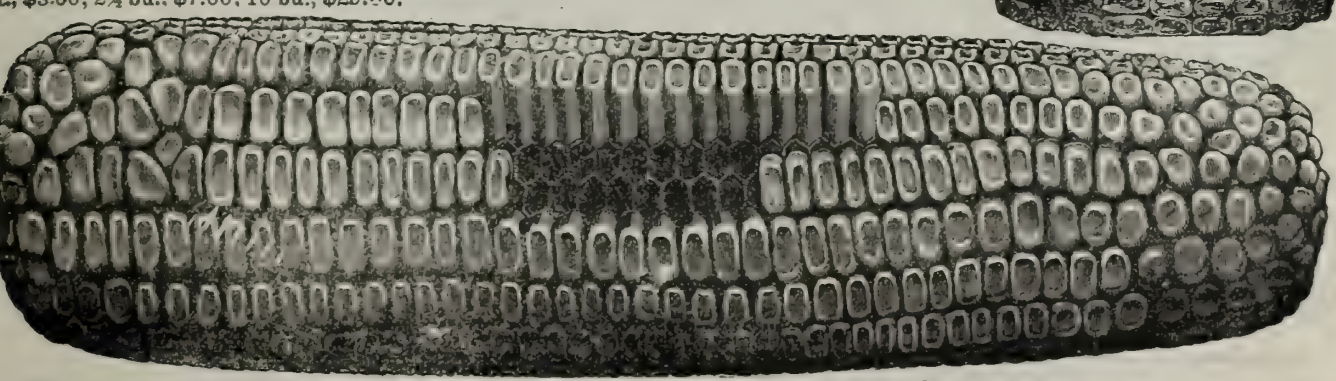
Specially reduced prices on Corn in lots over 10 bushels.

GOLDEN GATE CORN.

We are sorry to report our crop of this Corn, owing to a disastrous flood, as an almost total failure. We have only few hundred bushels. Friends of 1903, who grew the corn then, are loud in its praise. We believe it to be one of the greatest Corns on earth. It will revolutionize corn growing; it will be an epoch maker on your farm, a record-breaker; it will fatten your purse, it will pay off any mortgage that you may have, if you plant a plenty. It is a tremendous grower, a tremendous yielder, extremely early for the size, and will give satisfaction everywhere. The color of this Corn is a rich golden yellow, so much desired and sought. It's a wonderful Corn, and for yield comes near to Salzer's Homebuilder.

PRICE OF SALZER'S GOLDEN GATE CORN.

Pkg., 15c; pt., 30c; qt., 45c, postpaid; by freight, pt., 20c; qt., 30c; pk., $1.00; ½ bu., $1.75; bu., $3.00; 2½ bu., $7.00; 10 bu., $25.00.



PRICE OF SALZER'S GOLDEN GATE CORN: BY MAIL, 1 pkg., 15c; pt., 30c; qt., 45c.
BY FREIGHT: Pkg., 15c; pt., 20c; qt., 30c; pk., $1.00; ½ bu., $1.75; 1 bu., $3.00; 2½ bu., $7.00; 10 bu., $25.00.

Salzer's Early Giant White Dent Corn.

Stand back! Here's the Corn for you, Mr. Farmer, if a good, big-sized, long, fine ear is what you want, an ear that is fine and sells well! White Dent Corn is in great demand. This sort, now and then, has a trifle of cream, but it is a tremendous yielder, a grand sort, and then is earliness itself.

☞ What Queen of the North Corn is among the earliest varieties of Yellow Dent Corn, namely, head and shoulders above them all, **Salzer's Early Giant White Dent Corn** is among the white sorts, It is the most natural producing Corn we have ever seen. By this we mean that it must produce and ripen Corn. It grows as easily and as naturally as a weed, and it produces without fail from one to three great big ears of corn to each kernel planted. In addition to this, it is always ahead of frost, no matter how early same seems to come. This past season our **Salzer's Early Giant White Dent Corn** ripened for us at La Crosse 30 days ahead of the frost, and frost came the middle of September this year.

Salzer's Early White Dent Corn is a magnificent Corn to plant for a general crop; indeed, we have farmers who plant no other. The **Hon. J. C. Easton** who owns several score of farms, pronounces this the very best white corn in existence. **Ex-Governor Hoffman** thinks there is nothing like it for heavy yields, fine quality and for sure ripening. Out in Dakota it ripened perfectly during the past cool season, and, wherever tried, our **Early Giant White Dent Corn** has proven the victor.

Here in La Crosse an 8-Acre Patch the Past Summer Yielded 1,100 Bu. of Magnificent Ears.

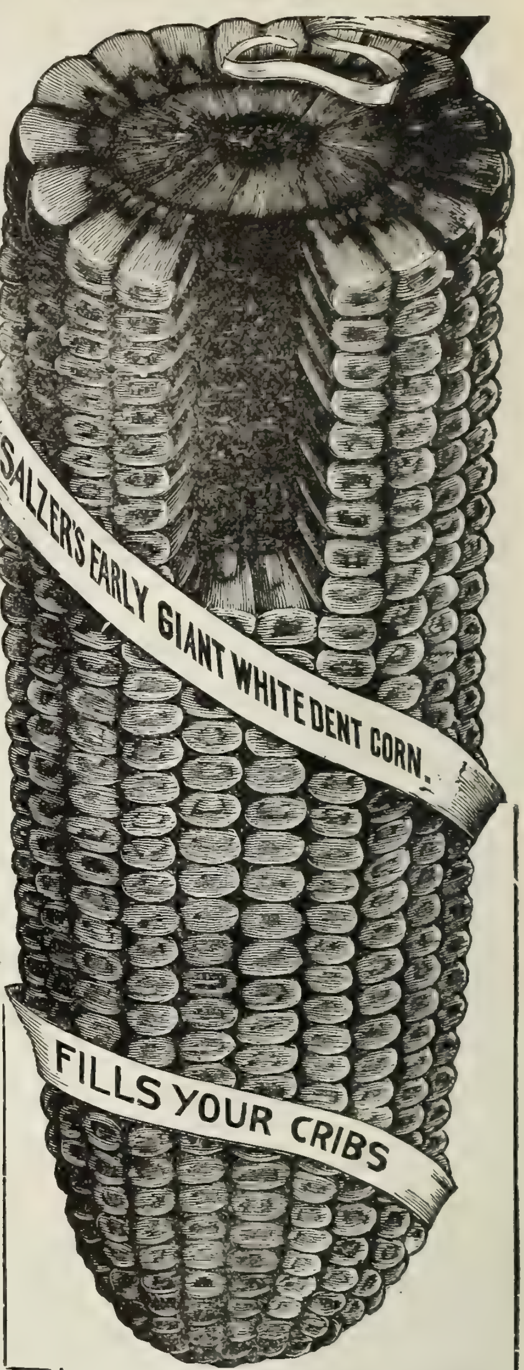
It is really a Corn "to tie to," as the farmer says, and we earnestly urge everybody to give it a trial, no matter where you plant, whether in Dakota or down in Texas, as it is a corn that will do magnificently everywhere. The ears are large, handsome, well shaped, large grains of white to satin white color (our artist, we think, has kernels too narrow and deep), borne on stalks growing to medium size, very heavy, with few suckers, producing from one to three splendid, heavy ears to each stalk.

The highest report of yield that we have had comes from a customer in Iowa, who reports 236 bushels of shelled Corn from one single measured acre. We recommend this Corn, because it grows as naturally as a weed. It must produce. That's its mission, and for this reason we unhesitatingly indorse the same. It has never failed us. We close this description with a letter from Mr. Layton Yancy.

Mr. Layton Yancy, Lafayette Co., Mo. (we don't give his full address; we did a year or so ago, and he was flooded with 1,300 letters or more, to answer inquiries about this great Corn), writes regarding this corn: "Your Early Giant White Dent Corn made a splendid yield, considering the unfavorable season. Was ready to crib almost 60 days before our home-grown seed. It has—most all of it—been spoken of for seed." Now, then, the way to make money is to follow Mr. L. Yancy's example. Plant new varieties of Seed Corn, Oats, Potatoes, Grasses, etc., and sell them to your neighbors for seed.

PRICE OF SALZER'S EARLY GIANT WHITE DENT CORN:

Pkg., 10c; lb., 35c, postpaid; by freight, pk., 60c; ½ bu., $1.25; bu., $2.00; 2½ bu., $4.75; 10 bu., $18.00.


SALZER'S EARLY GIANT WHITE DENT CORN.
FILLS YOUR CRIBS

Average Ears of Giant White, 10 to 14 inches long, 1,100 bushels from 8 acres! That's enough!

SALZER'S GOLDEN TRIUMPH CORN.

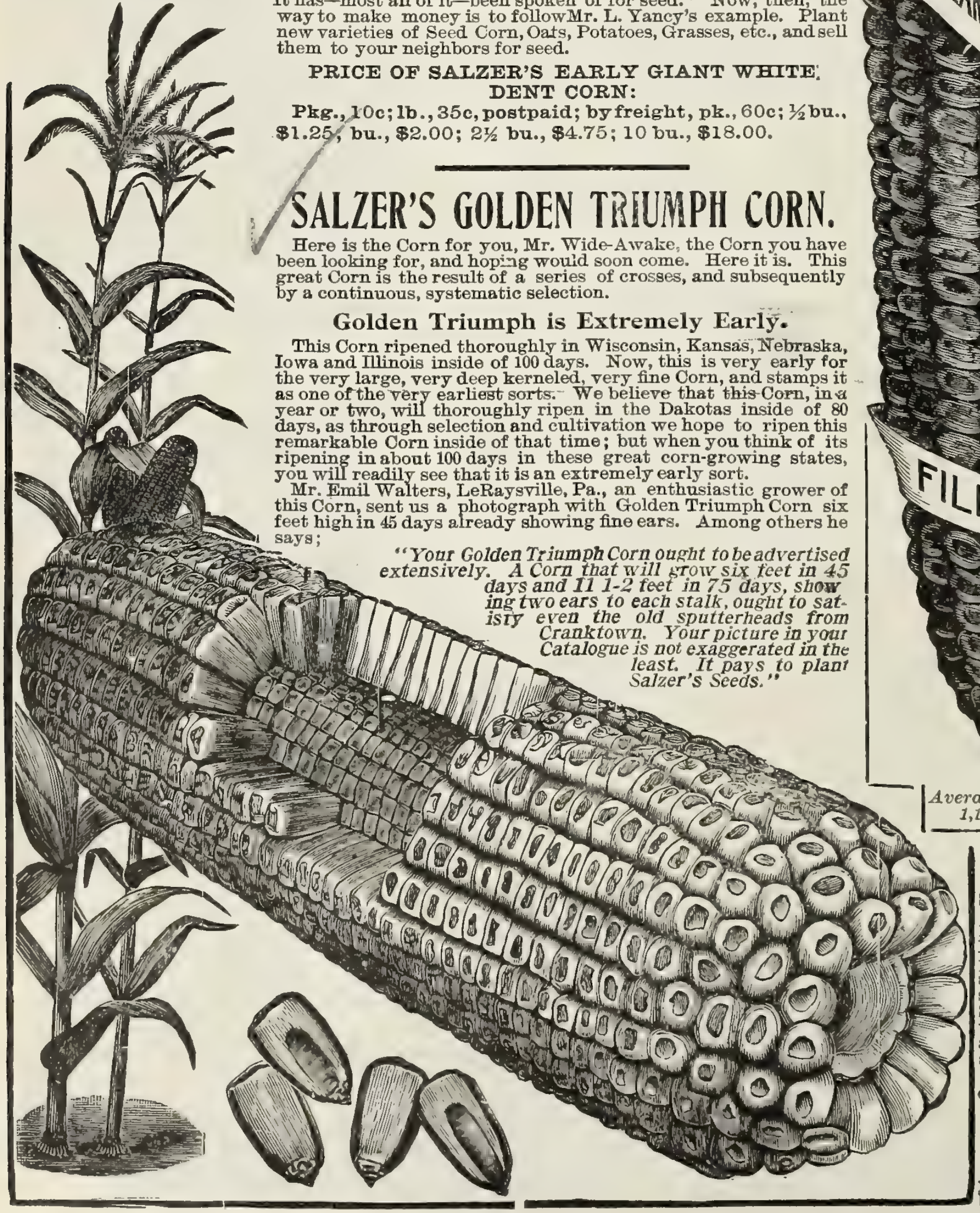
Here is the Corn for you, Mr. Wide-Awake, the Corn you have been looking for, and hoping would soon come. Here it is. This great Corn is the result of a series of crosses, and subsequently by a continuous, systematic selection.

Golden Triumph is Extremely Early.

This Corn ripened thoroughly in Wisconsin, Kansas, Nebraska, Iowa and Illinois inside of 100 days. Now, this is very early for the very large, very deep kerneled, very fine Corn, and stamps it as one of the very earliest sorts. We believe that this Corn, in a year or two, will thoroughly ripen in the Dakotas inside of 80 days, as through selection and cultivation we hope to ripen this remarkable Corn inside of that time; but when you think of its ripening in about 100 days in these great corn-growing states, you will readily see that it is an extremely early sort.

Mr. Emil Walters, LeRaysville, Pa., an enthusiastic grower of this Corn, sent us a photograph with Golden Triumph Corn six feet high in 45 days already showing fine ears. Among others he says;

"Your Golden Triumph Corn ought to be advertised extensively. A Corn that will grow six feet in 45 days and 11 1-2 feet in 75 days, showing two ears to each stalk, ought to satisfy even the old sputterheads from Cranktown. Your picture in your Catalogue is not exaggerated in the least. It pays to plant Salzer's Seeds."



Salzer's Great Golden Triumph Corn. Sworn to yield 252 Bu. per Acre!

Just Read This Affidavit From Mr. Walters.

State of Pennsylvania, } ss.
County of Bradford. }

On this **9th day** of October, A. D. 1897, before me, one of the Justices of the Peace in and for said county, personally appeared Emil Walters, and by me duly sworn according to law, says the following is the result of one-half acre of ground planted in **Salzer's Golden Triumph Corn**; 56 shocks, which averaged 2¼ bushels each shock, whole amount 126 bushels, or **252 bushels per acre.**

EMIL WALTERS.

Sworn and subscribed before me this 9th day of October, 1897.

LEROY COLE,
Justice of the Peace.

PRICE OF GOLDEN TRIUMPH CORN:

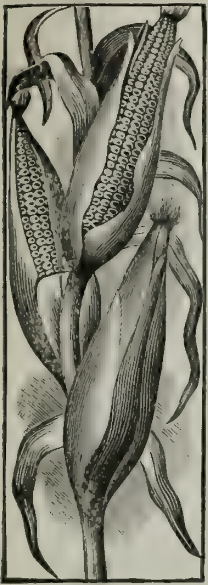
Pkg., 10c; lb., 35c; 3 lbs., $1.00, post paid; by freight, pk., 75c; ½ bu., $1.25; bu., $2.40; 2½ bu., $5.00.

TRIPLE INCOME CORN.

When Pharaoh looked upon his vast cornfields, superintended by Joseph the Good, and the great famine stared him in the face, we think he would have shouted for joy for a corn that would have trebled his yields for the seven fruitful years. In our new Corn, the **"Triple Income"** or 3-Eared Corn, we believe we have something that is destined at once to completely revolutionize Corn growing, and we may well say, "Stand aside! Clear the track! Here comes the 'Monarch of all he surveys!' His right none dare to dispute"—in the cornfield. Truly the world moves! Progress, Advancement, Improvement, are the watchwords of the day. Well do we remember when we were boys, how one ear of any kind of dent corn to a stalk was considered good. Then we pushed on to an occasional two ears to many stalks. Now we have reached three ears, and the farmer is led to say: Where will it end? We believe it will end when each kernel of corn will produce five ears to the stalk, as the corn stalk has that many developed joints to grow ears on.

How the Triple Income Corn Came to the Front.

K. B. Lovejoy, Goodhue Co., Minn., says: "Regarding the Corn I sold to you, would say: Some years ago, on one of my acreages of Salzer's White Cap Yellow Dent Corn, I noticed numerous stalks of two well developed and many with a third partially developed ear. This stock I took as my start to work on, and after several years of careful selection I have succeeded in getting a Corn ripening generally three well developed, large, heavy ears of Corn that will shell more weight per measured bushel (having such a small cob) than any variety of Corn I have yet seen. **I am satisfied that planting this new Corn will completely revolutionize Corn growing, for where formerly one ear grew, now two to three grow to perfection, and it will mean double and treble the yield of ordinary sorts. Witness my yield of 320 baskets per acre in 1898, of nearly 400 baskets in 1899, and 380 in 1900—because it was so hot and dry—otherwise I'd had 420!"**



This glorious Corn combines more solid merit than any Corn ever catalogued, being suitable for all climates and soils. The ear grows as large as the Leaming Corn, and is from 7 to 10 days earlier, and on poor, thin soil will yield 30 per cent more Corn. It will outyield and outshell the Leaming. Its great merit lies in the fact that it is as natural a yielder as weeds, grows strong, rank and quick, and will produce more Corn even on poor, thin soils than any kind now in cultivation.

This corn will be appreciated by those living in drought sections, and by those farmers who have poor, thin soil; while on strong, rich soil it has no superior. The tip ends of the grain are white, the inside yellow to whitish yellow, making it a beautiful color—though the shelled Corn looks homely, the ear is handsome! Large growers in the great Corn belt, as well as those out of it, will be pleased with this Corn, because—

First—It is as natural a yielder as weeds.

Second—It generally produces three well-developed ears on every stalk.

Third—The ears are large, handsome and well filled.

Fourth—It is sure to mature in from 90 to 95 days.

Fifth—It husks easily and shells easily.

Sixth—It commands the highest market price.

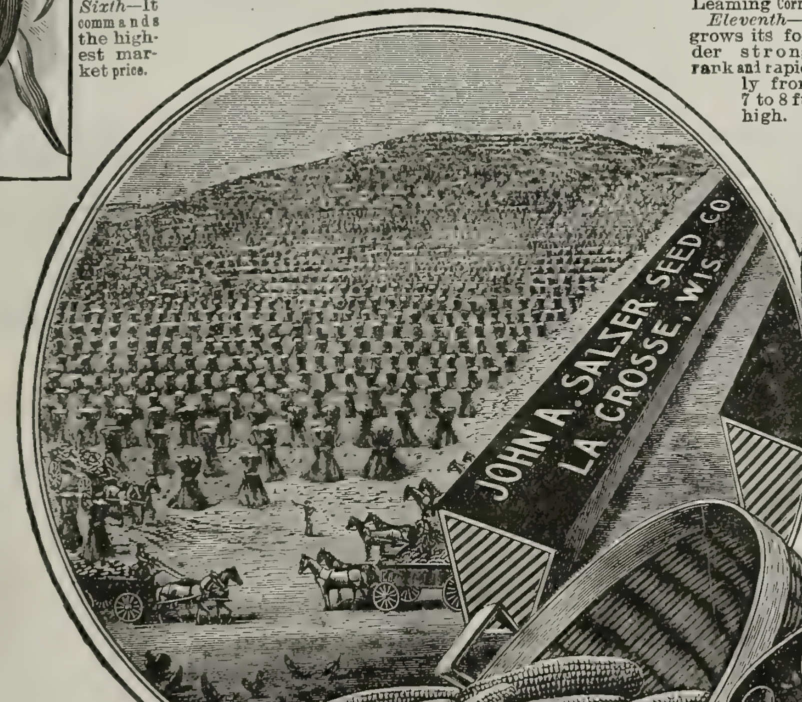
Seventh—It will grow more bushels, on poor, thin land than any other kind in the world.

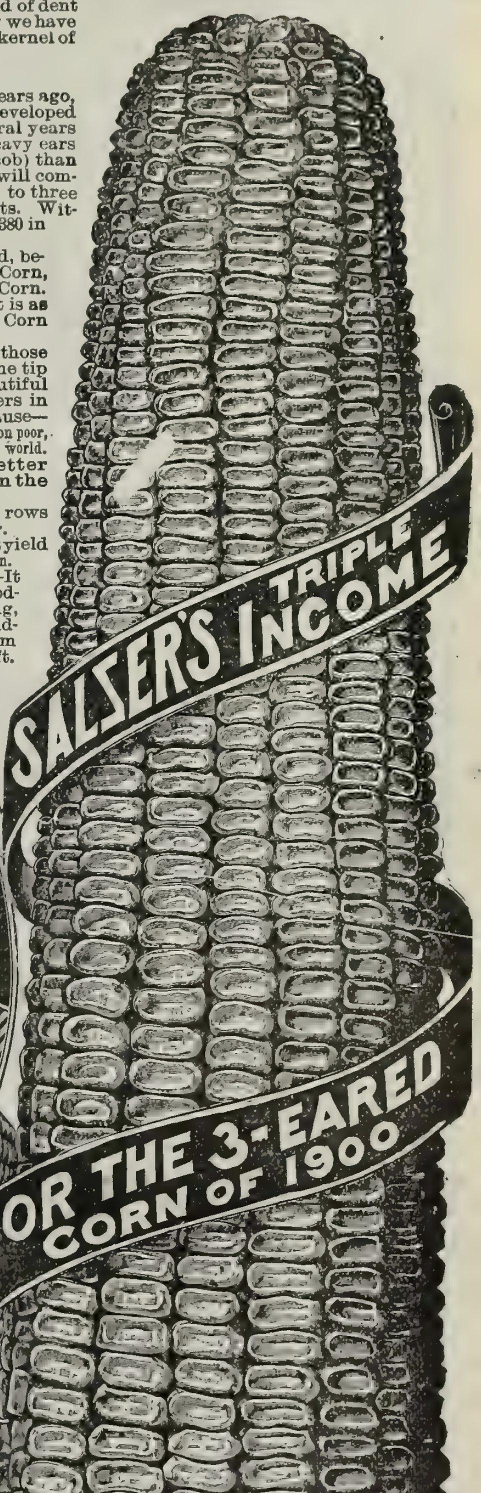
Eighth—**It stands the drought better than 60 other varieties grown in the same county.**

Ninth—It has a large number of rows on the cob, making it a great yielder.

Tenth—It will outshell and outyield Leaming Corn.

Eleventh—It grows its fodder strong, rank and rapidly from 7 to 8 ft. high.


JOHN A. SALZER SEED CO.
LA CROSSE, WIS.
400 BIG BUSHEL BASKETS PER ACRE


SALZER'S TRIPLE INCOME
OR THE 3-EARED CORN OF 1900

NOW, MR. FARMER,

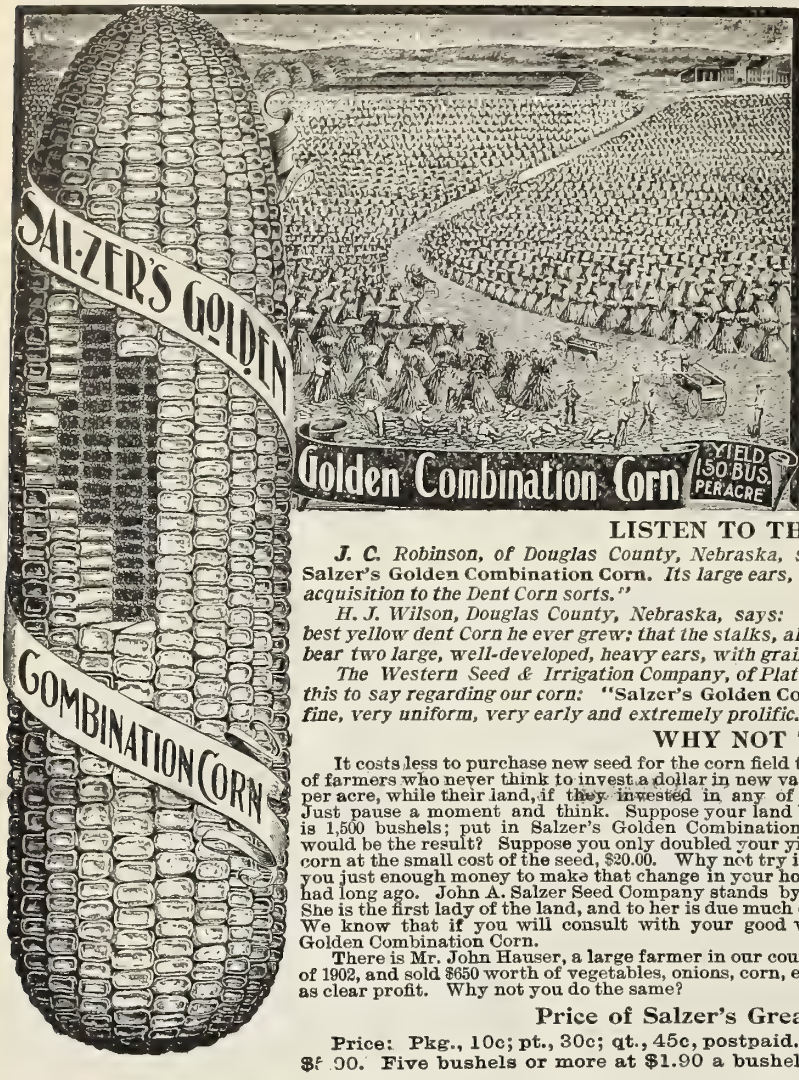
this is the Corn for you to try. It's dirt cheap too! It's new, it's grand, it's a tremendous yielder and scoffs at droughts or rain or bad weather! It defies the elements and returns yields that please, profit and astonish you.

Price: By mail, pkg., 10c; pt., 25c; by freight, pk., 75c; ½ bu., $1.40; bu., $2.50; 2½ bu., $5.00.

Last year Mr. Lovejoy had 380 big baskets full of this Corn per acre. This year he writes us that without doubt, it will go 400 baskets, and with the steady improvement we are making on this Corn, we believe that our customers next year will report all the way from 300 to 500 great, big, heaping bushel basketfuls per acre. We hope that every farmer will try this great Corn. It is bound to revolutionize Corn growing, bound to make you rich and fatten your bank account, if you will plant a plenty.

"The 10 acres that I planted to Salzer's Triple Income Corn is taking the lead of all other kinds in this section. Some people have driven over 20 miles and asked to see the field of Corn that they had heard of, and after they looked at it, said they were well paid for their trip, for it beat any Corn that they had ever seen. The Corn was taken care of by two boys aged 13 and 15 years. GILBERT W. ALLEN, Cattaraugus Co., N. Y."

Price of Triple Income Corn: By mail, pkg., 10c; pt., 25c. By freight, qt., 20c; pk., 75c; ½ bu., $1.40; bu., $2.50; 2½ bu., $5.00.



GOLDEN COMBINATION CORN.

This is one of the greatest Corns on earth. The ear is large, the kernel deep, the color fine, the quality superlative, the yield enormous, and, in addition to this, it is extremely early for so large a corn. Our cut represents it as growing 150 bushels per acre, and with careful cultivation it will beat that every time, and we believe that three or four hundred bushels per acre are possible if you will follow the method described under All Gold Corn. We offered same for the first time in 1900, and so enormous was the inquiry that we let nearly all of our seed stock go, and last year could supply but a few bushels. This year we have a good stock, and shall be glad of your orders, and will fill same carefully.

You, Mr. Farmer, who are only accustomed to getting from 30 to 36 bushels per acre, will open your eyes wide, and that organ called "mouth" will follow suit, at the tremendous crop returned from the Golden Combination Corn. Yield! Why, there is nothing like it on earth to-day for all soils and all climates and all farms. It is a golden combination in every respect, growing as a weed, sinking its roots deeply after nourishment and moisture, and returning crops that will astonish and gladden you. Here, in La Crosse, it was ripe Sept. 20th, way ahead of Jack Frost. On good farm land, with good care and careful cultivation and a fair season, it ought to yield 100 bushels, nay, 160 bushels per acre—yes, even more.

LISTEN TO THESE EXPERTS TALK.

J. C. Robinson, of Douglas County, Nebraska, says of our Golden Combination Corn: "I am delighted with **Salzer's Golden Combination Corn.** *Its large ears, extreme earliness and tremendous yield make it a very valuable acquisition to the Dent Corn sorts."*

H. J. Wilson, Douglas County, Nebraska, says: **Salzer's Golden Combination Corn** *is without exception the best yellow dent Corn he ever grew; that the stalks, although not extraordinarily tall, are of good size, and that many bear two large, well-developed, heavy ears, with grain of large size and bright color.*

The Western Seed & Irrigation Company, of Platte County, Nebraska, who are large growers of field corn, have this to say regarding our corn: **"Salzer's Golden Combination Corn** *is a great beauty. Ears are very large, very fine, very uniform, very early and extremely prolific."*

WHY NOT TRY IT FOR 1904?

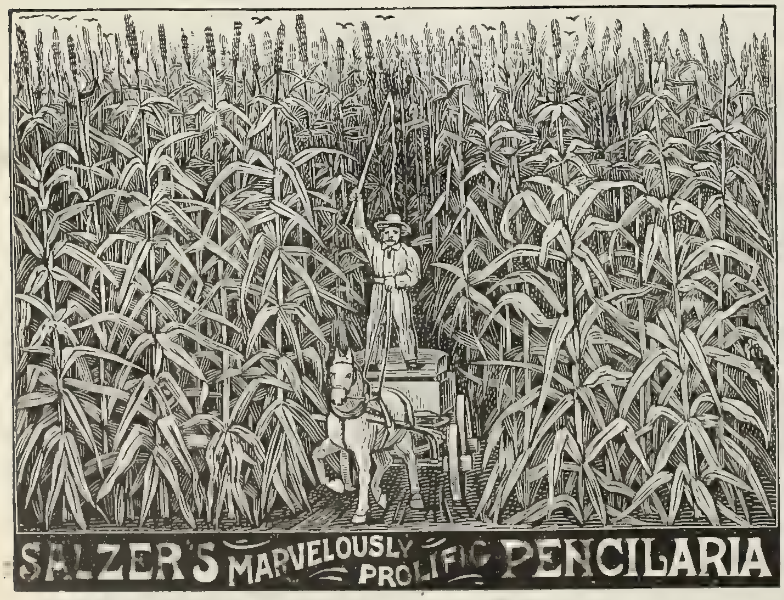
It costs less to purchase new seed for the corn field than any other grain, and yet there are thousands upon thousands of farmers who never think to invest a dollar in new varieties of corn. These farmers usually get from 18 to 30 bushels per acre, while their land, if they invested in any of Salzer's new varieties of corn, would produce double as much. Just pause a moment and think. Suppose your land brings you 30 bushels per acre and you have 50 acres in corn, that is 1,500 bushels; put in Salzer's Golden Combination on the 50 acres, the seed, all told, would cost but $20.00; and what would be the result? Suppose you only doubled your yield and got 60 bushels per acre, you would have 3,000 bushels of corn at the small cost of the seed, $20.00. Why not try it for 1904? Why not get these extra 1,500 bushels? It will give you just enough money to make that change in your house which your good wife has been wanting and ought to have had long ago. John A. Salzer Seed Company stands by the farmer's wife. She is the noblest woman in the country. She is the first lady of the land, and to her is due much of the credit of the great success that the American farmer has. We know that if you will consult with your good wife, that she will say by all means try a few acres of Salzer's New Golden Combination Corn.

There is Mr. John Hauser, a large farmer in our county, who bought $35.00 worth of Salzer's seeds during the spring of 1902, and sold $650 worth of vegetables, onions, corn, etc., therefrom. This was a side issue, and he considered the $650 as clear profit. Why not you do the same?

Price of Salzer's Great Golden Combination Corn.

Price: Pkg., 10c; pt., 30c; qt., 45c, postpaid. By freight, pk., 75c; ½ bu., $1.40; bu., $2.50; 2½ bu., $5.90. Five bushels or more at $1.90 a bushel.

PENCILARIA, THE GREAT WONDER FORAGE PLANT.



This plant has received many strong advertisements and write-ups in the past year; heralded from one end of the earth to the other as the greatest forage plant, as the most wonderful fodder plant, as a marvelous hay producer this side of the stars, indeed, several salesmen have lauded the merits of this plant until one stands bewildered and asks, what next? On our own farms it has done exceedingly well, and we recommend for same a thorough trial, as it requires but very little seed to give same a most thorough test. We know farmers who have planted several acres, and who would not part with this wonderful forage plant. It is a tremendous stooler and in its quality resembles our marvelously prolific forage plant, Teosinte, though by no means so prodigally prolific, so rich in nutrition, so fabulous a yielder both in quantity and quality of net food matter. In this matter **Teosinte** stands alone, but along side of Billion Dollar Grass our Pencilaria makes a fair showing indeed.

We only have a couple of thousand pounds of this seed and in order to give it a widespread distribution at once, we have decided to give it as a premium. In this way we secure for it a clientage of 20,000 to 25,000 people who will give it a trial and who will be so delighted with the results that we are sure they will want the seed the succeeding year. It should be planted two or three feet apart in the row and the rows about 3½ feet apart. Cultivate two or three times if possible, and by that time the sight will astonish the beholder, and you will marvel at its luxuriance and you will dream that you are in the tropics, but your wonder will but then begin. As you watch it grow until it has reached 12 or 14 feet and densely covered your land, you will surely believe that you are finding your way through a Central America tropical bottoms! It will average 40 rich, juicy, leafy stalks to the plant, which will be covered with seed heads 12 to 24 inches long. The seed makes good food for poultry, and ground for cattle cannot be beat. Sow same as early as you would Indian Corn. The usual way of growing it, however, is to mow the crop when 3 to 6 feet high, and it will immediately start again and can be mowed four to six times during the season. If allowed to grow until the flower heads begin to develop before cutting, it will yield the heaviest crop of any fodder plant we know of, and it is greatly relished by all kinds of stock, either in its green or dry state. Sow seed very thinly in drills 24 to 36 inches apart. Every farmer, and in fact everyone who keeps cows, horses or hogs, should try it if they wish to grow an immense crop of fodder cheaply on a small amount of ground.

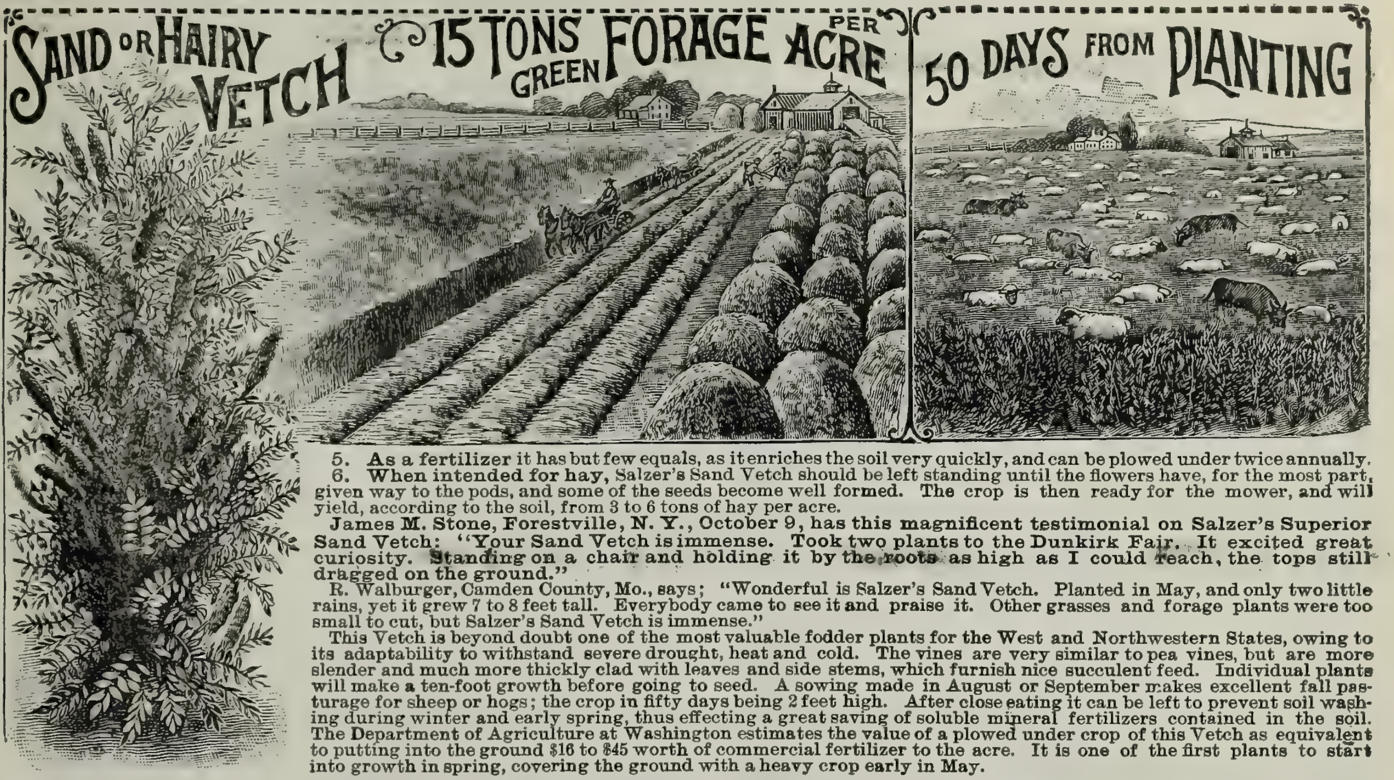
PRICE OF SALZER'S PENCILARIA.

Pkg., 10c; oz., 15c; ¼ lb., 20c; ½ lb., 35c; 1 lb., 65c, postpaid. By express, 1 lb., 55c; 5 lbs., $2.00; 10 lbs., $3.90; 50 lbs., $17.50.

SALZER'S SUPERIOR SAND VETCH.

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and blooming and growing, surprising everybody. The yield must have been something like 7 tons per acre. To show you how rapidly it grows—we put a sample in our green-house, in pure sand, and in 7 days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing. This shows—

1. **That it is a wonderful, rapid grower,** and gets on with little moisture, and thrives.
2. **That it withstands cold.** Sand Vetch can be sown in April and May, and mown in the fall, and the next spring, where sheltered, will come forth fresh and green and vigorous, and will form green herbage for cattle at once.
3. **It is a tremendous yielder,** producing all the way from 5 to 7 tons of the very best hay imaginable per acre.
4. **Culture.** It is a great stooler; therefore but 30 to 50 pounds are sown per acre, either broadcast or in drills three feet apart. To get the best results from it, sow about one half bushel of Rye or Oats with it, to furnish support for the vines. On good, rich soil it yields enormous crops of green fodder, running from 10 to 15 tons to the acre. It is also a remarkable grower on sandy and thin land. If sown in rows it will soon cover the ground as a complete network, furnishing a tremendous amount of luxuriant fodder.



5. **As a fertilizer** it has but few equals, as it enriches the soil very quickly, and can be plowed under twice annually.
6. **When intended for hay,** Salzer's Sand Vetch should be left standing until the flowers have, for the most part, given way to the pods, and some of the seeds become well formed. The crop is then ready for the mower, and will yield, according to the soil, from 3 to 6 tons of hay per acre.

James M. Stone, Forestville, N. Y., October 9, has this magnificent testimonial on Salzer's Superior Sand Vetch: "Your Sand Vetch is immense. Took two plants to the Dunkirk Fair. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground."

R. Walburger, Camden County, Mo., says; "Wonderful is Salzer's Sand Vetch. Planted in May, and only two little rains, yet it grew 7 to 8 feet tall. Everybody came to see it and praise it. Other grasses and forage plants were too small to cut, but Salzer's Sand Vetch is immense."

This Vetch is beyond doubt one of the most valuable fodder plants for the West and Northwestern States, owing to its adaptability to withstand severe drought, heat and cold. The vines are very similar to pea vines, but are more slender and much more thickly clad with leaves and side stems, which furnish nice succulent feed. Individual plants will make a ten-foot growth before going to seed. A sowing made in August or September makes excellent fall pasturage for sheep or hogs; the crop in fifty days being 2 feet high. After close eating it can be left to prevent soil washing during winter and early spring, thus effecting a great saving of soluble mineral fertilizers contained in the soil. The Department of Agriculture at Washington estimates the value of a plowed under crop of this Vetch as equivalent to putting into the ground $16 to $45 worth of commercial fertilizer to the acre. It is one of the first plants to start into growth in spring, covering the ground with a heavy crop early in May.

PRICE OF SALZER'S SUPERIOR SAND VETCH (Quick Growing):
Pound, 22c, postpaid; by freight, lb. 12c; 10 lbs., $1.00; 30 lbs., $2.95; 50 lbs., $4.75; 100 lbs., $9.40.

NO. 2 SAND VETCH.—Somewhat mixed, but as good as many samples of Seedsmen's No. 1 Vetch which have come to our notice. Pound, postpaid, 20c; by freight, lb., 10c; 10 lbs., 75c; 50 lbs., $3.50; 100 lbs., $6.90.

SPRING VETCH—An annual not so prolific as Sand Vetch. By freight, lb., 10c; 10 lbs., 75c; 20 lbs., $1.40; 100 lbs., $6.50.

SALZER'S PROLIFIC COW PEA.

The Cow Pea has proven to be one of the greatest fertilizers of the age and we doubt not—if we make the statement that it is richer in fertilizing matter, more lasting, more beneficial, a greater soil improver, and a better soil enricher than the fertilizer drawn out from the barnyard—that many of our farmer friends will feel like challenging this statement; but, nevertheless, gentlemen, it is a fact, It will take longer to enrich a thoroughly worn-out piece of land by fertilizer from the barnyard than by sowing a plenty of Cow Peas and plowing them under. You can get two very creditable crops of Cow Peas on the same piece of land in one season by sowing them quite early in the spring, after frosts are over, broadcast, at the rate of 50 pounds per acre, or in drills 12 inches apart, and when these have attained the height of thirty inches plow them under and sow a second crop at the same rate. This latter crop is ready either to plow under the first of October, or to cut for food, or to let the cattle graze upon same and then replow the field before frost. The next season this land is fit for a Corn, Potato, Oat, or Wheat crop.

The Cow Pea is called by many an agricultural wonder, on account of its great prolificness, its wonderful vigor of growth, its adaptability to all climates and soils, and its enormous yield of green forage. The Cow Pea, in many of its fertilizing qualities, is equal, and in some respects superior to the Mammoth Red Clover. It has strong roots and heavy foliage, possessing great fertilizing powers. It draws its nourishment very heavily from the air and returns it in a richer measure to the soil, thereby enriching it to a degree that is remarkable. In Salzer's Prolific Cow Pea we have a fertilizer and a food at the same time. If not desired for fertilizing, it makes a magnificent fodder for cattle. As a fertilizer it is equal in every respect to our Giant Spurry, though the latter ordinarily can be sown and plowed under three times, and is probably a little cheaper, but the Spurry does not furnish as large a quantity of forage as does the Cow Pea. The Cow Pea ranks high among the best fertilizers, gathering immense quantities of nitrogen from the atmosphere. The ripe Peas contain no less than 18½ per cent of digestible protein. The vines, properly cured, are a most valuable fodder for cattle and sheep, being richer in protein and fat than the best Clover hay. This is not exactly a Pea, but belongs more properly to the Bean family. It is becoming known to the North also as a highly valuable fodder and fertilizing crop. It requires a full season to mature in —that is, to ripen the pods—and can probably be grown as a second crop after wheat in the North. If desired, the pods may be harvested for the grain, and the plants plowed under to fertilize the soil. The seed or grain is ground and used for cattle fodder; the leaves and stalks also make excellent fodder, fed green. Poor, sandy land may be greatly improved by plowing under a crop of Cow Peas, and thus made into a fertile loam. Plant in a thoroughly pulverized soil. If wanted to plow under for manure, sow with a grain drill, in drills a foot apart. If grown for the seed, plant 3½ feet apart and 1 foot in the row, and cultivate thoroughly, using 25 pounds seed. We heartily urge farmers to give Salzer's Prolific Cow Peas a thorough trial this season. The very finest, most prolific, and at the same time one of the very earliest, is Salzer's Prolific Cow Pea. It's a great plant, and well worth the extra price charged for same. The yield of Peas in a dry state is from 40 to 60 bushels per acre of this sort.

Worth its Weight in Gold.

PRICE OF SALZER'S PROLIFIC COW PEAS:
Pkg., 10c; lb., postpaid, 25c; by freight, 15 lbs., 80c; 25 lbs. $1.35 50 lbs., $2.50; 100 lbs., $4.50.

Clay-Colored, Red Ripper or Whip-poor-will Cow Peas (well known), each sort—Pkg., 5c; 15 lbs., 75c; 25 lbs., $1.15; 50 lbs., $2.00; 100 lbs., $3.75.

LUPINE.

Succeeds well in the poorest soil and is exceedingly valuable for plowing under. It makes a good fodder in either the green state or as hay. The seeds are very fattening when used with hay. Sow in the early spring at the rate of 60 to 90 lbs. per acre.

Price, lb. 10c; 10 lbs., 80c; 100 lbs., $7.50.

SOJA BEAN.

The Soja Bean is coming right to the front as a great soil enricher, as a food for hogs and cattle, both in the green and dry state. In some parts of the South it is extensively grown only for feeding pigs, and the Agricultural Bulletins throughout the Southern States praise same without stint. It will draw from the sun and return to the earth just the nourishment and properties that you are looking for.

Price: **Pkg., 10c; qt., 40c, postpaid; by express or freight, pk., $1.10; bu., $3.75.**

VELVET BEAN.

This Bean is creating a great sensation in the South and Middle North. It is going to be one of the great green manure or fertilizing plants. It is tremendously prolific, vines running from 12 to 18 feet long. It is the Bean to try everywhere. It, no doubt, will make as much green herbage as any plant grown. **Pkg., 10c; pt., 35c; qt., 50c, postpaid; by freight, pk. of 15 lbs., $2.00; bu., $6.00.**

SALZER'S TEOSINTE.

Come here, my friend of rich, quickly produced fodder, and listen with me: "Shades of Egypt!" we hear some one ejaculating while he is looking at the illustration of this most marvelous plant, and magnificent it is in every respect. It comes to us from the rich, fertile plains of the Nile, where travelers tell us the enormous yield of 300 tons of green fodder per acre is not uncommon. This is what it does in Egypt. What does it do in America? Almost equally as well. Give it a rich, warm, balmy soil, and it will yield from 100 to 150 tons of green fodder per acre. It is simply marvelous. Down in Georgia, in Florida and North Carolina its yield is all the way from 100 to 200 tons of green fodder per acre. It grows to a height in those states of 18 feet, while a single kernel will produce from 60 to 100 stalks of the most nourishing green fodder imaginable. Our test in the North gives it an average yield of about 50 tons of green fodder per acre. On our own grounds at La Crosse where the soil is sandy and warm, it yielded at the rate of fully 60 tons per acre, sending forth from 20 to 60 shoots from one kernel of seed. It was the most magnificent thing we had ever seen. We will call up a few farmers as witnesses:

"Your annual Teosinte is an extra fodder producer. It grew 11 feet tall, and is splendid feed."—L. E. Cordum, Gillepsie, Ill.

Barbara Frye, Millersburg, Ohio: "All my seed that I got from you last year did splendidly. The Teosinte is excellent. It grew from 10 to 12 ft. high, and from 40 to 50 sprouts from 1 kernel of seed."

Joe A. Noble, Caddo, Ky., says: "I am well pleased with Teosinte as a fodder plant. I grew from one kernel of seed 113 stalks, 14 feet high. That is immense."

J. Roppel, Montgomery Co., Mo.: "Salzer's Teosinte is a great fodder plant, and am wonderfully well pleased with it. 40 tons of magnificent fodder to the acre is my yield."

Merritt Daniels, Arborville, Neb.: "Your Teosinte is grand. I have a great growth, 30 to 50 stalks from 1 kernel. Some hills planted to 2 kernels have 50 to 100 stalks. Horses, cattle and hogs eat it greedily and will leave any other green fodder for it."

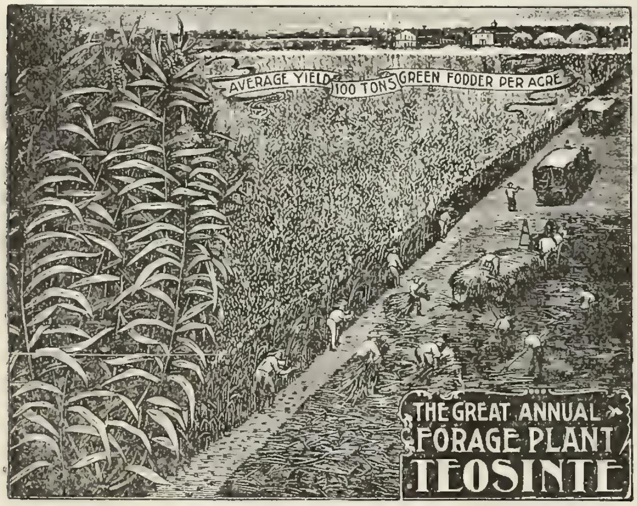
11 INCHES IN 36 HOURS.

John Urhin, Coesfield, Tex., says:

"Your Teosinte is simply immense. It did not seem to care whether the drought struck it or not and kept right on growing. It did not have any rain for ten weeks, but the 26th of July we had a good rain. Now, you think it is not growing, but it is. One stalk of it grew **11 inches in 36 hours.** On one plant, raised from 1 kernel of seed, I got **64 strong**, bushy stalks."

John B. Simmons, of Turkey River, Iowa, states that his Teosinte yielded at the rate of 80 tons per acre, one cutting, and that on poor soil.

PHOTO OF SALZER'S TEOSINTE, TAKEN AUGUST 1ST, 100 DAYS AFTER PLANTING, 11 FT. HIGH.



Just see Mr. Happy Farmer on the above fields of Teosinte. You could have just such a photograph taken 100 days after planting Salzer's Teosinte Seed, because Teosinte gives tremendous results.

R. W. Powell, of Shelby Co., Tenn., gives this strong endorsement: "Your Teosinte is immense. I tried a package, but the cut worms took everything but two stalks, so I went and worked them twice. They began growing, and in June I counted 140 good stalks. I thought that was pretty good, so went off and let it alone. It just kept on growing and growing, whether it rained or not. Now it is at least 12 feet high, and I cannot count the number of stalks. Cattle eat it eagerly. Why, I cut a few stalks for my old mare, and it made a fool of her, so eagerly she ate this rich fodder."

SIXTY-FOUR STRONG, BUSHY STALKS.

Just read the testimonial from Mr. John Uhrin, of Texas, found above. That is the secret of Teosinte. Despite the dry weather his Teosinte grew at the rate of eleven inches in thirty-six hours and gave him a tremendous crop.

Our heart yearns for some power to influence you, Mr. Farmer, in trying Teosinte this year. What can we say that will induce you to do so? It is a winner. There is nothing in the wide, wide world that will give you more profit and pleasure than an acre of Teosinte. Now, sir, it will pay you big, not small pay, but great big pay. If you would measure off twenty acres of your poorest soil and plant it to Teosinte, Giant Spurry, Sand Vetch, Victoria Rape, Billion Dollar Grass, Bromus Inermis and Speltz, these articles would surely bring you lots and lots of Money.

Thus we could keep on citing testimonials by the thousands, but will close with **Carl Dippel**, written under date of Nov. 12, from Muscatine, Iowa: "I want to report on your wonderful Teosinte. It is simply magnificent, its luxuriance exceeding my fondest expectations. We planted in May, and the first of July we begin cutting the Teosinte for the hogs. It grew so rapidly that we cut three times, and in addition to this all fall long, until snow started in, we had an abundant, rich, nutritious fodder for the cattle, and all that from but ½ lb. of seed, which cost us 80c. Truly, Teosinte is wonderful."

The Cow and the Hog chant the praises of the farmer who plants Teosinte.

Culture of Teosinte.

We would advise sowing same in rows 2 feet apart, and the hills far enough apart to work. It wants plenty of sunshine and cultivation, and then it will grow so rapidly that it will soon cover a whole acre and look like a dense forest. It can be cut with a reaper and fed in the green state, or it can be dried and makes a magnificent fodder for cattle during the long winter months. There are unlimited possibilities for our annual fodder plant, Teosinte, and we know if you will give it a trial, that it will more than pay you another year. Just try and grow this for your cattle and hogs. You will be surprised how they will relish it, and what a tremendous amount of fodder and food you will get out of an acre for them.

PRICE OF SALZER'S LUXURIANT TEOSINTE.

Price: **Pkg., 10c; oz., 15c; ¼ lb., 35c; ½ lb., 65c; lb., $1.00; 2 lbs., sufficient for 1 acre, $1.90; 10 lbs., $9.00.**

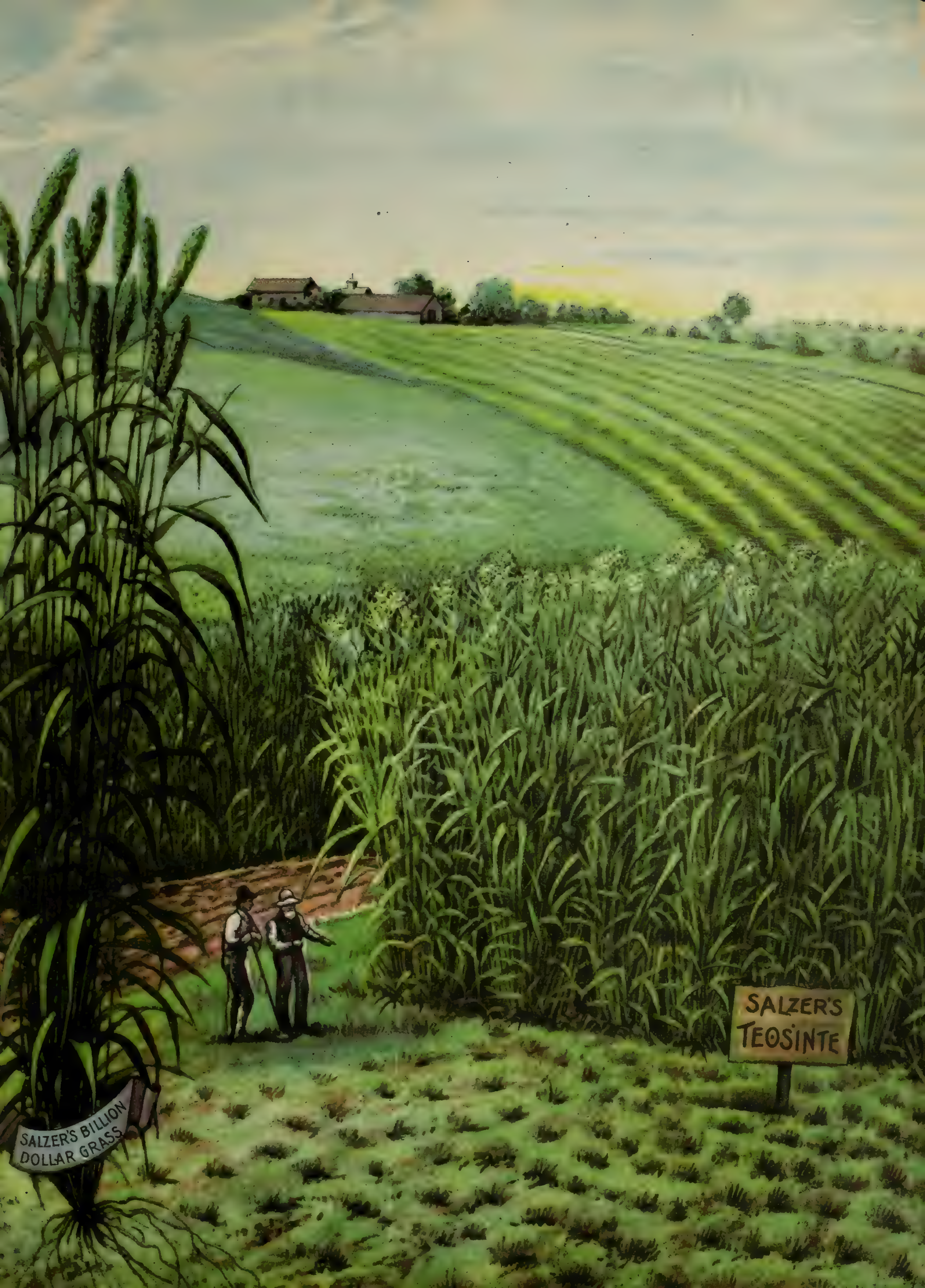
BILLION DOLLAR GRASS.

When we introduced this remarkable grass 3 years ago, little did we dream it would at once, with one great bound, become the most "**talked-of grass**" in America! Agricultural editors wrote about it, agricultural college professors talked wisely thereon, agricultural institute orators lectured for weeks thereon, while in the home, by the quiet fireside, in the corner grocery store, in the village postoffice, at the creamery, at the depot, in fact, wherever farmers gathered, Salzer's Billion Dollar Grass, Salzer's wonderful Teosinte, Salzer's great Oat varieties, came in for long, earnest conversations. Our Catalogue was quoted, our advertisements read, our testimonials on Billion Dollar Grass repeated. Then the farmers did their own thinking, and the results were always gratifying to us. Large orders for Billion Dollar Grass, for our Bromus Inermis, for our Oats, Potatoes, Teosinte, Amber Cane, Fodder Corn, etc., etc., came from these careful, earnest farmers. And now in the fall of the year, as I write these lines, come scores of letters from pleased farmers, farmers who had rousing crops from our Billion Dollar Grass and other seeds. Such letters touch my heart and do me untold good, and urge me on, to obtain new and better things for the farmer. (See page 105.)

A QUICK PRODUCER.

One beauty about the **Billion Dollar Grass** is this: It will produce a hay crop quicker than any other Grass known. The past season we figured that we would be short on hay August 15th, so July 1st we put in 10 acres of the **Billion Dollar Grass**, and commenced cutting August 5th in almost endless quantities. It will produce a hay crop in from six to ten weeks anywhere; and if sown the latter part of April, will be ready to cut the middle of July for hay, attaining the height of (according to the richness of the soil) from 5 to 7½ feet. It is pre-eminently the grass to sow if you are going to be short on hay for your cattle and sheep. Indeed, the hay crop of the United States in the past year amounted in round numbers to $700,000,000. Now, if each farmer will sow 5 acres only of the **Billion Dollar Grass**, you could grow enough more cattle and hogs and sheep and horses and poultry to be worth more than a **billion dollars** to the farmers of America. On our own grounds, a rich black sand, it was fit to cut for hay inside of six weeks—that is, it was 5 feet tall. We prefer to cut same when about that height, as it is easier handled. Just stop and read George Merchant's letter on page 105.

PRICE: Big pkg., 10c; ½ lb., 20c; 1 lb., 25c, postpaid; by freight, pkg., 10c; 1 lb., 15c; 12 lbs. for $1.25; 20 lbs. for $1.90; 50 lbs. for $3.60; 100 lbs., $6.25; 250 lbs., $15.00.


SALZER'S TEOSINTE
SALZER'S BILLION DOLLAR GRASS

BILLION DOLLAR GRASS. (Panicum Crusgalli.)

From Japan, that mysterious country, which is furnishing (and has furnished in the past) many rare fruits and vegetable and farm seeds, comes this remarkable Grass—remarkable in a hundred different ways, for there is nothing known to man to-day, that is more luxuriant, more wondrously prolific, more marvelously rich and vigorous in growth than the **Billion Dollar Grass.** A number of years ago we obtained a small supply of seed, and for trial sent out a bushel to Mr. Hoffma, one of the most careful farmers in the country. When we say that he is a Hollander, it means that he is fond of cattle, horses, poultry, swine and sheep, and that he, being a Hollander, is accustomed to having the very best that earth can produce on the farm. He, himself, is a long giant, measuring over six feet, but this **Billion Dollar Grass** towers head and shoulders above him. We think it was he who suggested the name "**Billion Dollar Grass.**" It was his idea, that if the farmers of America would all sow from 5 to 10 acres of this remarkable Grass, they would be worth

ONE BILLION DOLLARS MORE

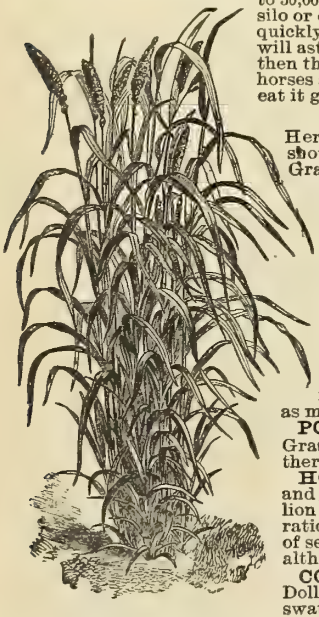
every year they so sowed. This seems a startling statement, and when you read this you may think we are trifling with the truth, but hold on a minute, let us explain; let us get at the bottom of the facts; let us see whether this is not the truth, whether the farmers would not be worth **one billion dollars** more if they sowed from 5 to 10 acres of this remarkable Grass. **Prof. Brooks, of the Massachusetts Experimental Station, says: "At our station it produced 67 bushels of seed, 11,297 pounds of straw, 36,000 pounds of green fodder, 12,000 pounds of hay per acre, being superior to good corn fodder in feeding for milk, and in combination with the Soja Bean (or Cow Pea or Peaoat) makes very superior ensilage." Prof. Brooks found by alternating the BILLION DOLLAR GRASS cut from day to day and fed green to cows with well-eared Flint Corn Fodder, that the cows invariably increased in milk when put upon it, and fell off when changed to corn alone.**

Is not this a remarkable statement, as everybody gives to well-eared Flint Corn Fodder the right-of-way? But here the Billion Dollar Grass surpasses it at every point.

A REMARKABLE GROWER.

"Good luck is with each planter of Salzer's seeds."

It is truly the most marvelous grower, the most luxuriant stooler that we have ever seen. Just imagine a field sown to **Billion Dollar Grass** with every spear of it over 6 feet tall, yielding—depending upon the soil—from 26,000 pounds to 50,000 of as rich, green fodder as the world has ever seen. Men talk about hard times, but positively hard times must vanish on every farm where **Billion Dollar Grass** is sown. There is reason for it; you can get two or three rich crops from the same annually, and then a big lot of fodder besides. If you sow early, you will get from 26,000 to 50,000 pounds of fodder, which you can put in your silo or cure for hay, and the Billion Dollar Grass will quickly spring up again and give you another yield that will astonish the country. This can be cut again for hay; then the field will give you pasturage all fall long, and horses and hogs and sheep and cattle and poultry will eat it greedily.



FEEDING VALUE.

Here is where the **Billion Dollar Grass** comes into grand play, and should be fed principally as a hay or as ensilage, as it ranks well with other Grasses in the nutritive contents and palatability, while for digestibility it compares favorably with that of other coarse grasses. Prof. Williams, of the United States Department of Agriculture, says: "Already widely grown as a hay crop, it deserves more general use for soiling, as this Grass is of particular value for feeding to dairy cattle, young stock and sheep. The **Billion Dollar Grass** (Panicum Crusgalli) in many sections of the country can be made a supplement for pasture in such a way as to allow a material increase in the number of stock that can be kept on the farm. On account of the extra heavy yield of forage and good quality of product, the **Billion Dollar Grass** is most excellent for silo use, as frequently a good crop can be raised under conditions which would not admit the growing of corn for ensilage. The **Billion Dollar Grass,** if compared with seed and forage, will run ahead of Timothy. The seed contains almost as much fat and extract matter as shelled corn, and a little more protein and about four times as much crude cellulose."

POULTRY, GEESE AND TURKEYS all relish the Billion Dollar Grass in the green state, and keep healthy and happy and fresh on the seed thereof when fed during the fall and winter months.

HOGS AND THEIR FAMILIES—Well, well, how the hogs grunt and give that contented swag of the tail when they can pasture on the Billion Dollar Grass, and then if you wish to fatten them, give them daily rations of the seed. Remember, this Grass will produce from 40 to 100 bushels of seed per acre. This fed either ground or coarse makes excellent food, although it is inclined to be slightly laxative.

COWS, CALVES AND HEIFERS look with pleasure on the Billion Dollar Grass pasture, and feed in happy contentment upon its luxuriant swath and glory in the Billion Dollar hay, especially if fed along with Cow Pea hay or Peacoat hay or grain. Try it for 1904, and if you do not wish to make hay out of it, fill your silos therewith and watch the cattle eat same.

HORSES, MULES AND THE LIKE jump over a 4-foot fence to get at the Billion Dollar Grass, and they will fatten and keep healthy thereon. They will eat the hay, although not as eagerly as cattle.

A QUICK PRODUCER.

It will produce a hay crop in from six to ten weeks, anywhere; and if sown the latter part of April, will be ready to cut the middle of July for hay, attaining the height of (according to the richness of the soil) from 5 to 7½ feet. It is pre-eminently the grass to sow if you are going to be short on hay for your cattle and sheep. Indeed, the hay crop of the United States in the past year amounted in round numbers to $700,000,000. Now, if each farmer will sow only 5 acres of the **Billion Dollar Grass**, they could raise enough more cattle and hogs and sheep and horses and poultry to be worth more than a **billion dollars** to the farmers of America. On our own grounds, a rich black sand, it was fit to cut for hay inside of six weeks—that is, it was 5 feet tall. We prefer to cut same when about that height, as it is easier handled. Just stop and read George Merchant's letter, found above.

TESTIMONIALS.

Jacob Baer, Faulkner Co., Ark.: "Billion Dollar Grass is immense. Seed came up 3d day. When 6 feet high I counted one stalk that had 69 sprouts. It is a tremendous stooler. I cut it and immediately it began to grow again, and is now 2 feet high. It would easily have made 6 tons of hay per acre."

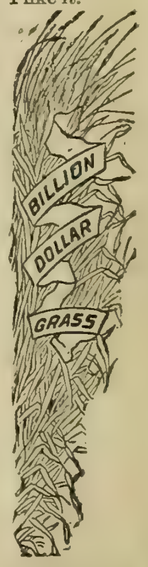
Jas. A. Leppo, Carroll Co., Md.: "I am greatly pleased with the Billion Dollar Grass. I believe it will be a good thing in this country. It was from 5 to 6 feet high when I cut it the first time."

George A. Wright, Orleans Co., Vt.: "Billion Dollar Grass is a great grass for yield, easily making 6 tons of hay per acre. It is a quick growing grass. Stock likes it very much. I wish every farmer would try it."

J. E. Park, Marshall Co., Tenn.: "I planted Billion Dollar Grass June 15th; July 20th, in 35 days, it was ready to cut—5 feet high. It is a splendid grass. I want enough for 3 acres."

George Merchant, Iron Co., Wis.: "The Billion Dollar Grass is something immense. I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ ft. tall, which I will cut for the third crop of hay. Now it makes 15½ feet that it has grown since early June. At this rate it will make 12 tons of magnificent hay per acre."

A. C. Atwood, Holt Co., Neb.: "Billion Dollar Grass is a grand grass, a quick grower and a tremendous cropper. I like it."



H. Belaski, Champaign Co., Ill.: "I was well pleased with the Billion Dollar Grass. It grew to a height of 6 feet and made excellent hay. It is just O. K."

David Daniel Tucker; "Consider it the greatest grass of the century. Of course, Bromus Inermis is miles ahead on account of its permanency and annual increase in richness; but for an annual—one to sow in May and reap in July and cut again in August, and mow another time in September and then feed all fall long, sir—for such a grass there is nothing like **The Billion Dollar Grass.** It is great in stooling properties, quick in growth, abundant in leaves, and rich in quality. I sowed at the rate of 20 pounds per acre, which amount proved very satisfactory. It is truly the greatest, quickest growing grass of the century."

Houchin Bros., Spink Co., S. Dak.: "Billion Dollar Grass takes the cake. It will yield easily under irrigation, 8 tons of hay and $20.00 worth of pasture, besides."

H. H. Dosdel, Cass Co., N. Dak.: "I like the Billion Dollar Grass. Its growth was detained on account of the early summer drought; however, it is to-day 5 feet high, of excellent hay. Three acres of such Grass would be worth $50.00 to any diversifying farmer."

CULTURE OF THE BILLION DOLLAR GRASS.

Everybody reading the above regarding this wonderful Grass, will wish to know its best method of cultivation. If you wish very fine leafy hay, and have strong, rich ground, sow at the rate of 20 pounds per acre; but if your soil is but moderately rich, then sow at the rate of 12 pounds per acre. This latter is the amount we ourselves sow, and find same very satisfactory. It can be sown at different times of the year, especially if you wish same for pasturage, or if you are short of hay. It can be sown in April, in May, in June, in July, and even in August, and will return glorious, heavy crops.

FOR SEED—Let the Billion Dollar Grass get thoroughly ripe; cut and thresh as you would Timothy. The food value of the seed is remarkable—that is, it is as rich and nutritious as any of the other Panicum family.

FOR FOOD—All rich, luxuriant growing grasses and forage plants must be fed in the green state moderately at first. The Billion Dollar Grass (or Panicum Crusgalli) is one of those rich, magnificently luxuriant growing grasses, therefore you should turn in hogs and cattle and sheep and horses at first moderately, after they have had a good feed somewhere else, and then gradually accustom them to this. It is on the same plan as hungry stock turned into rich clover would find harm—yes, possibly death; so they might in the Billion Dollar Grass, or any other rapidly growing food. Turn them in at first moderately, and you can soon permanently.

FOR HAY—Cut just when in bloom—rather sooner than later, as it makes better hay without the seed heads than with them. The hay is then healthier and of finer quality. We prefer to cut Billion Dollar Grass when but 5 feet high; and in curing, we treat as we would a rich field of clover.

PRICE OF THE BILLION DOLLAR GRASS.

By all means give the Billion Dollar Grass (Panicum Crusgalli) a trial. As above stated, 5 acres sown on each farm in America would mean that millions and millions of dollars worth more of stock could be grown on these farms than is now grown, for there is nothing that will give you a greater yield and more luxuriant growth than the Billion Dollar Grass, and the seed—100 pounds for 5 acres cost only—hear ye!—only $6.25.

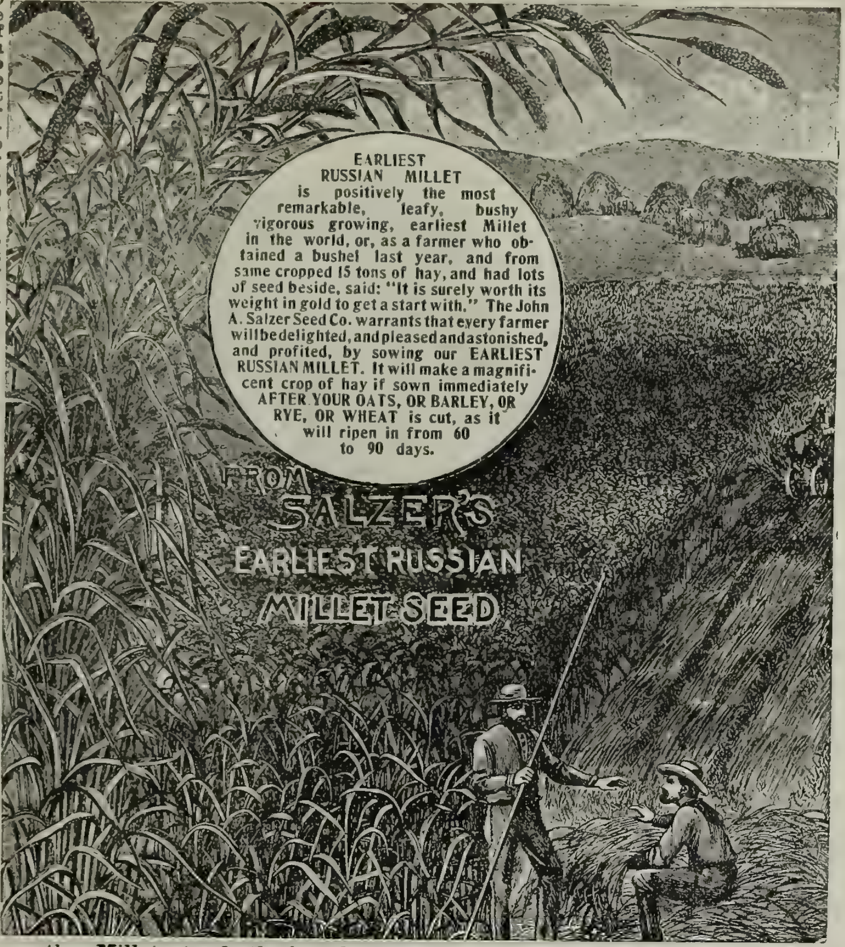
Now we have placed the price of this remarkable Grass very low in order that every farmer, every dairyman, everybody having cattle or swine or sheep or poultry or mules or horses, may give unto same a thorough trial. It is simply marvelous how the Billion Dollar Grass grows into money.

PRICE: Big pkg., 10c; ½ lb., 20c; 1 lb., 25c, postpaid; by freight, pkg., 10c; 1 lb., 15c; 12 lbs. for $1.25; 20 lbs. for $1.90; 50 lbs. for $3.60; 100 lbs., $6.25; 250 lbs., $15.00.

SALZER'S EARLIEST RUSSIAN MILLET.

Go to the ends of the world in search of a Millet that is superior, that is earlier, that is finer, that is richer in quality, that will make better hay, that will do better on a farm, that will give you handsomer results and more pleasure,—we say, go to the ends of the world in search of such a one and you must come back to us, because nowhere will you find one that is superior to our Earliest Russian Millet. Now, we have scoured the world for fodder plants, for millets, for grasses; we know whereof we speak, when we say that **Salzer's Earliest Russian Millet beats anything and everything** that we have ever seen in the millet line. Its strong points are these: It is about three weeks earlier than German or Common Millet, thereby making a crop when the latter often fails on account of early frosts. Second. It grows extra fine stalks, wondrously prolific, has great stooling habits, is very leafy and bushy and full of rich green blades; one kernel has been known to produce fifty fine, strong stalks, just the size that are in great demand and eagerly eaten by cattle. On our own grounds a thirty acre piece, under irrigation, produced 100,000 pounds of seed, and it is not an uncommon thing to cut six tons of hay per acre.

Salzer's Earliest Russian Millet is rich in food value. Indeed, any animal loves it and delights in being fed therewith.



EARLIEST RUSSIAN MILLET is positively the most remarkable, leafy, bushy vigorous growing, earliest Millet in the world, or, as a farmer who obtained a bushel last year, and from same cropped 15 tons of hay, and had lots of seed beside, said: "It is surely worth its weight in gold to get a start with." The John A. Salzer Seed Co. warrants that every farmer will be delighted, and pleased and astonished, and profited, by sowing our EARLIEST RUSSIAN MILLET. It will make a magnificent crop of hay if sown immediately AFTER YOUR OATS, OR BARLEY, OR RYE, OR WHEAT is cut, as it will ripen in from 60 to 90 days.

This Millet, like no other Millet, stands the hot, dry winds of the Dakotas, the burning prairies of Kansas, and flourishes on the heated soils of Western Nebraska and Colorado. In fact it grows where no other Millet grows. It would be cheap at ten times the price. Sow from 10 to 25 lbs. per acre.

Price: Earliest Russian Millet:
1 lb., by mail, 25c; by freight, 10 lbs., 60c; 50 lbs., $1.90; 100 lbs., $3.00; 2½ bu., $3.50.

4 GOOD MILLETS.

1. German Millet.

Cows, horses, and other farm stock are exceedingly fond of it, eating it with much relish. Makes a magnificent hay, and is very cheap, as it yields from 3 to 5 tons per acre. **Salzer's Superior,** pkg., 5c; lb., free by mail, 20c; by express, lb., 10c; bu., $1.25; 2½ bu., $2.95; 5 bu., $5.50; **Prime to Choice.** bu., $1.10; 2½ bu., $2.50.

2. Hungarian Grass.

Luxuriant, vigorous and leafy to an extreme barely imaginable. Unexcelled as a hay producer; all cattle relish it. Grown in enormous quantities in all states where grass is short. Can be sown as late as July. Pkg., 5c; by freight, pk., 50c: bu., $1.35; 2½ bu., $3.25; 5 bu., 6.25.

3. Salzer's Dakota Grown Common Millet.

We hold letters as follows:

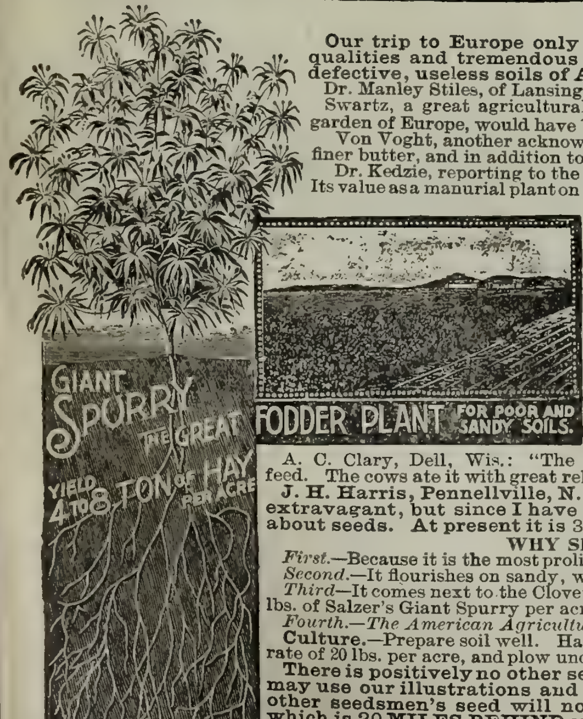
"MR. SALZER: Last spring I sowed 5 bushels of your Dakota-grown Common Millet, 6 bushels I received from St. Louis, and 6 bushels from an Illinois seedsman. I did this to test the value of the different lots. I was a trifle prejudiced against you, because I thought you talked loud in your catalogue about yield, etc., **but I confess here, that every word you say about yield is true.** The 5 bushels from you gave me more fodder and hay by fully one-third than I received from any of the others, although I planted an acre more of each of the other kinds." **Price of Salzer's Superior Common Millet: by freight, pk.,** 50c; **bu., $1.20; 2½ bu., $2.90; 10 bu., $11.00.**

JOHN A. SALZER
SEED CO'S.
SUPERIOR
MILLET
RECLEANED
TESTED AND
WARRANTED

4. Broom Corn or Hog Millet.

A magnificent Millet, splendid for bird seed, but grander still for hog fattening. Hon. F. H. Smith, among others, says: "I had 31 hogs which I raised and fattened on Millet Seed. They made an average weight of 524 lbs. on this food, and I fattened one hog that weighed 931 lbs. This hog gained, the last 30 days, 2½ lbs. per day." This is what Hog Millet does. Price, pkg., 5c; lb., 30c, postpaid; by freight, bu., $1.10; 2½ bu., $2.50.

SALZER'S GIANT SPURRY.



GIANT
SPURRY
THE GREAT
FODDER PLANT
FOR POOR AND SANDY SOILS.
YIELD 4 TO 8 TON OF HAY PER ACRE

Our trip to Europe only the more favorably impressed us with the magnificent properties, splendid qualities and tremendous possibilities of Giant Spurry and Esparcette for old, worn-out, poor, sandy, defective, useless soils of America.

Dr. Manley Stiles, of Lansing, Mich., calls it the "Clover for sandy soils, yielding 7,700 lbs. per acre."

Swartz, a great agricultural writer of Germany, says that "without Spurry the great Waasland in Flanders, now the garden of Europe, would have been impossible."

Von Voght, another acknowledged authority, says: "It is better than Clover. Cows give more and better milk and finer butter, and in addition to this it improves the land in an extraordinary degree."

Dr. Kedzie, reporting to the Michigan Agricultural Station, says; "The Spurry has shown wonderful productiveness. Its value as a manurial plant on light sands is pronounced. It seems to enrich the soil more rapidly than any other plant used."

THOUSANDS PLANTED GIANT SPURRY.

The reports received from parties testing Giant Spurry are very gratifying indeed. Everybody pronounces it a tremendous hay producer, and by all odds the best green fertilizer.

J. J. Troutman, Pierce, Pa.: "Giant Spurry, sown May 10th, grew wonderfully fast, being 2 feet high in a few weeks."

Ira B. Cartwright, Minong, Wis.: "Giant Spurry did splendidly, growing 3 feet high, yielding over 3 tons to the acre."

John Thacker, Malvern, Ark.: "Giant Spurry grew about 2 feet high, yielding 3 tons per acre."

Chas. Jennings, Deep River, Conn.: "The Giant Spurry grew 2 feet in height, and I cut two crops. Cattle seemed to like it very much. After getting second crop we grazed same."

Albert Frantzen, Grant Station, Mich.: "We had no rain from the time we sowed Giant Spurry until after harvested, yet it grew 2 feet tall and yielded 2 tons per acre. The second crop would have been heavier, but we pastured that."

A. J. Florian, Thomaston, Conn.: "Giant Spurry did exceedingly well, growing 3 ft. tall."

A. C. Clary, Dell, Wis.: "The yield of Giant Spurry was 3 tons per acre. When our pasture dried up we had Spurry to feed. The cows ate it with great relish."

J. H. Harris, Pennellville, N. Y.—"When I received your catalogue I thought that your claims were rather extravagant, but since I have tried your Giant Spurry I am ready to believe anything that you have to say about seeds. At present it is 30 inches high, and part that I cut is making a good second growth."

WHY SHOULD YOU PLANT SALZER'S GIANT SPURRY?

First.—Because it is the most prolific fodder and hay plant for sandy soils, for worn-out soils, for poor and doubtful soils known.

Second.—It flourishes on sandy, worn-out soils where no other plant flourishes, and returns big yields every time.

Third—It comes next to the Clover as a fertilizer. Take the poorest soil or the worst soil that you can imagine and sow 20 lbs. of Salzer's Giant Spurry per acre on same. Do this two years and you will have a soil for Wheat, Oats and Potatoes.

Fourth.—The American Agriculturalist and all prominent agricultural writers urge the planting of Spurry and *Teosinte*.

Culture.—Prepare soil well. Harrow carefully. Sow for hay at the rate of 6 to 10 lbs. per acre. For fertilizing sow at the rate of 20 lbs. per acre, and plow under as soon as it is 15 inches tall. You can sow two seedings a year for fertilizing.

There is positively no other seedsman in America who has the genuine Salzer's Giant Spurry, although some may use our illustrations and descriptions. We have sold seed to none except our farmer customers, hence other seedsmen's seed will not be the true Salzer's Giant Spurry, but more probably the common Spurry, which is 20 MILES BEHIND our matchless Giant Spurry. When you buy, don't get fooled, but buy the genuine of us.

Price of Salzer's True Giant Spurry: Oz., 10c; lb., 25c, postpaid; 10 lbs. (for 1 acre), $1.90.
By freight, lb., 15c; 10 lbs., 95c; 50 lbs., $4.00; 100 lbs., $6.90.

RAPE—DWARF VICTORIA.

Glory enough! Sound the trumpet, clash the cymbals! Shout for joy, clap your hands, break forth in loud hurrahs! Sheep raising right here in Wisconsin is now just as possible and just as profitable as in any state in the Union—yes, **as in any place on earth.** "What do you say?" I hear a doubting farmer remark; yes, we repeat it again, so you may surely get the full importance of this grand truth: **Sheep raising can now be as profitably conducted in Wisconsin as in any place on earth!** How? Four things have done it, and the Salzer Seed Co. did it!

1st, **Dwarf Victoria Rape;** 2d, Bromus Inermis; 3d, Salzer's Speltz, the great grain food; 4th, Bismarck Hog Food Pea. These are the four plants that make it absolutely sure and possible to grow sheep as successfully in Wisconsin or any other state as anywhere on earth, and the Salzer Seed Co. are the introducers of all four of these great plants.

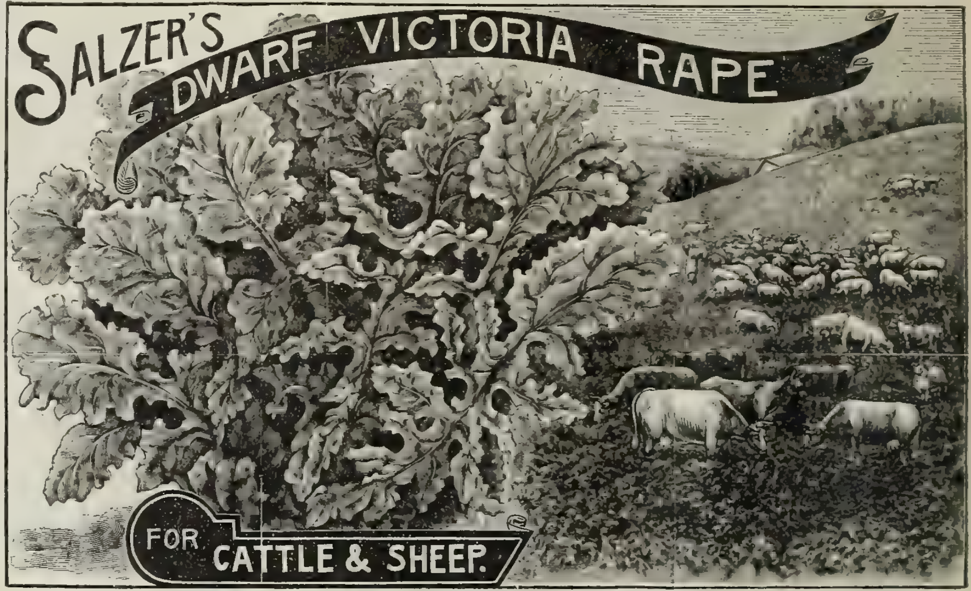
Our trip through a large farming district of England was a revelation, and Dwarf Victoria Rape the greatest revelation of all! We had been selling Dwarf Essex Rape for some years, but when we saw a large acreage of **Dwarf Victoria Rape** and the results obtained by feeding cattle and sheep therewith, our surprise knew no bounds, and we at once bought largely. We wish we had room to print the hundreds of earnest, hearty letters our customers send us relating their wonderful success with Rape. Why, it makes our hearts glad to see of what great help we have been to farmers. Some write that Rape made them more food and more money than any one thing on the farm. No more poor mutton! Rape will make the poorest sheep fat and fine for market.

Pamphlet on Rape—worth $500 to you—get it; costs only 2c postage.

Rape as a Pasture.

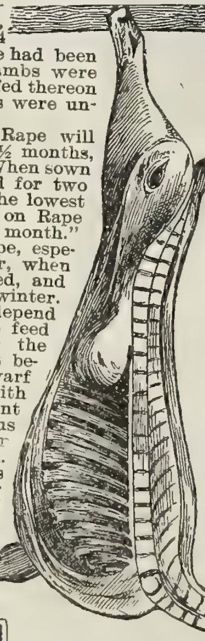
Rape is unequaled as a pasture for sheep in the autumn; as a fattening food in the field it is **without a rival in point of cheapness or effectiveness.**

The sheep that pasture upon it do the harvesting in the most effective manner and with but little cost to the owner. When Rape is established as a pasture, the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon Rape, but through treading they destroy and waste it in a considerable degree. Because of this it is better to remove them to an adjoining pasture when they have satisfied their wants. The results are usually very satisfactory when they are pastured upon it in the day only and fed in the stable or shed in the morning before going to the Rape pasture. This is an excellent way of making Christmas beef. Rape will keep a long time in early winter in heaps like shocks of hay. When thus put up at the approach of winter, it may be drawn and fed as desired.



What Does Rape Do in America?

Professor Shaw, of the Minnesota Agricultural College, reports on Rape: "On 54 acres Rape, after winter Rye had been removed, **537** sheep and lambs were fattened thereon; **18** steers fed thereon for 59 days, and several acres were uneaten when winter set in. * * * Further, 1 acre of Rape will pasture 10 to 16 lambs 2 to 2½ months, when Rye has preceded it. When sown alone, it will pasture 36 head for two months. * * * That the lowest average gain on lambs fed on Rape alone is 7 to 8 pounds per month." There is a great need of Rape, especially in the fall of the year, when the corn has been harvested, and just before the setting in of winter. Farmers are obliged to depend solely on their pastures to feed their stock. Now, after the pastures give out, they must begin feeding their hay. Dwarf Victoria Rape does away with all this and gives a luxuriant pasture and a tremendous yield during the months when same is so greatly needed. If sown in May, it grows rapidly and can be cut or pastured the latter part of July. If sown the first half of July it will come into fine play as a fodder in September, October and up to November.


Mutton fattened readily on Rape.

DWARF ESSEX RAPE.

The kind used by other seedsmen.

About 5 years behind

Salzer's Victoria.

Price of Dwarf Essex Rape: Pkg., 10c; lb., 20c, postpaid. By freight, 10 lbs., 75c; 50 lbs., $2.50; 100 lbs., $4.90.

Rape as a Catch Crop.

Rape is particularly adapted for being grown as a catch crop, as, like the turnip, it grows better late than earlier in the season. When a grain crop, therefore, has failed from any cause whatsoever, there is ample time to plow the land and sow Rape upon it (at the rate of 5 lbs. per acre).

Of Superlative Value.

On our farms we sow Victoria Rape into last cultivation of Corn or on Oat or Wheat stubble at the rate of 1 to 2 lbs. per acre. This gives a tremendous lot of good green fodder by fall, remaining until snow flies. It is immense! It is the biggest yielder imaginable.

Our sale of Dwarf Victoria Rape is something simply enormous. Nine-tenths of all the Victoria Rape seed used in the United States passes through our hands. We are headquarters for this rich, healthy, vigorous Victoria Rape, which is far ahead of Dwarf Essex Rape; but we also have this latter variety, and handle same in large quantities.

$50,000,000.00.

That's the sum a prominent paper claims the farmers of America profited by sowing Rape last season, and the paper further gives to the John A. Salzer Seed Co. the credit of having introduced Rape into every hamlet and village in America.

76,000 Salzer's Victoria Rape Planters in 1901, 1902 and 1903.

We more than doubled our Victoria Rape customers in 1903, and each one talks and endorses every word we say regarding Rape. This is the way they talk. Read their emphatic declarations. Don't they do you good? Are you going to stand idle for 1904, or will you follow suit and plant Dwarf Victoria Rape and be happy?

TESTIMONIALS.

Mr. John Van Loon, La Crosse County—"10 lbs. Rape gave me magnificent, luxuriant summer pasture for my hogs all summer long. *Its possibilities are unlimited.*"

Hon. H. F. Hunter, South Dakota—"I thought your Bromus Inermis was the best thing on earth, but for hogs, sheep, cows and poultry, in the green state, your Victoria Rape is out of sight, and for grain and winter hay Salzer's Speltz (see page 84) beats the band! Say, Salzer, Victoria Rape, Speltz and Bromus Inermis will make the farmer rich in spite of himself."

Ex-Governor Hoffman of Illinois—"For cattle, hogs, sheep and poultry, especially for sheep, there is nothing superior to Victoria Rape and Speltz, too."

200 Hogs on 2 Acres.

J. L. Hutchinson, Independence, Kan.—"Your Speltz gave me a splendid yield. Your Victoria Rape is out of sight. I sowed 2 acres in spring, and it fed 200 hogs almost all summer."

Prof. John A. Craig, Wisconsin—"For fattening hogs, Rape seems to be of great value, because of its succulent nature. Of all the green foods that may be fed to hogs they seem to relish Rape most."

B. K. Lovejoy, Minnesota—"Best food for hogs and sheep; I think same is immensely, yes, prodigally, prolific. For grain food, I swear by Speltz."

Give me a chance to fatten on Rape.

American Sheep Breeder endorses Rape as a food for sheep, hogs and cattle with all its might.
The Rural New Yorker gives unto Rape its unqualified endorsement.
The Prairie Farmer takes it up with tongue and pen.
The Farm Journal takes no back seat in pushing Rape to the very front.
The Iowa Homestead pushes Rape and Speltz, and writes weighty editorials on their merits.
The great Germania, Milwaukee, constantly chimes the merits of Rape and Bromus Inermis.
The John A. Salzer Seed Co. urge all farmers to try it. We are positive that if but once tried they will never get along without it. It costs only 25c a ton to grow **Victoria Rape.** Will you let it fatten your bank account through fattening your hogs, cattle, sheep and poultry, and at the same time keep them happy and healthy and growing! Then try it for 1904.

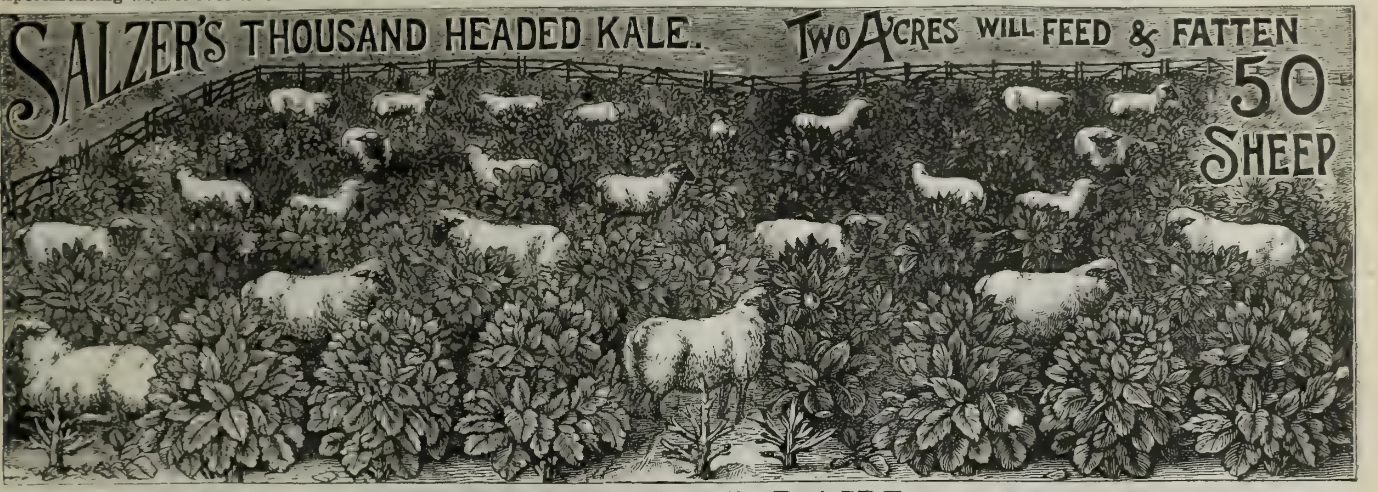
CULTURE OF RAPE.

Rape may be sown successfully in the following ways, viz.: 1. In the early spring to provide **pasture for sheep and swine.** 2. **In June or July** on well prepared land, to provide **pasture for sheep,** at the rate of 5 lbs. per acre. 3. Along with Wheat, Barley and Rye, using only **ONE TO TWO POUNDS** of seed per acre, to provide **pasture for sheep after harvest.** 4. Along with **peas, oats, clover seed,** to provide **pasture for sheep,** and to get a "**catch**" **of clover.** 5. Along with corn drilled in broadcast to provide **pasture for sheep.** 6. **In corn,** sowing the seed with the last cultivation given to the corn, at the rate of 1 to 2 lbs. per acre. 7. Along with **Rye** sown in **August for sheep pasture.** When Rape is sown broadcast, **5 lbs.** of seed per acre is plenty. When sown in rows, say 30 inches apart, and cultivated, **2 lbs.** will be enough. It is now being grown everywhere. Pamphlet on Rape worth $500.00 to you, if desired, **free** with every Rape order.

PRICE OF DWARF VICTORIA RAPE: Pkg., 10c; lb., by mail, 30c; by freight, 5 lbs. 60c; 10 lbs., $1; 50 lbs., $3.50; 100 lbs., $6.50.

SALZER'S THOUSAND HEADED KALE.

It is but nine years ago since we introduced Rape to the farmers of America. Up to that time scarcely 50,000 lbs. found their way to this continent, but since we began to offer Rape and push the sale and win farmers to our opinion as to its great feeding value, the sale of Rape has become something enormous. We ourselves need over **FIVE HUNDRED THOUSAND POUNDS** to fill our orders. We are now going to startle you with another novelty, something entirely new to the American farmer. We saw it growing in Holland, in Denmark, in Russia, and in England, and we have been experimenting with it ever since.



100,000 POUNDS PER ACRE.

W. S. Coe, one of the largest sheep growers in England, has this remarkable testimony for Thousand Headed Kale: "I plant annually 100 acres of Thousand Headed Kale for my sheep. I have repeatedly estimated a yield of 100,000 lbs. of green food per annum from one acre of Thousand Headed Kale. Sheep will eat the plant apparently clean, when a week afterwards it is again in full glory and sheep can be turned on, and this can be repeated time and time again. I could not fatten half the number of sheep that I do without having Thousand Headed Kale. I am probably one of the largest growers of mutton in the Kingdom, and I would not get along without Dwarf Victoria Rape and Thousand Headed Kale; in fact, I would have to go out of the business, as I could not raise sheep without these two magnificent plants."

Profit in Sheep Raising.

Sheep can now be raised as profitably right here in Wisconsin, Iowa, Illinois, Minnesota, or any state in the Union, as you can raise them out in Idaho or Montana or Wyoming, where you have the free government lands which they can graze upon. We believe you can grow many more sheep and grow them better, get handsomer, finer and higher grade wool and infinitely better mutton than you can by letting the sheep graze on the mountains of the West, and sheep raising has been made cheaper and easier when you can use such splendid seeds as are offered by the John A. Salzer Seed Co. We mention a few here that are excellent for sheep and cattle raising. There is **Dwarf Victoria Rape**, that has made it possible to grow sheep wherever it is sown. There is **Thousand Headed Kale**, that is a tremendous addition to this class of plants and has the advantage of lasting four to six weeks longer in the fall of the year. Then there is **Salzer's Bromus Inermis**, a pasture of which will fatten and keep healthy any amount of sheep and cattle. Then there is our **Amber Cane** and our **Teosinte** and our **Kaffir Corns**, that furnish a tremendous amount of rich food. And then our **Cow Peas** not only enrich the soil but give a superabundance of food for sheep, cattle and swine. And what shall we say of the **Bismarck Hog Food Pea**, fully described on another page. This is a food that rivals the best for hogs and sheep and cattle. Then **Turnips and Rutabagas**, as a green food for sheep, cannot be overestimated, as the feeding value is something very great, and in addition to this any of our **Extra Grass Mixtures and Clovers** will give wonderful results and make it possible to grow sheep cheaper than anywhere on earth. We congratulate the American farmer upon this fact.

PRICE OF THOUSAND HEADED KALE.

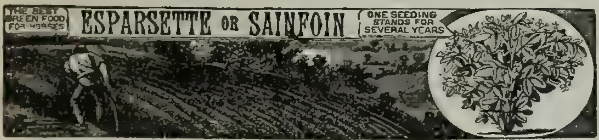
Oz., 5c; ¼ lb., 12c; lb., 35c; 2½ lbs., 85c, postpaid. By freight, 1 lb., 25c; 2½ lbs., 60c; 5 lbs., $1.00; 50 lbs., $8.75; 100 lbs., $17.00.

GIANT MUSTARD.

This is the large, coarse kerneled Mustard, furnishing a tremendous amount of coarse herbage that is particularly relished and very advantageously fed to sheep. In England, particularly during the early spring months, sheep are fed with a small portion of this heavy-leaved Mustard, and it would not be amiss to sow ½ lb. mixed in with Rape seed in connection with every acre of Rape sown. It is all right and will pay. In England there are large sheep raisers who plant 25 to 50 acres of the Giant Mustard and find it very profitable. Pkg., 10c; ½ lb., 15c; lb., 28c, postpaid; by express, 5 lbs., 75c; 10 lbs., $1.40.

LUPINE.

Succeeds well in the poorest soil and is exceedingly valuable for plowing under. It makes a good fodder in either the green state or as hay. The seeds are very fattening when used with hay. Sow in the early spring at the rate of 60 to 90 lbs. per acre. Price, 10c per lb; 10 lbs. for 80c; 100 lbs. for $7.50.


THE BEST GREEN FOOD FOR HORSES
ESPARSETTE OR SAINFOIN
ONE SEEDING STANDS FOR SEVERAL YEARS

ESPARSETTE—SAINFOIN—FOR SANDY, SUNNY SOILS.

We cannot speak in too strong words of praise in favor of Esparsette or Sainfoin Clover, as this plant produces such a superabundance of herbage, such a large quantity of excellent hay, and so good a quality of pasture, that we heartily indorse same. It is sown and planted in tremendous quantities throughout Europe. We are sure that if once cultivated on your lands, you will not wish to get along without it. Much used in Europe, where there are many parts in which a farmer could not pay his rent without the use of this Clover, as it makes the poorest, sandiest land yield heavily the second year.

Geo. Wilde, Mo.: "I bought 100 lbs. Esparsette of you and cut 8 tons magnificent hay."

FOR SANDY SOILS.

Herman Schroeder, Ohio: "From the 100 lbs. I cropped 9 tons of elegant hay. Splendid for cows."

A New York agricultural writer says: "On the whole, it has done better with me than any of the Clovers I have sown this spring. Its analysis shows that either in a green or dried state, it compares favorably with any of the Clovers in flesh-forming principles, and from the long period of its cultivation in Great Britain, and the high estimation it is held in for cultivation on the inferior soils already stated, its value as a hay crop (and no grass requires so little pains in curing as Sainfoin) cannot be overestimated. It is well worthy of more extended trial than has yet been given it in this country."

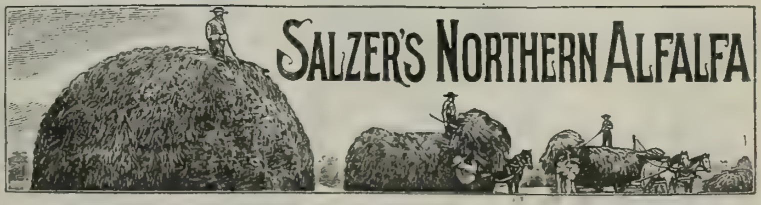
Pkg., 5c; lb., postpaid, 2[illegible] by express or freight, 10 lbs., $1.00; 50 lbs., $4.50; 100 lbs., $7.75. Sow 20 to 40 lbs. per acre.

SERADELLA.

In Europe this is considered one of the most important hay plants for good, light soils. Its nutritive value is considered equal to that of Red Clover, while its produce is larger. It gives good results, except on land that is too heavy or too poor. On very light land it is considered best to sow it with Sheep's Fescue. Cattle like it, either as hay or green fodder. It is usually sown in spring either alone at the rate of 35 lbs. per acre or under cover of oats, wheat or rye, when 20 lbs. are used, and furnishes, after the removal of the crop, a good cutting or pasturage. **Pkg., 5c; lb., by mail, 25c; by freight, 10 lbs., $1.00; 100 lbs., $8.50.**

TURNIPS AND RUTABAGAS AS A FERTILIZER.

Have you a piece of poor, sandy, worn out soil that you would like to enrich? or Oats, Wheat, Rye and Barley stubble? Just try an acre or two of this by sowing at the rate of only 1½ lbs. of the Rutabaga and Turnip mixture thereon. These 1½ lbs. will give you a tremendous amount of roots, which, plowed under, will be a revelation, a surprise to you. Not only can the Turnips and Rutabagas be used as stock food while growing, if you are short of food, but as a green fertilizer, to be plowed under, it forms one of the greatest foods for your soil known. Price, postpaid, 28c per lb; 1½ lbs., 40c; by express or **freight, lb., 20c; 10 lbs., $1.75.**



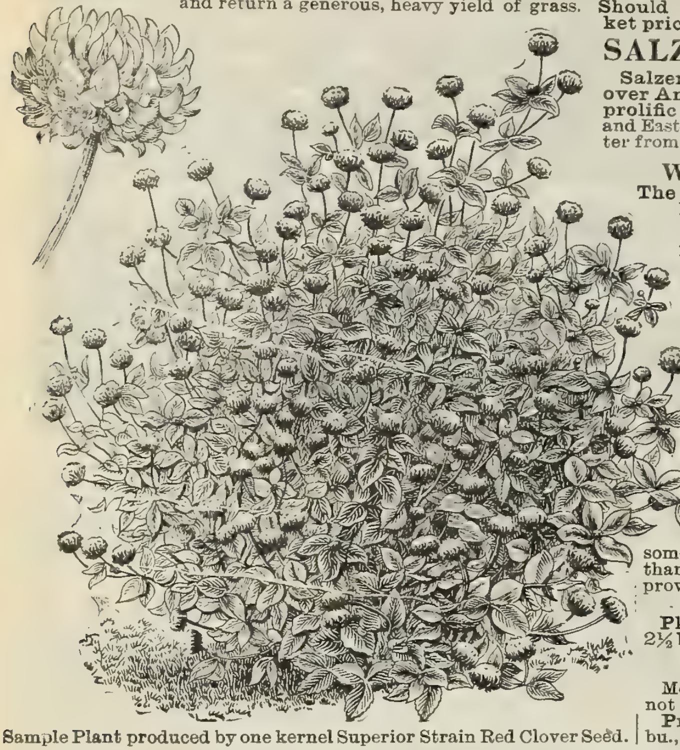
SALZER'S ALFALFA CLOVER.

On page 110 you will find this greatest of all heavy yielding Clovers fully illustrated and described. Please look up page 110. Look out for European Alfalfa. It's mixed with the cheap, miserable weed, yellow clover. Many seedsmen are selling European Alfalfa this year because they cannot get American seed. We are growers; our seed is all American grown. Look out for Alfalfa. Get only Salzer's Northern grown!

Salzer's Superior Grass and Clover Seeds.

(Write us for Special Wholesale Prices on Clovers, Timothy, etc., if Desired in Large Lots, Stating Quantity Desired.)

Grass (and Clovers included, of course) is king, for no other product of the land returns such continual paying yields as the meadows and the pastures. The farmer having the best meadow to-day is the lucky man, for no crop pays better. Over 50,000 farmers, scattered all over America, tried our **Extra Grass Mixtures** last spring, and, despite the extended severe drought, we have not had a **single complaint**, and thousands of complimentary letters, praising the great merit of our Extra Seeds, have encouraged us in our efforts to supply the farmer with Live Northern-Grown Grass and Clover Seeds. The fact that we have had **not one complaint** as to our **Grass and Clover Seeds** must be proof to everyone, that our grade is high, that our quality is superior, that our prices are right, and that our **Northern-Grown Grass and Clover Seeds** are the best to sow, are absolutely sure to grow, flourish and return a generous, heavy yield of grass. **Should stocks become exhausted we will fill at market price.**


Sample Plant produced by one kernel Superior Strain Red Clover Seed.

SALZER'S RED OR JUNE CLOVER.

Salzer's Superior Strain of Clover Seed is known all over America as the most wondrously vigorous and prolific in culture. It certainly beats St. Louis, Chicago and Eastern Clover in yield, vigor, foliage and rich food matter from 30 to 50 per cent.

JOHN A. SALZER
SEED CO'S.
"SUPERIOR"
RED CLOVER
RECLEANED,
TESTED AND
WARRANTED.

Why is Salzer's Clover so Superior?

The answer is given by ex-Gov. F. A. Hoffmann of Illinois in a few words. He says: "Out of repeated tests made with Salzer's Superior Brand of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our **Superior Northern-Grown Seed** and know that every kernel will grow, than to get inferior seeds from seedsmen who are not growers, and who, as a rule, buy from commission merchants who buy up anything and everything that is offered. Now our seed is carefully grown in the extreme North, is vigorous, sprouts and grows!

Our Clover Seed, *being grown by us with great care in the far North, is worth $1.00 to $2.00 a bushel more than Chicago, Toledo, St. Louis, Minneapolis or Eastern seed for big yields. See the illustration—how vigorous, healthy and luxuriant our Superior Strain of Clover grows!*

Hon. H. F. Hunter, of S. Dakota, says: "Clover is not all alike, as some seem to think. I'd rather pay $10.00 a bushel for Salzer's Superior Red Clover than buy of some seedsmen and stores at $3.00 a bushel. My experience in farming proves that Salzer's Clover Seeds all grow and double other yields."

PRICE OF SALZER'S SUPERIOR RED OR JUNE CLOVER.

Pkg., 5c; lb., 30c, postpaid; by freight, lb., 15c; pk., $1.90; bu., $7.25; 2½ bu., $17.60; 100 lbs., $11.90. Sacks, 15c each.

La Crosse Prime or Merchants' Grade Red Clover.

Merchants sell this grade of Medium Red Clover largely out of their stores. It's not as clean and fine and pure as our Superior Grade, hence the low price.

Price La Crosse Prime or Merchants' Grade. Pk., $1.75; bu., $6.65; 2½ bu., $16.40; 100 lbs., $11.00.

MAMMOTH RED CLOVER.

What we say above regarding Salzer's Superior Red or June Clover is also applicable to our Mammoth Red Clover. We feel that both of these Clovers are as fine and full of life and vigor as any Clover seed can be made. All of this seed is grown right here on northern soil and we know whereof we speak when we say, it is fresh and contains none of that obnoxious weed, yellow trefoil, which can be imported for 3 or 4 cents a pound, as is done by some seedsmen who are not growers, who mix this with their good seed in order to sell cheaper than we, who are actual growers. A word to the wise is certainly sufficient. Another thing, the naked eye cannot distinguish yellow trefoil mixed in with common Red Clover, as the seeds look so much alike.

Mammoth Red Clover is especially used by farmers for a permanent hog pasture; it grows tall, **and our Superior Strain** of same is extremely leafy, bushy and of grand qualities. Ten acres ought to furnish sufficient nourishment for 100 hogs all summer, providing same can be divided off. There is no Mammoth Clover quite as good as **Salzer's Superior Strain**, and we again urge our customers who intend seeding to Grass, Clover or Timothy, to use **Salzer's Superior Brands** because these brands are grown for seed only, and we are the only seedsmen in America who grow their own seed. We **warrant Salzer's Superior Brand** to be of high germination.

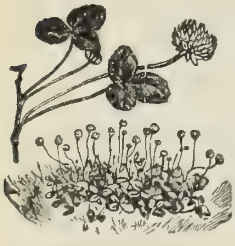
The striking peculiarities of Salzer's Mammoth or Sapling Clover are the immense growth it attains in rich, loamy soils, yielding much more bulk to the acre than Red or June Clover. It grows large on thin land, and takes well on all soils. As a fertilizer I think it surpasses all other Clovers.

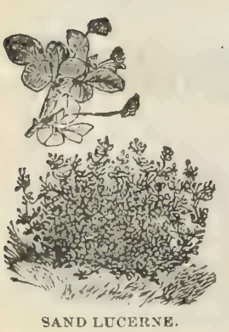
☞ We will gladly mail you a sample to test upon receipt of 4c for postage.

PRICE OF SALZER'S SUPERIOR MAMMOTH RED CLOVER.

Pkg., 5c; lb., 25c, postpaid; by freight, lb., 15c; pk., $2.00; bu., $7.35; 2½ bu., $17.75; 100 lbs., $12.00.

Price of La Crosse Prime or Merchants' Grade: Pkg., 5c; lb., 25c, postpaid; by freight, pk., $1.80; bu., $6.75; 2½ bu., $16.45; 100 lbs., $11.10.


WHITE DUTCH.


SAND LUCERNE.

WHITE DUTCH CLOVER.

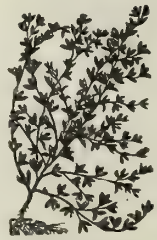
A low, close growing clover; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Our seed is the hardy northern variety and very prolific. Our Wisconsin grade is somewhat mixed with Alsike, which is a decided advantage for pasturage, meadows, etc., although we offer it at a lower price. For our own seeding we would take the Wisconsin grown every time.

Price Salzer's Superior White Clover.

Pkg., 10c; ¼ lb., 15c; lb., 33c, postpaid; by freight, lb., 25c; pk., $3.20; bu., $12.50.

Price Wisconsin Grown White Clover.

Pkg., 5c; ¼ lb., 10c; lb., 28c, postpaid; by freight, lb., 20c; peck, $2.75; bu., $11.00.


JAPAN CLOVER.

BOKHORA, THE BEE CLOVER.

SAND LUCERNE—This is a Lucerne Clover specially adapted to sandy soils. Largely used in Europe. Pkg., 10c; lb., 30c, postpaid; by freight, pk., $3.00; bu., $10.00.

COMMON CRIMSON CLOVER—About 800 miles behind our great Giant Incarnat Clover, which it resembles. Pkg., 5c; lb., 25c, postpaid; by freight, 10 lbs., 80c; bu., $3.65; 100 lbs., $5.95.

GENUINE ENGLISH CLOVER—This is the Red Clover of England and Scotland. Pkg., 10c; lb., 35c, postpaid; by freight, 10 lbs., $2.00; bu., $9.00.

BURR CLOVER—Claimed to be specially adapted to dry soils, and largely used in Southern states. Lb., 30c; pk., $4.00.

WHITE BOKHORA CLOVER—This is a tall, shrub-like plant, growing to the height of four to six feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. It's the Bee Clover! Sow 10 lbs. per acre; express. pkg., 5c; lb., 25c; pk., $3.50; 50 lbs., $10.00; lb., postpaid, 35c.

MEXICAN HONEY PLANT—A real honey wonder; good for bees. See page 115. Pkg., 10c; oz., 30c; lb., $3.50.

JAPAN CLOVER—In great demand in the South, where it grows luxuriantly. Pkg., 10c; lb., 50c, postpaid; by freight, 10 lbs., $4.00.

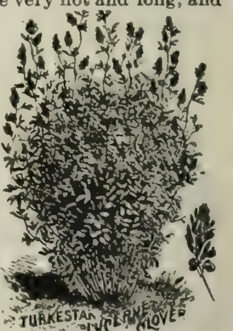
Turkestan Alfalfa or Lucerne.

Medicago Sativa Var. Turkestanica.

Perfectly Hardy, Withstands Drought, Heat and Cold. Yields the Heaviest and Richest Crops of Fodder. The Best Clover for Permanent Hay and Pasture.

Valued as a Fodder Plant on Dry, Arid Soils.

The climate of Turkestan is not unlike that of our interior states, being far removed from the ocean and surrounded by wide expanses of dry land. The summers are very hot and long, and in many places the evaporation exceeds the quantity of moisture that has fallen during the year. The inhabitants are mainly employed raising cattle, and there this Alfalfa grows and flourishes.

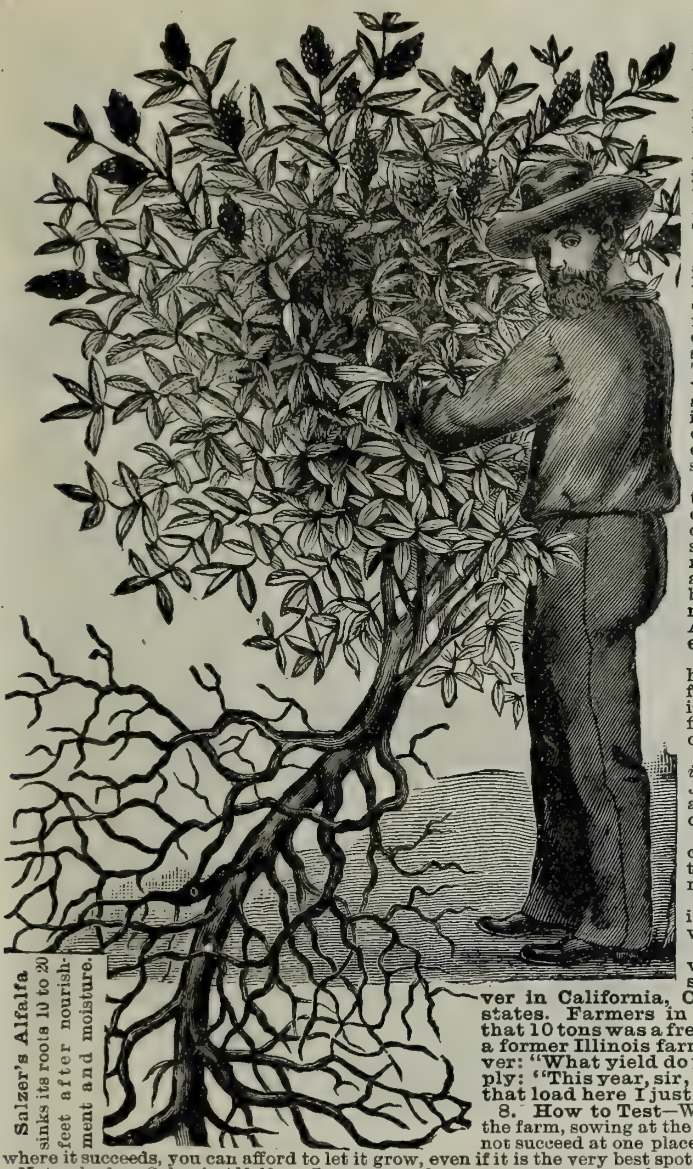


Withstands Extreme Cold without Injury.

At the experimental Station, Brookings, S. D., with a minimum temperature last winter of 40 degrees below zero, with the ground bare, common Alfalfa was killed, while Turkestan came through unharmed. At the Wyoming Experimental Station the Turkestan Alfalfa was exposed to a minimum temperature of 45 degrees below zero without harm.

Pkt., 10c; lb., 40c; by freight, 10 lbs., $2.75; 25 lbs., $5.50; 100 lbs., $21.00.

Salzer's Alfalfa or Lucerne—Northern Grown.



Salzer's Alfalfa sinks its roots 10 to 20 feet after nourishment and moisture.

Glory enough! Ring the bells! Shout for joy! The year of jubilee has come! How's that? Why, sir, **it is now possible to grow Alfalfa Clover in every State of the Union, North, South, East or West**—why, sir, cold Minnesota, and freezing Wisconsin, and treeless Nebraska, and the prairies of Illinois and Iowa, and the bottoms of Indiana, and the pineless soil of Michigan, and the rich farms of New York and Pennsylvania—yes, every state can grow from two to four crops of Alfalfa, **if Salzer's Northern Alfalfa seed is used!** That's acclimated, that's hardy, that's tough, and we believe tougher and better than the Turkestan Alfalfa!

A grand Clover—the eternal Clover of Europe and Mexico. Our attention thereto was first attracted in 1885, by a large patch near La Crosse, holding its own through an unusually cold winter and spreading rapidly. Since then we have sold enough seed in Iowa, Wisconsin, Illinois, Minnesota, Missouri, Nebraska, Kansas, Indiana, Michigan, Ohio, Pennsylvania, New York and other parts to sow 500,000 acres, and have the first complaint to hear on same.

WHAT ALFALFA WILL DO.

1. As a Fertilizer—Down deep in the earth, from 10 to 20 feet, sink the roots of this wonderfully vigorous Clover, searching for nourishment and bringing to the surface the chemicals and fertilizing material stored deep in the earth for ages. The roots at the surface of well developed plants are over 1 inch in diameter, spreading as shown in the illustration; they decay from the outside a trifle each year, while the decayed matter is replaced with a stronger growth each spring.

2. Stands Drought—It makes the desert bloom as the rose—that is, on dry, barren, sandy soils, where no other plants live, the Lucerne sprouts, sinks its roots deep after moisture and nourishment, and—lo and behold!—the barren waste has been reclaimed—the sand becomes rich and able to yield bountifully. Abundant illustrations are found on every sandy soil where tried.

3. Stands Wet—No matter how heavily it rains, how deep the snow falls, how wet the spring or winter is, if your soil is well drained, it will flourish through all and yield copious cuts of rich hay.

4. It is Early—*The first crop fit in May, a second prodigal yield in July, a third in August, and so on,* allowing you to cut from 5 to 12 tons of nutritious hay per acre.

5. Is Nourishing—All horses, cows, pigs and sheep relish it and fatten very quickly thereon. It furnishes an extravagant flow of milk.

6. Grows Everywhere-Because it grows on any land where oats, wheat, corn and rye will flourish.

7. YIELDS ENORMOUS-Our wonderment was great when we saw enormous crops of this Clover in California, Colorado, Nebraska and other states. Farmers in the first named states told us that 10 tons was a frequent yield per acre. We asked a former Illinois farmer on the hay market in Denver: "What yield do you get from Alfalfa?" His reply: "This year, sir, I got over 13 tons per acre, and that load here I just sold at $28.00 per ton."

8. How to Test—We would try half a dozen spots on the farm, sowing at the rate of 16 lbs. per acre, If it does not succeed at one place it may at the other. No matter where it succeeds, you can afford to let it grow, even if it is the very best spot on your farm.

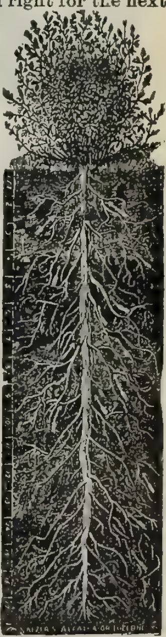
Not only does Salzer's Alfalfa or Lucerne produce an enormous crop of magnificent hay twice or three times in a season, but where it can be irrigated it is ready for four or five yields. Here in Wisconsin we have had three elegant hay crops on a rich meadow. We know of nothing that will pay the farmer better than to sow a plenty of Alfalfa, Alsike and Giant Incarnat Clover.

Northern Grown Seed—To our knowledge we are the only growers of Northern-grown Alfalfa Seed in the world, and we urge upon our customers to give this seed the preference. We know it is worth $3.00 or $4.00 a bushel more than Clover sold in Chicago, coming from Utah and Colorado.

Please Note—You may be able to get Alfalfa Clover Seed cheaper from seedsmen who are not growers, but—??! Rather pay a little more and get the hardy, vigorous Clover grown for seed and seed only, by John A. Salzer.

CULTURE OF ALFALFA.

Sow with grain, or alone, at the rate of 10 to 16 lbs. per acre, broadcast. Have your soil well plowed and harrowed. There will be a fair growth the first year, but you should not disturb this, even if plants are from 4 to 10 inches apart, but it looks all right for the next year when you can cut all the way from 3 to 5 tons, and the following year still more, and so on for years. "It should be cut when in full bloom. A little old is better than when too young; when the bloom is ready to fall off is not too late. Do not cut too much at once, for if you allow a rain to fall on your hay after it is cut, it will not be worth more than one-half for feed. Do not let hungry cattle get on it while green, especially when wet, for it will bloat them, which is apt to result in death. If you wish to pasture it, first feed your stock all they can and will eat, and then turn them on the green Lucerne and no harm will come to them. It is the best thing to renew old, worn-out land, and there is not a weed in this country that can stand before it."



Hon. Ed. Ford, ex-Mayor of Victor, Colo., in company with our president, Henry A. Salzer, saw a two-year-old plant of Alfalfa Clover near Weiser, Idaho, on the banks of an irrigating ditch, which Clover measured 4½ feet high and had over 800 lateral stems, a photograph of which would make above illustration pale and hide itself.

Carl G. Kleinstueck, Saxonia Farm, Mich., has this to say: "I have a patch of Salzer's Alfalfa Clover that I seeded 13 years ago, which yielded four big crops last year, besides good fall pasture. It has been cut three times already this season, and the fourth crop is about 6 inches high to-day, and will be ready for mowing in less than three weeks."

"Good luck is with each planter of Salzer's seeds."

Wm. Nessler, Lawrence Co., Ohio. *You will remember my order of March, 1903, called also for 100 lbs. Salzer's Northern Alfalfa. I sowed that on ten acres. It came up nicely; so also did my weeds, but I cut them with a mower. Now, then, as you would say, what have I? On the 30th of August I had harvested 2½ tons magnificent Alfalfa, and will have good pasture besides until the last of November.*

Geo. Wilcox, Joe Davies Co., Ill. *Last April I planted one acre to Salzer's Alfalfa. I used 20 pounds. You ought to see same to-day. I cut one big crop, and it is again 12 inches tall, but we had good clover weather, too.*

Hon. H. F. Hunter, So. Dakota. *Your Northern Grown Alfalfa Clover is immense. Every kernel grew. I have solved the question of stock raising here—Salzer's Alfalfa—good for 3 rousing hay crops; Salzer's Speltz for 60 bushels grain and 3 tons hay; Salzer's Macaroni Wheat for 65 bushels per acre, and your Beardless and Moravian Barleys—these items, with your Billion Dollar Grass, Earliest Cane and Fodder Corn, make it possible for me to grow hogs and cattle galore!*

Orin Smith, Pike Co., Mo. *I bought 60 pounds of Salzer's Alfalfa last March. At this writing, Sept. 9, 1903, I report three tons of Clover hay, and will have splendid pasture until November besides. In 1904 I'll cut three crops sure!*

A. E. Walford, Westlore Farm, Pa. *Your strong description of Salzer's Alfalfa Clover induced me to sow 100 pounds. This I put on five acres, and Oh, the splendid results! I wish you could see my fields now! I have over 60 acres in Salzer's Alfalfa. I cut three crops this season, and have lots of splendid pasture besides.*

E. C. Christe, Polk Co., Iowa. *My county seedsmen do not see why I buy my seeds from you. I'll tell you! In the spring of 1901 your Catalogue talk induced me to sow 150 pounds Salzer's Superior Northern Alfalfa Clover on 8 acres. At first it came up slowly, but I kept my weeds down, and by August I had a great crop of Clover. In the spring of 1903 I sowed 50 pounds more on this 8 acres. I got two crops last year, and this year, September 10th, I have already cut three rousing crops, and will have six full weeks of magnificent pasture besides. All the seeds I ever bought of you were good; always did more than you claimed.*

Bowling Green, Ky., Aug. 31, 1903.

John A. Salzer Seed Co.

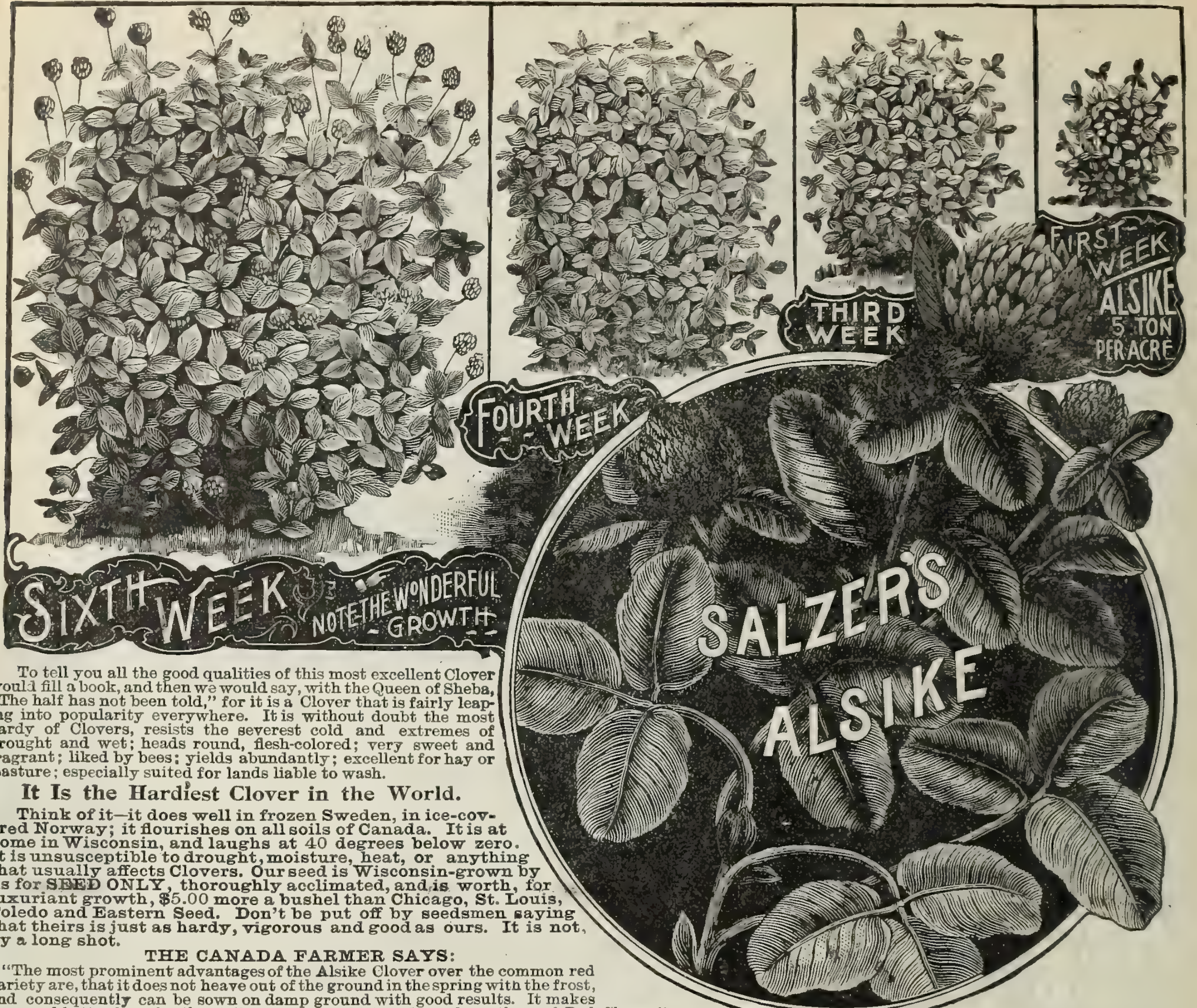
Gentlemen: I bought some Alfalfa Seed of you a year ago last spring. I made a great success of it. I have already cut three crops this summer. It does splendidly on limestone soil. I intend to sow this fall on wheat five or more bushels of Alfalfa. Truly yours, L. Schujahn.

PRICE OF SALZER'S SUPERIOR NORTHERN ALFALFA OR LUCERNE CLOVER.

Alfalfa seed is extremely scarce this year--about a third of a crop. You will find seedsmen, who are not growers, offer you seed cheaper than Salzer's. Why? It's Imported or Utah and Western grown, etc. Such seed is dear as a gift. When you buy, get the best, namely, Salzer's Northern Grown.

(Price, by mail, pkg., 5c; lb., 30c; by express or freight, lb., 20c; 15 lbs. (for 1 acre), $2.50; ½ bu., $4.75; bu. (60 lbs.), $9.25; 100 lbs., $15.00; 2¼ bu., $22.40; 5 bu., $44.50 net.)

Salzer's Wisconsin-Grown Alsike Clover.



To tell you all the good qualities of this most excellent Clover would fill a book, and then we would say, with the Queen of Sheba, "The half has not been told," for it is a Clover that is fairly leaping into popularity everywhere. It is without doubt the most hardy of Clovers, resists the severest cold and extremes of drought and wet; heads round, flesh-colored; very sweet and fragrant; liked by bees; yields abundantly; excellent for hay or pasture; especially suited for lands liable to wash.

It Is the Hardiest Clover in the World.

Think of it—it does well in frozen Sweden, in ice-covered Norway; it flourishes on all soils of Canada. It is at home in Wisconsin, and laughs at 40 degrees below zero. It is unsusceptible to drought, moisture, heat, or anything that usually affects Clovers. Our seed is Wisconsin-grown by us for SEED ONLY, thoroughly acclimated, and is worth, for luxuriant growth, $5.00 more a bushel than Chicago, St. Louis, Toledo and Eastern Seed. Don't be put off by seedsmen saying that theirs is just as hardy, vigorous and good as ours. It is not, by a long shot.

THE CANADA FARMER SAYS:

"The most prominent advantages of the Alsike Clover over the common red variety are, that it does not heave out of the ground in the spring with the frost, and consequently can be sown on damp ground with good results. It makes finer and better hay, for the stalks are not so thick and woody as those of Red Clover."

Prof. Beal, the great authority on American grasses, says of the Alsike: "Alsike likes rather moist land, containing some clay. It is smoother and more delicate than Red Clover. The stems remain green after cutting. It stands dry weather and is not apt to winter-kill."

The Southern Planter says: "In the early spring we sowed 1 pound of Alsike on a quarter of an acre. It germinated well, and, like Red Clover, not only made a good stand, but in the following spring it came up well, and on June 16th stood from 20 to 20 inches high."

Chas. L. Goodell, Barnum: "From the Alsike Clover I cut 2½ tons per acre, being 4 feet tall first cut."

Anna Olson, Rochester, Minn.: "The Alsike sown in April is now 2½ feet tall; very fine."

C. A. Guthrie, College Springs, Iowa: "The Alsike (second crop this year) is now 3 ft. high."

S. S. Jerdo, Whallonsburg, N. Y.: "The Alsike is very fine and large."

John Adams, Visalin, Ky.: "The Wisconsin Alsike did splendidly."

Joseph Vanorny, Lesterville, S. D.: "Wisconsin Alsike does well in this county."

Hans Kruse, Chelsea, Wis.: "The Wisconsin Alsike does splendidly. It is 3½ feet tall; good for 4 tons hay."

O. Palmer, Palmersburg, Ill.: "Have had good success with Alsike and Alfalfa."

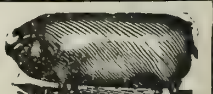
S. Petteyler, Rinard, Ill.: "The Wisconsin Alsike, sown April 3d, measured 4 feet in July."

LOOK AT THE ABOVE ILLUSTRATION.

That is the way Salzer's Alsike Clover acts. See the vigor it shows in its first week's growth, after the frost has left and the warmth appears; then look the **third** week, and the luxuriance of the **fourth**, and the magnificent growth of the **sixth** week. It is peerless in every respect. But you must remember, in order to get this magnificent growth you must get the true Salzer's Wisconsin-grown Alsike Clover. Now, no other seedsmen can offer you Salzer's Wisconsin-grown Alsike, grown right here under our eyes, and we urge upon you, if you are going to make a trial, make it with the genuine article, and purchase same of the Salzer Seed Co.

The Advantages Salzer's Alsike

possesses over every other variety of Alsike Clover are: Its perennial character; its hardiness, for no winter will kill it; its capability to resist the extremes of drought and wet; the much greater weight of herbage it produces during the season, and the sureness of a crop when all others fail. Its powers of production are inexhaustible and improved by the wonderfully curious formation of the plant, from the single crown of which innumerable heads are continually being produced all through the season, and tillering out laterally over the ground. The hardy nature of the plant is proved by the fact of its thriving through transplanting. A single plant may be taken up and divided into ten or more parts, and each part will produce a luxuriant plant, so that no farmer need ever hereafter have a patchy piece of clover. Sir! we beg of you to give unto **Salzer's Alsike Clover** a trial this year. It will pay you, and the results will make you happy.


Do I like Alsike? Well, I should say yes!

"Good luck is with each planter of Salzer's seeds."

THERE IS DANGER, SIR!

Providing you sow your land to Salzer's Extra Grass Mixture and magnificent Clover Sorts, that you will either have to build your barns larger to store your wonderful crops of clovers and hay, or have 100 to 200 tons to sell in the market. We will warn you in time, if you do not wish these glorious results, you must sow some other seedsmen's seeds, for the Salzer Seed Co.'s Mixtures and Clovers are grown for seed only, and will return yields that will make your heart glad and surely fatten your bank account.

CULTURE OF ALSIKE CLOVER.

Sow 5 to 10 pounds per acre. The seed is very small. Have soil well prepared. **At the low price of Alsike Clover** this year, and the smallness of this seed, it makes it much cheaper than Red Clover—it goes much farther. Usually best to sow under cover of spring grains. The patch can usually be pastured a little in the fall, while for seed purposes the first crop is taken. The first, second and third cuts will make magnificent hay. It prefers a moist soil, containing a trifle of clay, but stands dry weather splendidly. It attains its heaviest yield the third year. **B Seed** contains some Timothy, as this grass does splendidly when sown with Alsike. **B Alsike** is sown on my farm for hay, and gives splendid satisfaction.

PRICE OF SALZER'S SUPERIOR WISCONSIN-GROWN ALSIKE SEED.

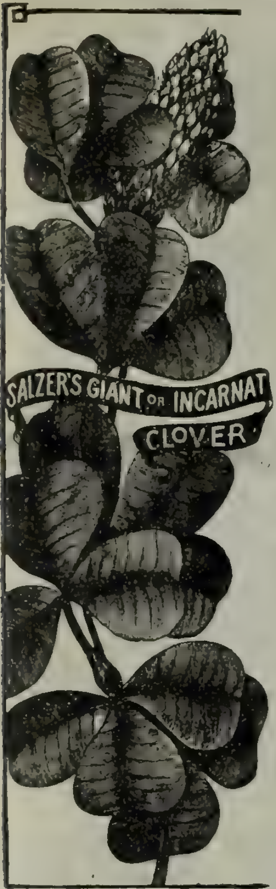
By mail, pkg., 5c; lb., 30c; by freight, lb., 20c; 5 lbs., 80c pk., $2.25; bu., $8.25; 2½ bu., $19.50; 100 lbs., $13.50.

B Alsike—By freight, lb., 15c; 5 lbs., 70c; 10 lbs., $1.35; pk., $1.70; bu., $6.90; 2½ bu., $17.00; 100 lbs., $11.40.

SALZER'S GIANT INCARNAT, or GERMAN MAMMOTH CLOVER.

Sound the cymbals! blow the trumpets! for the great annual Clover for the North! It is tremendously prolific! It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year cropper!

The glorious future of our Giant Incarnat Clover, this wonderful Producer, can now be predicted with absolute safety. The year 1903 added to its friends over 21,000 pleased farmers, who report the most glorious results obtained through the sowing of this, the grandest of all quick-growing Clovers! On the farms of Germany and France we saw it growing to the exclusion of almost everything else, except Giant Spurry and Sand Vetch, for hay! It is tremendously prolific. It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year cropper. Sown in April it sprouts without delay, grows bushy and rank, yet of fine fiber, and is ready to cut and furnish an enormous crop of hay by July 10th. In the latitude of La Crosse it flourishes like a weed, thrives like one—yes, grows where other Clovers do but fairly well. It will make a wondrous growth the first season, and after this is cut, furnishes pasture. If sown in conjunction with grasses it rivals in its efforts to exceed them in growth and yield. This can be tested in our mixture for hogs, on another page, which for luxuriance of growth has few equals. It is an excellent variety for withstanding long and severe droughts. As a fertilizer it is of great merit on account of its strong roots and superabundance of foliage. On one of our farms the hog pasture mixture was cut twice, and furnished pasture in fall on which hogs fattened and gloried. We were the first seedsmen to bring this wonderful Clover to the notice of our American farmers, and we bespeak for it a general trial.



The following are a few of thousands of hearty testimonials of our customers on our Giant Incarnat Clover. All are loud in its praise, and each one will sow an increased acreage.

Jas W. Bond, East Monroe, Ohio: "My Giant Incarnat Clover is now 2 feet tall and looks exceedingly well."

D. M. Wills, Daisy, Mo.: "My Giant Incarnat Clover is over 2 feet tall and will make a tremendous crop."

Z. P. Zumb, Linden, Mich.: "My Giant Incarnat Clover is 3 feet tall. Will go over 2 tons per acre."

Aug. O. Erdmann, Otter Creek, Wis.: "Your German Mammoth Clover is the best fertilizer I have ever seen."

L. Ketchum, Augusta, Wis.: "From the Giant Incarnat Clover we have had a splendid yield. We have cut it twice."

F. Pettijahn, Rinard, Ill.: "Giant Incarnat Clover is doing splendidly."

A. Loby, Spring Bluff, Wis.: "Giant Incarnat Clover is now 3 feet high. It will yield tremendously."

Ferd Maurer, Muskegon, Mich.: "Giant Incarnat Clover is a wonder. It is over 4 feet high."

David Diehl, Charlesville, Penn.: "I am more than pleased with the Giant Incarnat Clover."

Anna Olson, Rochester, Minn.: "Giant Incarnat Clover grew over 3½ feet tall; yield will be enormous."

W. F. Eltzroth, Morrow, Ohio: "Your Giant Incarnat Clover is immense, single plants being 2 to 3 feet in circumference and sending up hundreds of seed heads. I am more than well pleased with same. Salzer's German Mammoth surely beats all for a large yield of pasture or hay, fully 3 or 4 tons per acre. My advice to all farmers is to sow a big patch for fall pasture. It's fine when all other grasses are dead."

Julius Schulz, Norfolk, Neb.: "Your Giant Incarnat Clover reached the height of 3¼ feet. It did splendidly, despite the drought."

Milan Damerit, Aztalan, Wis.: "Giant Incarnat Clover did well. It grew on very sandy soil to the height of 2½ feet. I am more than pleased with it."

G. M. Schroeder, Ossian, Iowa: "I sowed Giant Incarnat Clover April 29th; July 24th **I got 4 tons of hay per acre. It is grand."**

C. L. Baxendale, Hennepin, Ill.: "I want to say in regard to the Giant Incarnat Clover, that it beats anything I ever saw. It is splendid for forage and splendid for pasture. Hogs and cattle eat it eagerly."

John Mauston, Hamilton, Ill.: "Your Giant Incarnat Clover is simply immense. We have a magnificent crop."

D. A. Harper, Mt. Pleasant, Ia.: "Giant Incarnat Clover gave me pasture all summer, although it was dry. Sown April 25th, and is now 2 feet tall."

M. Kunbergen, Charleston, Ia.: "Your Giant Incarnat Clover for hog pasture was sown April 15th, came up quickly, was in bloom the last of June. I turned the hogs in then and had magnificent pasture for same."

Edward Erickson, Hoopeston, Ill.: "I am well pleased with Giant Incarnat Clover. Single stalks make 35 tall heads."

Arthur B. Burgess, Cadillac, Mich.: "Your Giant Incarnat Clover and Giant Spurry is just what your catalogue claims it to be. I am more than delighted with same."

C. W. Spaulding, Lewis, N. Y.: "Your Giant Incarnat Clover had a tremendous growth. Giant Spurry did splendidly."

Louis Yatie, Florence, Wis.: "Your Giant Incarnat Clover was indeed good, growing over 3 feet tall."

A. Thompson, Neva, Wis.: "Your Giant Incarnat Clover grew 2½ feet high, and I had 3 tons of splendid hay to the acre."

J. B. O'Neil, Wellsville, Kan.: "The second crop of Giant Incarnat Clover is making good fall pasture."

M. M. Ryerson, Brinton, Mich.: "Giant Incarnat Clover, despite the drought, looks exceedingly well."

John T. Reedy, Pelican Rapids, Minn.: "Your Giant Incarnat Clover did splendidly. It grew 3½ feet tall. It is one of the greatest hog fatteners I have ever seen. Giant Spurry grew 5 feet tall."

Wm. Harbnitz, Little Rock, Iowa: "Your Giant Incarnat Clover is wonderful. From 10 pounds I had abundant pasturage all summer for 40 hogs, and I would advise every farmer to sow Giant Incarnat Clover for hogs." Why not do it for 1904, Mr. Farmer? Sow 10 to 15 pounds per acre.

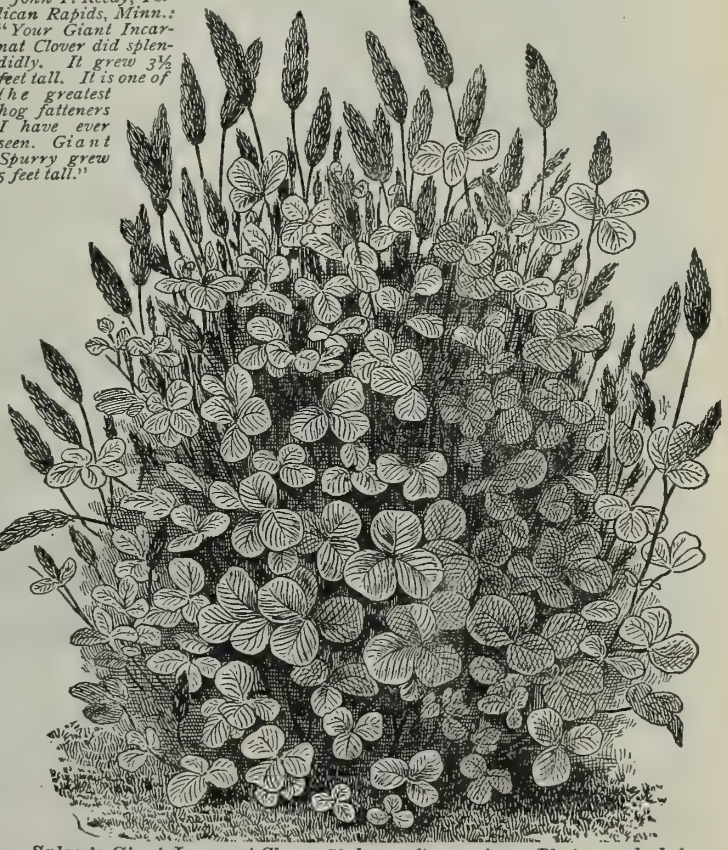
Fred. L. Vogt, Washington, D. C.: "The Giant Incarnat Clover Seed received from you was very satisfactory, and we received hay in abundance therefrom. Made hay three times from the same place where your seed was sown."

Wm. Gerwert, Pittsburg, Kan.: "Your Giant Incarnat Clover seed, and all other seeds received from you, did very well. They are splendid."

But why continue? That is the way all farmers talk who have used our magnificent Giant Incarnat Clover. We do not wish to have our strain compared with the common crimson Clover sold in America. You will be more than pleased with it, if you will plant it early this spring. It is no experiment; it is a success—a success everywhere—and will be successful on your farm if you will only try it. The seed is dirt cheap; cheap enough for you to plant 10 to 20 acres, and you will never regret it.

If We Could Induce You

To try our Giant Incarnat Clover this season, to sow it liberally, that is, 5 or 10 acres, or more, sowing at the rate of 10 to 15 pounds per acre, (15 pounds is better than 10), we know that you would be so delighted and so thoroughly satisfied with the results, that we would have your everlasting thanks for inducing you to try same. Now, we hope that, in view of above description of this magnificent Clover, you will give it a thorough trial in 1904. The price is dirt cheap, and the results are great.



Salzer's Giant Incarnat Clover, 76 days after sowing. Photographed from a single plant. Just try it for 1904 and be happy!

HEAR MR. HOG TALK.

I wish, Mr. Seedsman, you could induce every farmer to sow some of **your Hog Pasture Mixture**, which contains a large portion of **Giant or Incarnat Clover**, then we would not have to hunt around the pasture for a blade of grass, or root and squeal to get something to eat, but grow fat and strong and healthy, just as the farmer wants us to be when butchering time comes."

John A. Salzer Seed Co. considers this the most wonderful Clover for hogs, from the fact that within a few weeks after sowing it is ready with a luxuriant growth and an enormous herbage. Indeed, there is no Clover or grass that we know of that will so quickly furnish fodder for hogs and cattle as this variety. We urge every farmer throughout America to give this magnificent Clover a test. We have placed the price extremely low.

CULTURE AND PRICE OF SALZER'S GIANT INCARNAT CLOVER.

The best time to sow Giant Incarnat Clover is spring. All the testimonials above are on Clover sown in spring, during the months of March, April or May, at the rate of 10 to 15 lbs. per acre. In Southern states it can be sown in fall, the latter part of August or the early part of September.

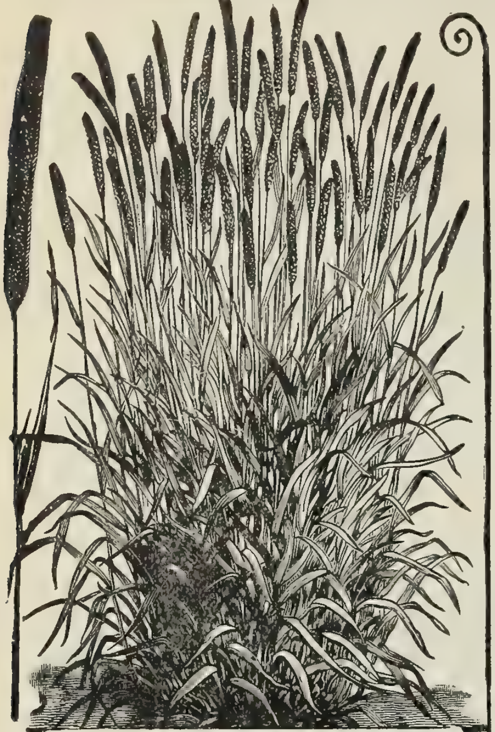
Price of Salzer's Giant Incarnat or German Mammoth Clover: Pkg., 5c; lb., 25c, postpaid; by freight, lb., 15c; 10 lbs., 90c; 1 bu., $4.25; 100 lbs., $7.00.

COMMON CRIMSON CLOVER.

The Crimson Clover offered by American seedsmen is TEN miles behind for quality and yield and must not be confounded with our matchless, luxuriant Giant Incarnat or German Mammoth Clover. **Price of Crimson Clover: 10 lbs., 80c; bu., $3.65; 100 lbs., $5.95.**

SALZER'S SUPERIOR TIMOTHY.

What shall we say to you, Mr. Farmer, to induce you to pay a little more and buy **Salzer's Superior Timothy Seed** in preference to such as is offered in your store and by seedsmen who are not growers? We can only urge you to read the letter found on page 109, written by Ex-Governor Hoffman. He tells you why Salzer's seeds are so superior to the common run of seeds. We wish to add that our Timothy seed is grown for seed purposes, is thoroughly reliable, and we believe is as fine seed as is found anywhere on earth. It is full of life, full of vigor, and is a tremendous producer. It has the ability of stooling in a measure much larger than the common Timothy seed that is offered.


Salzer's Superior Timothy.

Mr. Farmer, Listen!

Good Timothy Seed is scarce this year. The result will be that seedsmen who are not growers, (we are the only large growers in Wisconsin, Minnesota, Iowa and Illinois) will sell all kinds of Timothy seed. Best stick with old Salzer; even if his prices may be a trifle higher, his Seed is always right. Thousands of farmers will tell you for vigor of growth, fine leafy, bushy stalks, no Timothy equals Salzer's, and that is certainly worth 50c more per bushel than common seed.

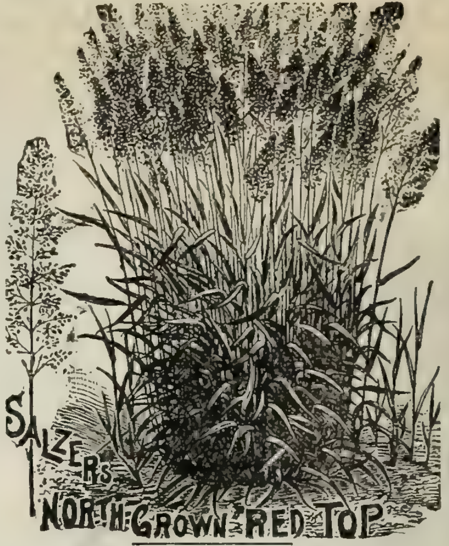
☞ If you wish common Timothy, such as is sold in Minnesota, Des Moines, Chicago, Milwaukee,—seeds grown by anyone and everywhere,—we sell same under Prime Merchants Grade much cheaper than our matchless prolific, carefully grown, famous leafy, bushy, vigorous, healthy Salzer's Superior Timothy Seed.

(When stock is exhausted we fill at market prices.)

Salzer's Superior Timothy—Lb., by mail, 18c; by freight, lb., 10c; pk., 65c; bu., $1.90; 2½ bu., $4.70; 100 lbs., $4.25.

Prime or Merchants Grade—Pk., 60c; bu., $1.70; 2½ bu., $4.20; 100 lbs., $3.70.

Salzer's 20th Century Timothy—The very best Grade of Timothy Seed. Lb., by mail, 25c; pk., 90c; bu., $2.50; 100 lbs., $5.50; 2½ bu., $6.15.



Red Top.

It is especially valuable for a permanent pasture where grazing is continuous. It withstands our cold winters and flourishes almost everywhere. It would answer well to sow Red Top separately on moist lands where old grass has run out or become mossy; on such places it would fill the soil with numerous roots and make it more passable. Also on moist, undrained soils, liable to occasional overflow. Sow 25 lbs. chaff per acre.

No. A.—Salzer's Chaff: Lb., 12c; postpaid, 25c. By frgt., pk., 40c; bu., 90c; 100 lbs., $5.75.

No. B.—Chaff Seed: Pk., 35c; bu., 75c; 100 lbs., $4.50.

Clear Red Top Seed.

This is the seed free from chaff, while the above offered grades contain chaff—the seed usually sold by dealers. It is only within the last 2 or 3 years that mills have been made that will take Pure Red Top Seed from the chaff. Now, we earnestly advise everybody who wants Red Top Seed to buy the clear seed, because he gets more for the money. It is always scarce and high priced, but 100 pounds will seed more than 400 pounds of the other!

Salzer's Superior Clear Red Top.—Pkg., 10c; lb., 23c, postpaid; by freight, 8 lbs. (for 1 acre), $1.00; 14 lbs., $1.40; 50 lbs., $4.90; 100 lbs., $8.90.

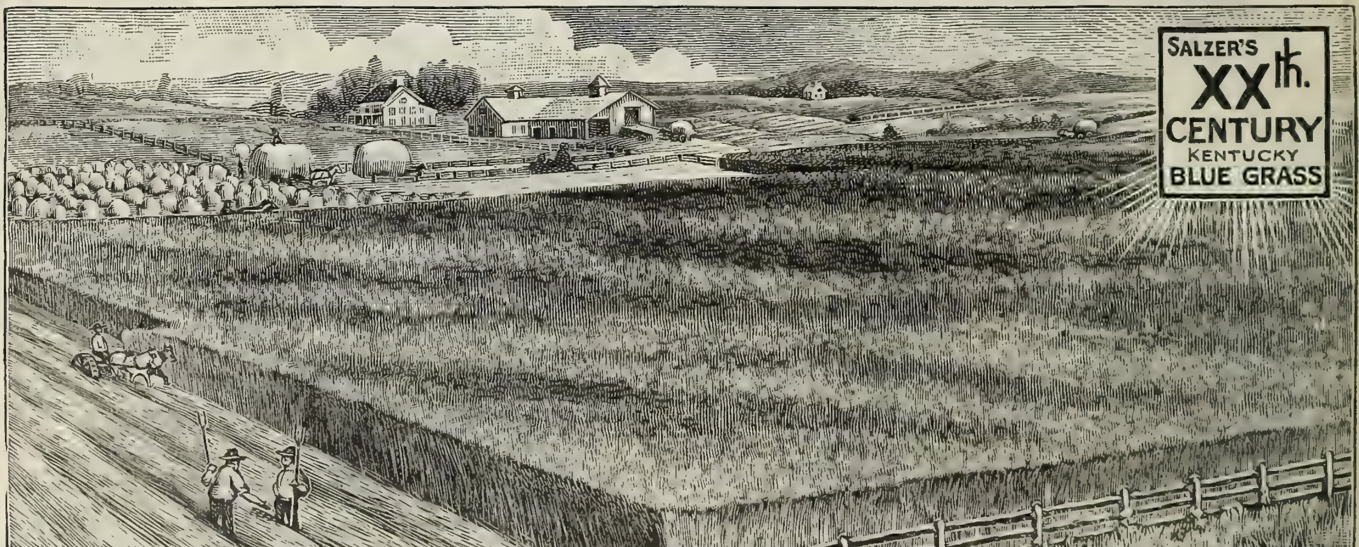
No. 2.—Pkg., 5c; lb., 20c, postpaid; by freight, 8 lbs. (for 1 acre), 90c; 14 lbs., $1.25; 50 lbs., $4.50; 100 lbs., $7.75.

Good luck is with each planter of Salzer's seeds

Canadian Blue Grass. (*Poa Compressa.*)

The hardiest grass in cultivation; should not be confounded with the Kentucky Blue Grass. Canadian Blue Grass shoots its leaves very early. All grazing animals eat it greedily; cows fed on it produce a very rich milk. It is especially relished by sheep. Its bluish-green stems retain their color after the seed is ripe. It shrinks less in drying than most other grasses. It is an excellent grass for dry, sandy, thin soils and banks, and for covering the surface of rocky soils. **Salzer's Superior.**—Pkg., 5c; lb., postpaid, 20c; by freight, pk., 40c; bu., 14 lbs., $1.35; 50 lbs., $4.50; 100 lbs., $7.90. **Prime to Fancy.**—Bu., $1.25; 100 lbs., $7.00.

SALZER'S FAMOUS KENTUCKY BLUE GRASS SEED.

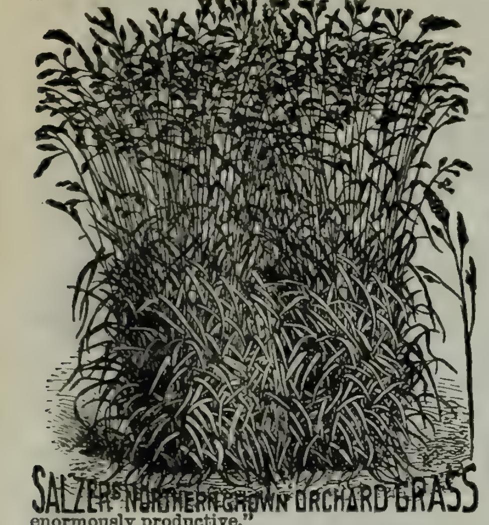


KENTUCKY BLUE GRASS. The Kentucky Blue Grass may well be proud of its record. Probably no grass on earth is more generally grown the world over and especially here in the United States than the Kentucky Blue Grass, and we have for years been delighted with the results obtained from perfecting and improving this grass. Our plan has been to get a grass that would sink its roots deep to make a bushier, heavier, taller growth, and in **Salzer's 20th Century** we believe we have a Kentucky Blue Grass that is par excellence, that cannot be beat, that is superior to anything ever before attempted or offered, and we are sure that our farmer friends will be delighted and pleased at the result obtained by sowing Salzer's 20th Century Kentucky Blue Grass, because for richness and vigor, for germination, life, strength of growth, yield and quality, there is none superior. Our great cleaning machinery divides this grass into three grades—a tenth goes into Salzer's 20th Century—a half into Salzer's Superior—this latter being better than 99 out of 100 which seedsmen and stores sell, the remainder gives Prime to Fancy. This latter is like that generally sold in stores by seedsmen.

It does well everywhere, from Maine to the Pacific Coast, and from the Gulf to the frozen land of northern Canada! Known the world over as the rich verdure decking the celebrated Blue Grass region of Kentucky. It is one of the very best grasses for dry meadow growth. The hay crop is of such excellent quality, that all cattle relish it and fatten. It is readily eaten by cattle, it carries its verdure into winter longer than most other sorts of grasses, and in the early spring it is out soon with its rich green. It makes exceedingly fine hay, and is fit for cutting in early spring; indeed, this is the first plant that puts forth its leaves and remains green if the season is favorable. Early in the fall it takes a second growth and flourishes vigorously until the ground freezes. Blue Grass makes the sweetest and best of hay. It should be cut as the seeds begin to ripen, well spread and protected from the rain and dews; on the second day stack and shelter it. Good Blue Grass is rare this year.

PRICE OF KENTUCKY BLUE GRASS.

Salzer's 20th Century (a new selection)—Lb., 30c, postpaid; by freight, lb., 20c; pk., 60c; bu., $2.00; 50 lbs., $6.50; 100 lbs., $12.50.
Salzer's Superior Kentucky Blue Grass.—Lb., postpaid, 25c; by freight, lb., 15c; pk., 50c; bu., $1.50; 100 lbs., $10.00.
Strictly Fancy Kentucky Blue.—Peck, 45c; bu., 14 lbs., $1.30; 50 lbs., $4.00; 100 lbs., $7.90.
Prime to Fancy Blue Grass (not our growth).—Lb., postpaid, 20c; by freight, lb., 12c; pk., 40c; bu., $1.15; 100 lbs., $6.75.



SALZER'S WONDERFUL ORCHARD GRASS.

Orchard Grass has always been a favorite of ours. Perhaps we have been partial, but we had reasons to be partial of this noble Grass. This is a Grass that has done so splendidly here in the North—in fact, all over America, that one may well be proud of it. This, with Timothy and Red Top and Kentucky Blue Grass, forms a quartette that is hard to beat, and if we will add to same **a fifth, a lordly monarch, namely, Bromus Inermis**, we have five grasses that you can go the world over to beat and you will come back without having found their superior. Our Northern grown stock is particularly fine and of superlative quality.

Orchard Grass is the most valuable of all grasses for either pasture or hay lands. Whether grown alone or in mixtures, it is immeasurably ahead of Timothy, as also of other grasses. It can be cut three weeks earlier than Timothy if sown alone, but we urge it being sown in a mixture with other grasses, as then it comes into grand play as the leader of all. It grows wonderfully luxuriant, furnishing, when sown alone, from 2 to 3 tons of hay per acre, and when sown under our Orchard Grass Mixture for rich soils, at the rate of 4 tons of hay per acre. If cut for hay, while other grasses are thinking about starting again, the Orchard Grass is already up, and furnishes rich, green herbage in lavish quantities. It's a splendid pasture grass, and is eagerly eaten and very nutritious. We list two grades. Great care should be exercised in buying Orchard Grass, as much is offered by seedsmen who are not growers, that is mixed with Perennial Rye, etc.

Of it, ex-Governor Hoffman says: "Know of no grass better adapted for Wisconsin and Illinois, and one that deserves greater attention on the part of the American farmer, than Orchard Grass. It flourishes on any and all soils. It is extremely rich in herbage. The leaves are flat, vigorous, juicy, of a dark green color, and of great nourishing power. It is extremely early, insusceptible to drouth—indeed, it will flourish when other grasses dry out—and is enormously productive."

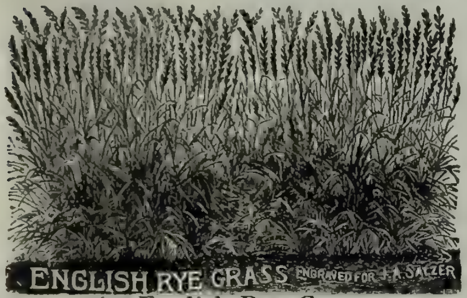
Salzer's Northern-Grown Superior Orchard Grass—Lb., postpaid, 25c; by freight, lb., 18c; pk., 75c; bu., $1.90; 50 lbs., $6.75; 100 lbs., $13.00.

Prime to Choice—Lb., postpaid, 20c; by freight, lb., 12c; pk., 60c; bu., $1.60; 50 lbs., $5.75; 100 lbs., $11.00.

Native Rye Grass.

This is being introduced by a number of Western and Canadian seedsmen with high claims and loud talk. Those of us who have seen Native Rye growing in Idaho, Montana and the West are not as much stuck on same, especially when we can get an infinitely better grass in **Bromus Inermis**, Orchard Grass, Blue Grass, etc., but we have obtained a fine stock of Native Rey Grass. Same grows from 4 to 6 feet tall, is bushy and makes good hay when cut just as in bloom. Price, lb., 25c; 3 lbs., 50c. postpaid; by freight, 14 lbs., $2.00; 100 lbs., 12.00.

LUXURIANT RYE GRASSES.


ENGLISH RYE GRASS ENGRAVED FOR J. A. SALZER

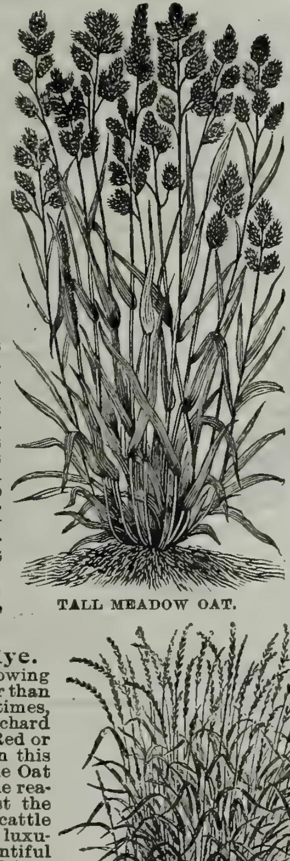
1. English Rye Grass.

(Perennial Rye.)

Perhaps there is no grass of the newer varieties that is being so largely sown all over America as English Rye, with the exception, possibly, of the Orchard Grass. It is found to flourish on all kinds of soil, and grows under circumstances of different management on many upland situations, though firm and somewhat moist midlands are the most appropriate. It soon arrives at perfection, and produces, in its first year of growth, a good supply of early herbage, which is much liked by cattle. Known as the best of all Rye Grasses, owing to its splendid qualities and large acreage in England of this superb grass. Flourishes on dry soils, though it prefers moist lands. It arrives at perfection rapidly and is eagerly eaten by cattle. Cut for hay immediately after blossom.

Salzer's Superior—By freight, pkg., 5c; pk., 40c; bu., of 14 lbs., $1.25; 100 lbs., $6.50; lb., postpaid, 18c.

Common—14 lbs., $1.00; 100 lbs., $5.75.



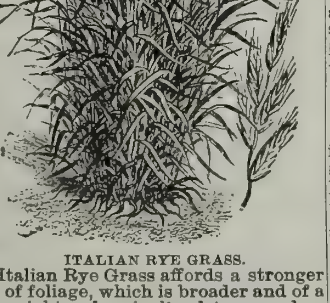
TALL MEADOW OAT.

2. Tall Meadow Oat Grass or French Rye.

A magnificent grass of rapid, luxuriant growth, growing on rich soil by June 15th to the height of 4 feet. Better than Timothy. Cut when in blossom. Can be cut three times, and does well if sown alone, or a mixture of 2 parts Orchard Grass, 2 parts Tall Meadow Oat and 1 part either Red or Alsike Clover, will give excellent results. When sown this way, 25 lbs. per acre should be used. We believe the Oat grass to be much more valuable than Timothy, for the reason that it furnishes more hay and does not exhaust the ground so much. Can be fed as a pasture grass, all cattle relishing same. Tall Oat Grass vegetates with great luxuriance; it is early and productive and affords a plentiful aftermath. It is found most beneficial when retained in a close state of feeding. It makes good hay, is natural to sandy loams, but thrives best on strong, tenacious clays. "It possesses the advantages of early, quick and late growth for which the Tall Oat Grass is esteemed, tillers well and is admirably calculated for a pasture grass. I measured some on the 20th of June when in blossom (when it should be cut for hay), and found it 4½ feet long. I have sown it in fall and spring, with clover, on a sandy loam, with good effect."

Salzer's Superior—Pkg., 5c; lb., 16c; bu., $2.20; 100 lbs., $15.50.

Common Seed—Bu., $2.00; 100 lbs., $12.00.



ITALIAN RYE GRASS.

3. Italian Rye Grass.

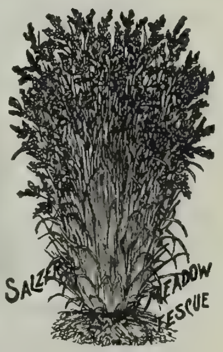
It is a wonderfully rapid grower and returns heavy hay crops. Thrives easily. Sow 20 lbs. per acre. It is particularly adapted for permanent pastures or meadows, where it thrives luxuriantly, bearing great quantities of nutritious hay. Compared with any of the varieties of Rye Grass, the Italian Rye Grass affords a stronger growth, arrives at maturity sooner, has a greater abundance of foliage, which is broader and of a more lively green color, grows considerably taller, is more upright or less inclined to spread on the ground, its spikes are longer, spikelets more thinly set, and upon the whole, produces a less bulk of seed, which is smaller, and the greatest quantity of rich hay.

Salzer's Superior—Pkg., 5c; lb., 15c; pk., 50c; bu. of 14 lbs., $1.25; 100 lbs., $7.50.

Common Italian Rye Grass--Bu., $1.10; 100 lbs., $6.75.

THREE SPLENDID FESCUE GRASSES.

1. **Meadow Fescue**—This magnificent Grass does exceedingly well in America, especially in the states named further on. A grass of great value, growing to the height of 4 feet, produces a great amount of hay, and **has no superior as a pasture grass** sown with other grasses. It grows on all soils, does splendidly on the prairies of Iowa and Nebraska, flourishes in all states where tried, especially Illinois, Wisconsin, Missouri, Indiana, Ohio, Michigan, New York, Pennsylvania and the South. Grows on wet or dry soils. Sown alone, use 28 lbs. Very nutritious and excellent in all respects. The great seedsman, Sutton, in England, calls it one of the most valuable, perhaps the most valuable, of grasses that can be sown. Seed almost an entire failure this year. **Lb., 20c; 14 lbs., $1.30; 100 lbs., $8.00.**



2. **Sheep's Fescue**—Excellent for sheep pastures; is short and dense in growth, making it valuable for grass lots. This variety of grass is fast becoming indigenous to America through large usage, and, although it is not so tall a growing variety, nor as luxuriant a grower as Meadow Fescue or Hard Fescue, yet it is an excellent sort to mix with other grasses. It has a more tufted habit of growth; it is short, with upright leaves. It is particularly relished by sheep, hence the name, Sheep's Fescue. It is very largely cultivated, especially in mixtures for pastures, as it will last almost a lifetime. **Lb., 15c; bu., $1.40; 100 lbs., $8.50.**

3. **Hard Fescue**—This is a splendid Grass, and may be classed among the very best native grasses for general purposes; it will thrive on a great variety of soils and produce a great amount of fodder; will also resist the effects of severe droughts to a remarkable degree. Hence it is a splendid grass for dry, light soils. Well adapted for parks and pleasure grounds. Dwarf growing; hardy; relished by cattle and sheep. Sow 20 lbs. per acre. **Lb., 15c; bu., 14 lbs., $1.40; 100 lbs., $8.50.**

BERMUDA GRASS.

A magnificent grower, even here in the North, where it is not hardy. On our La Crosse grounds it yielded grass at the rate of 12 tons per acre, Think this is fine for Idaho, Washington, Oregon, California and the West, as we saw it growing finely at Weiser, Idaho. It is a tender, delicate grass, growing over and binding the most arid and loose land; grows luxuriantly in every kind of soil. It is the best grass for the South; it furnishes rich, green, luxuriant pasture **nine months** of the year. It would be cheap at **ten times** the cost.

Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 75c; 5 lbs., $3.25.

JOHNSON GRASS.

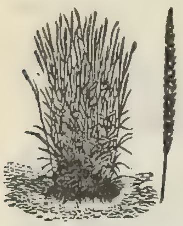
It does magnificently in the North, where the cold kills it annually. Here at La Crosse it makes 20 tons of grass per acre, and this all inside of six months. In the South it is a pest, because there the frost does not kill it.

Pkg., 10c; 1 lb. postpaid, 28c; by freight, 6 lbs. (for 1 acre), $1.00; 25 lbs., $3.00; 100 lbs., $10.00.

BEACH GRASS.

The great grass for sandy seashores, lakes, rivers, canals and railroad banks. Its strong, creeping, matting roots bind the drifting sands into natural embankments against the action of wind and waves.

Oz., 10c; ¼ lb., 15c; lb., 45c, postpaid; 10 lbs., by freight, $2.50; 100 lbs., $21.00.



WATER MEADOW.

Water Meadow.—This is a splendid pasture grass for wet situation. It is eagerly eaten. Sow 20 lbs. per acre. Pkg., 5c; lb., 30c; bu., $3.60; 100 lbs., $25.00.

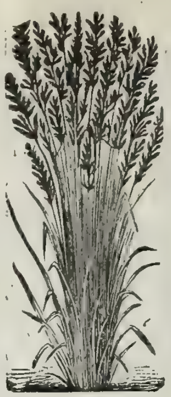
Water Fescue.—A grand grass for moist soils. Lb., 25c; bu., $2.90; 100 lbs., $20.00.

Floating Meadow.—Splendid for wet soil. Pkg., 5c; lb., 25c; 100 lbs., $23.00.

Water Spear.—For wet soils. Pkg., 5c; lb., 25c; 100 lbs., $23.00.

Fowl Meadow.—A grass of luxuriant growth and heavy hay yield. Excellent for moist soils. Grows 4 feet tall. Pkg., 5c; lb., 30c; bu., $3.60; 100 lbs., $25.00.

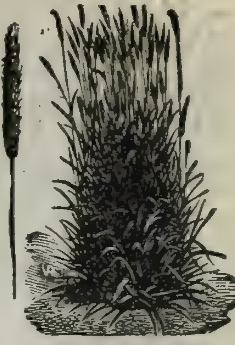
Rib Grass.—Does well on dry soils. Long leaves, grows 2 feet high. Pkg., 5c; lb., postpaid, 33c.



FOWL MEADOW.

Meadow Foxtail.

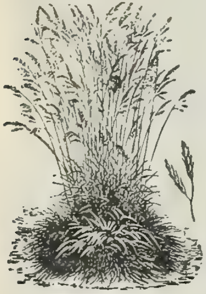
One of the most desirable of all grasses for permanent pasture, being early and rapid in growth. It thrives best on rich, moist soils. Hardy and prolific, returning heavy crops. It vegetates with extraordinary luxuriance, and is therefore, both as a first crop and as after grass, justly considered as holding a first place among the best grasses, whether used as green fodder or made into hay; cattle are fond of it, though it is said to be less relished by oxen. **Pkg., 5c; lb., 25c; bu., $3.25; 100 lbs., $20.00.**



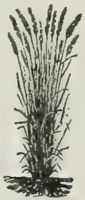
MEADOW FOXTAIL.

Meadow Soft Grass.

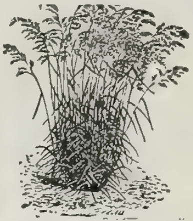
Holcus Lanatus.—This is used in great quantities in some portions of Europe. Prof. Phasen, of Mississippi, quotes Hon. Wm. Lewis, of Louisiana, as having grown the grass with great satisfaction for many years, and calls it the best and most profitable grass for some lands. In Ireland it is largely used in pastures, entering almost all pasture and meadow mixtures. **Lb., 15c; bu. of 14 lbs., $1.90; 100 lbs., $11.90.**



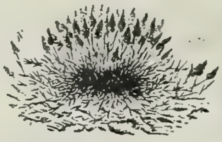
1. RED FESCUE.



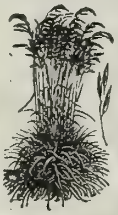
2. SWEET VERNAL.



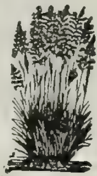
3. WOOD MEADOW.



4. CREEPING BENT.



5. TALL FESCUE.



6. RESCUE GRASS.

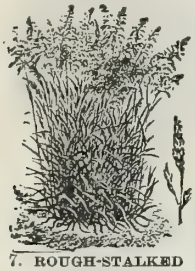
1. **Red Fescue.**—Splendid for sowing on dry, sandy soil; hardy; excellent for this purpose. Lb., 22c; 14 lbs., $2.00; 100 lbs., $13.50.

2. **Sweet Vernal.**—Fine for all mixtures, imparts a sweet fragrance that is liked by all cattle. Rapid growth. Lb., 15c; 100 lbs., $13.00.

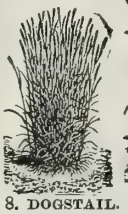
Perennial Sweet Vernal.—Very hardy and sweet; prices high. Oz., 10c; ¼ lb., 30c; lb., $1.10.

3. **Wood Meadow.**—Well adapted for either pasture or pleasure grounds, having succulent and nutritious herbage, of early growth, thriving well under trees. Pkg., 5c; lb., 40c; bu., $4.50; 100 lbs., $31.00.

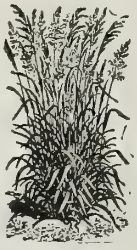
4. **Creeping Bent.**—Resembles Red Top. Does best on wet, marshy soils. Relished. Rapid growth. Lb., 20c; bu., $2.00; 100 lbs., $15.00.



7. ROUGH-STALKED MEADOW.



8. DOGSTAIL.



9. YELLOW OAT.

7. **Rough-Stalked Meadow.**—Valuable for pastures and meadows, particularly on damp soil and sheltered situations, producing constant supply of nutritious herbage, greatly liked by cattle. Pkg., 5c; lb., 30c; bu., $4.00; 100 lbs., $26.00.

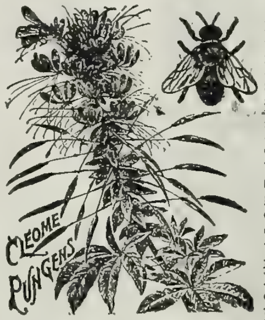
8. **Dogstail.**—Very valuable for dry lands and sheep pastures. Lb., 35c; bu., $3.50; 100 lbs., $26.50.

5. **Tall Fescue.**—Splendid on moist lands. Rapid and luxuriant growth. Greatly relished by all cattle. Lb., 30c; bu., $3.85; 100 lbs., $26.50.

6. **Rescue Grass.**—Does well on any high, dry soil, yielding two heavy crops a year. Much liked by cattle, which will walk over everything to get at it. Lb., 28c; 100 lbs., $20.00.

9. **Yellow Oat.**—Good for dry pastures and meadows. Pkg., 5c; lb., 45c; 100 lbs., $43.00.

HONEY PLANT.



THE HONEY PLANT

There is an increased demand for this Honey Plant and we are selling each year large quantities in a small way to beemen and farmers who keep bees. Both this Honey Plant and Anchusa should be planted for honey. As soon as the flowers begin to bloom they are continuously crowded and surrounded by the honey bee and furnish very excellent honey. We recommend everybody to try this and Bokhora clover for honey bees. An ounce of seed will sow 20 ft. square and give you a good trial. Pkg., 10c; oz., 30c; ¼ lb., $1.00; lb., $3.50.

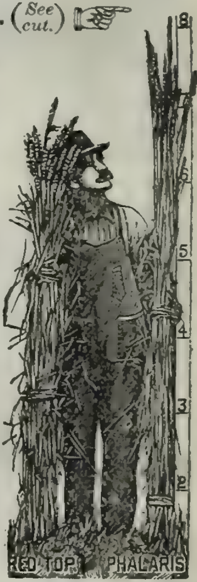
HONEY ANCHUSA.

Another very valuable honey plant; blooms in about 10 weeks after the sowing of the seed, which is always scarce to get. We are sure that a trial of this seed will please and be very profitable. Pkg., 10c; oz., 40c; ¼ lb., $1.50.

PHALARIS GRASS. (*See cut.*) ☞

A MAGNIFICENT GRASS FOR WET SOILS. This wonderful perennial Grass is widely distributed in the marshes of the Northern States, nearly across the continent, where it attains a height of 4 to 6 feet or more. It is grown in large quantities on lakes and rivers of Germany, and other marshy places, as it furnishes a tremendous amount of hay per acre. It will grow on land that is too wet for Red Top, and for such soils we heartily recommend it, that is, for tenacious clay, for marshy, wet lands. We are sure it will do well throughout America, and will be hailed with delight by farmers as a great and good hay plant. This remarkable grass sends its long, twining roots deep after strength into the soil, and then brings forth grass 4 to 8 feet tall, of great richness. In England it yielded **15,103 POUNDS** of magnificent hay per acre! At La Crosse, Wis., Hon. Hi. Goddard grew it as per illustration, 8 feet tall. Look at this magnificent clump of grass from one kernel of seed! Is not that wonderful, yes, unusual? If you have wet soil, here's your grass! By some it is called the Giant Red Top—it's a wonderful Grass. Would be cheap at $2.00 a pound! It's grand!

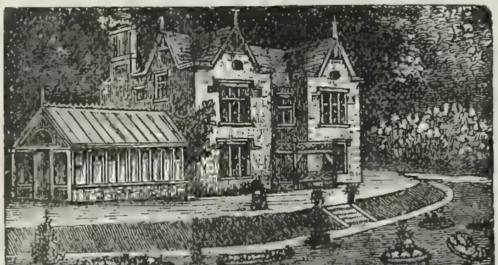
Price: Pkg., 10c; lb., 90c, postpaid. By freight, lb., 80c; 5 lbs., $3.75; 10 lbs., for 1 acre, $6.60.



A bunch of Red Top and Phalaris, each grown from one kernel of seed.

BEE CLOVER.
See page 109.

SALZER'S SUPERIOR LAWN GRASS SEED.



Sown with Salzer's Superior Lawn Mixture. A quart of seed sows 15x20 or 300 sq. ft.; costs 25c, postpaid.

LAWN
GRASS
25c
PER QUART
POST PAID

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as in other towns, do we find people spending from $10.00 to $25.00 sodding a lot, when 50c to $1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker swath and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere, and makes lawns, golf links, tennis courts, etc., as soft as velvet and green as emerald all summer. The Salzer Superior Lawn Grass Seed will form a close, thick turf in

6 WEEKS' TIME

with no tendency to stool or grow in clumps. It roots deeply and withstands severe droughts without turning brown, maintaining its beautiful deep green color throughout the season. We have made the formation of permanent lawns a study for years, and the finest lawns in this country to-day were obtained by using Salzer's Lawn Grass Seed, which is composed of various grasses that grow and flourish during different months of the year, so that a rich, deep green, velvety lawn is constantly maintained, rivaling the famous lawns of Old England.

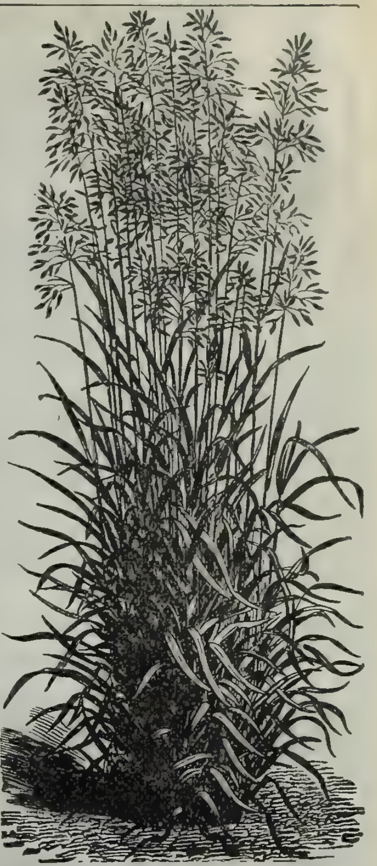
If people only knew how comparatively easy it is to make a lawn with Salzer's Lawn Grass Seed, the days of using sod, with all the attendant expense, would soon be over.

THE QUANTITY REQUIRED

for making new lawns is 3 to 5 bushels, or 42 to 70 pounds, per acre, or for renovating old lawns, 1 to 2 bushels. For a plot 15x20, or 300 square feet, 1 quart is required for new, or 1 pint for renovating old lawns.

PRICE: Pt., 15c; qt., 25c.; 2 qts., 45c; 4 qts., 85c, postpaid; by express, qt., 20c; 2 qts., 35c; 4 qts., 60c; 5 lbs., $1.00; bu. of 14 lbs., $2.25; 20 lbs., $3.00; 50 lbs., $7.00; 100 lbs., $13.50.

BROMUS INERMIS.



Mr. Farmer. Here is a bold, keen statement—one we make fearlessly and challenge the world to prove the contrary—for this great, wonderful, marvelous grass will bear out every word of praise we give it. The most wonderful of Grasses for dry soils. It is a Grass for the desert, a Grass for drought-stricken countries, the Grass for Nebraska and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana; yes, for each and every State of the United States; in fact, any and everywhere where you are apt to have long sieges of dry weather; but one must not think that it does not do well on soil where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

This Grass comes to us from Russia, and it does exceptionally well in our territory. It grows a tremendous crop, yielding all the way from 3 to 7 tons per acre, as you can cut same two or three times a year. It grows from 2 to 5 feet tall. In **Dakota** we obtained from one patch of five acres over 1,000 pounds of seed, in addition to four tons of excellent hay per acre. Although the price of this Grass is a trifle high, it surely will pay everybody to plant same bountifully. Nothing that we had on our great South Dakota farms did better or pleased the public at large better as a Grass than our Bromus Inermis. It is the Grass for the Dakotas, for Kansas, Iowa, Nebraska, Montana, etc. It is very nourishing, equally as nourishing as Timothy or Orchard Grass. We recommend it for trial, and give it our unqualified endorsement. It is, indeed, a Grass invaluable for the **dry and hot regions**, on account of its drought-resisting qualities.

It's the Uncrowned King of the Deserts and Dry, Sandy Soils.

The Department of Agriculture has been experimenting with this Grass at its experimental stations in the arid regions. The Experimental Station at Garden City, Kan., says: "We have grown *Bromus Inermis* successfully, and we think it is the coming grass for the arid regions of the West. It is green from the middle of March to about November." **Prof. Shaw, of Minnesota,** pertinently says: "**This Grass cannot be obtained too soon by the farmers of the Northwest.**" It is the great Grass for the **hot, dry climes and soils.** It will grow on all kinds of soil, even on yellow sand, and is equally good for pasturing, curing into hay, or cutting green. All kinds of stock eat it readily, and it is very rich in nutritive value. Perennial; 2 to 5 feet high, flowering in June and August.

The South Dakota Experiment Station of Brookings says:

This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good sod the first year; in favorable seasons a fair yield of hay may also be obtained. Up to the present the best results have been obtained by sowing plenty of seed on well prepared ground as early as possible in the spring. From two to two and one-half bushels should be sown to the acre, depending somewhat upon the season and condition of the soil. The forage, though coarse, is of excellent quality, and, under ordinary circumstances, a large amount of early spring and fall feed may be obtained, in addition to a good yield of hay. Thus far the grass has endured drought perfectly, and was never winter killed in the least.

The Prairie Farmer endorses it with all its might.
The Farm Journal pronounces it a great Grass.
The Germania says it is the best Grass on earth.

If we were placed on a 160-acre farm, and given a choice of but one thing to grow, to "grow rich upon," we would unhesitatingly choose Bromus Inermis—the most remarkable Grass known to man to-day. There may be better Grasses, but as yet they are undiscovered! Why? Because **Bromus Inermis is a sure grower, a sure yielder and a sure money-maker.** *Its seed is always secure; its green Grass the best, and its hay, from 3 to 7 tons per acre, the very best nourishment that can be found.*

A Cloud of Witnesses.

Hon. H. F. Hunter, of South Dakota, has the following to say regarding Bromus Inermis: "Put me down as saying deliberately, after several years of careful test with Bromus Inermis: The greatest grass, the best grass, the most nutritious grass, the biggest yielding grass, the finest flavored grass, the richest, most luxuriant grass; the grass for every farmer in South Dakota to sow, plant and grow, is **Salzer's Bromus Inermis.** I say Salzer's Bromus Inermis, because that is the genuine Bromus Inermis, as we know of some introduced by other seedsmen that is not the genuine article, but badly mixed; but Salzer's Bromus Inermis is the true stuff. I congratulate the John A. Salzer Seed Co. for being the first to introduce this grand grass to the notice of the American farmer, and I am glad to note that the wide-awake tiller of the soil appreciates what the Salzer Seed Co. is doing in the line of introducing new grasses, forage plants, cereals, etc."

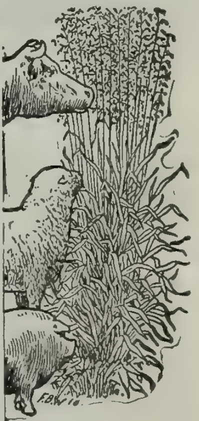
Hon. F. A. Hoffman, ex-Governor of Illinois, heartily endorses this great Grass. In a personal interview with him he said among others: "It is unquestionably the rarest grass, the greatest new grass, the most nutritious and prolific grass for the American farmer introduced of late years. Its great utility is that it will do well where no other grasses grow, that is, in the dry arid regions." He says: "The seed obtained from you last fall grew splendidly; it is immense. I shall plant a large acreage this season."

Hon. Chas. Lindsey, ex-State Senator of Wisconsin, says: "It is a magnificent grass. I shall plant plenty next year."

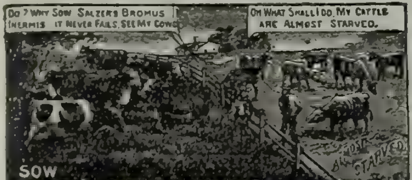
The John A. Salzer Seed Co. say: "Go to the ends of the earth, as we did, search where you will, visit every meadow, every pasture, every grass plot on earth, and nowhere you will find a better, more nutritious grass for hay and pasture, fit for so many different kinds of soils, and doing so well on soils where nothing else will grow, nowhere you will find a better grass than Bromus Inermis."

S. M. Tracy, Director Mississippi Experimental Station, says: "Bromus Inermis endures the summer heat and drought much better than the Fescue Grass, and, being a perennial, is much more permanent. Like nearly all grasses, it makes best growth on rich soils, but even on thin and barren fields it is one of the best. Seed is produced sparingly and is hard to obtain in this country."

A FAIR WARNING TO ALL.



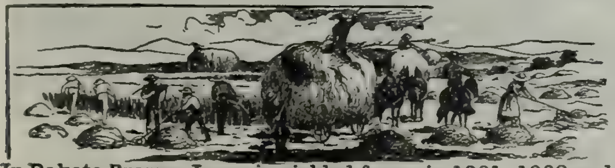
We cannot too strongly impress our patrons with the fact that we are headquarters and only large growers of this Grass **in America,** and that it will pay them to secure it direct from us rather than run any chances of receiving some other variety of poor seed elsewhere. As stated by Mr. Tracy, the true seed is very scarce in America, and is consequently liable to be offered by unscrupulous houses who are in reality unable to supply the true stock, and more than likely will send you a poor substitute.


Do? Why Sow Salzer's Bromus Inermis it never fails. See my cows
Oh what shall I do. My cattle are almost starved.
Almost starved
SOW
SALZER'S BROMUS INERMIS

Rich, luxuriant pastures Bromus Inermis gladly gives to the farmer!

It is a Tremendous Grower.

On our own fields, where we have now cultivated same for the sixth year, the Bromus Inermis attains a height of 5 to 6 feet. It is extremely bushy and furnishes an endless amount of magnificent hay. When we were in Europe, we were most remarkably impressed with the future of this Grass. In Russia, where same is at home, they cut it three times for hay, and it is not an unusual thing to get nine tons of extremely nutritious hay per acre; in addition to this, good pasture late in fall. Now, what it can do in Russia, we are sure it can do even in greater measure here in America, for we have soils that are peculiarly adapted to it. There is not an agricultural college in Canada or America that has tested same but endorses it emphatically. You will do the same by giving it a trial, but by all means buy our Northern-grown seed, as we are the only seedsmen in America growing same.



In Dakota Bromus Inermis yielded for us in 1901, 1902 and 1903 at the rate of 7 tons of hay per acre.

FREE! FREE!

A full description how to grow Bromus Inermis—this, the grandest of all Grasses—is sent you free with each 1 pound or larger order. It is worth $500 to you, Mr. Farmer, and to get a good start with this Grass will be worth thousands to you in time. Sow 14 to 21 lbs. of Salzer's Splendid Dakota-grown Seed per acre—of the No. 2, you should not sow less than 25 lbs. per acre. Sow a plenty of Seed at first seeding and you will have a big, heavy, splendid start at once that will please, delight, yes, astonish you and last for years.

PRICE OF SALZER'S BROMUS INERMIS.

Salzer's Splendid Dakota-grown Seed: Lb., 20c; postpaid, 28c; 14 lbs., by freight, $2.00; 100 lbs., $12.90; 250 lbs., $31.00.
No. 2 (as is usually sold by other seedsmen; imported): Pkg., 10c; lb.. 23c; bu., $1.70; 100 lbs., $9.90, net; 250 lbs., $24.00.
Salzer's 20th Century Bromus XXX Seed: Lb., 30c, postpaid; by freight, lb., 22c; 14 lbs., $2.75; 50 lbs., $9.00; 100 lbs., $17.50.

Big Four Oats and 3-Eared Corn are the two coming "Oatcorns." Nothing like them on earth. Please use Money Order in remitting.

Grass and Clover Mixtures—What to Sow.

"Good luck is with each planter of Salzer's seeds."

It is often difficult for our patrons to select proper Grasses and to mix the same thoroughly for their use; and it thus comes that we are annually requested by thousands of our friends to select and mix for them sorts adapted to their soil and climate. This, from our large experience in the culture, nature and requirements of grasses for pastures and meadows, we can often do more satisfactorily than they. When customers wish a luxuriant growth of either meadow or pasture, it will pay them every time to buy our Grass Mixtures. Our seeds are Northern-grown, and our farmer friends will be surprised to see the unusual vigor that this lends to them. Northern-grown seeds, when a strong growth is wanted for hay or pasture, usually return 50 per cent more crop than Eastern stock. Our Grass Mixtures for pastures and meadows are composed of appropriate grasses in such quantities as are required to produce an even, healthy, vigorous, strong growth on different soils, as is found under the following mixtures.

☞For the pastures we want grasses to mature and bloom at different times, so that cattle find nourishment all the season; while for the meadows the opposite is preferable—all should bloom and ripen at the same time.

THOUSANDS OF PRAISES.

Ex-Governor **Hoffman**, of Illinois, one of the ablest practical agriculturalists of America, says "You no doubt remember my purchasing a lot of Grass Seed from you last year. The varieties included Orchard Grass, Tall Meadow Oat, English Rye, Meadow Fescue, Timothy, Clover, etc., to seed down a ten-acre lot to permanent meadow. The present foresummer was unfavorable to grass, yet we cut on the ten acres about 25 tons of splendid hay. The aftergrowth will furnish superior pasture during the fall."

An **Iowa** farmer says: "Your Grasses gave me the finest meadow in this state." A **Michigan** farmer: "The Orchard Grass Mixture is a beauty to behold; such a dark green I never saw before. Some of the blades are 3 feet high. The Alsike Clover is a wonderful grower." One from **Illinois** says: "The Giant Incarnat Clover is in full bloom. Such magnificence!" One from **Indiana** exclaims: "How can you clean your Clover and Grass so thoroughly?" A **Minnesota** farmer is happy because he got 3 tons magnificent hay per acre from the first cut of our Extra Grass Mixtures. A **Texas Granger** says, his grass field is the wonder of all. A **Tennessee** husbandman is willing to proclaim to the world that Salzer's Extra Grass and Clover Mixtures are the best in the world.

H. H. Adams, Fairfield, Wash.: "Your Grass Mixture is all you claim for it. It has made a strong, vigorous growth, and gives promise of making a heavy yield of hay next season. It would pay for cutting even now."

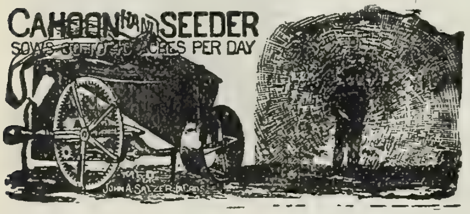
A. McCoy, Burnersville, W. V.: "The Grass Mixture I ordered from you last spring did well, as did the Grass Mixture I ordered from you the year before. I think your Grass Mixtures just suit this country."

☞Thus thousands of our farmer friends write us, and thus you will praise our Grasses if you will but use them in 1904.☜

GOOD CHEAP GRASS SEEDERS.

To sow Grass Seeds economically and well, a good Seeder is absolutely necessary. We offer 6 splendid Seeders at very low prices.

Cahoon Hand Seeder.

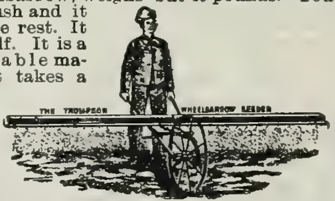


Sows all kinds of Grain and Grass Seed, and at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. Note the remarkably low price we are selling this splendid Seeder at.

Price of Cahoon Seeder, only $2.90.

Thompson's Wheelbarrow Seeder.

A perfect Seeder. Complete machine, including wheelbarrow, weighs but 40 pounds. You simply push and it will do the rest. It runs itself. It is a remarkable machine. It takes a wide sweep. Forty acres can be sown in one day. It is especially adapted for sowing all kinds of Clover, Millet, Timothy, Flax and Grass Seeds. Full directions with each machine.



Price complete, Clover and Grass Seeder, $8.50 each.

THE CHICAGO SEEDER.

Well known; does good work. Each, $1.75.

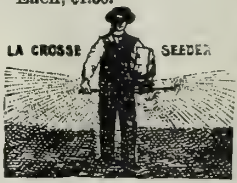
LITTLE GIANT SEEDER.

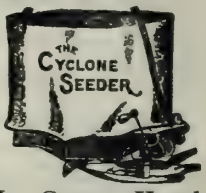
Well known. Like Cyclone. Each, $1.75.

Cyclone Seeder.

Similar to the Cahoon, though a cheaper make.

Each, $1.50.





La Crosse Hand Seeder.

Here is the Seeder for rich or poor; splendid in all respects, doing its work perfectly. It will pay for itself in sowing 5 acres twice over. It was brought forward to meet the demand for a cheap, perfect Hand Seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. Price, $1.25; **3 for $3.50.**

FREE.

The above Seeders given **FREE** with all Grass and Clover Seed Mixtures as follows:

ON A $15.00 order of Grass and Clover Mixtures from pages 117-119 we give the La Crosse Seeder free.
ON A $30.00 order of Grass and Clover Seed Mixtures from pages 117-119 we give a Cahoon Seeder free.
ON A $75.00 order of Grass and Clover Mixtures from pages 117-119 we give a Thompson Wheelbarrow Seeder free.

☞On straight orders for Clovers, Timothy, Orchard Grass, Blue Grass, Red Top and other Grasses, to earn a Seeder it takes an order twice as large; thus, a $30.00 straight order of these mixtures would be required for a La Crosse Seeder; a $60.00 straight order for a Cahoon Hand Seeder; a $150.00 order for a Thompson Wheelbarrow Seeder.

Our Great Hog Pasture Mixtures.

PERMANENT HOG PASTURE MIXTURE.

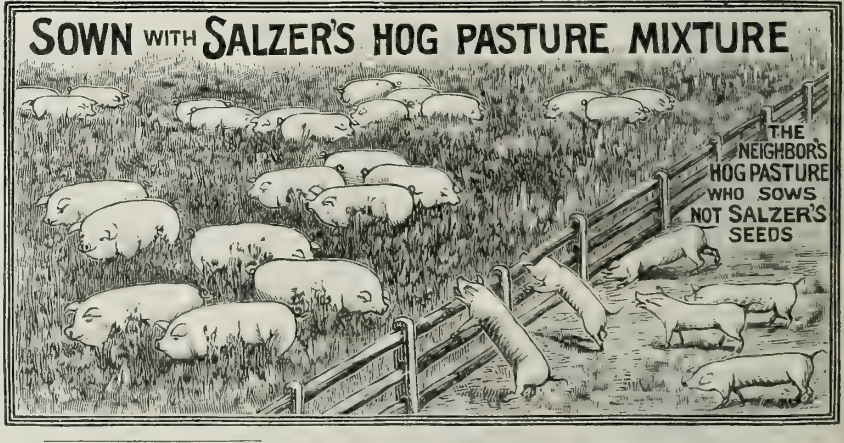
No. 23. Specially selected for a permanent hog pasture on good, rich soils. We can heartily recommend this mixture. The grasses contained therein are A No. 1. They are splendid for hog pasture. They sink their roots deeply, as a rule, and furnish a great abundance of herbage. We cannot too strongly recommend same for permanent pasture.

		PER ACRE.
English Blue,	Alsike Clover,	15 lbs. at 12c, $1.80
Orchard Grass,	White Clover,	50 lbs.......... 5.75
Mammoth Clover,	Timothy.	100 lbs..........11.00
Rough-Stalked Meadow,		

QUICK RESULT HOG PASTURE MIXTURE.

No. 24. This mixture for pastures is renowned. It has stood the test for years, and the increased sales annually attest its popularity. It comes already into play the first year, as the splendid Clover, Salzer's Giant Incarnat or German Mammoth enters largely into its composition. We are sure that it will please everybody. It is sold very cheap. This mixture insures splendid food in the first season—yes, luxuriant pasturage.

5 lbs. Salzer's Giant Incarnat Clover,	14 lbs. (sufficient for 1 acre), $1.50
2 lbs. Salzer's Mammoth Clover,	50 lbs........ 5.00
2 lbs. Salzer's English Rye Grass,	100 lbs........ 9.50
2 lbs. Salzer's Italian Rye Grass,	
1 lb. Salzer's Creeping Bent Grass,	
1 lb. Timothy, 1 lb. Billion Dollar Grass.	


SOWN WITH SALZER'S HOG PASTURE MIXTURE
THE NEIGHBOR'S HOG PASTURE WHO SOWS NOT SALZER'S SEEDS

LAUGH AND GROW FAT HOG PASTURE MIXTURE.

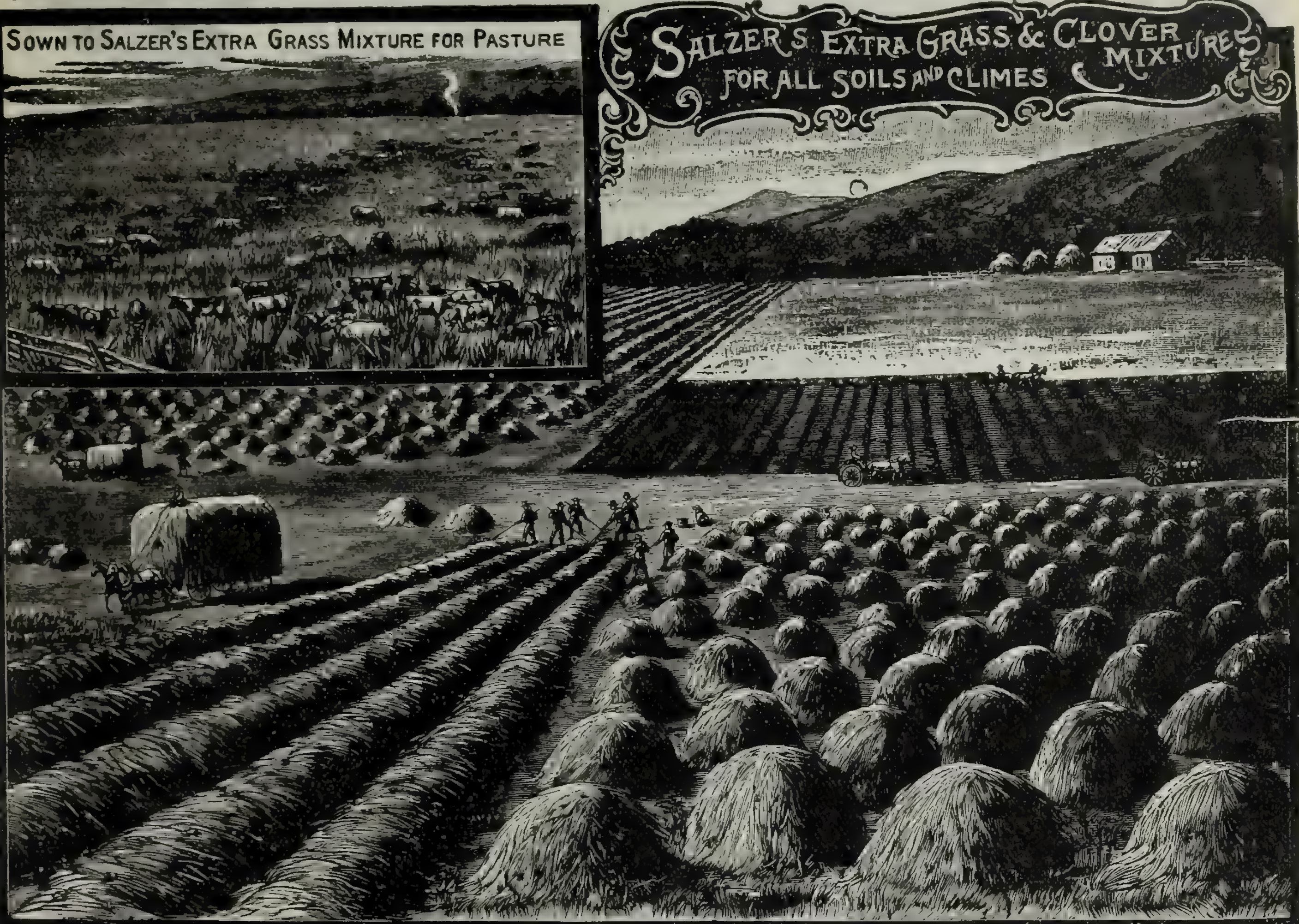
No. 23. For years we have made up different mixtures for hog pastures and they have been so immensely popular that a dozen seedsmen are now copying same. The "Laugh and Grow Fat" Mixture contains generally among others the following: Billion Dollar Grass, Turnips, Amber Cane, Cow Peas, Velvet Bean, Soja Beans, Speltz, Bismarck Hog Food Peas, Rape, Vetches, Thousand Headed Kale, Oats, St. John's Rye, Broom Corn, Millet and Giant Incarnat Clover. It is well in ordering this mixture to tell us **what month** you wish to sow, stating when **you wish** to have the food, and the condition of **your soil.** We usually make up these mixtures in view of above **three questions.** Sow from 90 to 125 lbs. per acre.

Price, 50 lbs., $2.60; 90 lbs., $3.70; 100 lbs. or more at $3.90 per 100 lbs.

A LUXURIANT MEADOW—FROM SALZER'S MIXTURE.

Lives there a farmer whose heart is not made light and happy and glad at the sight of a luxuriant meadow? To get a magnificent stand of grass, it is imperatively necessary to sow good **Northern-Grown Seeds.** Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover seeds equal ours in vitality and vigor of growth. Our Grass Mixtures will be a source of constant pleasure and profit, and the fact that dozens of seedsmen imitate our mixtures is proof that they are good.

We cannot too often urge upon you to be careful in the purchase of your Grass and Clover Seeds, as so many seedsmen are forced (because they do not grow seeds themselves) to buy Grass Seeds in ordinary markets. We leave you to judge what can be so obtained. We are the only seedsmen in America making the growing of Farm Seeds a great specialty of our business:


SOWN TO SALZER'S EXTRA GRASS MIXTURE FOR PASTURE
SALZER'S EXTRA GRASS & CLOVER MIXTURE
FOR ALL SOILS AND CLIMES

VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 1903 YIELDING 6⅔ TON MAGNIFICENT HAY PER ACRE.

☞ *In order to have as magnificent a meadow as above illustrated, it is necessary to sow Salzer's Extra Grass and Clover Mixture. We would sow an average of 21 pounds per acre. The following* **Extra Grass and Clover Mixtures** *are carefully selected to give the greatest possible results, and contain, among others, the following varieties, properly mixed:*

EXTRA GRASS AND CLOVER MIXTURES FOR MEADOWS.

At first sight $1.75 to $2.62 per acre seems high, but when you consider the luxuriant growth and tremendous yield per acre, and that it lasts when once established, for **years and years**, *it must appeal to you as* **low-priced** *after all.*

14. FOR RICH, DRY SOILS.

Tall Meadow Oat, Timothy,
Kentucky Blue, Italian Rye,
Orchard Grass, Alsike Clover,
Meadow Foxtail, Red Clover,
English Blue, English Rye.

Bu. (14 lbs.), $1.75; 50 lbs., $6.00; 100 lbs., $11.00; 200 lbs., $20.00. *Sow 14 to 21 lbs. per acre.*

15. FOR RICH, MOIST SOILS.

Meadow Foxtail, Creeping Bent,
Meadow Fescue, Alsike,
Rough-Stalked Meadow, Hard Fescue,
Orchard Grass, Red Top,
English Blue, Crested Dogstail.

Bu. (14 lbs.), $1.75; 50 lbs., $6.00; 100 lbs., $11.00; 200 lbs., $20.00. *Sow 14 to 21 lbs. per acre.*

16. FOR MEADOW WET SOIL.

Creeping Bent, Fowl Meadow,
Tall Fescue, Timothy,
Red Top, Alsike Clover,
Rough-Stalked Meadow, Floating Meadow,
White Clover.

Bu. (14 lbs.), $1.75; 50 lbs., $6.00; 100 lbs., $11.00; 200 lbs., $20.00. *Sow 14 to 21 lbs. per acre.*

OUR EXTRA MIXTURES FOR PASTURE CONTAIN:

Luxuriant pastures, upon which large flocks of sheep, herds of cattle, droves of hogs and bands of horses find rich, abundant, nourishing, health-giving food—such pastures are made possible by sowing Salzer's Extra Pasture Mixtures at the rate of 21 lbs. per acre.

17. FOR RICH, DRY SOILS.

Meadow Foxtail, Blue Grass,
Orchard Grass, English Rye,
Sweet Vernal, Italian Rye,
Meadow Fescue, White Clover.
Dogstail, Red Clover,
Timothy, Alsike.

Bu. (14 lbs.), $1.75; 50 lbs., $6.00; 100 lbs., $11.00; 200 lbs., $20.00. *Sow 14 to 21 lbs. per acre,*

18. FOR RICH, MOIST SOILS.

Meadow Foxtail, Rough-Stalked Meadow,
Hard Fescue,
Orchard Grass, Red Top,
English Rye, Dogstail,
Italian Rye, Tall Fescue,
Wood Meadow, Red Clover,
Alsike.

Bu. (14 lbs.), $1.75; 50 lbs., $6.00; 100 lbs., $11.00; 200 lbs., $20.00. *Sow 14 to 21 lbs. per acre.*

19. FOR WET SOILS.

Creeping Bent, Tall Fescue,
Red Top, Rough-Stalked Meadow,
Fowl Meadow,
Floating Meadow, Timothy,
Alsike Clover.

Bu. (14 lbs.), $1.75; 50 lbs., $6.00; 100 lbs., $11.00; 200 lbs., $20.00. *Sow 14 to 21 lbs. per acre.*

22. Alfalfa or Dry Mixture.

This is a mixture for dry, sandy soils, and is composed largely of Alfalfa Clovers. It is of rare quality and gives magnificent pastures and meadows.

Bu., $1.75; 100 lbs., $12.00.

25. FOR ORCHARD AND SHADE.

This mixture contains sorts adapted for orchard and shady places. Gives rich hay and will please.

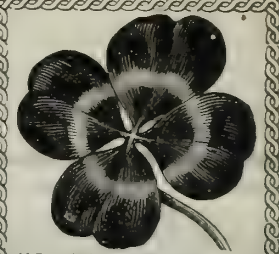
Bu., $1.75; 50 lbs., $6.00; 100 lbs., $11.75.

Salzer's Extra Grass Mixtures must not be confounded with the other fellows' Grass Mixtures. We are growers, and the only large growers, of Grass and Clover Seeds in America.

Free for 2c Postage: Salzer's Practical Hints for Grass and Clover Culture (being extensively copied).

20. SALZER'S RENOVATOR, OR QUICK RESULT GRASS MIXTURE.

Quick growing, rapidly producing grasses, pastures and meadows of quick and great luxuriance are often desired at once; for these we recommend our **Renovator Grass Mixture.** This mixture is gotten out for the purpose of a Renovator Grass Mixture—one giving quick results and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone and received the finest stand of grass they had ever seen, while, without exception everybody reports in glowing terms as to the vigor, the quality and the permanency of this great mixture.



"Good luck is with each planter of Salzer's seeds."

94,603 FARMERS

have used this Renovator Mixture to their very great satisfaction and pleasure. Indeed, no mixture has ever had so tremendous a sale, so hearty a reception from farmers as Salzer's Renovator. No mixture is more practical, more usable, more splendidly adapted for a great variety of soils than Salzer's Renovator. Everywhere, in every State of the Union, on over 94,000 farms in America, it grows quickly and gives tremendous satisfaction. Do try it the coming year, if you want lots of pleasure and grass and hay for a small cost.

MR. EMIL RAFFOLD, EAST POINT, GA., writes:

I sowed your Grass Mixtures March 19th, on a miserable piece of land—"so poor, two men could not raise a fuss on it!" and yet on April 30th—in less than 42 days, I had the finest stand of grass in our county! Your Grass Mixtures do grow so luxuriantly.

Now, Grass is far more important than Corn; **Grass is king**, not Wheat or Corn, because Grass and Clover outrank all cereals in value. The improvement of your worn-out pasture and meadow, or laying out of new pasture, is worthy of your very best thought. The country is full of imitators, and there are lots of seedsmen who do not grow an ounce of Grass or Clover seed who are imitating our methods, our illustrations, our advertisements, and also our Grass mixtures, but there is one thing they can never imitate, and that is the quality of our Grasses and Clovers. There is no other firm in the world that takes greater care as to purity and germination than we do, and in our special mixture, which we offer under the name of

SALZER'S RENOVATOR, OR QUICK RESULTS GRASS MIXTURE,

we have something that, we believe, for results and permanency, seeks an equal. It is composed, among others, of those superb Grasses—Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, Tall English Blue Grass, Italian Rye, English Rye, Timothy, Bromus Inermis, Red Top, Dogstail, Alsike, White, Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown, and we bespeak for it a great future, and believe that whoever tests this, either for renovating his pasture or sowing alone for **MEADOW OR PASTURE**, will get magnificent results. With each 8-lb. or larger order there are sent full directions as to how to sow the Renovator or Quick Results Grass Mixture to get grand results.

THIS RENOVATOR, OR QUICK RESULTS MIXTURE,

is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order and lend a permanency, that is astonishing and surprising. This mixture we mowed in one season 3 times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state of the Union, and all the territories and Canada besides.

"Good luck is with each planter of Salzer's seeds."

☞ For renovating pastures, sow at the rate of 8 lbs. per acre.
☞ For the laying down of a new pasture or meadow, sow 16 lbs. per acre.

Salzer's Practical Hints on Grasses and Clovers free for 2c stamp.

94,603 FARMERS.

Just pause a moment. Can you grasp the thousands who have sown **Salzer's Renovator** the past few years? There is reason for this. Salzer's Grasses never fail! Do try them for 1904.

PRICE OF SALZER'S RENOVATOR, OR QUICK RESULTS MIXTURE.

Now, in order to have everybody give it a trial, we have placed the price of this very low, and we trust thousands upon thousands will order 100 lbs. or more, as it certainly will pay every farmer to do so. Just think of sowing over 6 acres with 100 lbs., at a cost of only $9.50, or less than $1.60 per acre! And such hay as you will get! Therein are none of those cheap Grasses, as you find in the "Cheap Mixtures," which we get up in competition to some of the cheap seedsmen whom we are obliged to meet, but the Grasses contained in this mixture are for splendid hay, meadow or pasturage.

Price: Pkg., 10c; lb., 30c, postpaid; by freight, 8 lbs., $1.00; bu., $1.50; 50 lbs., $4.90; 100 lbs., $9.50.

Cheap Grasses and Clover Seed Mixtures.

We are often advised by our farmer customers that they are offered Grass Seed Mixtures by seed merchants who are not growers, but who go into the open market and buy up their Grass seeds and sell same to the farmer trade at a lower price than we offer our Extra Grass Mixtures, which are found fully illustrated and described on another page of our catalogue. Now, in order to meet the prices of these dealers, we have arranged the following mixtures. We know that for the price they will give great satisfaction. For our own planting, we, of course, use in every case **our Extra Grass Mixtures**, or our **Renovator Grass Mixture**, for these Mixtures are composed of Grasses in such proportions as will do well on all soils. In addition to this, our Extra Grass Mixtures have been before the farmer public for many years and have given great satisfaction everywhere. These Mixtures can all be ordered by numbers. The prices in all cases are extremely low, and we hope to receive large orders for same.

Please bear in mind that these Cheap Mixtures (on this page) are better in quality and germination than the best mixtures offered by many seedsmen, for we believe we are the only seedsmen in America who grow **Grasses and Clover for seed.**

FOR MEADOWS.

No. 1. For high and dry ground, light soils.

English Blue, Sweet Vernal,
Red Fescue, Red Clover,
CrestedDogstail, Can. Blue,
Orchard Grass, Red Top,
English Rye Grass,
Lucerne, White Clover,

PER ACRE.
16 lbs. at 9c..$1.44
50 lbs.........$4.00
100 lbs 7.90

No. 2. For dry and high ground, heavy or strong soils.

Tall Meadow Oat, Can. Blue,
Orchard Grass, Sweet Vernal,
English Rye Grass, Red Top,
Meadow Fescue, Red Clover,
Red Top Grass, Alsike Clover,
English Blue, Timothy,

PER ACRE
16 lbs. at 9c..$1.44
50 lbs.........$4.00
100 lbs......... 7.90

No. 3. For moist ground and rich soils.

Soft Meadow, Red Top,
Meadow Fescue,
Tall MeadowOat, Can. Blue.
Italian Rye Grass,
Timothy, English Blue,
Sweet Vernal, Alsike Clover,

PER ACRE.
16 lbs. at 10c..$1.60
50 lbs.........$4.50
100 lbs......... 8.90

No. 4. For moist ground that is occasionally overflowed; **for meadows.**

Tall Fescue, Red Top,
Meadow Fescue,
Red Top Grass, Can. Blue,
Meadow Fox Tail,
Timothy, English Blue,
Alsike,

PER ACRE.
16 lbs. at 10c..$1.60
50 lbs.........$4.50
100 lbs......... 8.90

No. 5. For Top-seeding on Marshes and Swamps occasionally overflowed, the following mixture is especially adapted and very satisfactory.

Water Spear Grass,
Floating Meadow Grass,
Red Top Grass, Blue Joint,
Tall Fescue Grass, Can. Blue,
Alsike Clover,

PER ACRE.
10 lbs. at 16c..$1.60
50 lbs.........$7.00
100 lbs.........13.75

FOR PASTURES.

No. 6. For high, dry ground, light soils.

Red Top, White Clover,
Hard Fescue, Can. Blue,
Red Fescue, Red Clover,
Orchard Grass,
English Rye Grass,
Crested Dogstail, Alsike Clover,
Yellow Oat Grass,
Lucerne, English Blue,

PER ACRE.
16 lbs. at 9c..$1.44
50 lbs.........$4.00
100 lbs......... 7.90

No. 7. For high, dry ground, heavy or clay soils.

Blue Grass, Timothy,
Orchard Grass, Red Fescue,
English Rye Grass,
Tall Meadow Oat, Red Clover,
Alsike Clover, White Clover,
Italian Rye Grass, Can. Blue,

PER ACRE.
16 lbs. at 9c..$1.44
50 lbs.........$4.00
100 lbs......... 7.90

No. 8. For moist and very rich soils.

Soft Meadow, Red Clover,
Blue Grass, Alsike Clover,
Fowl Meadow, Timothy,
Orchard Grass, Red Top,
Creeping Bent Grass,
English and Italian Rye Grass.

PER ACRE.
16 lbs. at 9c..$1.44
50 lbs.........$4.00
100 lbs......... 7.90

FOR PRAIRIE SOILS.

No. 9. Specially adapted for good or rich prairie soil, where a heavy sward of hay is first desired and the aftergrowth for pasturing. It can be mowed early for hay, and the quick successive aftergrowth will then furnish good pasturage.

English Blue, Fowl Meadow,
Tall Meadow Oat, Blue Grass,
Orchard Grass, Meadow Fescue,
Meadow Foxtail, Sweet Vernal.
Eng. Rye Grass, Red Clover,
Italian RyeGrass, Alsike Clover,
Timothy, White Clover,
Rough-Stalked M. Red Top Grass.

PER ACRE.
16 lbs. at 9c, $1.44.
50 lbs....$4.00
100 lbs.... 7.90

No 10. For one year **Hay and Pasture.**
Sow 20 lbs. per acre. Price, 20 lbs., $2.00; 50 lbs., $4.75; 100 lbs., $9.40.

No. 11. For two years **Hay and Pasture.**
Sow 20 lbs. per acre. Price, 20 lbs., $2.50; 50 lbs., $5.25; 100 lbs., 10.25.

No. 12. For one year **Hay** and two years **Pasture.**
Sow 20 lbs. per acre. Price, 20 lbs., $2.25; 50 lbs., $5.25; 100 lbs., $10.25.

No. 13. For light, gravelly and sandy Soils.
Sow 25 lbs. per acre. Price, 25 lbs., $3.25; 50 lbs., $6.00; 100 lbs., $11.75.

No. 21. For Sheep Pasture.
Sow 21 lbs. per acre. Price, 14 lbs., $1.65; 50 lbs., $6.00; 100 lbs., $9.00.

NOTE—We offer these cheap Grass Mixtures as explained above. But we think our Cheap Mixtures far ahead of most seedsmen's very best, for you see we are growers others only buyers. Do not be misled. Salzer's Seeds grow!

SALZER'S NORTHERN GROWN SEED POTATOES.

Wrote us one of the largest Illinois seedsmen who had seen our Dakota Potato farm: "Let me congratulate you, Salzer, on the really only fine Potato **farm I ever saw in my life. You will surely get 100,000 bushels this year."**

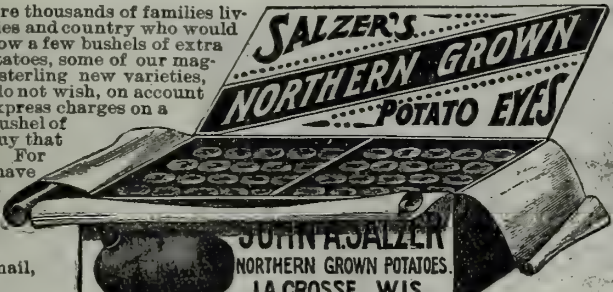
Nothing gives us more genuine pleasure and satisfaction than the wonderful, yes, marvelous increase in our Seed Potato trade. Seedsmen who have visited our Seed Potato cellars marvel at the quantity of our choice stock, and wonder what we would do with all of it. We now have cellars having a capacity of over 60,000 bushels. The **IMMENSE POPULARITY** of our Potatoes is accounted for by their being **GROWN IN THE EXTREME NORTH.** There is reason in this—there is **a world of difference** between a Dakota Northern-grown Potato and an Eastern, or one grown along the shores of lakes. We have taken Potatoes from Michigan and New York and planted side by side with the same sorts from our Dakota farms, and **NEVER** got a two-thirds crop. While our Dakota sorts would plow out by the hundreds of bushels per acre, Michigan and Eastern Potatoes would give us 50, 80, and now and then, an **unusual** yield of 100 bushels per acre. Now, our gardener or farmer friends, if you plant ¼ acre or 20 acres of Potatoes, it will pay you to **buy your seed stock from us**; that is, if **early varieties** or great, glorious **yielding varieties** are what you are after. Why, we have hundreds of farmers who buy regularly from 3 to 20 barrels a year for their seed, because it more than doubly pays them to do so. Think of 200, 300, 400, 500 and 600 bushels per acre, and then compare the average yield you get!

Customers in the South.

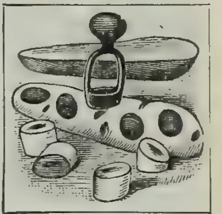
We begin shipping Patatoes to Texas, Alabama and the South the first of January, 1904. There is no Potato that does better in those states than our great Salzer's Six Weeks and Salzer's Earliest, and for late "Million Dollar," and we assure customers they will be delighted with them. We expect to ship 100 carloads of Seed Potatoes to Texas alone this year.

POTATO EYES POSTPAID, BY MAIL.

There are thousands of families living in cities and country who would like to grow a few bushels of extra early Potatoes, some of our magnificent, sterling new varieties, and who do not wish, on account of high express charges on a peck or bushel of seed, to buy that quantity. For these we have adopted a new plan of sending Potato Eyes by mail, postpaid.



These are carefully packed with damp moss and we warrant them to arrive in good condition for growing, no matter how far away. In this way our customers can have the pleasure of trying our new varieties at little cost. In sending the Eyes by mail there is nothing to pay for transportation, as we pay all postage. All orders for the South can be sent at any time in the winter with safety. Orders for the North and West will be booked when received, and sent when spring opens or planting time arrives.



PRICE OF POTATO EYES, POSTPAID. POTATO EYE CUTTER, 30c.

Price of all our Potato Eyes, except Scab Proof (see price, page 124).

Per 20,	Per 60,	Per 100,	Per 250,	Per 1,000,
40c.	80c.	$1.10.	$2.50.	$8.50.

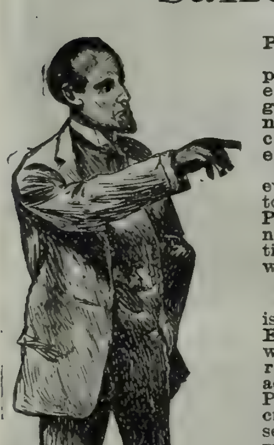
Upon receipt of the Potato Eyes, if too early to plant, put in moist earth and place in cool location without danger of freezing.

☞ Positively no less than 20 furnished of one kind at above price. ☜ With careful culture, 50 eyes produce 5 bushels; 250 eyes, 25 bushels.

POTATO SEED.

Carefully hybridized seed, suitable for experimental trials. You may, by planting this, in two years secure a new variety of merit. The little tubers the first year are about the size of small marbles. Pkt., 20c; ¼ oz., $4.00; ½ oz., $7.50.

Salzer's Earliest Six Weeks Market Potato.



Stand aside! Clear the track! Make room for this noble Potato, this monarch of early general purpose Potatoes! None in the wide world are its equal. It stands alone as the great, earliest general purpose Potato!

It is without question that the Earliest Six Weeks Market Potato, which we describe on this and the next pages, is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, namely it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common Six Weeks Market, has never failed us to produce extremely early, very large tubered Potatoes. A little later than Salzer's Earliest, but always sure.

It is the great general purpose potato of the world to-day. By this we mean that it is good, extremely early, fit for market everywhere, in six weeks. It is good for midsummer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior except our new Sunlight, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels per acre. It is a wonderful Potato in every respect.

Market Gardeners and All Others Who Grow Potatoes:

What could you afford to give for Potatoes that will produce fine, large, beautiful tubers six weeks from planting, which is two or more weeks ahead of any other kind, if you knew they would positively produce such results? **SALZER'S EARLIEST SIX WEEKS MARKET** is worth its weight in gold for a start of seed to many market gardeners, as with it they can get **the fancy prices** before other kinds come to market. We offer for your consideration the accompanying report from the originator, who has been a potato grower all his life, and is now 54 years old, and from others, whose full addresses are on file in our office. After reading these you cannot longer doubt that this is a most remarkable variety. This new Potato originated in Ohio. The originator says: "They have created such excitement in my neighborhood that I could sell the whole crop to my neighbors at a fancy price. Grows medium to large size, oblong to round shape, light, flesh-colored skin; white flesh; very smooth shape; eyes even with the surface; tubers grow close together in the hill. The Potatoes begin to form when the vines are only 4 or 5 inches high. The tops and tubers grow rapidly, and at **six weeks from planting are of a fine marketable size, and reach maturity in 72 days.** As a table Potato they are not excelled; even for late spring they keep sound and solid. *They grow so rapidly and mature so early that the potato bugs have no chance at all,* making their crop, if planted early, before the young bugs become numerous; *while for yield they are wonderful,* considering their earliness."

Down in Texas and Alabama, in Florida and Throughout the South

this Potato is fairly captivating the hearts of all planters. It is crowding the Red Triumph and Stray Beauty varieties to the wall. Every planter who has once used Salzer's Earliest Six Weeks Market will plant same in preference to every other known variety of Potatoes. They do this because Salzer's Earliest Six Weeks Market will yield three times as much in Texas as Red Triumph; in addition, the Potatoes will keep from one to three months longer in the South than above varieties. That is the Potato to plant for Texas and the Southern States; that is the Potato to bank on in those states; that is the Potato to bank on everywhere where you desire an extremely early, extremely fine, extremely good-keeping Potato. Salzer's Earliest Six Weeks Market fills the bill every time.

☞ **In 1898, 490 bushels; in 1899, 654 bushels; in 1901, 473 bushels; in 1902, 587 bushels; in 1903, 602 bushels earliest large Potatoes from one acre.**

THE GREAT SECRET.

"The great secret as to making money in Potatoes is to plant heavy-producing early and late varieties. Now, I plant annually 40 acres; one-third Salzer's Earliest and Salzer's Sunlight, the next third, Salzer's wonderful Earliest Six Weeks Market, and the other third, the Million Dollar or any of Salzer's late sorts; they are all heavy yielders. I always make money—no matter how low the price. I never got less than $1.00 for Salzer's Earliest, and 80c for Earliest Six Weeks, because they are earlier than any other. Now, neighbor, begin this year by trying Salzer's Potatoes, and plant as I do. I plant with the Acme Potato Planter, and use the Kill Quick Sprayer."

Price of Salzer's Great Earliest Six Weeks Potato: Pk., 75c; bu., $1.65; bbl., $3.60; 2 bbls., $7.00; 5 bbls., $17.25; 10 bbls., $34.00; with one pound Scab Proof Potato (See page 124) worth $1.50 with each barrel order as a premium.

Salzer's Earliest Six Weeks Potato Resists Every Drought.

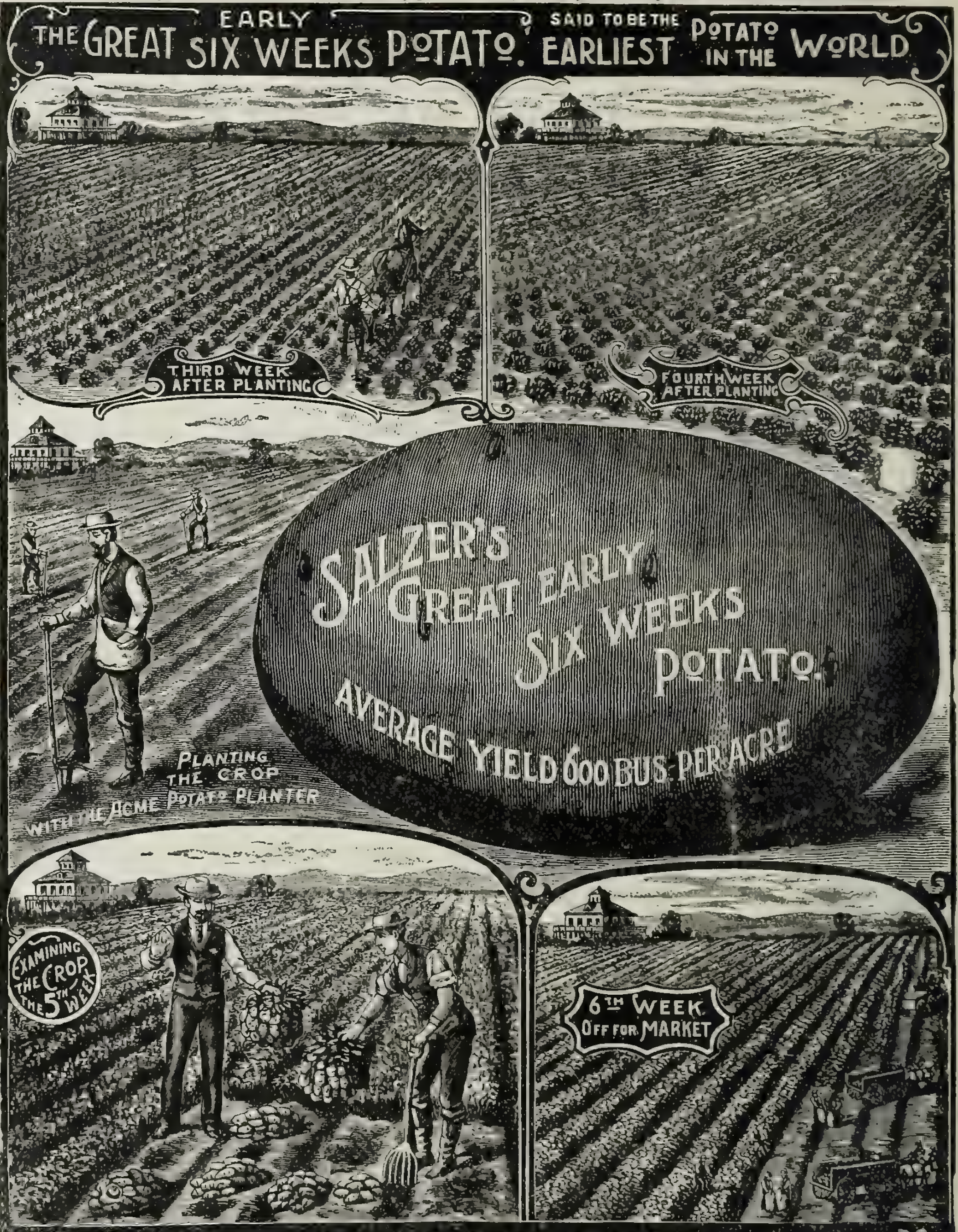
This potato has a great record as a drought resister. Why, sir! out in Dakota it laughs and scoffs at droughts! The dry weather don't hurt it! It's the great Potato for everywhere on account of its resisting the extreme dry weather and frequent climatic changes, and Six Weeks has made many a farmer rich!

Now, with Salzer's Six Weeks Market you have a Potato, if you do not want it for early, it will do splendidly to put in your cellars for late, as it is a great keeper. Indeed, the Six Weeks Market Potato not only is an extra early Potato, but is a Potato that is good all summer and all fall through, and is fit for sale any time after 40 to 50 days from planting, although many of our customers had Potatoes, as you will find by the testimonials, in less time than above. We know you will like this Potato, its shape, its color, its size, its quality, its yield. In fact, it is a perfect Potato in every respect.

Hear Salzer's Earliest Six Weeks Market Potato's Friends Talk.

H. C. Rush, Meridian, Miss.: "The Early Six Weeks Potato is far superior to anything I have ever seen here for early Potatoes, and for table purposes they are unexcelled. My neighbors say they are the best they have ever eaten. It is a heavy producer."

Fred A. Sleezer, Newark, Ill: "Last spring I though you told big stories about big Potatoes, but having tried a barrel of your Early Six Weeks, I am ready to swallow almost anything you say. Everyone here wants your Early Six Weeks Market Potatoes."


THE GREAT EARLY SIX WEEKS POTATO. SAID TO BE THE EARLIEST POTATO IN THE WORLD
THIRD WEEK AFTER PLANTING
FOURTH WEEK AFTER PLANTING
SALZER'S GREAT EARLY SIX WEEKS POTATO.
AVERAGE YIELD 600 BUS. PER ACRE
PLANTING THE CROP WITH THE ACME POTATO PLANTER
EXAMINING THE CROP THE 5TH WEEK
6TH WEEK OFF FOR MARKET
OFFERED BY THE JOHN A. SALZER SEED CO. LA CROSSE Wis.

TOOK FIRST PREMIUM AT EVERY FAIR WHERE EXHIBITED

SIX WEEKS

is a proud Potato. There is reason for it. It takes First Premium wherever exhibited. It is so handsome, so splendid a sort.

Forney Stall, Galveston, Texas: "I planted an acre Salzer's Six Weeks. I sold $400.00 worth Extra Early Potatoes and had enough for my family besides,—your Sunlight can't be beat either."

N. Barbeau, Belle Plaine, Wis.: "Your Six Weeks Market Potato is the earliest I have ever grown."

Jackson Brown, Long Rapids, Mich.: "The Six Weeks Market Potato we commenced to use 40 days after planting and used them all summer. There is no better potato."

Mrs. Hannah Trovillo, Midland, O.: "We have just dug our Six Weeks Market Potatoes. They are very fine—are the earliest we have ever seen."

Geo. W. Beardslee, Wichita, Kan.: "We beg to report that the seeds ordered of you last spring are all right, notably so the Six Weeks Potatoes, and Cabbage and Onion Seeds."

9 Months.

Salzer's Earliest Potato keeps splendidly, cooks and eats splendidly for 9 months after ripe!

Geo. A. Triplett, Ironwood, Mich.: "The Six Weeks Potatoes did splendidly. They will go 400 bu. per acre."

G. Lindemann, Paw Paw, Mich.: "I planted two barrels Salzer's Six Weeks. They are the grandest Potatoes I ever saw. They are pronounced the finest, earliest and best in this county by all who saw them. Will yield fully 200 bu."

R. Taylor, Ashland Co., Wis.: "One pound Early Six Weeks Market Potato yielded 147 pounds of fine sound, smooth tubers; produced marketable potatoes in six weeks."

J. G. Koss, Tenn.: "I had a load of your Six Weeks Potatoes in Nashville in just 42 days after planting."

J. M. Scharf, Brown Co., S. D.: "Fit for table in 30 days. Nothing ever introduced like it."

E. G. Smith, Minn.: "Sold a load in Minneapolis market for $1.10 a bushel 48 days after planting."

J. F. Hoffmann, Mindora: "It is the earliest Potato. **Ripe in 6 weeks.**"

Geo. Keonig, Ill.: "It is the dandy. Potates in **40 days** fit for a king."

W. A. Walker, Ind.: "42 days after planting I dug one peck from 3 hills."

A. E. Ord, Fayette Co., Tex.: "Greatest, earliest Potato on earth. I make no exception. Fit to eat in 28 days, to sell in 38 days."

Oh!

Oh!!

Oh!!!

ALL DAY LONG. We could keep on with testimonials and good words and praises on this Potato all day long. The above suffices to demonstrate to you that it is one of the very earliest in the world and at the same time one of the very best early Potatoes that has ever been produced, and we accordingly recommend same to anybody and everybody who wants a really Potato. Several Seedmen are offering a Potato for Six Weeks that is not genuine. To get the true Salzer's Six Weeks Market buy only of us. Our stock is 20 days ahead of Miichigan seed.

It is the Great Mortgage-Lifting Potato.

That is, 10 acres of this early Potato, fit for market in six weeks, will bring, in nine out of ten markets in America, 90c per bushel, or for ten acres, on an average yield of over 300 bushels per acre, $2,700.00! Now, that pays. That lifts the mortgage and buys lots of things you have long wanted!

Why, October 10th, Mr. Wm. Brownell, a La Crosse County farmer, received from us a check for $894.30 for Potatoes grown on less than 6 acres He was a happy man. He was going to pay off the last mortgage on his farm, and that is what you, Mr. Farmer, can positively do if you plant plenty of Salzer's SIX WEEKS Potatoe. It is the best for general market, best flavored, best early Potato we know of. In addition to this, it is a Potato you can sell every month in the year, because it has magnificent keeping qualities ahead of every other early variety.

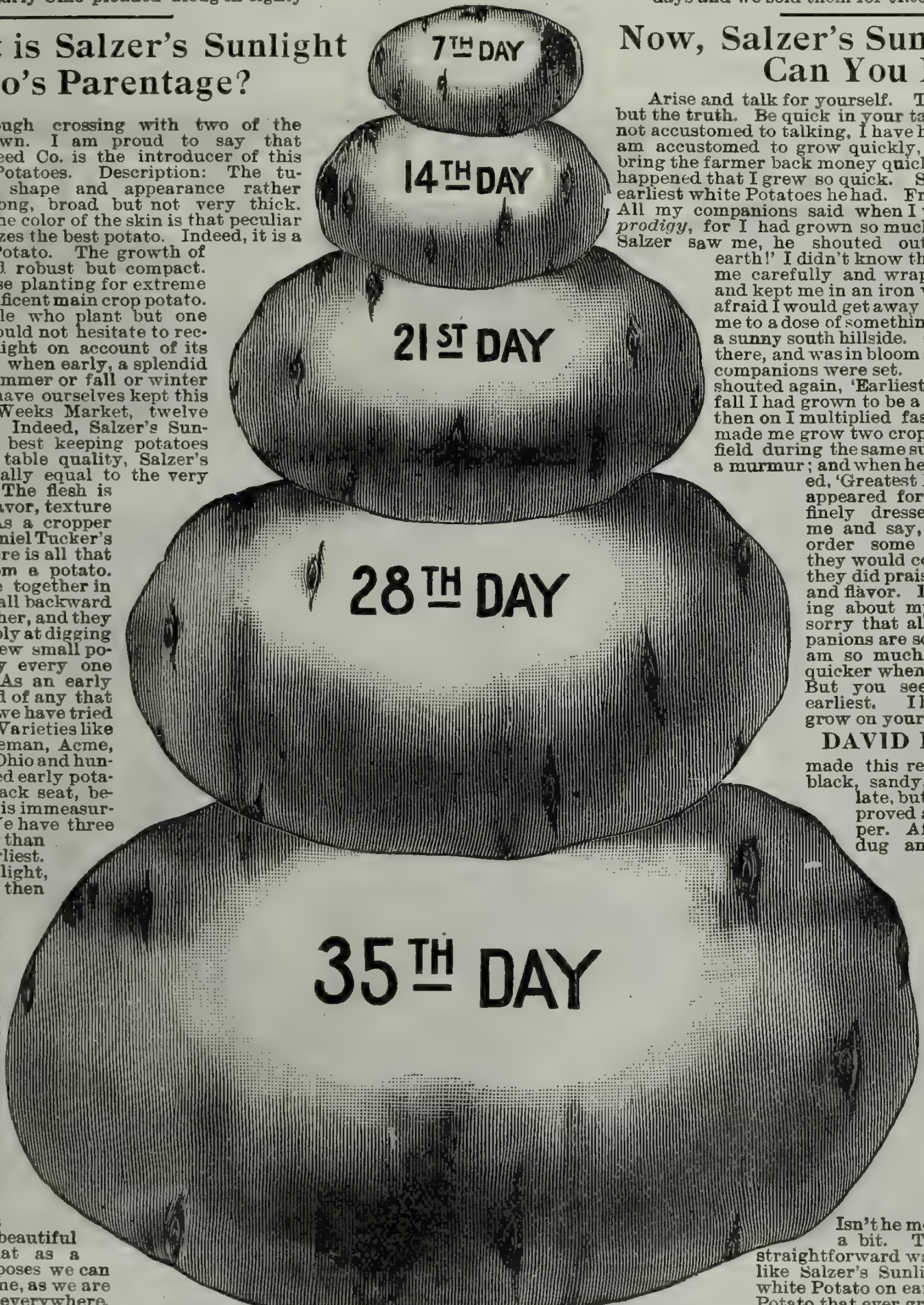
PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO.

1 lb., postpaid, 35c; 3 lbs., $1.00; by freight, pk., 75c; bu., $1.65; bbl., $3.60; 2 bbls., $7.00; 5 bbls., $17.25; 10 bbls., $34.00, with 1 lb. Salzer's Scab Proof Potato (see page 124) with 1 bbl. order free.

SALZER'S SUNLIGHT POTATO

SALZER'S SUNLIGHT
POTATO

For the want of a better name, a name denoting greater quickness, describing rapidity, telling of lightning time, of fast growth, we have named this candidate for public favor, this new earliest Potato on earth, **Salzer's Sunlight Potato.** If we could find a better name we would take it, but then, what is faster than light? Does it not travel faster than the telegraph, telephone, or steam, and does not Salzer's new white Potato grow faster, quicker, and with larger strides than any other Potato known to-day? Therefore, the name Sunlight is all right. It is expressive; it means something. It must stand, and stand it will for this earliest, quickest grown white Potato on earth. But then you say: right on the next page you describe Salzer's Earliest as the earliest Potato on earth. That is so, up to the advent of this new one, Salzer's Earliest has been considered by more than 300,000 Potato growers as absolutely the earliest Potato on earth, but to-day Sunlight is earlier. People told us not to try and improve Salzer's Earliest Potato, not to attempt to produce an earlier one, because they said that Salzer's Earliest is good enough. Well, that is so. It's the best early red Potato this side of the stars, but our new Salzer's Sunlight brings joy on its rapid wings. As the bright sunshine dispels the gloom, so does Salzer's Sunlight Potato dispel the gloom of "shortness of money on the farm." There is a gloom about that. There is no fun farming without money, and Oh, had we had such a Potato as **Salzer's Sunlight** thirty years ago, we would have made mints of money at market gardening. Thirty years ago the Early Ohio plodded along in eighty days and we sold them for $1.00 a bushel.



Now, What is Salzer's Sunlight Potato's Parentage?

It originated through crossing with two of the earliest potatoes known. I am proud to say that the John A. Salzer Seed Co. is the introducer of this noblest of all early Potatoes. Description: The tubers are of beautiful shape and appearance rather being inclined to oblong, broad but not very thick. The eyes are shallow; the color of the skin is that peculiar white which characterizes the best potato. Indeed, it is a handsome, attractive Potato. The growth of the vines is dense and robust but compact. This is favorable to close planting for extreme early. It is also a magnificent main crop potato. There are many people who plant but one potato. To such we would not hesitate to recommend Salzer's Sunlight on account of its being a splendid potato when early, a splendid potato when used in summer or fall or winter or early spring, as we have ourselves kept this potato, also the Six Weeks Market, twelve months after digging! Indeed, Salzer's Sunlight is one of the very best keeping potatoes that we know of. In table quality, Salzer's Sunlight is unconditionally equal to the very best potato known. The flesh is white as snow, and flavor, texture and quality perfect. As a cropper would refer to David Daniel Tucker's test. 603 bushels per acre is all that any farmer expects from a potato. The tubers grow close together in the hills and are not at all backward about crowding each other, and they roll out grandly and nobly at digging time. There are but few small potatoes in a hill, nearly every one being merchantable. As an early potato Sunlight is ahead of any that we have ever tried, and we have tried every sort obtainable. Varieties like Thorobred, Bovee, Freeman, Acme, Early Michigan, Early Ohio and hundreds of other so claimed early potatoes—all such take a back seat, because Salzer's Sunlight is immeasurably ahead of them. We have three potatoes that are earlier than other seedsmen's earliest. First comes Salzer's Sunlight, then Salzer's Earliest, then Salzer's Six Weeks Market. These three potatoes have proved themselves earlier than any other seedsmen's earliest sorts. But Sunlight is the earliest of all. One great feature of Salzer's Sunlight potato is, that during the past season the weather was dry and there were weeks without rain, and other potatoes planted near by did poorly, but Salzer's Sunlight kept right on growing, snapping its fingers at the drought, smiling at the cloudless sky, and producing a tremendous crop of extra choice beautiful early potatoes, so that as a potato for general purposes we can heartily recommend same, as we are sure of its doing well everywhere.

Now, Salzer's Sunlight, What Can You Do?

Arise and talk for yourself. Tell the truth and nothing but the truth. Be quick in your talking. "Mr Farmer, I am not accustomed to talking, I have had no time to learn; but I am accustomed to grow quickly, sell myself quickly, and bring the farmer back money quickly. I'll tell you how it happened that I grew so quick. Salzer crossed me with two earliest white Potatoes he had. From that seed-ball I sprung. All my companions said when I was yet little that I was a *prodigy*, for I had grown so much faster than they. When Salzer saw me, he shouted outright: 'Earliest thing on earth!' I didn't know then what he meant. He dug me carefully and wrapped me in some soft stuff and kept me in an iron vault until spring. He was afraid I would get away from him. He then treated me to a dose of something strong and planted me on a sunny south hillside. Gee Williguns! but I grew there, and was in bloom and fit for eating before my companions were set. When Salzer saw that, he shouted again, 'Earliest Potato on earth!' By that fall I had grown to be a bushel basketful and from then on I multiplied fast. The following year he made me grow two crops at La Crosse on the same field during the same summer, which I did without a murmur; and when he dug the last crop, he shouted, 'Greatest Potato on earth!' When I appeared for the first time in stores, finely dressed ladies would look at me and say, 'Oh, how beautiful!' and order some at $3.00 a bushel; then they would cook and boil me, and how they did praise my beauty and earliness and flavor. I am now going to quit talking about myself. Only this, I am so sorry that all of my other Potato companions are so envious of me, because I am so much bigger and sell so much quicker when still young than they do. But you see, I was born to be the earliest. I hope that you will let me grow on your farm this year."

DAVID DANIEL TUCKER

made this remarkable record on rich, black, sandy, quick soil. He planted late, but Sunlight grew rapidly and proved a tremendously quick cropper. After growing five weeks, he dug and Sunlight yielded 140 bushels per acre; after growing six and a half weeks, he dug and Sunlight yielded 250 bushels per acre; after growing eight weeks, he dug and Sunlight yielded 555 bushels per acre. When thoroughly ripe, Sunlight produced 603 bushels per acre for Mr. Tucker. That's immense, that's glorious, and such a magnificent potato! It is all richness. Nothing poor about it. It's the biggest cropping, early white potato out.

MR. FARMER.

Well, now, Mr. Farmer, how did you like above talk of Sunlight Potato? Isn't he modest? He dosen't brag, not a bit. Told only facts in such a straightforward way. That is the reason we like Salzer's Sunlight Potato, that earliest white Potato on earth. We are sure that no Potato that ever grew will give you such tremendous satisfation as Salzer's Sunlight

NINE MONTHS. This potato is not only good for **quick early**, but will keep nine months after **it is ripe.**

603 Bushels per Acre.

Sunlight is a yielder! It's not a sluggard! It's ready to work and earn a profit to any one planting same. Think of Mr. Tucker's yield; at the end of 5 weeks he dug per acre 140 bushels; at the end of 6½ weeks, 250 bushels from one acre; at the end of 8 weeks, 555 bushels, and when fully ripe, 603 bushels per acre. That's startling, that shows new blood, new vigor, new life, new yielding qualities! If an eastern seedsman had this new blooded early potato, he'd ask $30.00 a barrel for it. Salzer don't. He places it within reach of you, Mr. Farmer. It's bound to make you happy if you will only plant a great plenty.

Price of Salzer's Great Sunlight Potato.

1 lb., 50c; 3 lbs., $1.00, postpaid; by freight, pk., $1.00; ½ bu., $1.40; bu., $2.00; bbl. (2¾ bu., 165 lbs.), $4.00; 3 bbls., $11.90.

☞ **1 pound Salzer's Scab Proof Potato with each 1 bbl. order FREE.**

SALZER'S EARLIEST POTATO.

On the preceding page we say a few words about Salzer's Sunlight Potato, that new Potato, early and quick as light, that comes to you bright and new for your favors. Salzer's Sunlight Potato unquestionably is the earliest white Potato for the market on earth; but it is new, it is rare, it is a novelty, and will be tried this year by just

350,000 FARMERS AND PLANTERS

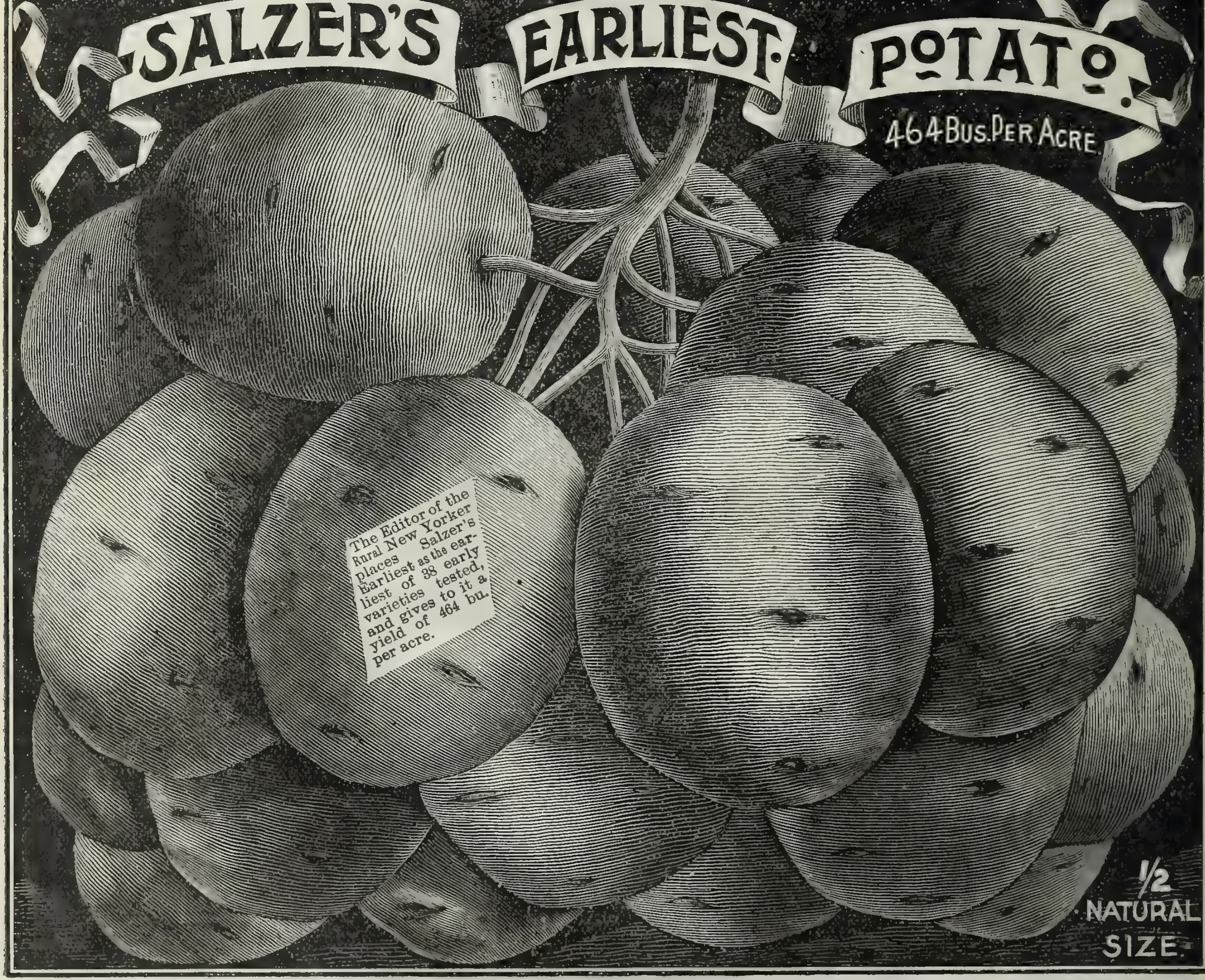
in a small way—in peck, bushel, and barrel lots. Some wide-awake market gardener or farmer will order at once three barrels and, with careful cutting, plant an acre therewith; but the greater bulk of 350,000 Potato planters will buy and plant a plenty of **Salzer's Earliest and Salzer's Early Six Weeks Market Potatoes**, these two tried heroes of the early Potato fields. And now, a word about Salzer's Earliest Potato, that has for years challenged any seedsman on earth to produce an earlier. Not one seedsman could do it. (Salzer did it in Sunlight.) All the seedsmen, without an exception, have tried, but failed. They can't do it. Why? Because you can't beat Salzer. He is up to date in earliest Potatoes and farm seeds, and in Salzer's Earliest we have a noble Potato, a Potato fit for a king—a very picture, a beauty, and marvelously productive.

The John A. Salzer Seed Company consider this Potato the earliest on earth, next to Sunlight.

They warrant same to be the earliest. For the past ten years they have tested every seedsman's earliest sort, and especially so the past six years, every earliest variety offered by seedsmen in Michigan, Minnesota, Illinois, New York and other states, and have invariably found them from 5 to 25 days later than our extremely early, extremely fine Salzer's Earliest Potato. There are thousands upon thousands of market gardeners and market farmers who will fully corroborate what we say regards Salzer's Earliest Potato. There is positively no Potato in America to-day that can touch it in earliness by from 6 to 25 days.

Take our word for it, no matter what seedsmen or merchants will tell you, Salzer's Earliest is the earliest Potato in the world.

This prince of Earliest Potatoes heads the list. That's the place for it. It has earned this proud distinction on account of its being the **earliest in the world**—that is, the earliest introduced for general culture. Earliest? Yes, for it has ripened tubers fit to eat in but 30 days—**4 weeks.** Who would have thought that possible ten years ago? Indeed, this is the earliest Potato in the world; at least proven 6 to 12 days earlier alongside of over 60 seedsmen's earliest sorts. We do not think that for earliness, enormous productiveness and fine appearance, for strong, vigorous growth, excellent flavor and early ripening quality, any praise, no matter how strong, is too high for its merits. Salzer's Earliest is none of your weakly, dwarfish things; it is full of life, vigor and healthfulness, **and as soon as planted sprouts quickly, apparently determined to get there weeks ahead of its relatives, and so it does.** And, sir, it does it every time. It is the great Earliest Potato, and, although it is being crowded by our Peerless Six Weeks, it still leads as **the champion Early Potato of the world!** No Potato yet introduced that gets there quicker, is of finer form, sells more quickly than Salzer's Earliest. Its friends are legion. It is a seedling of that celebrated Triumph or Stray Beauty type, but is earlier than either and twice as prolific.


SALZER'S EARLIEST POTATO.
464 Bus. Per Acre.
The Editor of the Rural New Yorker places Salzer's Earliest as the earliest of 38 early varieties tested, and gives to it a yield of 464 bu. per acre.
1/2 NATURAL SIZE.

THE JOHN A. SALZER SEED CO. LAST SUMMER

made this remarkable test: Now, it placed Salzer's Earliest and Salzer's Early Six Weeks Market Potato on their mettle! They planted them in ordinary, reasonably rich, black sandy land, and ordered them to be good and show what they could do. Here is the actual (weighing all Potatoes, big and small) result. There were, however, very few small Potatoes, as both of these sorts, as a rule, produced only large Potatoes. They were planted the same day, dug the same day, and here is the grand result:

	First acre, dug very early, yielded only:	Second digging—two weeks later, 1 acre:	Third digging—1 acre, two weeks later.	Fourth digging—1 acre, when fully ripe.
Salzer's Earliest..........	84 bu.......Sold at $1.60 a bu.	Yielded 166 bu. at..$1.10 a bu.	437 bu. at.............60c a bu.	503 bu..from 1 acre of Earliest
" **Six Weeks' Market**	64 " .... " " 1.50 "	" 201 " ".. 1.00 "	478 " " ....60c "	645 ".. " 1 " Six Weeks

Is not that a glorious yield, a splendid record, a magnificent showing? One to be proud of, one to boast of, one that you, Mr. Farmer, can have this year if you will. Now, Salzer's Earliest is a lovely Potato; beautiful as a bride, handsome as a peach, charming as a flower, and then, it is early, early, early! It is the great early Potato of to-day. Look at above record. It will sell anywhere at $1.50 a bushel, on account of its extreme earliness.

PRICE OF SALZER'S EARLIEST POTATO:

1 lb., postpaid, 35c; 3 lbs., $1.00; by freight, pk., 60c; ½ bu., $1.00; bu., $1.50; bbl., $3.50; 3 bbls., $10.00.

☞ 1 lb. Salzer's Scab Proof Potato (worth $1.50) free with each barrel order.

SALZER'S EARLIEST POTATO FRIENDS ARE LEGION.

Shout for joy, Mr. Potato Grower! In Salzer's Earliest you have the great early Potato for all soils and climes. It has been grown by 350,000 planters in all parts of the world, and with one accord they chant its praises. It's the earliest. It takes a back seat for no one! Ring out its merits, Mr. Farmer! Try it for 1904. It will make you rich! It will fill your purse; sure to do it; it must do it, if you plant a plenty for extreme early. Look at Salzer's test on page 123.

THE EARLIEST POTATO IN THE WORLD

You can have Salzer's Earliest Potatoes for dinner 20 days ahead of your neighbor unless he plants Salzer's Earliest, too.

HEAR ITS FRIENDS TALK.

Mrs. Catharine Thoenen, Ithaca, Mich.: "Salzer's Earliest Potato is the earliest Potato I ever saw."

I. J. Austen, Lake Fork, O.: "Salzer's Earliest Potato has proven to be an exceedingly fine Potato. It is extremely early and a great yielder. I can highly recommend them as first-class in every respect."

W. W. Dinwiddie, Ticonie, Ia.: "Salzer's Earliest Potato was fit for use in 40 days. We have an excellent stand of Alfalfa Clover from your seed."

Heinrich Hots, Harrisburg, Ill.: "Your Earliest Potatoes are splendid, your Alfalfa Clover excellent."

Jacob Dietzman, Platteville, Wis.: "The Salzer's Earliest Potatoes are wonderfully fine."

J. B. Satterlee, Manchester, Ia.: "I took first premium here on Salzer's Earliest and Six Weeks Potatoes. They are very fine."

Fred Marcelin, City Point, Wis.: "Your Earliest are A No. 1 fine flavor. Am well pleased with them."

John Berger, New Washington, O.: "Your Earliest were fully two weeks ahead of the earliest Potatoes here."

F. M. Elston, Sciota, Ill.: "Your Salzer's Earliest is certainly the earliest Potato in the world. It is fine. It will yield fully 400 bu. per acre. Your Early Six Weeks and Harvest King are grand."

John C. Dolan, Monroe, Wis.: "Salzer's Earliest Potatoes yielded at the rate of 400 bu. per acre, and it was no year for Potatoes here."

J. M. Scharff, S. Dak.: "Salzer's Earliest I ate in 30 days after planting."

A. E. Tone, Tex.: "It is the Potato for Texas. Fit for sale in 40 days."

Jute Toms, Miss.: "Nothing like it ever seen here. Ready for the market in 35 to 45 days."

W. R. Horne, Fla.: "Salzer's Earliest is the finest early Potato I ever saw."

G. A. Gordon, Ga.: "Like it immensely. It is as early as the earliest and 10 days ahead."

Karl Mehr, Tex.: "Mail you a big tuber of Salzer's Earliest—40 days after planting—you see it would have been fit to dig 10 days ago."

Geo. Snape, Bay State, Mass.: "Your Earliest Potatoes are exceedingly good. There is no need of talking about them. They talk for themselves. They are the best Earliest I ever saw."

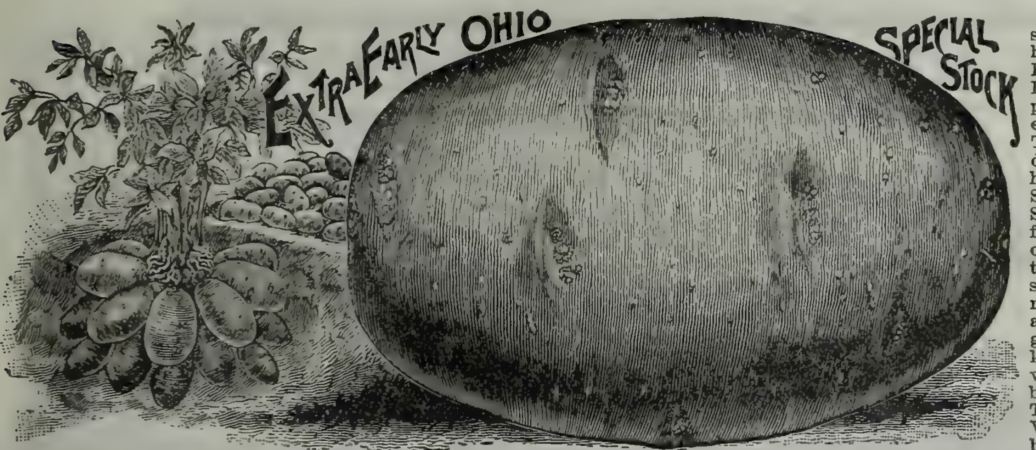
John Ilg, Mt. Clare, Neb.: "Salzer's Earliest Potato withstood the drought. It is a good cropper and is the earliest I ever saw."

The Editor of the Rural New Yorker, the great American authority on Potatoes, calls Salzer's Earliest Potato the earliest of over 38 early varieties tested by him, yielding 464 Bushels per acre!—That's the way it is always!—Salzer's Earliest is the earliest!

Price of Salzer's Earliest Potato:

1 lb., postpaid, 35c; 3 lbs., $1.00; by freight, pk., 60c; ½ bu., $1.00; bu., $1.50; bbl., $3.50; 1 lb. Scab Proof Potato free with 3 bbls., $10.00.

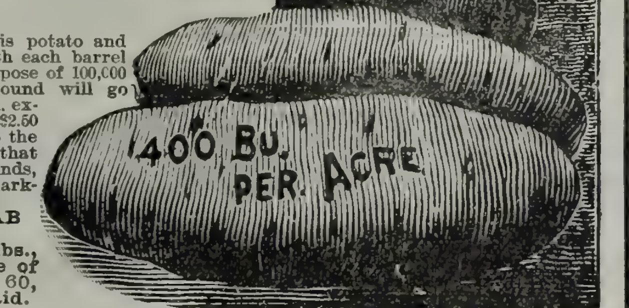
Salzer's Extra Early Ohio Potato.



Fancy northern grown stock. For several years past we have been having these grown in the noted Red River Valley, about 400 miles north of La Crosse, and careful tests have proven them to be fully ten days earlier than the common grown stock. This is a great advantage to the gardener, and puts this variety at the head, second only to Salzer's Earliest Six Weeks, Sunlight and of course Salzer's Earliest. It is a special favorite with marketmen, and one of the most profitable potatoes they can grow. The sprout is very strong, and the vines grow erect, making it easy to cultivate, and on account of its early maturity you can get the highest market prices. They keep firm till late in spring. This variety is frequently sold by Iowa and by other seedsmen as the Six Weeks. That's a fraud. The only true Six Weeks Market Stock in America can be had only of us.

The flesh is solid, and of extra good flavor and mealy quality. Its extreme earliness and the fact that it is mealy when partially grown, make it a great favorite with market gardeners, and fully atone for its lack of beauty. It is not remarkable as a heavy bearer, about ⅓ less than Salzer's Great Six Weeks Market, but its character sells it, and compels many truckers to grow it as their best second early. Also desirable for late planting, as they keep well for winter and spring use. **Price, 1 lb., 30c; 3 lbs., 75c, postpaid; pk., 60c; bu., $1.50; bbl., $3.25.**

Premium Potato, SALZER'S SCAB PROOF.



The great merit of this remarkable potato, the distinguishable features of this wonderful potato, the rare and sought for qualities of this great potato are found mainly in its freedom from scab. Scab, that bane of the potato field, that horror that is hated by every wide-awake farmer. For everyone knows that scab on potatoes makes them almost worthless and reduces the yield from a third to a half. Well, Salzer's Scab Proof Potato is Scabproof. We have never had any indications of scab. The form of the potato is oblong to long, of rusty appearance, of indescribably fine qualities, cooking and baking splendidly, and yielding with ease 400 bu. per acre.

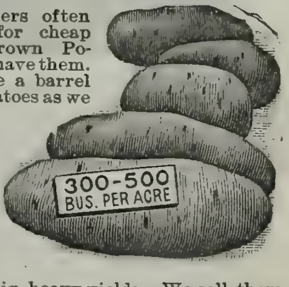
PREMIUM.

We have only 1,800 bu. of this potato and expect to give a pound free with each barrel ordered. We are planning to dispose of 100,000 barrels this season, and one pound will go in free with each barrel ordered, except for the cheap collection at $2.50 a bbl. These are not entitled to the free potatoes, but with each barrel that you order of any of the other kinds, you get free a pound of this remarkable new potato.

PRICE OF SALZER'S SCAB PROOF POTATO.

1 lb., $1.50; 3 lbs., $3.50; 5 lbs., $5.00; 10 lbs., $9.00. Price of potato eyes, per 20, 75c; per 60, $1.50; per 100, $2.25, postpaid.

CHEAP POTATOES for $2.50 a barrel.

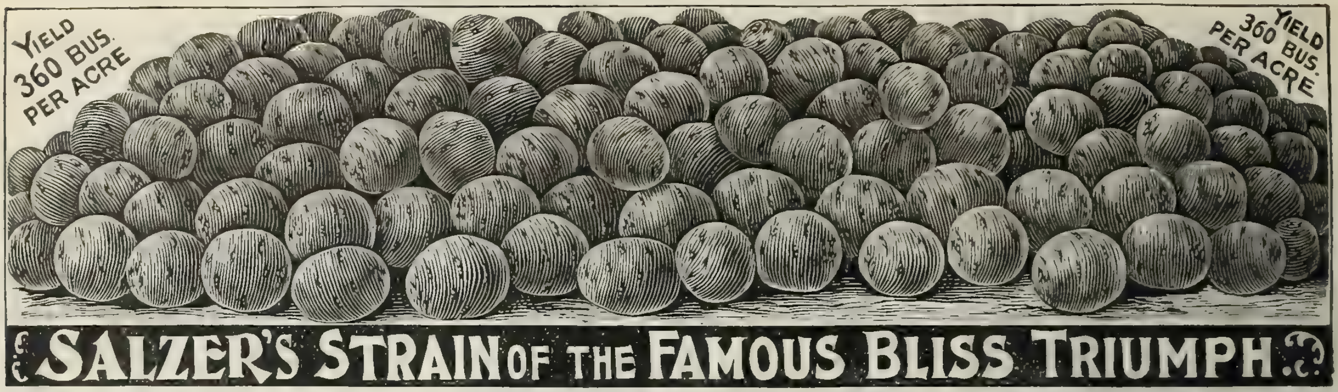


Customers often write us for cheap Northern-grown Potatoes. We have them. We arrange a barrel of such Potatoes as we may often have a large stock of. This barrel frequently contains some small Potatoes, all Northern grown—good for big, heavy yields. We sell them as long as our stock lasts.

This cheap Potato Collection has been immensely popular. The barrel is usually composed of 2 or 3 varieties, providing our stock warrants it, and we are not sold out. They are often composed of Seconds and smaller Potatoes, but many farmers do not object to this, as second or smaller Potatoes coming from the North, nine cases out of ten are so vigorous in growth, that they will outyield "home grown" varieties anywhere. The selection is entirely ours.

Price per bbl., $2.50.

Salzer's Famous Bliss Triumph Potato.

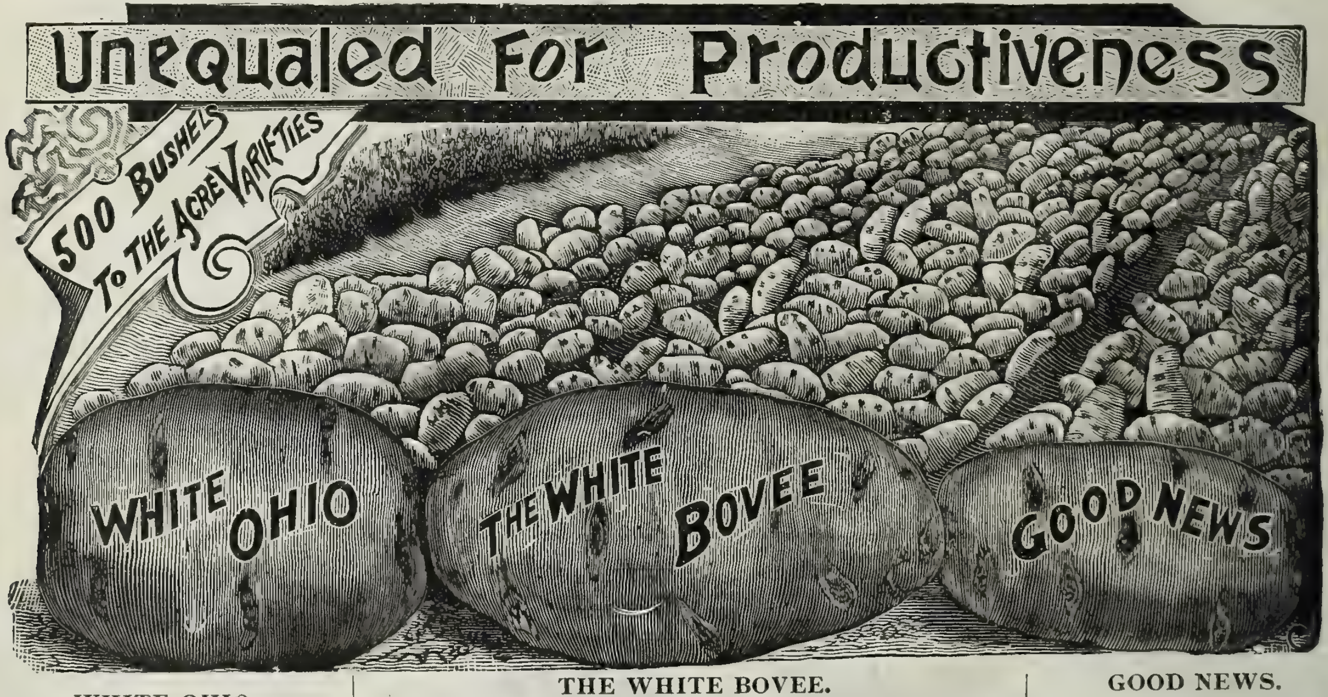


Extremely prolific and a full week in advance of Early Rose. (Same as Improved Bermuda, Stray Beauty, etc.) Color, a beautiful light red. Size, medium. Growth, very uniform. Shape, nearly round. The flesh is white; very mealy when cooked. This potato is in exceedingly high favor with Southern market gardeners and truckers, and is shipped to the Northern markets in enormous quantities in the early spring. It grows well at the North. The eyes are slightly depressed and the skin is smooth, making a handsome early potato in barrel or basket. Its beauty, good quality, extreme earliness and great productiveness make it highly profitable.

JOHN A. SALZER SEED CO. thinks:

First next to Salzer's Earliest, next to Salzer's Sunlight, next to Salzer's Six Weeks Market comes **Bliss Triumph Potato**—it is the 4th on Salzer's list of extreme early—and it is a fine potato, a splendid potato, one in great demand! Everybody in the southland, in Bermuda, in Mexico, Florida and the Southern States calls for the famous Bliss Red Triumph potato. Our stock is grown on our own farms and is right. None quite so good, surely none better, is found anywhere! Most seedsmen call this their earliest, but it is far behind Sunlight, Salzer's Earliest and such sorts! We use the Acme Potato Planter (see page 129) and the Ideal Cultivator too.

Lb., 30c; 3 lbs., 75c, by mail, postpaid; by express or freight, pk., 60c; ½ bu., $1.00; bu., $1.60; barrel, $3.25.


Unequaled For Productiveness
500 BUSHELS To THE ACRE VARIETIES
WHITE OHIO
THE WHITE BOVEE
GOOD NEWS

WHITE OHIO.

Five years ago a single tuber was found in a large field of Extra Early Ohio Potatoes, which was white as snow, evidently a sport of the Extra Early Ohio. This beautiful potato was taken, cared for, and the result is that we have to-day 4,000 bushels of this magnificent potato for sale. In every respect it is as early as the Early Ohio. It is as fine in shape and quality, while it sells quicker in the market on account of its beautiful white color. We are sure that this potato will be hailed with delight by market gardeners and market farmers, for it is a variety that ripens quickly and sells at handsome prices everywhere. We are sure you will be pleased and delighted with this remarkable potato.

Price, lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 75c; ½ bu., $1.00; bu., $1.75; bbl., $3.90.

THE WHITE BOVEE.

The Bovee Potato has a great reputation as an early potato in the East. In many respects it is the same as our Six Weeks Market, that is in color and earliness and quality, and we sometimes suspicion that it is a selection of Salzer's Six Weeks or a seedling of same, but in the White Bovee we have something entirely different. It is positively one of the earliest, if not the earliest, of the newer white potatoes. It is even earlier than the Early Ohio and compares favorably with the Triumph.

The *Rural New Yorker* has this splendid testimony for the Bovee: "*The 'Bovee' is at least twelve days earlier than Early Ohio. The almost perfect shape of the 'Bovee' would win the prize every time over the poorly shaped Early Ohio. Will yield more per acre, with a smaller proportion of unmarketable tubers.*"

"*Uncommonly prolific for such an early variety.*"—Ohio Agricultural Experiment Station.

"*Yielded at a rate above any other in trial, and a very promising new variety.*"—Massachusetts Agricultural Experiment Station.

Now our White Bovee is, like the White Ohio, superior to the parent. We think it is far earlier than the old Bovee, it is a finer potato than the old Bovee, it is a heavier yielder and that says a great deal, as the Bovee in the East is considered the very best, heaviest yielding, extremely early potato.

Price, 1 lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 60c; ½ bu., $1.00; bu., $1.75; bbl., $4.50.

GOOD NEWS.

A splendid potato originated in the East. Large, creamy to snow white, extremely early, extremely fine, of splendid flavor, of beautiful shape, selling well in every market. It is one of the few potatoes that one falls in love with at first sight. It does well on all soils, yielding for us at the rate of over 400 bushels per acre this past year, and it was a poor potato year at that, on account of the great quantity of rain that we had. We are sure that this new potato will please everybody.

Price, lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 75c; ½ bu., $1.00; bu.. $1.75; bbl., $4.50.

FOR $4.50 PER BARREL

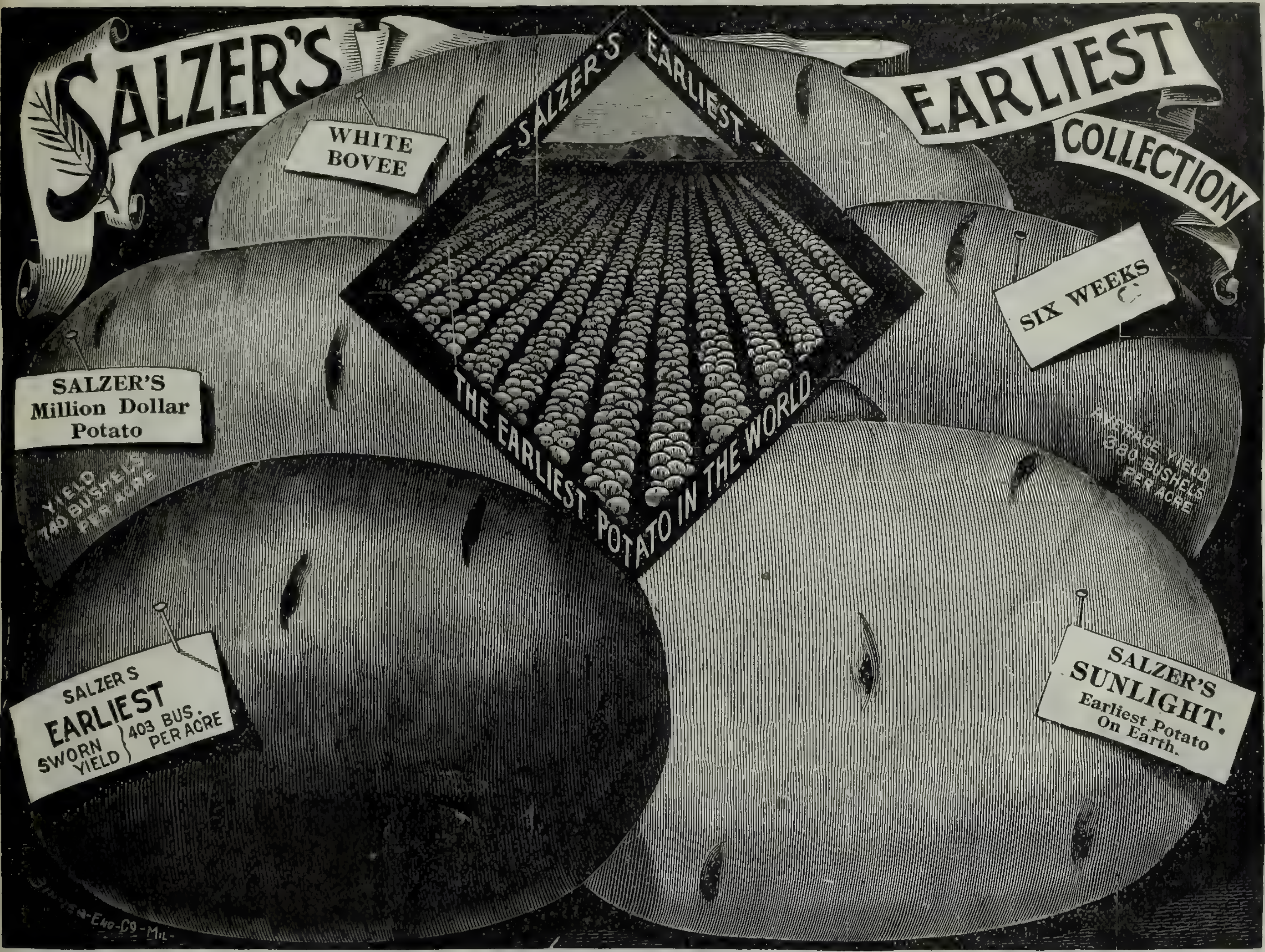
we will furnish, separately packed, 3 pecks of the White Bovee, 3 pecks of the White Ohio and 5 pecks of the Good News, and add to same 1 lb. of Salzer's Scab Proof Potato, and will furnish these to you per barrel for but $4.50, 3 barrels for $13.00. This is a great bargain, if you wish three of the finest blue blooded varieties.

POTATO SEED.

Carefully hybridized seed, suitable for experimental trials. You may, by planting this, in two years secure a new variety of merit. The little tubers the first year are about the size of small marbles. Pkg., 20c; ¼ oz., $4.00; ½ oz., $7.50.

SALZER'S EARLIEST POTATO COLLECTION, ONLY $3.90.

Here is a Potato Collection that wins and pleases, and will gratify and capture every one. It has the four earliest Potatoes known in the world, as also two pecks of the Million Dollar Potato. It is the collection that we are sure will please you, for the Potatoes contained therein are matchless sorts. There is nothing on the wide earth earlier than Sunlight, and no Potato so beautiful in appearance as Salzer's Earliest, while the other sorts are gems and unapproachable in quality and yield. The great advantage gained in buying Salzer's Potato Collections is, for a small sum you get a start with five great varieties. From these you select the best sort or sorts adapted to your soil and clime. They will pay you 500% profit. Try it for 1904. We use the Ideal Cultivator, the Combined Harrow and Acme Potato Planter in our Potato farming; that pays.


SALZER'S
EARLIEST
COLLECTION
SALZER'S EARLIEST
THE EARLIEST POTATO IN THE WORLD
WHITE BOVEE
SIX WEEKS
SALZER'S Million Dollar Potato
YIELD 740 BUSHELS PER ACRE
AVERAGE YIELD 680 BUSHELS PER ACRE
SALZER'S EARLIEST SWORN YIELD 403 BUS. PER ACRE
SALZER'S SUNLIGHT. Earliest Potato On Earth.
-ENG-CO-MIL-

1. Salzer's Sunlight.

This remarkable early Potato, this Potato that has beaten almost every record in earliness and quality and yield, is fully described on another page. We have placed same in the Good Times collection to give it a wide-spread distribution.

Price: Pk., $1.00; bu., $2.00; bbl., $4.00.

2. Salzer's Earliest.

This Potato has been planted by more farmers for extreme early than any other potato known to the trade. It is a potato everybody plants a barrel or two of for very early sales. It is a sort that pleases both as to yield and to earliness. On good soil about La Crosse it produces from 300 to 400 bushels of fine tubers per acre. You will find same illustrated on page 123.

Price: Pk., 60c; ½ bu., $1.00; bu., $1.50; bbl., $3.50.

3. Salzer's Six Weeks.

This remarkable early Potato, this Potato that has beaten almost every record in earliness and quality and yield, is fully described on pages 120 and 121. It's the greatest early Potato on earth to-day.

Price: Pk., 75c; bu., $1.65; bbl., $3.60.

4. Salzer's White Bovee.

This Potato is more fully described on page 125. It is a magnificent, new, extremely early, extremely fine, extremely well flavored, extremely healthy and extremely prolific White Potato. The Old Bovee is a pink colored Potato, but this is snow white and will at once become immensely popular. It is a tremendous yielder, elegant and fine in every respect. We are sure that everybody will be pleased and delighted therewith.

Price: Pk., 60c; ½ bu., $1.00; bu., $1.75; bbl. $3.90.

5. Salzer's Million Dollar Potato.

We introduced this Potato four years ago, and at once it became the most talked of potato on earth; probably no potato ever received a wider distribution the first two years than did Salzer's Million Dollar Potato. It is worthy to be planted on every farm in America. It is a large white, very heavy yielding, splendidly flavored variety and will please everybody. It is an enormous cropper, very healthy and does well everywhere.

Price: Lb., 30c; 3 lbs., 75c; postpaid.

By freight, pk., $1.00; bu., $2.00; bbl., $5.00.

SALZER'S EARLIEST COLLECTION $3.90.

We know you will be surprised how we can sell this magnificent Earliest Potato Collection, composed of five of the grandest Potatoes on earth, separately packed in a barrel, for but $3.90, but we wish to give these Potatoes a wide-spread distribution hence the low price.

The great advantage gained in buying this Collection is, that for $3.90 you get a start with 5 of the best varieties on earth; from these you select the sort or sorts best adapted to your soil and climate. The collection contains:

$3.90

2 pecks	SALZER'S EARLIEST	Price	$1.00
3 "	" SUNLIGHT	"	1.75
2 "	" WHITE BOVEE	"	1.00
2 "	" SIX WEEKS POTATO	"	1.00
2 "	" MILLION DOLLAR POTATO	"	1.50
1 pound	SCAB PROOF POTATO (free)	"	1.50
	Total		$7.75

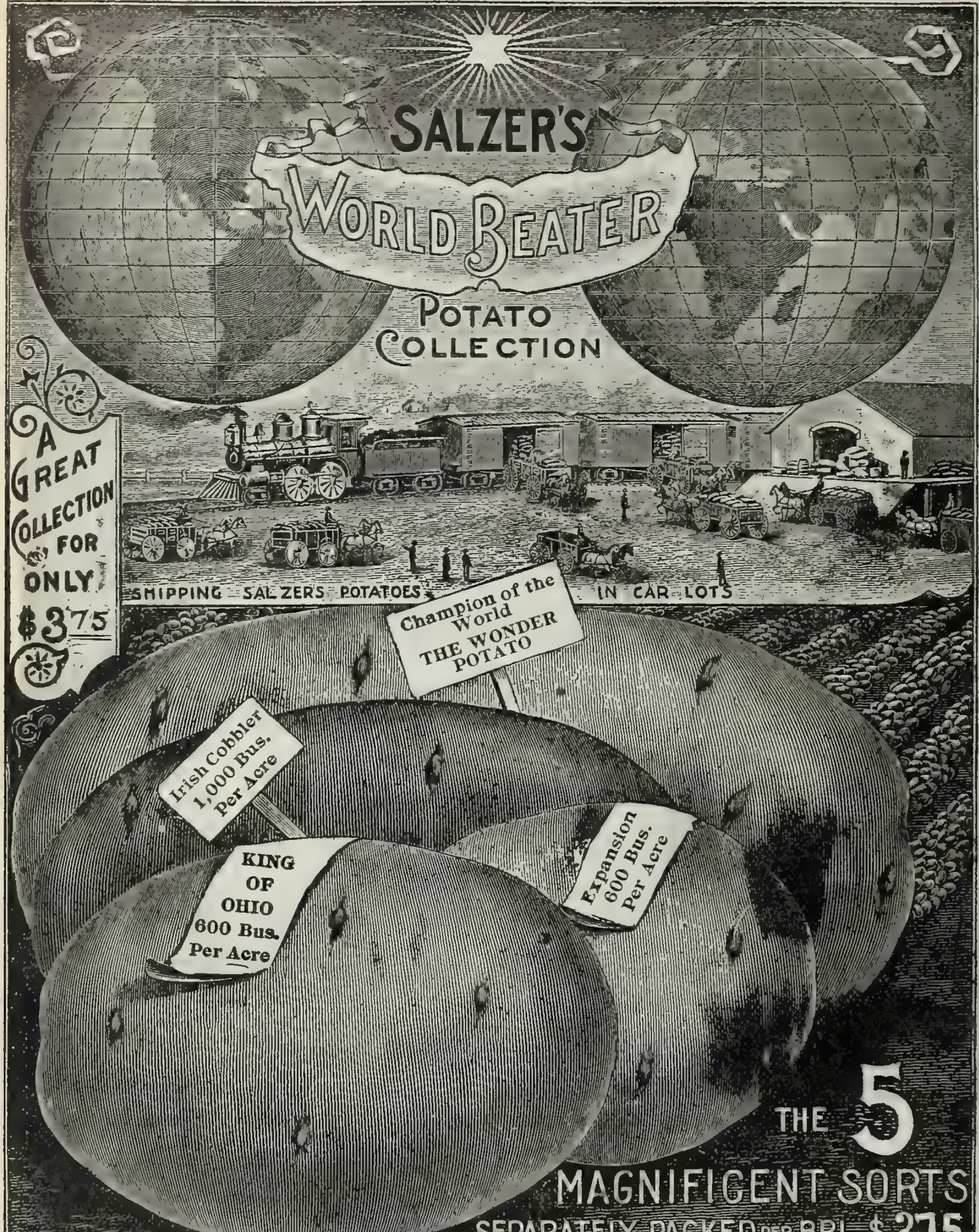
☞All for only $3.90☜

In all 11 pecks, separately packed, Catalogue price of $7.75, we sell for but $3.90. 1 bbl., $3.90; 3 bbls., $11.50; 10 bbls., $35.00.

☞Carefully hybridized Potato Seed of endless varieties for experimental trial. See Page 120. Pkg., 20c; ¼ oz., $4.00.

The Great World-Beater Collection for $3.75.

The great advantage in buying a Salzer Potato Collection is: For a small sum you get a start with 5 great varieties. From them you select the best sort or sorts for your soil and clime—that will pay 500 per cent profit—of course, we use the Acme Potato Planter, costing only 75c, and the Ideal Cultivator. (See page 129.)


SALZER'S
WORLD BEATER
POTATO COLLECTION
A GREAT COLLECTION FOR ONLY $3.75
SHIPPING SALZERS POTATOES IN CAR LOTS
Champion of the World THE WONDER POTATO
Irish Cobbler 1,000 Bus. Per Acre
KING OF OHIO 600 Bus. Per Acre
Expansion 600 Bus. Per Acre
THE 5
MAGNIFICENT SORTS
SEPARATELY PACKED PER BRL. $3.75

1. Salzer's King of the Ohios.

A seedling of the great Ohio. It retains many of the splendid features and qualities of the old Ohio, but adds to it from 30 to 50 per cent more yield. It is one of those splendid Potatoes you never tire of. Price by freight: Pk., 75c; bu., $1.75; bbl., $4.00.

2. Champion of the World.

No Potato on earth has had a greater sale or produced more Potatoes per acre. It will be nip and tuck between it and the Million Dollar Potato. Champion of the World has always stood for the heaviest yielding, large, long to oblong white Potato on earth. Will it lose this proud record? The Million Dollar Potato is after it sharp. Champion of the World's best record was 1,687 bushels per acre. We invite you to try it. Its yield is bound to please, delight, astonish, startle and gratify you. **Price: Lb., 35c; 3 lbs., $1.00, postpaid; by freight, pk., 60c; ½ bu., $1.00; bu., $1.50; bbl., $4.00; 3 bbls., $11.00.**

3. Irish Cobbler.

The great Potato, enormously productive, and will at once become a great favorite with farmers and growers. The Irish Cobbler is a cross between several strong growing, heavy varieties, and in our estimation is superior to them in yield and in cooking qualities. Local growers and others who have tested same the past two or three years are high in its praise, and have discarded every white variety in favor of this on account of its tremendous yield, its strong growth, its good quality, its beautiful appearance and its freedom from disease. In quality it is almost unsurpassed, either baked or boiled. It is dry and floury and has a rich, sweet flavor. **Price: Lb., 25c; 3 lbs., 75c, postpaid; by freight, pk., 75c; ½ bu., $1.10; bu., $1.65; bbl., $3.90.**

4. New Expansion Potato.

We seem to live in an age of expansion, a growing age, a spreading out age. For this reason, no doubt, the introducer names this Potato the Expansion. It certainly deserves the name when one considers the average size, the quality and the enormous yields of this New Potato variety. The yield of same is simply remarkable, astonishing. On a test yield of 1,000 feet, planting two eyes to the hill, the 1,000 hills returned sufficient Potatoes to warrant a yield of 15,000 bushels per acre. We are sure if the editor of the *Rural New Yorker* would test this Potato, that on his ground he would easily get a yield at the rate of 1,750 bushels per acre. It is probably the most prolific Potato that we have ever seen. Our stock of same is not over large, but we want to introduce it everywhere, and hence put same into our World Beater Collection. It is a fine Potato, a good flavored Potato, a quick selling Potato, a heavy yielding variety, a healthy variety, and is one that will please you in every respect. We are sure that you will be delighted with this new favorite. It is especially a hardy sort, not subject to rot or disease. We have found it perfect in this respect, and we are sure that this variety for yield and quality and results will please you.

Price: Lb., 30c; 3 lbs., 75c, postpaid; by freight, pk., 75c; ½ bu., $1.25; bu., $2.00; bbl., $4.50.

5. New Early Wisconsin Potato.

Style oblong to long, though at times it runs more to oblong than long; color pinkish pale to white; quality unexcelled. Our stock of this variety is not very large this year. Not only has everybody who has tested same, pronounced it the peer of all early Potatoes, but that great authority, the *Rural New Yorker*, **headed the list of the new varieties which were tested on the trial grounds of the** *Rural New Yorker* **with early Wisconsin, and reported the remarkable yield of 736 bushels and 8 pounds to the acre.** We are proud to say that this Potato fully sustained all claims made by us as the most productive early Potato ever introduced. **It's a Potato that stands—as did Saul among the Children of Israel—head and shoulders above all other Potatoes.** It's a wonderful Potato—a great beauty, a great cropper, a great seller and a splendid eater. It is as Chas. Zimmerman, Union City, Mich., says: "I sent East for a bushel of Potatoes and to you for Early Wisconsin. When they came I cooked some of both; those from the East were so poor I fed them to the cows; yours were magnificent—want no better." **Price: Lb., 40c; 3 lbs., $1.00, postpaid; by freight, pk., 60c; ½ bu., $1.00; bu., $1.50; bbl., $3.90.**

For $3.75 Per Barrel.

We know you will be surprised how we can sell this magnificent Potato Collection, composed of five of the grandest Potatoes on earth, separately packed in a barrel, for but $3.75; but we wish to give these Potatoes a widespread distribution, hence the low price. You see, for but $3.75, you get a start with 5 of the best Potatoes on earth. From these you select the varieties best suited for your soil. The collection contains:

$3.75

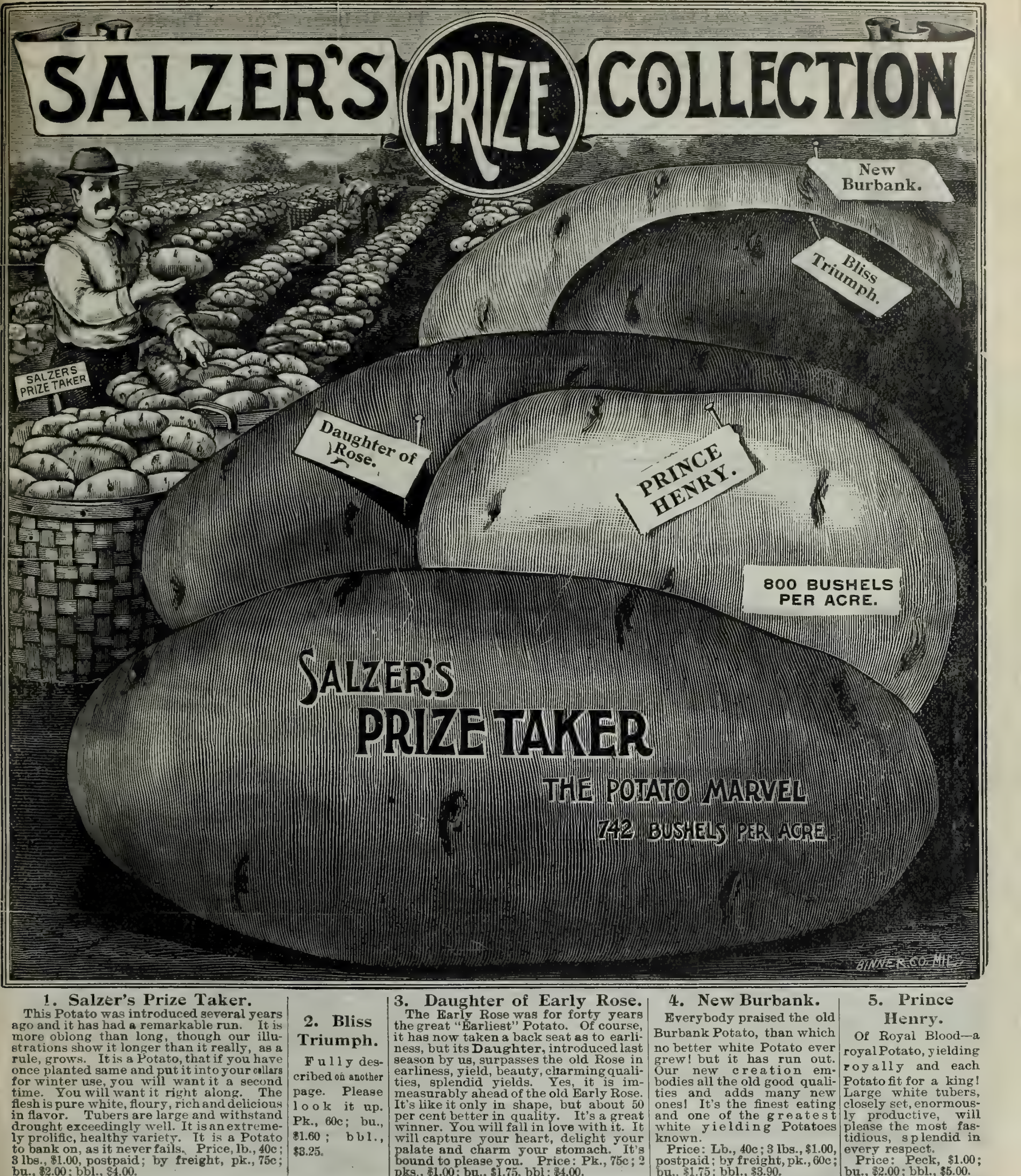
2 pecks King of the Ohios	$1.50
2 pecks Champion of the World	1.00
2 pecks Irish Cobbler	1.10
3 pecks Expansion	1.60
2 pecks Early Wisconsin	1.00
1 pound Scab Proof Potato (free)	1.50
☞All for only $3.75.☜	$7.70

For Only $3.75 per Barrel!

In all, 11 pecks, separately packed, Catalogue price of $7.70, we sell for but $3.75 per bbl; 3 bbls., $11.00; 10 bbls., $30.00.

POTATO SEED.

Carefully hybridized seed suitable for experimental trials; You may, by planting this, in two years secure a new variety of merit. The little tubers the first year are about the size of small marbles. Pkt., 20c; ¼ oz., $4.00; ½ oz., $7.50.


SALZER'S PRIZE COLLECTION
New Burbank.
Bliss Triumph.
SALZERS PRIZE TAKER
Daughter of Rose.
PRINCE HENRY.
800 BUSHELS PER ACRE.
SALZER'S PRIZE TAKER
THE POTATO MARVEL
742 BUSHELS PER ACRE.
BINNER CO. MIL.

1. Salzer's Prize Taker.

This Potato was introduced several years ago and it has had a remarkable run. It is more oblong than long, though our illustrations show it longer than it really, as a rule, grows. It is a Potato, that if you have once planted same and put it into your cellars for winter use, you will want it a second time. You will want it right along. The flesh is pure white, floury, rich and delicious in flavor. Tubers are large and withstand drought exceedingly well. It is an extremely prolific, healthy variety. It is a Potato to bank on, as it never fails. Price, lb., 40c; 3 lbs., $1.00, postpaid; by freight, pk., 75c; bu., $2.00; bbl., $4.00.

2. Bliss Triumph.

Fully described on another page. Please look it up. Pk., 60c; bu., $1.60; bbl., $3.25.

3. Daughter of Early Rose.

The Early Rose was for forty years the great "Earliest" Potato. Of course, it has now taken a back seat as to earliness, but its **Daughter**, introduced last season by us, surpasses the old Rose in earliness, yield, beauty, charming qualities, splendid yields. Yes, it is immeasurably ahead of the old Early Rose. It's like it only in shape, but about 50 per cent better in quality. It's a great winner. You will fall in love with it. It will capture your heart, delight your palate and charm your stomach. It's bound to please you. Price: Pk., 75c; 2 pks., $1.00; bu., $1.75, bbl; $4.00.

4. New Burbank.

Everybody praised the old Burbank Potato, than which no better white Potato ever grew! but it has run out. Our new creation embodies all the old good qualities and adds many new ones! It's the finest eating and one of the greatest white yielding Potatoes known.

Price: Lb., 40c; 3 lbs., $1.00, postpaid; by freight, pk., 60c; bu., $1.75; bbl., $3.90.

5. Prince Henry.

Of Royal Blood—a royal Potato, yielding royally and each Potato fit for a king! Large white tubers, closely set, enormously productive, will please the most fastidious, splendid in every respect.

Price: Peck, $1.00; bu., $2.00; bbl., $5.00.

SALZER'S PRIZE COLLECTION FOR $3.50 A BARREL.

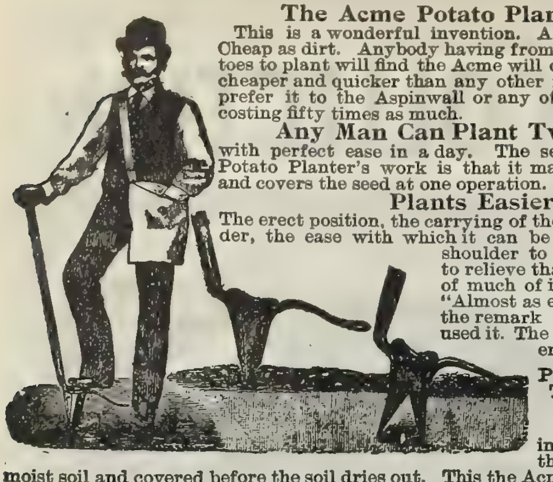
The great advantage gained in buying Salzer's Potato Collections is, for a small sum, you get a start with five great varieties. From these you select the best sort or sorts, adapted to your soil and clime. They will pay you 500 per cent profit. Try it for 1904. This great Prize Collection contains:

$3.50

2 Pecks Salzer's Great Prize Taker.
1 " " Bliss Triumph.
2 " Daughter of Early Rose.
3 " Royal Prince Henry.
3 " New Burbank.
1 Pound Salzer's Scab Proof ($1.50) Free.

In all 11 pecks, separately packed, for only $3.50; 1 bbl., $3.50; 3 bbls., $10.00; 10 bbls., $30.00.

Above great collection for but $3.50 a barrel, with 1 pound Salzer's Scab Proof Potato thrown in as a present, is one of the greatest bargains of the year. Of course we use the Acme Potato Planter, costs only 75c, the Combined Harrow and Ideal Cultivator—all found on page 129—in our Potato farming.



The Acme Potato Planter, 75c.

This is a wonderful invention. A great labor saver. Cheap as dirt. Anybody having from 1 to 30 acres of potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made. We prefer it to the Aspinwall or any other potato planter, costing fifty times as much.

Any Man Can Plant Two Acres

with perfect ease in a day. The secret of the Acme Potato Planter's work is that it makes the holes, drops and covers the seed at one operation.

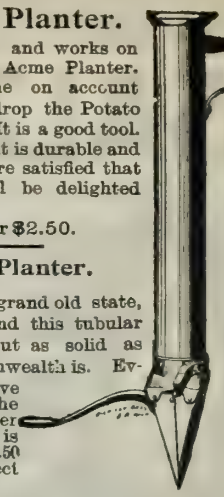
Plants Easier.

The erect position, the carrying of the seed on the shoulder, the ease with which it can be changed from one shoulder to the other, combine to relieve that part of farm work of much of its disagreeableness. "Almost as easy as walking!" is the remark of many who have used it. The weight of the planter is only 2½ pounds.

PLANTS BETTER THAN THE ASPINWALL!

It is very important in planting Potatoes that they be placed in moist soil and covered before the soil dries out. This the Acme Planter does perfectly. It's an A No. 1 tool. **Our price this year is only 75c; 3 for $2.00.**

The Delmore Potato Planter.

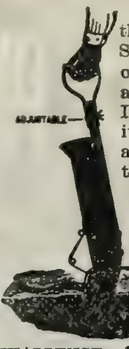


THE DELMORE. Price, $1.00.

It is a tubular planter, and works on the same principle as the Acme Planter. Some people prefer same on account of not having so far to drop the Potato as in the other planters. It is a good tool. It is simple, it is strong, it is durable and it is easy to operate. We are satisfied that anybody buying same will be delighted therewith.

Price, $1.00; 3 for $2.50.

The Challenge Planter.



CHALLENGE. $1.10.

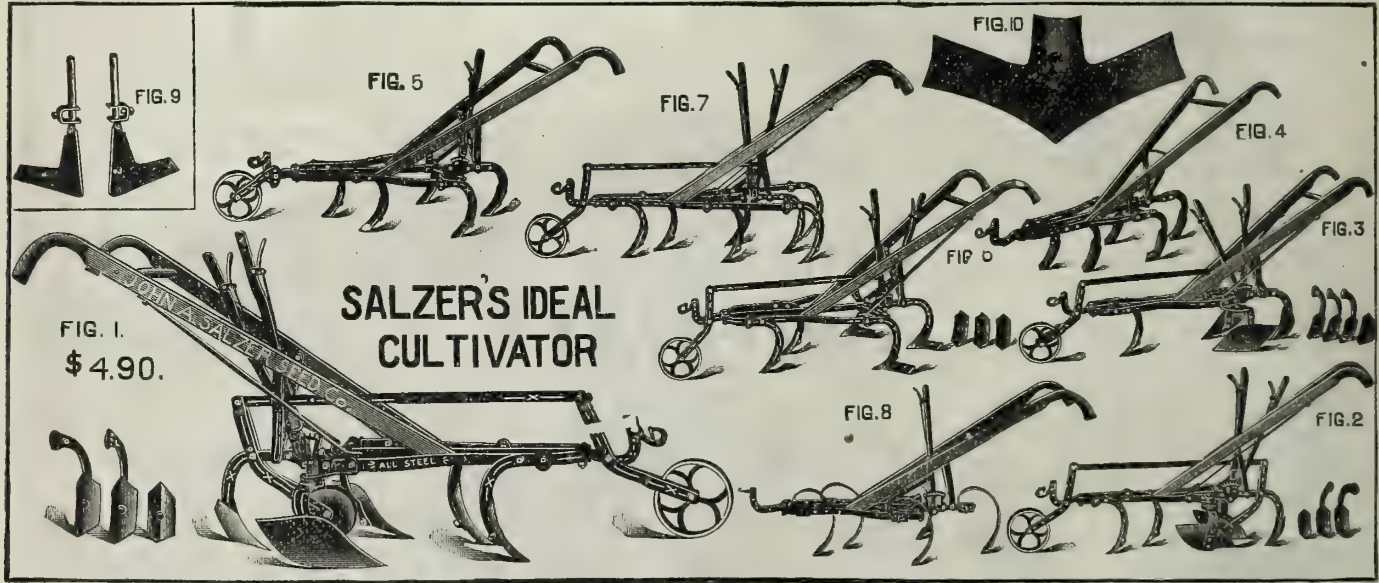
Wisconsin is a grand old state, solid to the core, and this tubular planter is just about as solid as our grand commonwealth is. Everything that we have said of the Delmore is applicable to the Challenge Planter, unless that it is stronger and more durable. It is a planter that is sold in hardware stores at $1.40 and $1.50 each. It is a grand tool in every respect and will please everybody.

Our price is $1.10 each.

Salzer's Great Ideal Cultivator.

Price, Figs. 1 to 5, $4.90.

This is the tool that has lived in our fancy and dreams for years. And we now shout and sing because we have found all those splendid qualities we have longed for. The cut fully shows the Ideal with our new **Pattern Handle and Braces.** These are absolutely new and the most effective and stiffest combinations known, at once making the tool rigid, yet allowing adjustment of handles in height and sidewise.



Salzer's Great Ideal Cultivator expands by means of our entirely new expander, which at the same time is exceedingly simple, but very strong and quick. By means of this device the Cultivator can be expanded instantly, or reduced from 23 to 12 inches by a single move, without loosening any bolts. By putting bolts in outside holes of expander it can be expanded to 27 inches, a width greater than ordinary cultivators.

(**The depth** is under perfect control by **means** of a new lever wheel, **and** the new patented depth regulator, which are moved instantly in unison by a single lever, making exact work, steadying the machine and relieving the operator.

It works like a charm. Quickly it can be changed to Fig. 2, cultivator reversed for hoeing and hilling; Fig. 3 used for furrowing; Fig. 4 as a plain cultivator without wheel; Fig. 5 as a cultivator for shallow plowing and cultivating.)

☞ All of the above 5 are combined in Fig 1, and we sell same for but $4.90. ☜

This great Cultivator is a marvel of beauty and utility, and is a surprise as to the quickness and thoroughness of the work done therewith. Of course, in arranging same as a plain Cultivator or for furrowing or for hoeing, it is not necessary to take off the expander or depth regulator. It is positively the greatest tool for the price on earth, and is a tool that other dealers would ask from $7.50 to $10.00 for, and after you once have **Salzer's Ideal Cultivator,** you would not part with same for five times the cost if you could not get another one at once from Salzer. **Price of the tool shown in Figs. 1, 2, 3, 4 and 5, $4.90.**

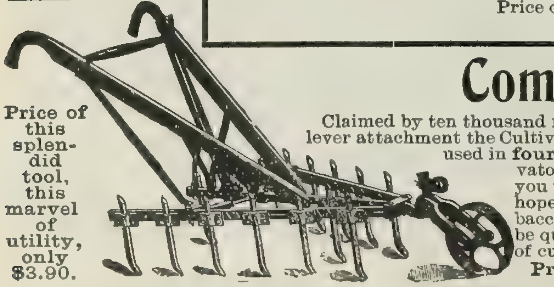
EXTRAS TO IDEAL CULTIVATOR.

Extra beet weeder attachment (Fig. 9), 50c; with Fig, 1, $5.40.
Extra sweeps (two 10 in. and one 12 in.) (Fig. 10), 60c; with Fig. 1, $5.50.
Extra 7-tooth expander (Fig. 7), $1.00 extra; with Fig. 1, $5.90.
Extra spring tooth Cultivator (Fig. 8), $1.25 extra: with Fig. 1, $6.00.

Price complete with all attachments, embodying Figs. 1 to 10, $7.50.

Price Ideal Cultivator, Fig. 1 to 5, $4.90.

Combined Harrow and Cultivator.



Price of this splendid tool, this marvel of utility, only $3.90.

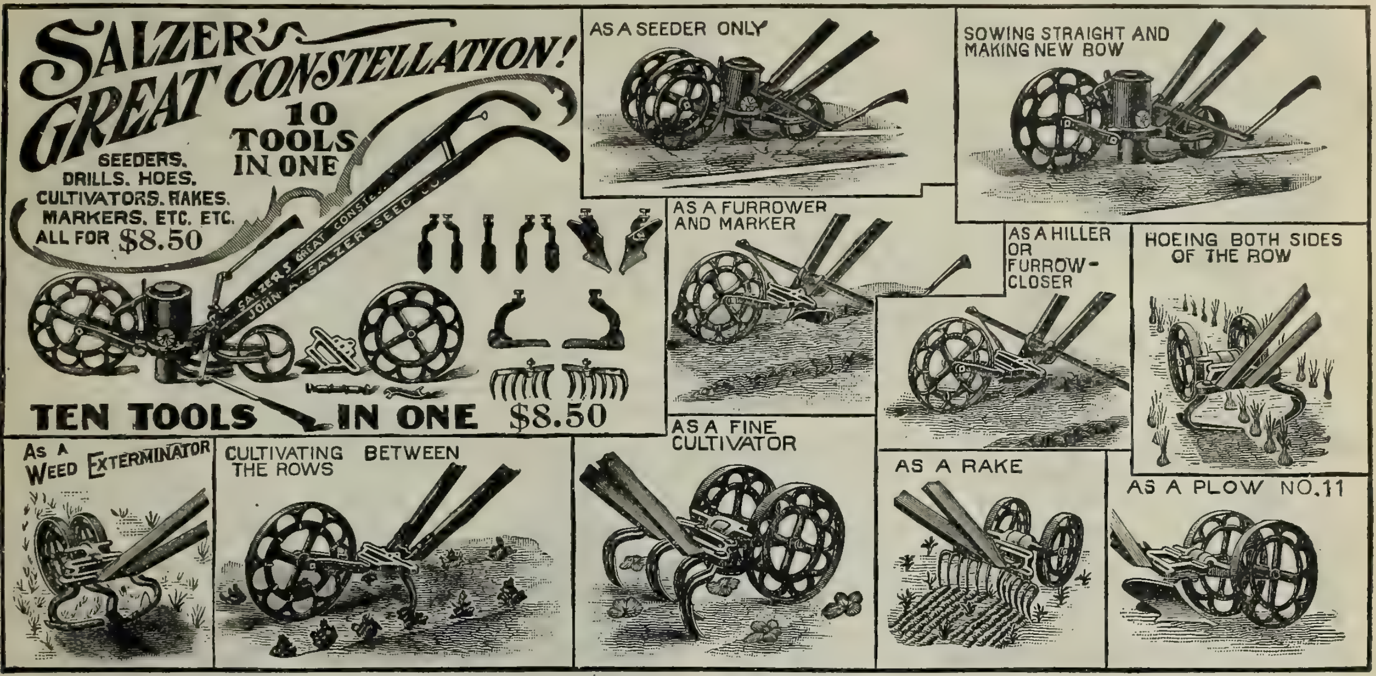
Claimed by ten thousand farmers to whom we have sold, as the most magnificent—best tool on earth. By means of a lever attachment the Cultivator can instantly be changed to run narrow or wide, as the operator desires. Teeth can be used in **four different positions.** They are of steel, diamond shaped. It is a grand Harrow and Cultivator. It is a grand tool. When once on the farm you would not part with it for $50.00. Now, you will talk just the same way if you purchase one of these tools. The price is so cheap that we hope you will not forego the pleasure of having one on your farm. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. For close work it's A No. 1. Teeth can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of cultivators in this one.

Price of this Combined Harrow and Cultivator, with wheel and lever, only $3.90.

1. SALZER'S GREAT CONSTELLATION SEEDER, CULTIVATOR, ETC., $8.50.

Here's the greatest garden tool of the century. Nothing ever before offered comes up to it in utility, ease and perfection. It sows the seed, cultivates, **rakes**, plows, covers and takes care of the garden ever thereafter. **It's almost human.** It is really a most remarkable tool and can be used as shown in the illustrations hereunto appended, in the most manifold ways. You can use it as a single wheel seeder or as a double wheel seeder, as a furrower, or as a plow, or as a weed exterminator, or again as a rake, or as a fine cultivator, or as a hoe on both sides of the rows—in fact, in every shape, way or manner, that a cultivator or a hoe or a seeder can be used, this great Constellation answers with the most perfect workmanship imaginable.

In this great Constellation all of the errors of the old drills, such as the Planet Jr. and the Matthews and a dozen of others, have been overcome and new additions made, so that to-day this Salzer's New Universal Constellation is the only perfect tool imaginable.


SALZER'S GREAT CONSTELLATION!
10 TOOLS IN ONE
SEEDERS. DRILLS. HOES. CULTIVATORS. RAKES. MARKERS. ETC. ETC. ALL FOR $8.50
SALZER'S GREAT CONSTELLATION
JOHN A. SALZER SEED CO.
TEN TOOLS IN ONE $8.50
AS A SEEDER ONLY
SOWING STRAIGHT AND MAKING NEW ROW
AS A FURROWER AND MARKER
AS A HILLER OR FURROW-CLOSER
HOEING BOTH SIDES OF THE ROW
AS A WEED EXTERMINATOR
CULTIVATING BETWEEN THE ROWS
AS A FINE CULTIVATOR
AS A RAKE
AS A PLOW NO. 11

The manufacturers of this magnificent machine, whose western headquarters and general agents we are, say of this wonderful tool:

IN THIS CONSTELLATION is presented a brilliant assemblage of the New Universal Garden Drill and the new Universal Wheel Hoe, Cultivator, Rake and Plow, for use either as a **ONE WHEEL OR TWO WHEEL** { **Seeder, Cultivator, Hoe, Plow, Rake, Marker.**

10 IMPLEMENTS IN ONE.

Each implement is almost entirely separate from the other and the only parts used in each, the Wheels, Attachments and Handles, are changed from one frame to the other by only two bolts. Attachments are shown detached. For cultivating, they consist of { 1 Cultivator frame, 1 pair Plows, 1 pair Narrow Cultivator Teeth, 1 Centre Cultivator Tooth. 1 pair Hoes, 1 pair Rakes, 1 pair Wide Cultivator Teeth, 1 pair Markers.

10 GREAT ADVANTAGES.

You have got 10 great advantages, yes 11, in buying this magnificent tool. You can use it as a seeder only or as a single wheel seeder, sowing the row as straight as an arrow; or, if you wish to make a furrow, in an instant you can change the machine to do this; or, if the furrow is to be closed, a moment's change will make it so; or, if you wish to plow deeply, use No. 11; or, if the garden is to be raked, use it as a rake. If you need a fine cultivator, here's your tool; if you want to straddle a row, nothing better can be found. If you wish to cultivate or hoe between the rows, this **Great Constellation** will do it, and then if you wish to extinguish every weed in your garden, here's the tool that will do it easier than any other that we know. In fact, this **Great Constellation** is a marvel of utility and ease and quickness and aptitude.

10 Machines in One, and All of Them Only $8.50.

You get in reality 10 machines in one by buying Salzer's Great Constellation Drill. All these 10 tools above illustrated are yours for only $8.50. Isn't that immense? Where can you find anything its equal? And then if you also wish the plow (fig. 11), it will cost you but 75c extra, or the complete tool with fig. 11 costs you $9.25. We know of no tool ever offered to the American gardener that will so captivate and please and at the same time be so profitable and useful and a great labor saver and do the work infinitely better than it can be done by another. We know of no tool on earth that can equal or approach **Salzer's Great Constellation.**

PRICE OF ABOVE 10 TOOLS IN ONE, ONLY $8.50 (with No. 11, $9.25.)

P. S.—Full catalogue description, showing the minuest details for working this magnificent tool, given with each order.

2. Matthews Gem Garden Drill.

No. 2.

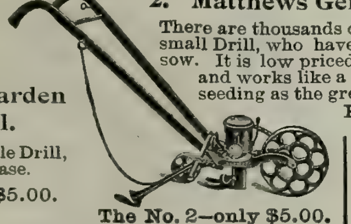
Matthews Gem Garden Drill.

A splendid little Drill, sure to please.

Price, only $5.00.

There are thousands of people who want a small Drill, who have but a few seeds to sow. It is low priced, is never out of order and works like a charm. Does as good seeding as the great Constellation.

Price, only $5.00.

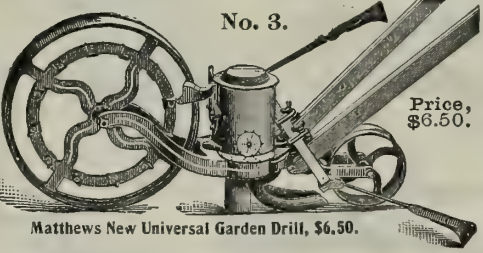


The No. 2—only $5.00.

No. 6.
HILL DROPPING DRILL SEEDER.
Drops seed in hill.
Each, $7.25.

3. Matthews New Universal Garden Drill.

No. 3.

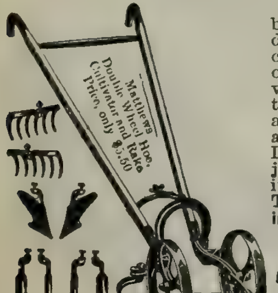


Price, $6.50.

Matthews New Universal Garden Drill, $6.50.

It is a larger Drill than the Gem, does its work splendidly, perfectly, and without jarring or getting out of order. The flow of seed can be instantly stopped by means of the attachment shown on the handle. The index is right under your eye, while the hopper containing the seed is easily watched. **Price, $6.50.**

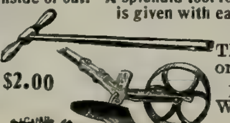
4. Matthews Double-Wheel Hoe, Cultivator and Rake.


Matthews Double Wheel Hoe, Cultivator and Rake Price, only $5.50

This is positively the grandest hand Cultivator on earth. It embraces all the good points of older efforts in the same line, and in addition affords very many new features which cannot fail of appreciation. One of these features is the adjusting arch, by which not only the depth of the work can be gauged, but which, by an ingenious device, enables the pitch to be adjusted at any angle desired. It is certainly without a superior, doing its work as a Cultivator, as a Weeder, as a Plow, as a Harrow, as a Hoe or Scraper to utmost perfection and complete satisfaction. Any child can run this and do good work. It is A No. 1 to work both sides of the row at one passing, as the adjustments can be set to suit the width of crop to the Cultivator, keeping row midway between the wheels. No need of watching the teeth. This is a point no other tool has. The hoe blades can be set to turn inside or out. **A splendid tool for onion cultivation. Full directions and description is given with each tool ordered. Price, only $5.50.**

MATTHEWS SINGLE-WHEEL HOE.
This is the Single-Wheel Hoe, with Hoe Blades only, no other attachments. Price, $2.75.

MATTHEWS DOUBLE-WHEEL HOE.
With Hoe Blades only. Price, $3.50.

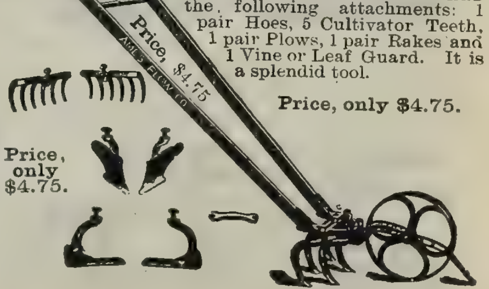


$2.00

MATTHEWS GARDEN PLOW.
Plows deeply; splendid. Price, $2.00.

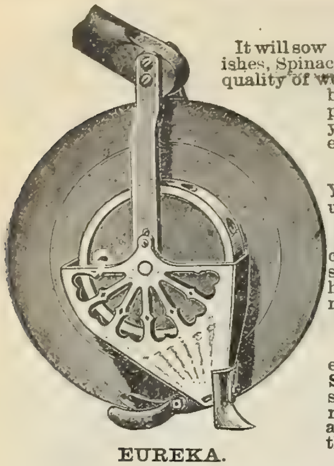
No. 5. THE MATTHEWS SINGLE WHEEL HOE, CULTIVATOR and RAKE has the following attachments: 1 pair Hoes, 5 Cultivator Teeth, 1 pair Plows, 1 pair Rakes and 1 Vine or Leaf Guard. It is a splendid tool.

Price, only $4.75.



Price, only $4.75.

☞ Market Gardeners who buy over $5.00 worth of Seeds get these Tools at wholesale prices. ☜



EUREKA.

CHEAP SEED DRILL, EUREKA.

Price, 80c; postpaid $1.30.

It will sow and cover Beets, Cabbage, Carrots, Celery, Lettuce, Onions, Radishes, Spinach, Turnips and all such seeds with the greatest regularity. The quality of work equals that done with the costly machines and is infinitely better and faster than hand work. It's not a toy, but a strong, practical machine. Of course, when you have a larger garden, you will want our great Constellation Drill, but for a few vegetables the Eureka is superb.

HAVE YOU A KITCHEN GARDEN?

Don't try to do without this little planter another season. Your garden will smile approbation all through the season if you use the Eureka.

HAVE YOU A HOT BED?

It is the only machine suited to sow in a hot bed. Sows up close to the sides in straight rows. Sows the smallest packet of seeds as well as a large bulk. Don't buy a similar machine that has the opening plow in front of the machine. You cannot get near the sides of a hot bed nor close up to the fence.

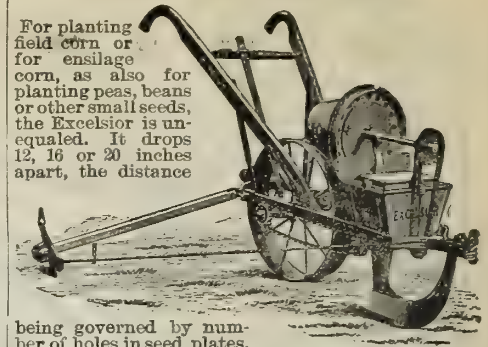
Special Premium.

Anybody sending us an order for $4.00 worth of flower and vegetable seeds in **packages**, we will send 1 **Eureka Garden Seed Drill as a premium.** No discount is allowed either in seeds or cash on the $4.00 order getting this Eureka Drill as a premium, and only seeds in 2c, 5c, 10c, 15c and 20c and ounce packages, and the seed collections, can be selected to entitle you to this premium. If drill is to go by mail, add 50c for postage.

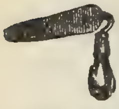
ACME SEED DRILL.

Well known little drill; similar to above. **Price, by express, 65c; postpaid, 95c, or given as a premium with a $3.00 order for seeds in packages and by the ounce—but does not include seeds or tools by weight or measure—only seeds in packages.**

EXCELSIOR CORN DRILL.

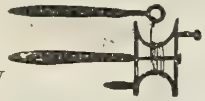


For planting field corn or for ensilage corn, as also for planting peas, beans or other small seeds, the Excelsior is unequaled. It drops 12, 16 or 20 inches apart, the distance being governed by number of holes in seed plates. The lever for throwing in and out of gear is near the operator; it can be changed without stopping horse. All wearing parts are large and true; there is no complicated machinery about the drill. **The Fertilizer Distributer** is simple and positive, no delicate gears to get out of order, there are no slides or wheels to gum or clog. It's the most simple and perfect drill made. Price, Drill alone, $10.00. Price, Drill and fertilizer attachment, $12.00.

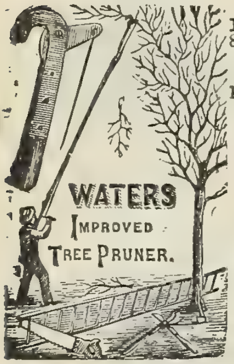


TRANSPLANTING TROWELS.

Each, 45c; by mail, 60c.



GARDEN LINE REELS—65c.; postpaid, 80c.



TREE PRUNER.

8-foot pole, $1.50; 10-foot pole, $1.60.

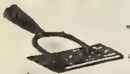
KNIVES.

Budding—With ivory point, 80c.

Pruning—No. 1, 75c; No. 2, 65c; stag handle, extra large pruning, $1.25.

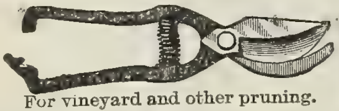
Asparagus—45c.

SCUFFLE HOES.



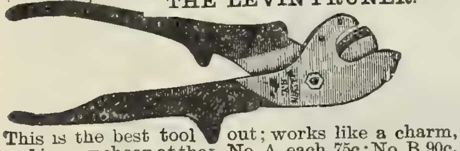
Very effective; 6-inch, 30c; 7-inch, 40c; 9-inch, 60c; 10-inch, 70c.

High Grade Pruning Shears. No. 1, 75c; No. 2, $1.00, postpaid.



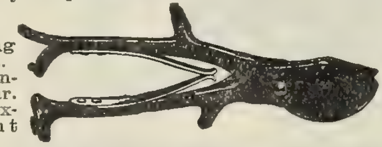
For vineyard and other pruning.

THE LEVIN PRUNER.



This is the best tool out; works like a charm, and is very cheap at that. No. A, each, 75c; No. B, 90c.

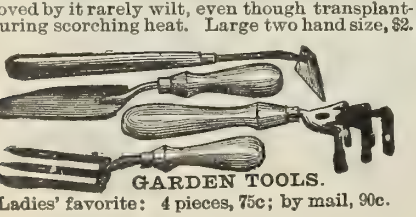
Strong Spring Pruning Shears. A splendid Shear. Does excellent work.



No. 1, 45c each; No. 2, 70c each.

TROWELS—Fine Garden Trowels, strong, durable. Each, 10c; postpaid, 16c.

THE AVERY TRANSPLANTER—Plants removed by it rarely wilt, even though transplanted during scorching heat. Large two hand size, $2.



GARDEN TOOLS.

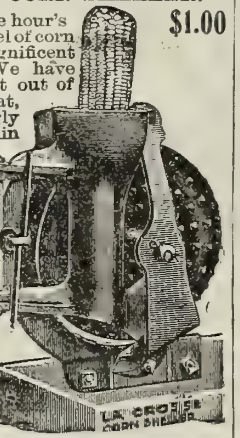
Ladies' favorite: 4 pieces, 75c; by mail, 90c.

THE LA CROSSE CORN SHELLER.

$1.00

A boy or man, with one hour's practice, can shell a bushel of corn in 3½ minutes. It is a magnificent machine throughout. We have never known one to get out of order. In addition to that, it is sold at an exceedingly low price to place it within reach of everybody. We know of no sheller at twice the price that we would rather have than the La Crosse.

Each, $1.00.



THE LA CROSSE SHELLER.
Price, $1.00.

CYCLONE CORN SHELLER.

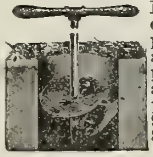
It's cheap, simple, effective. With a little practice a boy or man can shell a bushel of corn in 4 minutes.

Each, $1.25.

THE BALL BEARING SHELLER.

The latest improvement in corn shellers. Each, $1.95.

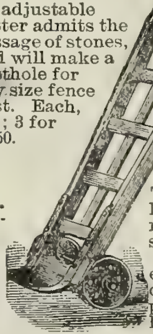
POSTHOLE AUGER.



Its adjustable cutter admits the passage of stones, and will make a posthole for any size fence post. Each, 90c; 3 for $2.50.

ROUND POST-HOLE DIGGER.

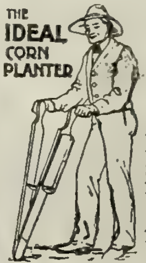
Thousands sold annually. Price only **$1.00.**



WAREHOUSE TRUCK.

This is so well known that it needs no description.

Every farmer will want one, as the price is so very low. E'ch, $1.95.



Ideal, 75c.

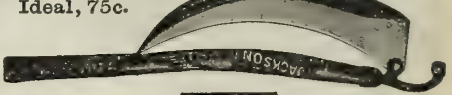
Ideal Corn Planter.

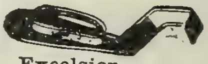
The best cheap Corn Planter on earth. Each, 75c; 3 for $2.00.

FAMILY POPCORN SHELLER.

A gem, a beauty; just the thing the boys and girls are looking for to shell popcorn, sweet corn, etc. Shells a bushel in an hour. Price, postpaid, 25c.

CORN HOOK—Price, only 50c; postpaid, 75c.

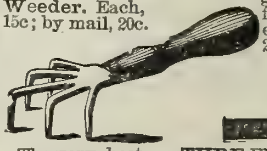




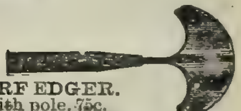
Excelsior Weeder. Each, 15c; by mail, 20c.

LANG'S WEEDER.

It is very conveniently used, and fits the hand so comfortably that the fingers are entirely free for use wherever necessary. Net price, 25c; postpaid, 30c.



The very best. By mail, 20c



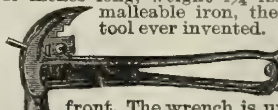
TURF EDGER.

With pole, 75c.

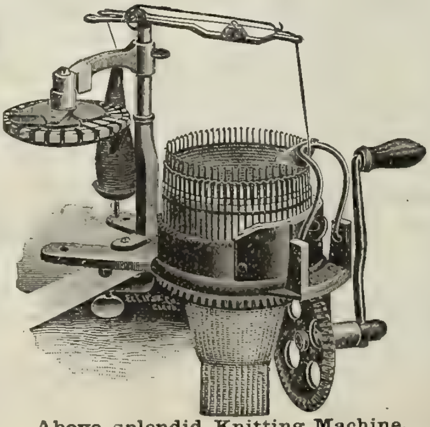
THE HANDY HAMMER.

Wrench, nail and staple puller and wire splicer, 10 inches long, weight 1¼ lbs., made of the best malleable iron, the most convenient tool ever invented. The claw is pointed to pull fence staples, or spring keys. The nail puller device is in front. The wrench is under the claw, and the wire puller at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the barb or other wires.

Price, 40c; postpaid, 60c.



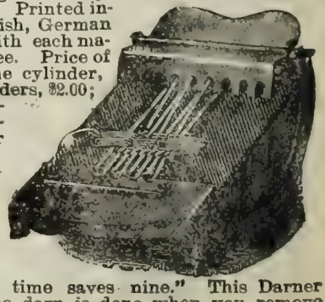
Gearhart's Knitting Machine.



Above splendid Knitting Machine, only $8.50.

Gearhart's Improved Knitting Machine.

The most complete family knitter to be found on the market. Over 60,000 in general use. Will knit 18,000 stitches per minute; any person of ordinary intelligence will knit a stocking, heel and toe in ten minutes, also nearly all articles needed in the household, such as Tidies, Hoods, Stockings, Mitts, Afghans, etc. The machine being made very simple with no parts to get out of order. Printed instructions in English, German or Norwegian with each machine. Catalog free. Price of machine with one cylinder, $8.50; extra cylinders, $2.00; Ribbing attachment, $3.00; extra needles per set, $1.00.

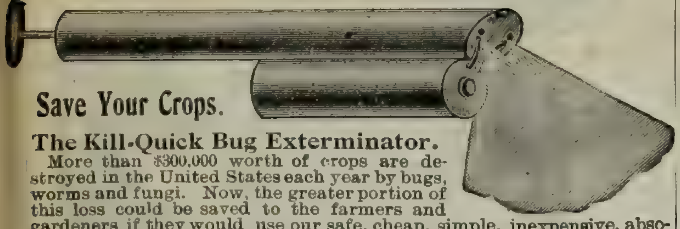


Gearhart's Improved Darning Machine.

"A stitch in time saves nine." This Darner is adjustable. The darn is done when you remove the machine.

Price, postpaid, 50c.

SALZER'S KILL-QUICK.

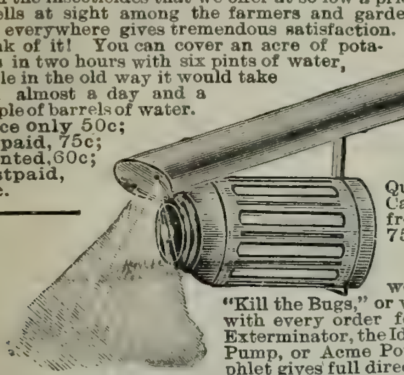


Save Your Crops.

The Kill-Quick Bug Exterminator.

More than $300,000 worth of crops are destroyed in the United States each year by bugs, worms and fungi. Now, the greater portion of this loss could be saved to the farmers and gardeners if they would use our safe, cheap, simple, inexpensive, absolutely certain **KILL-QUICK BUG EXTERMINATOR**, together with the insecticides that we offer at so low a price.

Sells at sight among the farmers and gardeners, and everywhere gives tremendous satisfaction. Just think of it! You can cover an acre of potatoes in two hours with six pints of water, while in the old way it would take you almost a day and a couple of barrels of water. **Price only 50c; prepaid, 75c; painted, 60c; postpaid, 85c.**



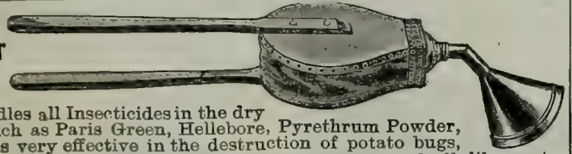
Glass Sprayer.

Identical with Kill-Quick, only a glass tube. Can be sent only by freight or express. **Price 75c, 3 for $2.00.**

For 10c

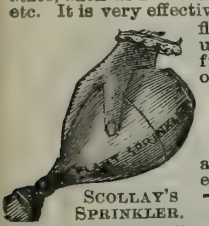
we mail our pamphlet "Kill the Bugs," or we will send same free with every order for the Kill-Quick Bug Exterminator, the Ideal Sprayer, Aquarius Pump, or Acme Powder Gun. This pamphlet gives full directions how to apply the Slug Shot, Cattle Comfort, Bordeaux Mixture, Kerosene Emulsion, etc.

Acme Powder Gun.



It handles all Insecticides in the dry state, such as Paris Green, Hellebore, Pyrethrum Powder, etc. It is very effective in the destruction of potato bugs, flies, insects, cabbage worms and all like pests; uses but a small amount of poison, An elbow is furnished to tilt the funnel for getting under leaves of plants, shrubs, etc. Price, only 75c each; 3 for $2.00.

Sulphur Bellows—First size, $1.50.



SCOLLAY'S SPRINKLER.

☞ Scollay's Sprinkler.

When once used you will wonder how you got along without it. For sprinkling plants, wash, etc., lasts a lifetime. Each, $1.00; by mail, $1.10.

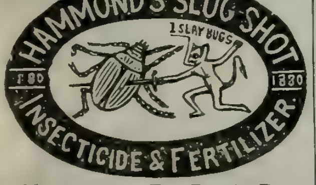
INSECT DESTROYERS.

We here offer very effective, quick-acting preparations.

U. S. Bordeaux Mixture—It is a fact that among gardeners and farmers but one in twenty succeeds in making his own Bordeaux Mixture correctly and properly. Ours is made under chemical supervision, and is absolutely right. It is made to serve as an Insecticide and Fungicide; also a positive preventive against rot, blight, insects, etc. One gallon of our concentrated Bordeaux Mixture is strong enough to mix with from 50 to 100 gallons of water. Full directions found in our pamphlet "Kill the Bugs." Price: Qt., 35c; 1 gal., 90c; 5 gals., $4.00.

Pyrethrum.—Excellent for destroying worms on cabbage, etc. Pkg. of ¼ lb., 25c; oz. 10c; lb. $1.00.

Flour of Sulphur.—For Mildews. Pkg., 4 oz., by mail, 15c; lb. by express, 20c.



Slug Shot.—For Potato Bugs, Cabbage Worms, Currant Worms, Flies, Striped Bugs, etc., infesting vegetables. Price: In 5 and 10 lb. pkgs., 7c per lb.; 100 lbs. $5.00; 1 lb., postpaid, 30c.

Grape Dust.—The quickest preparation on earth for killing Mildew, Fungi, etc. Price, by express: In 5 and 10 lb. pkgs., 7c per lb.; 100 lbs., $5.00; 1 lb. postpaid, 30c.

Cattle Comfort, or Flyfuma.—A great preparation for keeping Insects, Flies, etc., from cows, oxen, etc. Price: Qt., 45c; per gal., $1.50.

Copper Solution Ammoniated.—Splendid for Mildew, Blights, Rusts, etc. Price: Per qt., 45c; per gal., $1.50.

For Bed Bugs and Cockroaches.—Put up in 25c, 50c and $1.00 packages.

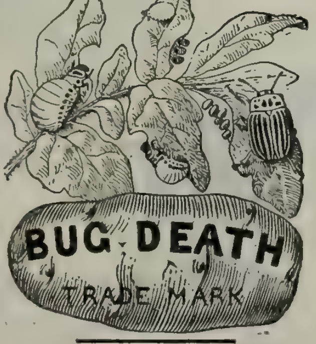
Paris Green and London Purple.—Lb., 25c.

Whale-oil Soap.—Excellent for washing and syringing plants. Pkg., by mail, free, 30c.

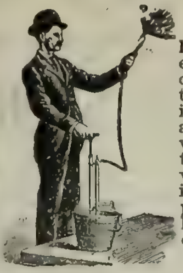
Tobacco Soap.—Good for destroying insects on plants, dogs, cats, etc. Pkg., by mail, 30c.

BUG DEATH.

A new Insecticide, very effective, and of sure death quality, can be used to dust on plants, vegetables, potatoes, etc., or applied in liquid shape with the Kill Quick Sprayer. Price: By exp., lb., 15c; postpaid, 32c; 3 lbs. by exp., 35c; postpaid, 85c; 12½ lbs. by exp., $1.00; 50 lbs. by freight, $4.00; 100 lbs. by freight, $7.00.

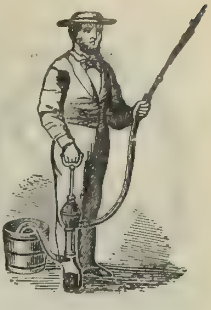


PERFECTION SHAKER.
To apply Bug Death in dry form. Each $75c.



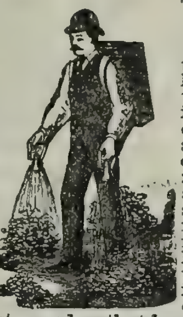
☞ Ideal Sprayer.

At last we have what you have long been seeking to get, a cheap, effective, durable, A No. 1 Sprayer; one that does its work well and one that never gets out of order, rendering remarkable service. It will throw a solid stream about 50 feet, and for washing buggies, windows, and putting out fires, it cannot be beat, while for spraying trees, whitewashing barns, outhouses, etc., it is simply indispensable. The price is so low as to place it within reach of everybody. Each, $3.00.



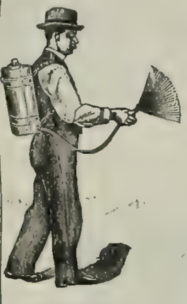
The Aquarius. ☞

Capable of throwing 8 gallons per minute and forcing a stream 50 feet high. Price, only $5.50.



The Hill Potato Sprinkler.

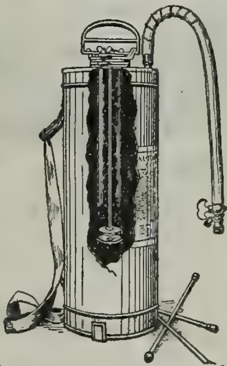
A machine for which thousands of farmers have long looked; one that is simple, effective, never out of order, easy to handle, and does its work exceptionally well. One man can sprinkle 10 acres in one day, and stumps in the field do not bother as he marches along, sprinkling two rows at a time, as shown in the illustration. The reservoir can easily be strapped on the shoulder. One or both of the sides can be used at once, as desired. They are made of galvanized iron and brass, will last a lifetime. **Price only $3.00.**



KNAPSACK SPRAYER.

Knapsack Sprayer.

A splendid tool for spraying potatoes, cotton, vegetables and vines, as it works by grasping the bulb in hand and pressing same. In this way water can be thrown any distance from 3 to 15 feet, as desired. It is a splendid tool, extremely low priced and holds 5 gals. of liquid. Price, each, $2.75.



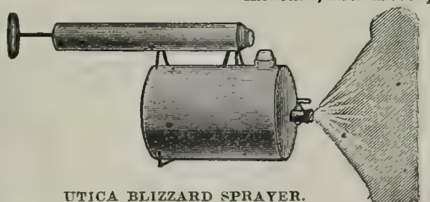
THE "AUTO-SPRAY" AUTOMATIC SPRAYER.

The "Auto-Spray" Automatic Sprayer.

A self-operating sprayer, invaluable to the market gardener and fruit culturist. Made of galvanized iron, copper and brass. With ordinary usage will last for years. When empty it weighs but 7 pounds, and has a capacity of 4 gallons. In a half minute the air chamber can be made to compress sufficient air to discharge the entire contents. It will make a continuous spray for 10 minutes before emptied, and one charge will about spray a ¼ acre of potatoes. The hose is 4 ply extra stout, with a nozzle made to regulate the flow from a fine cloud-like spray to a solid stream; thus it may also be used in washing windows, carriages and various other uses. Extension pipes for attaching to the hose for elevating the spray or stream may be had at an additional cost, 25 cents per length of 2 feet. 2 to 3 lengths are generally required for trees, vines, etc. Price of sprayer, with galvanized iron reservoir, $4.50; with brass reservoir, $6.00.

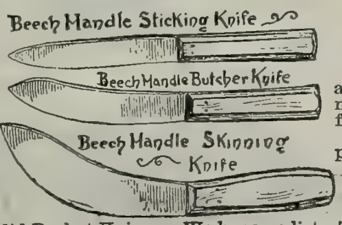
Utica Blizzard High Pressure Sprayer.

The handiest and easiest working sprayer made for spraying fruit trees, tobacco, potatoes, poultry houses, whitewash, etc. It sells at sight. Holds one gallon of mixture, and after pumping in a few strokes of air works continuously. Will throw a broad, spread mist-like spray. Also direct from the stop cock a coarse Bordeaux spray, ten to twelve feet high, and a straight stream much higher.



UTICA BLIZZARD SPRAYER.

Utica Blizzard, No. 35, galvanized iron tanks, price, each, $1.50; No. 30, brass tanks, price, each, $2.00.


Beech Handle Sticking Knife
Beech Handle Butcher Knife
Beech Handle Skinning Knife

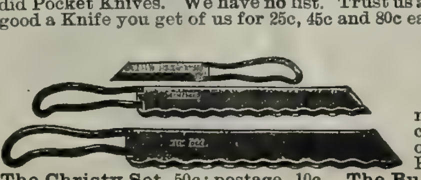
Farmers' Butcher Knives.

8 inch Butcher Knife, 6-inch Sticking and 6-inch Skinning Knife, the three Knives needed during butchering time on every farm in America.

Quality A No. 1, 75c for the three knives; postage, 15c.

Pocket Knives.

☞ We are selling out our stock of splendid Pocket Knives. We have no list. Trust us and see how big a bargain and how good a Knife you get of us for 25c, 45c and 80c each.

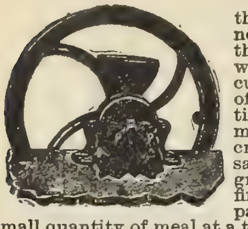


Economy Kitchen Set.

The Economy Kitchen Set is immensely popular, sells at sight, contains one splendid Bread Knife, one Cake Knife, and one Paring Knife. Price, 35c; postage, 10c. **The Christy Set**, 50c; postage, 10c. **The Buckeye Set**, with wooden handles, otherwise like above, 25c; postage, 10c.

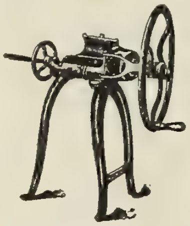
GRIST AND BONE MILLS.

Salzer's Warranted Family Grist Mill.



No one appreciates the value of this little mill more than the pioneers of the West and South, and the farming community generally who live at some distance from a custom grist mill. If you own one of these mills, you can have at all times fresh graham flour and corn meal, fresh hominy, split peas, cracked wheat, fine table or butter salt—in fact, anything that is ground at a custom mill, excepting fine bolted family flour. It will pay, because you require but a small quantity of meal at a time and want it fresh. **Grinds 20 lbs. fine meal per hour.** The shaft is made of steel, and every mill is warranted to work as represented. Weight, 30 lbs. **Price, $3.00.** Burrs, per set, 65c.

Adams Green Bone Cutter.



Length, 10 inches; diameter, 4 inches; capacity, 125 cubic inches; no gearing; full ball bearing; shipping weight 100 pounds. Claimed by poultrymen and others to be the best handpower green bone cutter made. **Price, No. 1, but $9.25.**

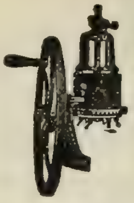
Adams No. 2 has a capacity of 75 cubic inches, weighs 50 pounds, is unmounted, with balance wheel, and **costs but $6.65**; with crank, $6.25.

Dry Bone Mill.

$2.90

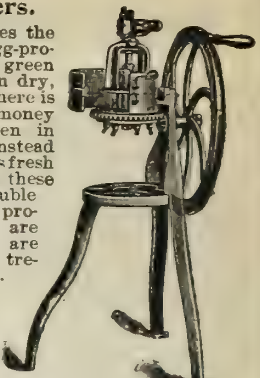
The greatest mill in 45 states to grind dry bones. It is unequaled for grinding oyster shells, bones, etc., for poultry. Excellent in every respect for dry bones; and then it's cheap as dirt. Each, $2.90.

Mann's Green Bone Cutters.



No. 5 B, $7.50.

There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultrymen in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.



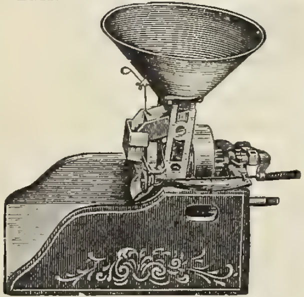
No. 7, $11.50

PRICES.

No. 5 C.	**Crank Mill, weight 30 lbs. Special price**	**$5.75**
No. 5 B.	**(Balance Wheel), weight 55 lbs. Special price**	**7.50**
No. 5 BM.	**(Balance Wheel, mounted), weight 80 lbs. Special price**	**$10.00**
No. 7.	**(Balance Wheel, mounted), weight 107 lbs. Special price**	**11.50**
No. 9.	**(Balance Wheel, mounted), weight 163 lbs. Special price**	**17.00**

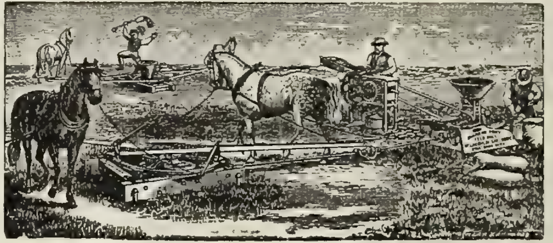
Salzer's Great Diamond Pony Mill.

Price only $15.50.



DIAMOND PONY MILL, Price, $15.50.

The Diamond Pony Mill geared for horse power has been a special favorite among farmers and breeders, where it has had an immense sale for the past ten years. It is especially adapted for use with our 2-horse power, although it may be used with four or six horses. It is geared for direct attachment to the tumbling rod and is speeded with a 42 cog spur wheel and a 10-cog pinion. The balance wheel is turned down on the face so it can be used as a driving pulley for corn sheller or feed cutter. We also furnish a 12-inch drive pulley on the lower tumbling rod shaft of the Mill for the purpose of running a corn sheller when the speed would be too high to run from the upper shaft balance wheel. The capacity of this mill, with 2-horse power, is from 12 to 15 bushels per hour; with 4-horse power, 15 to 20 bushels; with 6-horse power, 20 to 30 bushels.



THE DIAMOND PONY MILL AND OUR GREAT 2-HORSE POWER AT WORK.

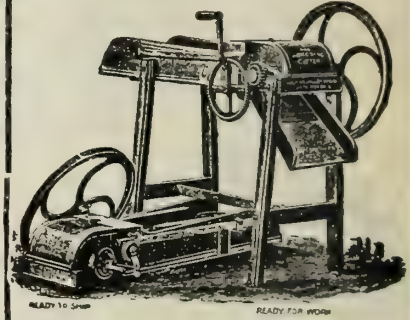
This mill is furnished with our automatic end shake feed trough and an adjustable and flexible spring lever with burrs. It is built in first-class shape; it is strong and durable, and there have been sold more of this style Mill for 2-horse outfits than any other Mill in the United States. It is a general favorite. The price now comes within the reach of all. John A. Salzer Seed Co. guarantee this Mill to be strong, durable, and one of the very best Mills made. You will surely like it.

Price each, with 3 sets of 6-inch burrs, $15.50, net. Price of burrs alone, per set, $1.25.
The Diamond Pony Mill and 2-Horse Power, to one address, $38.00.

The Kokosing Cutter.

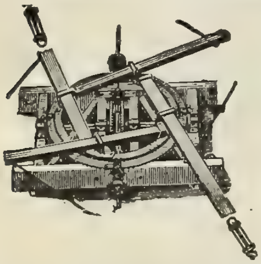
This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts one half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths.

Price, each, $10.00.



KOKOSING CUTTER, $10.00.

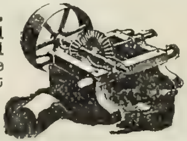
Our Great 2-Horse Power.



Weight 700 lbs. This is the greatest horse-power in forty-five states, and all the territories thrown in; besides, it is perfect in every respect; strong, very light running, even gait; has given wonderful satisfaction the world over. Every farmer purchasing one of these will be delighted with same.

Price of two-horse power, 700 lbs	$24.50
Price of four-horse power, 1,000 lbs	33.50
Price of six-horse power, 1,100 lbs	36.00
Price of eight-horse power 1,400 lbs.	50.00

Bevel Geared Jack.



Weight, 150 lbs.; claimed by those who have used same to be the very best gear in the country. The price is ridiculously low. For 2 to 4-horse power Light Bevel Geared Jack, $6.50.

Straight Geared Jack.

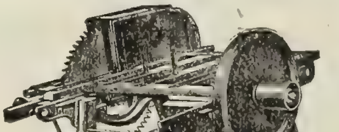
Extremely popular. Price, Heavy Bevel or Straight Geared Jack.....$8.00

Diamond Tilting Table Saw Frame.

This saw frame weighs 300 lbs. It is made by one of the very best manufacturing establishments in the country. Can be operated by horse power, steam power, wind or water power; speeded from 1,000 to 1.500 revolutions per minute. It is the grandest thing out. **Price, without saw, only $16.00.** With extension for poles, $1.50 extra.

Diamond Pole Saw Frame.—A splendid table saw frame for long or cord wood. **Each, without saw, $18.75.**

Sliding Table Saw Frame.—Easy running; splendid for cutting cord wood. **Each, without saw, $17.50.** Write for circulars.



DIAMOND SLIDING TABLE SAW FRAME, Price, $17.50.

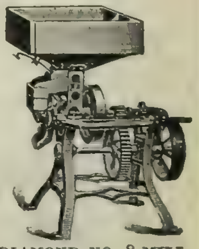
Diamond No. 8 Mill.

A wonderful grinder. Weight, 275 pounds. It is perfect in every respect. With a 4-horse power speeded at 600 revolutions per minute, the capacity is from 15 to 20 bushels per hour; at 1,000 revolutions per minute, 25 bushels per hour. This has our guarantee, and we are positive will give satisfaction. The price is dirt cheap.

Price, No. 8, with three sets of 8-inch burrs, $24.50.

Price of burrs alone, per set, $1.25.

No. 7, one size smaller than No. 8. Price, $22.00.
No. 9, grinds 15 bu. per hour. Price, $17.00.
Diamond Double King, grinds 40 to 60 bushels per hour. Price $42.00.
Write for illustrated circulars on Grist Mills.

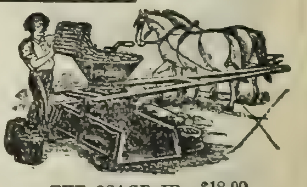


DIAMOND NO. 8 MILL, $24.50.

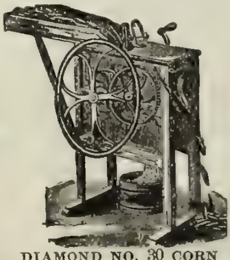
The Osage Jr. Corn and Cob Mill.

A grand Mill; weight, 525 pounds, does its work to perfection. Farmers go wild over it. Capacity 6 to 12 bushels per hour. Price, only $18.00.

One set of extra burrs, $3.50.



THE OSAGE JR., $18.00.



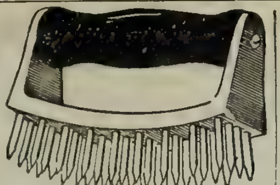
DIAMOND NO. 30 CORN SHELLER, $11.70.

Diamond Two-Hole No. 30 Corn Sheller.

The greatest Corn Sheller on earth, that is what dozens of farmers write. Sure to please. Capacity 300 to 400 bushels per day. Works well with our two-horse power. **Price with fan, table and pulley, $11.70.**

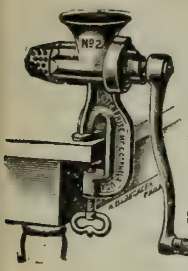
DIAMOND ONE-HOLE No. 20 CORN SHELLER. Price, with table and fan, $6.50.

Victor Meat Tenderer.



No person willfully buys tough meat. Hard to tell what it is until after it is cooked. The **Victor** remedies all this; use it on all meat, there is but one result—tender Meat. Price. 25c: postage 5c.

Enterprise Meat Chopper.



The Enterprise No. 2, chops 1 lb. per min	....	$1.75
" " No. 4, " 1½ " "	....	2.15
" " No. 5, " 1 " "	....	2.00
" " No. 10, " 2 " "	....	2.25

Enterprise Nos. 5 and 10 are heavier, more substantially built and should last two lifetimes for housewife and daughter.

No. 5 is for ordinary family, and No. 10 for large family.

Extra plates for No. 5, 30c; for No. 10.. .50

Universal Meat Chopper or Food Cutter No. 1, very popular....................1.75

Surprise Meat Chopper....................1.25

Descriptive Circular on application.

Wisconsin Improved Chester White Hogs.

This season we are prepared to offer you the celebrated Wisconsin Improved Chester White Hogs. They are the product of scientific mating and breeding.

Full descriptive circular upon application.

Price for spring pigs 10 weeks old, $15.00 each, $25.00 per pair, $35.00 per trio not a kin.

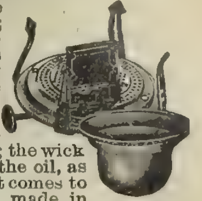
The "MARSHALL PROCESS" Brown Wick is universally popular.

Burns evenly. Never forms crust. Never sputters. Never creeps. Never clogs. Never "smells." Requires little trimming. Is a non-conductor. Prevents overheating. Burns oil freely. Perfectly odorless. Slow combustion. Highest illumination. Strong white light. Improves eyesight. Saves the temper. Makes home bright. Is not a nuisance. Beats old-style, out-of-date white wicks two to one.

Made in all sizes for all Lamps and Heaters.

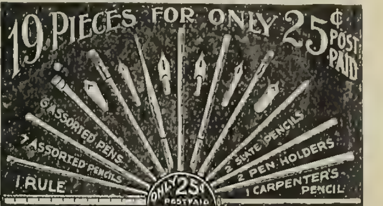
No. 0, wide ⅜ in. Price per sample lot of 5, 10c; per doz., 20c. No. 1, wide ⅝ in. Price per sample lot of 5, 10c; per doz., 20c. No. 2, wide 1 in. Price per sample lot of 5, 15c; per doz., 25c. No. 3, wide 1½ in. Price per sample lot of 5, 15c; per doz., 25c.

The Ingram Safety Lamp Burner.



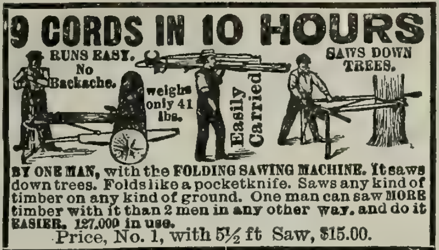
The only reliable extinguisher made; simple and durable. The light is extinguished by turning down the wick, which causes the wick-holder to close up, extinguishing the light; the wick cannot drop into the oil, as turning it down, it comes to a stop. They are made in two sizes, the No. 1 taking a five-eighths of an inch wick; the No. 2, one inch.

Price, No. 1, 15c; No. 2, 20c, postpaid.



A Great Offer for 25c.

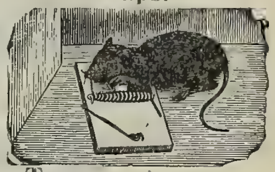
Nineteen splendid pieces. Lead Pencils of different styles, and Penholders and Pens, and a fine Ruler—just the thing for a city or farm, school or home—all postpaid for only 25c.


9 CORDS IN 10 HOURS
RUNS EASY. No Backache.
weighs only 41 lbs.
Easily Carried
SAWS DOWN TREES.

BY ONE MAN, with the **FOLDING SAWING MACHINE.** It saws down trees. Folds like a pocketknife. Saws any kind of timber on any kind of ground. One man can saw **MORE** timber with it than 2 men in any other way, and do it **EASIER.** 127,000 in use.

Price, No. 1, with 5½ ft Saw, $15.00.

"Out O' Sight" Mouse and Rat Traps.



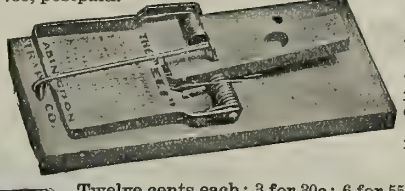
Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed—in fact, any kind of mice and rats, "as quick as you can set the trap." It's simply immense!

Price, No. 1, for mice, 10c each; 3 for 25c; 6 for 40c; 12 for 75c. Postage paid.

Price, No. 2, for rats, 15c each; 6 for 75c; 12 for $1.25. Postage on each, 8c.

"Out O' Sight" Mole Traps.

Just as effective as the mouse trap. It's cheap, good and strong. Each, 75c, postpaid.



The Eli Mouse Trap.

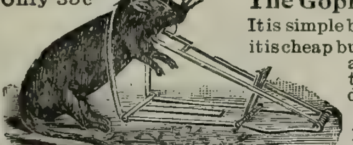
Something new. Equal, and by many thought superior, to "Out o' Sight." Just the thing to catch mice by wholesale—a regular wholesale mouse killer! You will like it!

Price, No. 1, 8c; 3 for 20c; 6 for 35c; 12 for 65c, postpaid.

The Eli Rat Trap.

Twelve cents each; 3 for 30c; 6 for 55c. Postage on each, 6c.

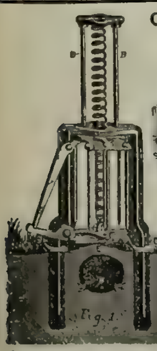
Only 35c



The Gopher Trap.

It is simple but effective; it is cheap but sure to kill and catches them by the dozen.

Each, 35c, postpaid; 3 for $1.00.



Olmstead Mole Trap.

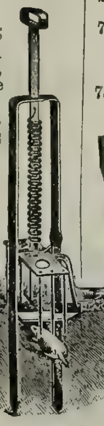
This is the only perfect Mole Trap that we have ever found. Its construction is simple, and its workings are very effective, as it catches the mole every time. Full directions with each trap sold.

Each, $1.25; 3 for $3.50.

The Reddick Mole Trap.☞

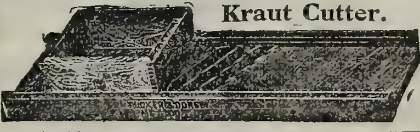
A great invention at a very low price. No mole can pass under this splendid trap and live!

Price, each, 75c; 3 for $2.00.



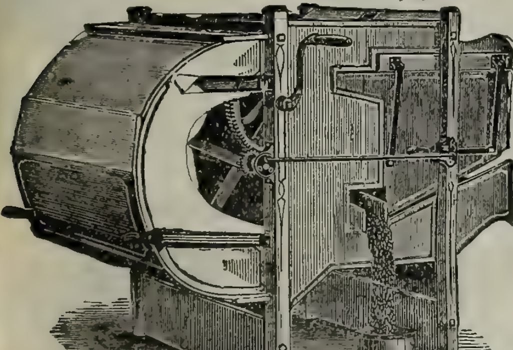
THE REDDICK.

Kraut Cutter.



Made from white selected hard maple, thoroughly seasoned; three knives of high grade finish, sharpened for immediate use; steel edge and iron backing, painted blue within a half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making sauerkraut; also for cutting various kinds of vegetables. No. 3 size, 8x20, weight 7 lbs., $1.25; No. 5 size, 9x30, weight 11 lbs., $1.60; No. 9, 12x40, $3.00.

The Farmer's Favorite Mill, $13.50.



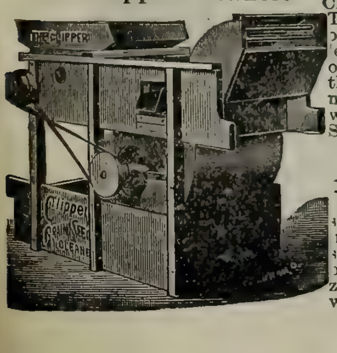
FARMER'S FAVORITE MILL, $13.50.

Of this Fanning Mill we have two sizes, No. 1 with sieves 24 inches wide and No. 2 with sieves 30 inches wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent Mill for cleaning and grading and separating all kinds of grain and seed. Each Mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve, and clover and timothy sieve.

86,000

This is the number of Farmers' Favorite and Excelsior Mills that have been sold in the last ten years to the American Farmer, and of this colossal number not one has complained, which shows how really good Farmers' Favorite Mill is. This Mill retails the No. 1 at $25.00, and the No. 2 at $30.00. We get these in large quantities, and in order that our farmers may have the luxury of a good Mill—a Mill that will save its cost in the cleaning of grain the first season—we offer them at the following extremely low prices. **Price: No. 1 at $13.50; No. 2 at only $17.50.**

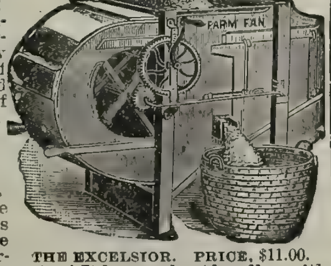
The Clipper Cleaner.



The greatest Fanning Mill and Cleaner on earth. It's immense! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse and would not part with them for $500 each, if we could not get others like them. Send 2 cents for circular.

Price, No. 1, only.........$20.00
Price, No. 2, for seed only, 28.00

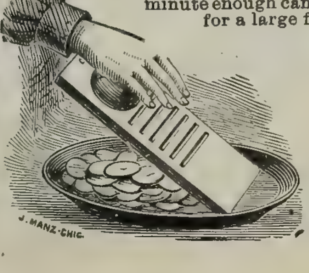
EXCELSIOR MILL, $11.00.



THE EXCELSIOR. PRICE, $11.00.

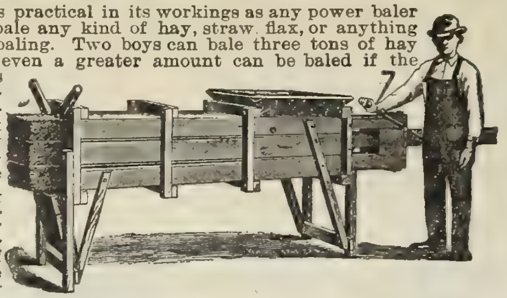
One of the most popular and at the same time cheapest Fanning Mills in use. The feed is large and the sieves are 24 in. For general purposes we believe this Mill has no superior. It has a wheat hurdler with zinc sieves on top, a wheat sieve, an oat sieve, a barley sieve, and the whole loaded f.o.b. cars, with clover and timothy sieves, costs only $11.

The Lusher Vegetable Slicer and Cabbage Cutter.



With six knives. A magnificent tool. It cannot be too strongly endorsed. It is made of the best material, tinned over to prevent rusting. Always carries a keen edge without sharpening. Is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family. It is years since we found a tool so satisfactory, so great a labor saver, and of such great utility. Price, $1.00, postpaid; 3 for $2.00.

"COMMON SENSE" HAND POWER HAY BALING PRESS. Price only $28.



This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay, straw, flax, or anything that can be held by baling. Two boys can bale three tons of hay per day easily, and even a greater amount can be baled if the stuff to be baled is delivered to the machine. It does not require a giant to work it. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a lifetime. It can be operated in 3x12 feet of floor space. It can be used anywhere very easily, as it does not have to be fastened down.

It is the most complete and practicable baling machine ever invented. It does not cost over one-fifth the price of a power baling machine. Standard size of bales 14x18 inches square. Bales can be made any length up to 48 inches. The machine is made of hardwood entirely, and nothing but the choicest bone dry stock is used.

The frame is put together with bolts and screws, with the lining very carefully fastened to same. The whole construction is warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 470 lbs. **Price: $28.00 f. o. b. cars.**

It requires 5 lbs. of No. 16 wire to bale 1 ton. Price per bundle of 250 nine-foot wires, $2.00.

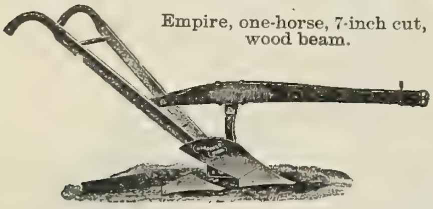
Salzer Seed Co.: Northfield, Minn.
Sirs—We like your press. You don't claim enough for it. It bales anything in fine, smooth shape, and if a man and a boy work steady and tend to their business they can easily bale three tons a day. We like it.
SVENS NELSON,
S. CHRISTIANSON.

Salzer Seed Co.: Arcola, Ill.
Sirs—I believe your hay press to be the best thing of the kind ever invented. I do not wonder at your being crowded with orders. It's a great little machine.
Yours very truly, T. A. JEFFERS.

Salzer Seed Co.: Aldbridge, Mont.
Sirs—I am so much pleased with my hand hay press. Myself and boy baled 65 and 75 bales by daylight, weighing 90 to 105 pounds. Every farmer should have one. It saves its cost many times over every year. Yours in friendship,
JOS. STERMETZ.

Carney, Oklahoma.
Salzer Seed Co.:
Sir—Your hand hay press is all O.K. Two men can bale from 100 to 120 bales per day, each weighing over sixty pounds. It is worthy of all the praise that can be said of it. I wish you greatest success. FRANK M. HOPPER

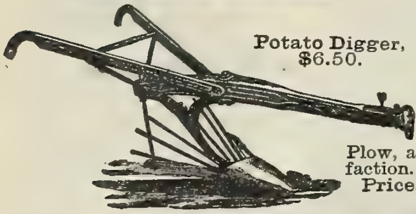
WE GLADLY SEND
a long list of customers who use this splendid hand baler. **Write for it. Price, Complete Hand Hay Baler only $28.00.**



Empire, one-horse, 7-inch cut, wood beam.

Empire One-Horse Pony Steel Plows.

With steel standard and cap, sloping land-side and adjustable slip wheel, wood beam, cut 7 inches, does superior work everywhere as a general purpose plow. **Price, $3.60.**
No. A. O., same as above, cut 8 inches. **Price, $3.90.**



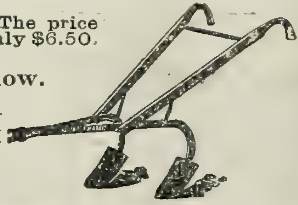
Potato Digger, $6.50.

Potato Digger.

A great labor saver; works quickly, is never out of repair, and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of potatoes the fun of the farm work.

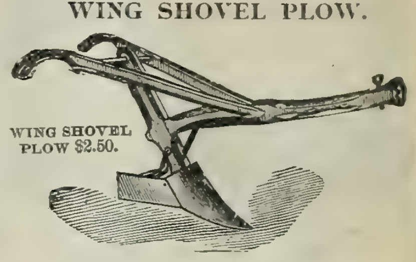
You will like it. The price is very low. Price, only $6.50.

Heavy Malta Plow.



There is a great demand for this double Shovel Plow, and it gives universal satisfaction.
Price, each $2.40.

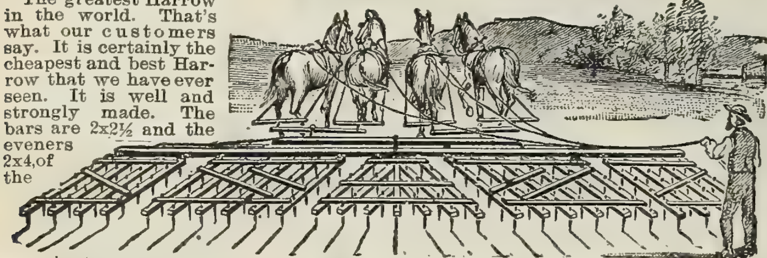
WING SHOVEL PLOW.



WING SHOVEL PLOW $2.50.

Just the thing the farmer wants for hilling Potatoes, etc. Cannot get along without it. When you once use it, you will say, "How did I get along without it?" It will largely increase your crops.
Price, only $2.50.

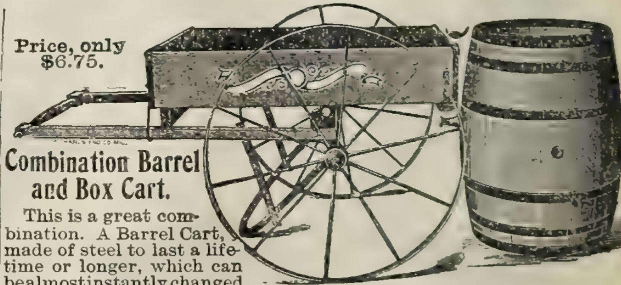
THE GENUINE FAMOUS BOSS HARROW.



The greatest Harrow in the world. That's what our customers say. It is certainly the cheapest and best Harrow that we have ever seen. It is well and strongly made. The bars are 2x2½ and the eveners 2x4, of the very best seasoned oak. The teeth are one-half inch square steel, with dagger points. Each tooth cuts its own way.

The two-horse harrow consists of center section and two end sections. The four-horse consists of all the sections shown above. It is the most popular, cheapest harrow that we know of, and we heartily recommend same. It is used on our farms to our complete satisfaction.

Price:	2-horse harrow,	78 teeth,	cuts 13	feet wide,	weight	190	pounds,	$6.50
	3 " "	102 "	" 16½	"	"	240	"	8.25
	4 " "	150 "	" 26	"	"	360	"	11.90

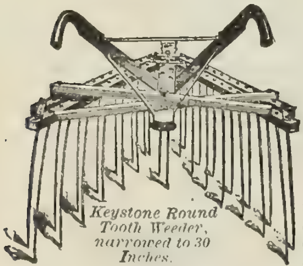


Price, only $6.75.

Combination Barrel and Box Cart.

This is a great combination. A Barrel Cart, made of steel to last a life time or longer, which can be almost instantly changed into a perfect Box Cart, as shown in the illustration. There is no tool that we have ever offered with greater pleasure than this. It is so cheap and so sure to give satisfaction that we hope everybody will give it a trial. **Price: With box, but not with barrel $6.75.** Price for each extra set of iron trunnions, in case you should wish to use more than one barrel, 50c per set.

KEYSTONE ADJUSTABLE WEEDER.



Keystone Round Tooth Weeder, narrowed to 30 Inches.

Shallow and frequent weeding or cultivation has rapidly grown in favor the past few years among the progressive farmers and trucksters, and is strongly endorsed by the most prominent authorities on agriculture. This frequent cultivation provides a mulch of fine earth that holds and absorbs moisture. The sale of weeders has reached proportions far exceeding expectations. The Keystone Adjustable is a weeder that has proved itself immeasurably popular. It is the up to-date adjustable weeder. The depth of cut is regulated by the wheel in front. It will not clog. Weeds need no longer be a pest to anyone. The Keystone Weeders will kill them off as rapidly and as effectively as hoeing, and do it in one-tenth of the time. Complete descriptive circular, if same is desired, for 2c stamp **Price of Keystone Adjustable Weeder,** round teeth, **$8.00;** flat teeth, **$8.25.**

Price, only $8.00. Can quickly be expanded to 7½ feet or narrowed to 30 inches.

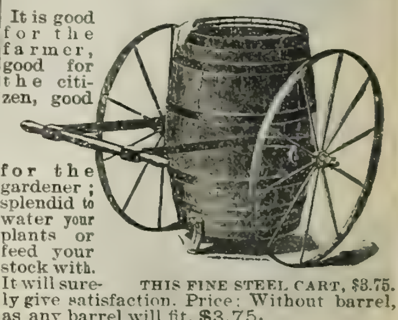
Keystone Walking Weeder.

Price, $14.75.

The Walking Weeder, 12 feet wide, with 57 teeth, which cut through 2½ inches, weighing 170 pounds, is immensely popular.

Price, only $14.75.

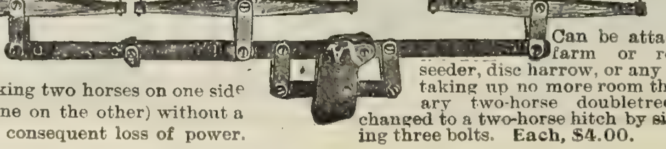
The Steel Barrel Cart



It is good for the farmer, good for the citizen, good for the gardener; splendid to water your plants or feed your stock with. It will surely give satisfaction. Price: Without barrel, as any barrel will fit, **$3.75.**

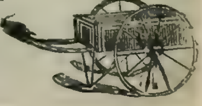
THIS FINE STEEL CART, $3.75.

FARMERS' PERFECT THREE-HORSE HITCH FOR $4.00.

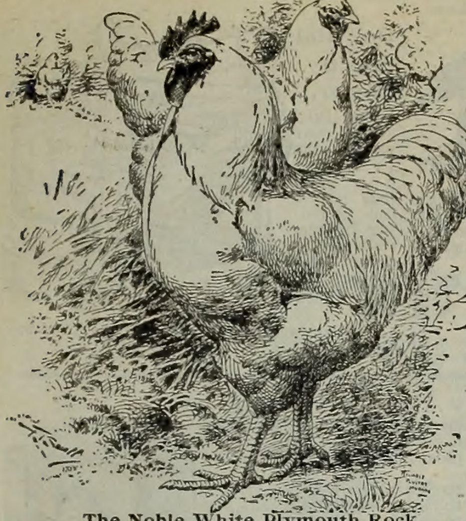


The only three-horse hitch in the world that perfectly equalizes the work of three horses (working two horses on one side of a vehicle pole against one on the other) without a particle of side draft and consequent loss of power. Can be attached to any farm or road wagon, seeder, disc harrow, or any pole vehicle, taking up no more room than an ordinary two-horse doubletree. Can be changed to a two-horse hitch by simply changing three bolts. **Each, $4.00.**

Hand Cart, Only $4.90.



Just the light-running Hand Cart you want for city and farm work. Height of wheel, 30 inches. Sure to please.
Each, f. o. b. cars here, $4.90.


The Noble White Plymouth Rock.

Salzer's White Plymouth Rocks.

No doubt at the head of the Poultry yards, the world over, now stand the unrivalled, unapproachable, beautiful White Plymouth Rocks.

For years we have spared neither time nor expense in experimenting on different breeds of Chickens, with a view of cataloguing the variety we considered most profitable for our farmer friends.

The White Plymouth Rock is without question the Fowl for you. We guarantee that you will like them. They are excellent layers and for the table cannot be beat.

If you have a flock of mongrel Chickens, we would advise you to get rid of them and buy a thoroughbred variety. It will pay you. They cost no more to feed and will give you much larger returns.

OUR PRICES.

Single birds (male), $3.00; per pair, $5.50; per trio, $7.50.
Eggs, for hatching, $1.75 per setting of 13, $3.25 per 30.
We guarantee all eggs fresh and true to name.

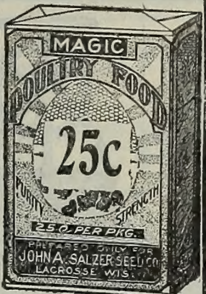
If interested in Black Minorcas, write us.

Salzer's Magic Crushed Shells.

It would take 10 volumes larger than this catalogue to tell you the merits and excellencies of Salzer's Magic Crushed Shell. It is the greatest egg producer and health producer, and is almost worth its weight in gold for lots and lots and lots of fine poultry and rich eggs.

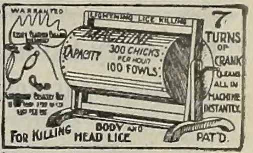
Price, 25-lb. bag, 40c; 50-lb. bag, 60c; 100-lb. bag, 75c; 200-lb. bag, $1.25; 500-lb. bag, $3.75; 1,000 lbs., $5.50; 2,000 lbs., $8.50. Special price in carload lots of 30,000 lbs.

Magic Poultry Food.



Salzer's Magic Poultry Food is the best, cheapest and most economical Poultry Food on the market to-day. It is most highly concentrated, and unequalled as an egg producer and promoter of growth. One tablespoonful contains more strength, as well as health and egg producing power, than three or four spoonfuls of other makes. To keep your flock in a strong, healthy condition, feed a little but once a day. Other foods require two or three feedings a day to bring about the same results. A trial order will convince you that the Magic is the best poultry food made. Price: Large package, 25c; by mail, 50c; by freight, 10 lbs., $1.75; 25 lbs., $3.00; 100 lbs., $10.

Lightning Lice-Killing Machine


WARRANTED
LIGHTNING LICE KILLING
MACHINE
CAPACITY 300 CHICKS PER HOUR 100 FOWLS
7 TURNS OF CRANK CLEANS ALL IN MACHINE INSTANTLY.
FOR KILLING BODY AND HEAD LICE
PAT'D.

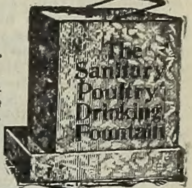
will give you more and better poultry, lots and lots of eggs, with less feed and expense.

Price, each:

No. 1.	Pigeons, Chicks, etc	$2.50
No. 2.	Size usually used	3.00
No. 3.	For Turkeys, Geese, etc	4.00

½ pound Lice Powder with each order.

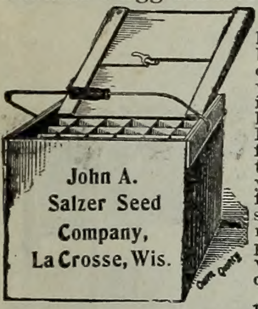
THE SANITARY POULTRY DRINKING FOUNTAIN.


The Sanitary Poultry Drinking Fountain

The finest thing on earth for furnishing pure water for poultry, chickens and ducks.

Price, 1 gallon, 45c; 2 gallons, 75c.

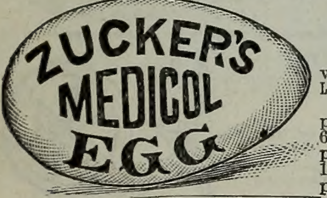
Farmer's Egg Carrier, only 50 Cents.


John A. Salzer Seed Company, La Crosse, Wis.

Convenient and light, being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock it at any point. It is a well established fact, that by turning the eggs frequently, you can keep the eggs from congealing or settling: hence eggs may be kept fresh and palatable a long time with the use of this carrier.

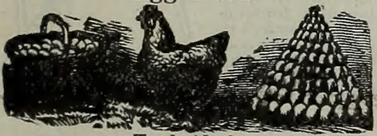
Price, each, holding 12 dozen eggs, 50c.

Medicol Eggs.



Great for warding off Lice, Insects, etc. Each, 10c; postpaid, 13c; 6 for 50c, or postpaid, 65c; 12 for 90c; postpaid $1.25.

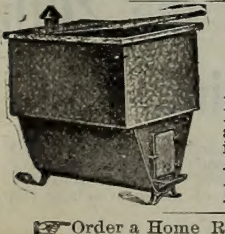
Egg Food.


Trade Mark.

The finest food in the world to make hens lay and cure the many ills that fowl flesh is heir to.

Lb., 25c; by mail, 45c; by freight, 10 lbs., $1.50; 100 lbs., $13.00.

Farmer's Handy Feed Cooker $9.00.



We sell quantities of them. They are fine. A No. 1. never out of order, always reliable, and give immense satisfaction.

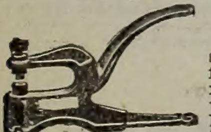
A 25-gal. Cooker costs	$9.00
A 50- " "	11.00
A 100- " "	17.75

☞Order a Home Repair Outfit to-day. See page 138.

The Ideal Tank Heater.

Burns wood, coal or cobs. Heats quickly and finely. Each, $4.00.

Rivet Punch.



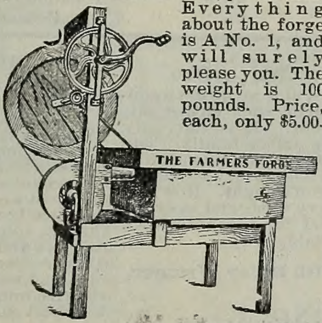
This little machine will save more time and money for the farmers and liverymen in mending harness than anything on the market. Price, by express or freight (can not be mailed) of this Rivet Punch, with box of 50 assorted rivets, 75c. Dewey Rivet Punch, "Loaded," postpaid, 65c.

RIVETS.

Tubular, 3-6 to 8-16 inch, 50 Rivets, assorted sizes, in a box, 15c, postpaid

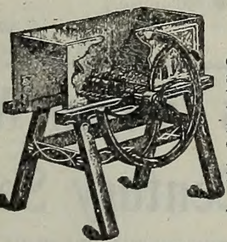
The Farmer's Forge.

Here is just the thing Mr. Farmer, that you have been looking for—a popular, durable, cheap, always ready, warranted, safe, perfect farmers' forge. The hearth is 3 feet square by 12 inches deep, and is fire proof. The blower is 11½x6 inches.



Everything about the forge is A No. 1, and will surely please you. The weight is 100 pounds. Price, each, only $5.00.

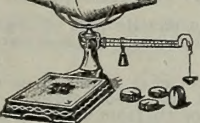
Root Cutter.



A great many hundred of these are sold annually. They do their work well and save their cost in one week's feeding: they are splendid in every respect. A boy can cut 60 bushels in an hour.

Price, each, $6.50; weight about 80 lbs.

Family Scale.

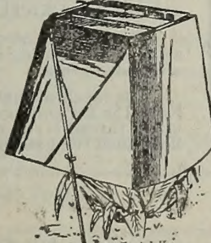


The best Scale on earth for the low price. Weighs ½ ounce to 240 pounds. Price, $2.75.

Wagon Scales.

Send for Circular and Prices.

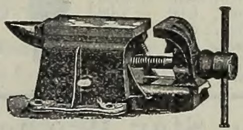
Plant Protector.



Tender plants will stand, covered with these, an outside temperature of 30 degrees above zero.

Price, per 12, 25c; postpaid 50c; per 50 by express 75c; per 100, $1.25; per 500, $6.00.

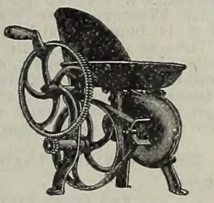
Combined Anvil, Vice and Pipe Holder.



Greatest tool for the farmer out. It's worth money for every farmer, as mending and repairing always cost money. Made of cast iron, with hardened, polished face. Size, 3x7½ in. Size of screw, ⅞ in. Jaws open 4½ in. The pipe jaws are a valuable feature. A handy tool for repairing. Price, only $2.50.

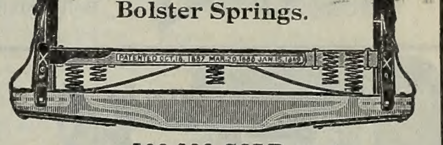
A 50-pound Anvil and Vice, price, $6.00.

Iron Forge $6.00.



This Forge is built especially for our kit. It is 15 inches high to top of bowl. Bowl, 14 inches in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1½ in. iron in 5 minutes. Price, each, $6.00.

Salzer's La Crosse Bolster Springs.


PATENTED OCT. 18, 1887. MAR. 20, 1888. JAN. 15, 1889.

500,000 SOLD.

There is nothing better. You want it. Why rattle your bones, and those of your loved ones, on a hard, springless wagon, when for but a few dollars you get a spring fit for a king to ride on!

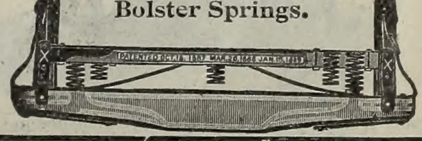
Truly, one of the simplest, yet greatest inventions of the age. It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

☞When ordering give width between stakes of wagon.

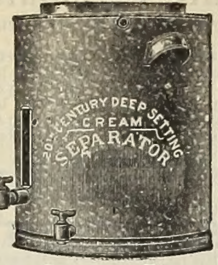
No. 0,	capacity 1,500 lbs	$3.50
No. 1,	" 2,500 "	4.35
No. 2,	" 3,000 "	5.00
No. 3,	" 4,000 "	5.25
No. 4,	" 5,000 "	5.75

☞Nos. 1 and 2 are the sizes most used.☜

Salzer's La Crosse Bolster Springs.


PATENTED OCT. 18, 1887. MAR. 20, 1888. JAN. 15, 1889.

The 20th Century Deep-Setting Cream Separator.

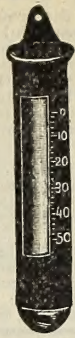


Many people prefer a process for separating cream from the milk so they can have undiluted milk for table use. The above separator meets this demand in every respect. The milk is all in one vessel, no skimming in pans, or crocks to wash, and is easily kept clean. Sweet milk can be drawn from the separator at any time without disturbing the cream. We know you will appreciate this Separator should you wish to use this variety. Satisfaction is guaranteed or money will be refunded.

Price:

			Copper.	Tin.
No. 1,	3 gal.,	1 to 2 cows	$6.25	$5.50
No. 2,	5 "	2 to 3 "	7.00	6.00
No. 3,	8 "	4 to 5 "	7.50	6.50
No. 4,	12 "	6 to 8 "	8.75	7.50

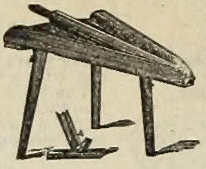
Cream Tester.



The poor cow must go. Here is the greatest invention of the age, an instrument that will test milk correctly and will save its cost a thousand times. By use of this tester you see what food produces the best results, etc.

Price, 25c; postpaid, 35c.

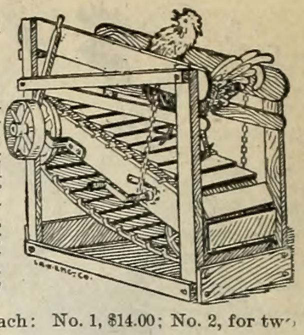
Butter Worker.



Everybody having a few cows needs a butter worker. Sizes of Butter Workers as follows:

No.	Wide.	For.	Each.
1,	16 in.	10 lbs.	$3.00
2,	30 in.	15 lbs.	3.75
3,	24 in.	20 lbs.	4.50
4,	30 in.	25 lbs.	5.00
5,	34 in.	30 lbs.	5.50

Dog and Sheep Power.



This illustrates our great light running dog and sheep power for churning butter, running cream separators, etc. Very strongly made.

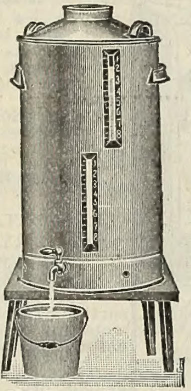
Price, each: No. 1, $14.00; No. 2, for tw dogs, $17.00.

20th Century Automatic Cream Separator.

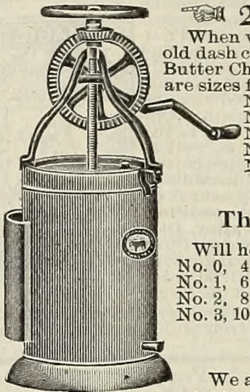
One of the greatest inventions of the age.

90,000

of this remarkable Cream Separator sold in 1901, 1902 and 1903. Just the thing that farmers who keep from 1 to 10 milk cows have been looking for. It is a Separator that we do not see how they can get along without; indeed, when once used they would not part with it for fifty times the cost. It separates the cream from the milk in from 30 minutes to one hour, and leaves much less than 1 per cent butter fat on the milk, which is really as good as the very best Separators, costing fifty times as much can do.


20th Century Separator.

No.	PRICE.		Tin.	Copper.
1, holds 7 gallons,	used for	1 to 2 cows,	$2.75	$6.00
2, holds 11 "	"	2 to 3 cows,	3.00	7.00
3, holds 18 "	"	3 to 4 cows,	3.50	8.00
4, holds 26 "	"	4 to 7 cows,	4.00	9.00
5, holds 35 "	"	7 to 10 cows,	5.50	12.50
6. holds 47 "	"	10 to 15 cows,	6.00	15.00

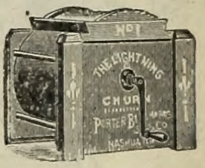


20th Century Butter Churn.

When we were boys how often did we have to "work the old dash churn." Now all is different. The 20th Century Butter Churn is a real joy, a pleasure—fun! Nos. 3 and 4 are sizes for an average farm.

No. 1, tin,	3 gallons to churn 2 gallons		$3.00
No. 2, tin,	5 gallons to churn 3 gallons		3.50
No. 3, tin,	8 gallons to churn 4 gallons		4.00
No. 4, tin,	10 gallons to churn 5 gallons		5.00
No. 5, tin,	11 gallons to churn 8 gallons		6.50

Above in Granite Ware, $1.00 each extra.

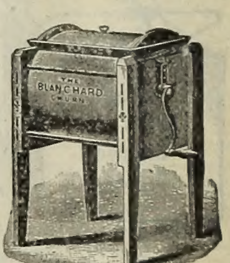


The Great Lightning Churn.

Will hold.	Will churn.	Price.
No. 0, 4 gallons.	2 gallons	$2.00
No. 1, 6 gallons.	3 gallons	2.25
No. 2, 8 gallons.	4 gallons	2.50
No. 3, 10 gallons.	5 gallons	3.00

Twentieth Century Churn.

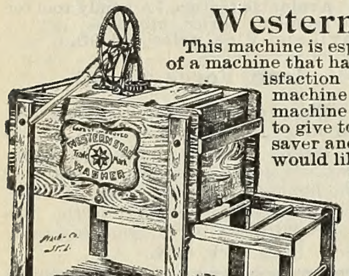
Blanchard Churn.



We are in love with this Churn. It stands on four solid legs, just the right height, and combines many, many excellent qualities. It will surely please you.

No. 3, will churn	2 gallons of cream	$3.50
No. 4, "	4 gallons of cream	4.00
No. 5, "	8 gallons of cream	4.50
No. 6, "	12 gallons of cream	5.00
No. 7, "	16 gallons of cream	6.50

Western Star Washer, $2.75.



This machine is especially manufactured for us, and we do not know of a machine that has had such a run and has given such entire satisfaction as the Western Star Washer. It is the only machine that is being used in the Salzer family. The machine will be sent you by freight. It is a splendid machine to give to your wife for a present, as it is a wonderful labor saver and will make washing day one of delight. Now, we would like to see this machine on every farm and in every home of our customers, and for this reason we have made the price remarkably low.

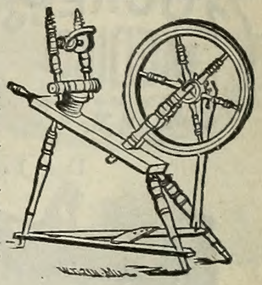
Price, only $2.75; with Daisy Wringer, $4.00.

DAISY WRINGER.

Of this Wringer there are over 1,000,000 in use. Roller 10x1¾ inches, $1.65.

German Spinning Wheel.

Price, only $3.25.

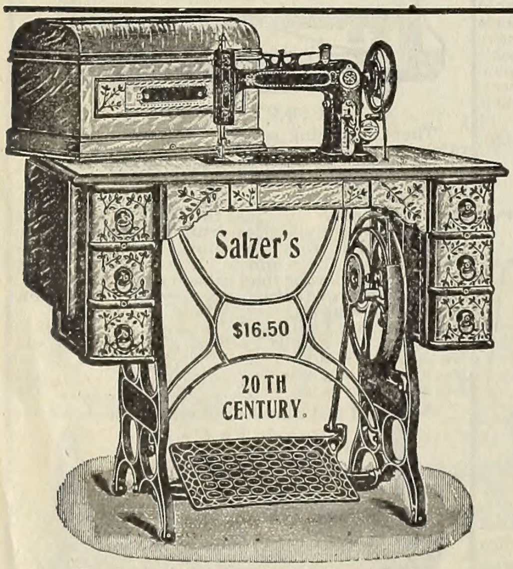


You would be surprised if we told you how many thousands of Spinning Wheels are annually purchased. They come so handy and are so good and great a money saver that scarcely a farm house is without one now. This is a splendid machine for spinning flax and wool. It is perfect in every respect, made of hardwood, solid and well built; it is cheap and will give immense satisfaction. Just the wheel our good mothers used.

Price, $3.25.

Extra Wool Cards, each 45c; per pair 70c, postpaid.

Extra Spools, 30c each, postpaid.



Bent Woodwork, Regular Finish, Furnished in Oak or Walnut. **Manufacturer's price, $60.00. Salzer's price, only $16.50.**

Salzer's 25 Year Warranty on the 20th Century Sewing Machine.

In the design of Salzer's 20th CENTURY every latest improvement and up-to-date feature is embodied, and above all the machine is peculiarly simple, thus insuring ease of running and great durability, rendering it almost impossible for the machine to get out of order. In quality of material used, accuracy of workmanship, and fitting and perfection of finish, we claim that Salzer's 20th CENTURY machine is without an equal.

The motion of the shuttle and of the feed is taken directly from an eccentric on the main shaft, thus insuring the working of these two most important parts in absolutely correct relation with each other.

The machine makes what is known as the double lock stitch, the two threads being interlocked in the center of the goods, forming a stitch which appears the same on both sides. The upper thread is run directly from the spool to the eye of the needle, without passing through any hole until the needle is reached.

Circular.

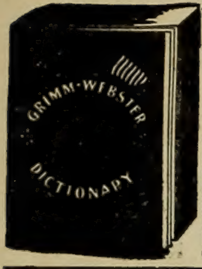
Send for full descriptive CIRCULAR, describing and warranting this GREAT 20TH CENTURY MACHINE.

PRICE OF SALZER'S 20TH CENTURY SEWING MACHINE.

Instead of asking $35.00 to $60.00, as agents do for this superlative machine, we offer: Salzer's 20th Century, with 7 drawers, for $16.50; Salzer's 20th Century, with 5 drawers, for $15.90; Salzer's 20th Century, with 3 drawers, for $15.40.

Salzer's 20th Century Sewing Machine with Drop Head Stand, $1.00 higher for each machine.

WE FURNISH THE FOLLOWING BOOKS POSTPAID.



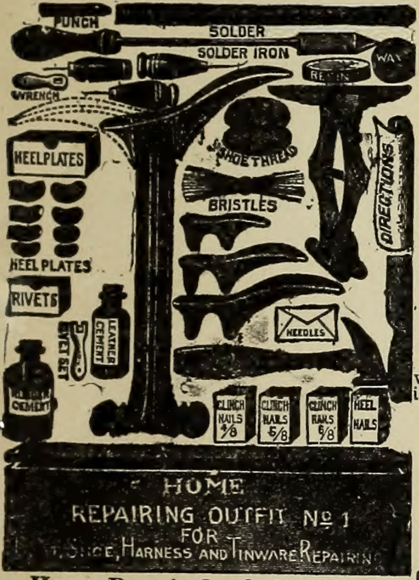
The GRIMM-WEBSTER German-English and English-German Dictionary.

30,000 words defined in both languages, two complete books in one, compiled by many authorities from the works of the greatest philologists in German and English—Grimm Bros. and Noah Webster—a literary production of the highest standard, an educational necessity, a great and indispensable book of inestimable value for all classes and conditions. Price, limp cloth, 25c, postpaid; stiff silk cloth with complete double index, 50c, postpaid. English dictionary same price.

Plant Breeding, by Bailey	$1.00
Spraying for Profit	.20
Gardening for Young and Old	1.00
Salzer's Pamphlet on Grass Culture	$0.10
Salzer's Kill the Bugs	.10
Insects, and How to Destroy Them	.30
Salzer's Culture Directions	.25
Market Gardening and Farm Notes	1.00
Money in the Garden. Quinn	1.00
Mushrooms; How to Grow Them	1.00
Salzer's Mushroom Culture	.20
Asparagus Culture	.50
Celery for Profit	.20
Sweet Potato Culture	.50
Peanut Plant; Its Cultivation. Jones	.50
The A B C of Potato Culture	.50
Tobacco Culture; Full Practical Details	.25
New Onion Culture. Greiner	.50
Kain's Ginseng Culture	$0.50
Broom Corn and Brooms	.50
Fuller's Small Fruit Culturist	1.00
Fuller's Grape Culturist	1.50
A B C of Bee Culture	1.25
An Egg Farm. Stoddard	1.00
Profits in Poultry	1.00
Silos, Ensilage and Silage	.50
Strawberry Culturist	.25
Canning and Preserving	.40
Harris on the Pig	1.50
The Fruit Garden. Barry	2.00
Grasses, Fodder Crops. Prof. Shaw	1.40
Green's Vegetable Gardening	1.25
Diseases of Horses and Cattle	1.75

SALZER'S HOME REPAIR OUTFIT NO. 1, FOR ONLY $1.35.

There is no item in this catalogue which has given to the citizen and farmer such tremendous satisfaction as Salzer's Home Repair Outfit. It's the greatest collection of tools ever offered; if purchased singly would cost $5.00, and all this big lot of fine repair tools, etc., we sell for $1.35. We have these manufactured for us in lots of 20,000! hence can offer such superior outfits at so low a price. From over the whole world orders come from farmers, ministers, school teachers, bankers, carpenters, butchers, ladies without number, citizens of all occupations—indeed, everyone orders these great time and money savers! You will like these outfits.



Home Repair Outfit for $1.35.

Greatest Tool combination of the age. Saves time, labor and money. Worth its weight almost in gold. Price, only $1.35.

Complete Outfit of Tools for Boot, Shoe, Rubber, Harness and Tinware Repairing, only $1.35.

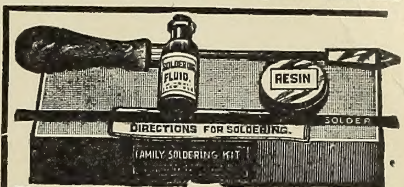
CONTENTS.

1 Iron Last for Men's Work.
1 Iron Last for Boys' Work.
1 Iron Last for Women's Work.
1 Iron Last for Children's Work.
1 Iron Stand for Lasts.
1 Shoe Hammer. 1 Bar Solder.
1 Shoe Knife. 1 Bar Resin.
1 Peg Awl Handle.
1 Peg Awl.
1 Wrench for Peg Awl Handle.
1 Sewing Awl Handle.
1 Sewing Awl.
1 Stabbing Awl Handle.
1 Stabbing Awl.
1 Bottle Leather Cement.
1 Bottle Rubber Cement.
1 Bunch Bristles.
1 Ball Shoe Thread.
1 Ball Shoe Wax.
1 Package Clinch Nails, 4/8 inch.
1 Package Clinch Nails, 5/8 inch.
1 Package Clinch Nails, 6/8 inch.
1 Package Heel Nails.
4 Pairs Heel Plates, assorted sizes.
6 Harness Needles.
1 Harness and Saw Clamp.
1 Box Slotted Rivets, assorted sizes.
1 Rivet Set for same.
1 Harness and Belt Punch.
1 Soldering Iron, ready for use.
1 Handle for same.
1 Bar Tin.
1 Copy Directions for Halfsoling, etc.
1 Copy Directions for Soldering

Weight of No. 1, 20 lbs.

When once you have this great Home Repair Outfit, you will wonder all day long how in all the world you got along without its. It's a positive necessity.

☞ALL OF ABOVE ONLY $1.35.☜



The "Family" Soldering Kit, 25c

1 Soldering Iron.
1 Handle for Soldering Iron.
1 Bar Solder.
1 Bottle Soldering Fluid.
1 Box Resin.
1 Copy Directions for Soldering.

Only 25c.

Price, 25c each Set; by Freight or Exp.

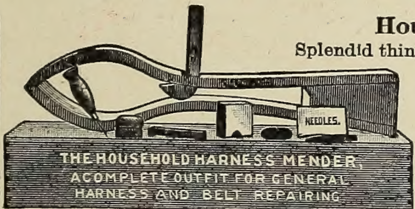
Something New.

1 Package assorted Half Soles for family use, containing:
2 Pair Men's, Boys' and Women's soles.

Price, 40c.

Household Harness Mender, $1.20.

Splendid thing for the repair of harness, etc. The outfit contains:


NEEDLES.
THE HOUSEHOLD HARNESS MENDER,
A COMPLETE OUTFIT FOR GENERAL
HARNESS AND BELT REPAIRING.

1 Wooden Lever Sewing Clamp.
1 Sewing Awl Haft with Diamond Awl Blade.
1 Saddler's Round Punch.
1 Rivet Set.
1 2-oz. Ball Shoe Thread, No. 10.
1 Ball Wax.
1 Paper of 25 Harness Needles.
1 Package Copper Rivets and Burrs, assorted No. 10.

Price, only $1.20.

SALZER'S HAPPY THOUGHT COLLECTION.

ONE PACKAGE OF EACH, 30c. See Illustrations Rear Cover.

1. **CARROT, MAY FIRST.**—We have never before offered a carrot which we believe will give such tremendous satisfaction everywhere as Salzer's May First. It is the right shape, the right quality, extremely early, extremely juicy, delicious and tender and we bespeak for it a great sale. **Package 10c; oz. 25c; ¼ lb. 75c.**

2. **ONIONS, EARLIEST GREEN EATING.**—This is fully described under our novelties on page 5. It is one of the quickest growing onions in cultivation and besides one of the best keeping onions on earth. We know everybody will be delighted therewith. **Package 10c; oz. 15c; ¼ lb. 25c; ½ lb. 40c; lb. 70c.**

3. **TOMATOES, EARLIEST PEEP O'DAY.** Here we have the earliest tomato on earth. Yes, even earlier than Salzer's Earliest of All. Some of our growers, however, claim that there is only a few seconds difference in ripening, but for its uniform size, for beauty of shape, for abundance, and richness of fruit, for its meaty, beefy quality, for its delightful color and extreme earliness, we know of no tomato that will compare with it. The nearest approach that we have in earliness is Salzer's Earliest of All, but we believe Peep O'Day ahead of everything else in earliness and in quality. We know that everybody, giving same a trial this year, will be more than pleased with the results. You cannot find its like anywhere on earth. **Package 20c; ¼ oz. seed 50c; ½ oz. seed 90c; 1 oz. seed $1.75.**

4. **RADISH, FLASHLIGHT.**—We think that Salzer's Earliest radishes contain the cream of all sorts. There has certainly never any radish been offered better than Salzer's Early Bird, but in our Flashlight we have a radish of a different shape and form. Quick to ripen, quick to grow, tender, juicy, par excellence in every respect. We know that you will thank us for introducing Flashlight, the first, best of all radishes of this class. **Package 10c; oz. 25c; ¼ lb. 60c; 1 lb. $1.50.**

5. **RADISH, LONG QUICK QUICK.** Here's the radish that the Market Gardeners and Trucksters have been looking for. A large, extremely quick growing radish, one that will produce juicy, tender flesh, 7 in. long and 1 in. in diameter in but 20 to 30 days. This radish will please everybody. **Package 10c; oz. 25c; ¼ lb. 60c; lb. $1.50.**

6. **RADISH, SALZER'S QUEEN OF ALL.** A splendid new radish. The color should be a little brighter scarlet with a snowy white tip. We found this in France last year. It captivated us. Its beautiful color, its fine form, its great richness, its tender juicy quality make it a winner everywhere. **Package 10c; oz. 25c; ¼ lb. 60c; 1 lb. $1.50.**

For 30c postpaid.

Please turn to the rear of this catalogue and look at the beautiful illustrations of these six splendid rare vegetables—all for 30c.

1 package each of above 6 novelties, 30c postpaid. 1 package of any 3 of above Novelties, 20c postpaid. 1 package each of the 3 radish Novelties, 15c postpaid.

CUCUMBER, SWEET CORN, MELON, SQUASH AND PUMPKIN SEEDS.

The first 80 pages of our Catalogue went to press before these vegetables were harvested and we are sorry that we now have to report an almost complete failure of Vine Seeds. We will fill all orders, as far as possible, at catalogue prices, but when stock is exhausted we will endeavor to fill your order at going wholesale market prices when same is received. We will treat you generously.

AUSTRALIAN SALT BUSH

Inadvertently omitted. Greatest fodder and hay plant on salty alkali soils. Price, Pkg., 10c; oz., 20c; ½ lb., $1.00; lb., $1.90, postpaid.

LAST WORDS.

ERRORS. We make them—so does everyone—and we will cheerfully correct them if you write to us. Try to write to us good-naturedly, but if you cannot, then write to us anyhow. Our best efforts will be put forth in filling all orders carefully, and with the additional room and facilities, we hope to get along the coming season without an error, and make 1904 the banner year.

When you sow, you want to reap, not sparingly, but bountifully. That is eternally right! It is our honest and earnest endeavor to furnish you with only good, live, vigorous seeds, so that your crop may be generous—yes bountiful. We believe that if any seeds can produce good yields and fine specimens, ours can, and we earnestly solicit your orders, and promise same careful and prompt attention. Sincerely yours, JOHN A. SALZER SEED CO., La Crosse, Wis.

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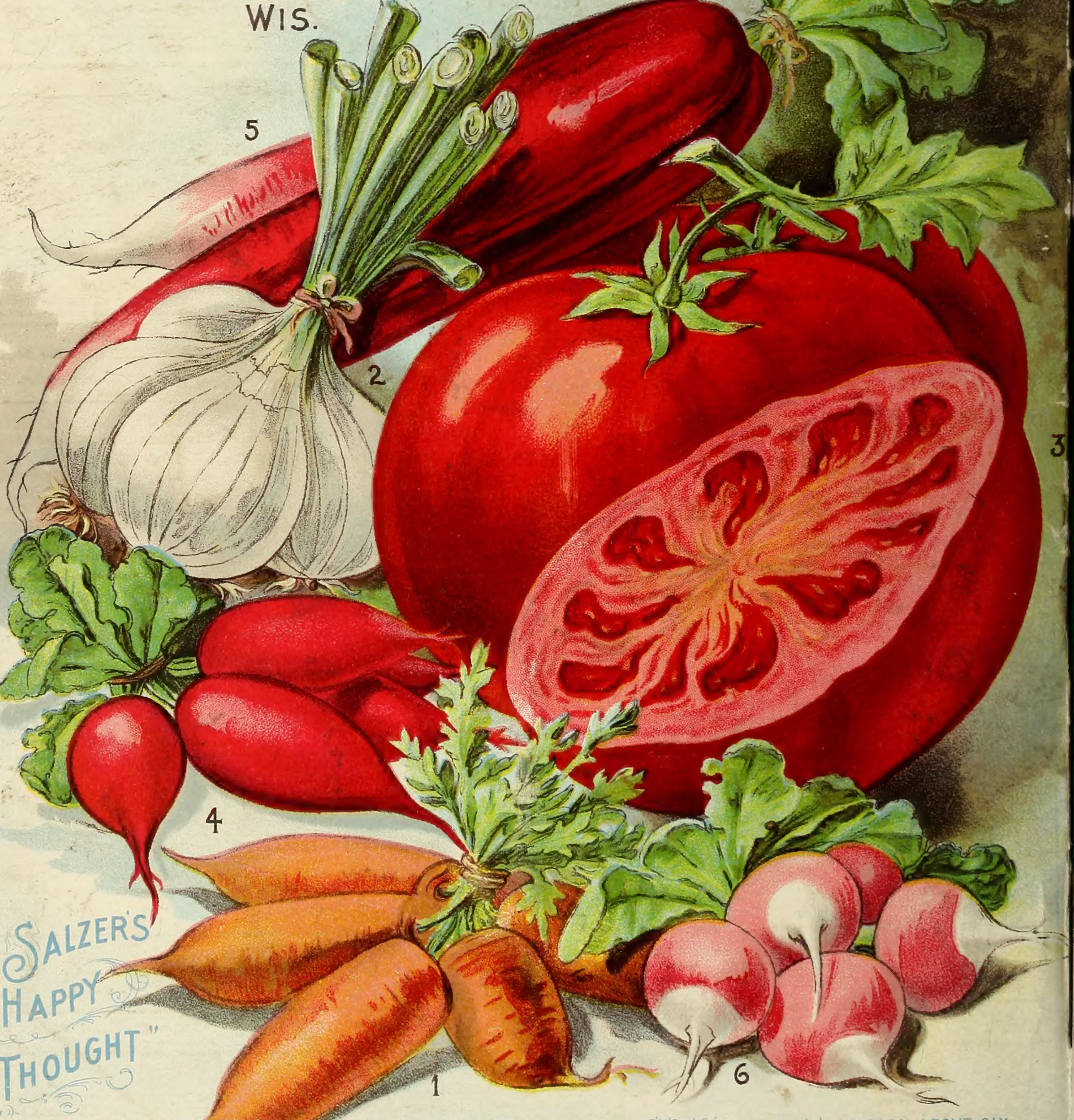
·JOHN·A·SALZER· ·SEED·CO·

LA CROSSE,
WIS.

1904



SALZER'S "HAPPY THOUGHT" COLLECTION

FOR DESCRIPTION, SEE INSIDE COVER

			PK'G	
1	CARROT	MAY 1ST	PK'G	10¢
2	ONION	EARLIEST GREEN EATING	..	10¢
3	TOMATO	EARLIEST PEEP O DAY	..	20¢
4	RADISH	SALZER'S FLASH LIGHT	..	10¢
5	RADISH	LONG QUICK, QUICK!	..	10¢
6	RADISH	SALZER'S QUEEN OF ALL	..	10¢
				70¢

ONE PK'G OF EACH ABOVE SIX NOVELTIES 30¢

ANY 3 OF ABOVE NOVELTIES 20¢

THE 3 PK'G'S RADISH NOVELTIES 15